

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

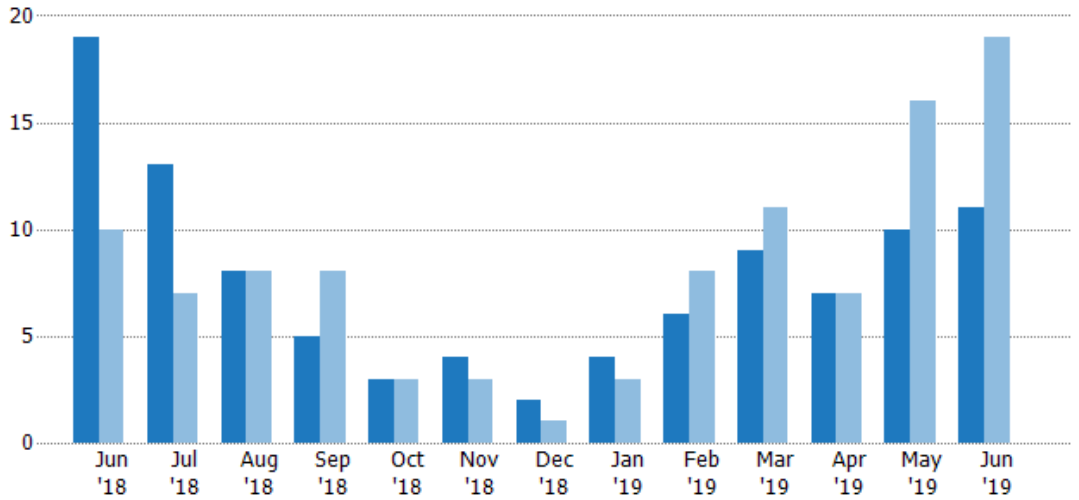
Key Metrics	Jun 2019	Jun 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	19	-42.1%	47	64	-26.6%
New Listing Volume	\$3,995,000	\$4,990,899	-20%	\$13,638,800	\$17,677,098	-22.8%
Active Listing Count	38	53	-28.3%	N/A	N/A	
Active Listing Volume	\$13,526,300	\$16,400,698	-17.5%	N/A	N/A	
Average Listing Price	\$355,955	\$309,447	+15%	\$322,324	\$329,223	-2.1%
Median Listing Price	\$325,000	\$299,000	+8.7%	\$284,362	\$295,387	-3.7%
Median Days in RPR	94.5	55	+71.8%	147.29	89.17	+65.2%
Months of Inventory	12.7	7.6	+67.3%	8	7.3	+9.9%
Absorption Rate	7.89%	13.21%	-5.3%	12.45%	13.68%	-1.2%
Sales Activity Charts Metrics						
New Pending Sales Count	12	8	+50%	35	34	+2.9%
New Pending Sales Volume	\$2,646,300	\$2,005,800	+31.9%	\$9,275,000	\$10,258,800	-9.6%
Pending Sales Count	16	9	+77.8%	N/A	N/A	
Pending Sales Volume	\$4,053,400	\$2,465,800	+64.4%	N/A	N/A	
Closed Sales Count	10	6	+66.7%	19	30	-36.7%
Closed Sales Volume	\$2,384,450	\$1,362,500	+75%	\$4,295,850	\$7,960,500	-46%
Average Sales Price	\$238,445	\$227,083	+5%	\$226,097	\$265,350	-14.8%
Median Sales Price	\$229,000	\$230,500	-0.7%	\$222,837	\$251,333	-11.3%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jun '19	11	-42.1%
Jun '18	19	90%
Jun '17	10	20%

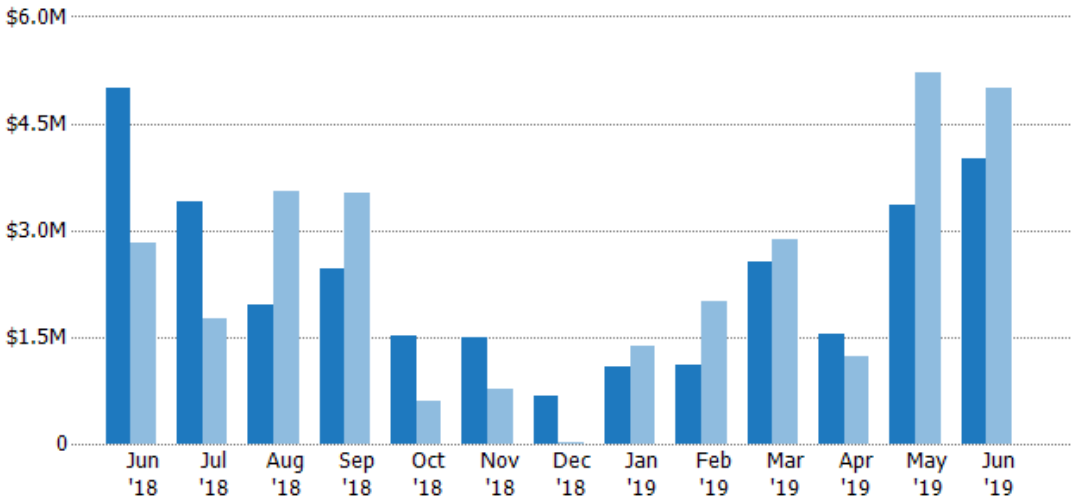
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	19	13	8	5	3	4	2	4	6	9	7	10	11
Prior Year	10	7	8	8	3	3	1	3	8	11	7	16	19
Percent Change from Prior Year	90%	86%	0%	-38%	0%	33%	100%	33%	-25%	-18%	0%	-38%	-42%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jun '19	\$4M	-20%
Jun '18	\$4.99M	76.5%
Jun '17	\$2.83M	62.3%

	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$4.99M	\$3.39M	\$1.94M	\$2.46M	\$1.52M	\$1.48M	\$677K	\$1.09M	\$1.1M	\$2.57M	\$1.55M	\$3.34M	\$4M
Prior Year	\$2.83M	\$1.75M	\$3.54M	\$3.52M	\$604K	\$764K	\$32K	\$1.36M	\$2.01M	\$2.87M	\$1.22M	\$5.22M	\$4.99M
Percent Change from Prior Year	77%	94%	-45%	-30%	152%	94%	2,017%	-20%	-45%	-11%	27%	-36%	-20%

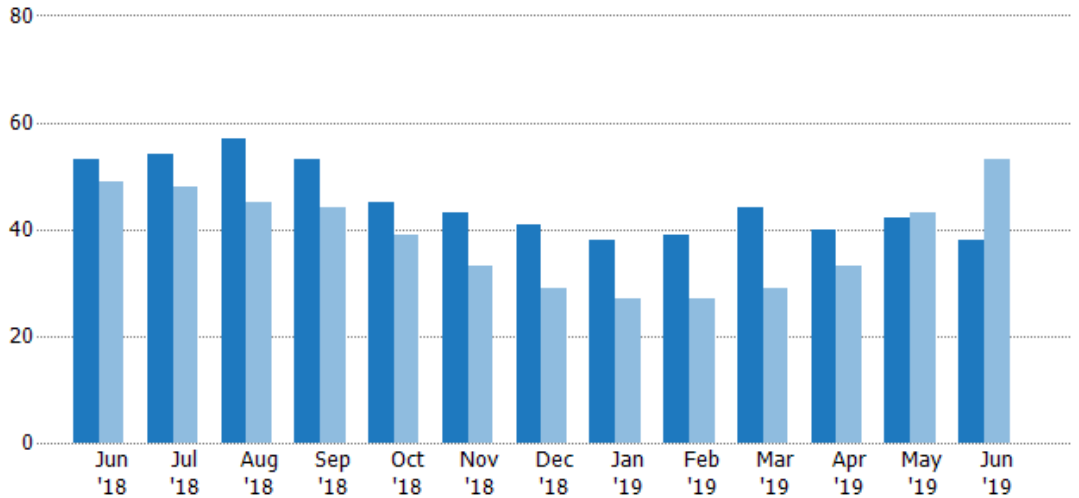
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	38	-28.3%
Jun '18	53	8.2%
Jun '17	49	44.9%



Current Year	53	54	57	53	45	43	41	38	39	44	40	42	38
Prior Year	49	48	45	44	39	33	29	27	27	29	33	43	53
Percent Change from Prior Year	8%	13%	27%	20%	15%	30%	41%	41%	44%	52%	21%	-2%	-28%

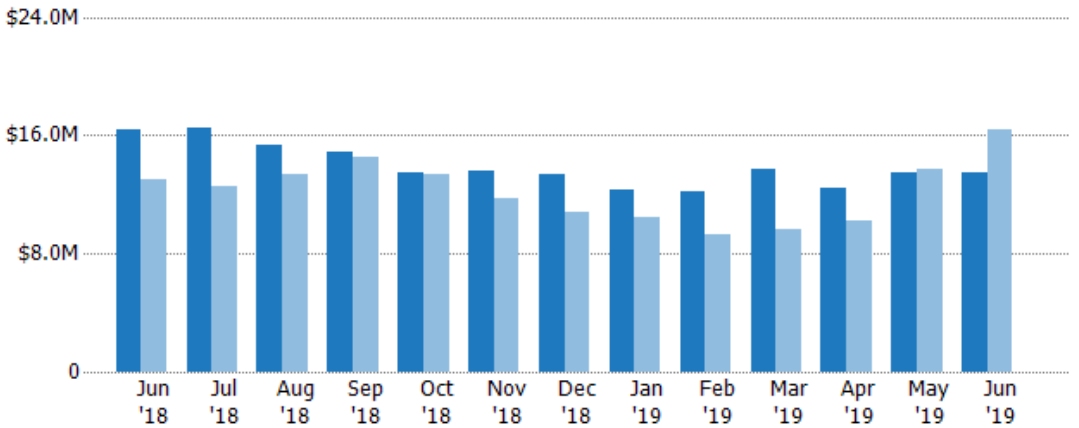
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$13.5M	-17.5%
Jun '18	\$16.4M	26.4%
Jun '17	\$13M	67.8%



Current Year	\$16.4M	\$16.6M	\$15.3M	\$14.9M	\$13.5M	\$13.6M	\$13.4M	\$12.3M	\$12.2M	\$13.7M	\$12.5M	\$13.5M	\$13.5M
Prior Year	\$13M	\$12.5M	\$13.4M	\$14.6M	\$13.3M	\$11.7M	\$10.9M	\$10.4M	\$9.34M	\$9.69M	\$10.2M	\$13.7M	\$16.4M
Percent Change from Prior Year	26%	32%	14%	2%	1%	16%	23%	18%	31%	41%	22%	-2%	-18%

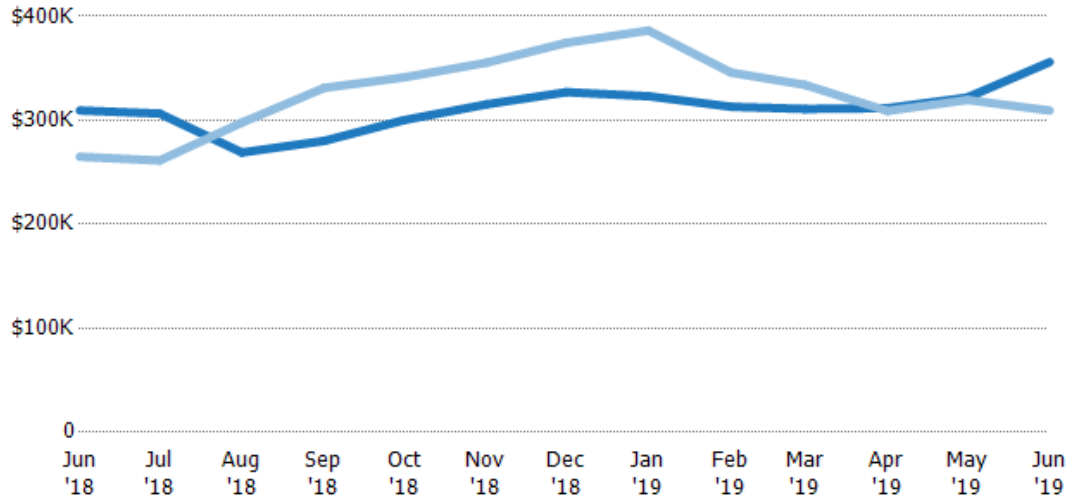
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$356K	15%
Jun '18	\$309K	16.8%
Jun '17	\$265K	15.8%



Current Year	\$309K	\$306K	\$269K	\$280K	\$300K	\$315K	\$327K	\$323K	\$313K	\$311K	\$312K	\$322K	\$356K
Prior Year	\$265K	\$261K	\$298K	\$331K	\$341K	\$355K	\$374K	\$386K	\$346K	\$334K	\$309K	\$320K	\$309K
Percent Change from Prior Year	17%	17%	-10%	-15%	-12%	-11%	-13%	-16%	-10%	-7%	1%	1%	15%

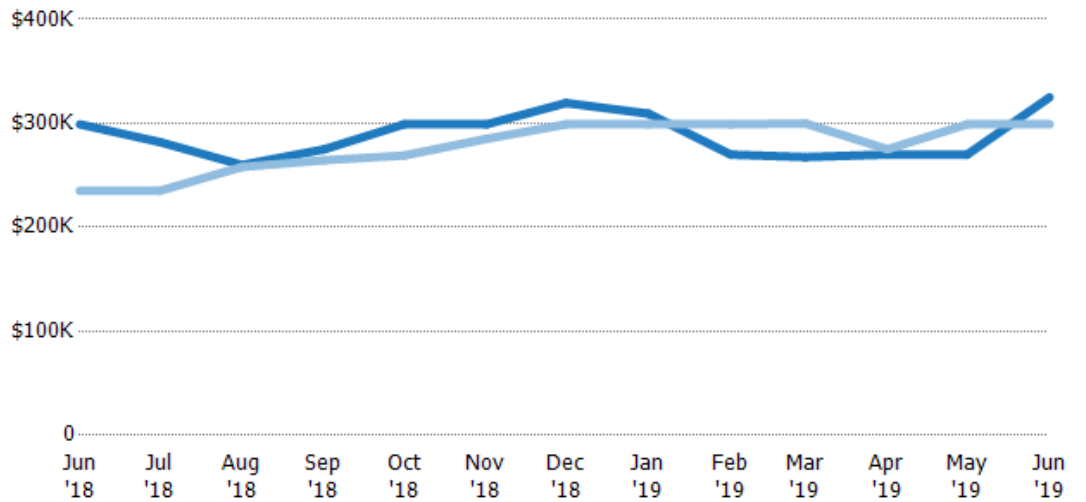
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$325K	8.7%
Jun '18	\$299K	27.2%
Jun '17	\$235K	6%



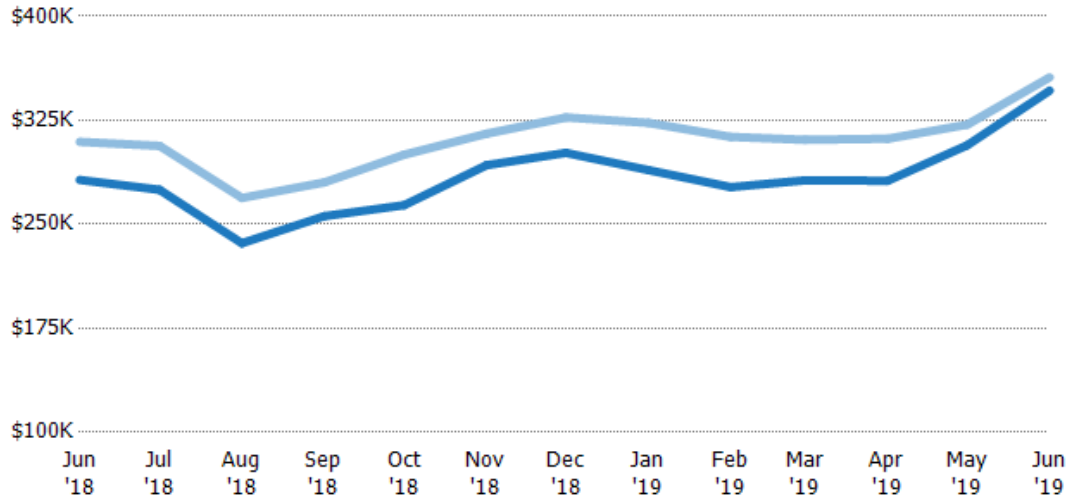
Current Year	\$299K	\$282K	\$260K	\$275K	\$299K	\$299K	\$320K	\$309K	\$270K	\$267K	\$270K	\$270K	\$325K
Prior Year	\$235K	\$235K	\$258K	\$264K	\$269K	\$285K	\$299K	\$299K	\$299K	\$300K	\$275K	\$299K	\$299K
Percent Change from Prior Year	27%	20%	1%	4%	11%	5%	7%	3%	-10%	-11%	-2%	-10%	9%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



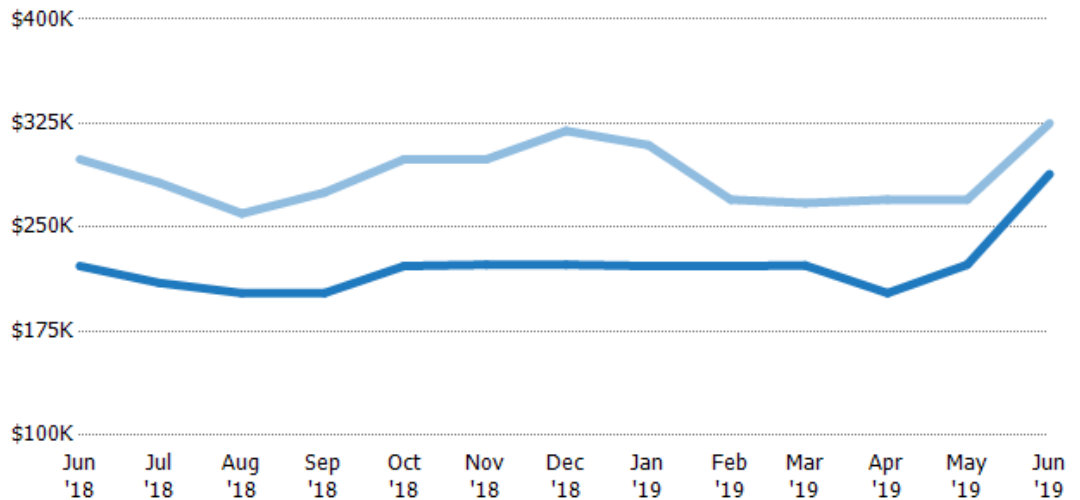
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$282K	\$275K	\$236K	\$256K	\$264K	\$293K	\$301K	\$289K	\$277K	\$282K	\$281K	\$307K	\$346K
Avg Listing Price	\$309K	\$306K	\$269K	\$280K	\$300K	\$315K	\$327K	\$323K	\$313K	\$311K	\$312K	\$322K	\$356K
Avg Listing Price as a % of Avg Est Value	110%	112%	114%	110%	114%	108%	108%	112%	113%	110%	111%	105%	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$222K	\$210K	\$203K	\$203K	\$222K	\$223K	\$223K	\$222K	\$222K	\$223K	\$203K	\$223K	\$288K
Median Listing Price	\$299K	\$282K	\$260K	\$275K	\$299K	\$299K	\$320K	\$309K	\$270K	\$267K	\$270K	\$270K	\$325K
Med Listing Price as a % of Med Est Value	135%	134%	128%	136%	135%	134%	143%	139%	122%	120%	133%	121%	113%

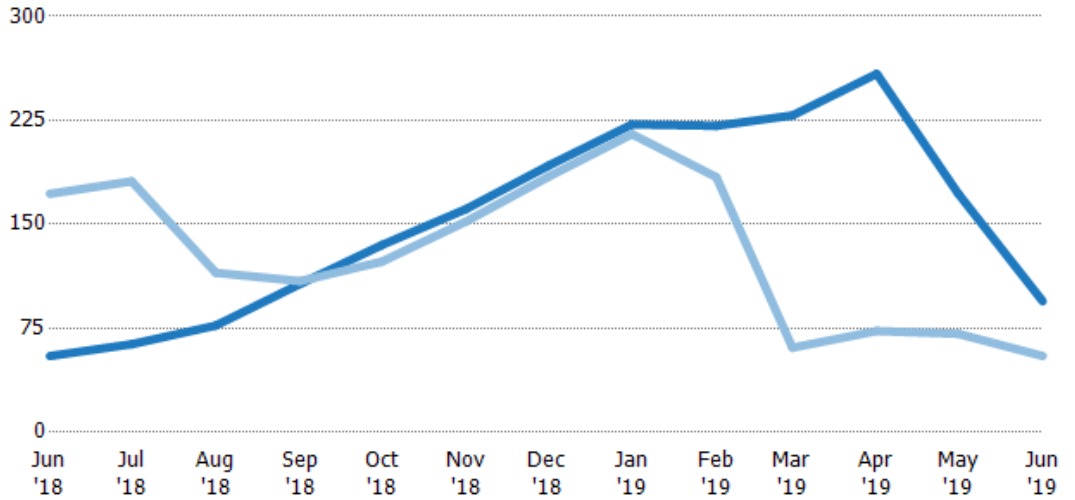
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Jun '19	94.5	71.8%
Jun '18	55	-68%
Jun '17	172	-20.9%



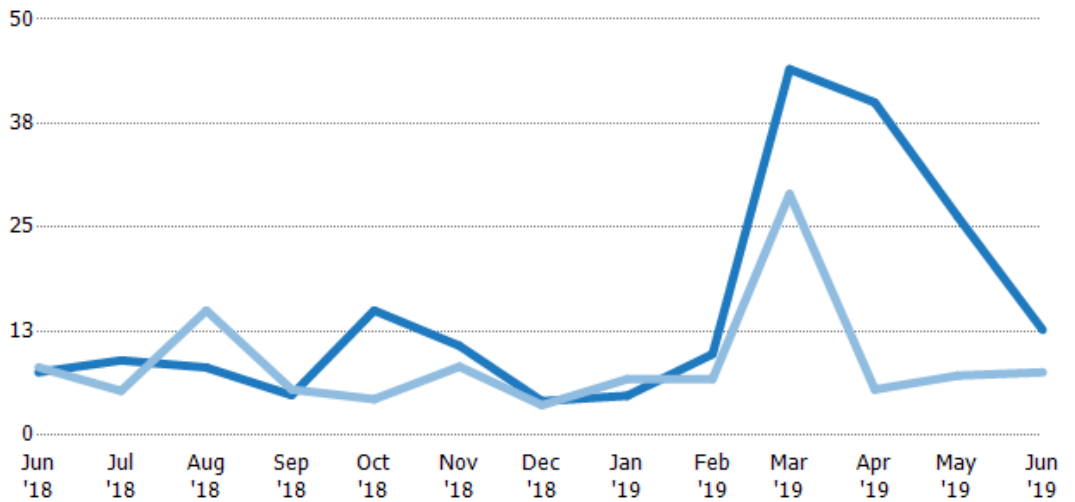
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	55	63.5	77	107	135	161	192	222	221	229	259	172	94.5
Prior Year	172	181	115	109	123	152	184	215	184	61	73	71	55
Percent Change from Prior Year	-68%	-65%	-33%	-2%	10%	6%	4%	3%	20%	275%	254%	142%	72%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



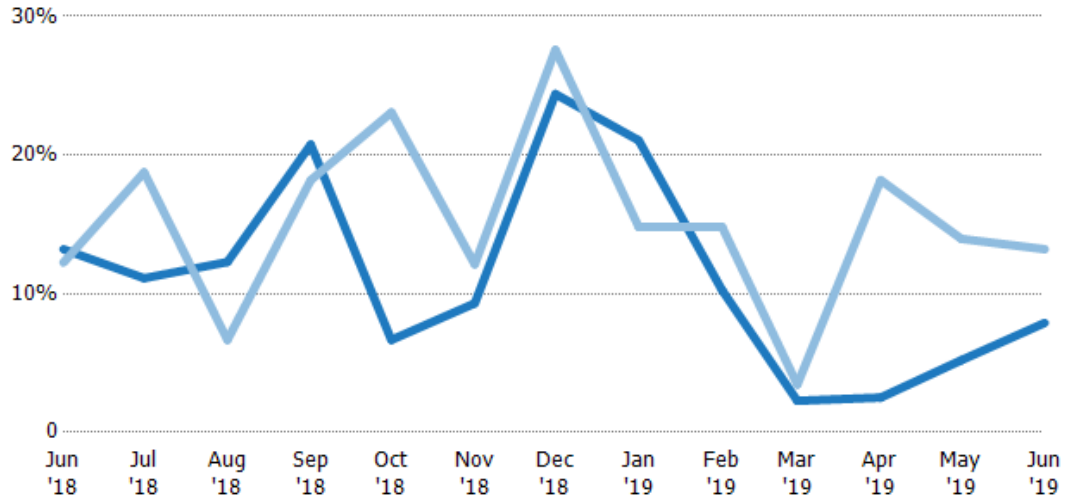
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	7.57	9	8.14	4.82	15	10.8	4.1	4.75	9.75	44	40	26.3	12.7
Prior Year	8.17	5.33	15	5.5	4.33	8.25	3.63	6.75	6.75	29	5.5	7.17	7.57
Percent Change from Prior Year	-7%	69%	-46%	-12%	246%	30%	13%	-30%	44%	52%	627%	-100%	67%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



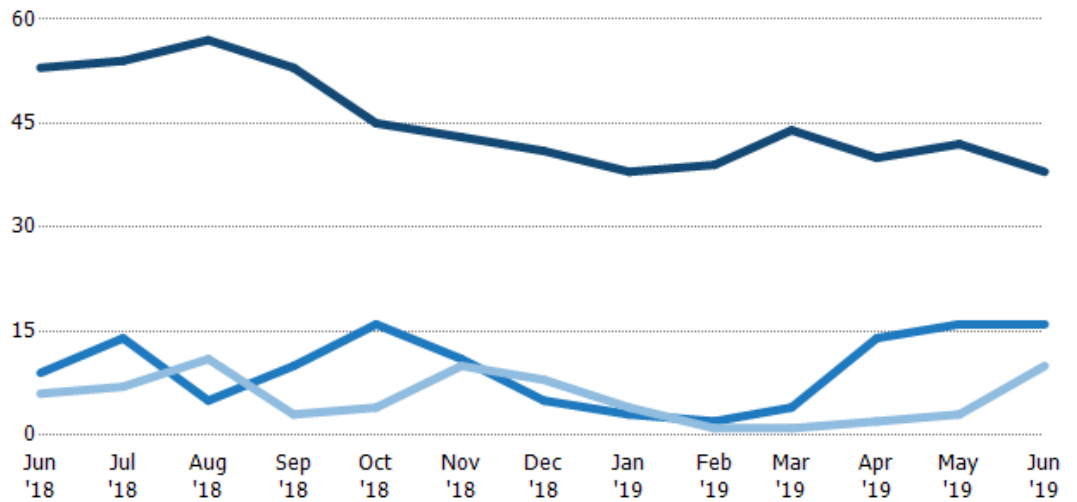
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	13%	11%	12%	21%	7%	9%	24%	21%	10%	2%	3%	5%	8%
Prior Year	12%	19%	7%	18%	23%	12%	28%	15%	15%	3%	18%	14%	13%
Change from Prior Year	-1%	8%	-6%	-3%	16%	3%	3%	-6%	5%	1%	16%	14%	5%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Active	53	54	57	53	45	43	41	38	39	44	40	42	38
Pending	9	14	5	10	16	11	5	3	2	4	14	16	16
Sold	6	7	11	3	4	10	8	4	1	1	2	3	10

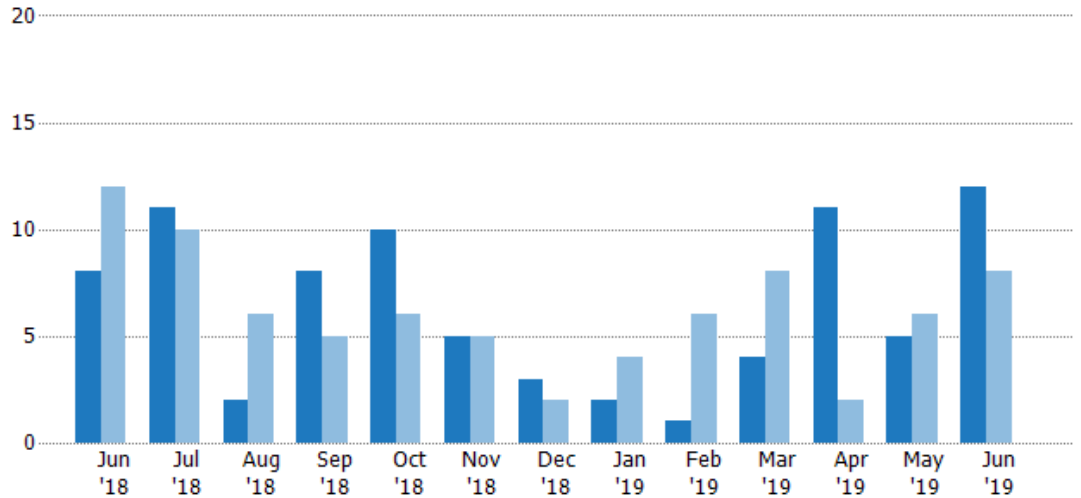
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	12	50%
Jun '18	8	-33.3%
Jun '17	12	-25%



Current Year	8	11	2	8	10	5	3	2	1	4	11	5	12
Prior Year	12	10	6	5	6	5	2	4	6	8	2	6	8
Percent Change from Prior Year	-33%	10%	-67%	60%	67%	0%	50%	-50%	-83%	-50%	450%	-17%	50%

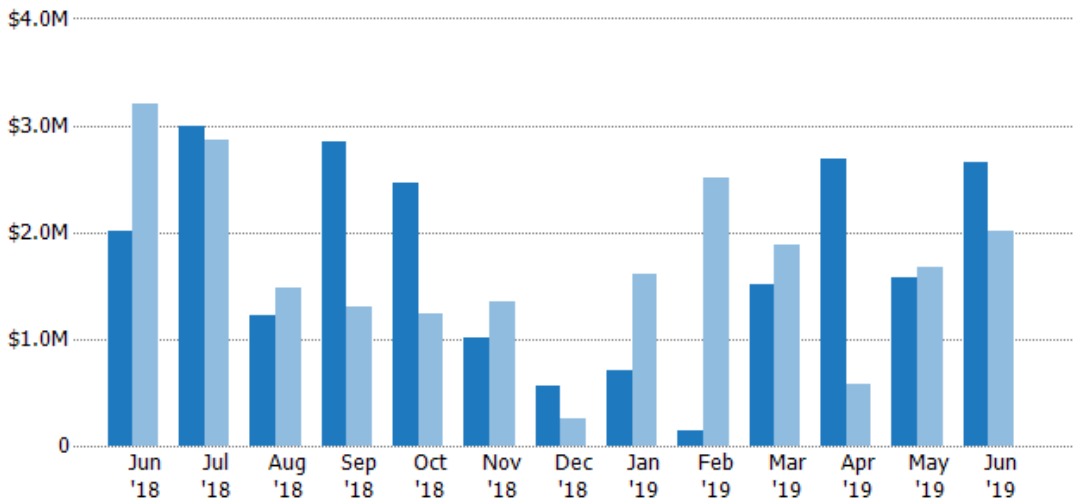
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$2.65M	31.9%
Jun '18	\$2.01M	-37.3%
Jun '17	\$3.2M	-18.6%



Current Year	\$2.01M	\$2.98M	\$1.22M	\$2.85M	\$2.46M	\$1.01M	\$554K	\$707K	\$149K	\$1.51M	\$2.69M	\$1.57M	\$2.65M
Prior Year	\$3.2M	\$2.86M	\$1.48M	\$1.31M	\$1.23M	\$1.36M	\$247K	\$1.61M	\$2.51M	\$1.88M	\$575K	\$1.68M	\$2.01M
Percent Change from Prior Year	-37%	4%	-17%	118%	100%	-26%	124%	-56%	-94%	-20%	368%	-6%	32%

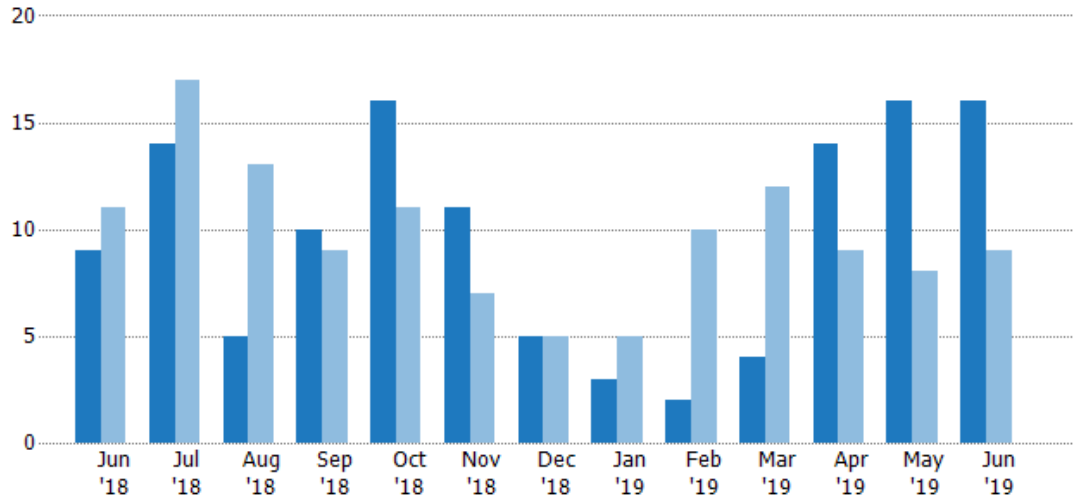
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '19	16	77.8%
Jun '18	9	-18.2%
Jun '17	11	27.3%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	9	14	5	10	16	11	5	3	2	4	14	16	16
Prior Year	11	17	13	9	11	7	5	5	10	12	9	8	9
Percent Change from Prior Year	-18%	-18%	-62%	11%	45%	57%	0%	-40%	-80%	-67%	56%	100%	78%

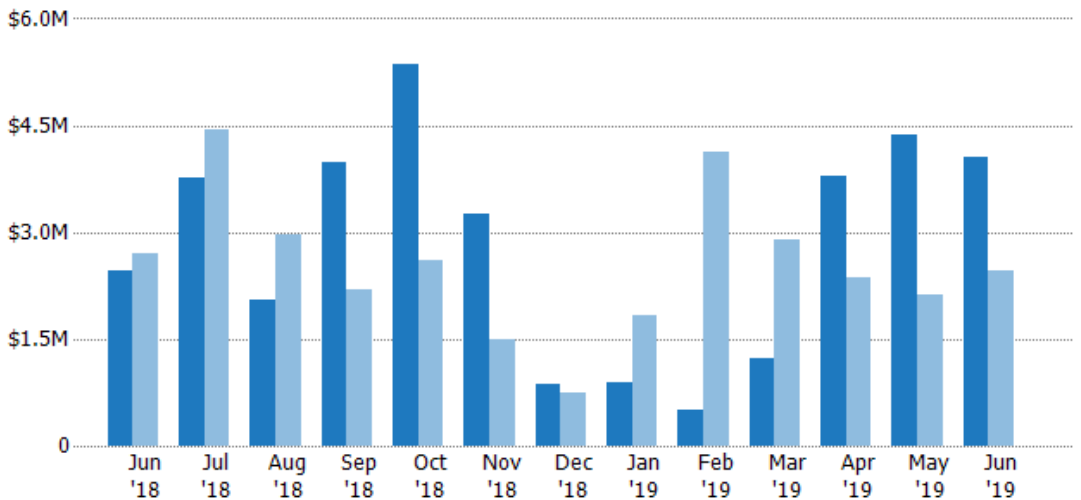
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$4.05M	64.4%
Jun '18	\$2.47M	-8.6%
Jun '17	\$2.7M	21%



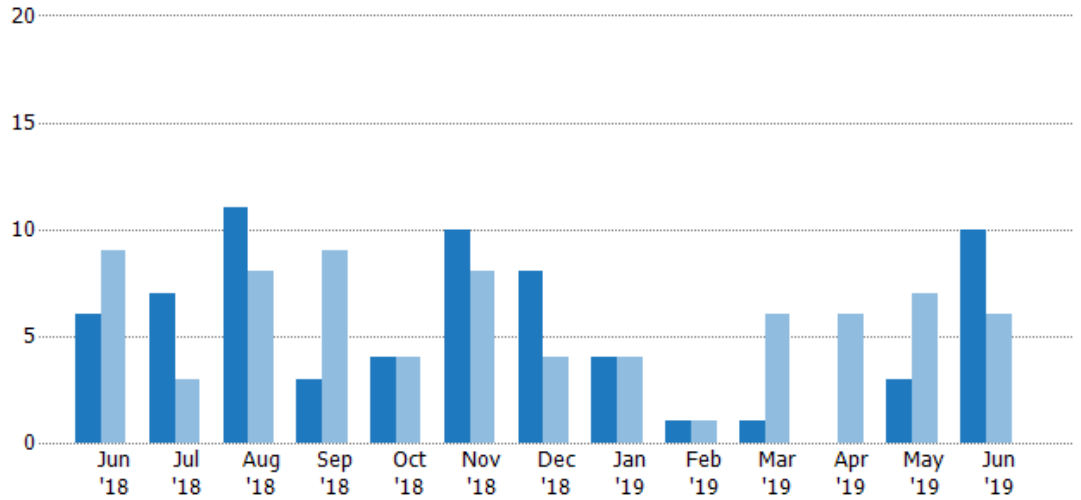
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$2.47M	\$3.77M	\$2.04M	\$3.98M	\$5.35M	\$3.26M	\$857K	\$878K	\$508K	\$1.23M	\$3.8M	\$4.38M	\$4.05M
Prior Year	\$2.7M	\$4.43M	\$2.96M	\$2.21M	\$2.61M	\$1.49M	\$734K	\$1.83M	\$4.12M	\$2.9M	\$2.36M	\$2.13M	\$2.47M
Percent Change from Prior Year	-9%	-15%	-31%	80%	105%	119%	17%	-52%	-88%	-58%	61%	105%	64%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



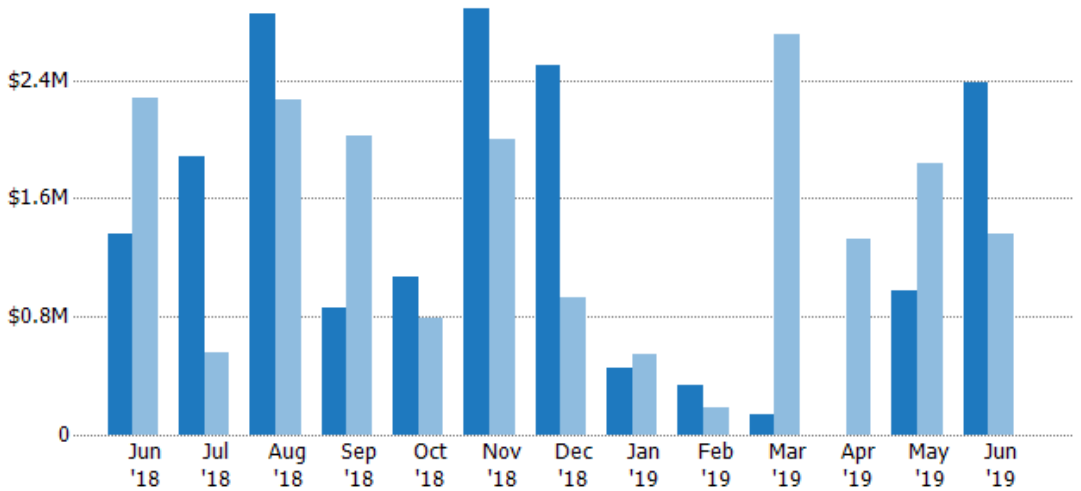
Current Year	6	7	11	3	4	10	8	4	1	1	-	3	10
Prior Year	9	3	8	9	4	8	4	4	1	6	6	7	6
Percent Change from Prior Year	-33%	133%	38%	-67%	0%	25%	100%	0%	0%	-83%	-100%	-57%	67%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



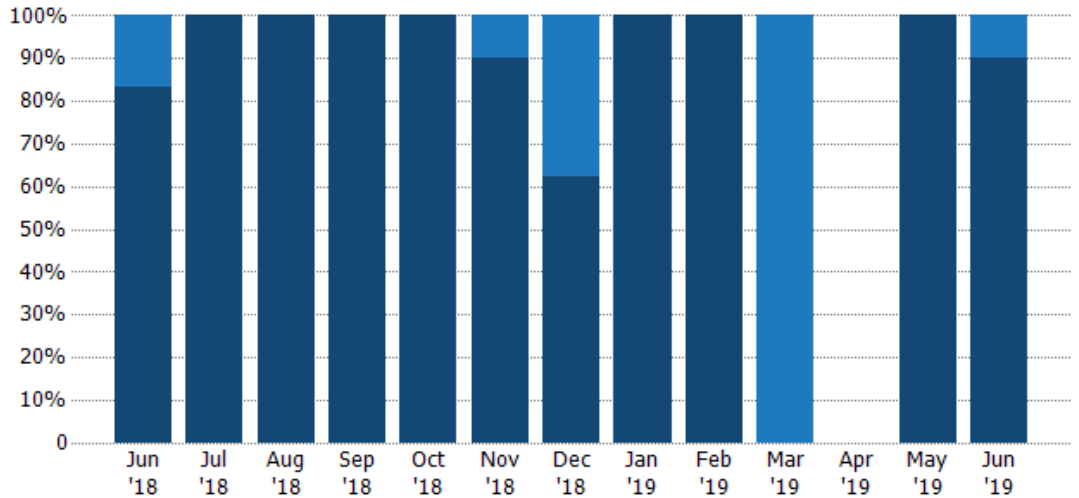
Current Year	\$1.36M	\$1.88M	\$2.85M	\$857K	\$1.07M	\$2.89M	\$2.5M	\$457K	\$340K	\$140K	-	\$975K	\$2.38M
Prior Year	\$2.28M	\$552K	\$2.27M	\$2.02M	\$794K	\$2M	\$927K	\$543K	\$187K	\$2.71M	\$1.32M	\$1.84M	\$1.36M
Percent Change from Prior Year	-40%	240%	26%	-58%	34%	44%	170%	-16%	82%	-95%	-100%	-47%	75%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



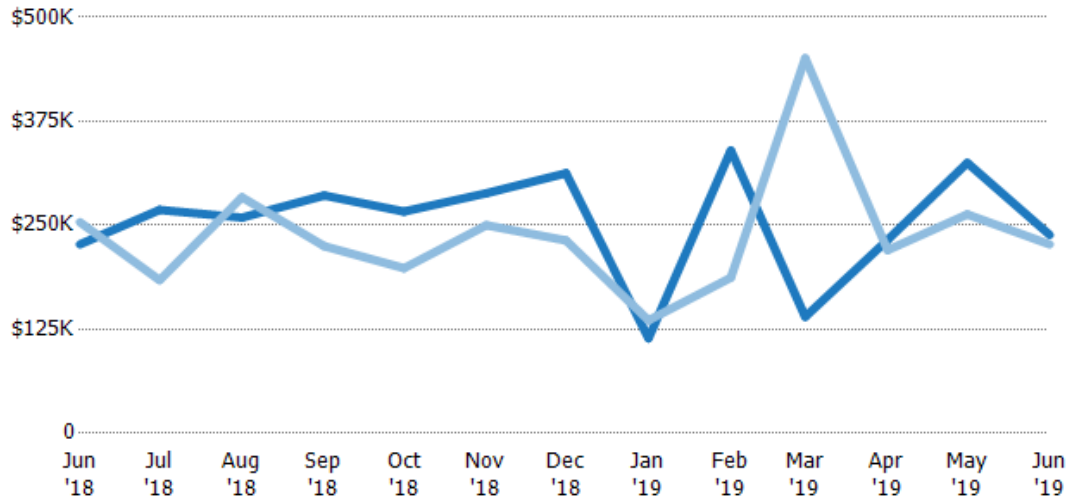
Property Type	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Condo/Townhouse	17%	-	-	-	-	10%	38%	-	-	100%	-	-	10%
Single Family Residence	83%	100%	100%	100%	100%	90%	63%	100%	100%	-	-	100%	90%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



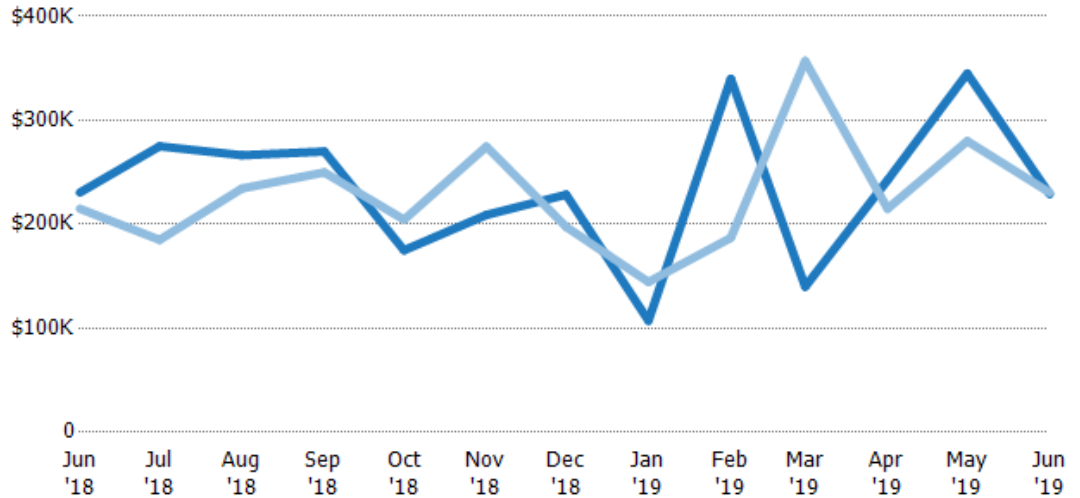
Property Type	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$227K	\$269K	\$259K	\$286K	\$267K	\$289K	\$313K	\$114K	\$340K	\$140K	\$233K	\$325K	\$238K
Prior Year	\$254K	\$184K	\$284K	\$225K	\$198K	\$250K	\$232K	\$136K	\$187K	\$451K	\$220K	\$263K	\$227K
Percent Change from Prior Year	-10%	46%	-9%	27%	34%	15%	35%	-16%	82%	-69%	-100%	24%	5%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



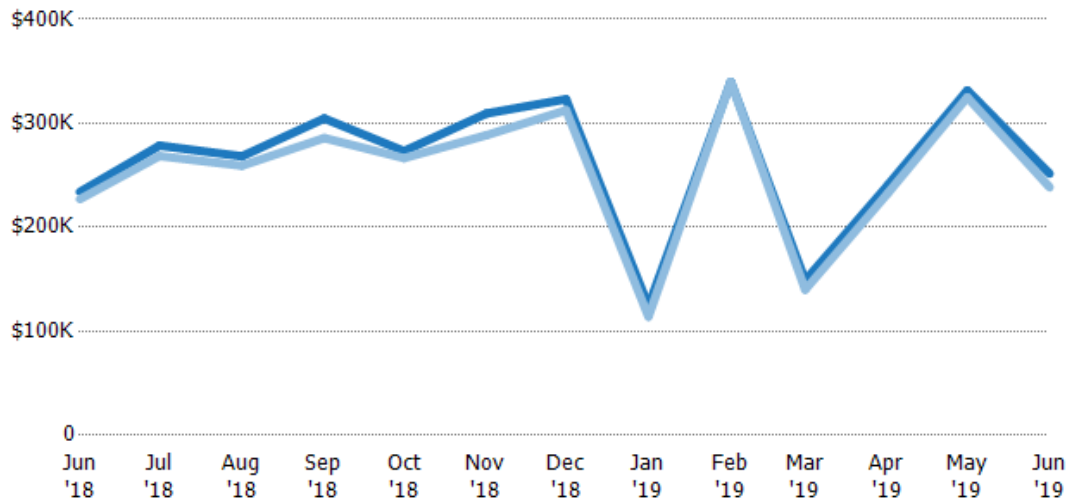
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$231K	\$275K	\$266K	\$270K	\$175K	\$209K	\$229K	\$107K	\$340K	\$140K	\$243K	\$345K	\$229K
Prior Year	\$215K	\$185K	\$234K	\$250K	\$204K	\$275K	\$198K	\$145K	\$187K	\$357K	\$215K	\$280K	\$231K
Percent Change from Prior Year	7%	49%	14%	8%	-14%	-24%	16%	-26%	82%	-61%	-100%	23%	-1%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



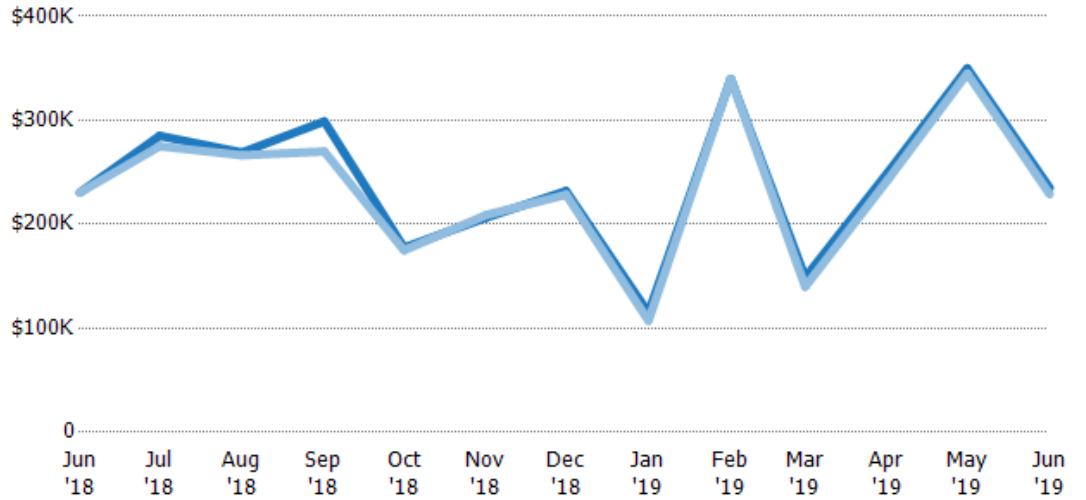
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg List Price	\$234K	\$279K	\$268K	\$305K	\$273K	\$309K	\$323K	\$124K	\$340K	\$149K	\$240K	\$332K	\$251K
Avg Sales Price	\$227K	\$269K	\$259K	\$286K	\$267K	\$289K	\$313K	\$114K	\$340K	\$140K	\$233K	\$325K	\$238K
Avg Sales Price as a % of Avg List Price	97%	96%	97%	94%	98%	93%	97%	92%	100%	94%	96%	98%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



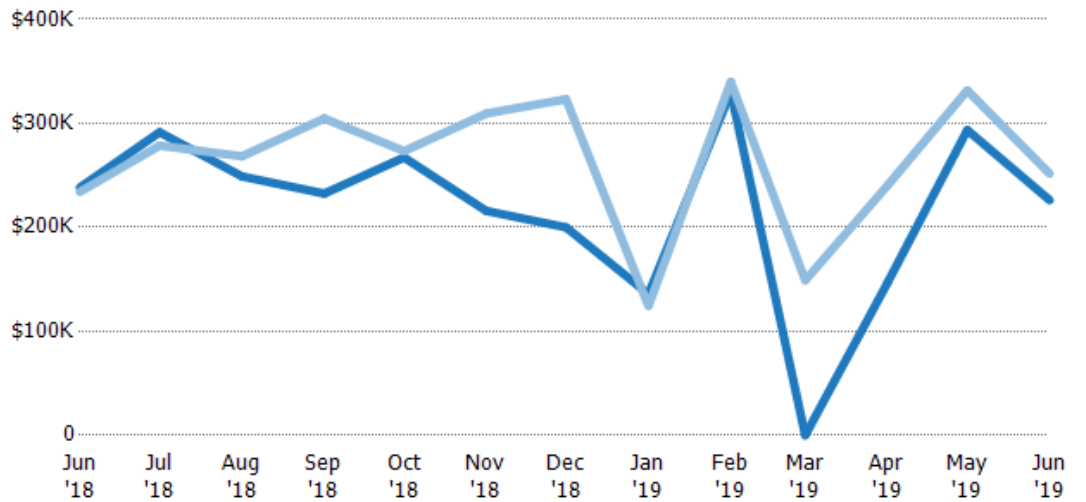
Median List Price	\$231K	\$285K	\$269K	\$299K	\$177K	\$206K	\$232K	\$115K	\$340K	\$149K	\$250K	\$350K	\$235K
Median Sales Price	\$231K	\$275K	\$266K	\$270K	\$175K	\$209K	\$229K	\$107K	\$340K	\$140K	\$243K	\$345K	\$229K
Med Sales Price as a % of Med List Price	100%	96%	99%	90%	99%	101%	98%	93%	100%	94%	96%	99%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



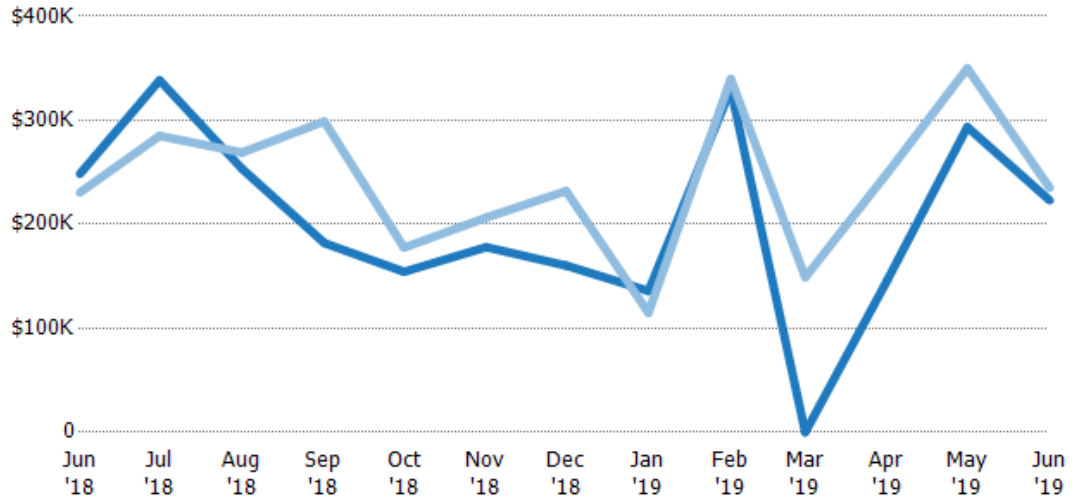
Avg Est Value	\$238K	\$291K	\$249K	\$232K	\$267K	\$216K	\$200K	\$136K	\$330K	\$0	\$147K	\$294K	\$226K
Avg Sales Price	\$234K	\$279K	\$268K	\$305K	\$273K	\$309K	\$323K	\$124K	\$340K	\$149K	\$240K	\$332K	\$251K
Avg Sales Price as a % of Avg Est Value	98%	96%	108%	131%	102%	143%	162%	92%	103%	100%	106%	113%	111%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$248K	\$339K	\$253K	\$182K	\$154K	\$178K	\$160K	\$136K	\$330K	\$0	\$147K	\$294K	\$223K
Median Sales Price	\$231K	\$285K	\$269K	\$299K	\$177K	\$206K	\$232K	\$115K	\$340K	\$149K	\$250K	\$350K	\$235K
Med Sales Price as a % of Med Est Value	93%	84%	106%	164%	115%	116%	145%	85%	103%	100%	110%	119%	105%