

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2019	Jun 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	9	11	-18.2%	33	30	+10%
New Listing Volume	\$2,034,700	\$3,445,600	-40.9%	\$12,944,900	\$12,907,249	+0.3%
Active Listing Count	28	29	-3.4%	N/A	N/A	
Active Listing Volume	\$13,013,900	\$12,654,300	+2.8%	N/A	N/A	
Average Listing Price	\$464,782	\$436,355	+6.5%	\$463,736	\$412,069	+12.5%
Median Listing Price	\$289,450	\$267,000	+8.4%	\$283,968	\$225,653	+25.8%
Median Days in RPR	70	156	-55.1%	123.13	182.63	-32.6%
Months of Inventory	5.6	9.7	-42.1%	9.3	13.6	-31.9%
Absorption Rate	17.86%	10.34%	+7.5%	10.81%	7.36%	+3.4%
Sales Activity Charts Metrics						
New Pending Sales Count	8	8	+/-	27	22	+22.7%
New Pending Sales Volume	\$2,102,100	\$2,128,850	-1.3%	\$7,115,500	\$5,097,249	+39.6%
Pending Sales Count	8	10	-20%	N/A	N/A	
Pending Sales Volume	\$2,141,200	\$2,470,650	-13.3%	N/A	N/A	
Closed Sales Count	4	4	+/-	19	16	+18.8%
Closed Sales Volume	\$750,500	\$870,125	-13.7%	\$4,762,400	\$3,734,525	+27.5%
Average Sales Price	\$187,625	\$217,531	-13.7%	\$250,653	\$233,408	+7.4%
Median Sales Price	\$215,250	\$229,950	-6.4%	\$258,168	\$233,581	+10.5%

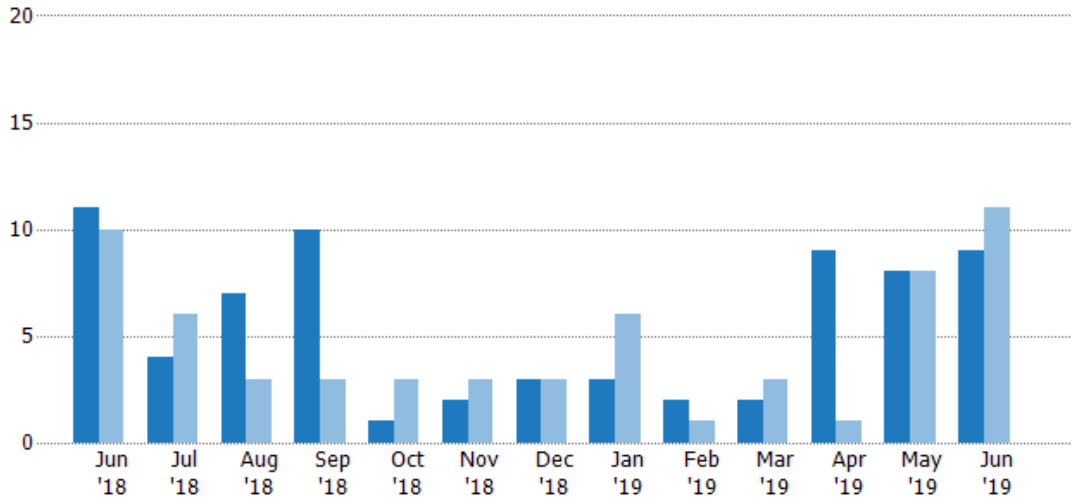
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '19	9	-18.2%
Jun '18	11	10%
Jun '17	10	-60%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	11	4	7	10	1	2	3	3	2	2	9	8	9
Prior Year	10	6	3	3	3	3	3	6	1	3	1	8	11
Percent Change from Prior Year	10%	-33%	133%	233%	-67%	-33%	0%	-50%	100%	-33%	800%	0%	-18%

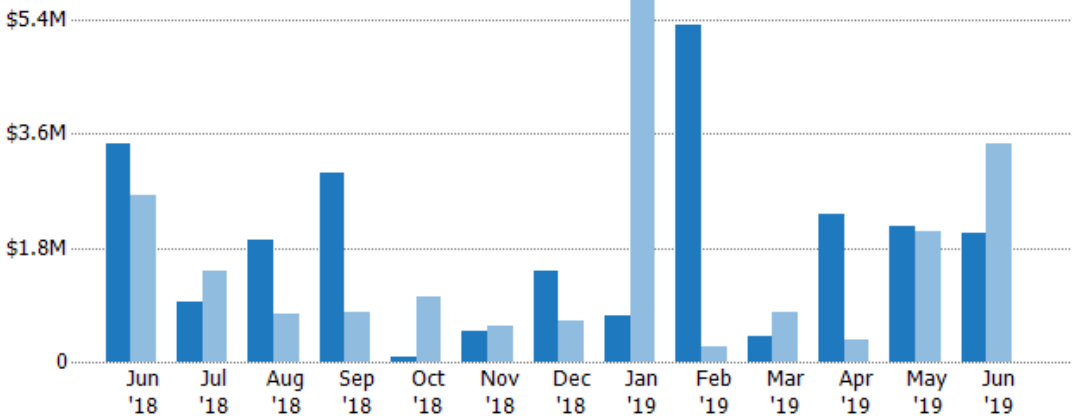
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$2.03M	-40.9%
Jun '18	\$3.45M	30.6%
Jun '17	\$2.64M	-64.5%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$3.45M	\$936K	\$1.92M	\$2.98M	\$80K	\$495K	\$1.44M	\$716K	\$5.31M	\$410K	\$2.33M	\$2.14M	\$2.03M
Prior Year	\$2.64M	\$1.44M	\$766K	\$788K	\$1.01M	\$574K	\$645K	\$6.03M	\$238K	\$782K	\$350K	\$2.06M	\$3.45M
Percent Change from Prior Year	31%	-35%	151%	278%	-92%	-14%	123%	-88%	2,137%	-48%	566%	4%	-41%

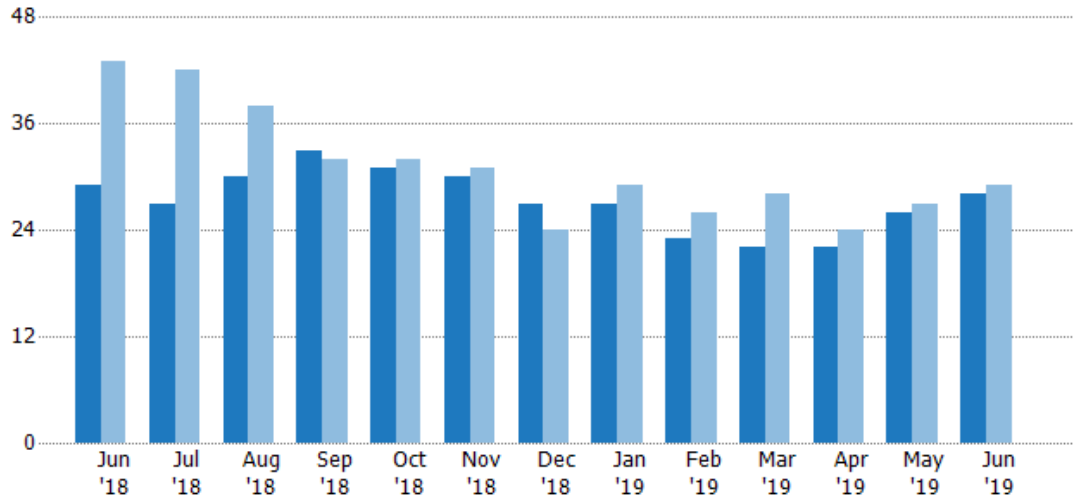
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '19	28	-3.4%
Jun '18	29	-32.6%
Jun '17	43	-18.6%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	29	27	30	33	31	30	27	27	23	22	22	26	28
Prior Year	43	42	38	32	32	31	24	29	26	28	24	27	29
Percent Change from Prior Year	-33%	-36%	-21%	3%	-3%	-3%	13%	-7%	-12%	-21%	-8%	-4%	-3%

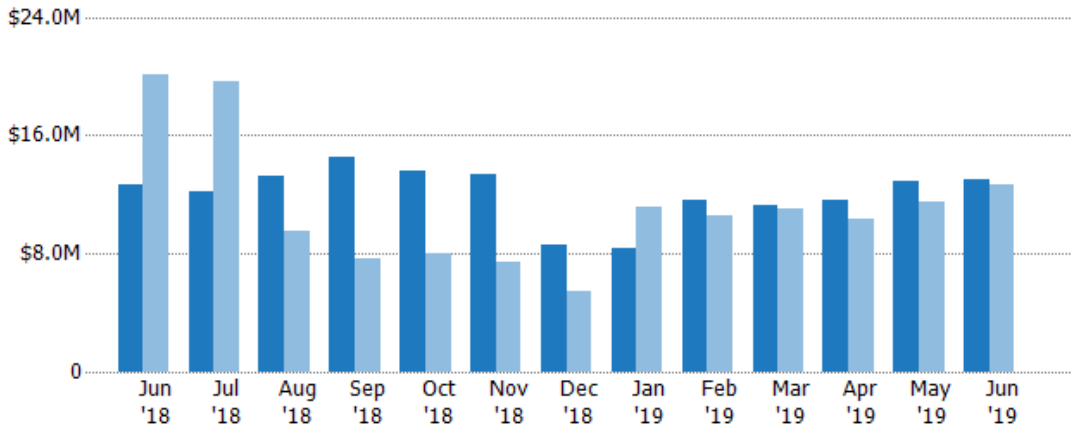
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$13M	2.8%
Jun '18	\$12.7M	-37%
Jun '17	\$20.1M	-56.4%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$12.7M	\$12.2M	\$13.2M	\$14.5M	\$13.6M	\$13.4M	\$8.56M	\$8.33M	\$11.6M	\$11.2M	\$11.6M	\$12.9M	\$13M
Prior Year	\$20.1M	\$19.7M	\$9.49M	\$7.62M	\$8.05M	\$7.38M	\$5.4M	\$11.1M	\$10.5M	\$11.1M	\$10.4M	\$11.4M	\$12.7M
Percent Change from Prior Year	-37%	-38%	39%	90%	70%	82%	58%	-25%	10%	2%	12%	12%	3%

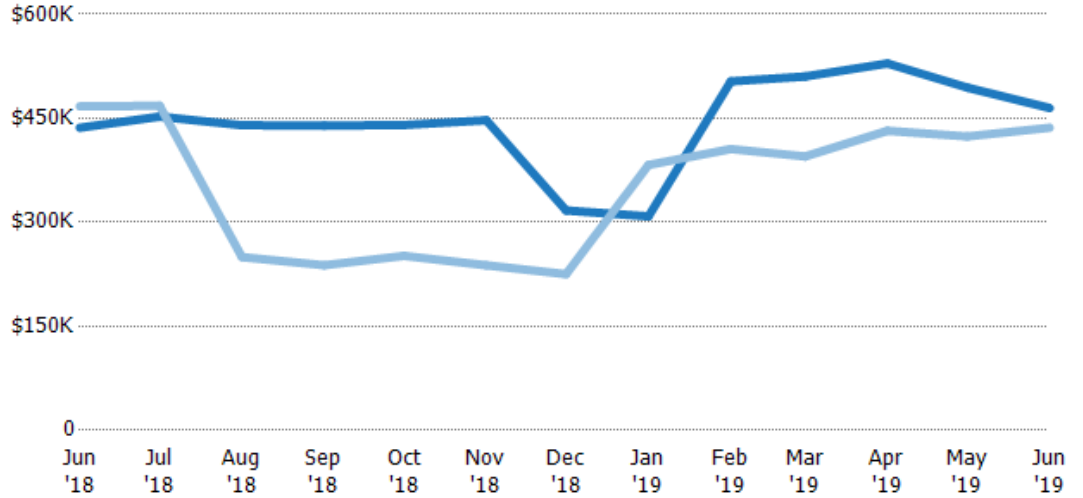
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$465K	6.5%
Jun '18	\$436K	-6.6%
Jun '17	\$467K	-46.4%



Current Year	\$436K	\$452K	\$440K	\$439K	\$440K	\$447K	\$317K	\$308K	\$503K	\$510K	\$529K	\$494K	\$465K
Prior Year	\$467K	\$468K	\$250K	\$238K	\$252K	\$238K	\$225K	\$383K	\$406K	\$395K	\$432K	\$424K	\$436K
Percent Change from Prior Year	-7%	-3%	76%	85%	75%	88%	41%	-19%	24%	29%	22%	17%	7%

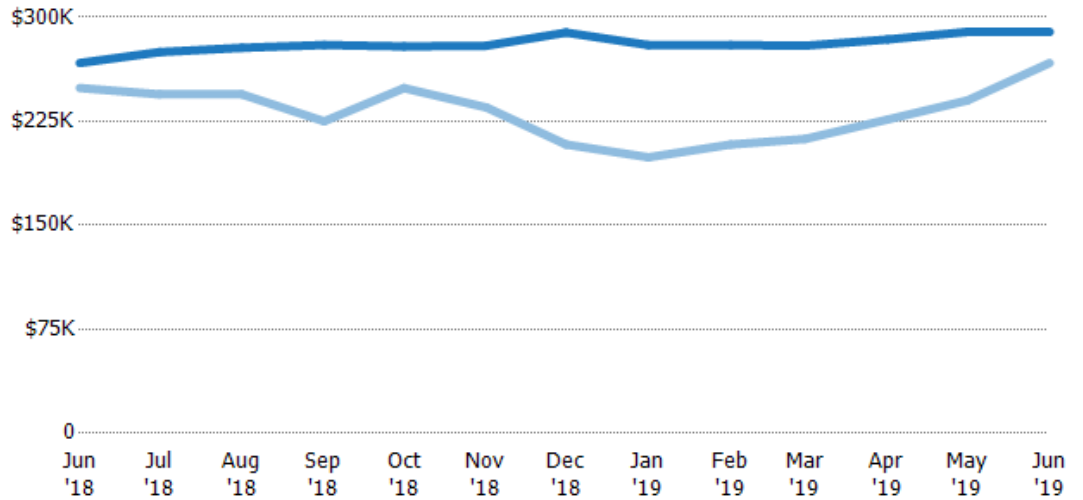
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$289K	8.4%
Jun '18	\$267K	7.2%
Jun '17	\$249K	-9.6%



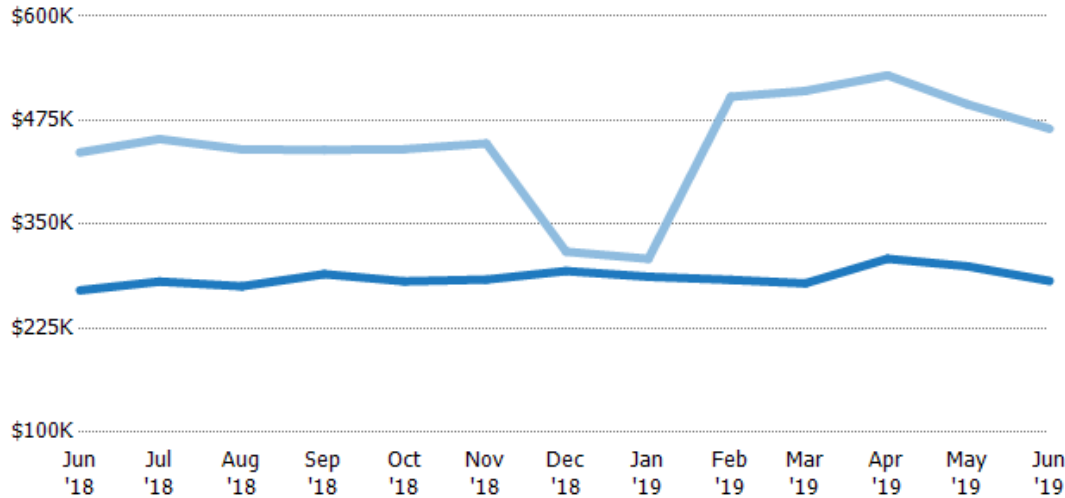
Current Year	\$267K	\$275K	\$278K	\$280K	\$279K	\$280K	\$289K	\$280K	\$280K	\$280K	\$284K	\$289K	\$289K
Prior Year	\$249K	\$244K	\$244K	\$225K	\$249K	\$235K	\$208K	\$199K	\$208K	\$212K	\$226K	\$240K	\$267K
Percent Change from Prior Year	7%	12%	14%	24%	12%	19%	39%	41%	34%	32%	26%	21%	8%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



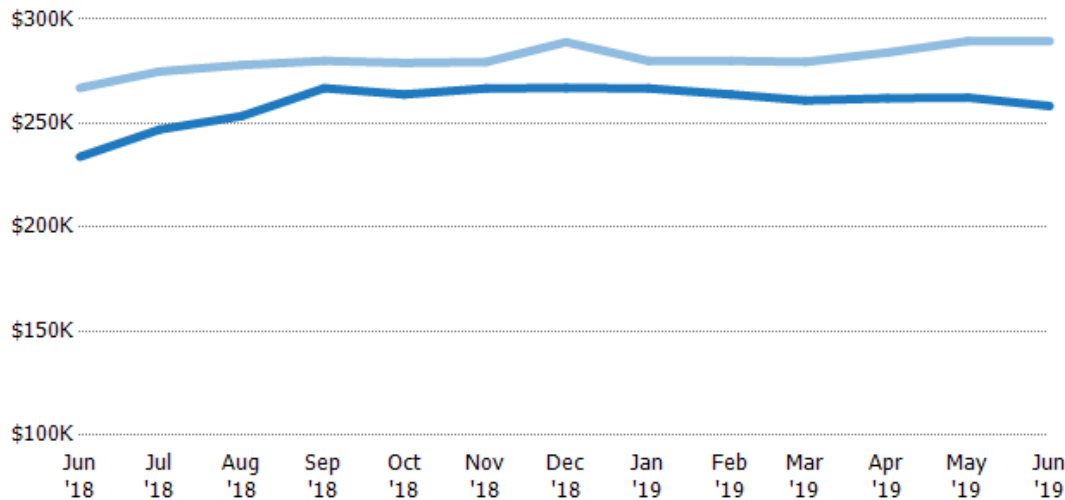
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$271K	\$281K	\$275K	\$290K	\$281K	\$284K	\$294K	\$287K	\$283K	\$279K	\$309K	\$300K	\$282K
Avg Listing Price	\$436K	\$452K	\$440K	\$439K	\$440K	\$447K	\$317K	\$308K	\$503K	\$510K	\$529K	\$494K	\$465K
Avg Listing Price as a % of Avg Est Value	161%	161%	160%	152%	156%	158%	108%	108%	178%	183%	171%	165%	165%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$234K	\$247K	\$253K	\$267K	\$264K	\$267K	\$267K	\$267K	\$264K	\$261K	\$262K	\$262K	\$258K
Median Listing Price	\$267K	\$275K	\$278K	\$280K	\$279K	\$280K	\$289K	\$280K	\$280K	\$280K	\$284K	\$289K	\$289K
Med Listing Price as a % of Med Est Value	114%	111%	110%	105%	106%	105%	108%	105%	106%	107%	108%	110%	112%

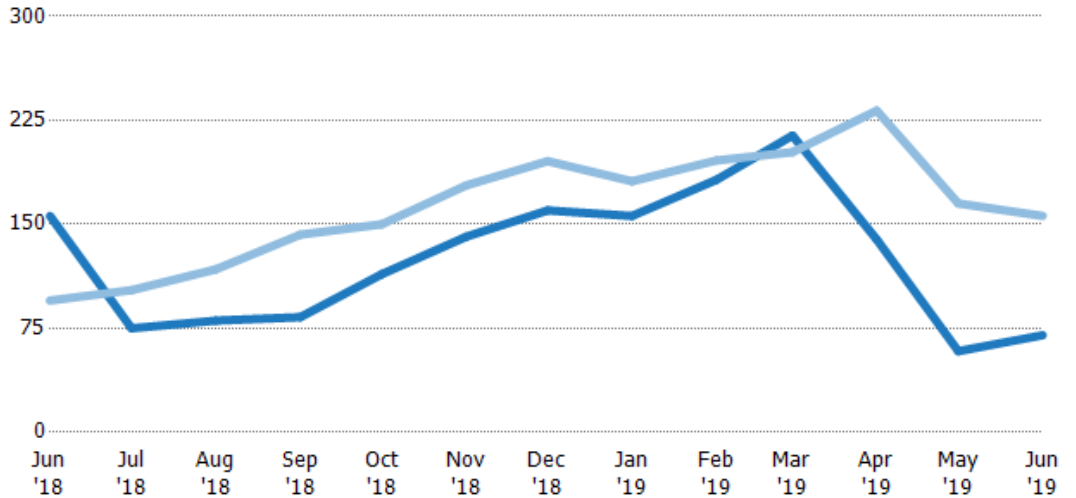
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Jun '19	70	-55.1%
Jun '18	156	64.2%
Jun '17	95	4.2%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	156	75	80.5	83	114	141	160	156	182	214	139	58.5	70
Prior Year	95	103	118	143	150	178	196	181	196	202	232	165	156
Percent Change from Prior Year	64%	-27%	-31%	-42%	-24%	-21%	-18%	-14%	-7%	6%	-40%	-65%	-55%

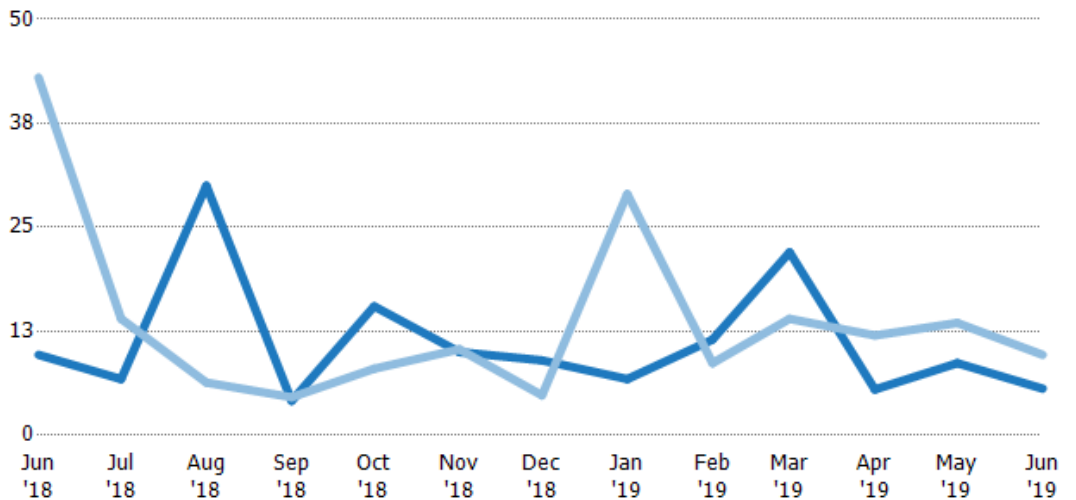
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Jun '19	5.6	-42.1%
Jun '18	9.67	-77.5%
Jun '17	43	-72.9%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	9.67	6.75	30	4.13	15.5	10	9	6.75	11.5	22	5.5	8.67	5.6
Prior Year	43	14	6.33	4.57	8	10.3	4.8	29	8.67	14	12	13.5	9.67
Percent Change from Prior Year	-78%	-52%	374%	-10%	94%	-3%	88%	-77%	33%	57%	-54%	-36%	-42%

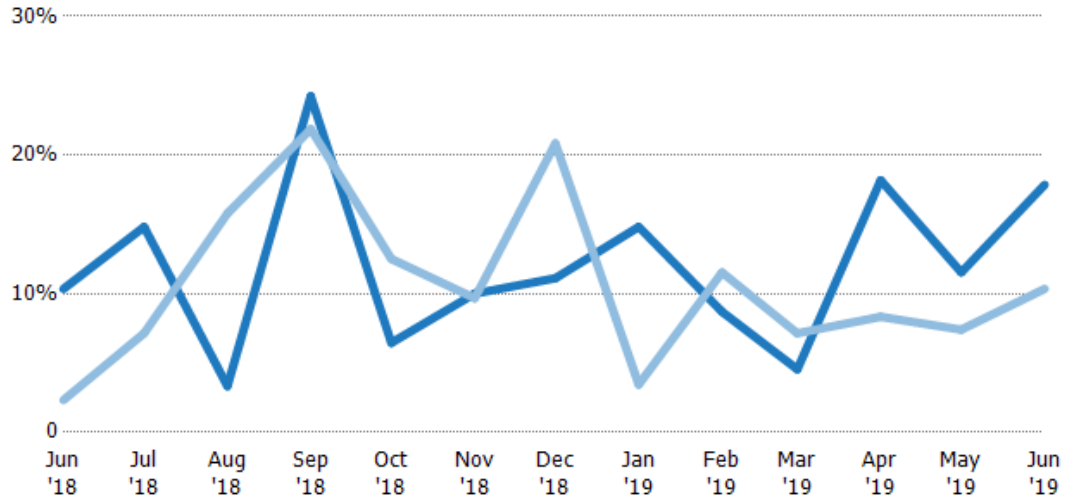
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Jun '19	18%	-7.5%
Jun '18	10%	-8%
Jun '17	2%	269.4%



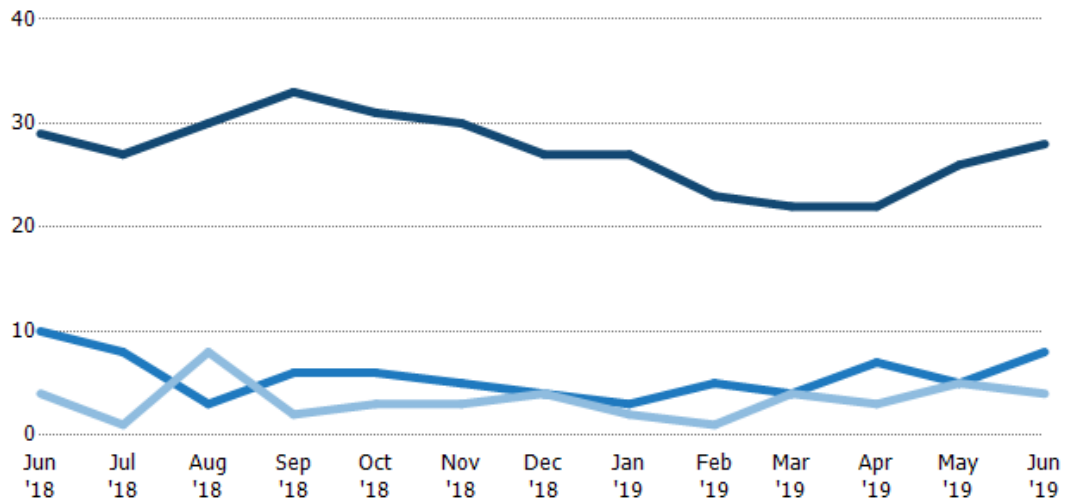
Current Year	10%	15%	3%	24%	6%	10%	11%	15%	9%	5%	18%	12%	18%
Prior Year	2%	7%	16%	22%	13%	10%	21%	3%	12%	7%	8%	7%	10%
Change from Prior Year	-8%	-8%	12%	-2%	6%	0%	10%	-11%	3%	3%	-10%	-4%	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	29	27	30	33	31	30	27	27	23	22	22	26	28
Pending	10	8	3	6	6	5	4	3	5	4	7	5	8
Sold	4	1	8	2	3	3	4	2	1	4	3	5	4

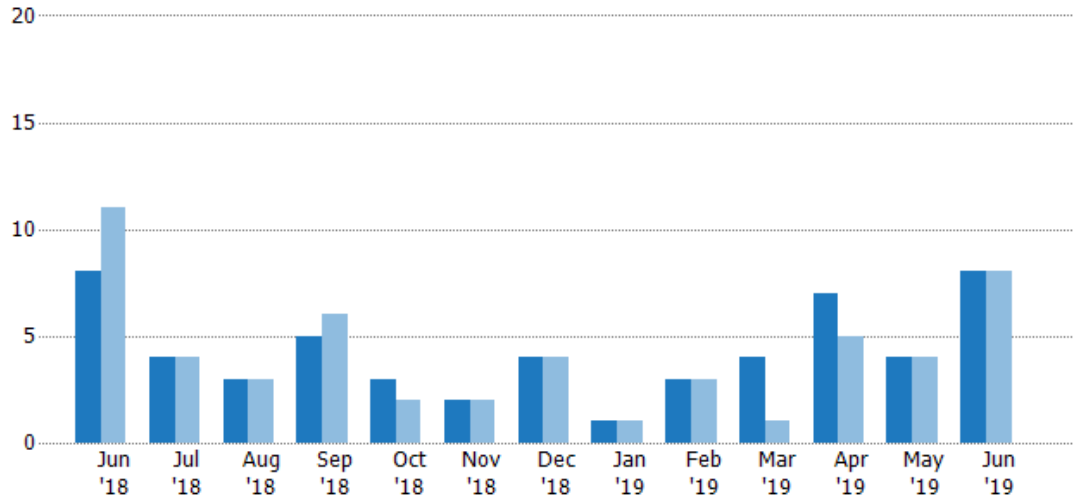
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	8	0%
Jun '18	8	-27.3%
Jun '17	11	-81.8%



Current Year	8	4	3	5	3	2	4	1	3	4	7	4	8
Prior Year	11	4	3	6	2	2	4	1	3	1	5	4	8
Percent Change from Prior Year	-27%	0%	0%	-17%	50%	0%	0%	0%	0%	300%	40%	0%	0%

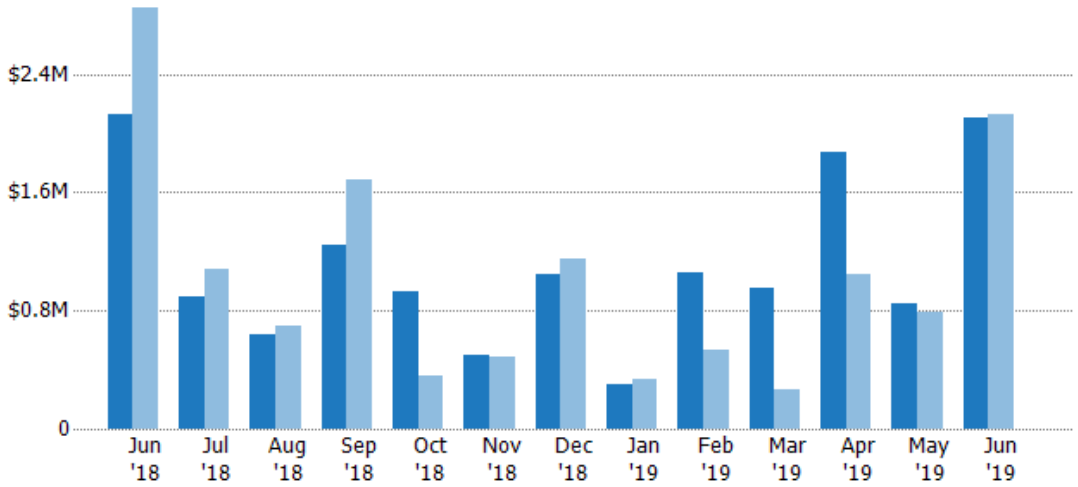
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$2.1M	-1.3%
Jun '18	\$2.13M	-25.2%
Jun '17	\$2.85M	-84.2%



Current Year	\$2.13M	\$897K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$948K	\$1.87M	\$845K	\$2.1M
Prior Year	\$2.85M	\$1.08M	\$694K	\$1.69M	\$360K	\$489K	\$1.15M	\$340K	\$532K	\$270K	\$1.04M	\$787K	\$2.13M
Percent Change from Prior Year	-25%	-17%	-8%	-27%	159%	1%	-10%	-12%	98%	251%	80%	7%	-1%

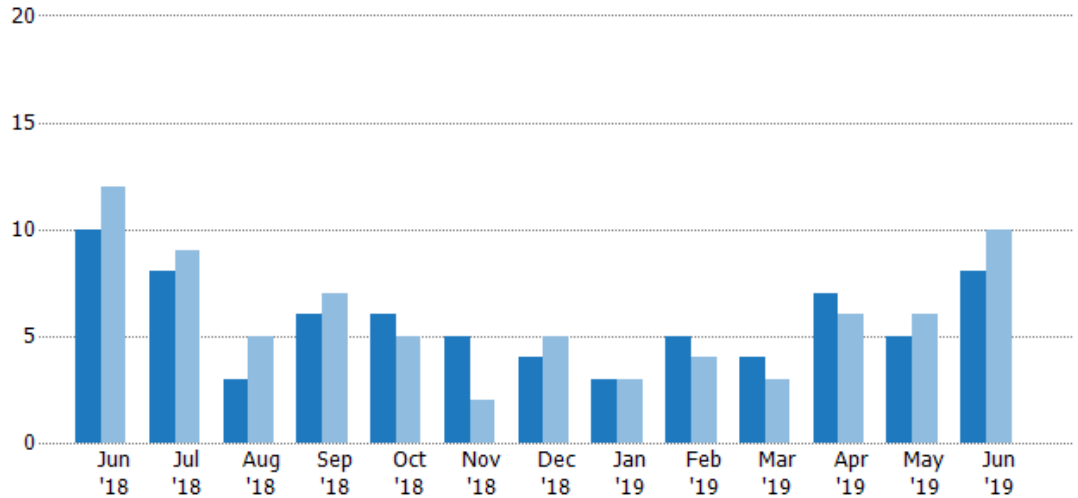
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jun '19	8	-20%
Jun '18	10	-16.7%
Jun '17	12	-25%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	10	8	3	6	6	5	4	3	5	4	7	5	8
Prior Year	12	9	5	7	5	2	5	3	4	3	6	6	10
Percent Change from Prior Year	-17%	-11%	-40%	-14%	20%	150%	-20%	0%	25%	33%	17%	-17%	-20%

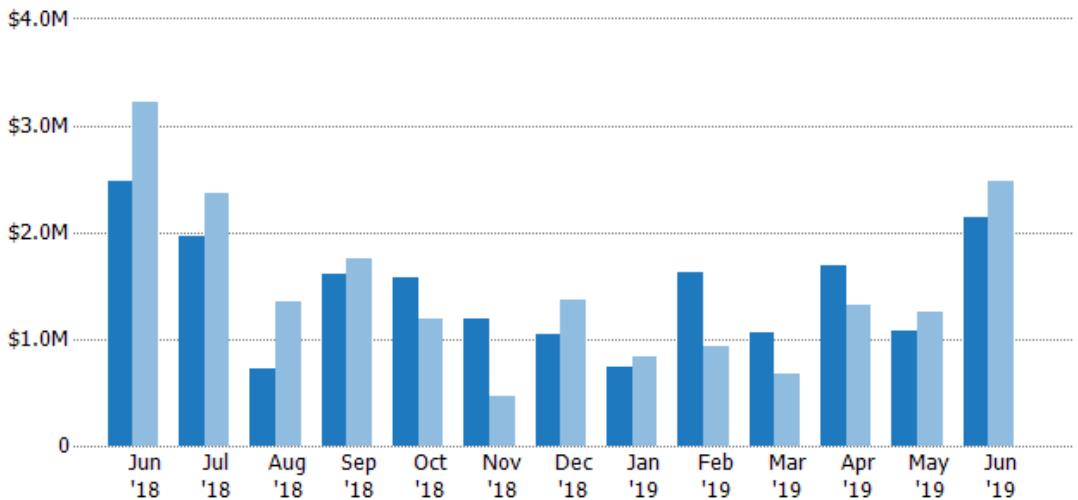
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$2.14M	-13.3%
Jun '18	\$2.47M	-23.3%
Jun '17	\$3.22M	-35.3%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$2.47M	\$1.97M	\$724K	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$738K	\$1.62M	\$1.07M	\$1.69M	\$1.08M	\$2.14M
Prior Year	\$3.22M	\$2.36M	\$1.36M	\$1.75M	\$1.18M	\$464K	\$1.37M	\$835K	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M
Percent Change from Prior Year	-23%	-17%	-47%	-8%	32%	156%	-24%	-12%	73%	60%	29%	-14%	-13%

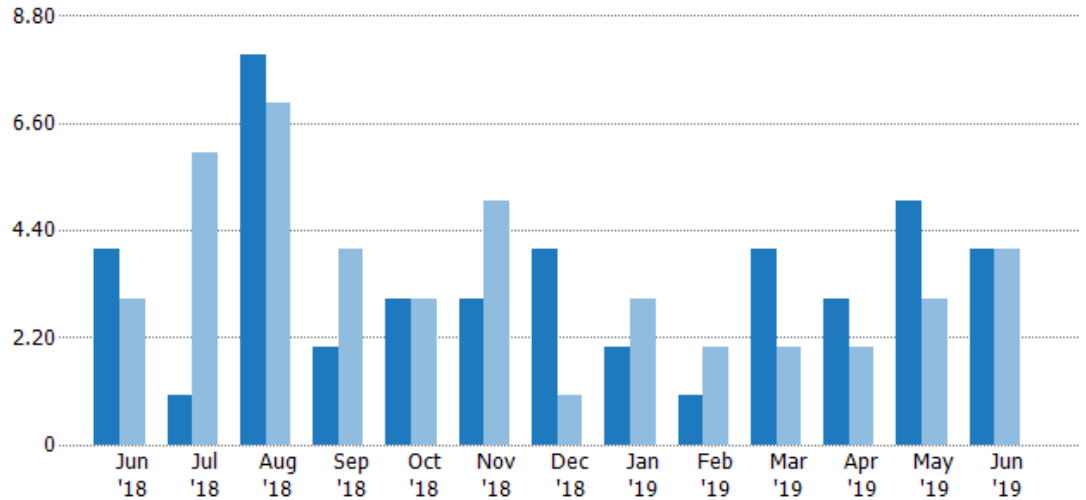
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	4	0%
Jun '18	4	33.3%
Jun '17	3	-33.3%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	4	1	8	2	3	3	4	2	1	4	3	5	4
Prior Year	3	6	7	4	3	5	1	3	2	2	2	3	4
Percent Change from Prior Year	33%	-83%	14%	-50%	0%	-40%	300%	-33%	-50%	100%	50%	67%	0%

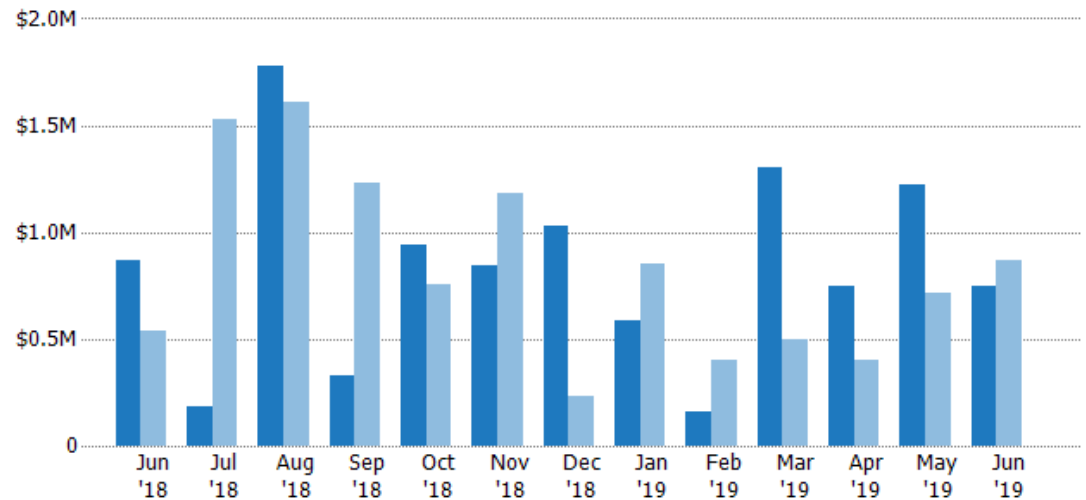
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$751K	-13.7%
Jun '18	\$870K	61.5%
Jun '17	\$539K	19.2%



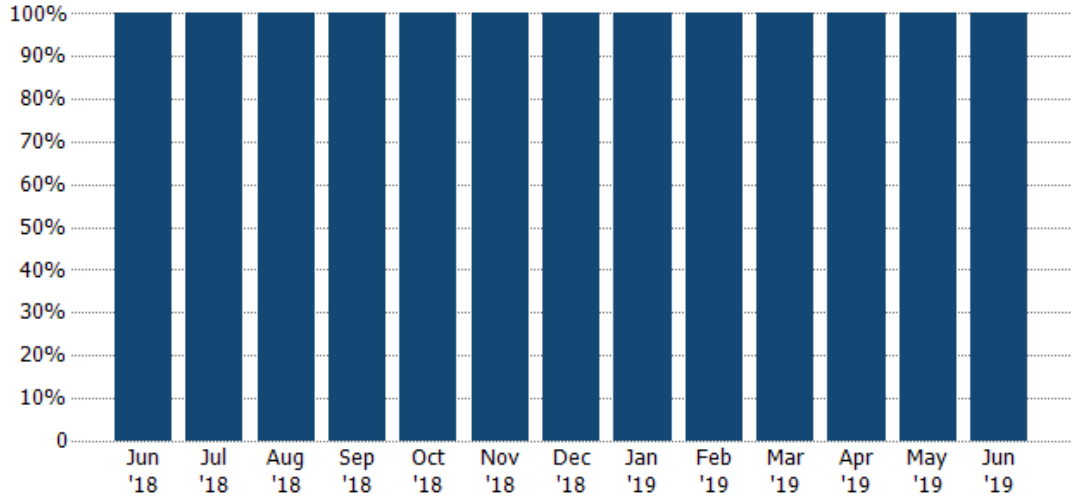
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$870K	\$183K	\$1.78M	\$326K	\$943K	\$844K	\$1.03M	\$583K	\$162K	\$1.3M	\$745K	\$1.22M	\$751K
Prior Year	\$539K	\$1.53M	\$1.61M	\$1.23M	\$756K	\$1.18M	\$234K	\$853K	\$399K	\$500K	\$399K	\$714K	\$870K
Percent Change from Prior Year	61%	-88%	10%	-74%	25%	-29%	340%	-32%	-59%	161%	87%	71%	-14%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

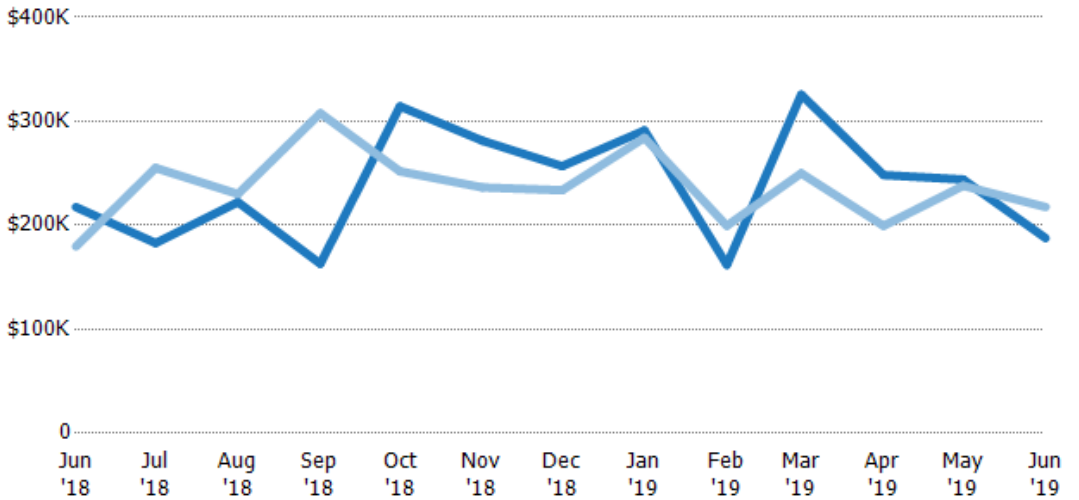
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Jun '19	\$188K	-13.7%
Jun '18	\$218K	21.1%
Jun '17	\$180K	78.7%

■ Current Year	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K	\$326K	\$248K	\$244K	\$188K
■ Prior Year	\$180K	\$255K	\$230K	\$308K	\$252K	\$236K	\$234K	\$284K	\$200K	\$250K	\$200K	\$238K	\$218K
Percent Change from Prior Year	21%	-28%	-3%	-47%	25%	19%	10%	2%	-19%	30%	24%	3%	-14%

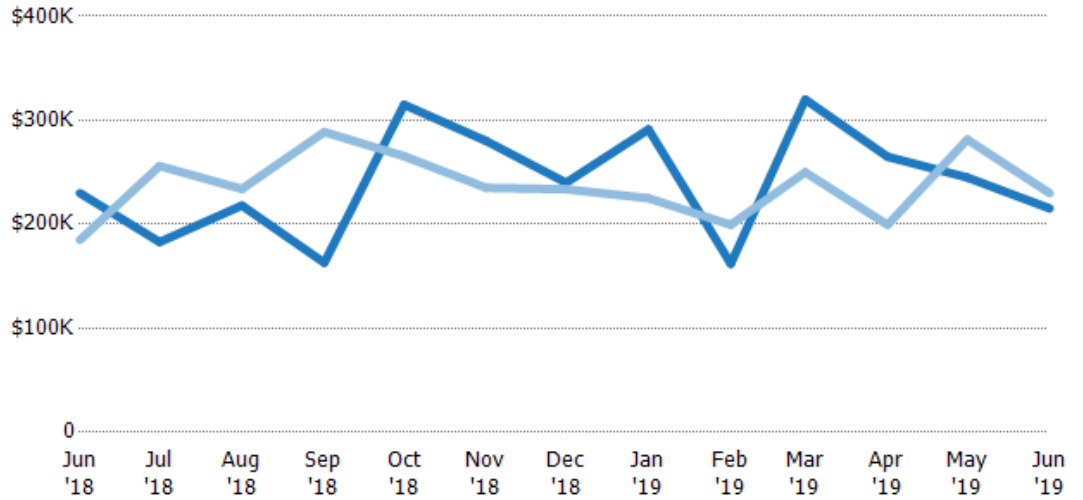
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$215K	-6.4%
Jun '18	\$230K	24.4%
Jun '17	\$185K	73.6%



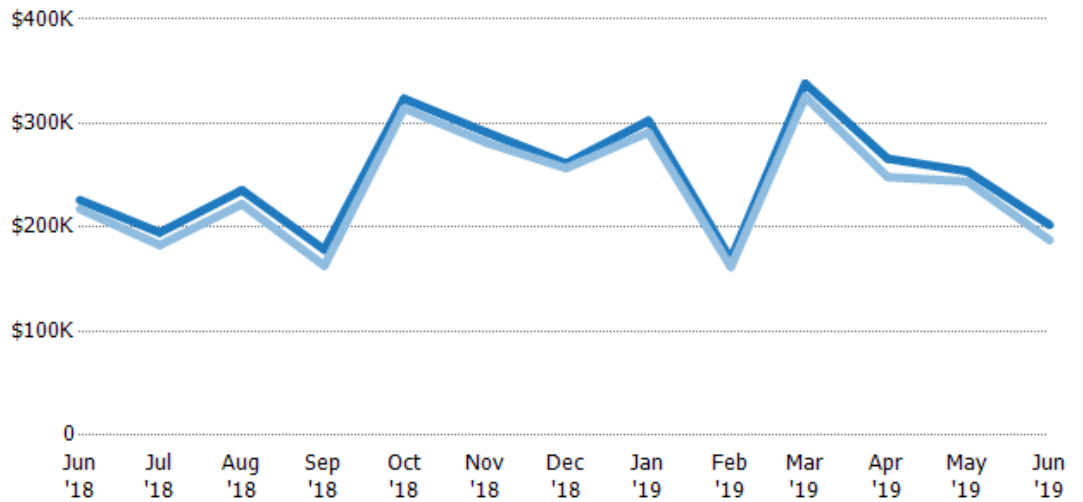
Current Year	\$230K	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$162K	\$320K	\$265K	\$245K	\$215K
Prior Year	\$185K	\$256K	\$234K	\$289K	\$266K	\$235K	\$234K	\$225K	\$200K	\$250K	\$200K	\$282K	\$230K
Percent Change from Prior Year	24%	-29%	-7%	-44%	19%	19%	3%	29%	-19%	28%	33%	-13%	-6%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



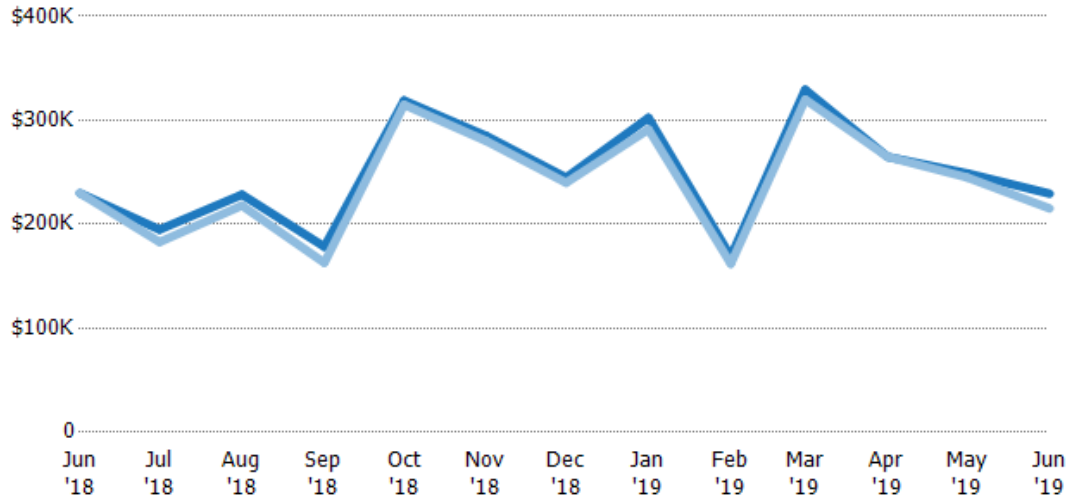
Avg List Price	\$226K	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$169K	\$338K	\$266K	\$254K	\$202K
Avg Sales Price	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K	\$326K	\$248K	\$244K	\$188K
Avg Sales Price as a % of Avg List Price	96%	94%	94%	91%	97%	97%	98%	96%	96%	96%	93%	96%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



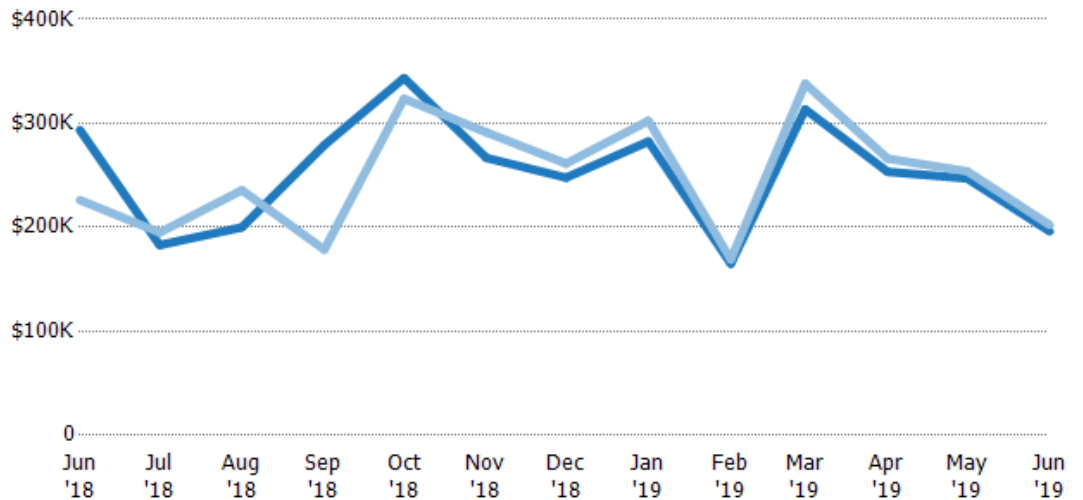
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median List Price	\$230K	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$169K	\$329K	\$265K	\$249K	\$229K
Median Sales Price	\$230K	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$162K	\$320K	\$265K	\$245K	\$215K
Med Sales Price as a % of Med List Price	100%	94%	95%	91%	99%	98%	98%	96%	96%	97%	100%	98%	94%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



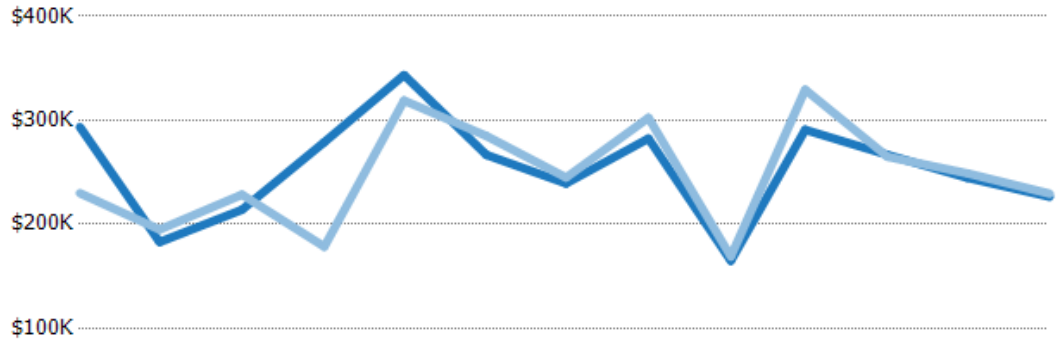
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$294K	\$183K	\$200K	\$279K	\$344K	\$267K	\$248K	\$282K	\$165K	\$313K	\$253K	\$247K	\$196K
Avg Sales Price	\$226K	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$169K	\$338K	\$266K	\$254K	\$202K
Avg Sales Price as a % of Avg Est Value	77%	107%	118%	64%	94%	109%	105%	107%	102%	108%	105%	103%	103%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$294K	\$183K	\$214K	\$279K	\$344K	\$267K	\$239K	\$282K	\$165K	\$291K	\$267K	\$245K	\$227K
Median Sales Price	\$230K	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$169K	\$329K	\$265K	\$249K	\$229K
Med Sales Price as a % of Med Est Value	78%	107%	107%	64%	93%	107%	102%	107%	102%	113%	99%	102%	101%