

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2019	Jun 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	23	21	+9.5%	94	101	-6.9%
New Listing Volume	\$4,932,700	\$5,190,700	-5%	\$19,012,699	\$20,308,288	-6.4%
Active Listing Count	93	108	-13.9%	N/A	N/A	
Active Listing Volume	\$21,337,999	\$24,470,300	-12.8%	N/A	N/A	
Average Listing Price	\$229,441	\$226,577	+1.3%	\$218,424	\$226,131	-3.4%
Median Listing Price	\$169,500	\$169,900	-0.2%	\$165,361	\$171,274	-3.5%
Median Days in RPR	124	130.5	-5%	191.37	159.78	+19.8%
Months of Inventory	9.3	10.8	-13.9%	12.8	13.3	-4.1%
Absorption Rate	10.75%	9.26%	+1.5%	7.82%	7.5%	+0.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	15	17	-11.8%	76	67	+13.4%
New Pending Sales Volume	\$2,483,500	\$3,617,700	-31.4%	\$12,629,500	\$11,934,138	+5.8%
Pending Sales Count	20	31	-35.5%	N/A	N/A	
Pending Sales Volume	\$3,324,200	\$6,053,300	-45.1%	N/A	N/A	
Closed Sales Count	16	8	+100%	57	43	+32.6%
Closed Sales Volume	\$2,453,900	\$1,478,500	+66%	\$9,141,950	\$6,507,378	+40.5%
Average Sales Price	\$153,369	\$184,813	-17%	\$160,385	\$151,334	+6%
Median Sales Price	\$152,000	\$200,500	-24.2%	\$155,509	\$156,221	-0.5%

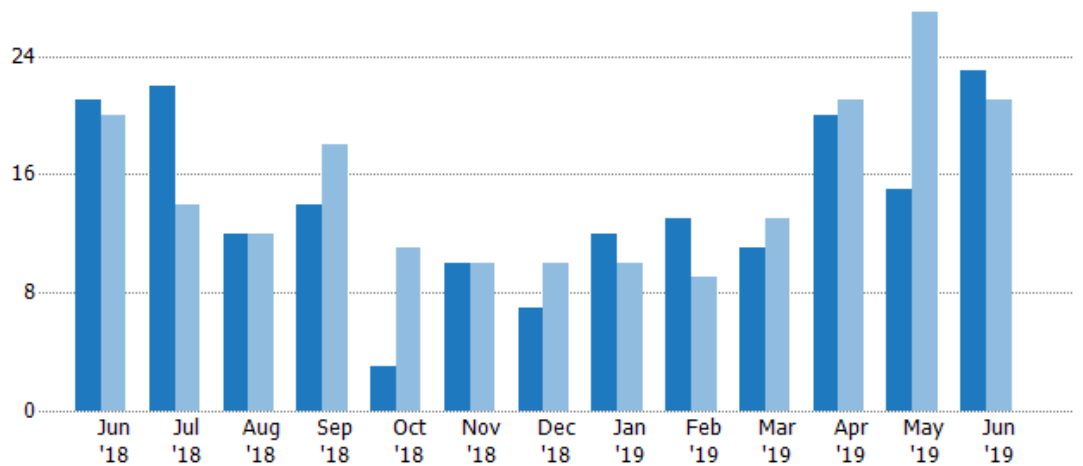
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '19	23	9.5%
Jun '18	21	5%
Jun '17	20	-10%



Current Year	21	22	12	14	3	10	7	12	13	11	20	15	23
Prior Year	20	14	12	18	11	10	10	10	9	13	21	27	21
Percent Change from Prior Year	5%	57%	0%	-22%	-73%	0%	-30%	20%	44%	-15%	-5%	-44%	10%

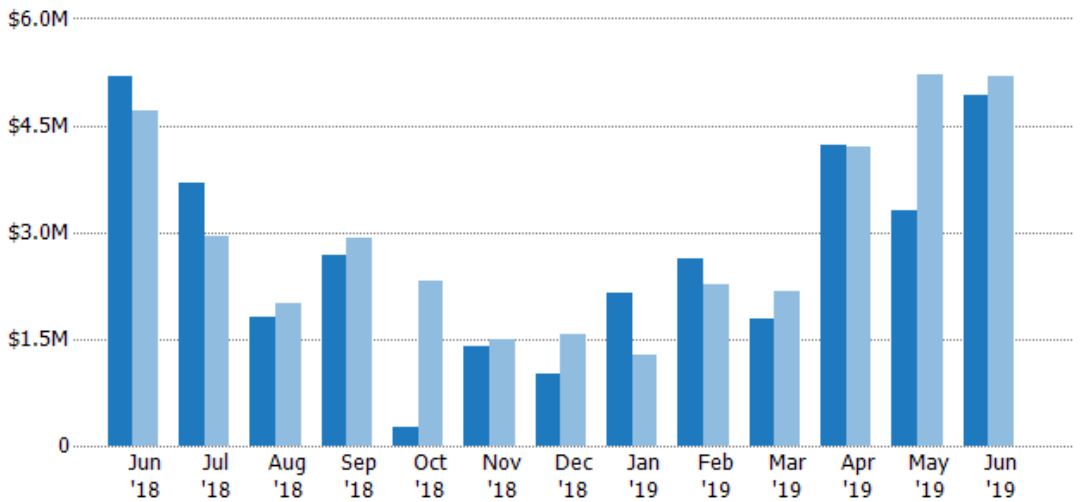
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$4.93M	-5%
Jun '18	\$5.19M	10.5%
Jun '17	\$4.7M	-30.1%



Current Year	\$5.19M	\$3.69M	\$1.81M	\$2.67M	\$272K	\$1.39M	\$1M	\$2.14M	\$2.62M	\$1.79M	\$4.22M	\$3.31M	\$4.93M
Prior Year	\$4.7M	\$2.93M	\$2.01M	\$2.92M	\$2.31M	\$1.48M	\$1.56M	\$1.28M	\$2.26M	\$2.17M	\$4.2M	\$5.21M	\$5.19M
Percent Change from Prior Year	10%	26%	-10%	-8%	-88%	-6%	-36%	67%	16%	-17%	1%	-36%	-5%

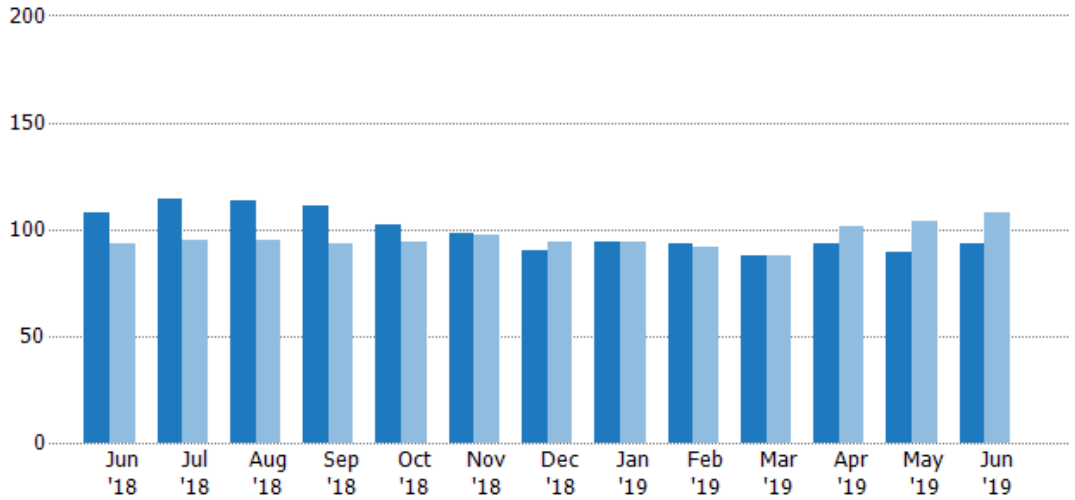
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	93	-13.9%
Jun '18	108	16.1%
Jun '17	93	10.8%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	108	114	113	111	102	98	90	94	93	88	93	89	93
Prior Year	93	95	95	93	94	97	94	94	92	88	101	104	108
Percent Change from Prior Year	16%	20%	19%	19%	9%	1%	-4%	0%	1%	0%	-8%	-14%	-14%

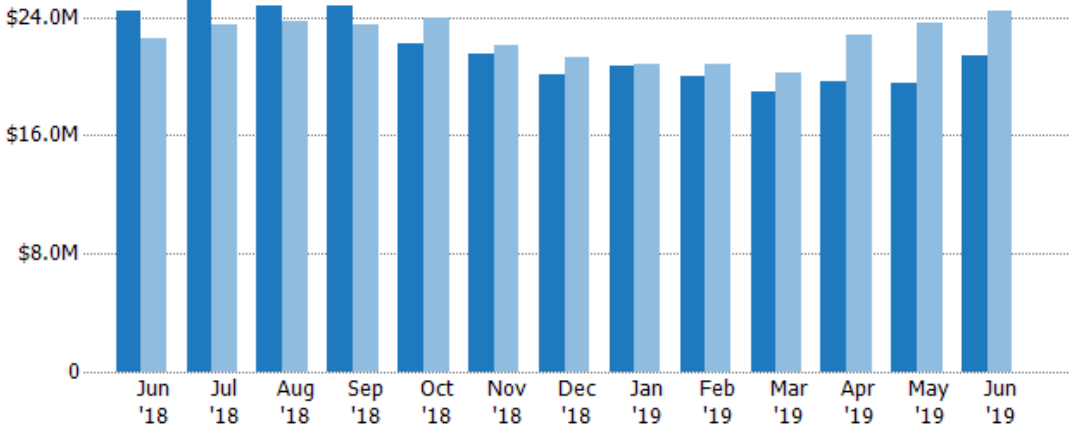
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$21.3M	-12.8%
Jun '18	\$24.5M	8.4%
Jun '17	\$22.6M	3.6%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$24.5M	\$25.3M	\$24.8M	\$24.8M	\$22.2M	\$21.5M	\$20.2M	\$20.7M	\$20M	\$18.9M	\$19.6M	\$19.6M	\$21.3M
Prior Year	\$22.6M	\$23.5M	\$23.7M	\$23.5M	\$24M	\$22.1M	\$21.3M	\$20.8M	\$20.9M	\$20.2M	\$22.8M	\$23.6M	\$24.5M
Percent Change from Prior Year	8%	7%	5%	5%	-7%	-2%	-5%	0%	-4%	-7%	-14%	-17%	-13%

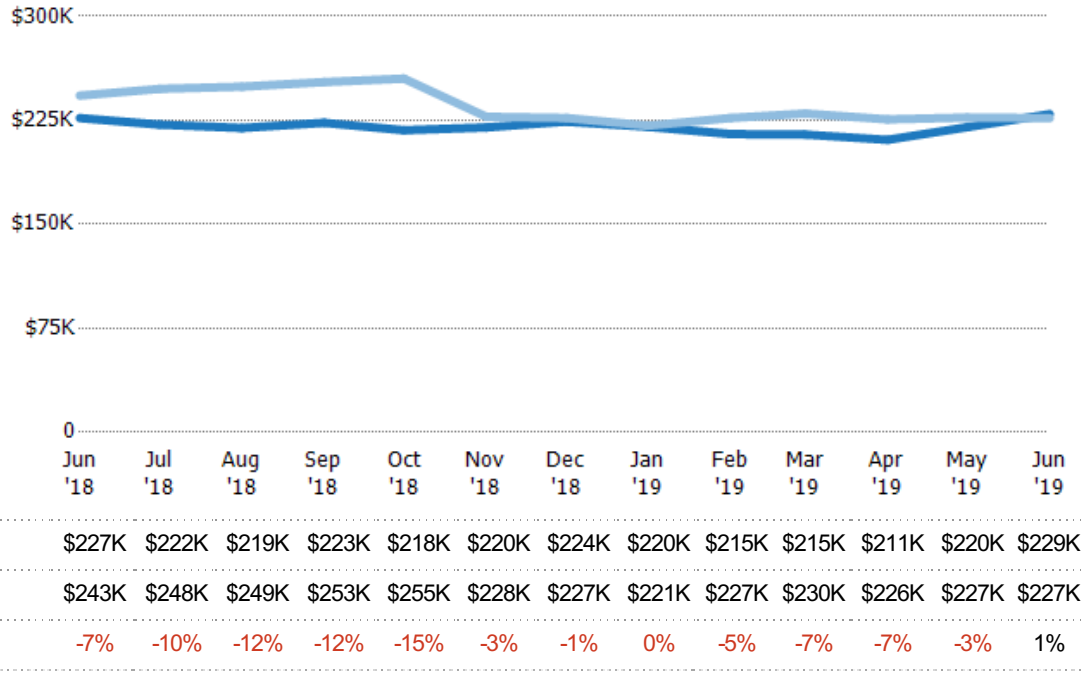
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Jun '19	\$229K	1.3%
Jun '18	\$227K	-6.7%
Jun '17	\$243K	-6.4%



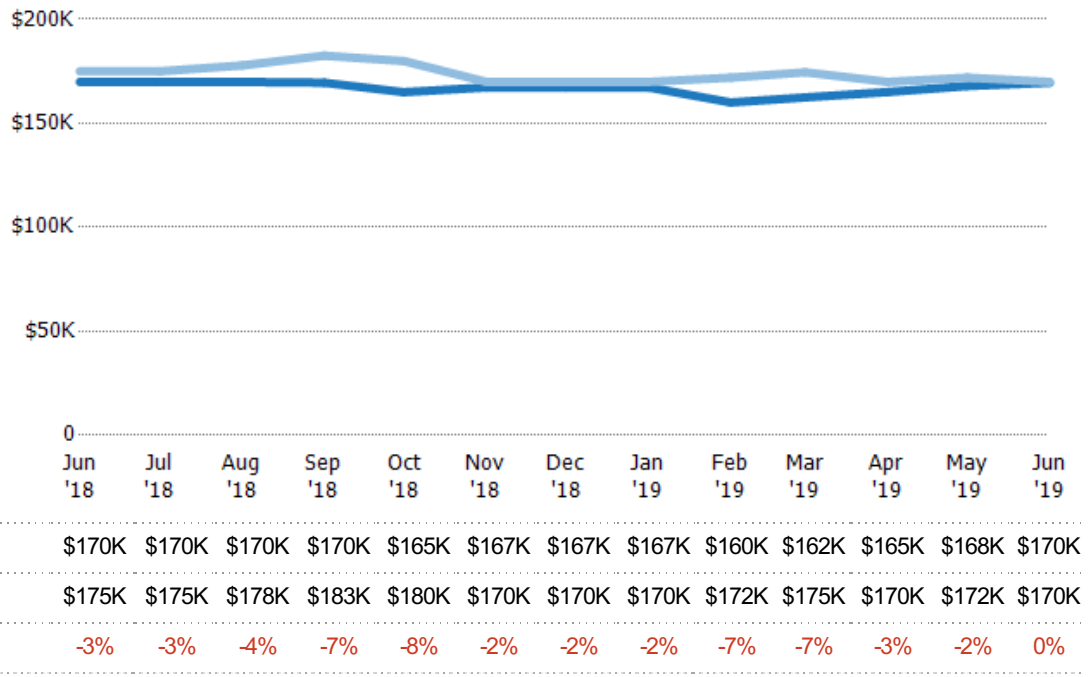
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Jun '19	\$170K	-0.2%
Jun '18	\$170K	-2.9%
Jun '17	\$175K	-12.1%

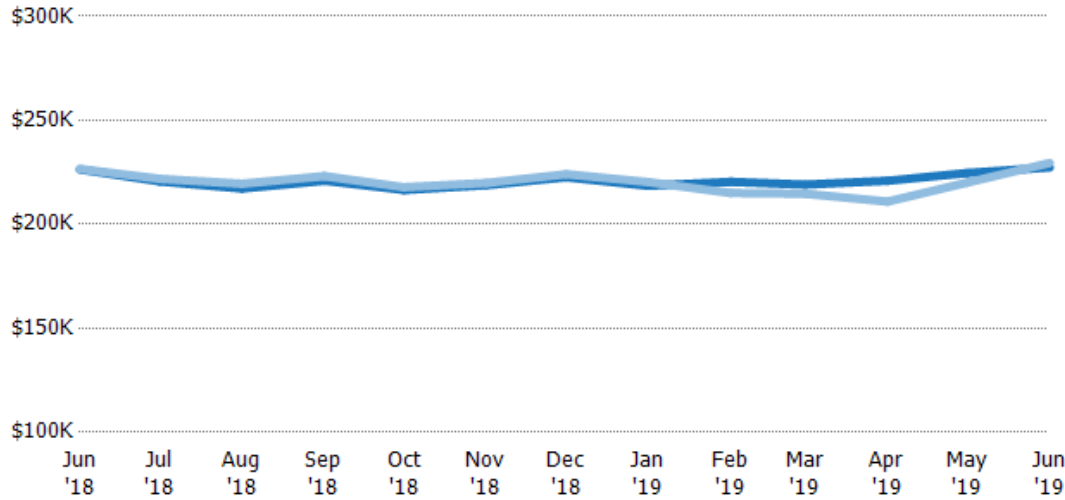


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



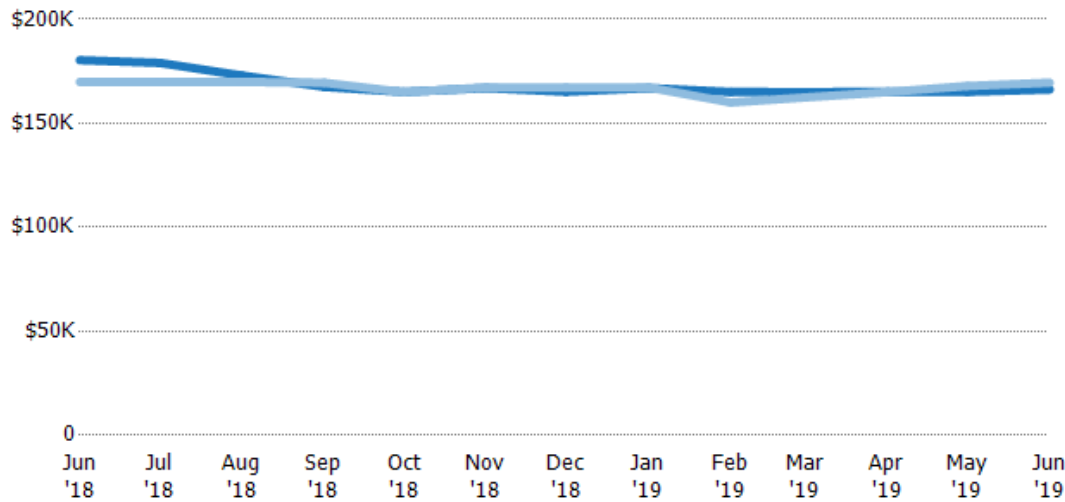
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$226K	\$221K	\$217K	\$221K	\$217K	\$219K	\$223K	\$219K	\$220K	\$219K	\$221K	\$225K	\$227K
Avg Listing Price	\$227K	\$222K	\$219K	\$223K	\$218K	\$220K	\$224K	\$220K	\$215K	\$215K	\$211K	\$220K	\$229K
Avg Listing Price as a % of Avg Est Value	100%	101%	101%	101%	101%	100%	101%	101%	98%	98%	95%	98%	101%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$180K	\$179K	\$173K	\$168K	\$165K	\$167K	\$165K	\$167K	\$165K	\$165K	\$165K	\$165K	\$166K
Median Listing Price	\$170K	\$170K	\$170K	\$170K	\$165K	\$167K	\$167K	\$167K	\$160K	\$162K	\$165K	\$168K	\$170K
Med Listing Price as a % of Med Est Value	94%	95%	98%	101%	100%	100%	101%	100%	97%	98%	100%	102%	102%

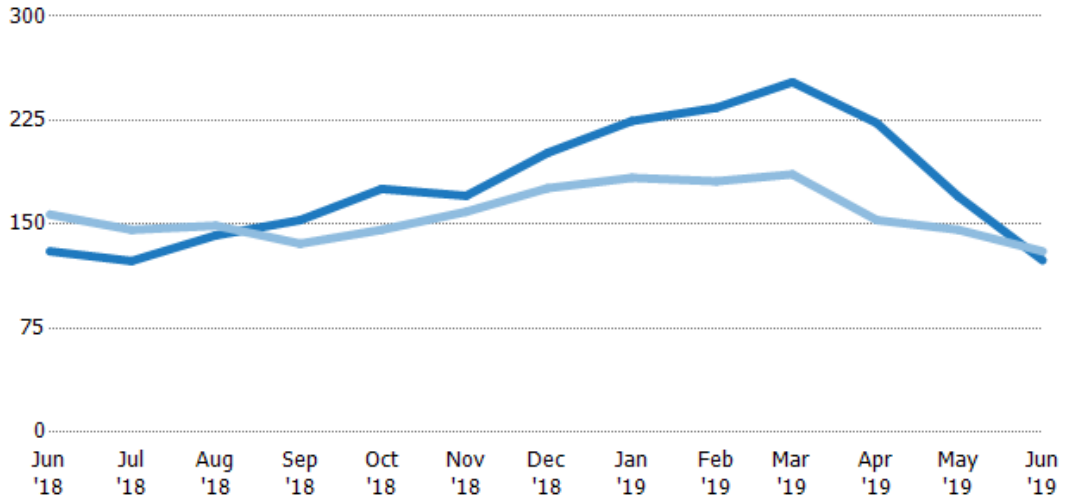
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
Jun '19	124	-5%
Jun '18	131	-16.9%
Jun '17	157	-31.2%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	131	124	142	153	176	171	202	225	234	253	223	170	124
Prior Year	157	146	149	136	146	159	176	184	181	186	153	146	131
Percent Change from Prior Year	-17%	-15%	-5%	13%	20%	7%	14%	22%	29%	36%	46%	16%	-5%

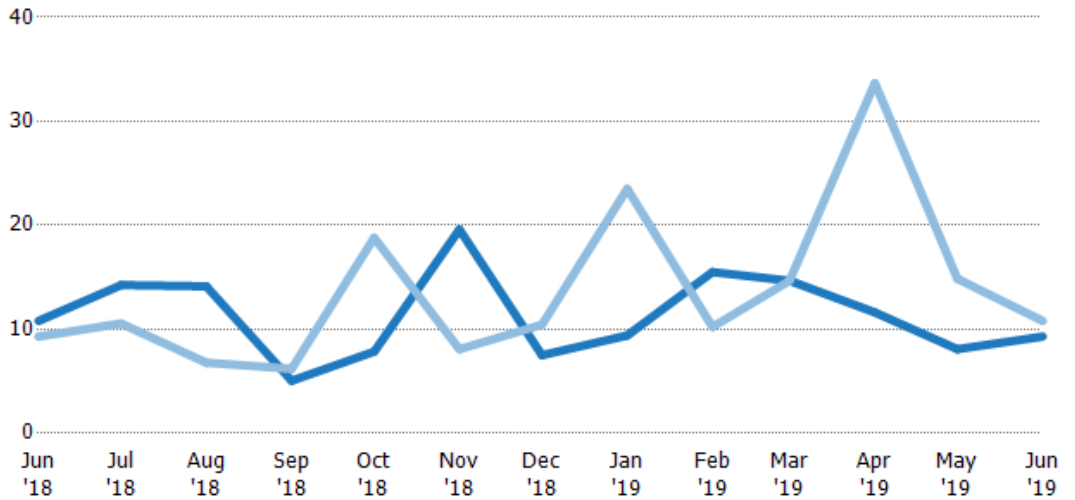
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
Jun '19	9.3	-13.9%
Jun '18	10.8	16.1%
Jun '17	9.3	23.1%



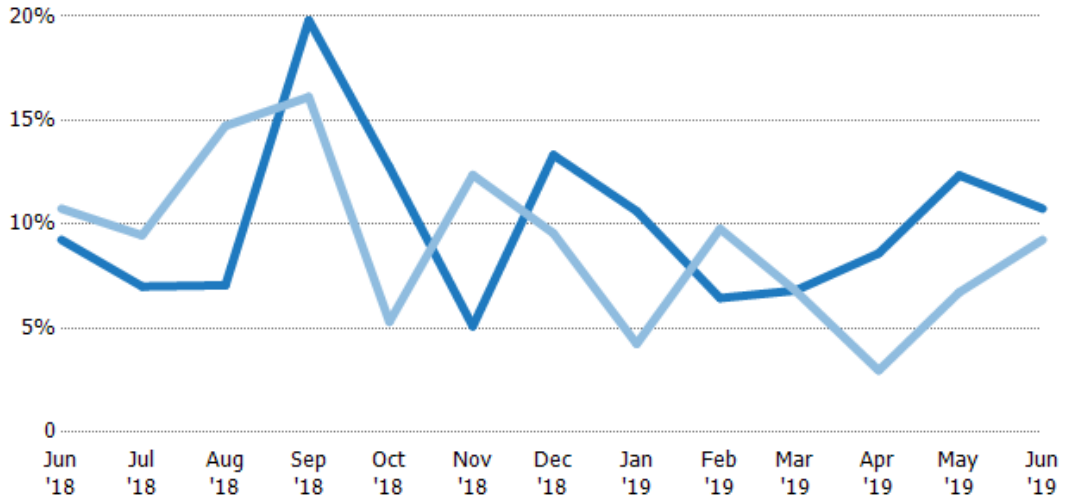
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	10.8	14.3	14.1	5.05	7.85	19.6	7.5	9.4	15.5	14.7	11.6	8.09	9.3
Prior Year	9.3	10.6	6.79	6.2	18.8	8.08	10.4	23.5	10.2	14.7	33.7	14.9	10.8
Percent Change from Prior Year	16%	35%	108%	-19%	-58%	142%	-28%	-60%	52%	0%	-65%	-46%	-14%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Rate	Chg.
Jun '19	11%	-1.5%
Jun '18	9%	1.5%
Jun '17	11%	-18.8%

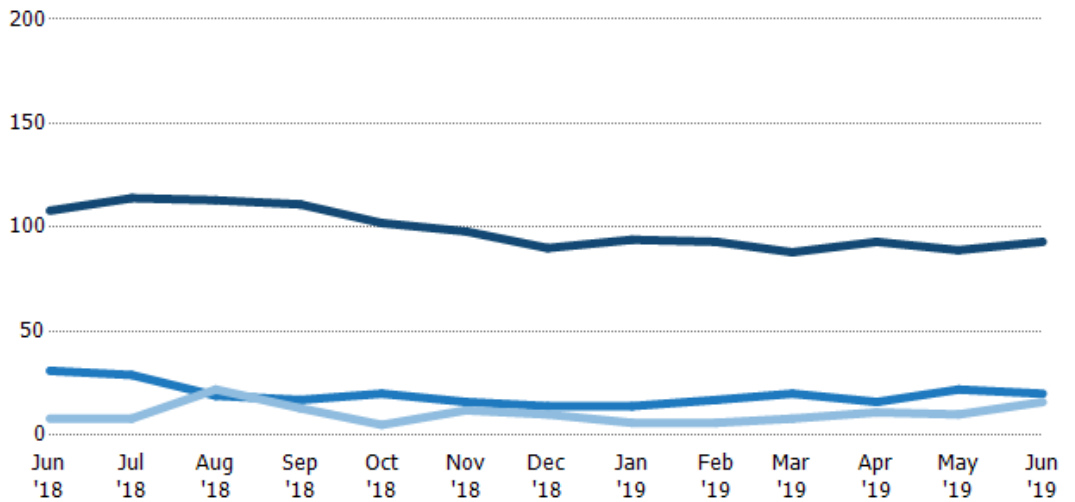
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	9%	7%	7%	20%	13%	5%	13%	11%	6%	7%	9%	12%	11%
Prior Year	11%	9%	15%	16%	5%	12%	10%	4%	10%	7%	3%	7%	9%
Change from Prior Year	2%	2%	8%	-4%	-7%	7%	-4%	-6%	3%	0%	-6%	-6%	-2%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Active	108	114	113	111	102	98	90	94	93	88	93	89	93
Pending	31	29	19	17	20	16	14	14	17	20	16	22	20
Sold	8	8	22	13	5	12	10	6	6	8	11	10	16

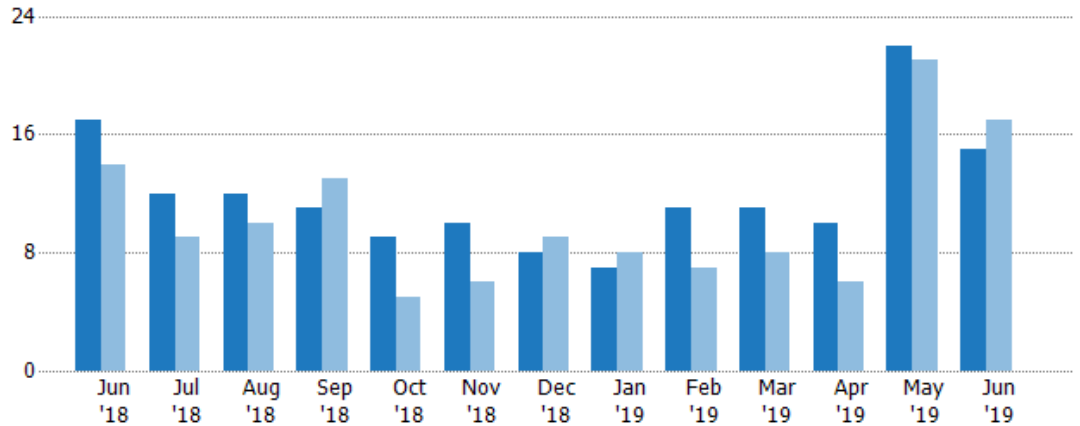
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '19	15	-11.8%
Jun '18	17	21.4%
Jun '17	14	-28.6%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	17	12	12	11	9	10	8	7	11	11	10	22	15
Prior Year	14	9	10	13	5	6	9	8	7	8	6	21	17
Percent Change from Prior Year	21%	33%	20%	-15%	80%	67%	-11%	-13%	57%	38%	67%	5%	-12%

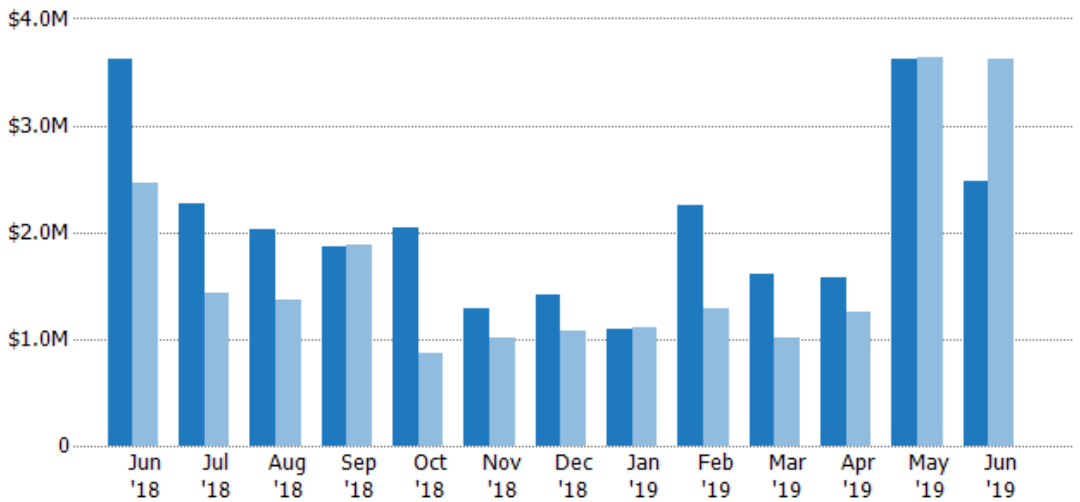
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$2.48M	-31.4%
Jun '18	\$3.62M	47.4%
Jun '17	\$2.45M	-37.2%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$3.62M	\$2.26M	\$2.03M	\$1.87M	\$2.04M	\$1.28M	\$1.42M	\$1.08M	\$2.25M	\$1.61M	\$1.58M	\$3.62M	\$2.48M
Prior Year	\$2.45M	\$1.43M	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.08M	\$1.11M	\$1.29M	\$1.01M	\$1.26M	\$3.64M	\$3.62M
Percent Change from Prior Year	47%	58%	49%	-1%	135%	26%	31%	-3%	75%	59%	25%	-1%	-31%



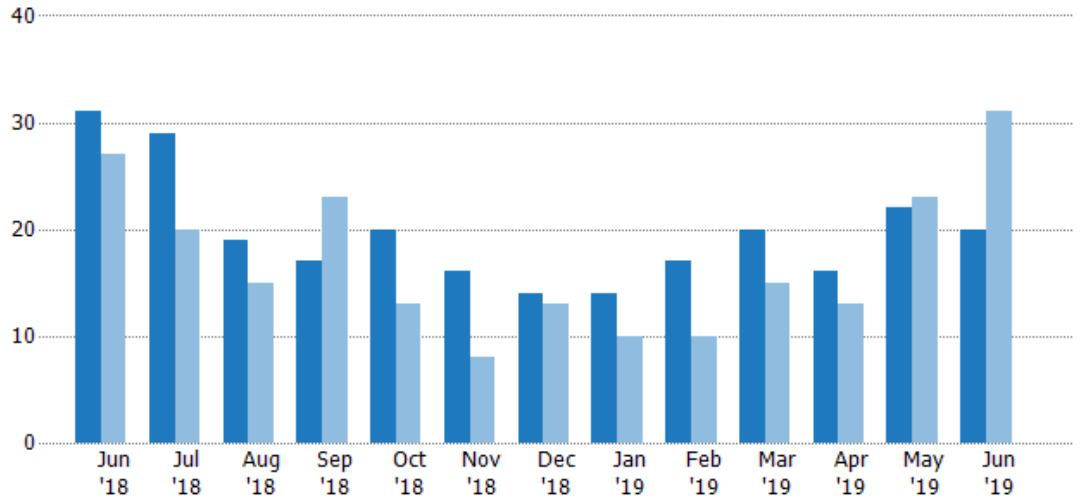
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '19	20	-35.5%
Jun '18	31	14.8%
Jun '17	27	-3.7%



Current Year	31	29	19	17	20	16	14	14	17	20	16	22	20
Prior Year	27	20	15	23	13	8	13	10	10	15	13	23	31
Percent Change from Prior Year	15%	45%	27%	-26%	54%	100%	8%	40%	70%	33%	23%	-4%	-35%

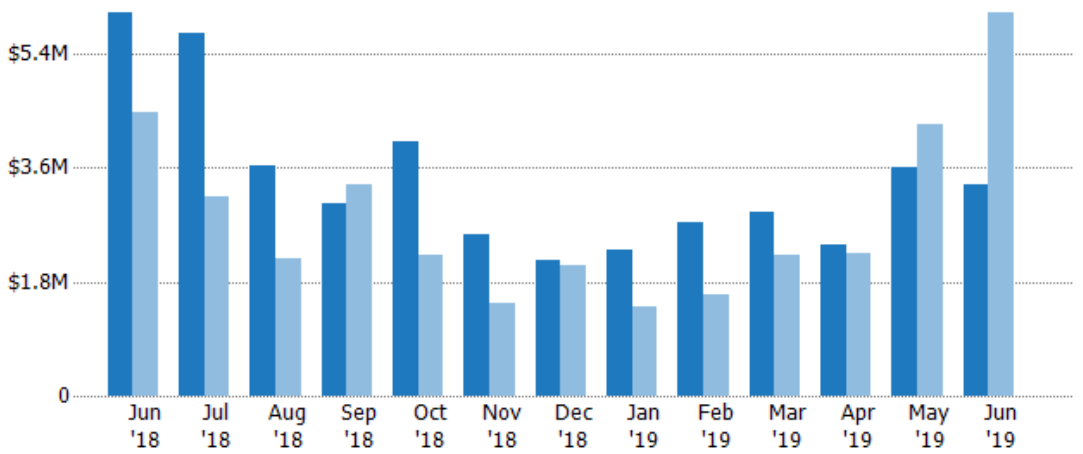
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$3.32M	-45.1%
Jun '18	\$6.05M	35.2%
Jun '17	\$4.48M	-1.9%



Current Year	\$6.05M	\$5.73M	\$3.64M	\$3.03M	\$4.01M	\$2.54M	\$2.13M	\$2.3M	\$2.74M	\$2.9M	\$2.39M	\$3.61M	\$3.32M
Prior Year	\$4.48M	\$3.14M	\$2.17M	\$3.34M	\$2.23M	\$1.45M	\$2.06M	\$1.41M	\$1.59M	\$2.22M	\$2.25M	\$4.29M	\$6.05M
Percent Change from Prior Year	35%	83%	67%	-9%	80%	75%	3%	63%	72%	31%	6%	-16%	-45%

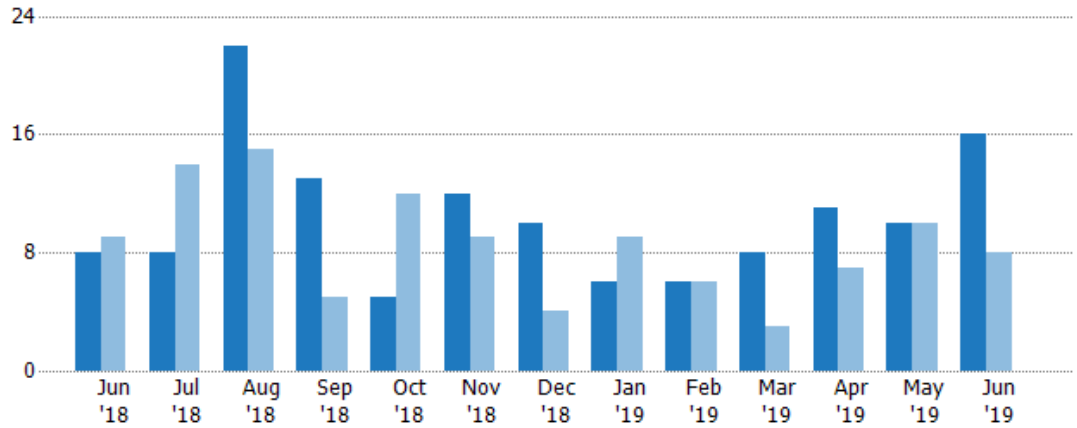
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '19	16	100%
Jun '18	8	-11.1%
Jun '17	9	0%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	8	8	22	13	5	12	10	6	6	8	11	10	16
Prior Year	9	14	15	5	12	9	4	9	6	3	7	10	8
Percent Change from Prior Year	-11%	-43%	47%	160%	-58%	33%	150%	-33%	0%	167%	57%	0%	100%

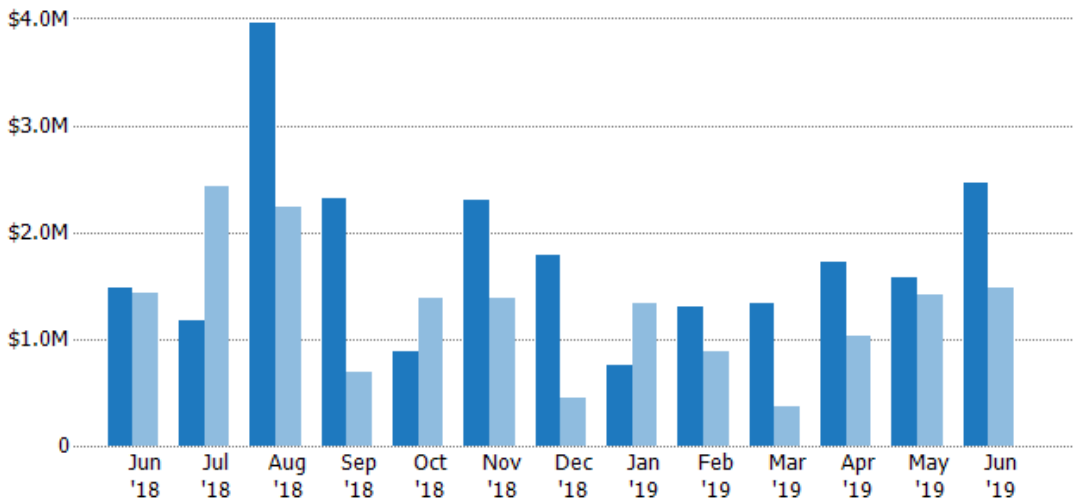
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$2.45M	66%
Jun '18	\$1.48M	2.8%
Jun '17	\$1.44M	-22.5%



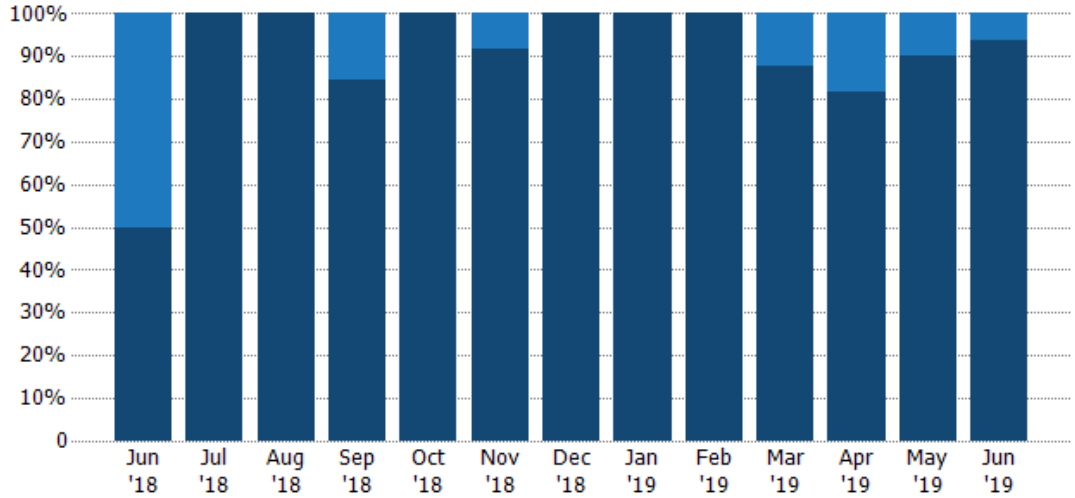
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$1.48M	\$1.18M	\$3.96M	\$2.32M	\$882K	\$2.3M	\$1.78M	\$750K	\$1.31M	\$1.34M	\$1.72M	\$1.58M	\$2.45M
Prior Year	\$1.44M	\$2.43M	\$2.23M	\$684K	\$1.38M	\$1.38M	\$445K	\$1.33M	\$889K	\$372K	\$1.03M	\$1.41M	\$1.48M
Percent Change from Prior Year	3%	-52%	78%	239%	-36%	67%	300%	-44%	47%	261%	66%	12%	66%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



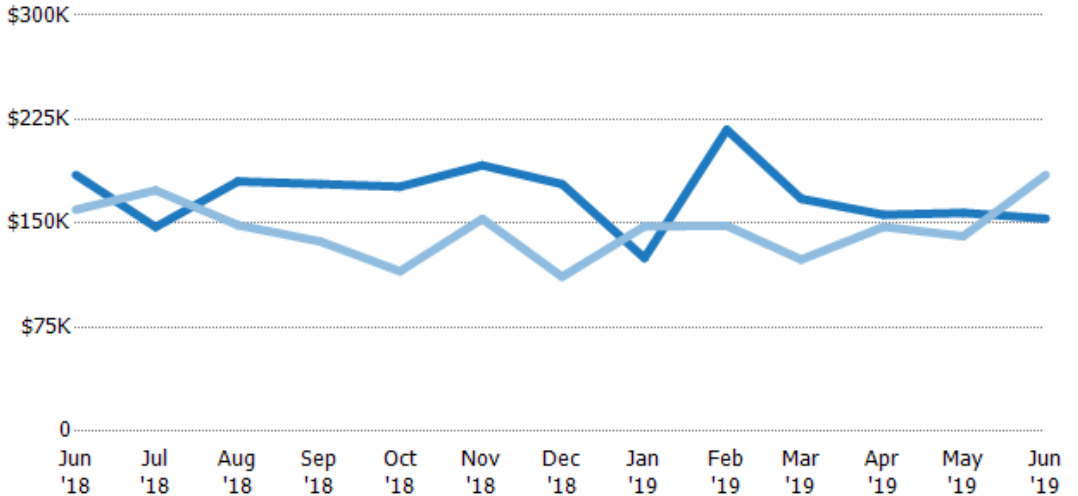
Condo/Townhouse	50%	-	-	15%	-	8%	-	-	-	13%	18%	10%	6%
Single Family Residence	50%	100%	100%	85%	100%	92%	100%	100%	100%	88%	82%	90%	94%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$185K	\$147K	\$180K	\$178K	\$176K	\$192K	\$178K	\$125K	\$218K	\$168K	\$156K	\$158K	\$153K
Prior Year	\$160K	\$174K	\$149K	\$137K	\$115K	\$153K	\$111K	\$148K	\$148K	\$124K	\$147K	\$141K	\$185K
Percent Change from Prior Year	16%	-15%	21%	30%	53%	25%	60%	-15%	47%	35%	6%	12%	-17%

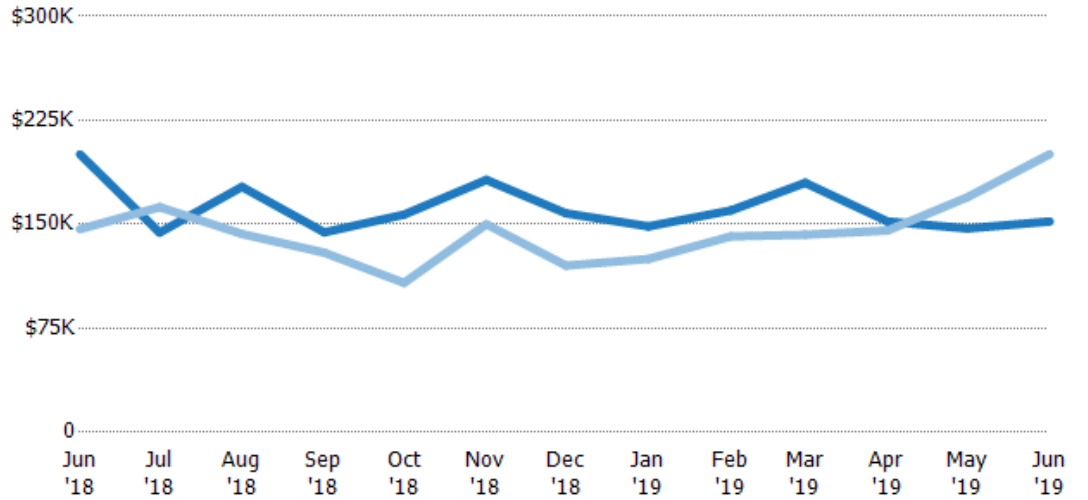
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Jun '19	\$152K	-24.2%
Jun '18	\$201K	36.9%
Jun '17	\$147K	-11.3%



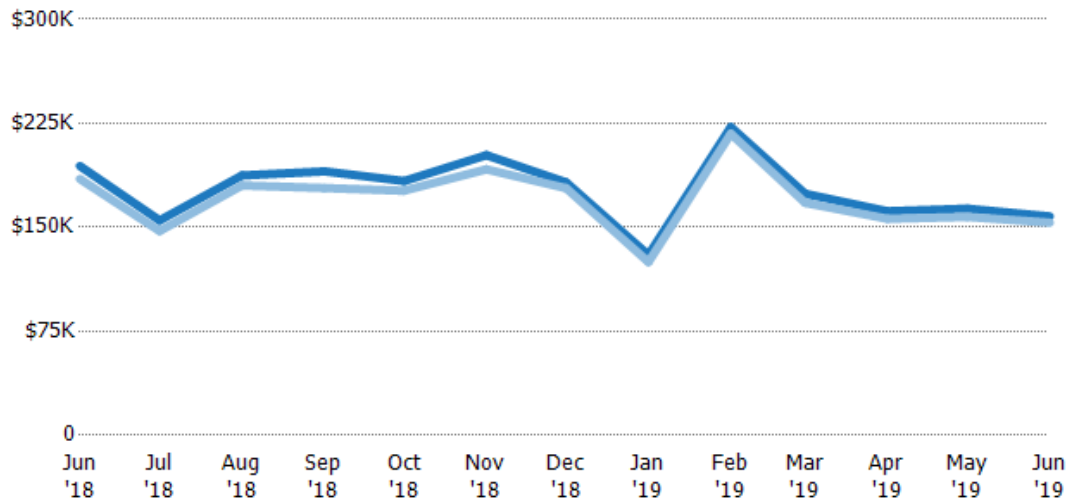
Current Year	\$201K	\$144K	\$177K	\$144K	\$157K	\$182K	\$158K	\$149K	\$160K	\$180K	\$152K	\$147K	\$152K
Prior Year	\$147K	\$162K	\$143K	\$130K	\$108K	\$150K	\$120K	\$125K	\$141K	\$143K	\$146K	\$170K	\$201K
Percent Change from Prior Year	37%	-11%	24%	11%	46%	21%	31%	19%	13%	26%	4%	-13%	-24%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



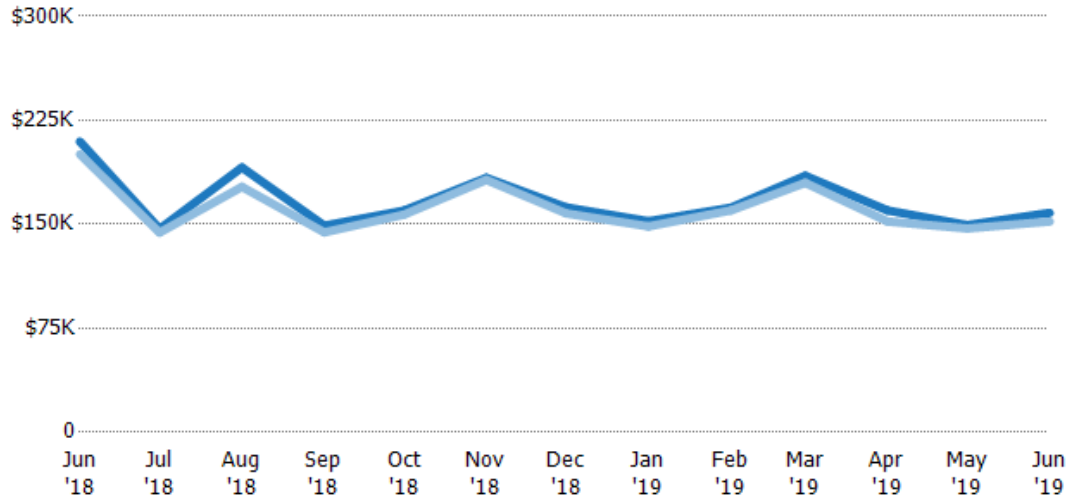
Avg List Price	\$194K	\$155K	\$187K	\$190K	\$183K	\$202K	\$182K	\$130K	\$222K	\$174K	\$162K	\$163K	\$158K
Avg Sales Price	\$185K	\$147K	\$180K	\$178K	\$176K	\$192K	\$178K	\$125K	\$218K	\$168K	\$156K	\$158K	\$153K
Avg Sales Price as a % of Avg List Price	95%	95%	96%	94%	96%	95%	98%	96%	98%	96%	97%	96%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



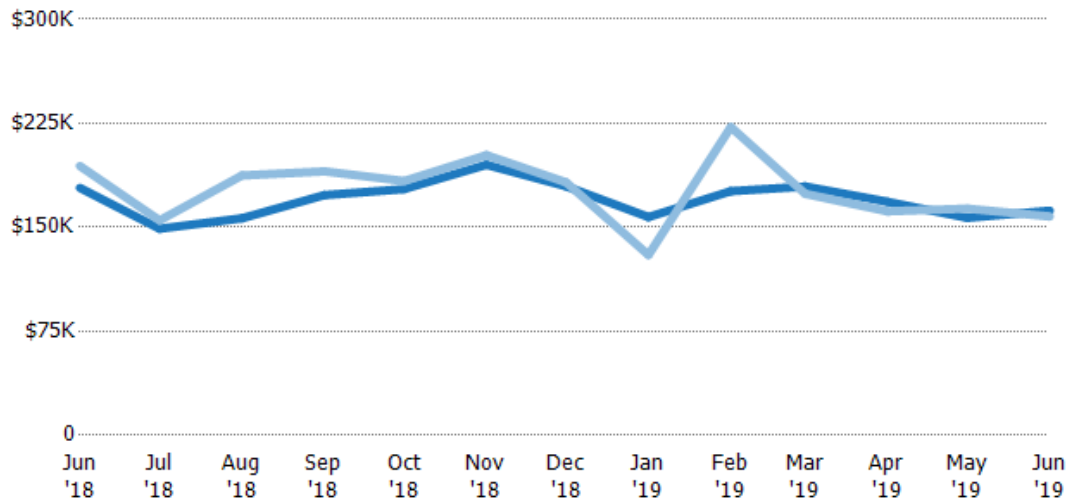
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median List Price	\$210K	\$147K	\$191K	\$149K	\$160K	\$183K	\$162K	\$152K	\$162K	\$185K	\$160K	\$149K	\$158K
Median Sales Price	\$201K	\$144K	\$177K	\$144K	\$157K	\$182K	\$158K	\$149K	\$160K	\$180K	\$152K	\$147K	\$152K
Med Sales Price as a % of Med List Price	96%	98%	93%	97%	98%	99%	97%	98%	99%	97%	95%	98%	96%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



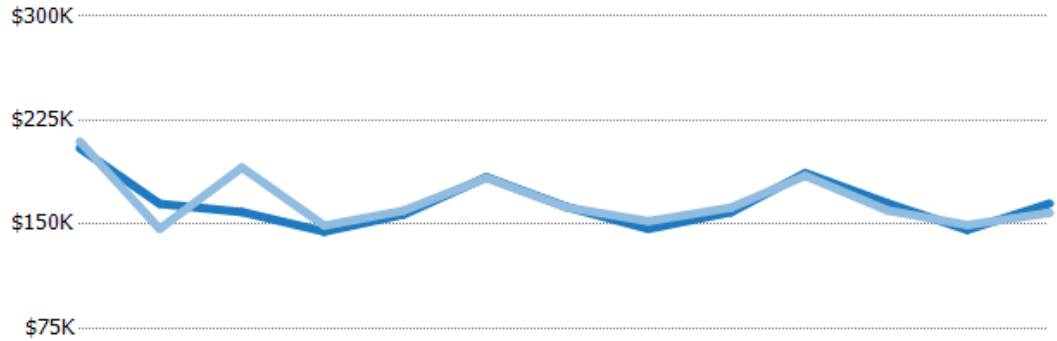
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$178K	\$149K	\$157K	\$173K	\$178K	\$195K	\$180K	\$157K	\$176K	\$179K	\$168K	\$157K	\$162K
Avg Sales Price	\$194K	\$155K	\$187K	\$190K	\$183K	\$202K	\$182K	\$130K	\$222K	\$174K	\$162K	\$163K	\$158K
Avg Sales Price as a % of Avg Est Value	109%	104%	120%	110%	103%	104%	102%	83%	126%	97%	96%	104%	97%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bennington, VT 05201  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$205K	\$165K	\$159K	\$145K	\$157K	\$184K	\$163K	\$147K	\$159K	\$187K	\$165K	\$146K	\$165K
Median Sales Price	\$210K	\$147K	\$191K	\$149K	\$160K	\$183K	\$162K	\$152K	\$162K	\$185K	\$160K	\$149K	\$158K
Med Sales Price as a % of Med Est Value	102%	89%	120%	103%	102%	100%	100%	104%	102%	99%	97%	102%	96%