

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jun 2019	Jun 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	28	26	+7.7%	122	126	-3.2%
New Listing Volume	\$5,980,100	\$5,251,500	+13.9%	\$23,476,500	\$24,487,000	-4.1%
Active Listing Count	81	88	-8%	N/A	N/A	
Active Listing Volume	\$18,439,050	\$18,242,399	+1.1%	N/A	N/A	
Average Listing Price	\$227,643	\$207,300	+9.8%	\$212,405	\$199,091	+6.7%
Median Listing Price	\$189,900	\$173,450	+9.5%	\$180,842	\$174,311	+3.7%
Median Days in RPR	83	73	+13.7%	117.94	90.11	+30.9%
Months of Inventory	4.8	5.2	-8%	8.9	5.4	+65.8%
Absorption Rate	20.99%	19.32%	+1.7%	11.22%	18.6%	-7.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	19	18	+5.6%	112	79	+41.8%
New Pending Sales Volume	\$3,522,900	\$3,316,600	+6.2%	\$20,124,500	\$13,657,400	+47.4%
Pending Sales Count	31	29	+6.9%	N/A	N/A	
Pending Sales Volume	\$5,923,700	\$5,517,300	+7.4%	N/A	N/A	
Closed Sales Count	22	10	+120%	70	57	+22.8%
Closed Sales Volume	\$3,954,904	\$1,913,000	+106.7%	\$12,562,142	\$9,927,800	+26.5%
Average Sales Price	\$179,768	\$191,300	-6%	\$179,459	\$174,172	+3%
Median Sales Price	\$170,052	\$204,500	-16.8%	\$172,318	\$170,811	+0.9%

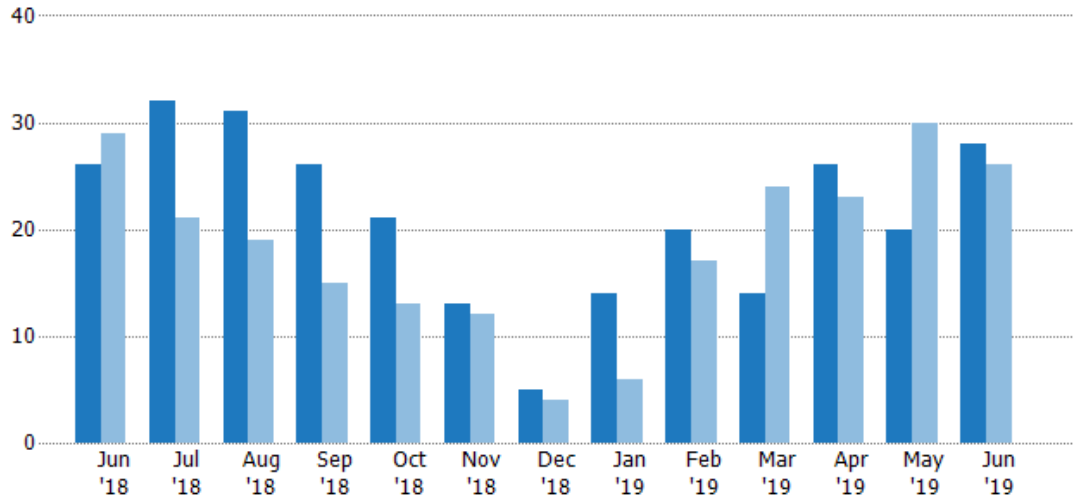
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jun '19	28	7.7%
Jun '18	26	-10.3%
Jun '17	29	-3.4%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	26	32	31	26	21	13	5	14	20	14	26	20	28
Prior Year	29	21	19	15	13	12	4	6	17	24	23	30	26
Percent Change from Prior Year	-10%	52%	63%	73%	62%	8%	25%	133%	18%	-42%	13%	-33%	8%

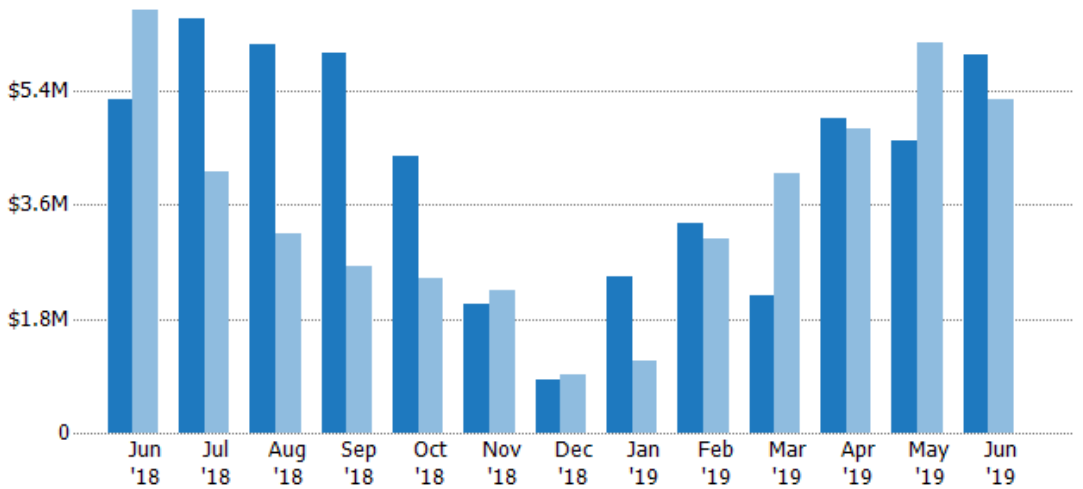
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$5.98M	13.9%
Jun '18	\$5.25M	-21.4%
Jun '17	\$6.68M	-23.3%



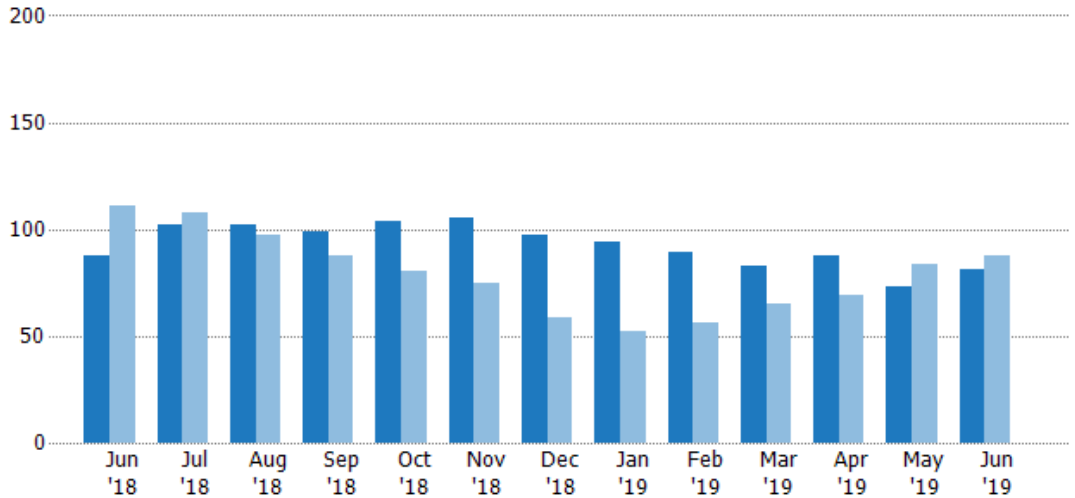
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$5.25M	\$6.54M	\$6.13M	\$6M	\$4.36M	\$2.04M	\$846K	\$2.46M	\$3.31M	\$2.17M	\$4.95M	\$4.62M	\$5.98M
Prior Year	\$6.68M	\$4.12M	\$3.15M	\$2.62M	\$2.43M	\$2.25M	\$915K	\$1.15M	\$3.05M	\$4.09M	\$4.79M	\$6.15M	\$5.25M
Percent Change from Prior Year	-21%	59%	95%	129%	79%	-9%	-8%	114%	8%	-47%	3%	-25%	14%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Count	% Chg.
Jun '19	81	-8%
Jun '18	88	-20.7%
Jun '17	111	-14.4%

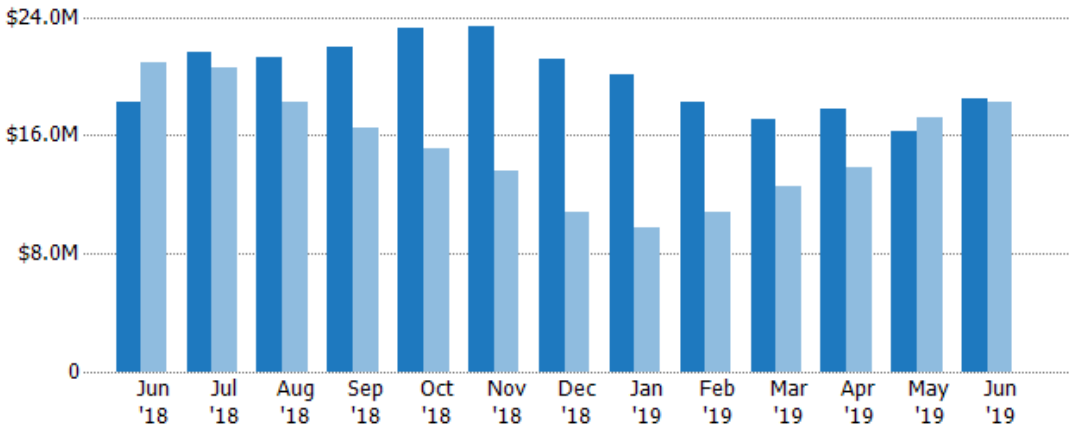
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	88	102	102	99	104	105	97	94	89	83	88	73	81
Prior Year	111	108	97	88	80	75	59	52	56	65	69	84	88
Percent Change from Prior Year	-21%	-6%	5%	13%	30%	40%	64%	81%	59%	28%	28%	-13%	-8%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Volume	% Chg.
Jun '19	\$18.4M	1.1%
Jun '18	\$18.2M	-12.9%
Jun '17	\$20.9M	-24.2%

	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$18.2M	\$21.6M	\$21.3M	\$22M	\$23.2M	\$23.4M	\$21.2M	\$20.2M	\$18.2M	\$17.1M	\$17.8M	\$16.2M	\$18.4M
Prior Year	\$20.9M	\$20.5M	\$18.3M	\$16.5M	\$15.1M	\$13.6M	\$10.7M	\$9.78M	\$10.8M	\$12.6M	\$13.9M	\$17.1M	\$18.2M
Percent Change from Prior Year	-13%	5%	17%	33%	54%	73%	97%	106%	68%	36%	28%	-5%	1%

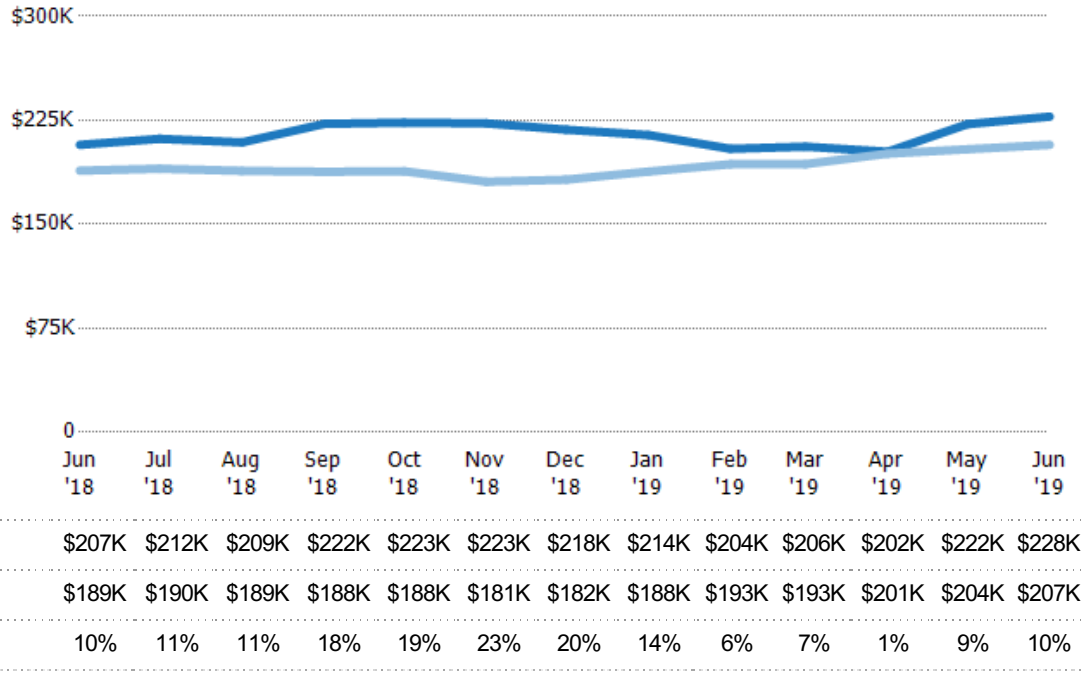
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Jun '19	\$228K	9.8%
Jun '18	\$207K	9.8%
Jun '17	\$189K	-11.5%



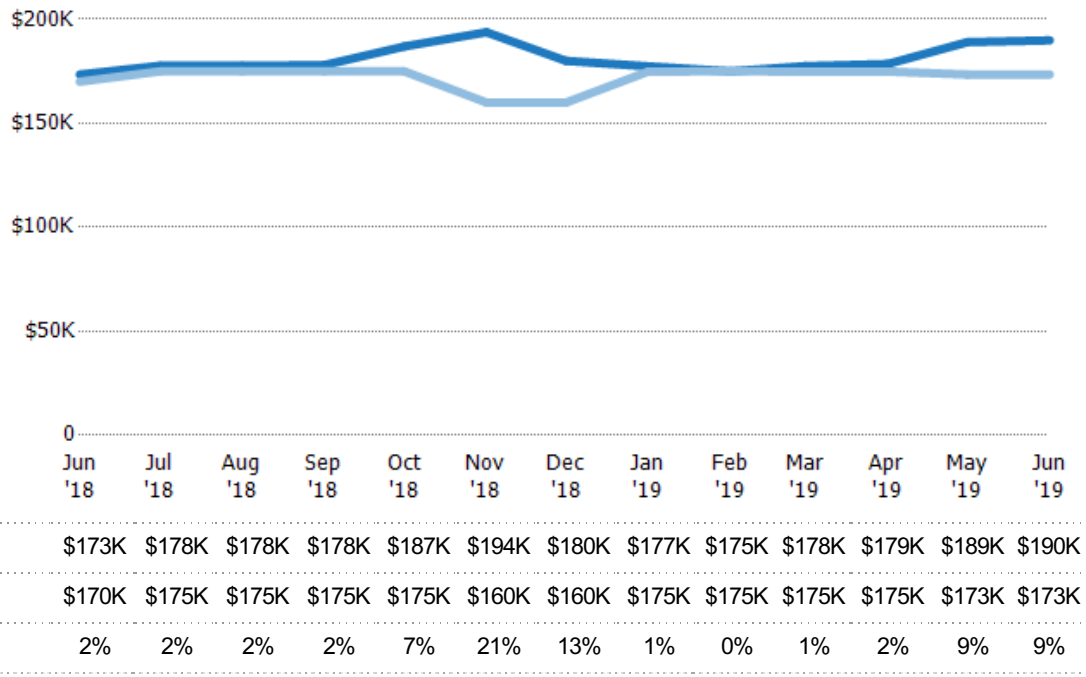
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Jun '19	\$190K	9.5%
Jun '18	\$173K	2%
Jun '17	\$170K	-13.2%

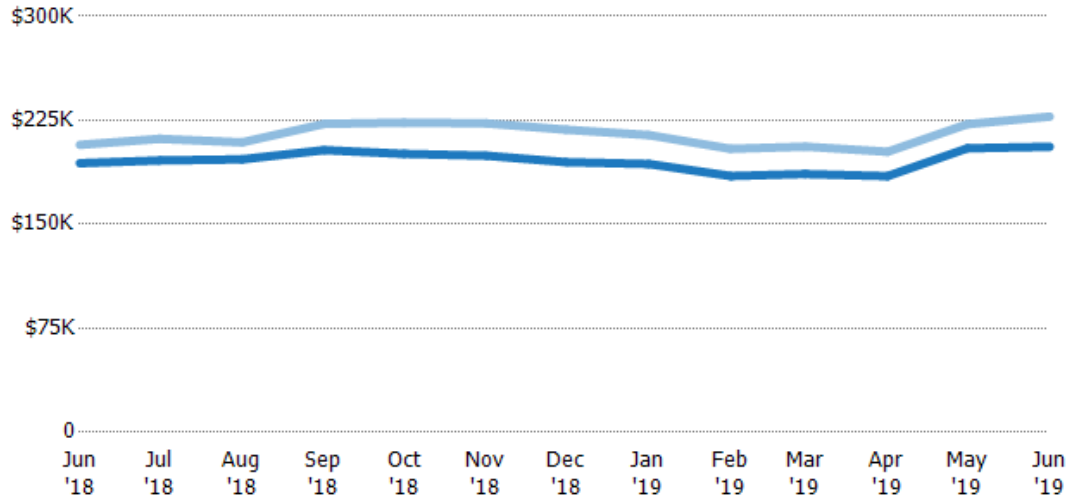


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



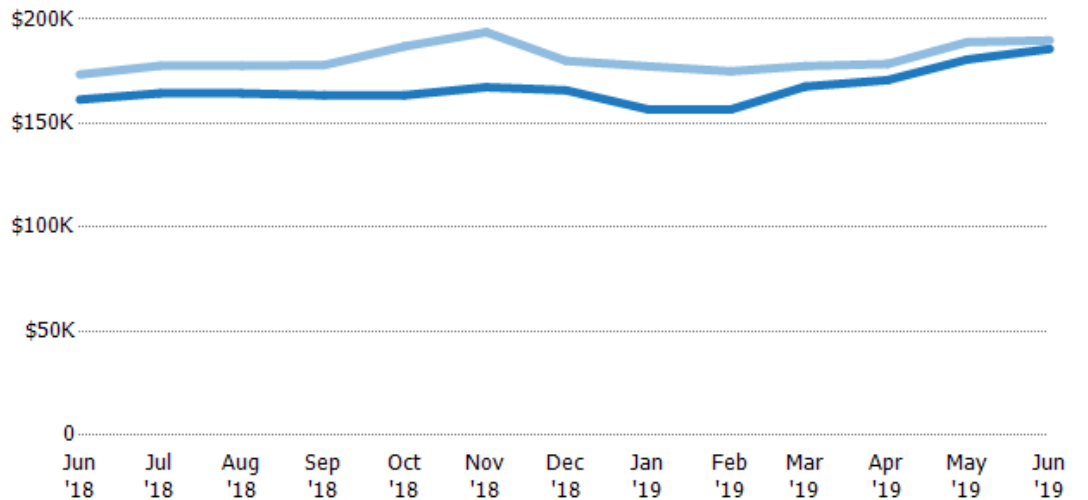
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$194K	\$196K	\$197K	\$204K	\$201K	\$199K	\$195K	\$194K	\$185K	\$186K	\$185K	\$205K	\$206K
Avg Listing Price	\$207K	\$212K	\$209K	\$222K	\$223K	\$223K	\$218K	\$214K	\$204K	\$206K	\$202K	\$222K	\$228K
Avg Listing Price as a % of Avg Est Value	107%	108%	106%	109%	111%	112%	112%	111%	111%	111%	110%	109%	111%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$161K	\$164K	\$164K	\$163K	\$163K	\$167K	\$166K	\$157K	\$157K	\$168K	\$171K	\$181K	\$186K
Median Listing Price	\$173K	\$178K	\$178K	\$178K	\$187K	\$194K	\$180K	\$177K	\$175K	\$178K	\$179K	\$189K	\$190K
Med Listing Price as a % of Med Est Value	107%	108%	108%	109%	114%	116%	109%	113%	112%	106%	105%	105%	102%

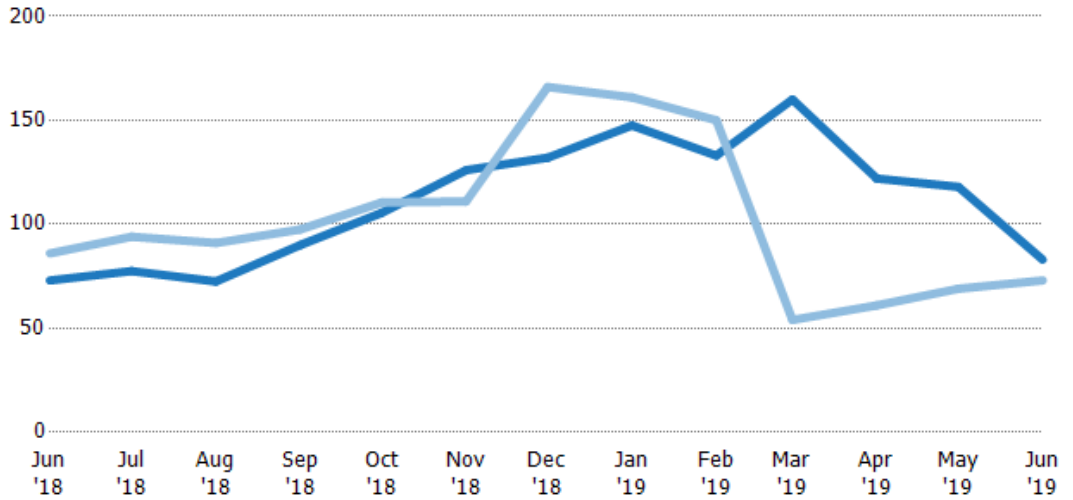
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Jun '19	83	13.7%
Jun '18	73	-15.1%
Jun '17	86	4.7%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	73	77.5	72.5	90	106	126	132	148	133	160	122	118	83
Prior Year	86	94	91	97.5	111	111	166	161	150	54	61	69	73
Percent Change from Prior Year	-15%	-18%	-20%	-8%	-5%	14%	-20%	-8%	-11%	196%	100%	71%	14%

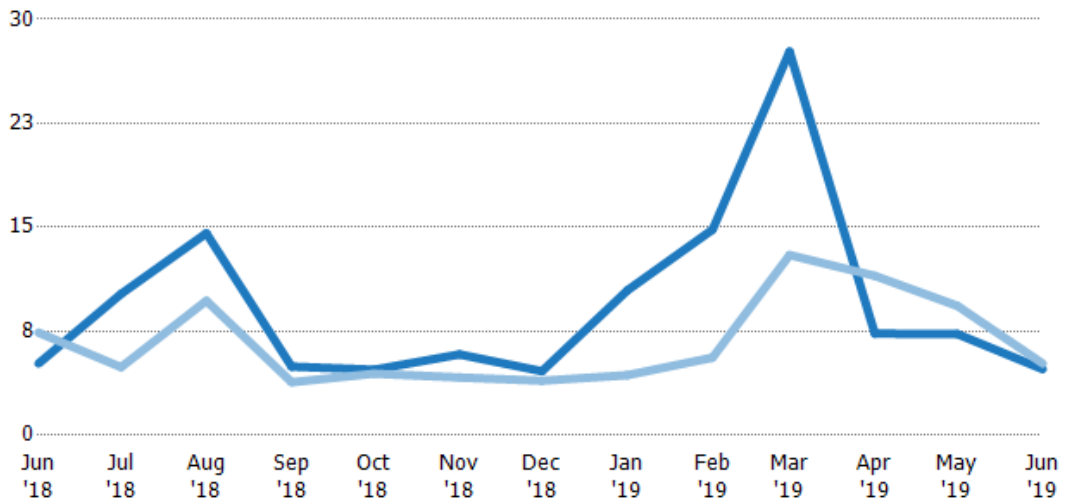
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Jun '19	4.76	-8%
Jun '18	5.18	-30%
Jun '17	7.4	-1.2%



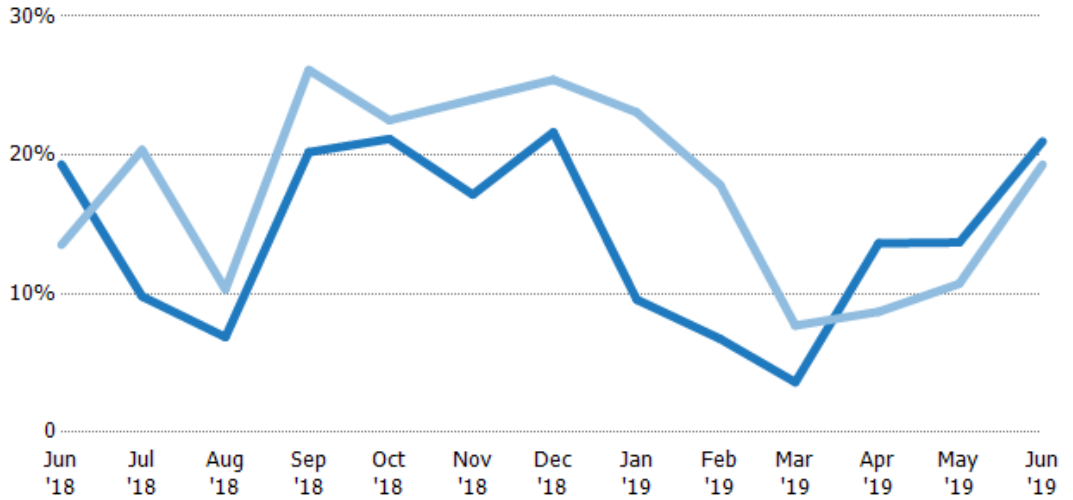
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	5.18	10.2	14.6	4.95	4.73	5.83	4.62	10.4	14.8	27.7	7.33	7.3	4.76
Prior Year	7.4	4.91	9.7	3.83	4.44	4.17	3.93	4.33	5.6	13	11.5	9.33	5.18
Percent Change from Prior Year	-30%	108%	50%	29%	6%	40%	17%	141%	165%	113%	-36%	-22%	-8%

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



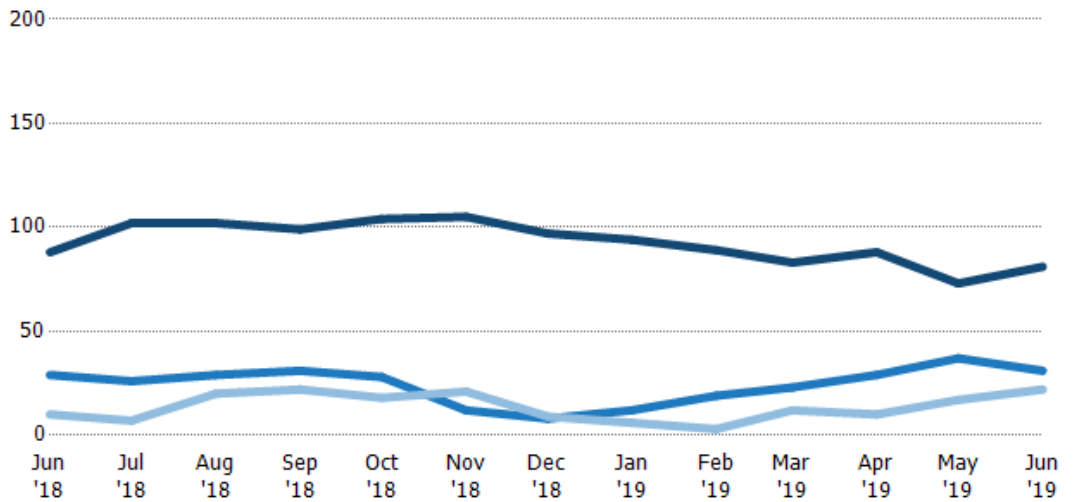
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	19%	10%	7%	20%	21%	17%	22%	10%	7%	4%	14%	14%	21%
Prior Year	14%	20%	10%	26%	23%	24%	25%	23%	18%	8%	9%	11%	19%
Change from Prior Year	-6%	11%	3%	6%	1%	7%	4%	14%	11%	4%	-5%	-3%	-2%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Active	88	102	102	99	104	105	97	94	89	83	88	73	81
Pending	29	26	29	31	28	12	8	12	19	23	29	37	31
Sold	10	7	20	22	18	21	9	6	3	12	10	17	22

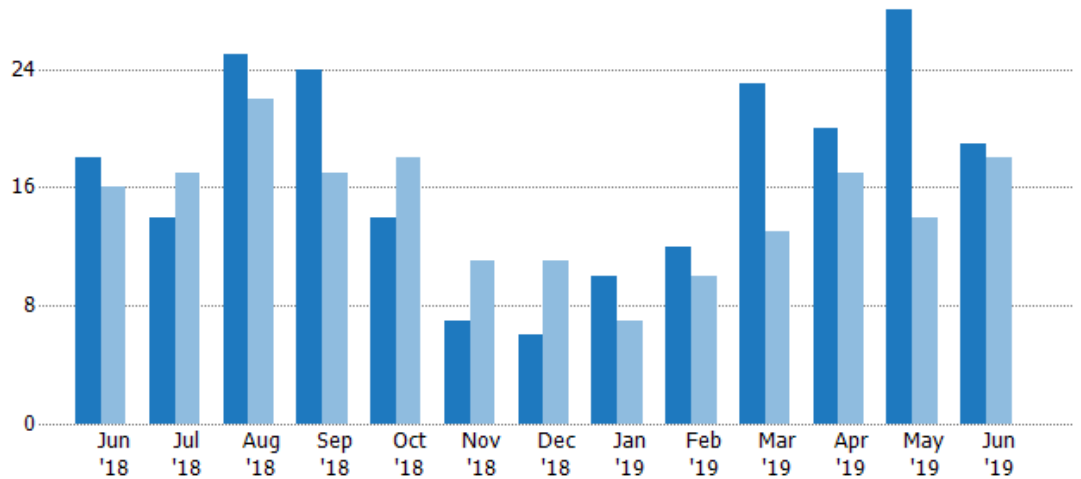
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '19	19	5.6%
Jun '18	18	12.5%
Jun '17	16	6.3%



Current Year	18	14	25	24	14	7	6	10	12	23	20	28	19
Prior Year	16	17	22	17	18	11	11	7	10	13	17	14	18
Percent Change from Prior Year	13%	-18%	14%	41%	-22%	-36%	-45%	43%	20%	77%	18%	100%	6%

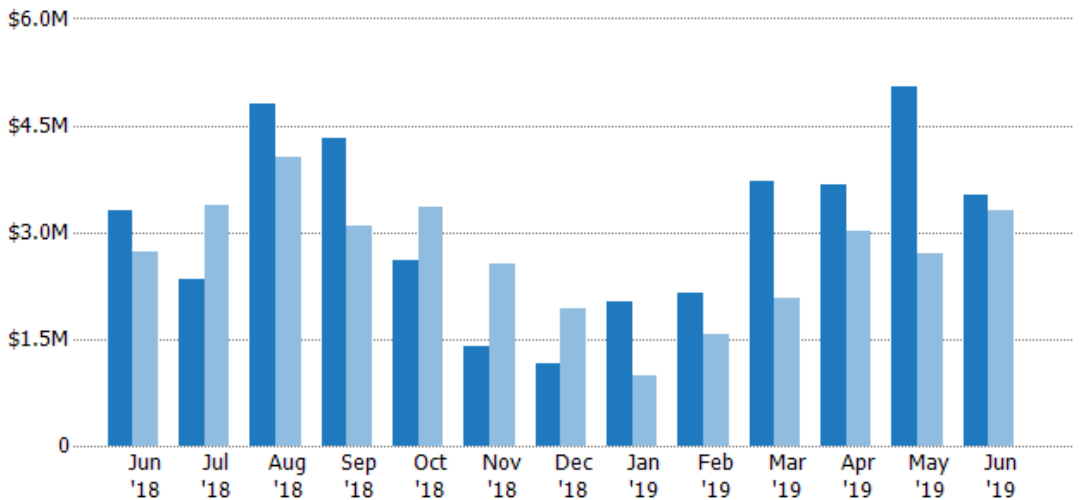
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$3.52M	6.2%
Jun '18	\$3.32M	21.5%
Jun '17	\$2.73M	9.5%



Current Year	\$3.32M	\$2.34M	\$4.79M	\$4.33M	\$2.61M	\$1.4M	\$1.16M	\$2.03M	\$2.15M	\$3.72M	\$3.66M	\$5.04M	\$3.52M
Prior Year	\$2.73M	\$3.37M	\$4.04M	\$3.08M	\$3.35M	\$2.55M	\$1.93M	\$975K	\$1.57M	\$2.07M	\$3.03M	\$2.7M	\$3.32M
Percent Change from Prior Year	22%	-31%	19%	40%	-22%	-45%	-40%	109%	37%	80%	21%	87%	6%



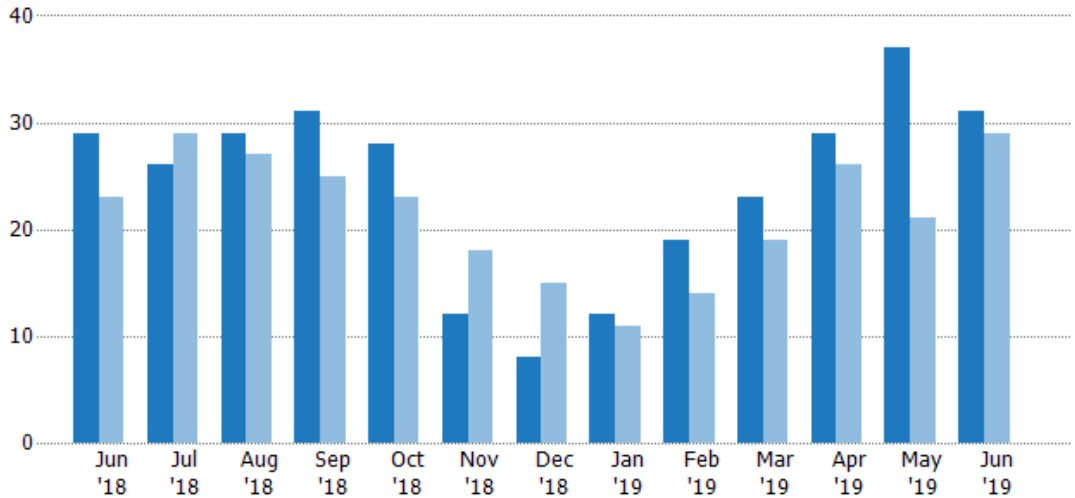
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Jun '19	31	6.9%
Jun '18	29	26.1%
Jun '17	23	39.1%



Current Year	29	26	29	31	28	12	8	12	19	23	29	37	31
Prior Year	23	29	27	25	23	18	15	11	14	19	26	21	29
Percent Change from Prior Year	26%	-10%	7%	24%	22%	-33%	-47%	9%	36%	21%	12%	76%	7%

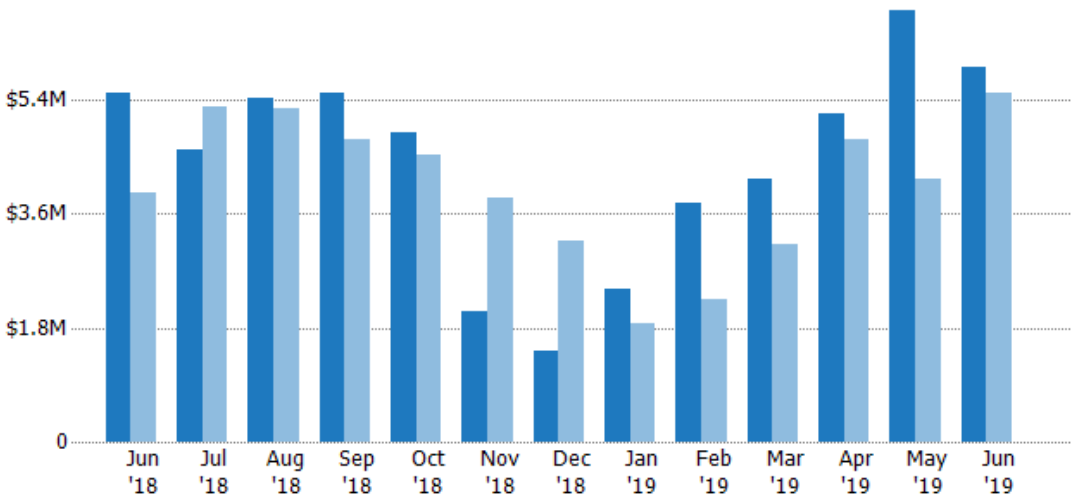
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Jun '19	\$5.92M	7.4%
Jun '18	\$5.52M	40.5%
Jun '17	\$3.93M	44.3%



Current Year	\$5.52M	\$4.61M	\$5.43M	\$5.51M	\$4.89M	\$2.07M	\$1.45M	\$2.42M	\$3.78M	\$4.14M	\$5.18M	\$6.8M	\$5.92M
Prior Year	\$3.93M	\$5.3M	\$5.26M	\$4.76M	\$4.52M	\$3.85M	\$3.17M	\$1.88M	\$2.24M	\$3.12M	\$4.79M	\$4.16M	\$5.52M
Percent Change from Prior Year	40%	-13%	3%	16%	8%	-46%	-54%	29%	68%	33%	8%	63%	7%

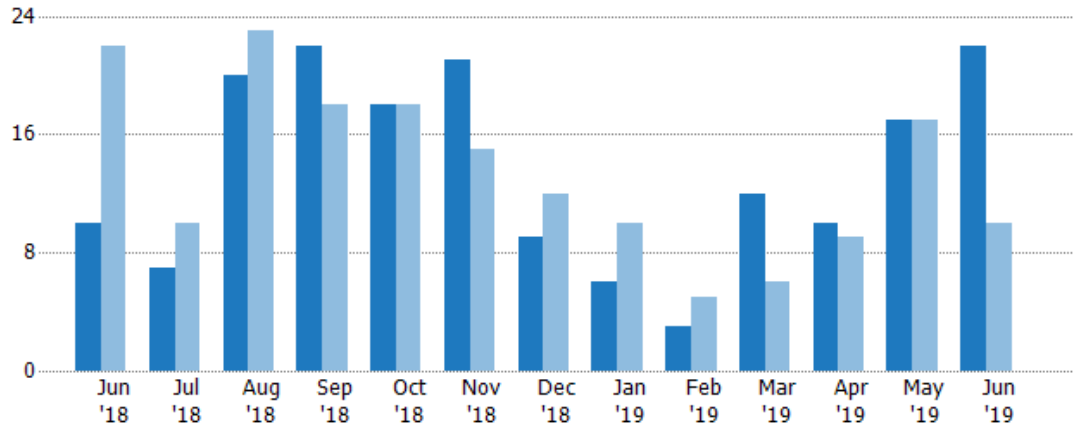
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Jun '19	22	120%
Jun '18	10	-54.5%
Jun '17	22	-40.9%



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	10	7	20	22	18	21	9	6	3	12	10	17	22
Prior Year	22	10	23	18	18	15	12	10	5	6	9	17	10
Percent Change from Prior Year	-55%	-30%	-13%	22%	0%	40%	-25%	-40%	-40%	100%	11%	0%	120%

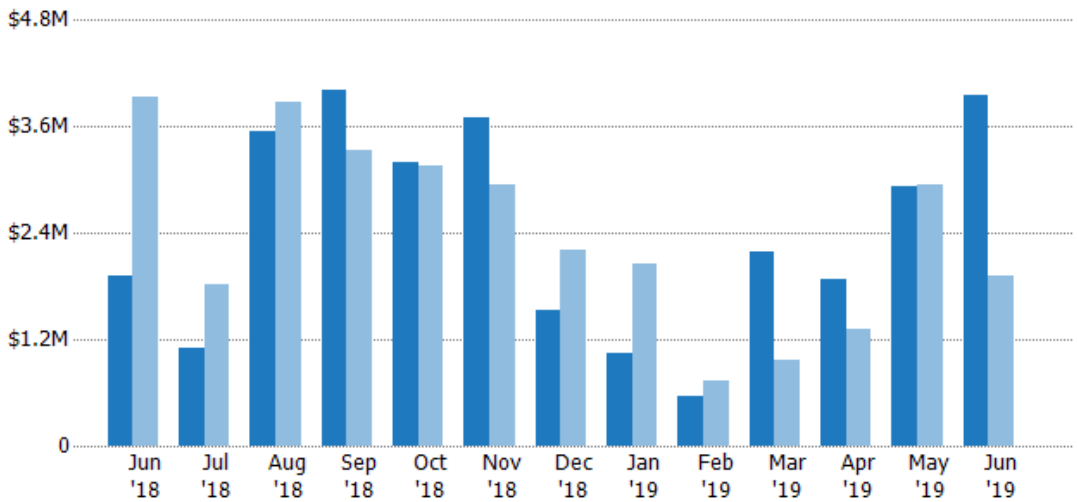
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Jun '19	\$3.95M	106.7%
Jun '18	\$1.91M	-51.4%
Jun '17	\$3.94M	-37.4%



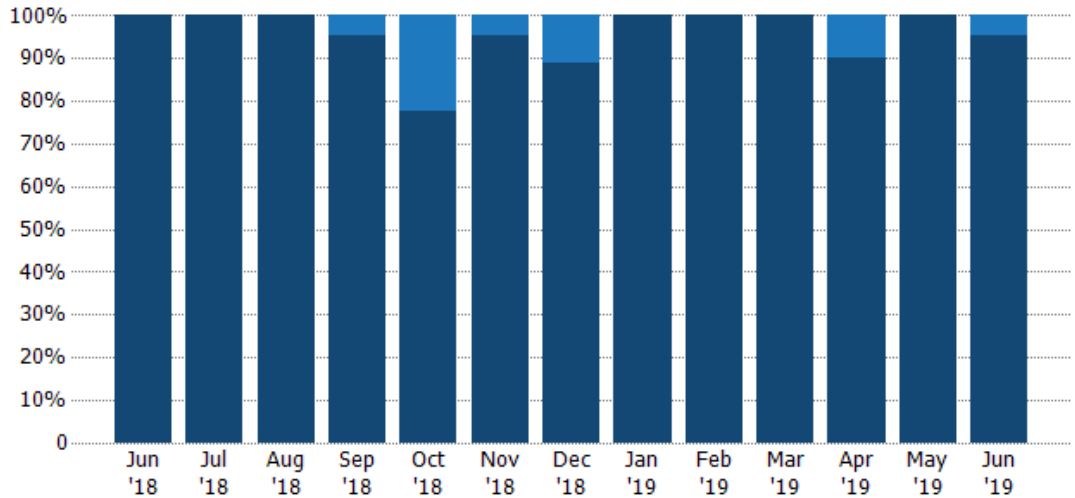
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$1.91M	\$1.11M	\$3.55M	\$4.02M	\$3.19M	\$3.71M	\$1.53M	\$1.05M	\$563K	\$2.2M	\$1.87M	\$2.93M	\$3.95M
Prior Year	\$3.94M	\$1.81M	\$3.87M	\$3.33M	\$3.16M	\$2.94M	\$2.21M	\$2.06M	\$740K	\$960K	\$1.31M	\$2.94M	\$1.91M
Percent Change from Prior Year	-51%	-39%	-8%	21%	1%	26%	-31%	-49%	-24%	129%	43%	-1%	107%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



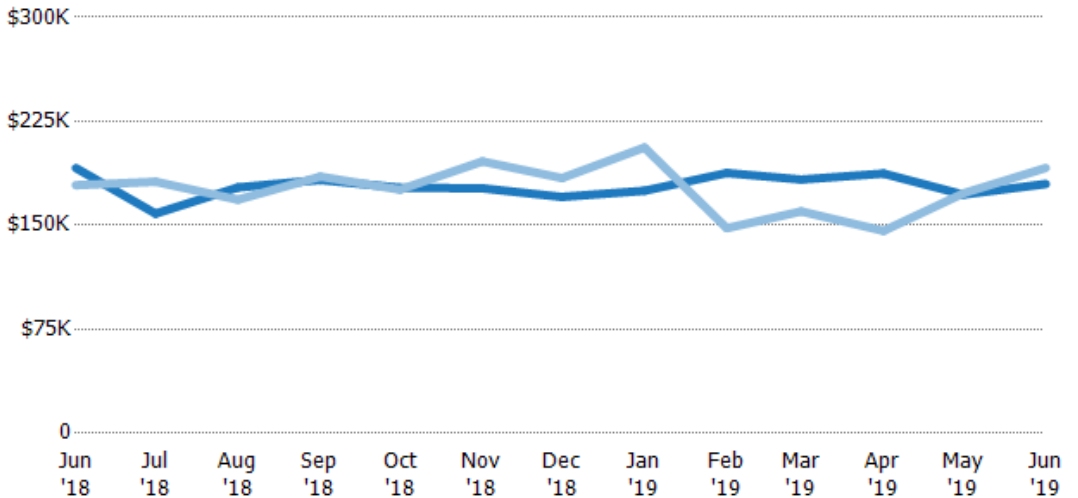
Property Type	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Condo/Townhouse	-	-	-	5%	22%	5%	11%	-	-	-	10%	-	5%
Single Family Residence	100%	100%	100%	95%	78%	95%	89%	100%	100%	100%	90%	100%	95%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
Jun '19	\$180K	-6%
Jun '18	\$191K	6.9%
Jun '17	\$179K	5.9%

Property Type	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Current Year	\$191K	\$158K	\$177K	\$183K	\$177K	\$177K	\$170K	\$175K	\$188K	\$183K	\$187K	\$172K	\$180K
Prior Year	\$179K	\$181K	\$168K	\$185K	\$176K	\$196K	\$184K	\$206K	\$148K	\$160K	\$146K	\$173K	\$191K
Percent Change from Prior Year	7%	-13%	5%	-1%	1%	-10%	-7%	-15%	27%	14%	28%	-1%	-6%

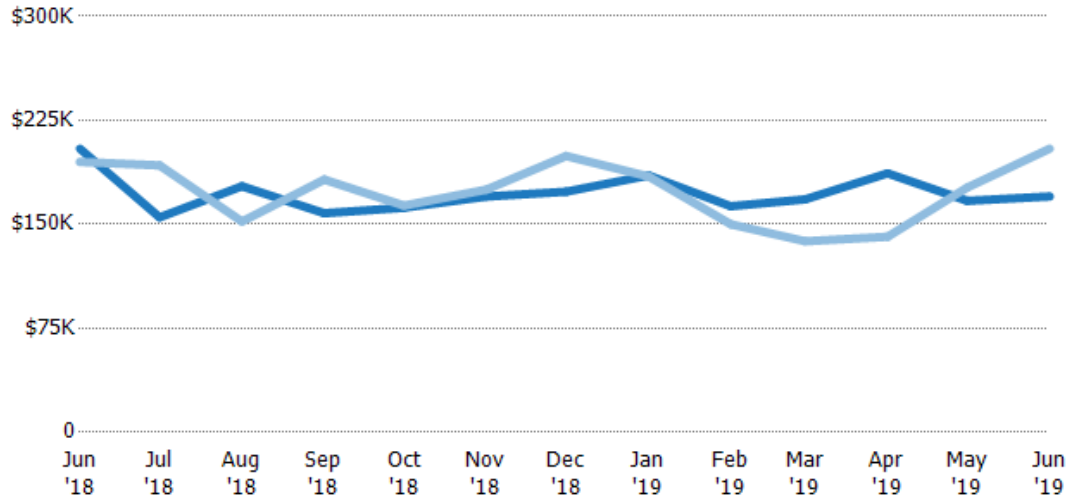
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Jun '19	\$170K	-16.8%
Jun '18	\$205K	4.9%
Jun '17	\$195K	-7.7%



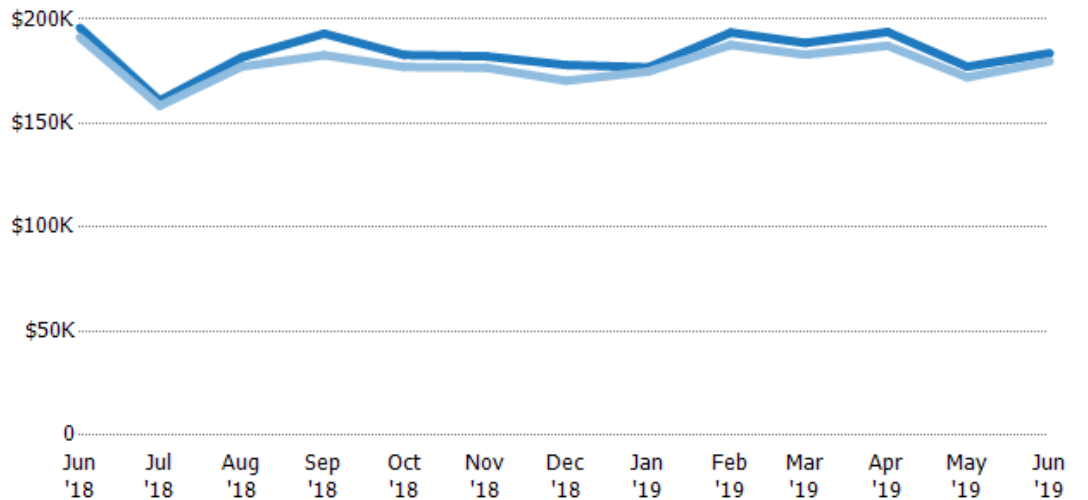
Current Year	\$205K	\$155K	\$177K	\$158K	\$162K	\$170K	\$174K	\$185K	\$163K	\$168K	\$187K	\$167K	\$170K
Prior Year	\$195K	\$193K	\$152K	\$182K	\$163K	\$175K	\$199K	\$185K	\$150K	\$138K	\$141K	\$177K	\$205K
Percent Change from Prior Year	5%	-19%	17%	-13%	-1%	-3%	-13%	0%	9%	22%	32%	-5%	-17%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



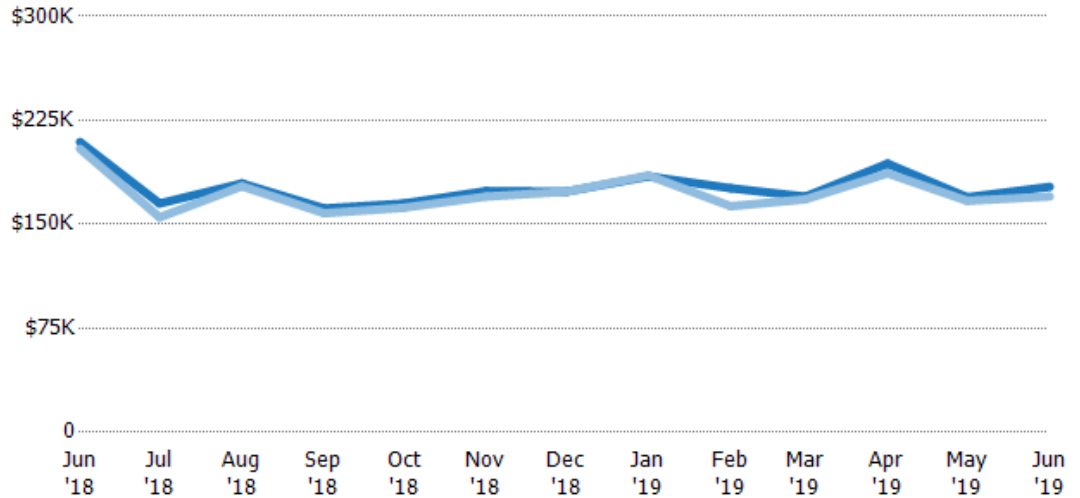
Avg List Price	\$196K	\$161K	\$182K	\$193K	\$183K	\$182K	\$178K	\$177K	\$194K	\$189K	\$194K	\$177K	\$184K
Avg Sales Price	\$191K	\$158K	\$177K	\$183K	\$177K	\$177K	\$170K	\$175K	\$188K	\$183K	\$187K	\$172K	\$180K
Avg Sales Price as a % of Avg List Price	98%	98%	98%	95%	97%	97%	96%	99%	97%	97%	97%	97%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



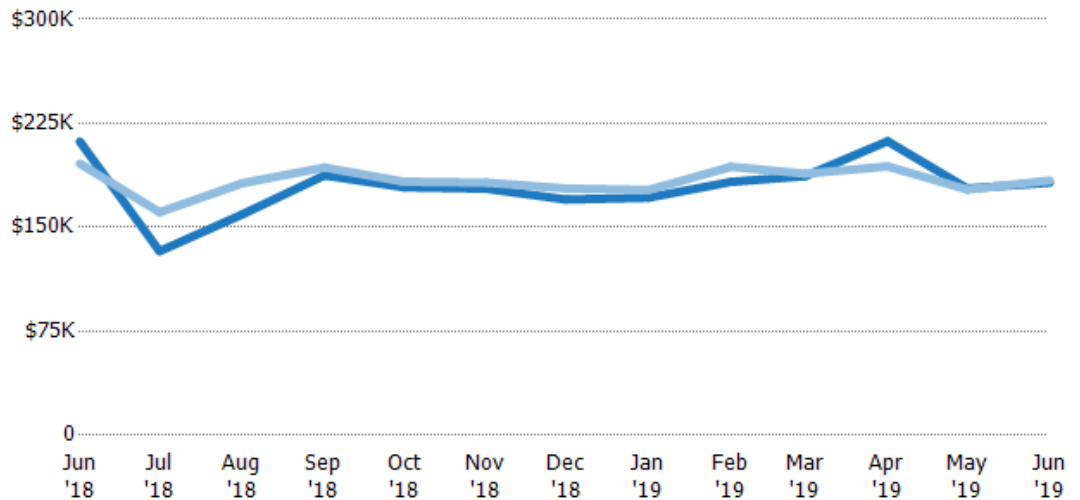
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median List Price	\$209K	\$165K	\$179K	\$161K	\$165K	\$174K	\$174K	\$185K	\$176K	\$170K	\$194K	\$170K	\$177K
Median Sales Price	\$205K	\$155K	\$177K	\$158K	\$162K	\$170K	\$174K	\$185K	\$163K	\$168K	\$187K	\$167K	\$170K
Med Sales Price as a % of Med List Price	98%	94%	99%	98%	98%	98%	100%	100%	93%	99%	96%	98%	96%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



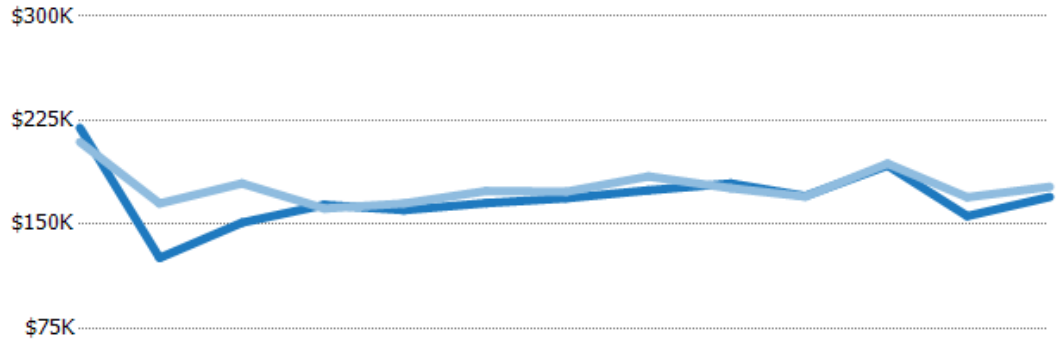
	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Avg Est Value	\$212K	\$133K	\$159K	\$187K	\$179K	\$178K	\$170K	\$171K	\$183K	\$187K	\$212K	\$178K	\$182K
Avg Sales Price	\$196K	\$161K	\$182K	\$193K	\$183K	\$182K	\$178K	\$177K	\$194K	\$189K	\$194K	\$177K	\$184K
Avg Sales Price as a % of Avg Est Value	92%	121%	114%	103%	102%	102%	105%	103%	106%	101%	91%	100%	101%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19
Median Est Value	\$220K	\$126K	\$151K	\$164K	\$160K	\$165K	\$169K	\$175K	\$179K	\$170K	\$192K	\$156K	\$170K
Median Sales Price	\$209K	\$165K	\$179K	\$161K	\$165K	\$174K	\$174K	\$185K	\$176K	\$170K	\$194K	\$170K	\$177K
Med Sales Price as a % of Med Est Value	95%	131%	119%	98%	103%	105%	103%	106%	98%	100%	101%	109%	104%