

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

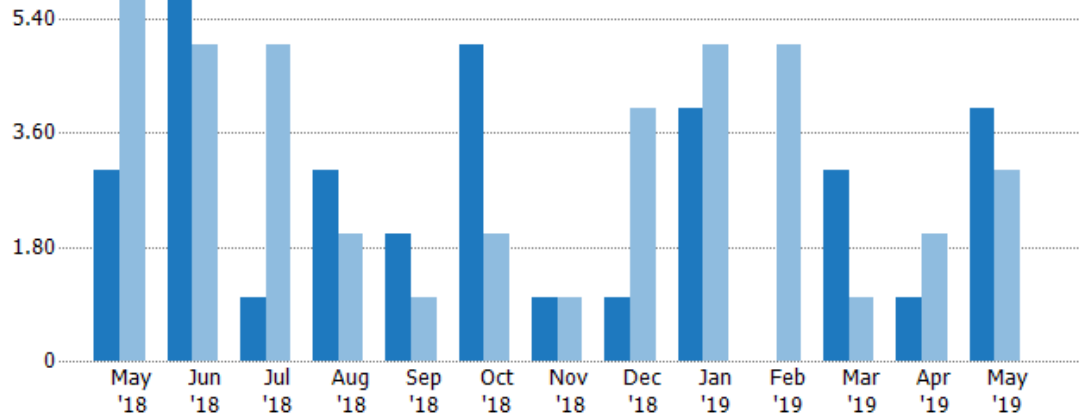
Key Metrics	May 2019	May 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	4	3	+33.3%	12	16	-25%
New Listing Volume	\$1,994,000	\$1,105,000	+80.5%	\$5,314,500	\$6,594,999	-19.4%
Active Listing Count	25	24	+4.2%	N/A	N/A	
Active Listing Volume	\$12,048,000	\$12,458,000	-3.3%	N/A	N/A	
Average Listing Price	\$481,920	\$519,083	-7.2%	\$533,721	\$556,291	-4.1%
Median Listing Price	\$475,000	\$415,000	+14.5%	\$467,829	\$426,187	+9.8%
Median Days in RPR	152	204.5	-25.7%	180.67	258.28	-30%
Months of Inventory	25	8	+212.5%	14.3	15.4	-7.2%
Absorption Rate	4%	12.5%	-8.5%	6.98%	6.47%	+0.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	2	5	-60%	8	12	-33.3%
New Pending Sales Volume	\$960,000	\$3,049,999	-68.5%	\$3,019,000	\$6,111,499	-50.6%
Pending Sales Count	1	4	-75%	N/A	N/A	
Pending Sales Volume	\$139,000	\$1,099,999	-87.4%	N/A	N/A	
Closed Sales Count	2	1	+100%	6	9	-33.3%
Closed Sales Volume	\$963,000	\$1,850,000	-47.9%	\$2,883,000	\$5,379,860	-46.4%
Average Sales Price	\$481,500	\$1,850,000	-74%	\$480,500	\$597,762	-19.6%
Median Sales Price	\$481,500	\$1,850,000	-74%	\$480,500	\$588,564	-18.4%

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



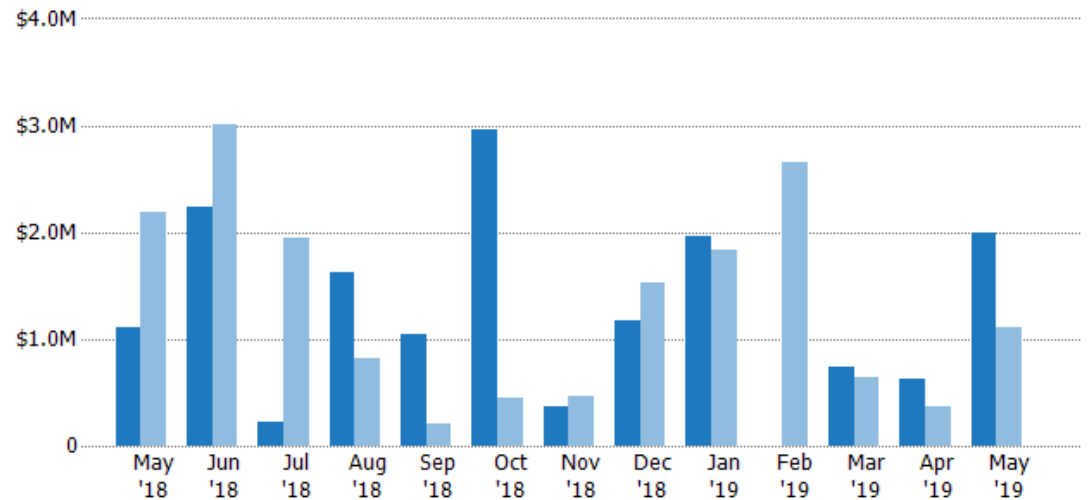
Current Year	3	6	1	3	2	5	1	1	4	-	3	1	4
Prior Year	6	5	5	2	1	2	1	4	5	5	1	2	3
Percent Change from Prior Year	-50%	20%	-80%	50%	100%	150%	0%	-75%	-20%	-100%	200%	-50%	33%

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	\$1.11M	\$2.24M	\$225K	\$1.62M	\$1.04M	\$2.97M	\$375K	\$1.18M	\$1.96M	-	\$737K	\$625K	\$1.99M
Prior Year	\$2.18M	\$3M	\$1.95M	\$824K	\$199K	\$444K	\$460K	\$1.53M	\$1.83M	\$2.65M	\$649K	\$364K	\$1.11M
Percent Change from Prior Year	-49%	-25%	-88%	96%	423%	568%	-19%	-23%	7%	-100%	13%	72%	80%

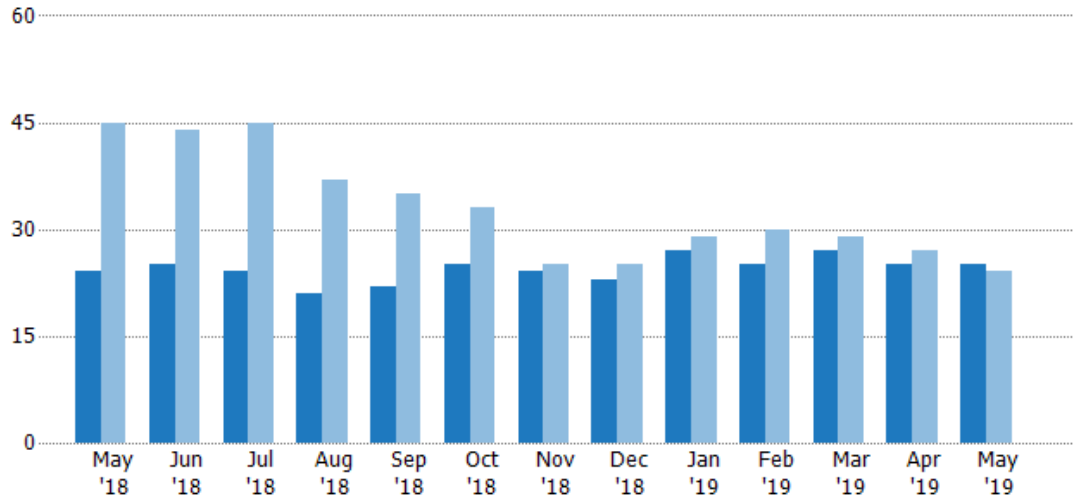
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '19	25	4.2%
May '18	24	-46.7%
May '17	45	22.2%



Current Year	24	25	24	21	22	25	24	23	27	25	27	25	25
Prior Year	45	44	45	37	35	33	25	25	29	30	29	27	24
Percent Change from Prior Year	-47%	-43%	-47%	-43%	-37%	-24%	-4%	-8%	-7%	-17%	-7%	-7%	4%

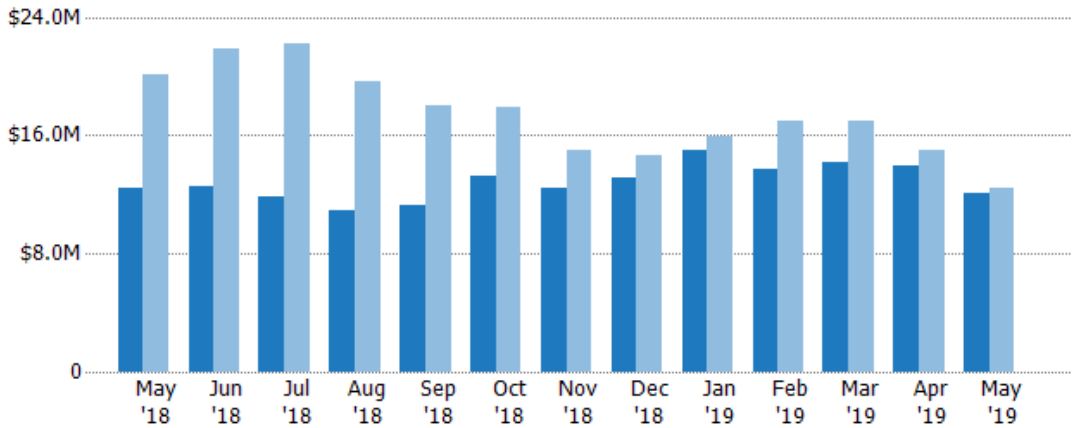
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
May '19	\$12M	-3.3%
May '18	\$12.5M	-38.1%
May '17	\$20.1M	31.6%



Current Year	\$12.5M	\$12.6M	\$11.8M	\$10.9M	\$11.3M	\$13.3M	\$12.4M	\$13.1M	\$15M	\$13.7M	\$14.1M	\$13.9M	\$12M
Prior Year	\$20.1M	\$21.9M	\$22.2M	\$19.6M	\$18M	\$17.8M	\$15M	\$14.6M	\$15.9M	\$16.9M	\$17M	\$15M	\$12.5M
Percent Change from Prior Year	-38%	-43%	-47%	-45%	-38%	-26%	-17%	-10%	-6%	-19%	-17%	-7%	-3%

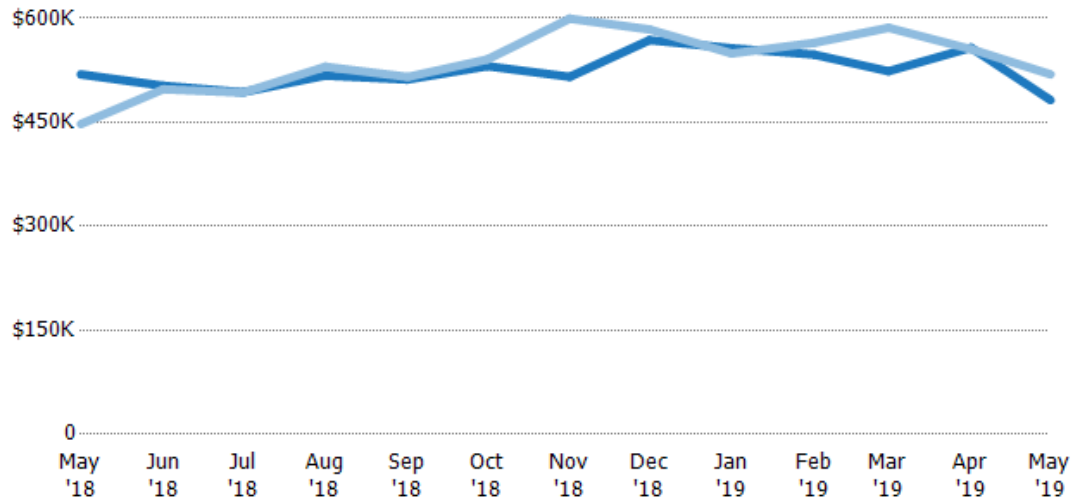
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
May '19	\$482K	-7.2%
May '18	\$519K	16%
May '17	\$447K	7.7%



Current Year	\$519K	\$503K	\$493K	\$517K	\$512K	\$531K	\$516K	\$569K	\$557K	\$548K	\$524K	\$558K	\$482K
Prior Year	\$447K	\$498K	\$493K	\$530K	\$515K	\$541K	\$600K	\$584K	\$549K	\$565K	\$586K	\$555K	\$519K
Percent Change from Prior Year	16%	1%	0%	-2%	-1%	-2%	-14%	-3%	1%	-3%	-11%	0%	-7%

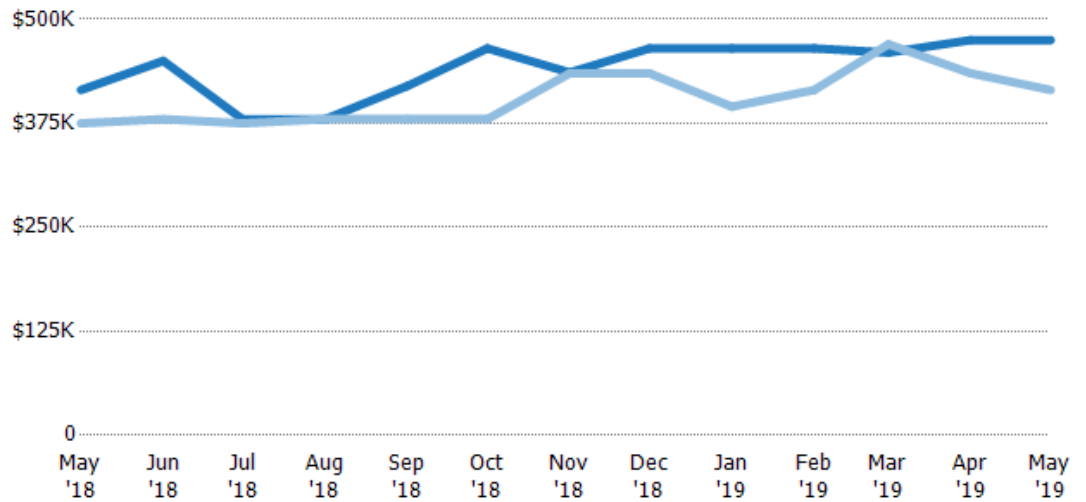
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
May '19	\$475K	14.5%
May '18	\$415K	10.7%
May '17	\$375K	-2.7%



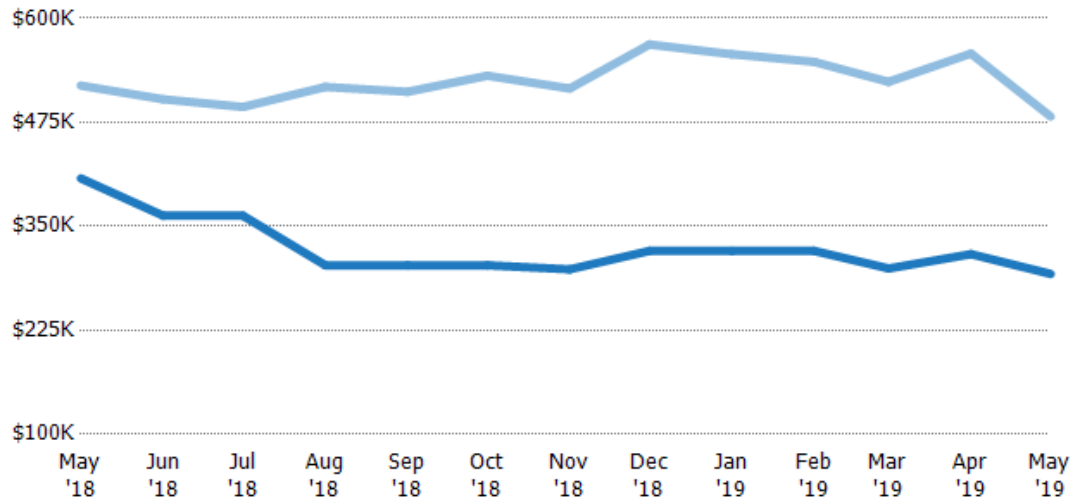
Current Year	\$415K	\$450K	\$380K	\$380K	\$420K	\$465K	\$436K	\$465K	\$465K	\$465K	\$460K	\$475K	\$475K
Prior Year	\$375K	\$380K	\$375K	\$380K	\$380K	\$380K	\$435K	\$435K	\$395K	\$415K	\$470K	\$435K	\$415K
Percent Change from Prior Year	11%	18%	1%	0%	11%	22%	0%	7%	18%	12%	-2%	9%	14%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

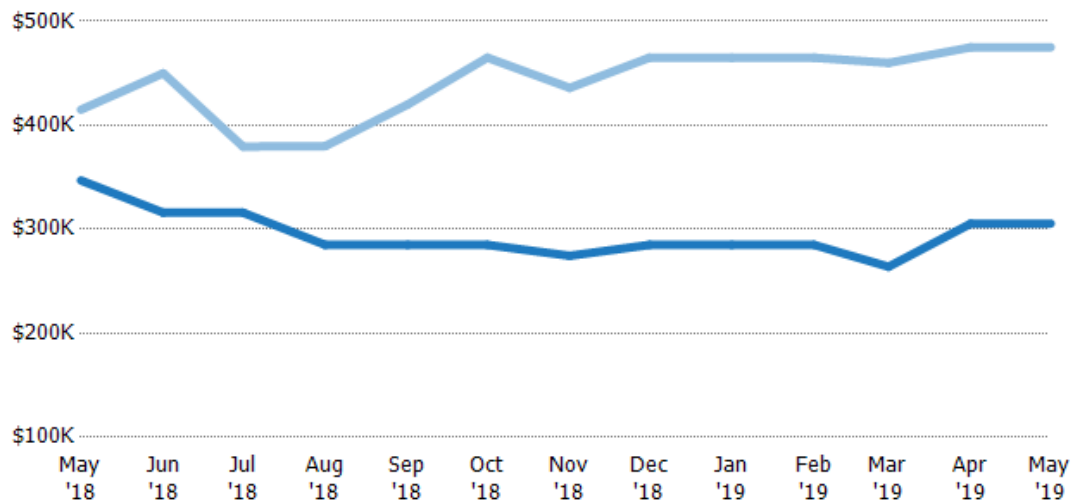


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
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Family Residence



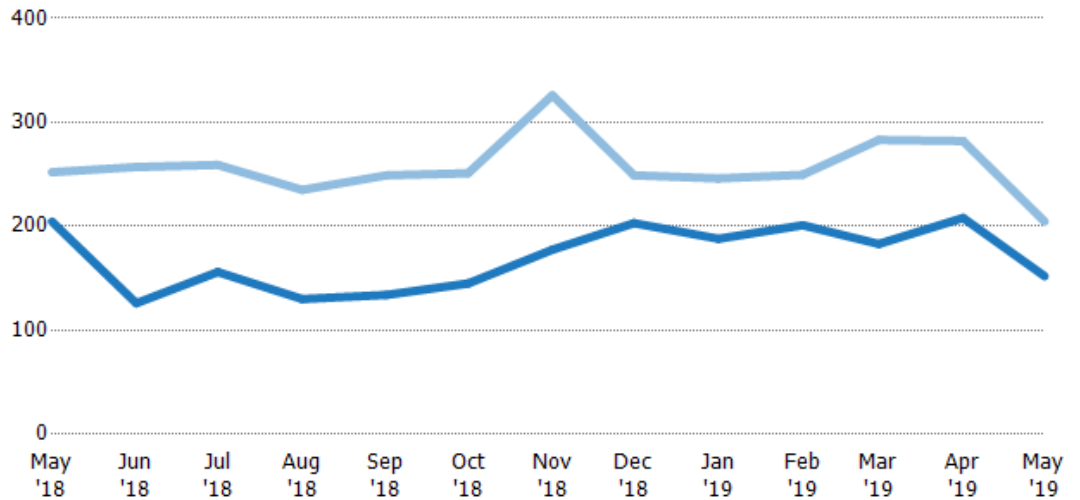
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Days	% Chg.
May '19	152	-25.7%
May '18	205	-18.8%
May '17	252	-46.4%



Current Year	205	126	156	130	134	145	178	203	188	201	183	208	152
Prior Year	252	257	259	235	249	251	326	249	246	250	283	282	205
Percent Change from Prior Year	-19%	-51%	-40%	-45%	-46%	-42%	-46%	-18%	-24%	-19%	-35%	-26%	-26%

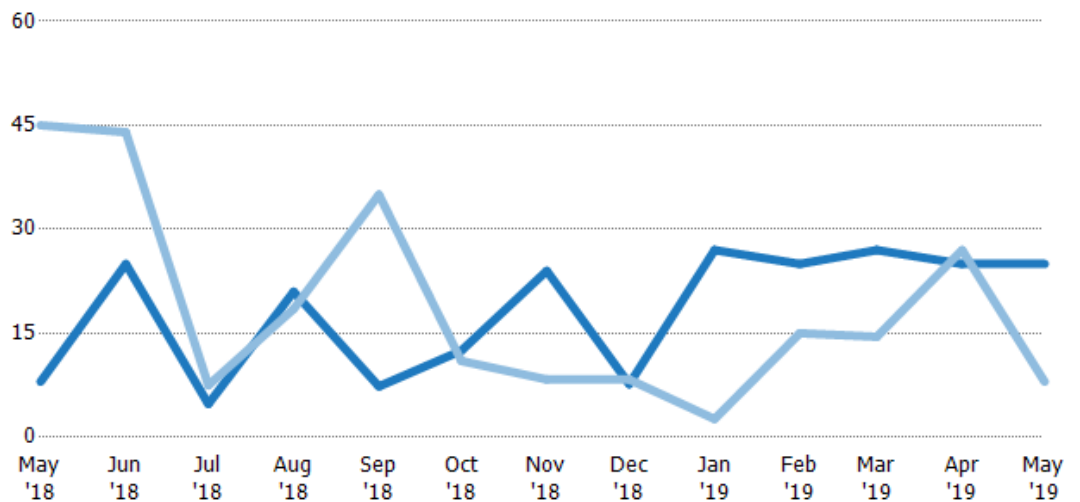
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Months	% Chg.
May '19	25	212.5%
May '18	8	-82.2%
May '17	45	22.2%



Current Year	8	25	4.8	21	7.33	12.5	24	7.67	27	25	27	25	25
Prior Year	45	44	7.5	18.5	35	11	8.33	8.33	2.64	15	14.5	27	8
Percent Change from Prior Year	-82%	-43%	-36%	14%	-79%	14%	188%	-8%	924%	67%	86%	-7%	213%

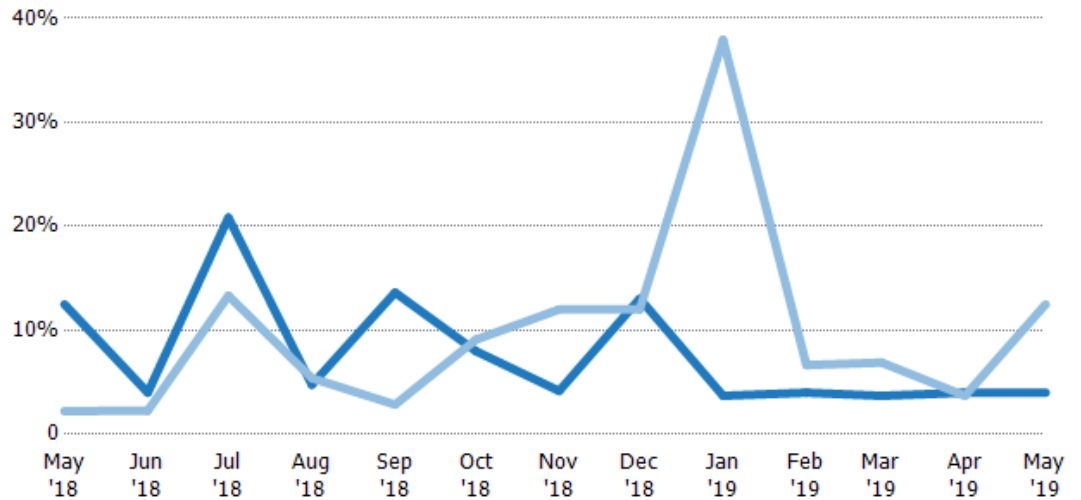
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Rate	Chg.
May '19	4%	8.5%
May '18	13%	-10.3%
May '17	2%	-18.5%



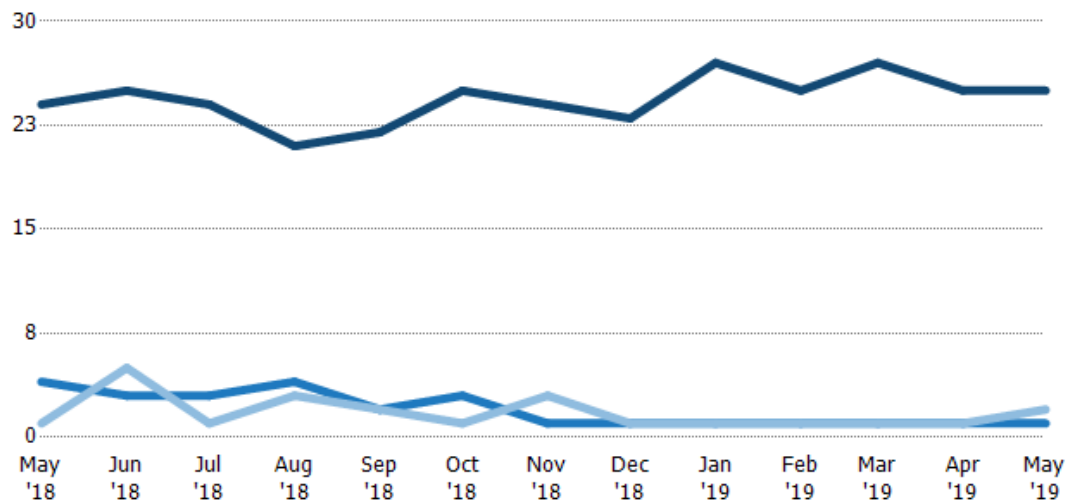
Current Year	13%	4%	21%	5%	14%	8%	4%	13%	38%	4%	4%	4%	4%
Prior Year	2%	2%	13%	5%	3%	9%	12%	12%	38%	7%	7%	4%	13%
Change from Prior Year	-10%	-2%	-8%	1%	-11%	1%	8%	-1%	34%	3%	3%	0%	9%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



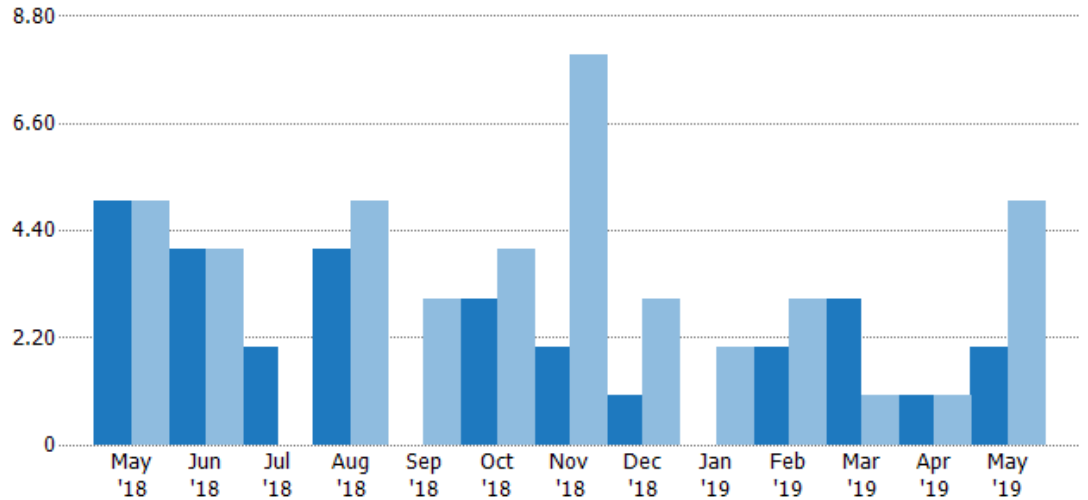
Active	24	25	24	21	22	25	24	23	27	25	27	25	25
Pending	4	3	3	4	2	3	1	1	1	1	1	1	1
Sold	1	5	1	3	2	1	3	1	1	1	1	1	2

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



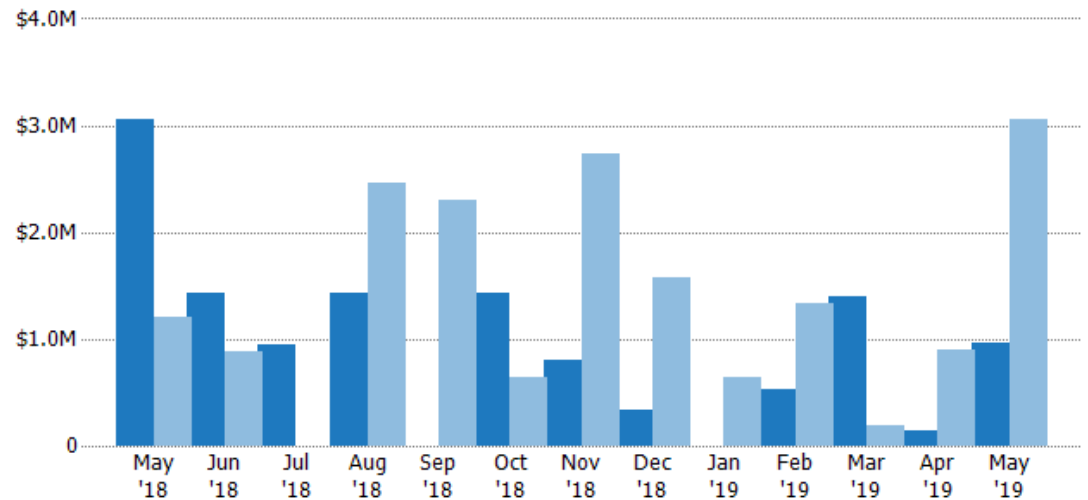
Current Year	5	4	2	4	-	3	2	1	-	2	3	1	2
Prior Year	5	4	-	5	3	4	8	3	2	3	1	1	5
Percent Change from Prior Year	0%	0%	100%	-20%	-100%	-25%	-75%	-67%	-100%	-33%	200%	0%	-60%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	\$3.05M	\$1.43M	\$949K	\$1.43M	-	\$1.42M	\$805K	\$330K	-	\$525K	\$1.4M	\$139K	\$960K
Prior Year	\$1.2M	\$878K	-	\$2.46M	\$2.3M	\$642K	\$2.73M	\$1.58M	\$638K	\$1.34M	\$190K	\$895K	\$3.05M
Percent Change from Prior Year	155%	63%	100%	-42%	-100%	122%	-71%	-79%	-100%	-61%	636%	-84%	-69%

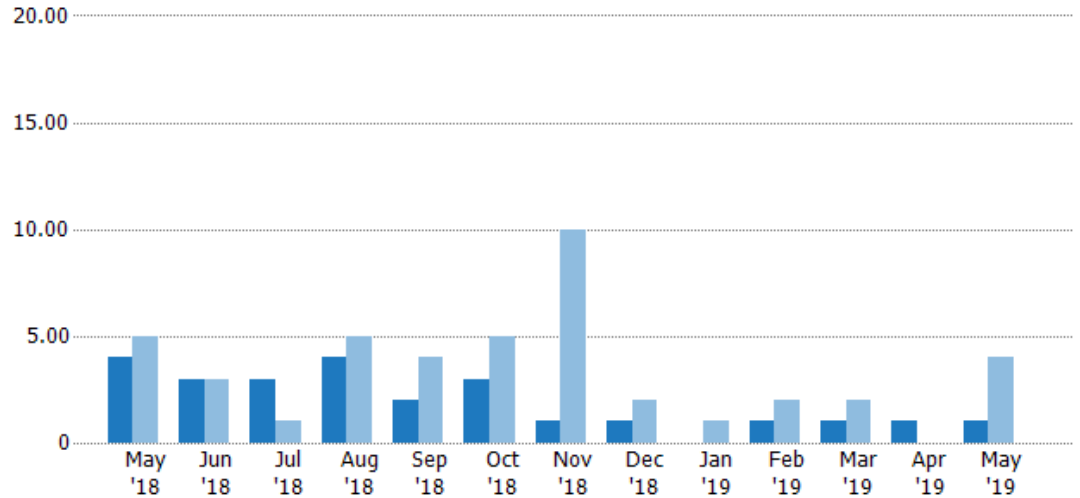


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



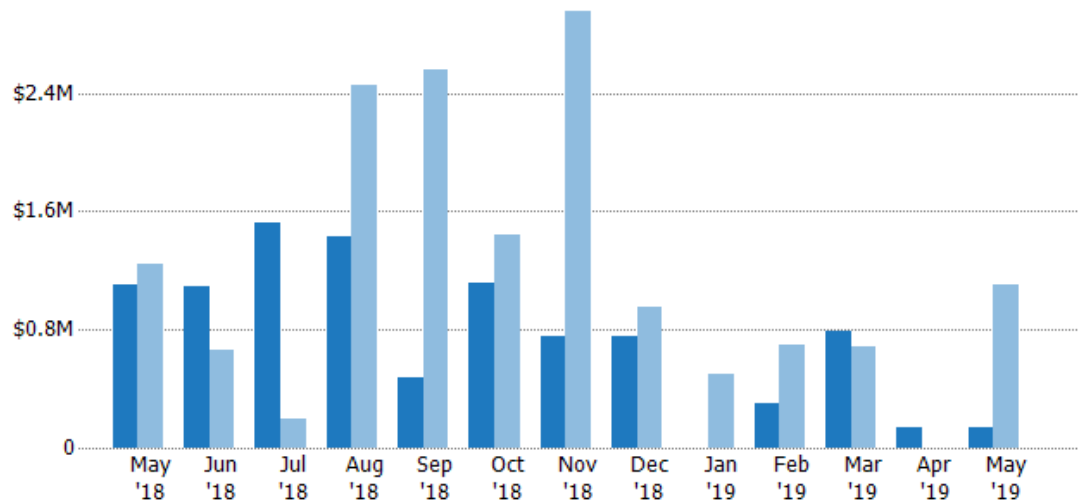
Current Year	4	3	3	4	2	3	1	1	-	1	1	1	1
Prior Year	5	3	1	5	4	5	10	2	1	2	2	-	4
Percent Change from Prior Year	-20%	0%	200%	-20%	-50%	-40%	-90%	-50%	-100%	-50%	-50%	100%	-75%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	\$1.1M	\$1.1M	\$1.53M	\$1.43M	\$474K	\$1.12M	\$750K	\$750K	-	\$300K	\$795K	\$139K	\$139K
Prior Year	\$1.25M	\$660K	\$191K	\$2.46M	\$2.56M	\$1.44M	\$2.95M	\$950K	\$499K	\$698K	\$689K	-	\$1.1M
Percent Change from Prior Year	-12%	66%	700%	-42%	-81%	-22%	-75%	-21%	-100%	-57%	15%	100%	-87%

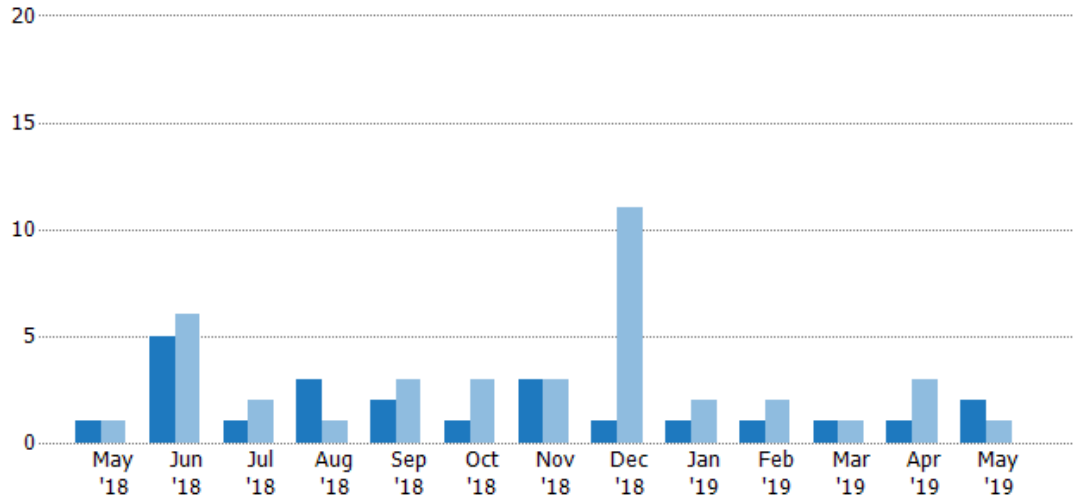
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
May '19	2	100%
May '18	1	0%
May '17	1	200%



Current Year	1	5	1	3	2	1	3	1	1	1	1	1	2
Prior Year	1	6	2	1	3	3	3	11	2	2	1	3	1
Percent Change from Prior Year	0%	-17%	-50%	200%	-33%	-67%	0%	-91%	-50%	-50%	0%	-67%	100%

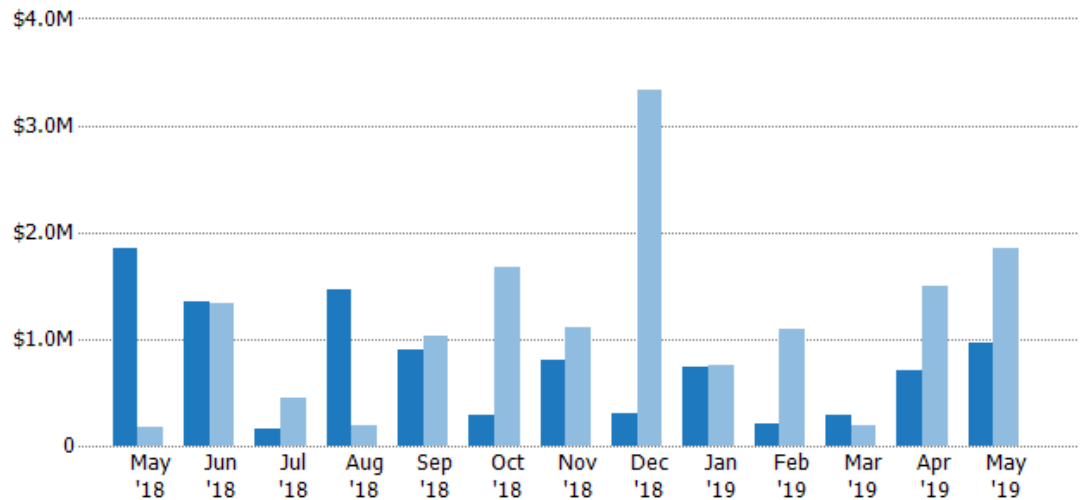
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
May '19	\$963K	-47.9%
May '18	\$1.85M	927.8%
May '17	\$180K	416.1%



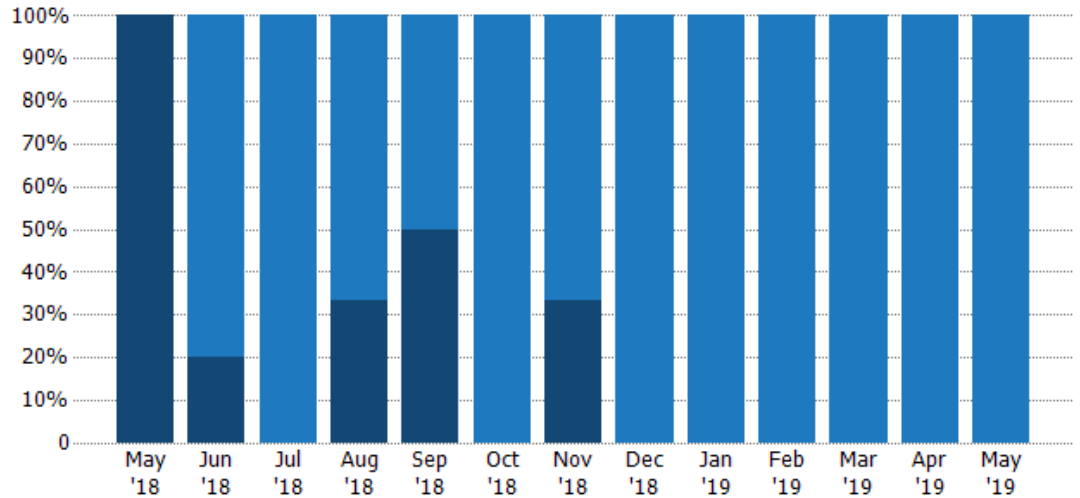
Current Year	\$1.85M	\$1.35M	\$160K	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K	\$280K	\$700K	\$963K
Prior Year	\$180K	\$1.34M	\$444K	\$184K	\$1.04M	\$1.67M	\$1.11M	\$3.33M	\$751K	\$1.09M	\$195K	\$1.49M	\$1.85M
Percent Change from Prior Year	928%	1%	-64%	696%	-13%	-83%	-28%	-91%	-3%	-81%	44%	-53%	-48%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Condo/Townhouse

Single Family Residence

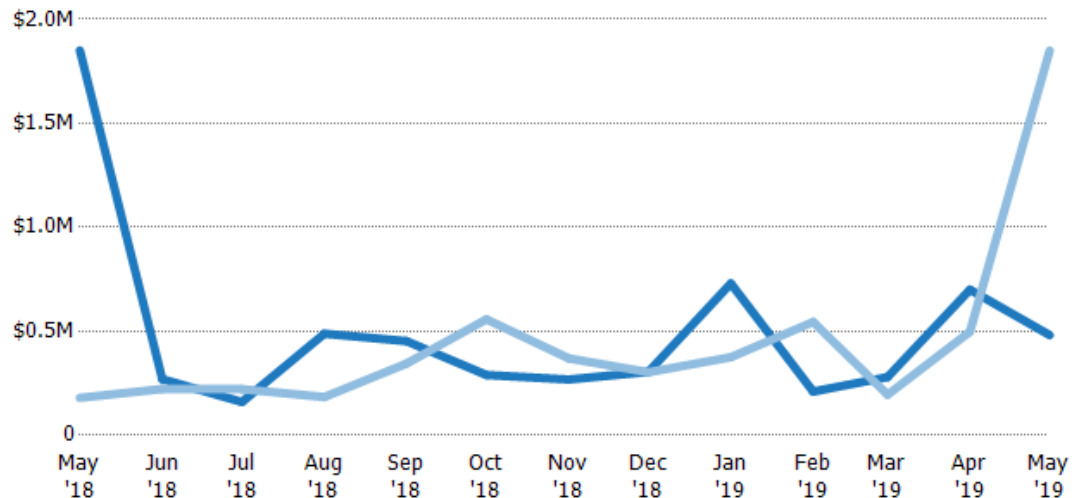
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
May '19	\$482K	-74%
May '18	\$1.85M	927.8%
May '17	\$180K	72%



Current Year

Prior Year

Percent Change from Prior Year

\$1.85M	\$270K	\$160K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$700K	\$482K
\$180K	\$223K	\$222K	\$184K	\$345K	\$558K	\$370K	\$303K	\$376K	\$545K	\$195K	\$498K	\$1.85M
928%	21%	-28%	165%	31%	-48%	-28%	1%	94%	-61%	44%	41%	-74%

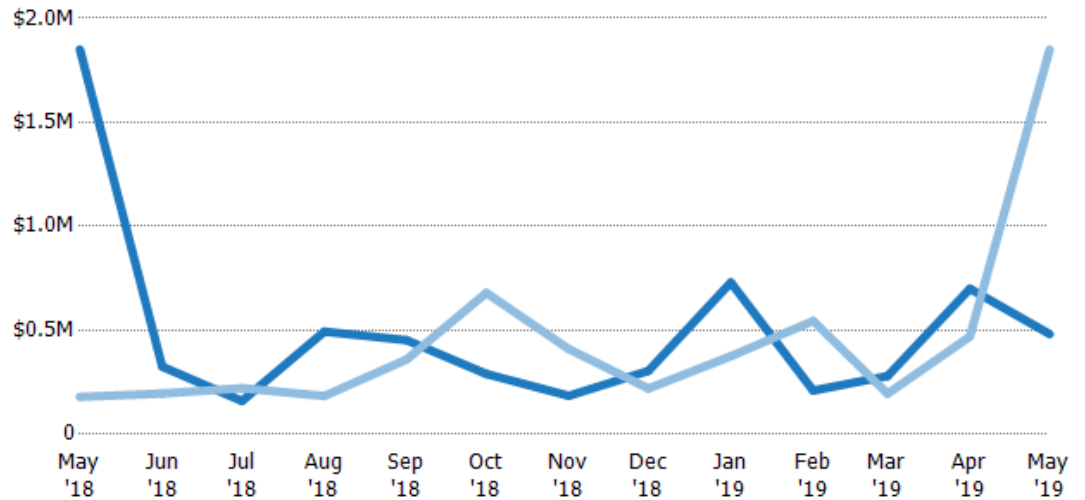
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
May '19	\$482K	-74%
May '18	\$1.85M	927.8%
May '17	\$180K	41.7%



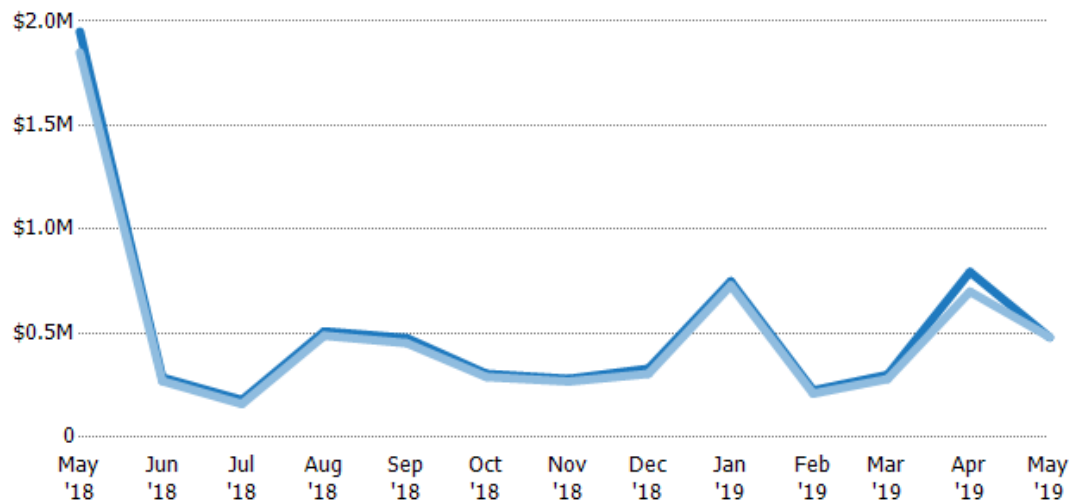
Current Year	\$1.85M	\$325K	\$160K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$700K	\$482K
Prior Year	\$180K	\$196K	\$222K	\$184K	\$360K	\$680K	\$410K	\$220K	\$376K	\$545K	\$195K	\$470K	\$1.85M
Percent Change from Prior Year	928%	66%	-28%	168%	26%	-57%	-55%	39%	94%	-61%	44%	49%	-74%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



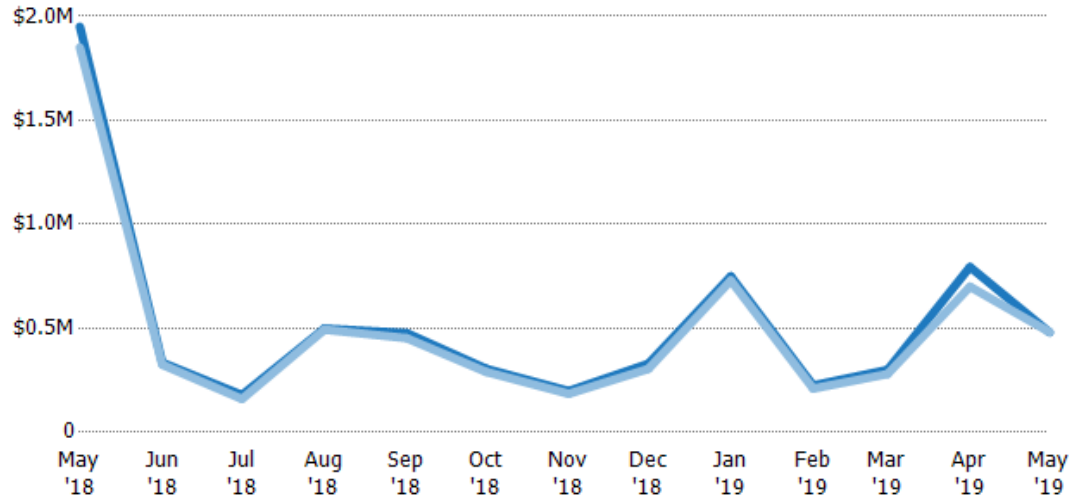
Avg List Price	\$1.95M	\$287K	\$179K	\$509K	\$477K	\$305K	\$281K	\$330K	\$750K	\$225K	\$300K	\$795K	\$480K
Avg Sales Price	\$1.85M	\$270K	\$160K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$700K	\$482K
Avg Sales Price as a % of Avg List Price	95%	94%	89%	96%	95%	95%	95%	92%	97%	93%	93%	88%	100%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



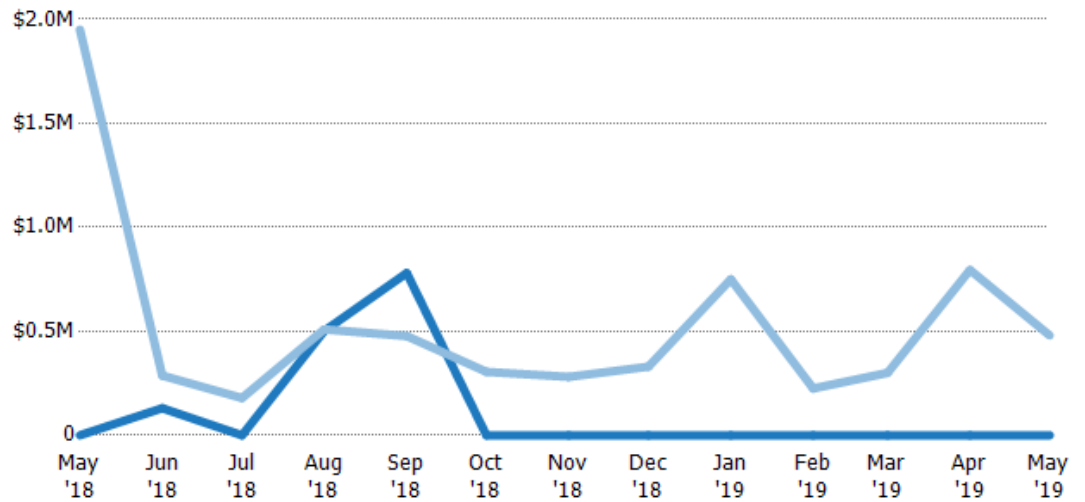
Median List Price	\$1.95M	\$335K	\$179K	\$499K	\$477K	\$305K	\$199K	\$330K	\$750K	\$225K	\$300K	\$795K	\$480K
Median Sales Price	\$1.85M	\$325K	\$160K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$700K	\$482K
Med Sales Price as a % of Med List Price	95%	97%	89%	99%	95%	95%	93%	92%	97%	93%	93%	88%	100%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



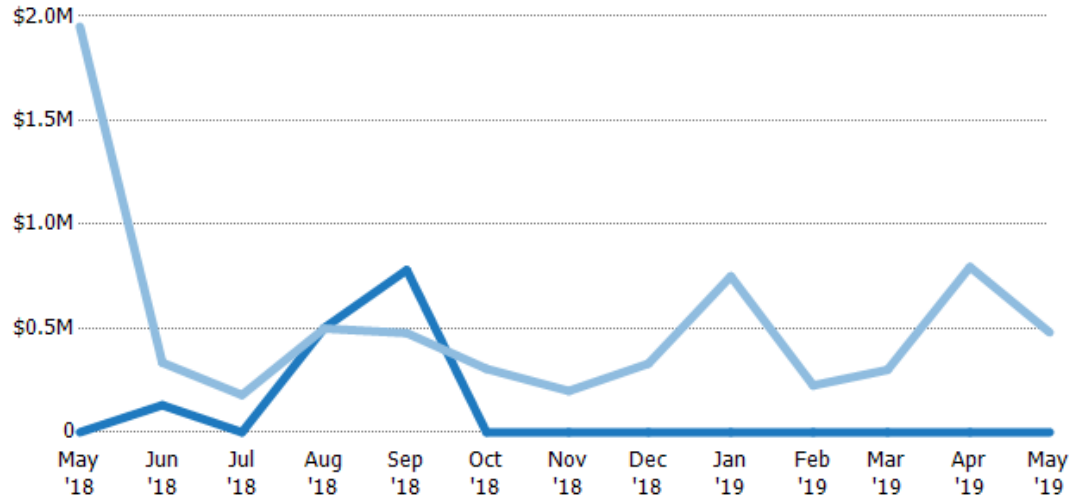
Avg Est Value	\$0	\$130K	\$0	\$502K	\$780K	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Avg Sales Price	\$1.95M	\$287K	\$179K	\$509K	\$477K	\$305K	\$281K	\$330K	\$750K	\$225K	\$300K	\$795K	\$480K
Avg Sales Price as a % of Avg Est Value	100%	220%	100%	101%	61%	100%	100%	100%	100%	100%	100%	100%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: South Londonderry, VT 05155  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Median Est Value	\$0	\$130K	\$0	\$502K	\$780K	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Median Sales Price	\$1.95M	\$335K	\$179K	\$499K	\$477K	\$305K	\$199K	\$330K	\$750K	\$225K	\$300K	\$795K	\$480K
Med Sales Price as a % of Med Est Value	100%	257%	100%	99%	61%	100%	100%	100%	100%	100%	100%	100%	100%