

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2019	Mar 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	20	34	-41.2%	51	65	-21.5%
New Listing Volume	\$6,336,800	\$15,828,250	-60%	\$25,075,499	\$29,175,050	-14.1%
Active Listing Count	48	65	-26.2%	N/A	N/A	
Active Listing Volume	\$28,982,379	\$31,635,929	-8.4%	N/A	N/A	
Average Listing Price	\$603,800	\$486,707	+24.1%	\$635,495	\$498,767	+27.4%
Median Listing Price	\$372,000	\$369,000	+0.8%	\$360,500	\$363,250	-0.8%
Median Days in RPR	78.5	40	+96.3%	103.32	94.43	+9.4%
Months of Inventory	12	32.5	-63.1%	9.3	6.4	+45.8%
Absorption Rate	8.33%	3.08%	+5.3%	10.71%	15.63%	-4.9%
Sales Activity Charts Metrics						
New Pending Sales Count	13	16	-18.8%	35	41	-14.6%
New Pending Sales Volume	\$3,116,900	\$6,774,700	-54%	\$10,350,580	\$14,732,400	-29.7%
Pending Sales Count	29	29	+/-	N/A	N/A	
Pending Sales Volume	\$11,704,700	\$11,654,700	+0.4%	N/A	N/A	
Closed Sales Count	7	8	-12.5%	14	15	-6.7%
Closed Sales Volume	\$2,093,000	\$1,912,350	+9.4%	\$4,132,770	\$3,811,750	+8.4%
Average Sales Price	\$299,000	\$239,044	+25.1%	\$295,198	\$254,117	+16.2%
Median Sales Price	\$295,000	\$230,500	+28%	\$244,214	\$269,427	-9.4%

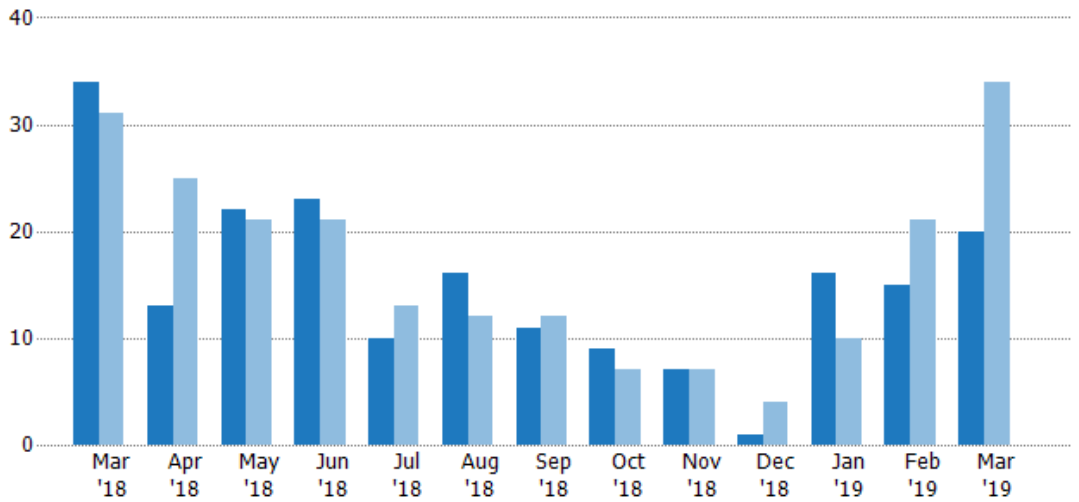
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Mar '19	20	-41.2%
Mar '18	34	9.7%
Mar '17	31	-3.2%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	34	13	22	23	10	16	11	9	7	1	16	15	20
Prior Year	31	25	21	21	13	12	12	7	7	4	10	21	34
Percent Change from Prior Year	10%	-48%	5%	10%	-23%	33%	-8%	29%	0%	-75%	60%	-29%	-41%

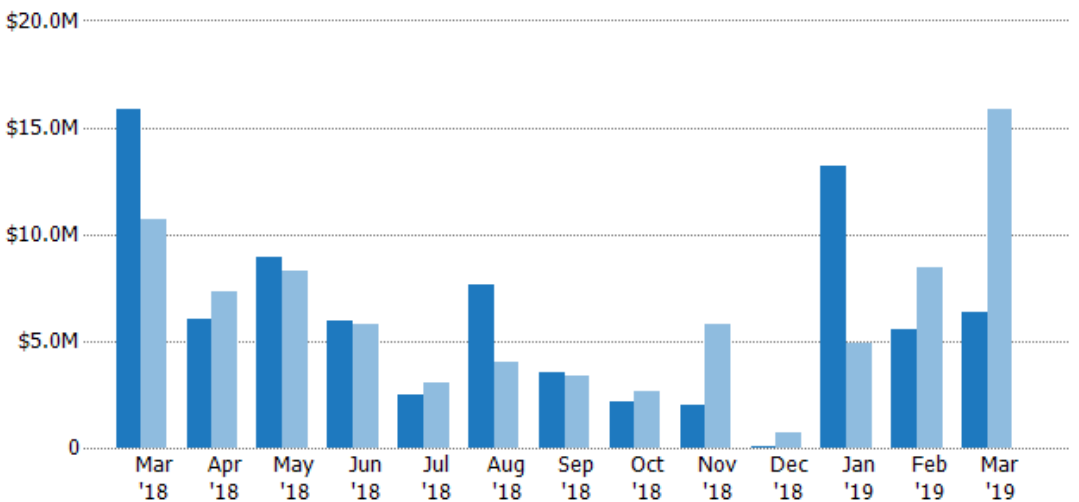
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Mar '19	\$6.34M	-60%
Mar '18	\$15.8M	48.4%
Mar '17	\$10.7M	-19.4%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$15.8M	\$6.03M	\$8.89M	\$5.94M	\$2.44M	\$7.62M	\$3.53M	\$2.14M	\$1.97M	\$56.5K	\$13.2M	\$5.53M	\$6.34M
Prior Year	\$10.7M	\$7.31M	\$8.29M	\$5.78M	\$3.02M	\$3.98M	\$3.36M	\$2.67M	\$5.77M	\$707K	\$4.87M	\$8.48M	\$15.8M
Percent Change from Prior Year	48%	-17%	7%	3%	-19%	92%	5%	-20%	-66%	-92%	171%	-35%	-60%

Active Listings

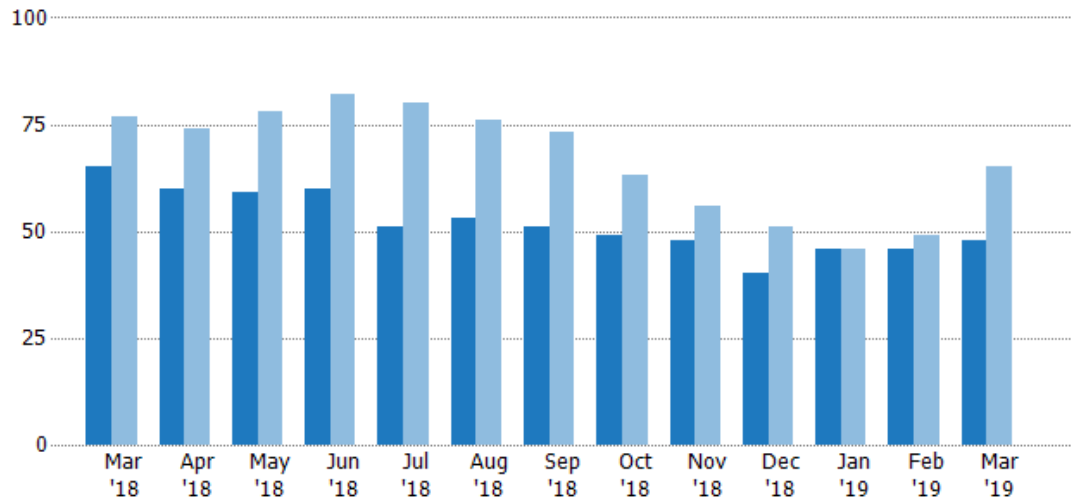
The number of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '19	48	-26.2%
Mar '18	65	-15.6%
Mar '17	77	16.9%



Current Year	65	60	59	60	51	53	51	49	48	40	46	46	48
Prior Year	77	74	78	82	80	76	73	63	56	51	46	49	65
Percent Change from Prior Year	-16%	-19%	-24%	-27%	-36%	-30%	-30%	-22%	-14%	-22%	0%	-6%	-26%

Active Listing Volume

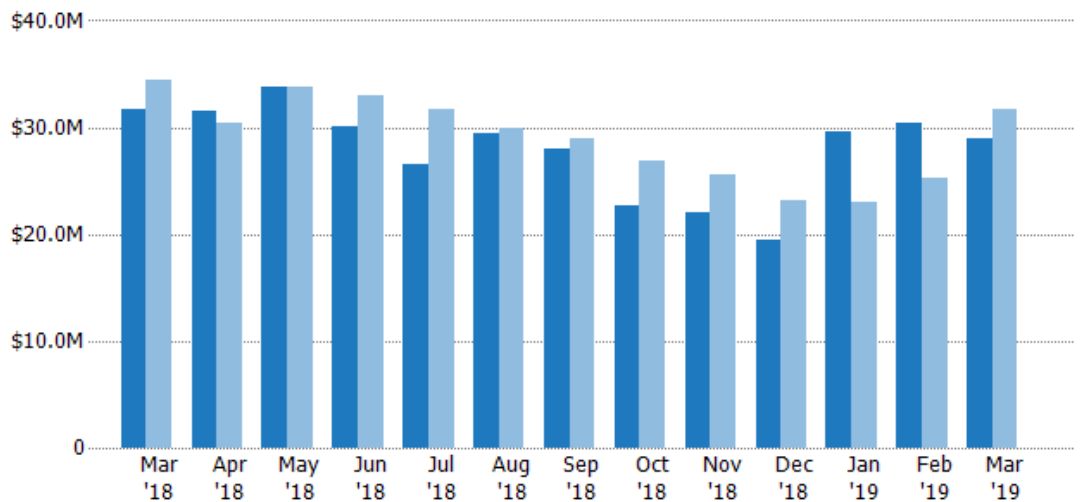
The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$29M	-8.4%
Mar '18	\$31.6M	-7.9%
Mar '17	\$34.4M	1%



Current Year	\$31.6M	\$31.5M	\$33.8M	\$30M	\$26.5M	\$29.5M	\$28M	\$22.7M	\$22M	\$19.5M	\$29.6M	\$30.4M	\$29M
Prior Year	\$34.4M	\$30.4M	\$33.8M	\$33M	\$31.6M	\$30M	\$29M	\$26.9M	\$25.6M	\$23.1M	\$23M	\$25.2M	\$31.6M
Percent Change from Prior Year	-8%	4%	0%	-9%	-16%	-2%	-4%	-15%	-14%	-16%	29%	21%	-8%

Average Listing Price

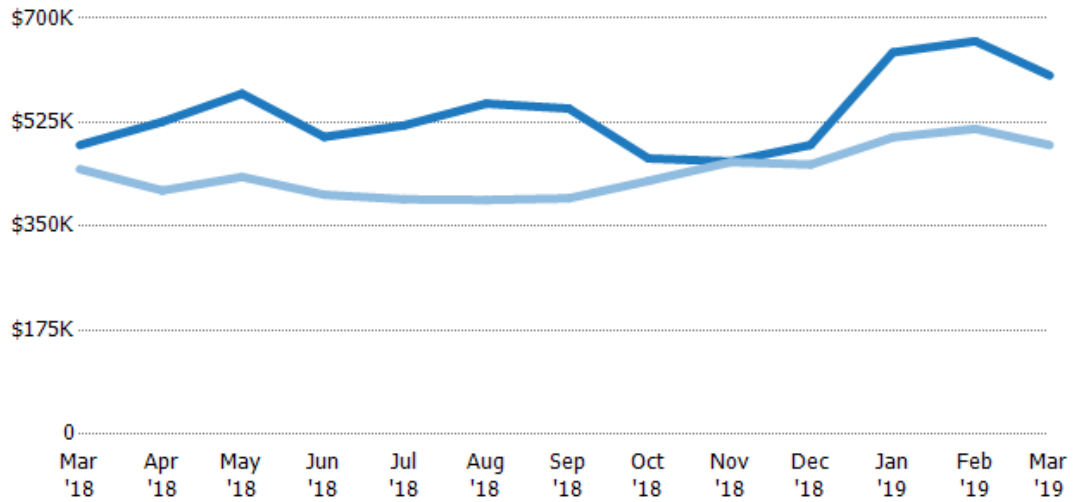
The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Mar '19	\$604K	24.1%
Mar '18	\$487K	9.1%
Mar '17	\$446K	-13.6%



Current Year	\$487K	\$526K	\$573K	\$500K	\$520K	\$556K	\$548K	\$464K	\$459K	\$487K	\$643K	\$662K	\$604K
Prior Year	\$446K	\$410K	\$433K	\$403K	\$395K	\$394K	\$397K	\$426K	\$458K	\$454K	\$500K	\$514K	\$487K
Percent Change from Prior Year	9%	28%	32%	24%	31%	41%	38%	9%	0%	7%	29%	29%	24%

Median Listing Price

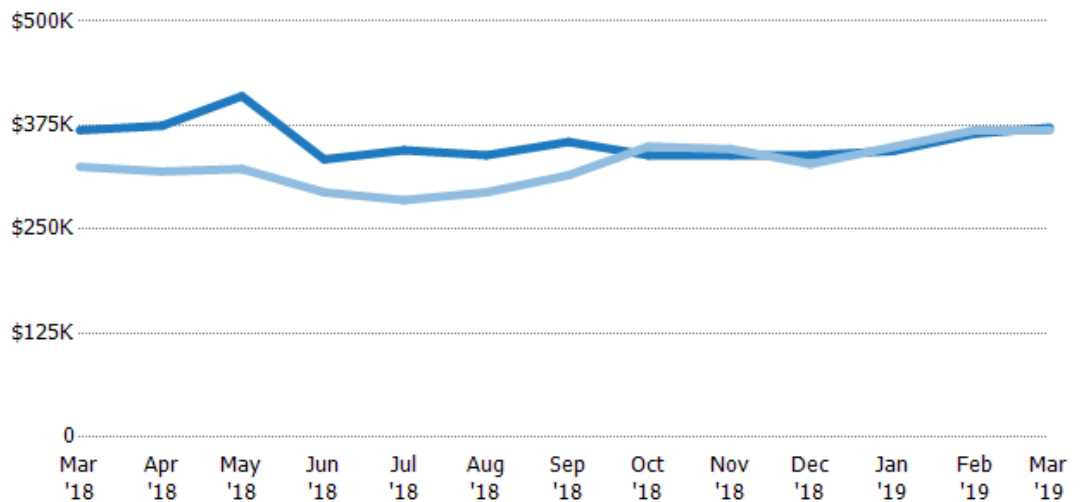
The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
Mar '19	\$372K	0.8%
Mar '18	\$369K	13.5%
Mar '17	\$325K	-21.8%



Current Year	\$369K	\$374K	\$410K	\$334K	\$345K	\$339K	\$355K	\$339K	\$339K	\$339K	\$344K	\$365K	\$372K
Prior Year	\$325K	\$319K	\$322K	\$294K	\$285K	\$294K	\$315K	\$350K	\$346K	\$329K	\$349K	\$369K	\$369K
Percent Change from Prior Year	14%	17%	27%	13%	21%	15%	13%	-3%	-2%	3%	-1%	-1%	1%

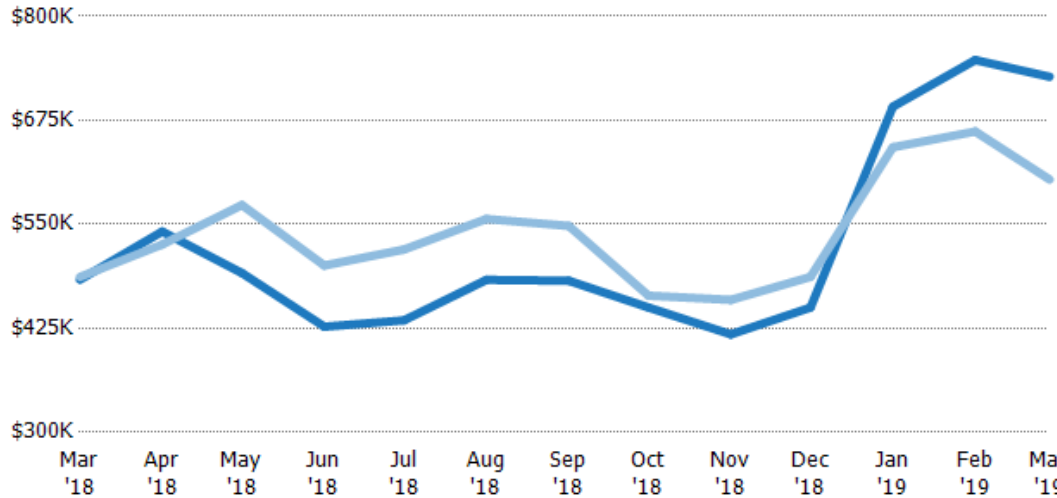
Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$483K	\$541K	\$491K	\$427K	\$435K	\$483K	\$482K	\$450K	\$418K	\$450K	\$691K	\$747K	\$727K
Avg Listing Price	\$487K	\$526K	\$573K	\$500K	\$520K	\$556K	\$548K	\$464K	\$459K	\$487K	\$643K	\$662K	\$604K
Avg Listing Price as a % of Avg Est Value	101%	97%	117%	117%	120%	115%	114%	103%	110%	108%	93%	89%	83%

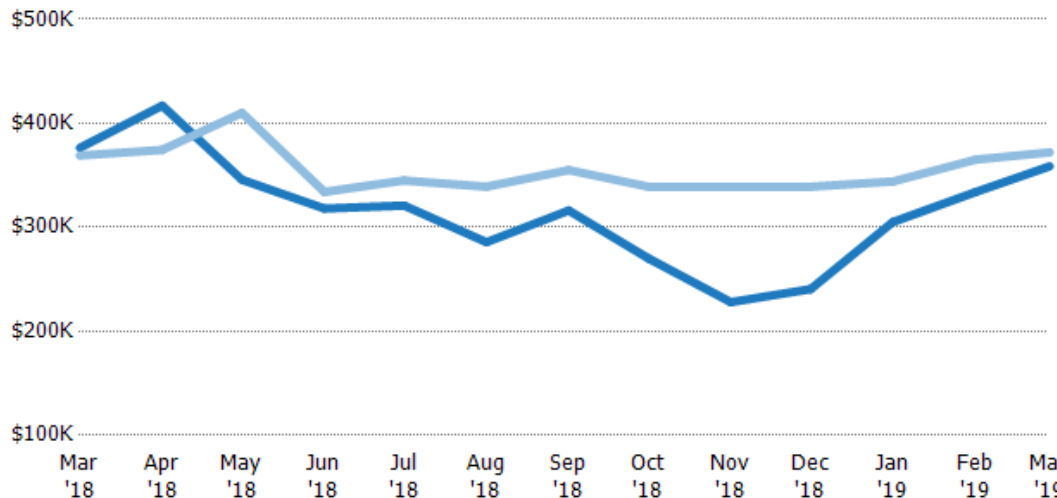
Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$376K	\$417K	\$346K	\$318K	\$321K	\$286K	\$316K	\$270K	\$228K	\$241K	\$305K	\$334K	\$359K
Median Listing Price	\$369K	\$374K	\$410K	\$334K	\$345K	\$339K	\$355K	\$339K	\$339K	\$339K	\$344K	\$365K	\$372K
Med Listing Price as a % of Med Est Value	98%	90%	119%	105%	108%	119%	112%	126%	149%	141%	113%	109%	104%

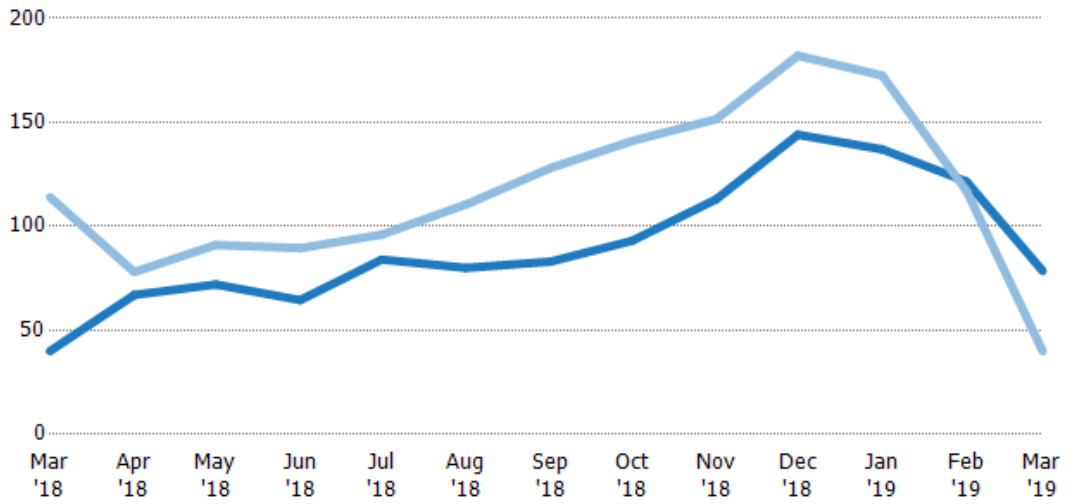
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Mar '19	78.5	96.3%
Mar '18	40	-64.9%
Mar '17	114	26.3%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	40	67	72	64.5	84	80	83	93	113	144	137	122	78.5
Prior Year	114	78	91	89.5	96	111	128	141	152	182	173	117	40
Percent Change from Prior Year	-65%	-14%	-21%	-28%	-13%	-28%	-35%	-34%	-25%	-21%	-21%	4%	96%

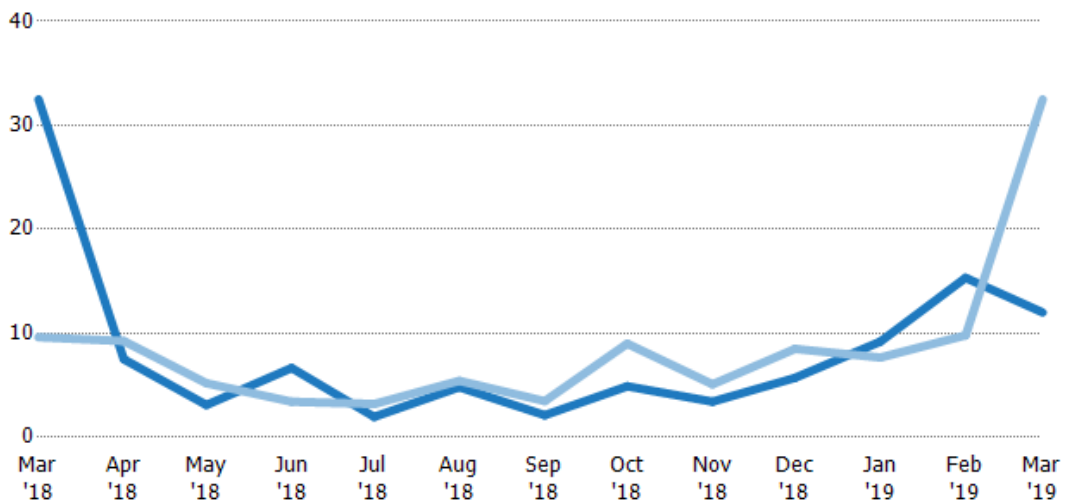
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Mar '19	12	-63.1%
Mar '18	32.5	237.7%
Mar '17	9.63	55.8%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	32.5	7.5	3.11	6.67	1.96	4.82	2.13	4.9	3.43	5.71	9.2	15.3	12
Prior Year	9.63	9.25	5.2	3.42	3.2	5.43	3.48	9	5.09	8.5	7.67	9.8	32.5
Percent Change from Prior Year	238%	-19%	-40%	95%	-39%	-11%	-39%	-46%	-33%	-33%	20%	56%	-63%

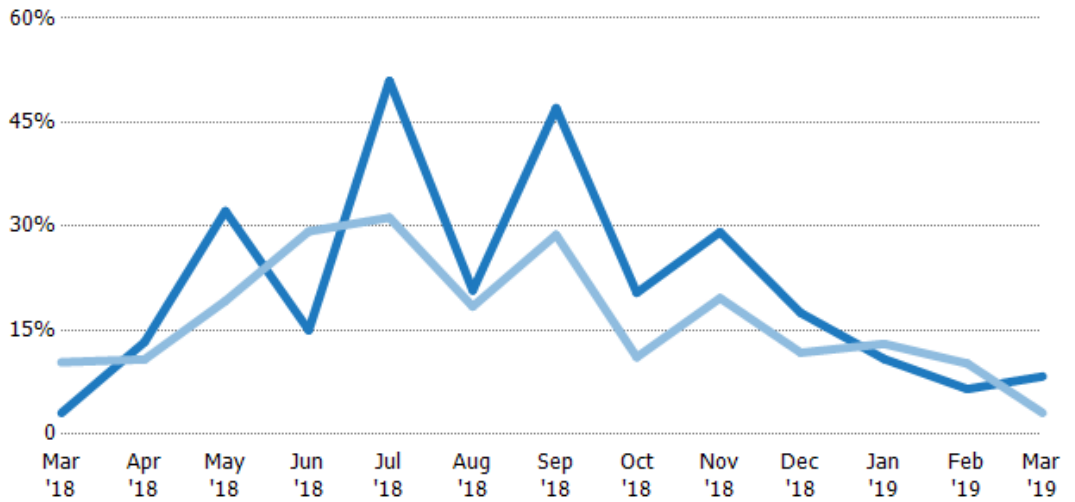
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Mar '19	8%	-5.3%
Mar '18	3%	7.3%
Mar '17	10%	-35.8%

Current Year	3%	13%	32%	15%	51%	21%	47%	20%	29%	18%	11%	7%	8%
Prior Year	10%	11%	19%	29%	31%	18%	29%	11%	20%	12%	13%	10%	3%
Change from Prior Year	7%	-3%	-13%	14%	-20%	-2%	-18%	-9%	-10%	-6%	2%	4%	-5%

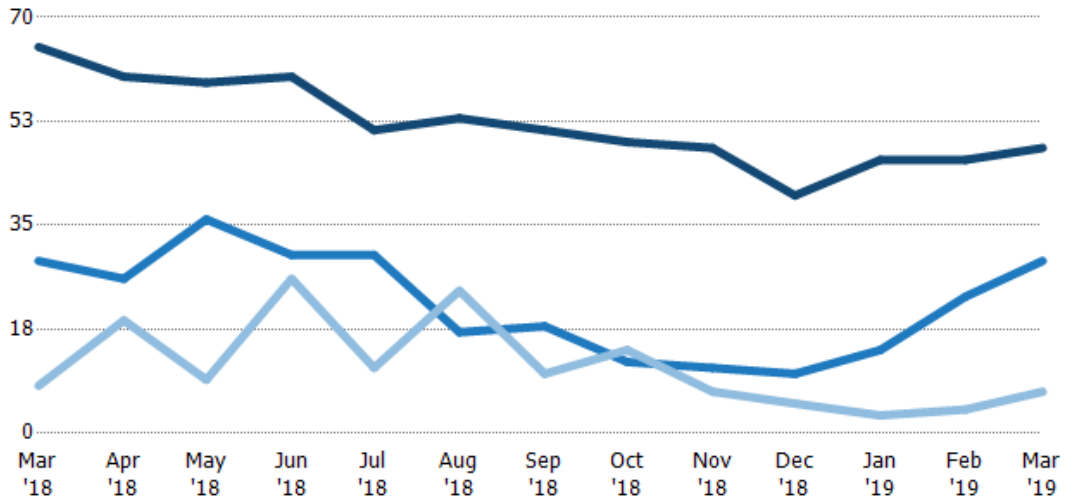
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Active	65	60	59	60	51	53	51	49	48	40	46	46	48
Pending	29	26	36	30	30	17	18	12	11	10	14	23	29
Sold	8	19	9	26	11	24	10	14	7	5	3	4	7

New Pending Sales

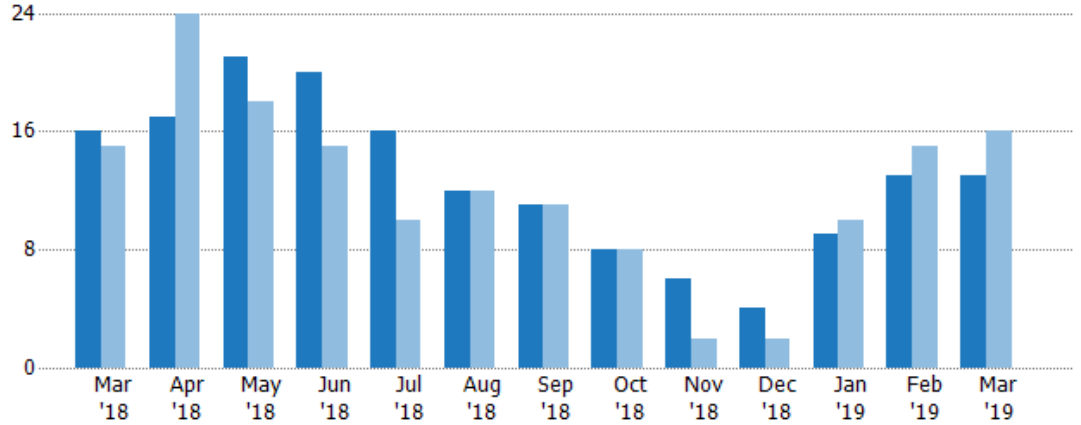
The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT
05001, East Thetford, VT 05043,
Norwich, VT 05055, Sharon, VT
05065

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Mar '19	13	-18.8%
Mar '18	16	6.7%
Mar '17	15	53.3%



Current Year	16	17	21	20	16	12	11	8	6	4	9	13	13
Prior Year	15	24	18	15	10	12	11	8	2	2	10	15	16
Percent Change from Prior Year	7%	-29%	17%	33%	60%	0%	0%	0%	200%	100%	-10%	-13%	-19%

New Pending Sales Volume

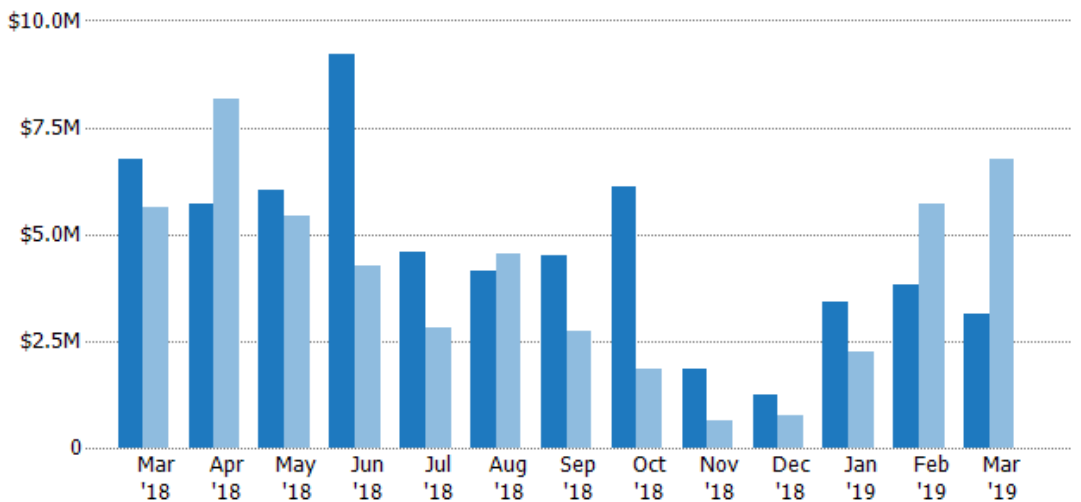
The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: White River Junction, VT
05001, East Thetford, VT 05043,
Norwich, VT 05055, Sharon, VT
05065

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$3.12M	-54%
Mar '18	\$6.77M	20.5%
Mar '17	\$5.62M	7.1%



Current Year	\$6.77M	\$5.72M	\$6.01M	\$9.2M	\$4.6M	\$4.13M	\$4.49M	\$6.1M	\$1.85M	\$1.24M	\$3.42M	\$3.81M	\$3.12M
Prior Year	\$5.62M	\$8.17M	\$5.43M	\$4.28M	\$2.79M	\$4.54M	\$2.74M	\$1.83M	\$635K	\$749K	\$2.26M	\$5.7M	\$6.77M
Percent Change from Prior Year	21%	-30%	11%	115%	65%	-9%	64%	234%	191%	66%	51%	-33%	-54%

Pending Sales

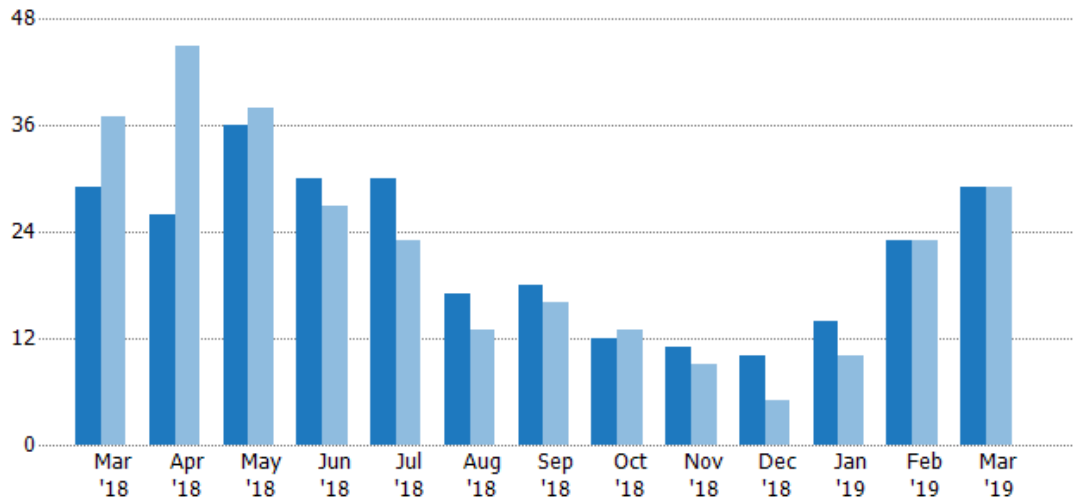
The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '19	29	0%
Mar '18	29	-21.6%
Mar '17	37	13.5%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	29	26	36	30	30	17	18	12	11	10	14	23	29
Prior Year	37	45	38	27	23	13	16	13	9	5	10	23	29
Percent Change from Prior Year	-22%	-42%	-5%	11%	30%	31%	13%	-8%	22%	100%	40%	0%	0%

Pending Sales Volume

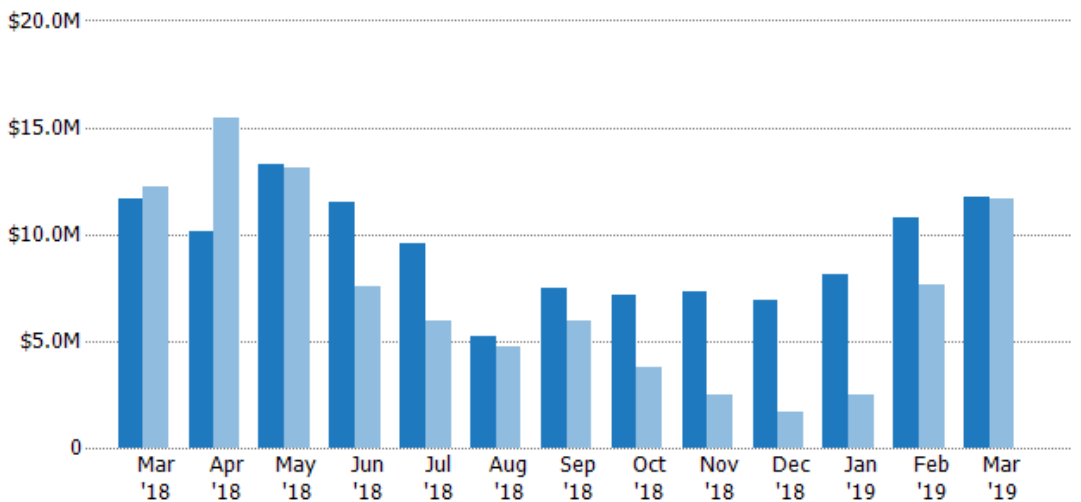
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$11.7M	0.4%
Mar '18	\$11.7M	-4.7%
Mar '17	\$12.2M	-11.5%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$11.7M	\$10.1M	\$13.3M	\$11.5M	\$9.54M	\$5.24M	\$7.48M	\$7.17M	\$7.28M	\$6.93M	\$8.12M	\$10.8M	\$11.7M
Prior Year	\$12.2M	\$15.5M	\$13.1M	\$7.58M	\$5.96M	\$4.75M	\$5.91M	\$3.78M	\$2.48M	\$1.64M	\$2.51M	\$7.63M	\$11.7M
Percent Change from Prior Year	-5%	-34%	1%	52%	60%	10%	27%	90%	194%	321%	224%	41%	0%

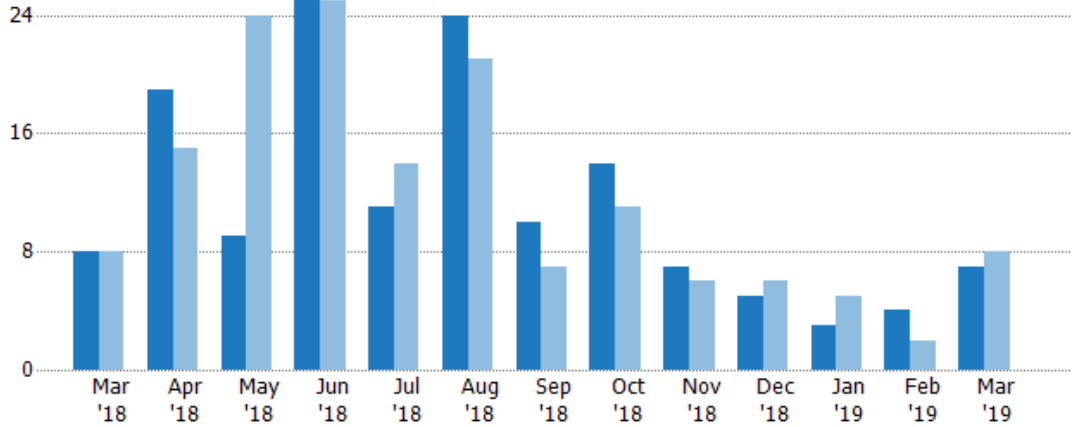
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
Mar '19	7	-12.5%
Mar '18	8	0%
Mar '17	8	-12.5%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	8	19	9	26	11	24	10	14	7	5	3	4	7
Prior Year	8	15	24	25	14	21	7	11	6	6	5	2	8
Percent Change from Prior Year	0%	27%	-63%	4%	-21%	14%	43%	27%	17%	-17%	-40%	100%	-13%

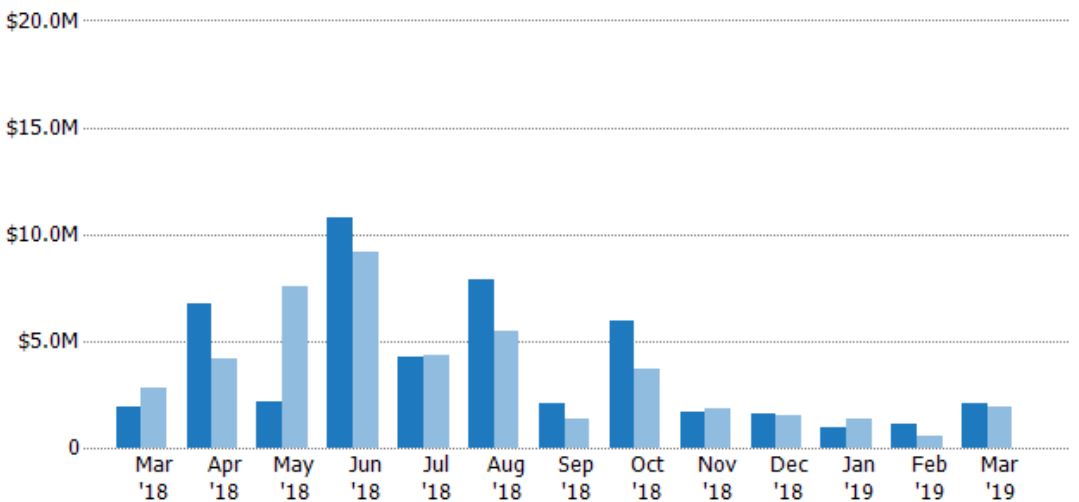
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
Mar '19	\$2.09M	9.4%
Mar '18	\$1.91M	-31.3%
Mar '17	\$2.79M	-50.7%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$1.91M	\$6.76M	\$2.12M	\$10.8M	\$4.24M	\$7.86M	\$2.11M	\$5.91M	\$1.67M	\$1.56M	\$944K	\$1.1M	\$2.09M
Prior Year	\$2.79M	\$4.18M	\$7.53M	\$9.18M	\$4.37M	\$5.45M	\$1.36M	\$3.68M	\$1.87M	\$1.53M	\$1.34M	\$560K	\$1.91M
Percent Change from Prior Year	-31%	62%	-72%	17%	-3%	44%	56%	61%	-11%	2%	-30%	96%	9%

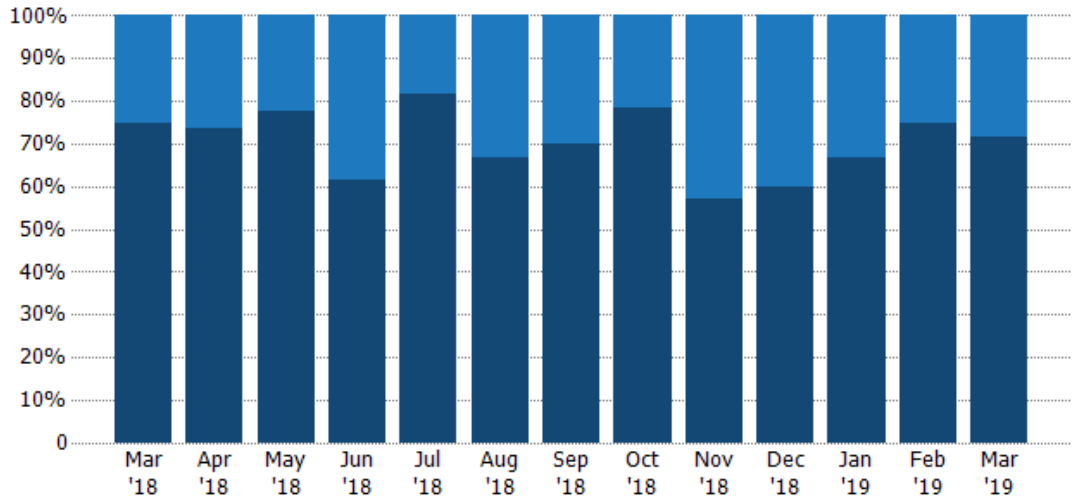
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Condo/Townhouse	25%	26%	22%	38%	18%	33%	30%	21%	43%	40%	33%	25%	29%
Single Family Residence	75%	74%	78%	62%	82%	67%	70%	79%	57%	60%	67%	75%	71%

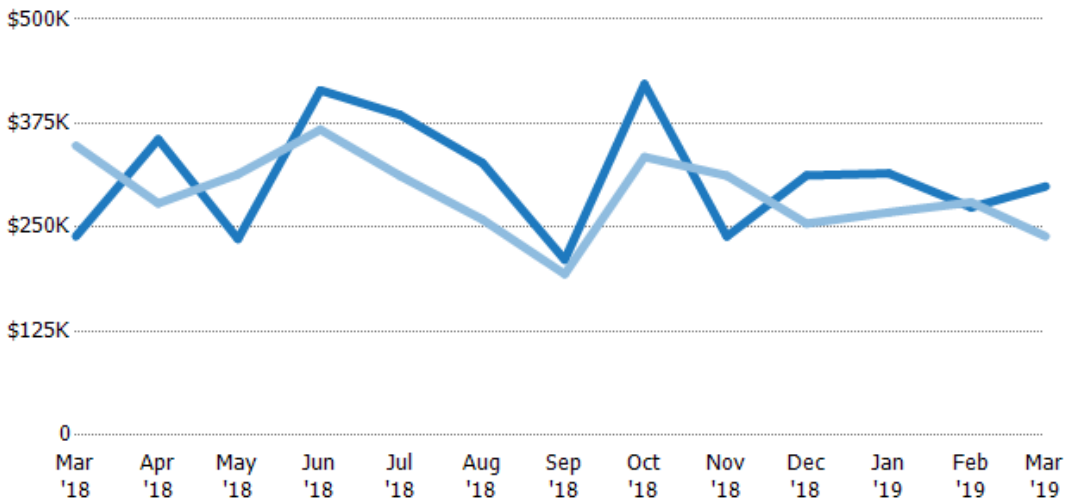
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Mar '19	\$299K	25.1%
Mar '18	\$239K	-31.3%
Mar '17	\$348K	-43.7%

Current Year	\$239K	\$356K	\$236K	\$415K	\$385K	\$327K	\$211K	\$422K	\$239K	\$312K	\$315K	\$274K	\$299K
Prior Year	\$348K	\$279K	\$314K	\$367K	\$312K	\$259K	\$194K	\$335K	\$312K	\$254K	\$268K	\$280K	\$239K
Percent Change from Prior Year	-31%	28%	-25%	13%	23%	26%	9%	26%	-23%	23%	17%	-2%	25%

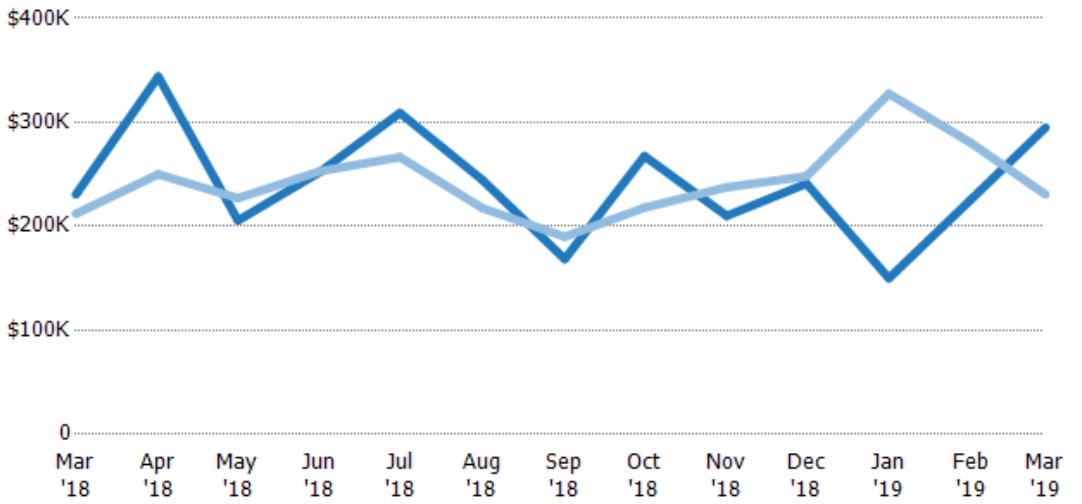
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Mar '19	\$295K	28%
Mar '18	\$231K	8.7%
Mar '17	\$212K	-24.6%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$231K	\$344K	\$206K	\$252K	\$309K	\$245K	\$169K	\$267K	\$210K	\$241K	\$150K	\$226K	\$295K
Prior Year	\$212K	\$250K	\$227K	\$253K	\$267K	\$218K	\$190K	\$218K	\$238K	\$248K	\$328K	\$280K	\$231K
Percent Change from Prior Year	9%	38%	-9%	0%	16%	12%	-11%	23%	-12%	-3%	-54%	-19%	28%

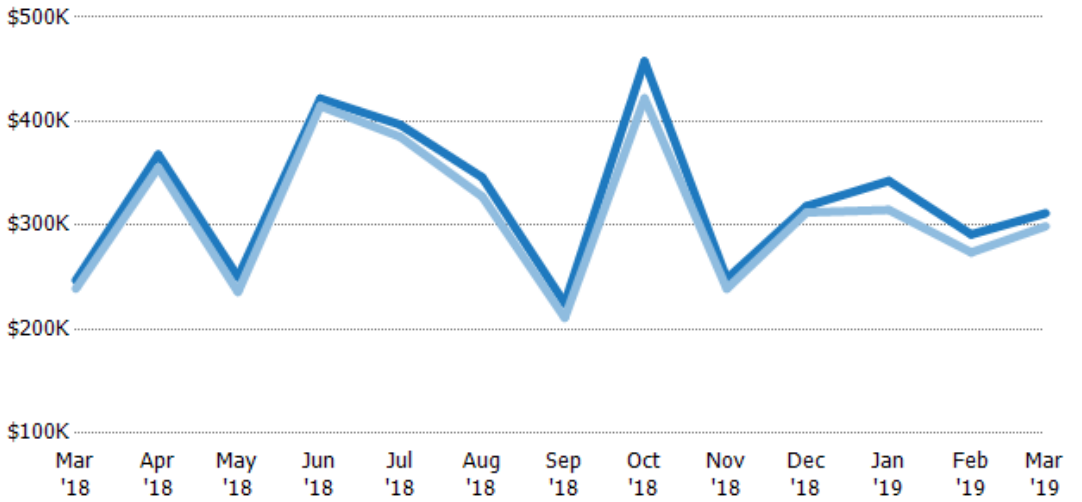
Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type: Condo/Townhouse/Apt, Single Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg List Price	\$247K	\$368K	\$250K	\$422K	\$397K	\$346K	\$225K	\$458K	\$249K	\$318K	\$343K	\$291K	\$312K
Avg Sales Price	\$239K	\$356K	\$236K	\$415K	\$385K	\$327K	\$211K	\$422K	\$239K	\$312K	\$315K	\$274K	\$299K
Avg Sales Price as a % of Avg List Price	97%	97%	94%	98%	97%	95%	94%	92%	96%	98%	92%	94%	96%

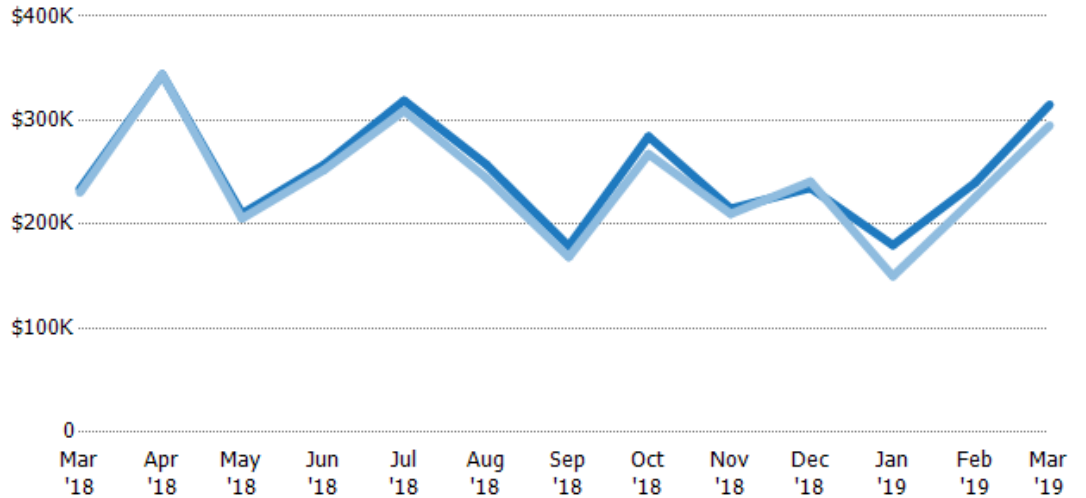
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median List Price	\$234K	\$344K	\$210K	\$257K	\$319K	\$257K	\$179K	\$284K	\$215K	\$235K	\$180K	\$240K	\$315K
Median Sales Price	\$231K	\$344K	\$206K	\$252K	\$309K	\$245K	\$169K	\$267K	\$210K	\$241K	\$150K	\$226K	\$295K
Med Sales Price as a % of Med List Price	99%	100%	98%	98%	97%	95%	94%	94%	98%	103%	83%	94%	94%

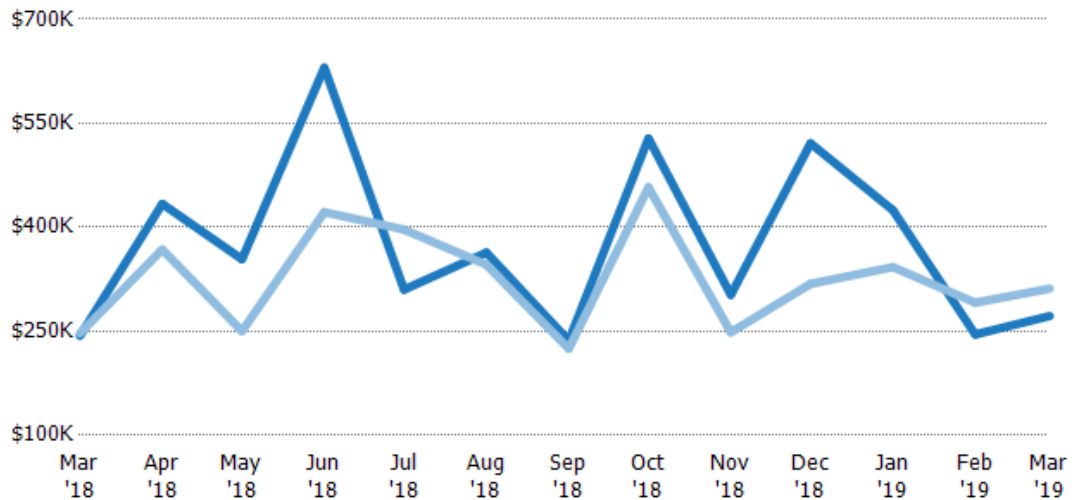
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$243K	\$434K	\$354K	\$630K	\$310K	\$364K	\$237K	\$528K	\$303K	\$521K	\$425K	\$245K	\$272K
Avg Sales Price	\$247K	\$368K	\$250K	\$422K	\$397K	\$346K	\$225K	\$458K	\$249K	\$318K	\$343K	\$291K	\$312K
Avg Sales Price as a % of Avg Est Value	102%	85%	71%	67%	128%	95%	95%	87%	82%	61%	81%	119%	115%

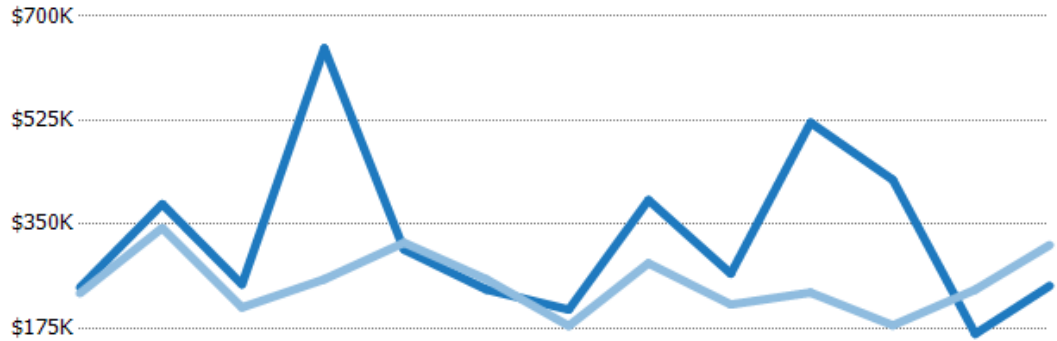
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: White River Junction, VT 05001, East Thetford, VT 05043, Norwich, VT 05055, Sharon, VT 05065

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$243K	\$384K	\$249K	\$646K	\$307K	\$240K	\$206K	\$391K	\$267K	\$521K	\$425K	\$166K	\$246K
Median Sales Price	\$234K	\$344K	\$210K	\$257K	\$319K	\$257K	\$179K	\$284K	\$215K	\$235K	\$180K	\$240K	\$315K
Med Sales Price as a % of Med Est Value	96%	90%	84%	40%	104%	107%	87%	73%	81%	45%	42%	145%	128%