

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2019	Mar 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	25	23	+8.7%	78	92	-15.2%
New Listing Volume	\$7,011,000	\$6,042,800	+16%	\$26,584,200	\$24,793,000	+7.2%
Active Listing Count	226	261	-13.4%	N/A	N/A	
Active Listing Volume	\$98,063,050	\$91,324,995	+7.4%	N/A	N/A	
Average Listing Price	\$433,907	\$349,904	+24%	\$431,926	\$343,702	+25.7%
Median Listing Price	\$312,500	\$239,900	+30.3%	\$302,749	\$235,840	+28.4%
Median Days in RPR	180.5	200	-9.8%	166.58	188.39	-11.6%
Months of Inventory	12.6	13.1	-3.8%	12.3	19	-35.3%
Absorption Rate	7.96%	7.66%	+0.3%	8.14%	5.26%	+2.9%
Sales Activity Charts Metrics						
New Pending Sales Count	25	26	-3.8%	64	72	-11.1%
New Pending Sales Volume	\$5,872,199	\$6,548,800	-10.3%	\$15,855,997	\$18,656,800	-15%
Pending Sales Count	44	30	+46.7%	N/A	N/A	
Pending Sales Volume	\$9,641,598	\$8,185,300	+17.8%	N/A	N/A	
Closed Sales Count	14	23	-39.1%	45	56	-19.6%
Closed Sales Volume	\$3,761,000	\$6,164,500	-39%	\$10,485,625	\$12,613,900	-16.9%
Average Sales Price	\$268,643	\$268,022	+0.2%	\$233,014	\$225,248	+3.4%
Median Sales Price	\$283,250	\$200,000	+41.6%	\$223,389	\$186,798	+19.6%

New Listings

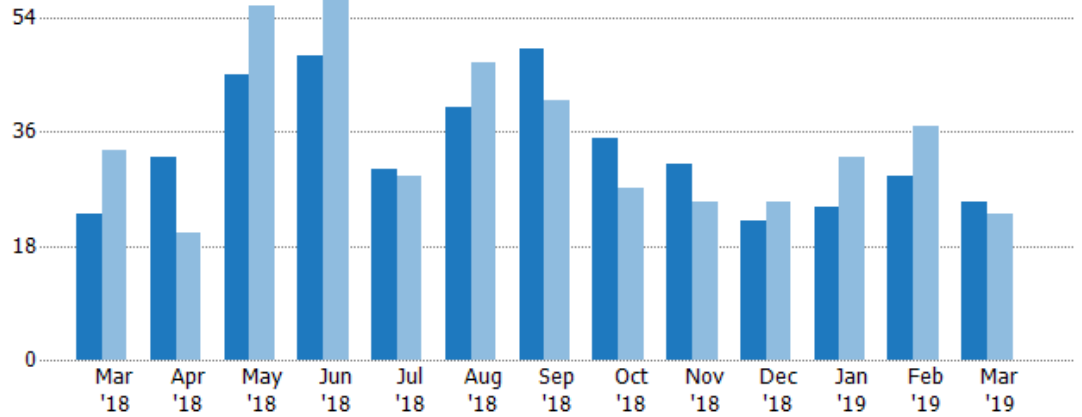
The number of new residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '19	25	8.7%
Mar '18	23	-30.3%
Mar '17	33	-9.1%



Current Year	23	32	45	48	30	40	49	35	31	22	24	29	25
Prior Year	33	20	56	62	29	47	41	27	25	25	32	37	23
Percent Change from Prior Year	-30%	60%	-20%	-23%	3%	-15%	20%	30%	24%	-12%	-25%	-22%	9%

New Listing Volume

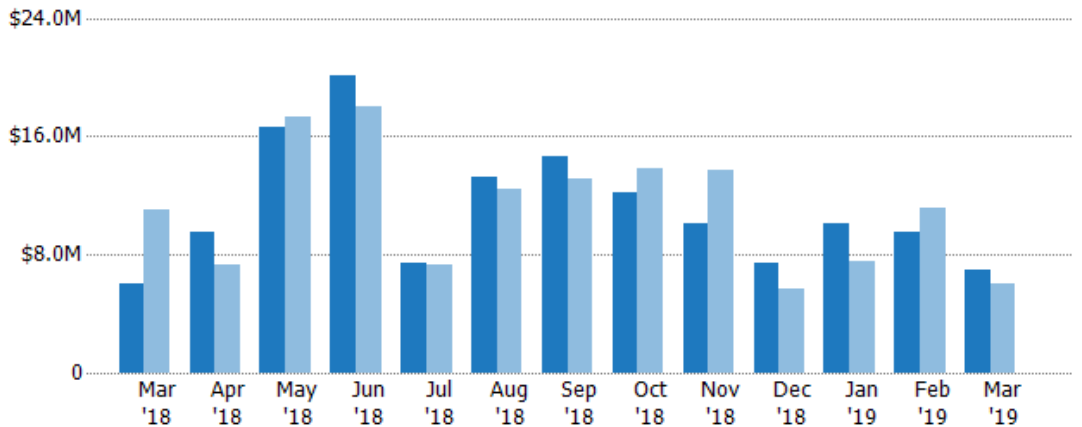
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363

Property Type:
Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$7.01M	16%
Mar '18	\$6.04M	-45.4%
Mar '17	\$11.1M	5.5%



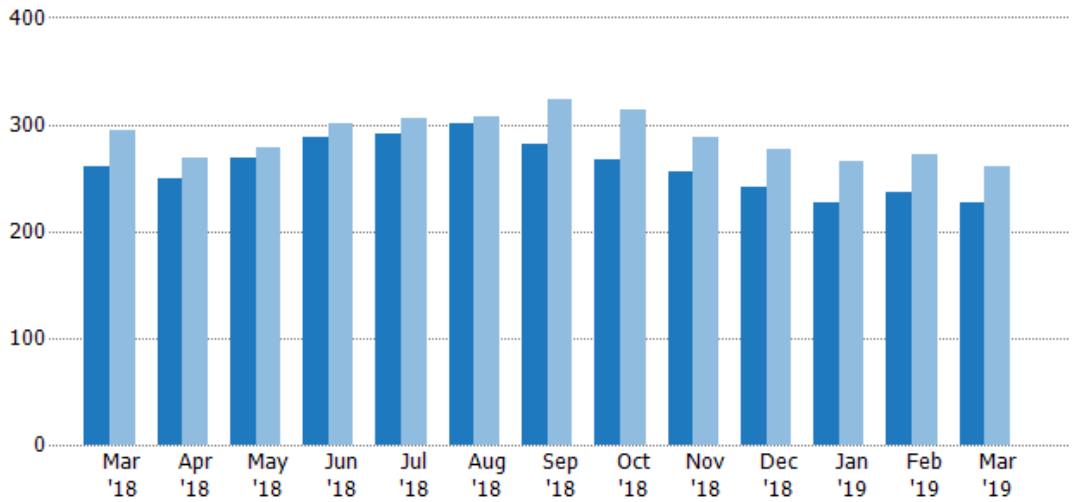
Current Year	\$6.04M	\$9.57M	\$16.6M	\$20.1M	\$7.41M	\$13.2M	\$14.6M	\$12.2M	\$10.1M	\$7.47M	\$10.1M	\$9.49M	\$7.01M
Prior Year	\$11.1M	\$7.36M	\$17.3M	\$18M	\$7.31M	\$12.4M	\$13.1M	\$13.9M	\$13.7M	\$5.63M	\$7.55M	\$11.2M	\$6.04M
Percent Change from Prior Year	-45%	30%	-4%	12%	1%	7%	12%	-12%	-26%	33%	33%	-15%	16%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



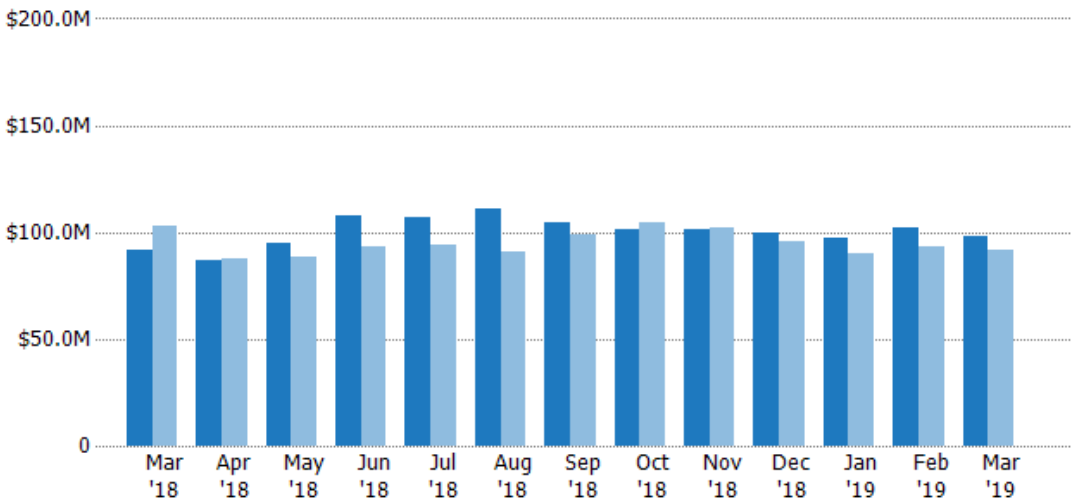
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Mar '19	226	261	-13.4%
Mar '18	261	261	-11.2%
Mar '17	294	294	-4.4%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



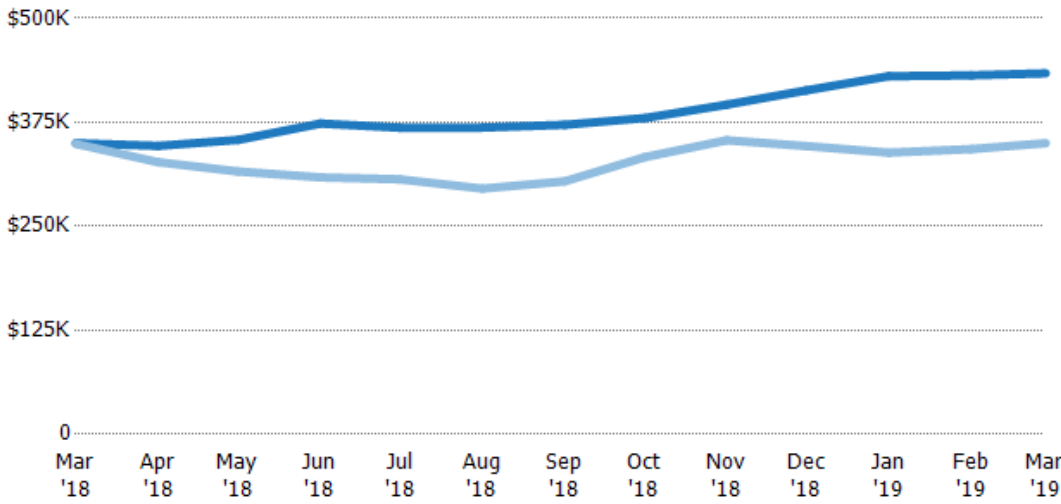
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Mar '19	\$98.1M	\$91.3M	7.4%
Mar '18	\$91.3M	\$91.3M	-11%
Mar '17	\$103M	\$103M	-16.8%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Mar '19	\$434K	24%
Mar '18	\$350K	0.2%
Mar '17	\$349K	-13%

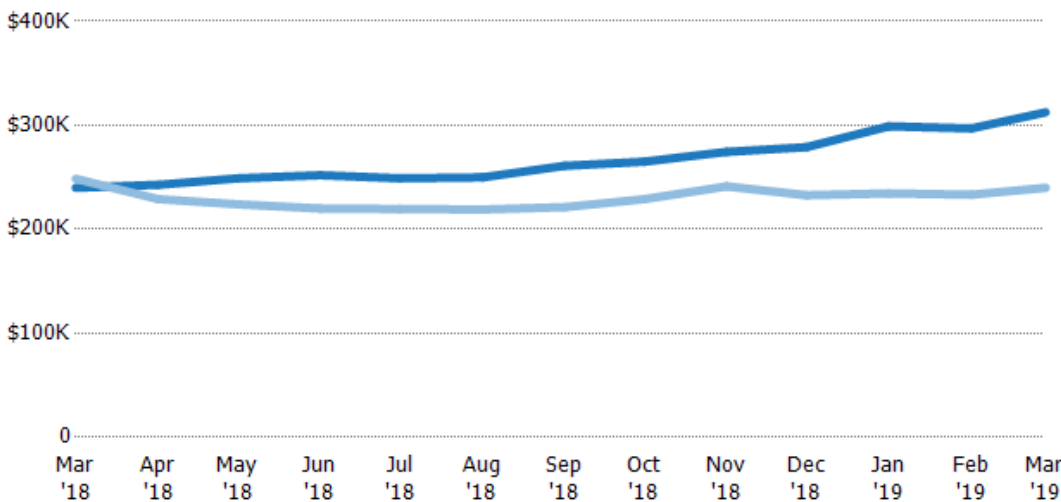
Current Year	\$350K	\$347K	\$354K	\$373K	\$368K	\$369K	\$372K	\$380K	\$396K	\$413K	\$430K	\$431K	\$434K
Prior Year	\$349K	\$327K	\$316K	\$309K	\$306K	\$295K	\$304K	\$333K	\$353K	\$346K	\$339K	\$343K	\$350K
Percent Change from Prior Year	0%	6%	12%	21%	20%	25%	22%	14%	12%	19%	27%	26%	24%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Mar '19	\$313K	30.3%
Mar '18	\$240K	-3.5%
Mar '17	\$249K	-11.5%

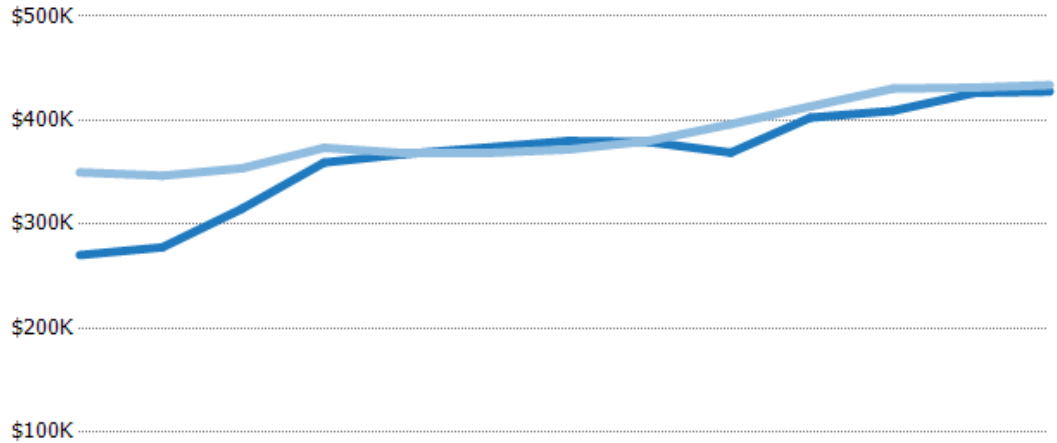
Current Year	\$240K	\$243K	\$249K	\$252K	\$249K	\$250K	\$261K	\$265K	\$274K	\$279K	\$299K	\$297K	\$313K
Prior Year	\$249K	\$229K	\$224K	\$220K	\$219K	\$219K	\$221K	\$229K	\$241K	\$233K	\$235K	\$233K	\$240K
Percent Change from Prior Year	-3%	6%	11%	15%	13%	14%	18%	16%	14%	20%	28%	27%	30%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



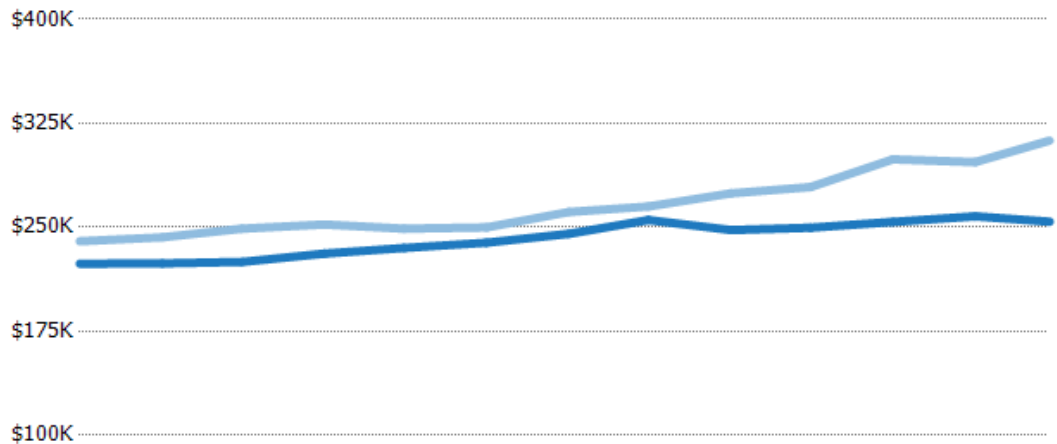
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$270K	\$278K	\$315K	\$359K	\$367K	\$374K	\$380K	\$379K	\$369K	\$403K	\$409K	\$426K	\$428K
Avg Listing Price	\$350K	\$347K	\$354K	\$373K	\$368K	\$369K	\$372K	\$380K	\$396K	\$413K	\$430K	\$431K	\$434K
Avg Listing Price as a % of Avg Est Value	129%	125%	112%	104%	100%	99%	98%	100%	107%	103%	105%	101%	101%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



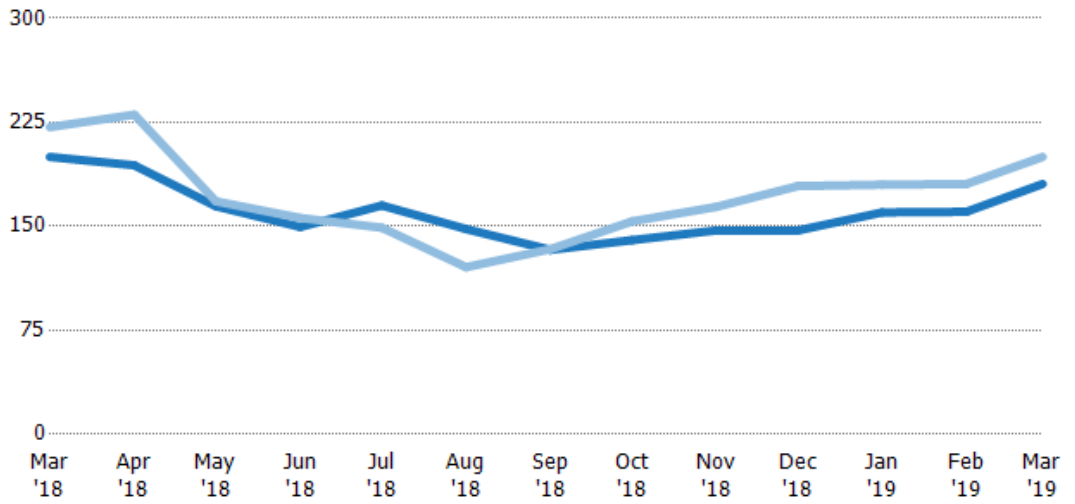
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$224K	\$224K	\$225K	\$231K	\$235K	\$239K	\$245K	\$255K	\$248K	\$250K	\$254K	\$258K	\$254K
Median Listing Price	\$240K	\$243K	\$249K	\$252K	\$249K	\$250K	\$261K	\$265K	\$274K	\$279K	\$299K	\$297K	\$313K
Med Listing Price as a % of Med Est Value	107%	108%	111%	109%	106%	105%	106%	104%	111%	112%	118%	115%	123%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Days	% Chg.
Mar '19	181	-9.8%
Mar '18	200	-9.7%
Mar '17	222	-14.2%

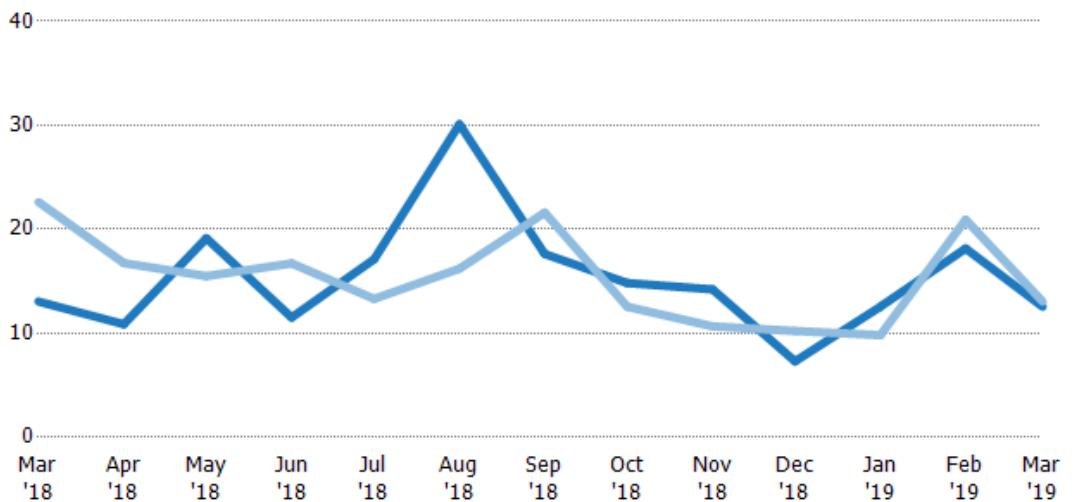
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	200	194	165	150	165	148	133	140	147	147	160	161	181
Prior Year	222	231	168	156	149	121	134	154	164	179	180	181	200
Percent Change from Prior Year	-10%	-16%	-2%	-4%	11%	23%	0%	-9%	-10%	-18%	-11%	-11%	-10%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Months	% Chg.
Mar '19	12.6	-3.8%
Mar '18	13.1	-42.3%
Mar '17	22.6	-11.2%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	13.1	10.9	19.1	11.5	17.1	30.1	17.6	14.8	14.2	7.3	12.6	18.2	12.6
Prior Year	22.6	16.8	15.5	16.7	13.3	16.2	21.6	12.6	10.7	10.2	9.81	20.9	13.1
Percent Change from Prior Year	-42%	-35%	24%	-31%	29%	86%	-18%	18%	33%	-29%	28%	-13%	-4%

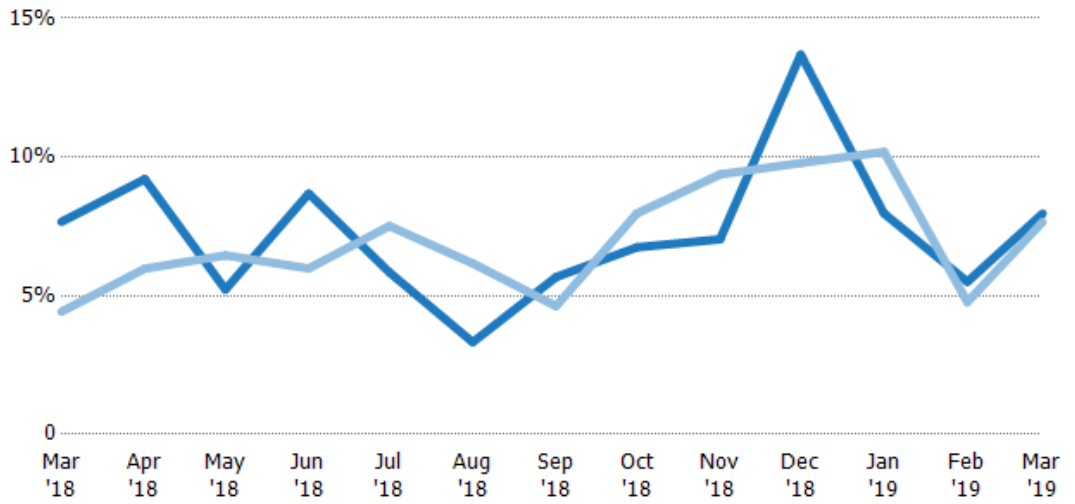
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363

Property Type:
Condo/Townhouse/Apt, Single Family Residence



Month/Year	Rate	Chg.
Mar '19	8%	-0.3%
Mar '18	8%	-3.2%
Mar '17	4%	12.7%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	8%	9%	5%	9%	6%	3%	6%	7%	7%	14%	8%	6%	8%
Prior Year	4%	6%	6%	6%	8%	6%	5%	8%	9%	10%	10%	5%	8%
Change from Prior Year	-3%	-3%	1%	-3%	2%	3%	-1%	1%	2%	-4%	2%	-1%	0%

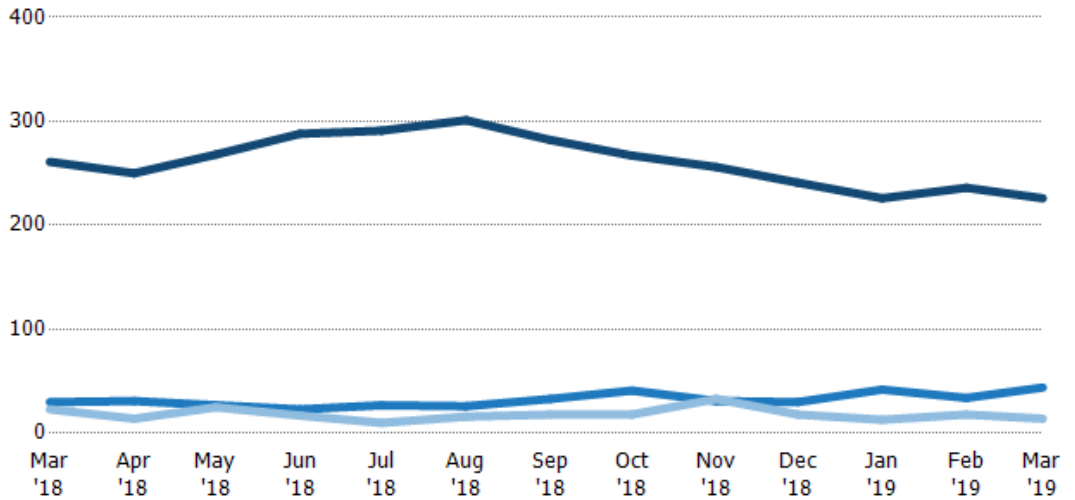
Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363

Property Type:
Condo/Townhouse/Apt, Single Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Active	261	250	268	288	291	301	282	267	256	241	226	236	226
Pending	30	31	27	23	27	26	33	41	31	30	42	34	44
Sold	23	14	25	17	10	16	18	18	33	18	13	18	14

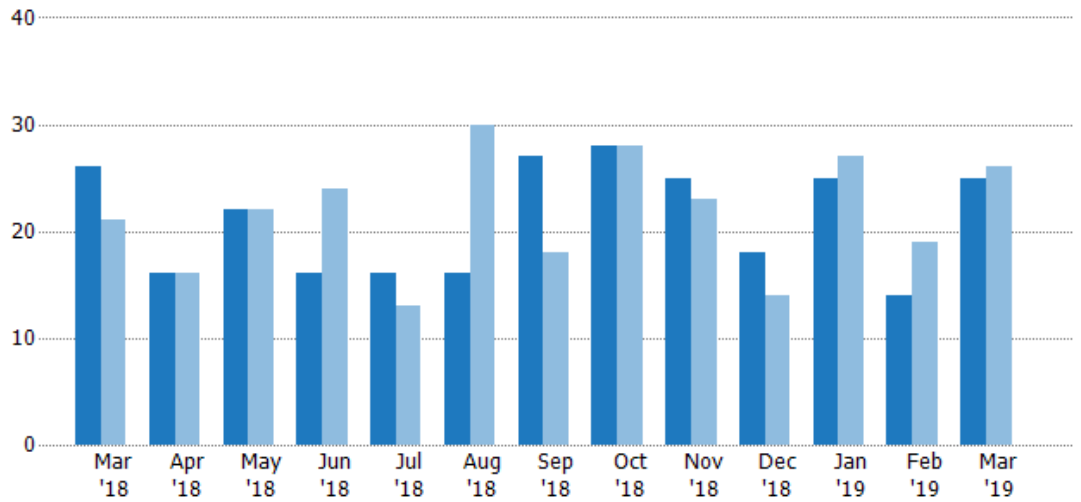
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '19	25	-3.8%
Mar '18	26	23.8%
Mar '17	21	33.3%



Current Year	26	16	22	16	16	16	27	28	25	18	25	14	25
Prior Year	21	16	22	24	13	30	18	28	23	14	27	19	26
Percent Change from Prior Year	24%	0%	0%	-33%	23%	-47%	50%	0%	9%	29%	-7%	-26%	-4%

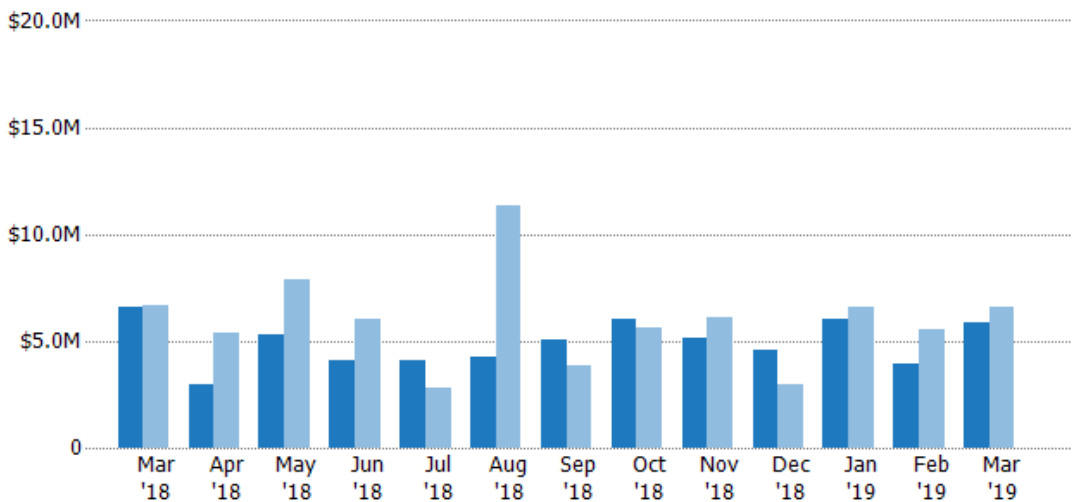
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$5.87M	-10.3%
Mar '18	\$6.55M	-1.6%
Mar '17	\$6.65M	1.2%



Current Year	\$6.55M	\$2.98M	\$5.3M	\$4.09M	\$4.13M	\$4.23M	\$5.04M	\$6M	\$5.12M	\$4.59M	\$6.03M	\$3.95M	\$5.87M
Prior Year	\$6.65M	\$5.36M	\$7.9M	\$5.99M	\$2.78M	\$11.4M	\$3.83M	\$5.62M	\$6.08M	\$2.95M	\$6.59M	\$5.52M	\$6.55M
Percent Change from Prior Year	-2%	-44%	-33%	-32%	48%	-63%	32%	7%	-16%	56%	-8%	-28%	-10%

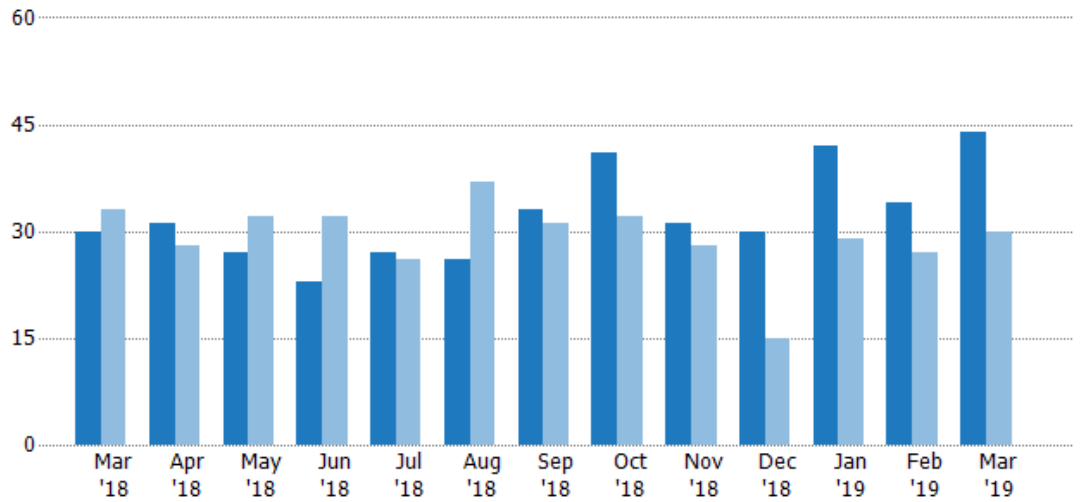
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '19	44	46.7%
Mar '18	30	-9.1%
Mar '17	33	57.6%



Current Year	30	31	27	23	27	26	33	41	31	30	42	34	44
Prior Year	33	28	32	32	26	37	31	32	28	15	29	27	30
Percent Change from Prior Year	-9%	11%	-16%	-28%	4%	-30%	6%	28%	11%	100%	45%	26%	47%

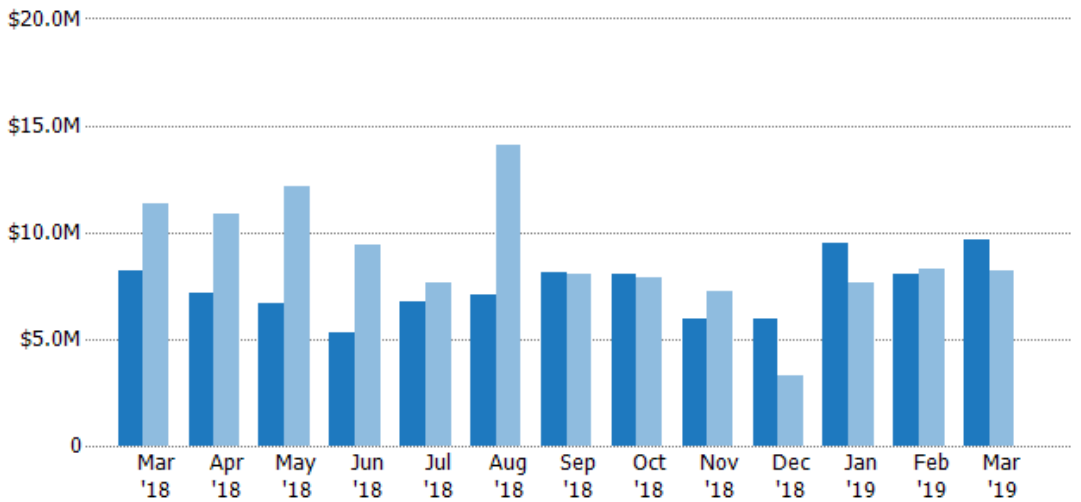
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$9.64M	17.8%
Mar '18	\$8.19M	-27.6%
Mar '17	\$11.3M	11.7%



Current Year	\$8.19M	\$7.14M	\$6.63M	\$5.32M	\$6.76M	\$7.06M	\$8.08M	\$8.01M	\$5.96M	\$5.94M	\$9.49M	\$8.08M	\$9.64M
Prior Year	\$11.3M	\$10.8M	\$12.2M	\$9.44M	\$7.67M	\$14M	\$8.05M	\$7.87M	\$7.23M	\$3.31M	\$7.6M	\$8.31M	\$8.19M
Percent Change from Prior Year	-28%	-34%	-45%	-44%	-12%	-50%	0%	2%	-17%	79%	25%	-3%	18%

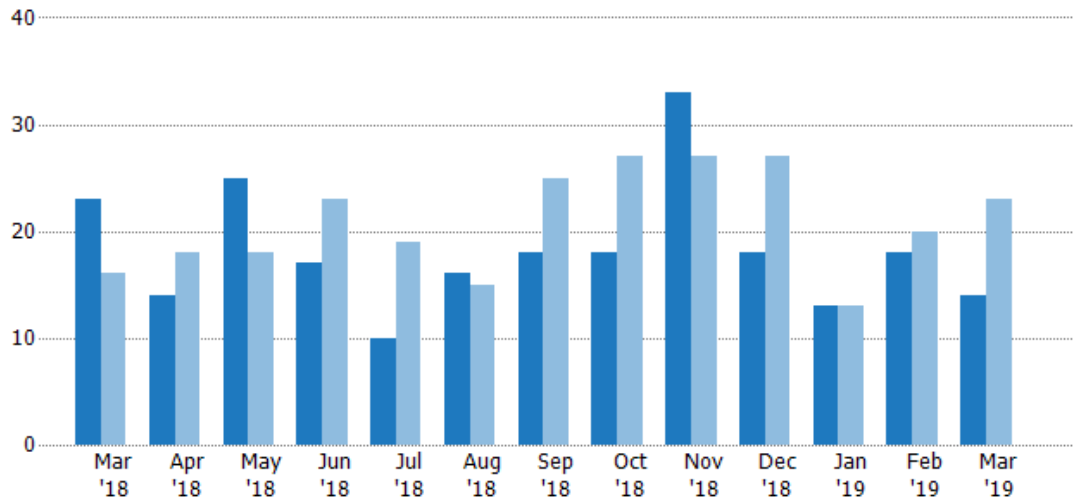
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
Mar '19	14	-39.1%
Mar '18	23	43.8%
Mar '17	16	-31.3%



Current Year	23	14	25	17	10	16	18	18	33	18	13	18	14
Prior Year	16	18	18	23	19	15	25	27	27	27	13	20	23
Percent Change from Prior Year	44%	-22%	39%	-26%	-47%	7%	-28%	-33%	22%	-33%	0%	-10%	-39%

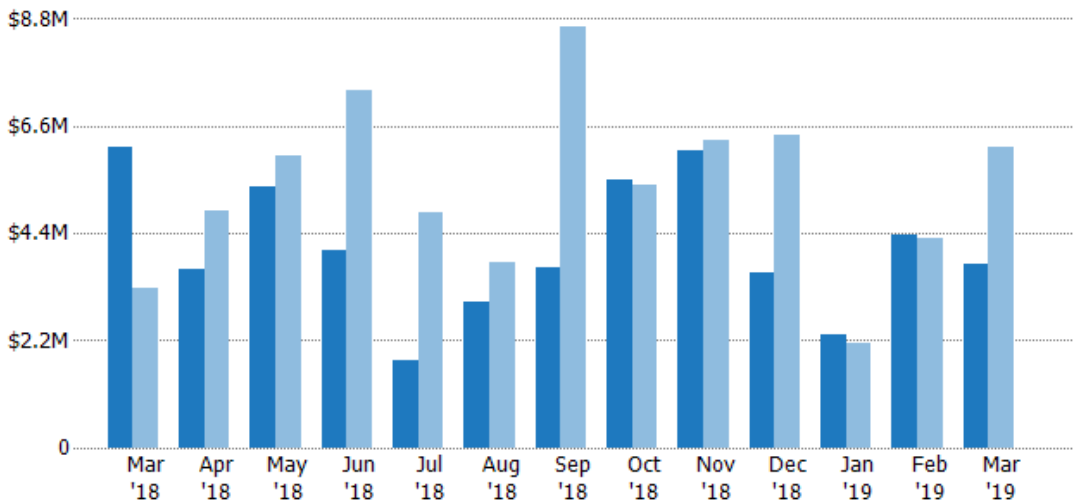
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$3.76M	-39%
Mar '18	\$6.16M	88.1%
Mar '17	\$3.28M	-9.2%



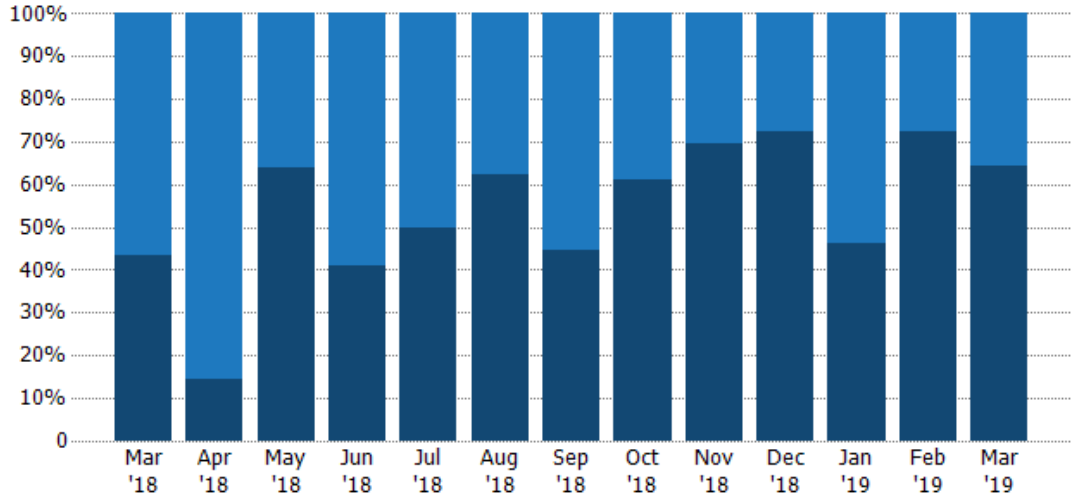
Current Year	\$6.16M	\$3.68M	\$5.37M	\$4.06M	\$1.79M	\$2.98M	\$3.7M	\$5.51M	\$6.09M	\$3.59M	\$2.34M	\$4.39M	\$3.76M
Prior Year	\$3.28M	\$4.85M	\$6.01M	\$7.33M	\$4.84M	\$3.81M	\$8.65M	\$5.39M	\$6.3M	\$6.42M	\$2.16M	\$4.29M	\$6.16M
Percent Change from Prior Year	88%	-24%	-11%	-45%	-63%	-22%	-57%	2%	-3%	-44%	8%	2%	-39%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

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 Property Type: Condo/Townhouse/Apt, Single Family Residence



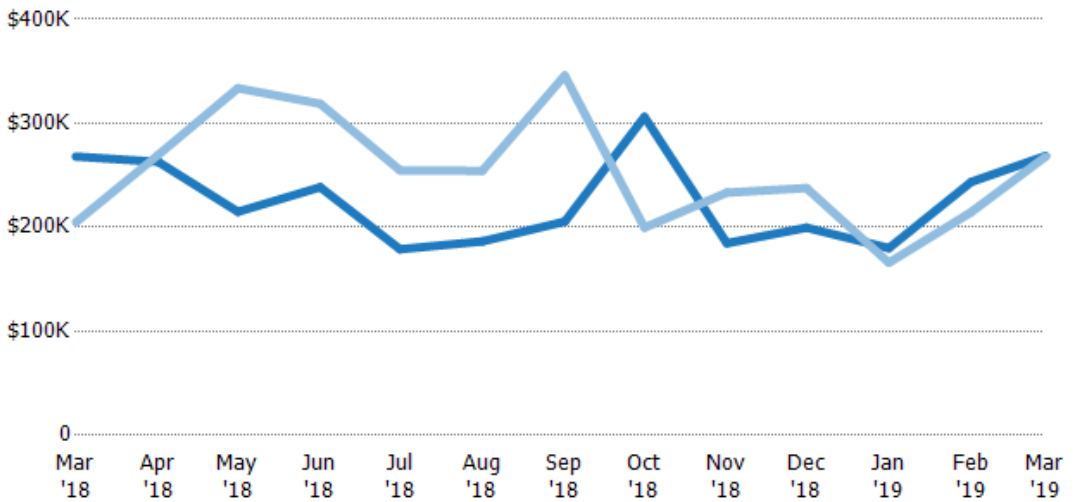
Condo/Townhouse	57%	86%	36%	59%	50%	38%	56%	39%	30%	28%	54%	28%	36%
Single Family Residence	43%	14%	64%	41%	50%	63%	44%	61%	70%	72%	46%	72%	64%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
Mar '19	\$269K	0.2%
Mar '18	\$268K	30.9%
Mar '17	\$205K	32%

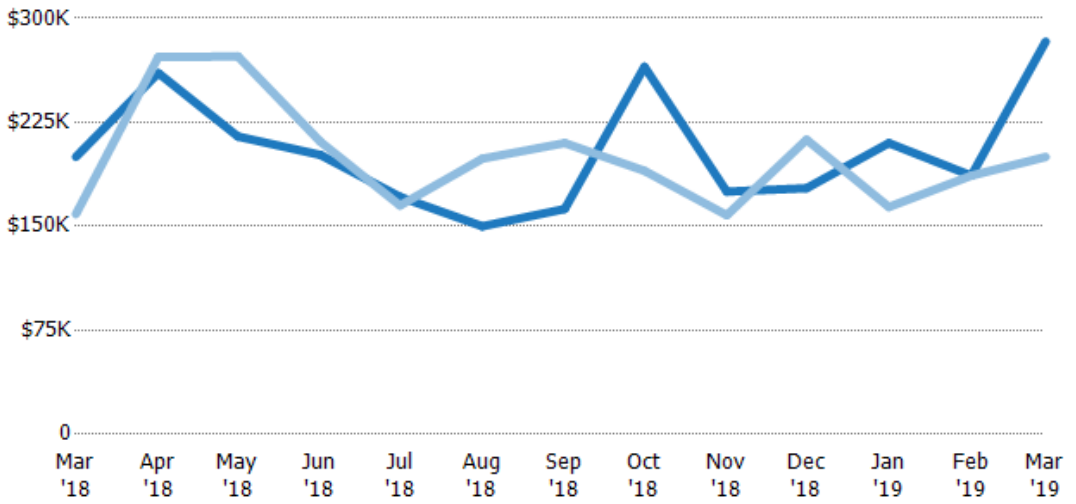
Current Year	\$268K	\$263K	\$215K	\$239K	\$179K	\$186K	\$205K	\$306K	\$185K	\$200K	\$180K	\$244K	\$269K
Prior Year	\$205K	\$270K	\$334K	\$319K	\$255K	\$254K	\$346K	\$200K	\$233K	\$238K	\$166K	\$215K	\$268K
Percent Change from Prior Year	31%	-2%	-36%	-25%	-30%	-27%	-41%	53%	-21%	-16%	8%	14%	0%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



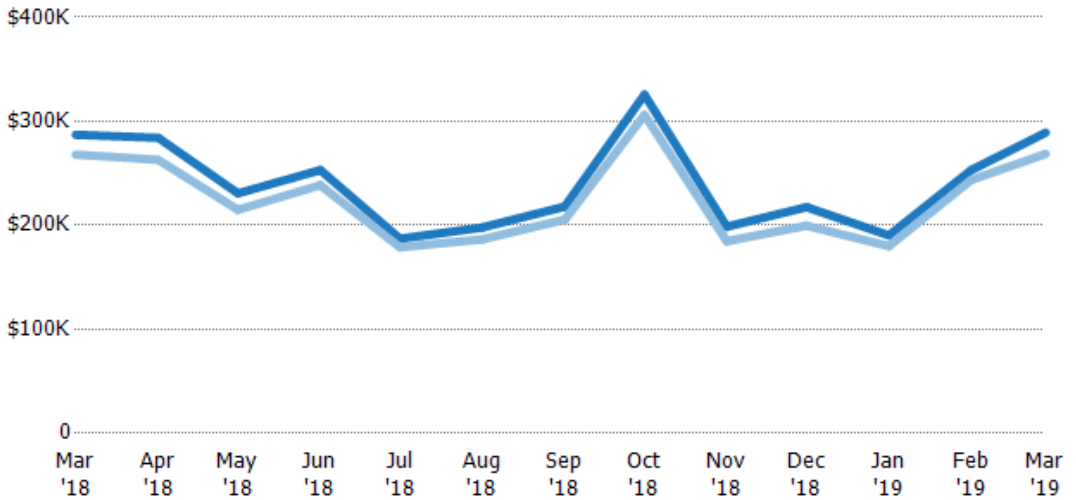
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$200K	\$261K	\$215K	\$202K	\$171K	\$150K	\$163K	\$265K	\$175K	\$177K	\$210K	\$187K	\$283K
Prior Year	\$159K	\$272K	\$273K	\$211K	\$165K	\$199K	\$210K	\$190K	\$158K	\$213K	\$164K	\$187K	\$200K
Percent Change from Prior Year	26%	-4%	-21%	-5%	4%	-25%	-23%	39%	11%	-16%	28%	0%	42%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



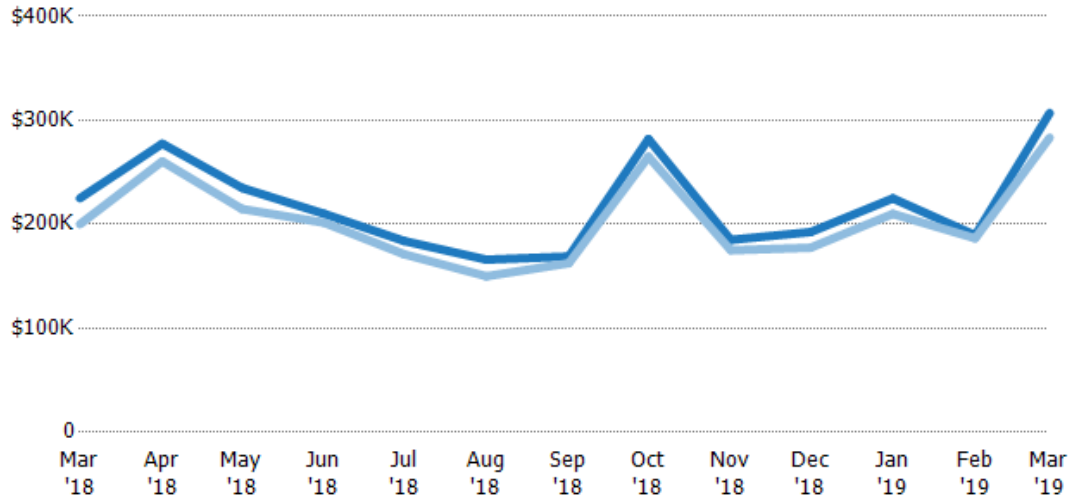
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg List Price	\$287K	\$284K	\$231K	\$253K	\$187K	\$198K	\$218K	\$326K	\$199K	\$217K	\$190K	\$253K	\$289K
Avg Sales Price	\$268K	\$263K	\$215K	\$239K	\$179K	\$186K	\$205K	\$306K	\$185K	\$200K	\$180K	\$244K	\$269K
Avg Sales Price as a % of Avg List Price	93%	93%	93%	94%	96%	94%	94%	94%	93%	92%	95%	96%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



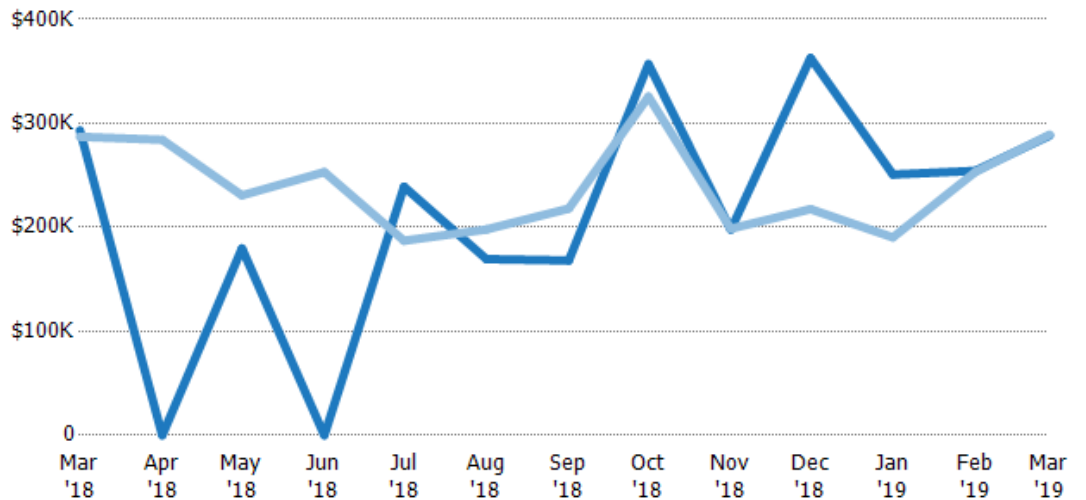
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median List Price	\$225K	\$278K	\$235K	\$210K	\$184K	\$166K	\$169K	\$282K	\$185K	\$193K	\$225K	\$190K	\$307K
Median Sales Price	\$200K	\$261K	\$215K	\$202K	\$171K	\$150K	\$163K	\$265K	\$175K	\$177K	\$210K	\$187K	\$283K
Med Sales Price as a % of Med List Price	89%	94%	91%	96%	93%	90%	96%	94%	95%	92%	93%	98%	92%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



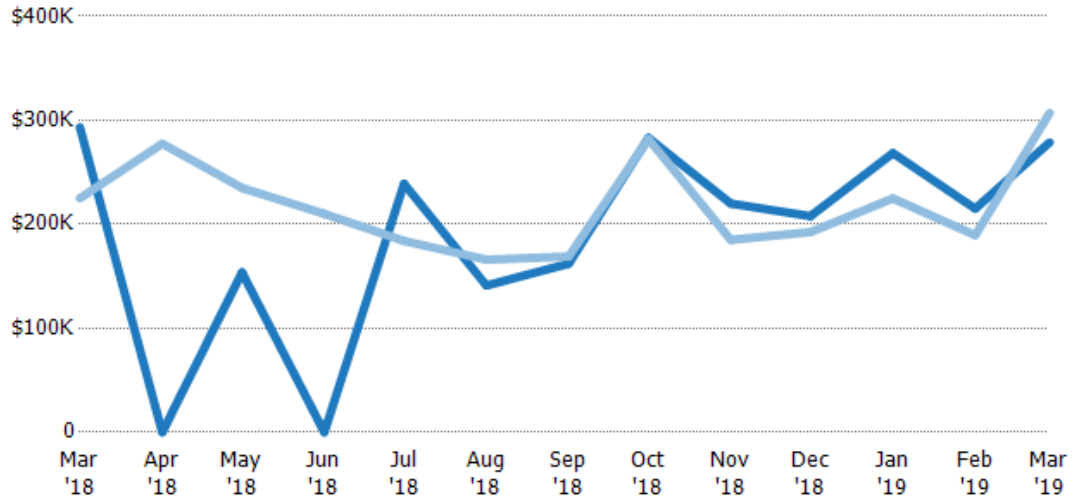
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$293K	\$0	\$180K	\$0	\$239K	\$169K	\$168K	\$357K	\$198K	\$363K	\$251K	\$254K	\$288K
Avg Sales Price	\$287K	\$284K	\$231K	\$253K	\$187K	\$198K	\$218K	\$326K	\$199K	\$217K	\$190K	\$253K	\$289K
Avg Sales Price as a % of Avg Est Value	98%	100%	128%	100%	78%	117%	130%	91%	100%	60%	76%	100%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: East Dover, VT 05341, South Newfane, VT 05351, Wardsboro, VT 05355, West Dover, VT 05356, Wilmington, VT 05363
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Median Est Value	\$293K	\$0	\$154K	\$0	\$239K	\$141K	\$162K	\$283K	\$220K	\$208K	\$268K	\$215K	\$279K
Median Sales Price	\$225K	\$278K	\$235K	\$210K	\$184K	\$166K	\$169K	\$282K	\$185K	\$193K	\$225K	\$190K	\$307K
Med Sales Price as a % of Med Est Value	77%	100%	153%	100%	77%	118%	104%	100%	84%	93%	84%	88%	110%