

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2019	Mar 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	36	31	+16.1%	81	58	+39.7%
New Listing Volume	\$11,772,300	\$11,377,250	+3.5%	\$27,157,100	\$22,964,050	+18.3%
Active Listing Count	53	68	-22.1%	N/A	N/A	
Active Listing Volume	\$24,665,300	\$38,647,680	-36.2%	N/A	N/A	
Average Listing Price	\$465,383	\$568,348	-18.1%	\$459,640	\$549,842	-16.4%
Median Listing Price	\$391,000	\$412,450	-5.2%	\$377,125	\$403,869	-6.6%
Median Days in RPR	77	126	-38.9%	90.32	127.4	-29.1%
Months of Inventory	5.9	7.6	-22.1%	4	6	-32.2%
Absorption Rate	16.98%	13.24%	+3.7%	24.71%	16.74%	+8%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	39	31	+25.8%	78	59	+32.2%
New Pending Sales Volume	\$13,100,900	\$9,508,595	+37.8%	\$25,777,599	\$18,668,095	+38.1%
Pending Sales Count	55	33	+66.7%	N/A	N/A	
Pending Sales Volume	\$18,552,475	\$10,579,395	+75.4%	N/A	N/A	
Closed Sales Count	25	18	+38.9%	49	43	+14%
Closed Sales Volume	\$7,903,549	\$6,042,400	+30.8%	\$15,515,539	\$12,731,570	+21.9%
Average Sales Price	\$316,142	\$335,689	-5.8%	\$316,644	\$296,083	+6.9%
Median Sales Price	\$306,000	\$291,000	+5.2%	\$301,737	\$278,370	+8.4%

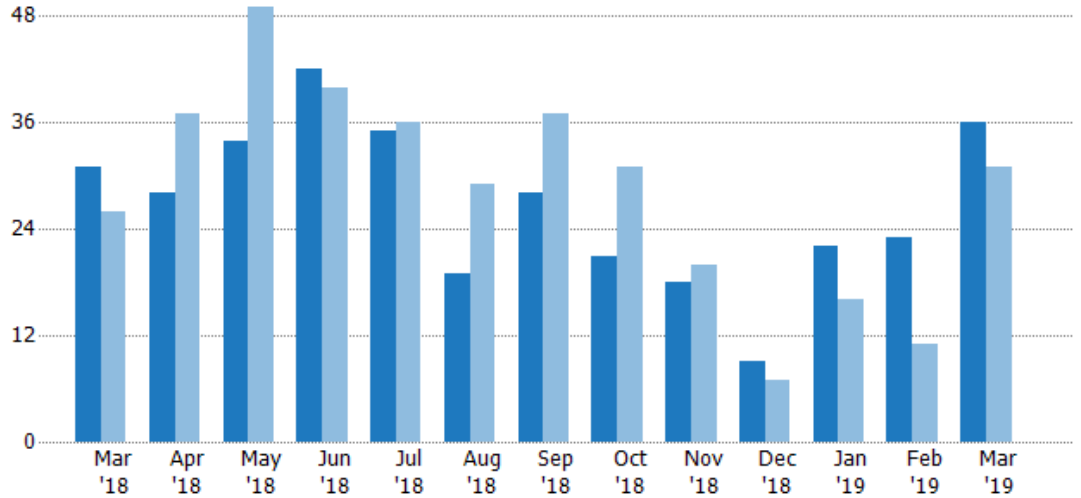
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '19	36	16.1%
Mar '18	31	19.2%
Mar '17	26	-11.5%



Current Year	31	28	34	42	35	19	28	21	18	9	22	23	36
Prior Year	26	37	49	40	36	29	37	31	20	7	16	11	31
Percent Change from Prior Year	19%	-24%	-31%	5%	-3%	-34%	-24%	-32%	-10%	29%	38%	109%	16%

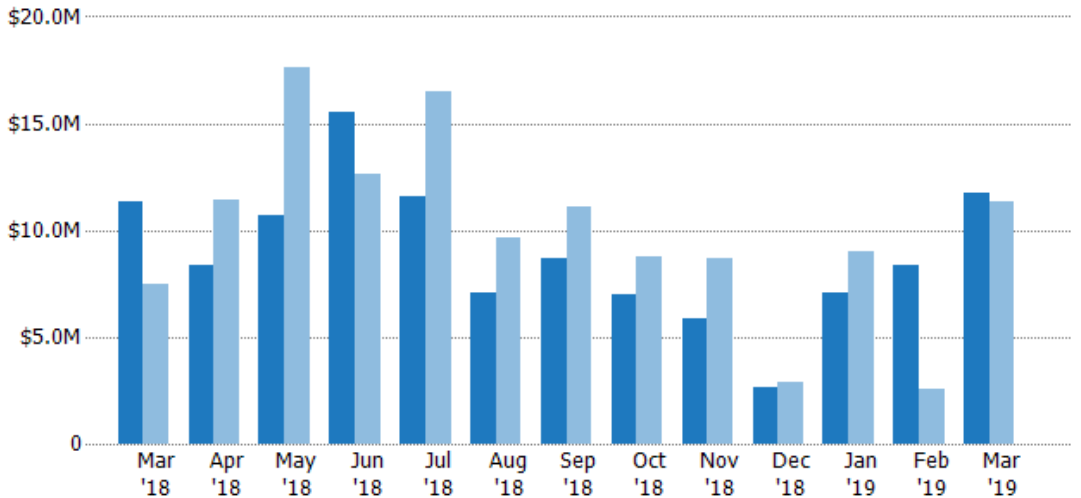
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$11.8M	3.5%
Mar '18	\$11.4M	52.3%
Mar '17	\$7.47M	-6.5%



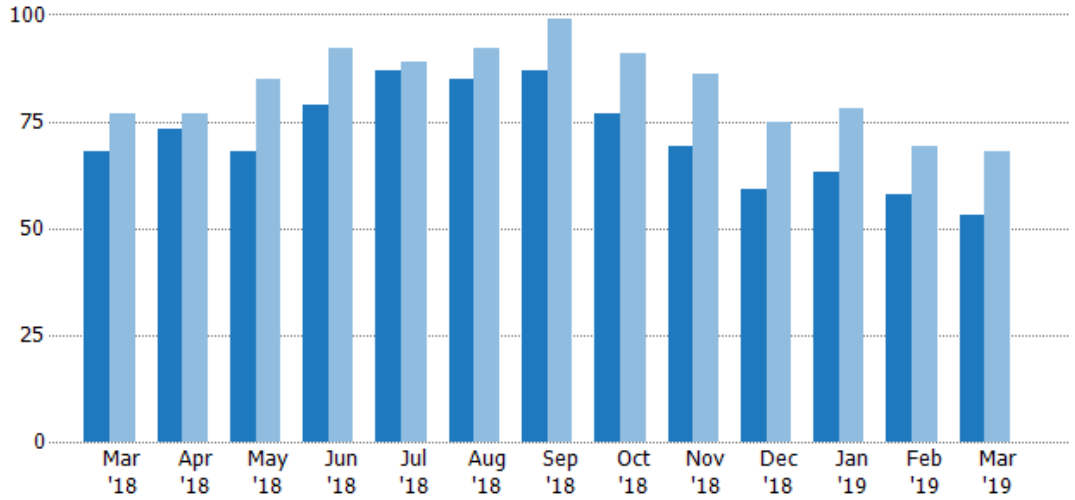
Current Year	\$11.4M	\$8.36M	\$10.7M	\$15.5M	\$11.6M	\$7.08M	\$8.65M	\$7.03M	\$5.89M	\$2.63M	\$7.06M	\$8.33M	\$11.8M
Prior Year	\$7.47M	\$11.4M	\$17.6M	\$12.6M	\$16.5M	\$9.68M	\$11.1M	\$8.73M	\$8.68M	\$2.86M	\$9.04M	\$2.55M	\$11.4M
Percent Change from Prior Year	52%	-27%	-39%	23%	-30%	-27%	-22%	-20%	-32%	-8%	-22%	227%	3%

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Count	% Chg.
Mar '19	53	-22.1%
Mar '18	68	-11.7%
Mar '17	77	13%

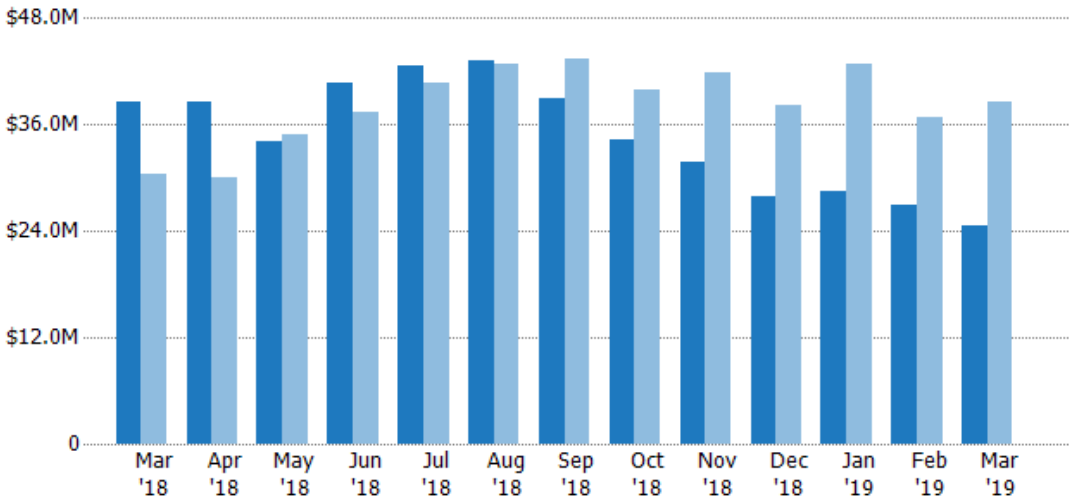
Current Year	68	73	68	79	87	85	87	77	69	59	63	58	53
Prior Year	77	77	85	92	89	92	99	91	86	75	78	69	68
Percent Change from Prior Year	-12%	-5%	-20%	-14%	-2%	-8%	-12%	-15%	-20%	-21%	-19%	-16%	-22%

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Volume	% Chg.
Mar '19	\$24.7M	-36.2%
Mar '18	\$38.6M	27.2%
Mar '17	\$30.4M	25.5%

Current Year	\$38.6M	\$38.5M	\$34.1M	\$40.8M	\$42.7M	\$43.2M	\$39M	\$34.2M	\$31.8M	\$27.9M	\$28.4M	\$26.9M	\$24.7M
Prior Year	\$30.4M	\$30.1M	\$35M	\$37.4M	\$40.7M	\$42.8M	\$43.4M	\$39.8M	\$41.8M	\$38.1M	\$42.7M	\$36.8M	\$38.6M
Percent Change from Prior Year	27%	28%	-2%	9%	5%	1%	-10%	-14%	-24%	-27%	-34%	-27%	-36%

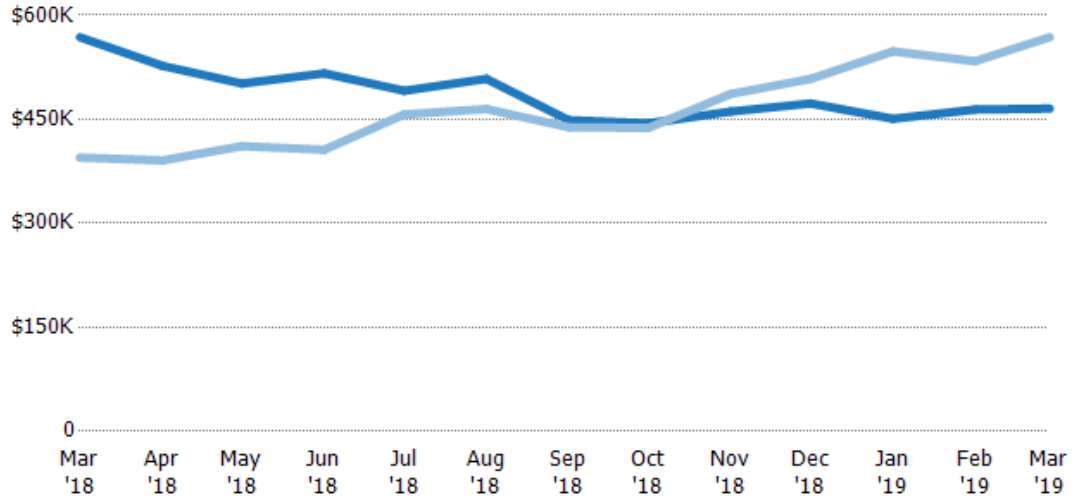
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$465K	-18.1%
Mar '18	\$568K	44%
Mar '17	\$395K	11%



Current Year	\$568K	\$527K	\$502K	\$516K	\$491K	\$508K	\$449K	\$444K	\$461K	\$473K	\$451K	\$464K	\$465K
Prior Year	\$395K	\$391K	\$411K	\$406K	\$457K	\$465K	\$438K	\$438K	\$487K	\$508K	\$548K	\$534K	\$568K
Percent Change from Prior Year	44%	35%	22%	27%	7%	9%	2%	2%	-5%	-7%	-18%	-13%	-18%

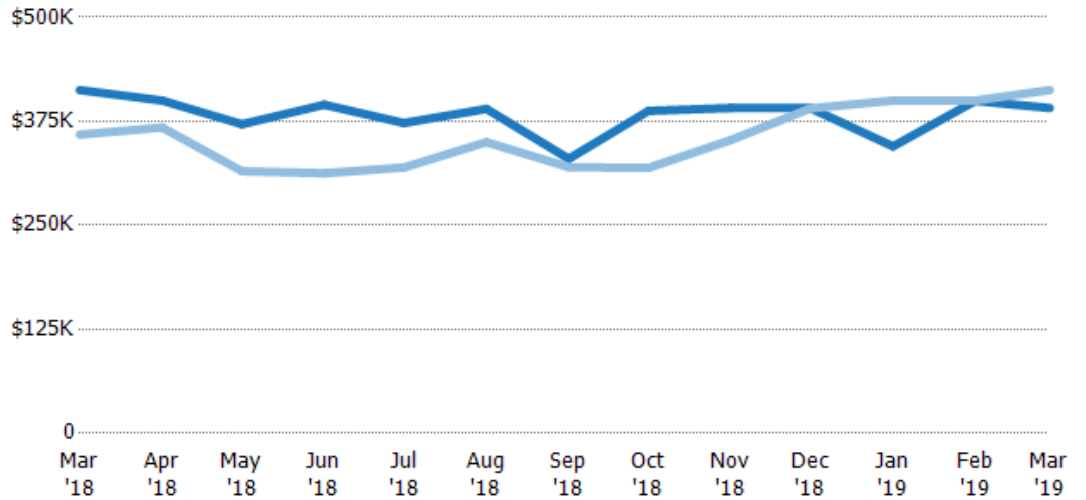
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$391K	-5.2%
Mar '18	\$412K	14.9%
Mar '17	\$359K	2.6%



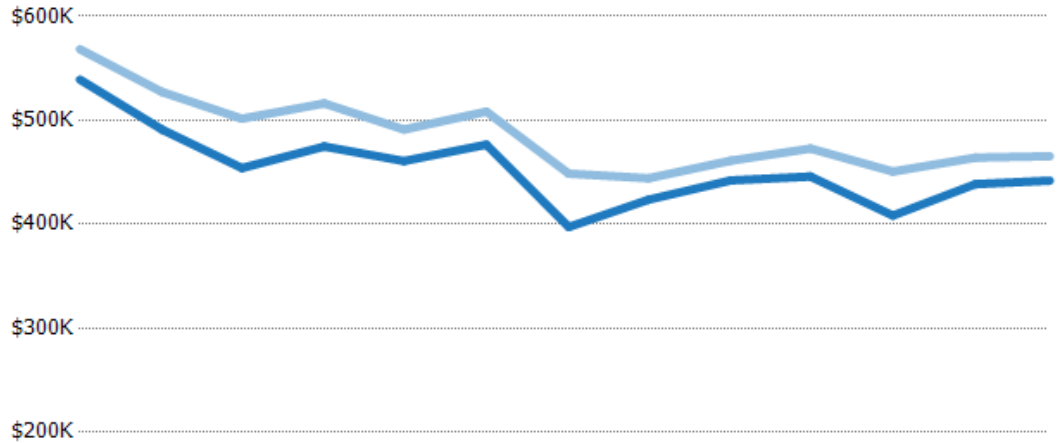
Current Year	\$412K	\$400K	\$371K	\$395K	\$373K	\$390K	\$330K	\$388K	\$391K	\$391K	\$345K	\$399K	\$391K
Prior Year	\$359K	\$368K	\$315K	\$313K	\$320K	\$350K	\$320K	\$319K	\$352K	\$391K	\$400K	\$400K	\$412K
Percent Change from Prior Year	15%	9%	18%	26%	17%	11%	3%	21%	11%	0%	-14%	0%	-5%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



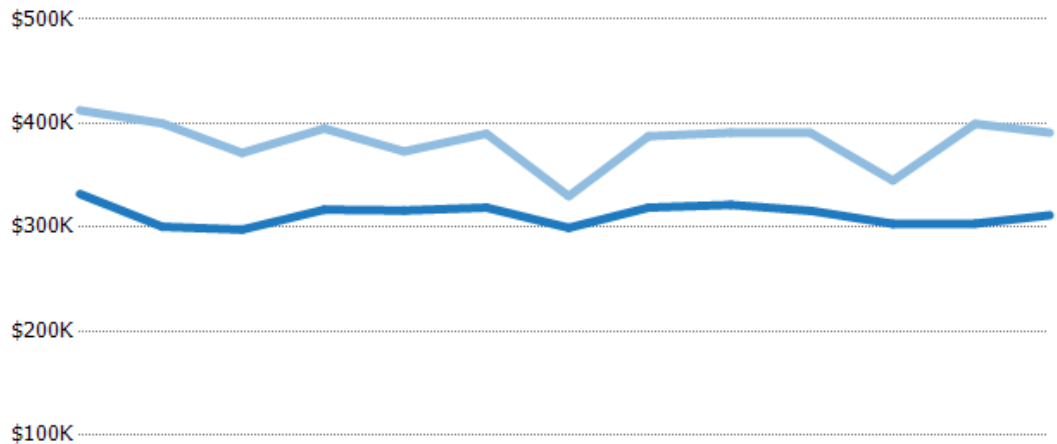
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$539K	\$491K	\$454K	\$475K	\$461K	\$477K	\$397K	\$424K	\$442K	\$446K	\$408K	\$439K	\$442K
Avg Listing Price	\$568K	\$527K	\$502K	\$516K	\$491K	\$508K	\$449K	\$444K	\$461K	\$473K	\$451K	\$464K	\$465K
Avg Listing Price as a % of Avg Est Value	105%	107%	110%	109%	107%	107%	113%	105%	104%	106%	110%	106%	105%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



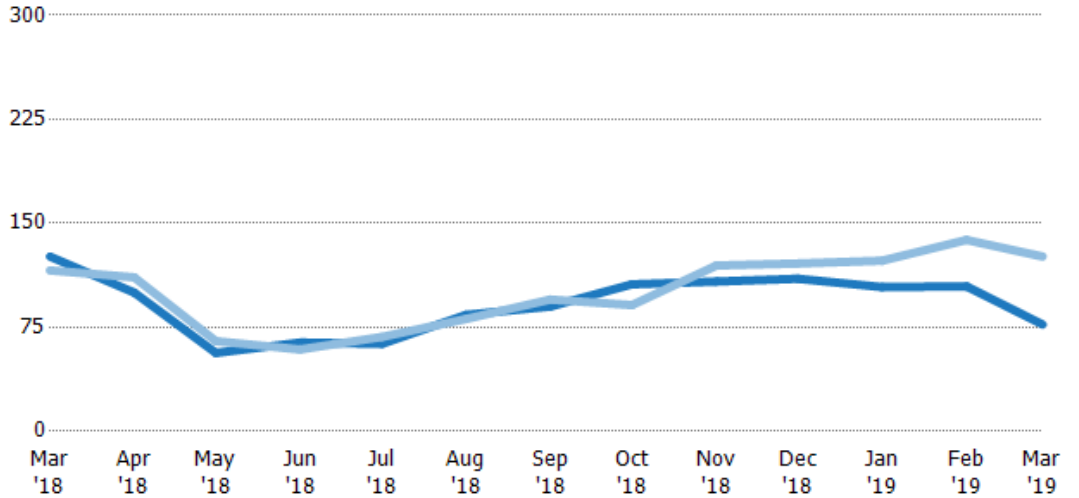
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$332K	\$301K	\$298K	\$317K	\$316K	\$319K	\$299K	\$319K	\$322K	\$316K	\$303K	\$304K	\$312K
Median Listing Price	\$412K	\$400K	\$371K	\$395K	\$373K	\$390K	\$330K	\$388K	\$391K	\$391K	\$345K	\$399K	\$391K
Med Listing Price as a % of Med Est Value	124%	133%	125%	125%	118%	122%	110%	122%	122%	124%	114%	132%	126%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

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VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Days	% Chg.
Mar '19	77	-38.9%
Mar '18	126	8.6%
Mar '17	116	137.9%

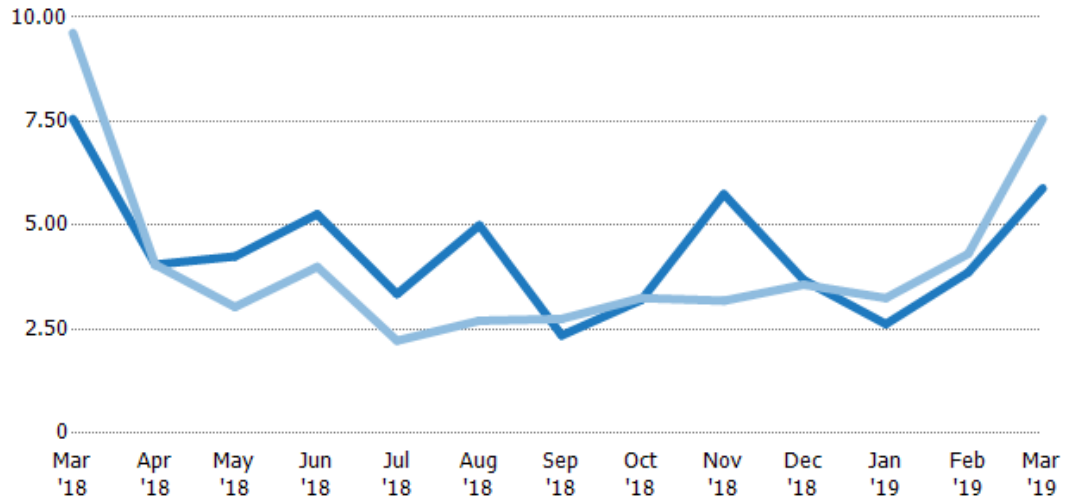
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	126	100	56.5	64	63	84	90	106	108	110	104	105	77
Prior Year	116	111	65	59	68	81	95	91	120	121	123	138	126
Percent Change from Prior Year	9%	-10%	-13%	8%	-7%	4%	-5%	16%	-10%	-9%	-15%	-24%	-39%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

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Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Months	% Chg.
Mar '19	5.89	-22.1%
Mar '18	7.56	-21.5%
Mar '17	9.63	-49.8%

	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	7.56	4.06	4.25	5.27	3.35	5	2.35	3.21	5.75	3.69	2.63	3.87	5.89
Prior Year	9.63	4.05	3.04	4	2.23	2.71	2.75	3.25	3.19	3.57	3.25	4.31	7.56
Percent Change from Prior Year	-22%	0%	40%	32%	50%	85%	-14%	-1%	81%	3%	-19%	-10%	-22%

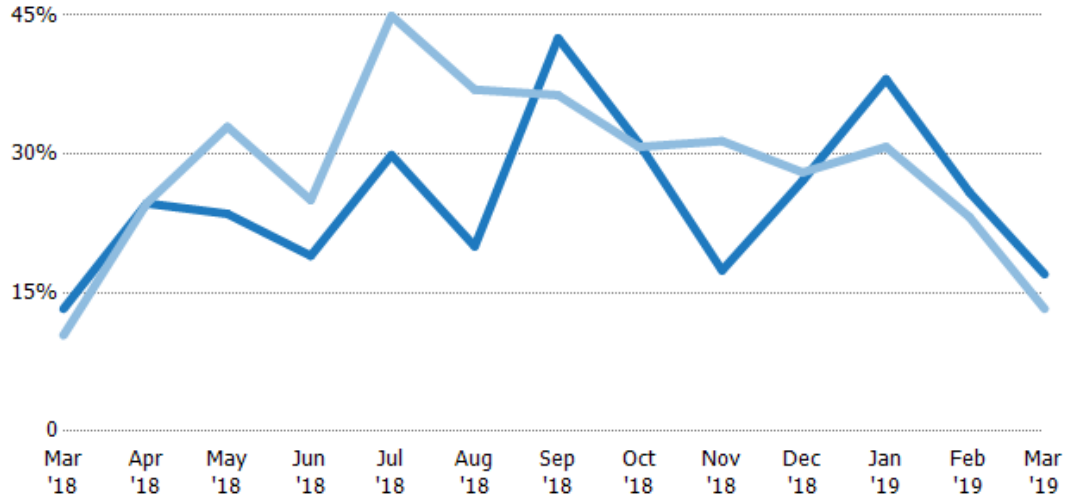
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Rate	Chg.
Mar '19	17%	-3.8%
Mar '18	13%	-2.9%
Mar '17	10%	99.2%



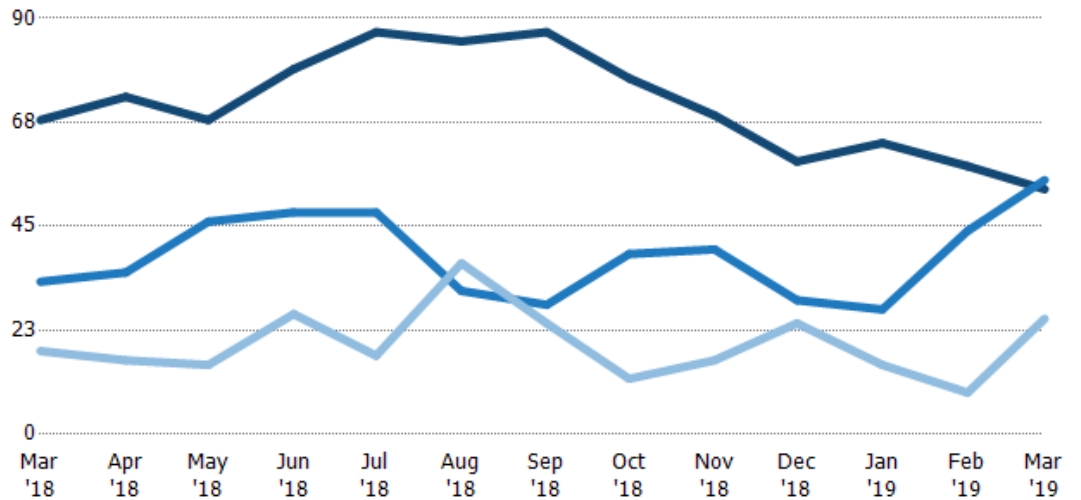
Current Year	13%	25%	24%	19%	30%	20%	43%	31%	17%	27%	38%	26%	17%
Prior Year	10%	25%	33%	25%	45%	37%	36%	31%	31%	28%	31%	23%	13%
Change from Prior Year	-3%	0%	9%	6%	15%	17%	-6%	0%	14%	1%	-7%	-3%	-4%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Active	68	73	68	79	87	85	87	77	69	59	63	58	53
Pending	33	35	46	48	48	31	28	39	40	29	27	44	55
Sold	18	16	15	26	17	37	24	12	16	24	15	9	25

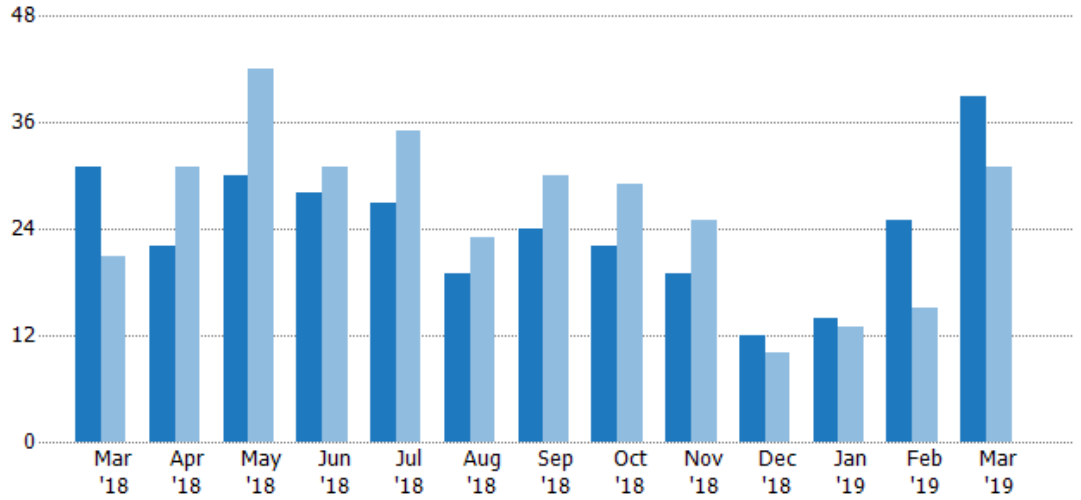
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '19	39	25.8%
Mar '18	31	47.6%
Mar '17	21	23.8%



Current Year	31	22	30	28	27	19	24	22	19	12	14	25	39
Prior Year	21	31	42	31	35	23	30	29	25	10	13	15	31
Percent Change from Prior Year	48%	-29%	-29%	-10%	-23%	-17%	-20%	-24%	-24%	20%	8%	67%	26%

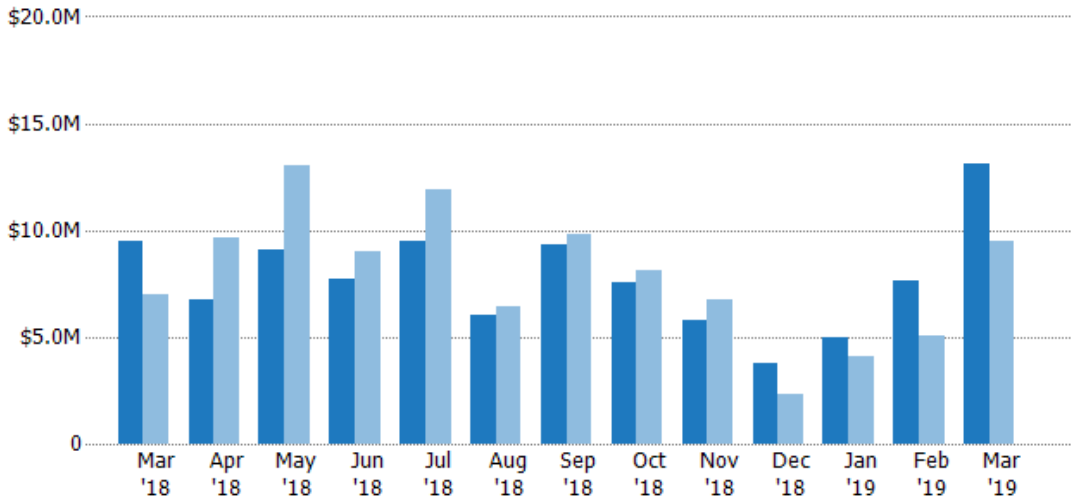
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$13.1M	37.8%
Mar '18	\$9.51M	36%
Mar '17	\$6.99M	16.6%



Current Year	\$9.51M	\$6.78M	\$9.1M	\$7.73M	\$9.52M	\$6.06M	\$9.29M	\$7.57M	\$5.76M	\$3.79M	\$5.01M	\$7.67M	\$13.1M
Prior Year	\$6.99M	\$9.69M	\$13M	\$9.01M	\$11.9M	\$6.42M	\$9.84M	\$8.11M	\$6.74M	\$2.3M	\$4.11M	\$5.05M	\$9.51M
Percent Change from Prior Year	36%	-30%	-30%	-14%	-20%	-6%	-6%	-7%	-14%	64%	22%	52%	38%



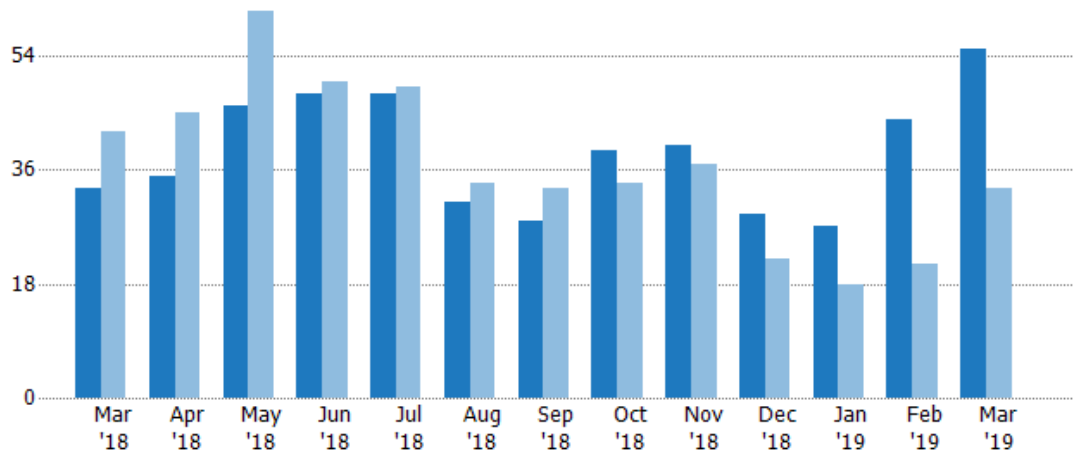
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '19	55	66.7%
Mar '18	33	-21.4%
Mar '17	42	28.6%



Current Year	33	35	46	48	48	31	28	39	40	29	27	44	55
Prior Year	42	45	61	50	49	34	33	34	37	22	18	21	33
Percent Change from Prior Year	-21%	-22%	-25%	-4%	-2%	-9%	-15%	15%	8%	32%	50%	110%	67%

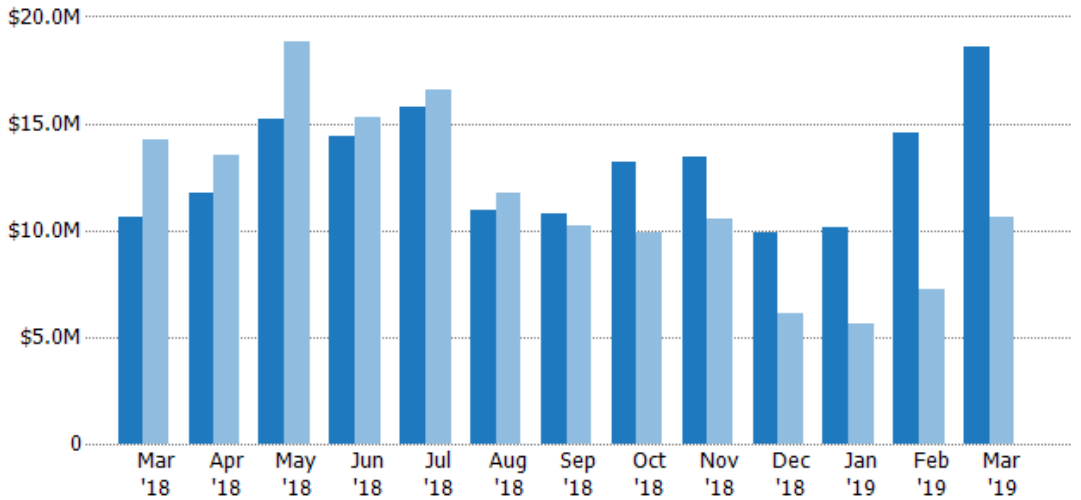
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$18.6M	75.4%
Mar '18	\$10.6M	-25.6%
Mar '17	\$14.2M	18.9%



Current Year	\$10.6M	\$11.7M	\$15.2M	\$14.4M	\$15.7M	\$10.9M	\$10.8M	\$13.2M	\$13.4M	\$9.87M	\$10.1M	\$14.6M	\$18.6M
Prior Year	\$14.2M	\$13.5M	\$18.8M	\$15.3M	\$16.6M	\$11.7M	\$10.2M	\$9.86M	\$10.5M	\$6.08M	\$5.61M	\$7.27M	\$10.6M
Percent Change from Prior Year	-26%	-13%	-19%	-6%	-5%	-7%	5%	34%	28%	63%	81%	100%	75%

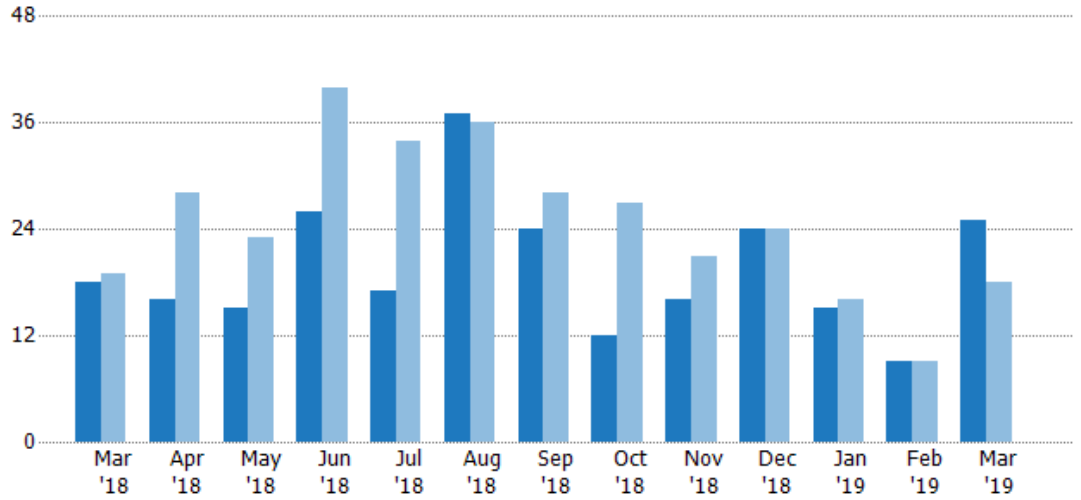
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Mar '19	25	38.9%
Mar '18	18	-5.3%
Mar '17	19	10.5%



Month	Current Year	Prior Year	Percent Change from Prior Year
Mar '18	18	19	-5%
Apr '18	16	28	-43%
May '18	15	23	-35%
Jun '18	26	40	-35%
Jul '18	17	34	-50%
Aug '18	37	36	3%
Sep '18	24	28	-14%
Oct '18	12	27	-56%
Nov '18	16	21	-24%
Dec '18	24	24	0%
Jan '19	15	16	-6%
Feb '19	9	9	0%
Mar '19	25	18	39%

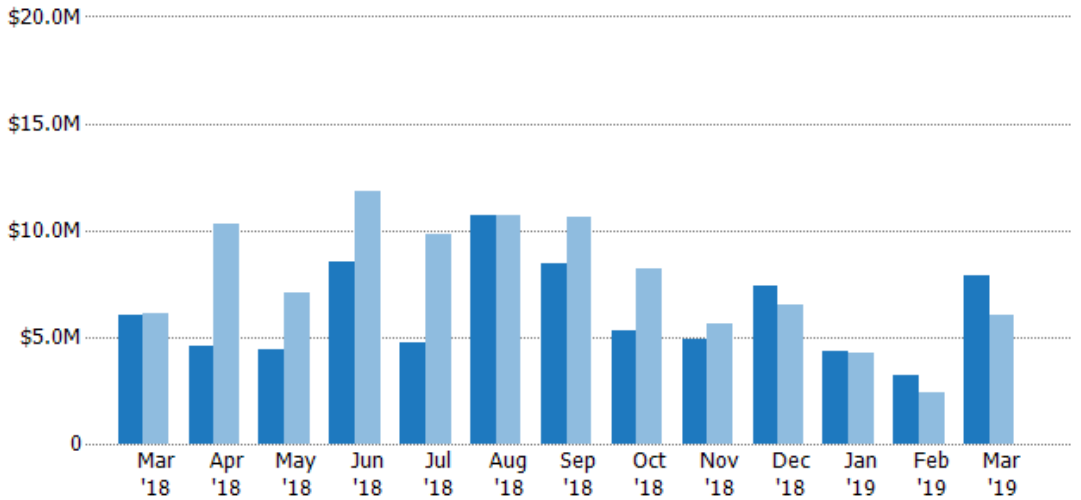
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$7.9M	30.8%
Mar '18	\$6.04M	-0.4%
Mar '17	\$6.07M	1.6%



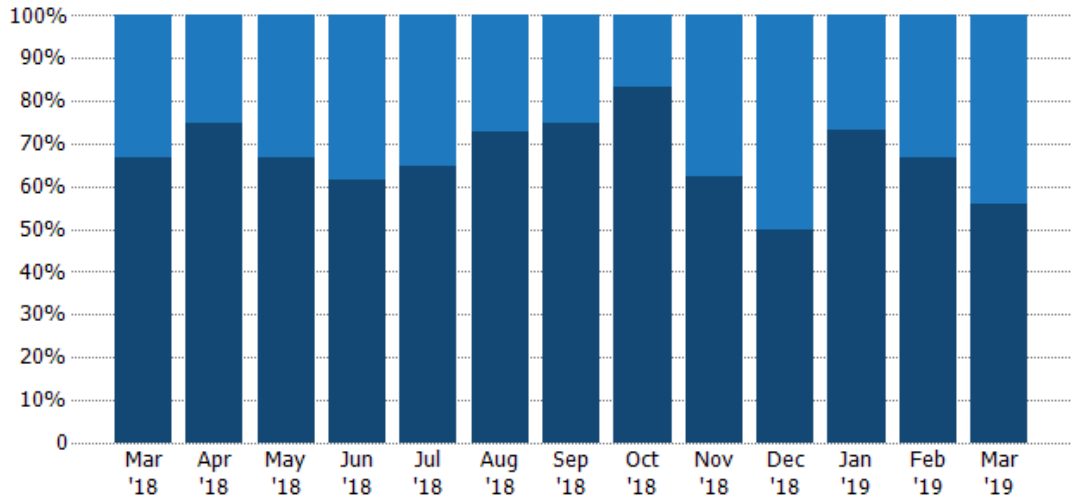
Month	Current Year	Prior Year	Percent Change from Prior Year
Mar '18	\$6.04M	\$6.07M	0%
Apr '18	\$4.6M	\$10.3M	-55%
May '18	\$4.43M	\$7.1M	-38%
Jun '18	\$8.51M	\$11.9M	-28%
Jul '18	\$4.77M	\$9.77M	-51%
Aug '18	\$10.7M	\$10.7M	0%
Sep '18	\$8.44M	\$10.6M	-20%
Oct '18	\$5.28M	\$8.17M	-35%
Nov '18	\$4.89M	\$5.66M	-14%
Dec '18	\$7.43M	\$6.5M	14%
Jan '19	\$4.37M	\$4.28M	2%
Feb '19	\$3.25M	\$2.41M	35%
Mar '19	\$7.9M	\$6.04M	31%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



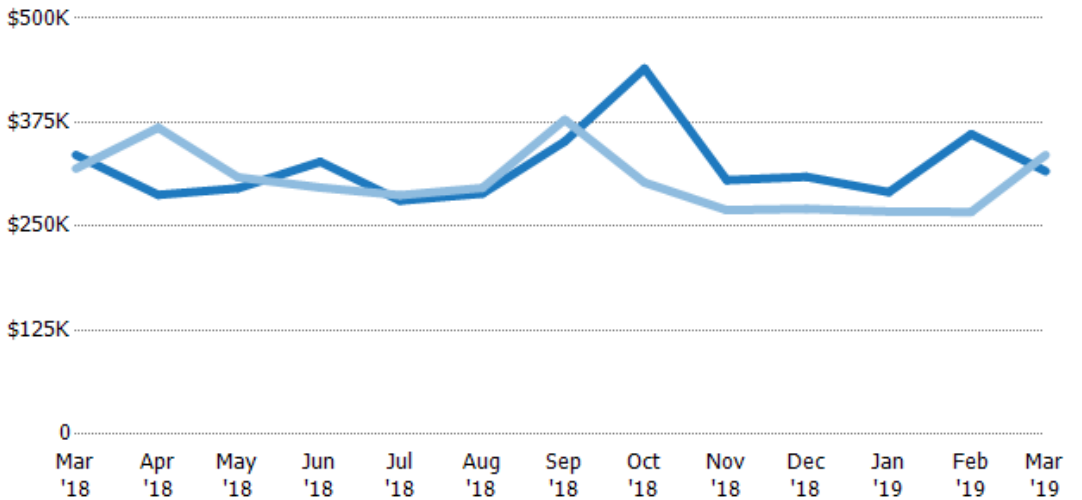
Property Type	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Condo/Townhouse	33%	25%	33%	38%	35%	27%	25%	17%	38%	50%	27%	33%	44%
Single Family Residence	67%	75%	67%	62%	65%	73%	75%	83%	63%	50%	73%	67%	56%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Price	% Chg.
Mar '19	\$316K	-5.8%
Mar '18	\$336K	5.1%
Mar '17	\$319K	-8%

Property Type	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$336K	\$288K	\$296K	\$327K	\$281K	\$289K	\$352K	\$440K	\$305K	\$309K	\$291K	\$361K	\$316K
Prior Year	\$319K	\$369K	\$309K	\$297K	\$287K	\$296K	\$378K	\$303K	\$269K	\$271K	\$268K	\$267K	\$336K
Percent Change from Prior Year	5%	-22%	-4%	10%	-2%	-2%	-7%	45%	13%	14%	9%	35%	-6%

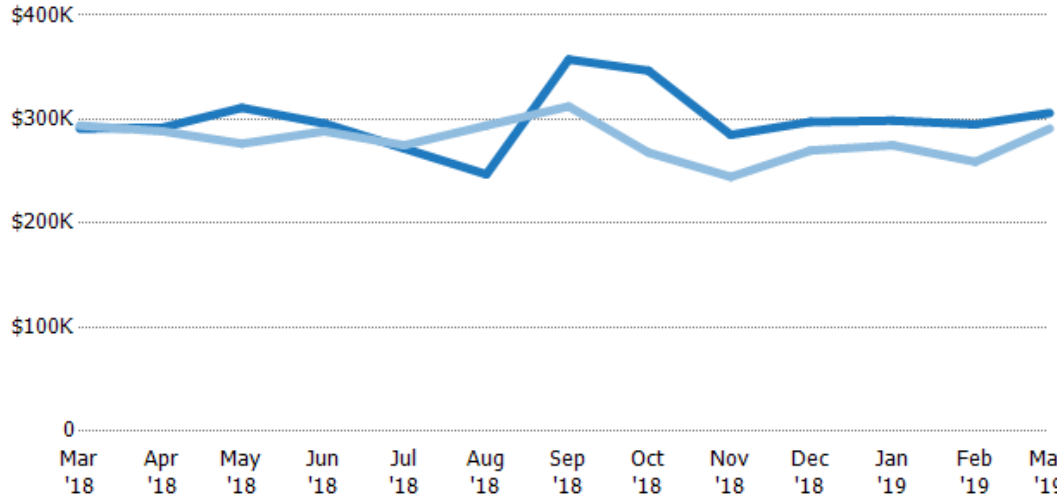
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$306K	5.2%
Mar '18	\$291K	-1%
Mar '17	\$294K	-17.2%



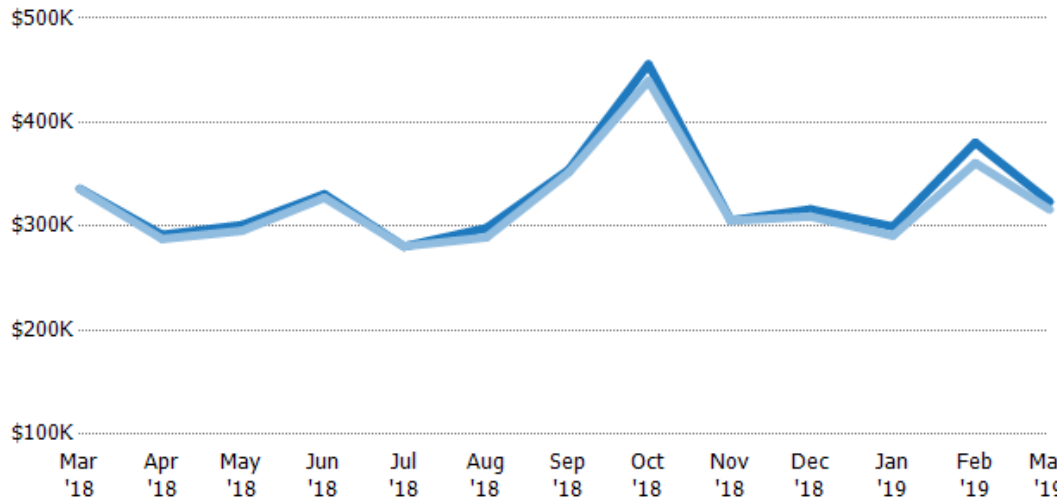
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$291K	\$292K	\$311K	\$296K	\$272K	\$247K	\$357K	\$347K	\$285K	\$298K	\$299K	\$295K	\$306K
Prior Year	\$294K	\$289K	\$277K	\$288K	\$275K	\$294K	\$312K	\$268K	\$245K	\$270K	\$275K	\$259K	\$291K
Percent Change from Prior Year	-1%	1%	12%	3%	-1%	-16%	14%	29%	17%	10%	9%	14%	5%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



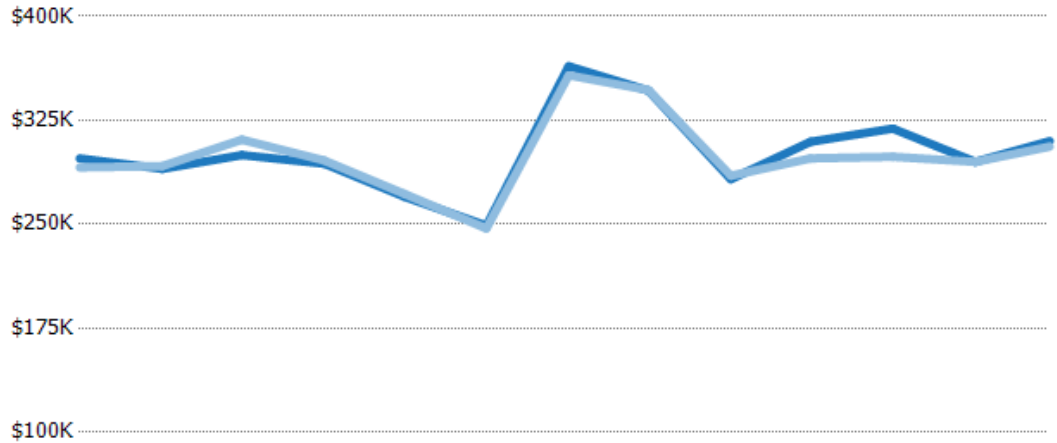
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg List Price	\$336K	\$292K	\$301K	\$331K	\$281K	\$298K	\$354K	\$456K	\$306K	\$316K	\$300K	\$380K	\$324K
Avg Sales Price	\$336K	\$288K	\$296K	\$327K	\$281K	\$289K	\$352K	\$440K	\$305K	\$309K	\$291K	\$361K	\$316K
Avg Sales Price as a % of Avg List Price	100%	99%	98%	99%	100%	97%	99%	96%	100%	98%	97%	95%	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



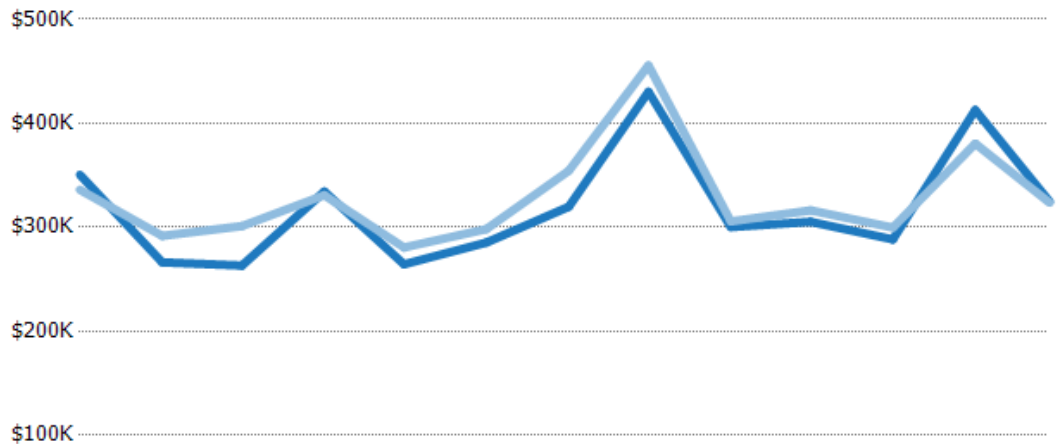
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median List Price	\$297K	\$290K	\$300K	\$294K	\$270K	\$249K	\$364K	\$346K	\$283K	\$310K	\$319K	\$295K	\$310K
Median Sales Price	\$291K	\$292K	\$311K	\$296K	\$272K	\$247K	\$357K	\$347K	\$285K	\$298K	\$299K	\$295K	\$306K
Med Sales Price as a % of Med List Price	98%	101%	104%	101%	101%	99%	98%	100%	101%	96%	94%	100%	99%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



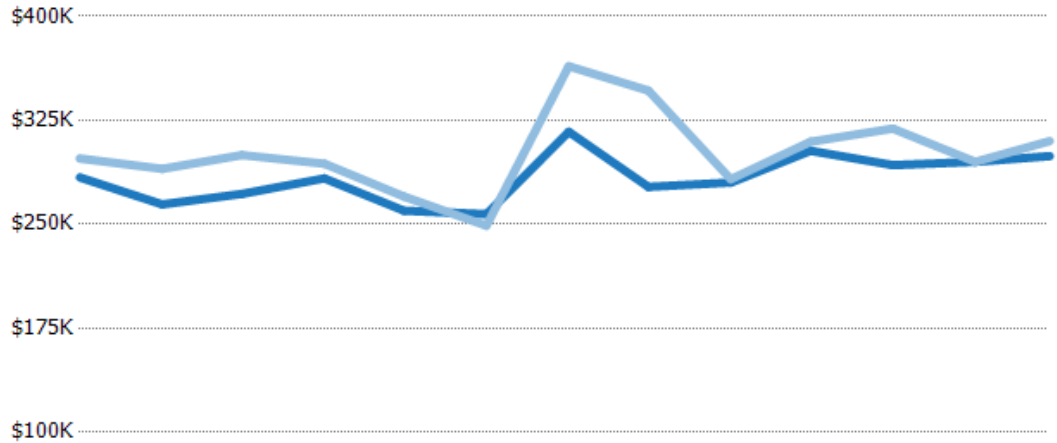
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$351K	\$266K	\$263K	\$334K	\$264K	\$285K	\$320K	\$430K	\$300K	\$305K	\$288K	\$413K	\$325K
Avg Sales Price	\$336K	\$292K	\$301K	\$331K	\$281K	\$298K	\$354K	\$456K	\$306K	\$316K	\$300K	\$380K	\$324K
Avg Sales Price as a % of Avg Est Value	96%	110%	114%	99%	106%	105%	111%	106%	102%	104%	104%	92%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Burlington, VT 05408,  
Colchester, VT 05439, Colchester,  
VT 05446, Colchester, VT 05449  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$284K	\$264K	\$272K	\$283K	\$260K	\$257K	\$317K	\$277K	\$280K	\$303K	\$293K	\$295K	\$299K
Median Sales Price	\$297K	\$290K	\$300K	\$294K	\$270K	\$249K	\$364K	\$346K	\$283K	\$310K	\$319K	\$295K	\$310K
Med Sales Price as a % of Med Est Value	105%	110%	110%	104%	104%	97%	115%	125%	101%	102%	109%	100%	104%