

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	23	11	+109.1%	45	27	+66.7%
New Listing Volume	\$8,328,800	\$2,547,600	+226.9%	\$15,384,800	\$11,586,800	+32.8%
Active Listing Count	58	69	-15.9%	N/A	N/A	
Active Listing Volume	\$26,915,000	\$36,828,925	-26.9%	N/A	N/A	
Average Listing Price	\$464,052	\$533,753	-13.1%	\$457,124	\$541,282	-15.5%
Median Listing Price	\$399,450	\$399,900	-0.1%	\$371,048	\$399,900	-7.2%
Median Days in RPR	104.5	138	-24.3%	104.19	128.4	-18.9%
Months of Inventory	3.9	4.3	-10.3%	4.8	8.6	-44%
Absorption Rate	25.86%	23.19%	+2.7%	20.66%	11.56%	+9.1%
Sales Activity Charts Metrics						
New Pending Sales Count	25	15	+66.7%	39	28	+39.3%
New Pending Sales Volume	\$7,668,799	\$5,049,100	+51.9%	\$12,676,699	\$9,159,500	+38.4%
Pending Sales Count	44	21	+109.5%	N/A	N/A	
Pending Sales Volume	\$14,574,774	\$7,270,600	+100.5%	N/A	N/A	
Closed Sales Count	9	9	+/-	24	25	-4%
Closed Sales Volume	\$3,246,700	\$2,405,195	+35%	\$7,611,990	\$6,689,170	+13.8%
Average Sales Price	\$360,744	\$267,244	+35%	\$317,166	\$267,567	+18.5%
Median Sales Price	\$295,000	\$259,100	+13.9%	\$297,297	\$269,276	+10.4%

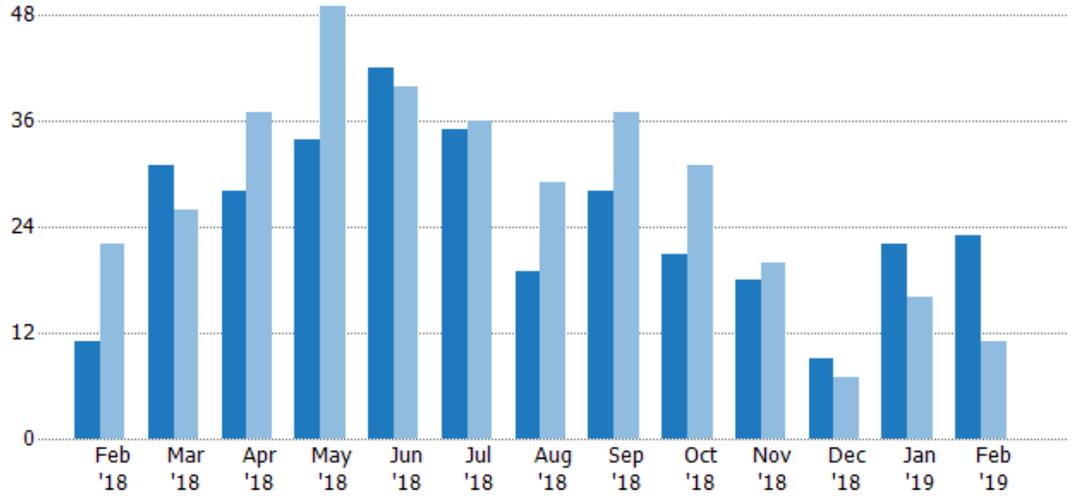
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	23	109.1%
Feb '18	11	-50%
Feb '17	22	-22.7%



Current Year	11	31	28	34	42	35	19	28	21	18	9	22	23
Prior Year	22	26	37	49	40	36	29	37	31	20	7	16	11
Percent Change from Prior Year	-50%	19%	-24%	-31%	5%	-3%	-34%	-24%	-32%	-10%	29%	38%	109%

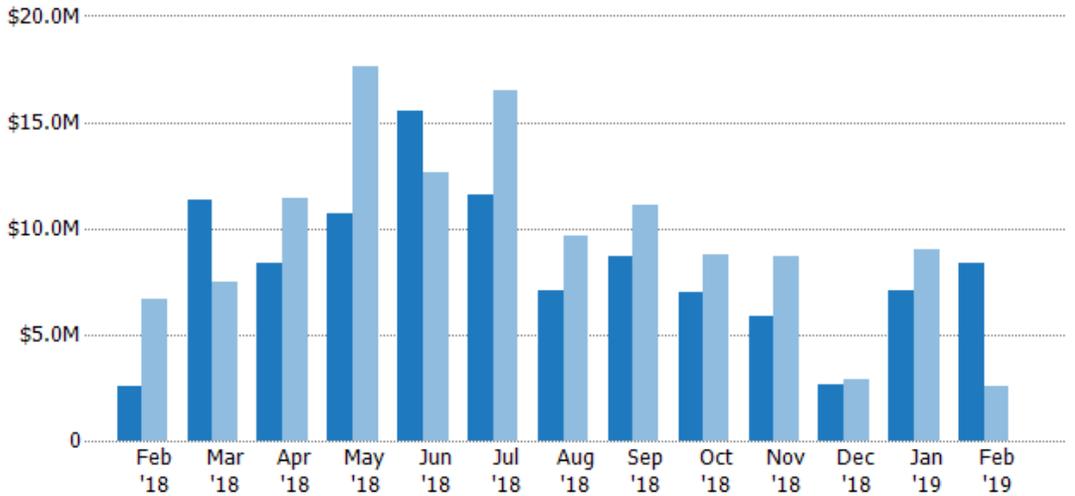
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$8.33M	226.9%
Feb '18	\$2.55M	-62%
Feb '17	\$6.7M	-11.3%



Current Year	\$2.55M	\$11.4M	\$8.36M	\$10.7M	\$15.5M	\$11.6M	\$7.08M	\$8.65M	\$7.03M	\$5.89M	\$2.63M	\$7.06M	\$8.33M
Prior Year	\$6.7M	\$7.47M	\$11.4M	\$17.6M	\$12.6M	\$16.5M	\$9.68M	\$11.1M	\$8.73M	\$8.68M	\$2.86M	\$9.04M	\$2.55M
Percent Change from Prior Year	-62%	52%	-27%	-39%	23%	-30%	-27%	-22%	-20%	-32%	-8%	-22%	227%

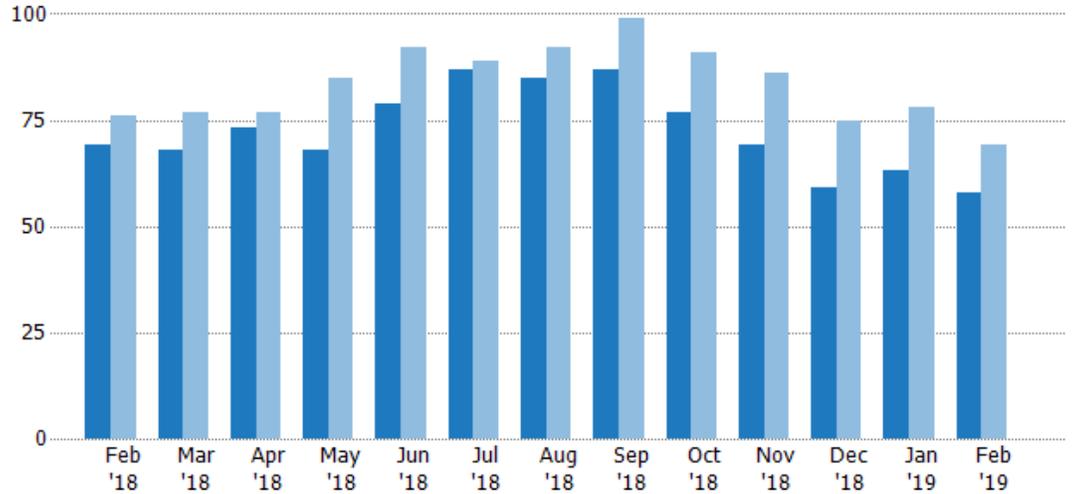
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	58	-15.9%
Feb '18	69	-9.2%
Feb '17	76	27.6%



Current Year	69	68	73	68	79	87	85	87	77	69	59	63	58
Prior Year	76	77	77	85	92	89	92	99	91	86	75	78	69
Percent Change from Prior Year	-9%	-12%	-5%	-20%	-14%	-2%	-8%	-12%	-15%	-20%	-21%	-19%	-16%

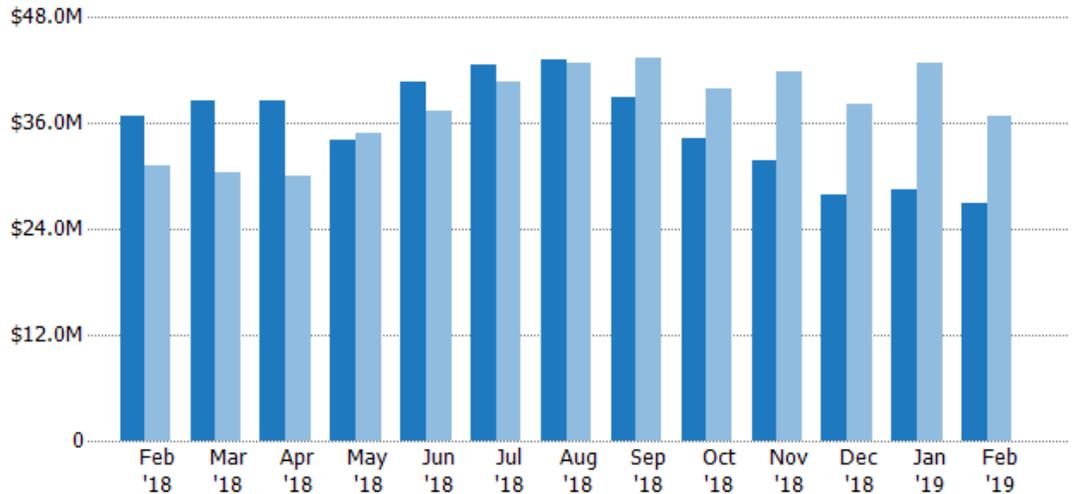
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$26.9M	-26.9%
Feb '18	\$36.8M	18.1%
Feb '17	\$31.2M	33.4%



Current Year	\$36.8M	\$38.6M	\$38.5M	\$34.1M	\$40.8M	\$42.7M	\$43.2M	\$39M	\$34.2M	\$31.8M	\$27.9M	\$28.4M	\$26.9M
Prior Year	\$31.2M	\$30.4M	\$30.1M	\$35M	\$37.4M	\$40.7M	\$42.8M	\$43.4M	\$39.8M	\$41.8M	\$38.1M	\$42.7M	\$36.8M
Percent Change from Prior Year	18%	27%	28%	-2%	9%	5%	1%	-10%	-14%	-24%	-27%	-34%	-27%

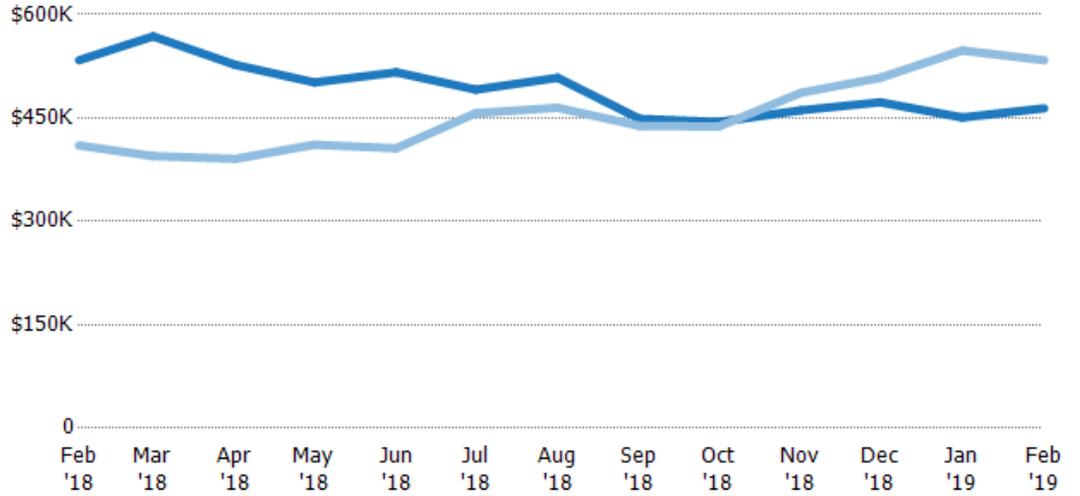
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$464K	-13.1%
Feb '18	\$534K	30.1%
Feb '17	\$410K	4.5%



Current Year	\$534K	\$568K	\$527K	\$502K	\$516K	\$491K	\$508K	\$449K	\$444K	\$461K	\$473K	\$451K	\$464K
Prior Year	\$410K	\$395K	\$391K	\$411K	\$406K	\$457K	\$465K	\$438K	\$438K	\$487K	\$508K	\$548K	\$534K
Percent Change from Prior Year	30%	44%	35%	22%	27%	7%	9%	2%	2%	-5%	-7%	-18%	-13%

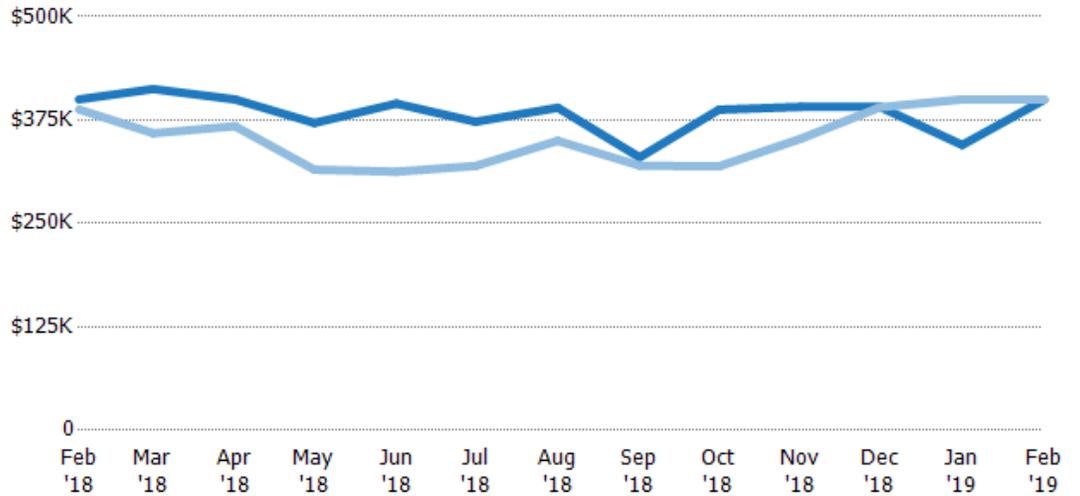
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$399K	-0.1%
Feb '18	\$400K	3.1%
Feb '17	\$388K	-5.2%



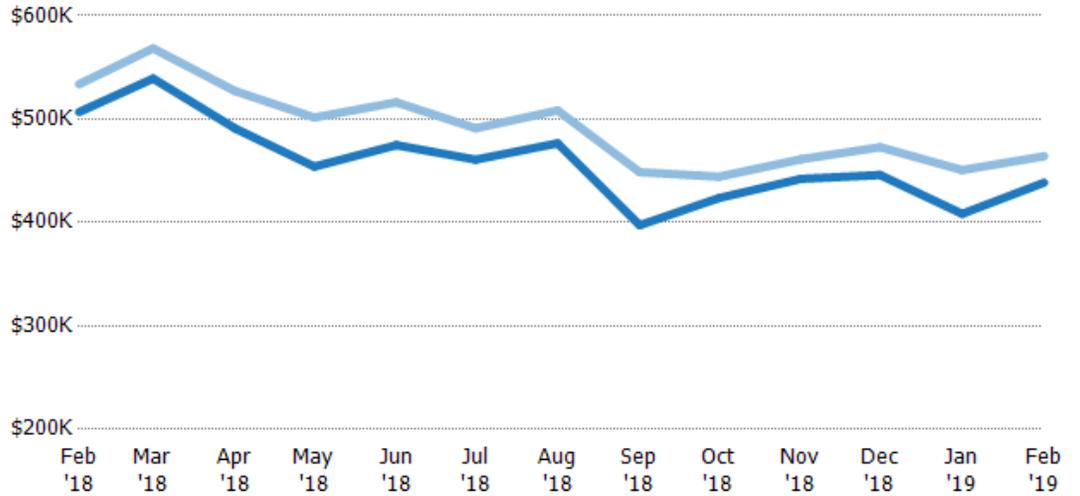
Current Year	\$400K	\$412K	\$400K	\$371K	\$395K	\$373K	\$390K	\$330K	\$388K	\$391K	\$391K	\$345K	\$399K
Prior Year	\$388K	\$359K	\$368K	\$315K	\$313K	\$320K	\$350K	\$320K	\$319K	\$352K	\$391K	\$400K	\$400K
Percent Change from Prior Year	3%	15%	9%	18%	26%	17%	11%	3%	21%	11%	0%	-14%	0%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



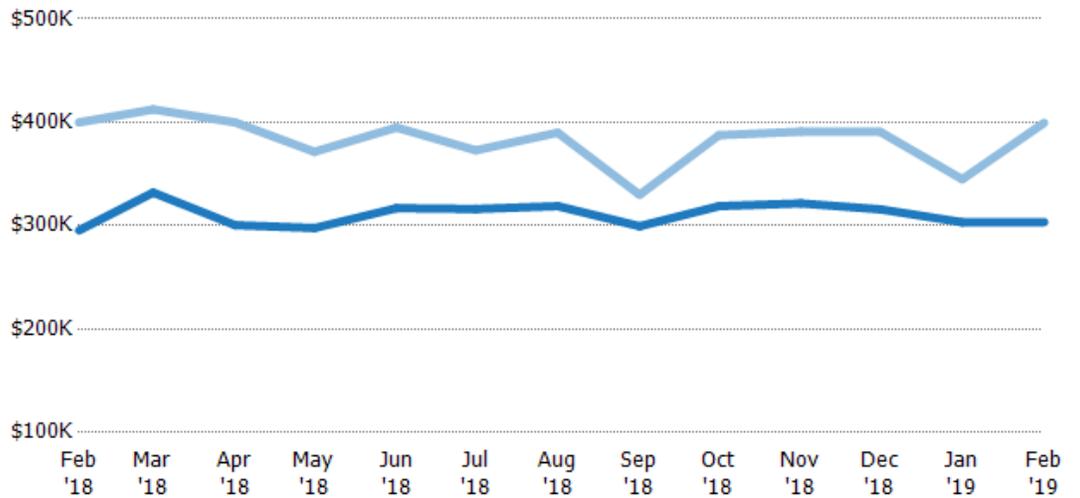
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg Est Value	\$507K	\$539K	\$491K	\$454K	\$475K	\$461K	\$477K	\$397K	\$424K	\$442K	\$446K	\$408K	\$439K
Avg Listing Price	\$534K	\$568K	\$527K	\$502K	\$516K	\$491K	\$508K	\$449K	\$444K	\$461K	\$473K	\$451K	\$464K
Avg Listing Price as a % of Avg Est Value	105%	105%	107%	110%	109%	107%	107%	113%	105%	104%	106%	110%	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



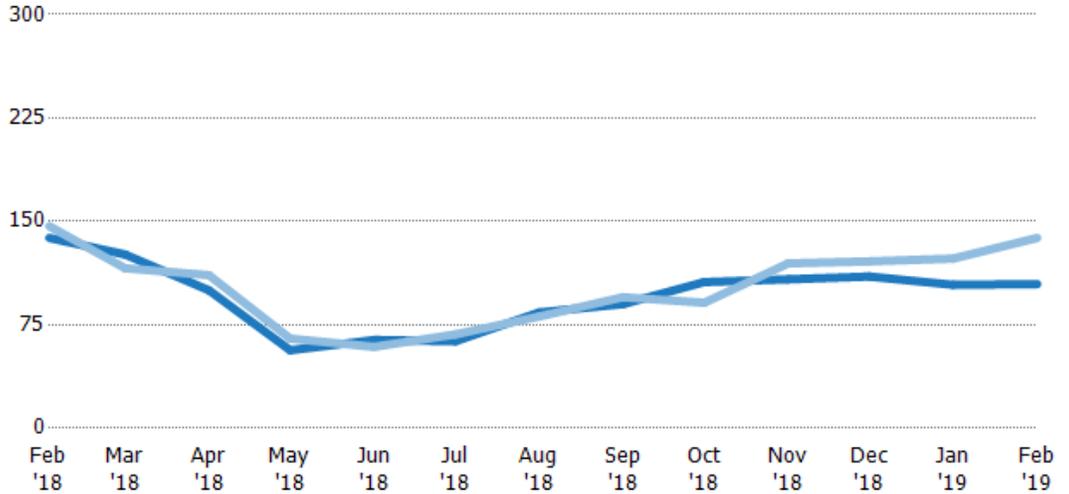
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median Est Value	\$295K	\$332K	\$301K	\$298K	\$317K	\$316K	\$319K	\$299K	\$319K	\$322K	\$316K	\$303K	\$304K
Median Listing Price	\$400K	\$412K	\$400K	\$371K	\$395K	\$373K	\$390K	\$330K	\$388K	\$391K	\$391K	\$345K	\$399K
Med Listing Price as a % of Med Est Value	135%	124%	133%	125%	125%	118%	122%	110%	122%	122%	124%	114%	132%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Days	% Chg.
Feb '19	105	-24.3%
Feb '18	138	-5.8%
Feb '17	147	67.2%

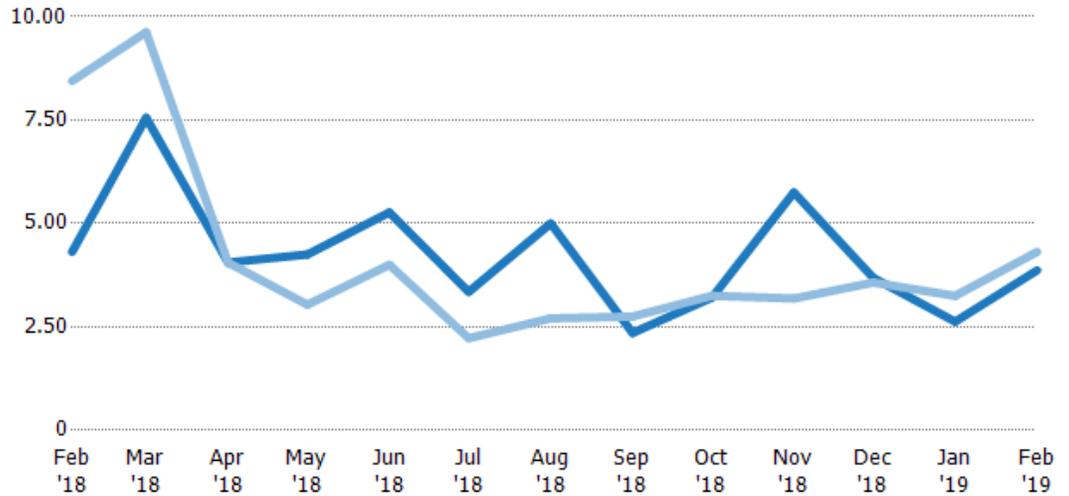
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	138	126	100	56.5	64	63	84	90	106	108	110	104	105
Prior Year	147	116	111	65	59	68	81	95	91	120	121	123	138
Percent Change from Prior Year	-6%	9%	-10%	-13%	8%	-7%	4%	-5%	16%	-10%	-9%	-15%	-24%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Month/Year	Months	% Chg.
Feb '19	3.87	-10.3%
Feb '18	4.31	-48.9%
Feb '17	8.44	-36.2%

	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	4.31	7.56	4.06	4.25	5.27	3.35	5	2.35	3.21	5.75	3.69	2.63	3.87
Prior Year	8.44	9.63	4.05	3.04	4	2.23	2.71	2.75	3.25	3.19	3.57	3.25	4.31
Percent Change from Prior Year	-49%	-22%	0%	40%	32%	50%	85%	-14%	-1%	81%	3%	-19%	-10%

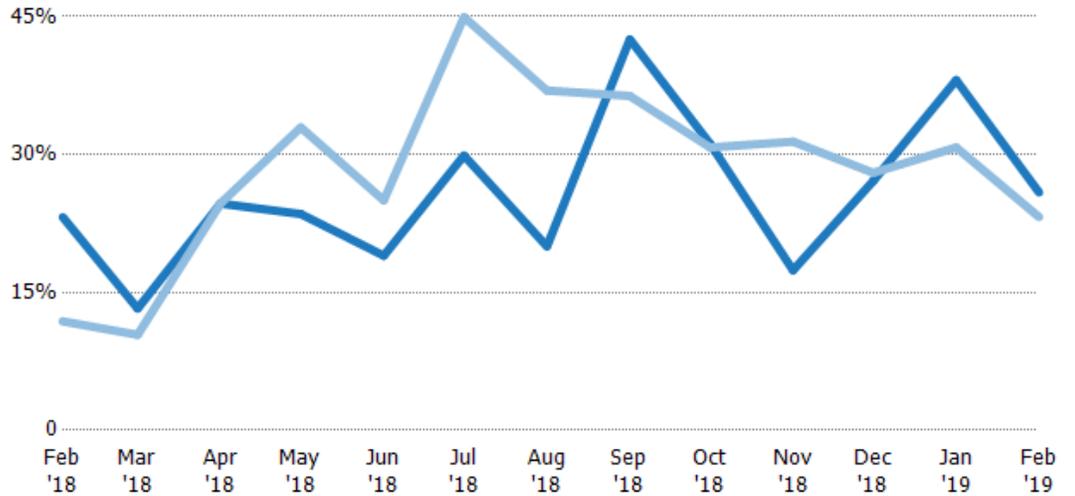
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Feb '19	26%	-2.7%
Feb '18	23%	-11.3%
Feb '17	12%	56.7%



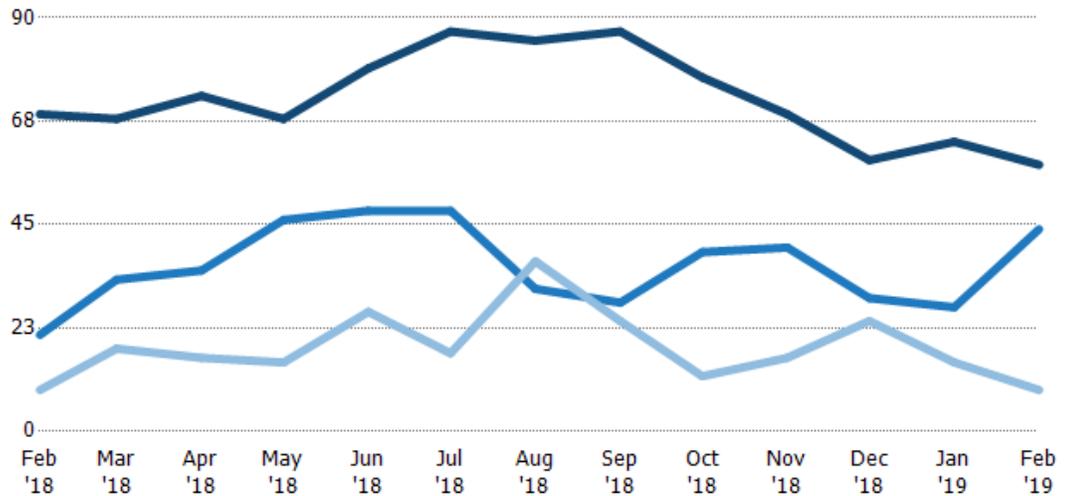
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	23%	13%	25%	24%	19%	30%	20%	43%	31%	17%	27%	38%	26%
Prior Year	12%	10%	25%	33%	25%	45%	37%	36%	31%	31%	28%	31%	23%
Change from Prior Year	-11%	-3%	0%	9%	6%	15%	17%	-6%	0%	14%	1%	-7%	-3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Active	69	68	73	68	79	87	85	87	77	69	59	63	58
Pending	21	33	35	46	48	48	31	28	39	40	29	27	44
Sold	9	18	16	15	26	17	37	24	12	16	24	15	9

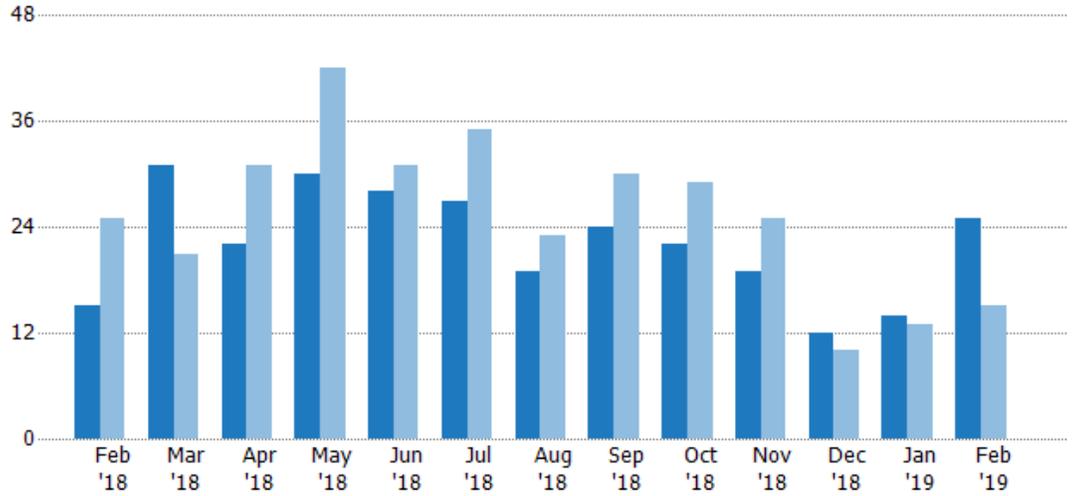
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	25	66.7%
Feb '18	15	-40%
Feb '17	25	-20%



Current Year	15	31	22	30	28	27	19	24	22	19	12	14	25
Prior Year	25	21	31	42	31	35	23	30	29	25	10	13	15
Percent Change from Prior Year	-40%	48%	-29%	-29%	-10%	-23%	-17%	-20%	-24%	-24%	20%	8%	67%

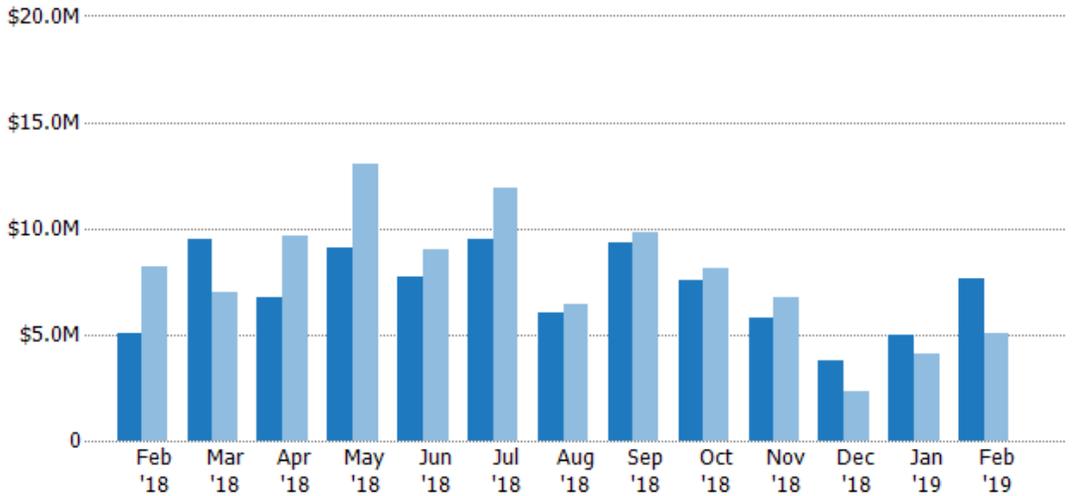
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$7.67M	51.9%
Feb '18	\$5.05M	-38.4%
Feb '17	\$8.19M	-37.9%



Current Year	\$5.05M	\$9.51M	\$6.78M	\$9.1M	\$7.73M	\$9.52M	\$6.06M	\$9.29M	\$7.57M	\$5.76M	\$3.79M	\$5.01M	\$7.67M
Prior Year	\$8.19M	\$6.99M	\$9.69M	\$13M	\$9.01M	\$11.9M	\$6.42M	\$9.84M	\$8.11M	\$6.74M	\$2.3M	\$4.11M	\$5.05M
Percent Change from Prior Year	-38%	36%	-30%	-30%	-14%	-20%	-6%	-6%	-7%	-14%	64%	22%	52%

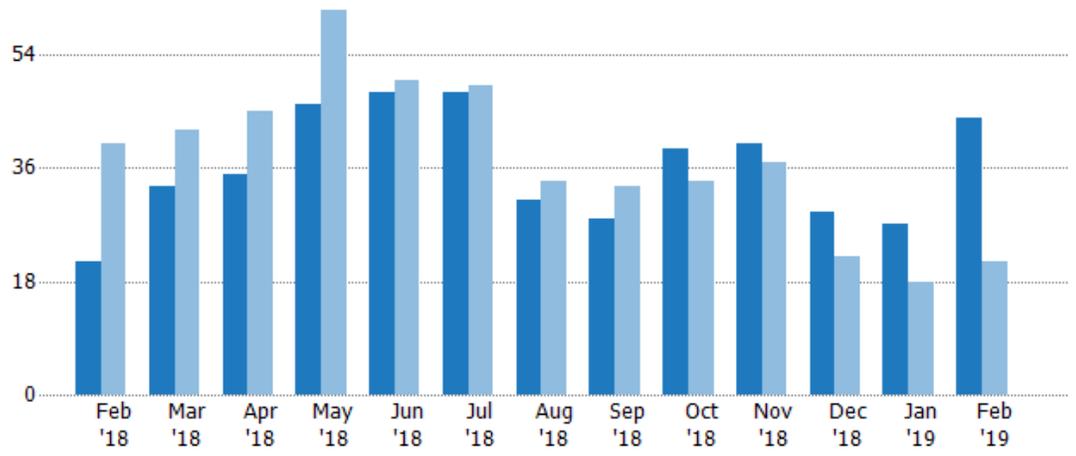
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	44	109.5%
Feb '18	21	-47.5%
Feb '17	40	25%



Current Year	21	33	35	46	48	48	31	28	39	40	29	27	44
Prior Year	40	42	45	61	50	49	34	33	34	37	22	18	21
Percent Change from Prior Year	-48%	-21%	-22%	-25%	-4%	-2%	-9%	-15%	15%	8%	32%	50%	110%

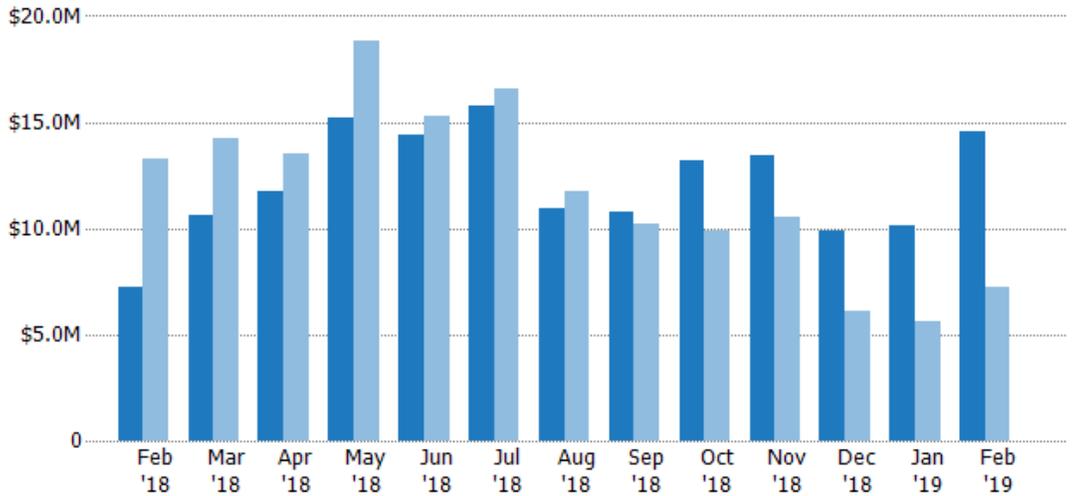
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$14.6M	100.5%
Feb '18	\$7.27M	-45.1%
Feb '17	\$13.2M	14.9%



Current Year	\$7.27M	\$10.6M	\$11.7M	\$15.2M	\$14.4M	\$15.7M	\$10.9M	\$10.8M	\$13.2M	\$13.4M	\$9.87M	\$10.1M	\$14.6M
Prior Year	\$13.2M	\$14.2M	\$13.5M	\$18.8M	\$15.3M	\$16.6M	\$11.7M	\$10.2M	\$9.86M	\$10.5M	\$6.08M	\$5.61M	\$7.27M
Percent Change from Prior Year	-45%	-26%	-13%	-19%	-6%	-5%	-7%	5%	34%	28%	63%	81%	100%

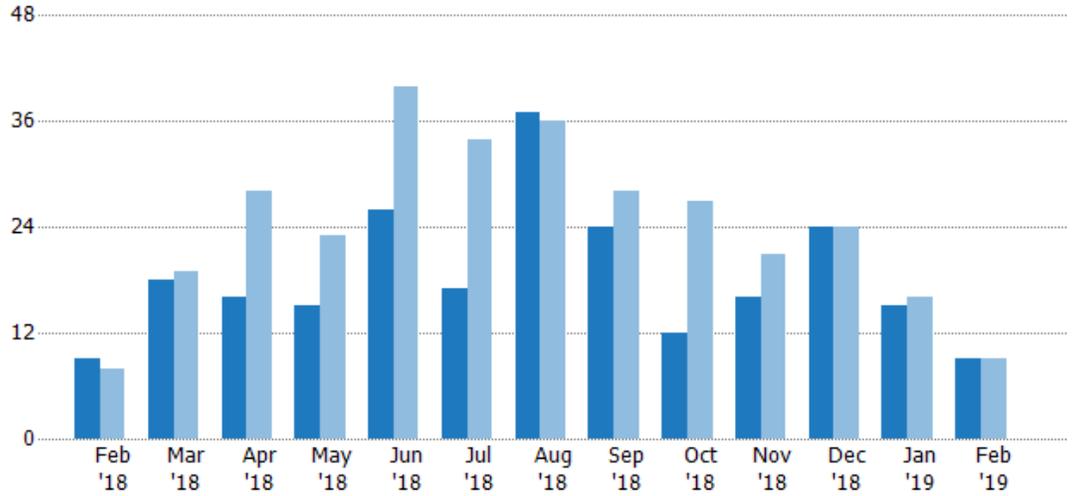
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	9	0%
Feb '18	9	12.5%
Feb '17	8	125%



Current Year	9	18	16	15	26	17	37	24	12	16	24	15	9
Prior Year	8	19	28	23	40	34	36	28	27	21	24	16	9
Percent Change from Prior Year	13%	-5%	-43%	-35%	-35%	-50%	3%	-14%	-56%	-24%	0%	-6%	0%

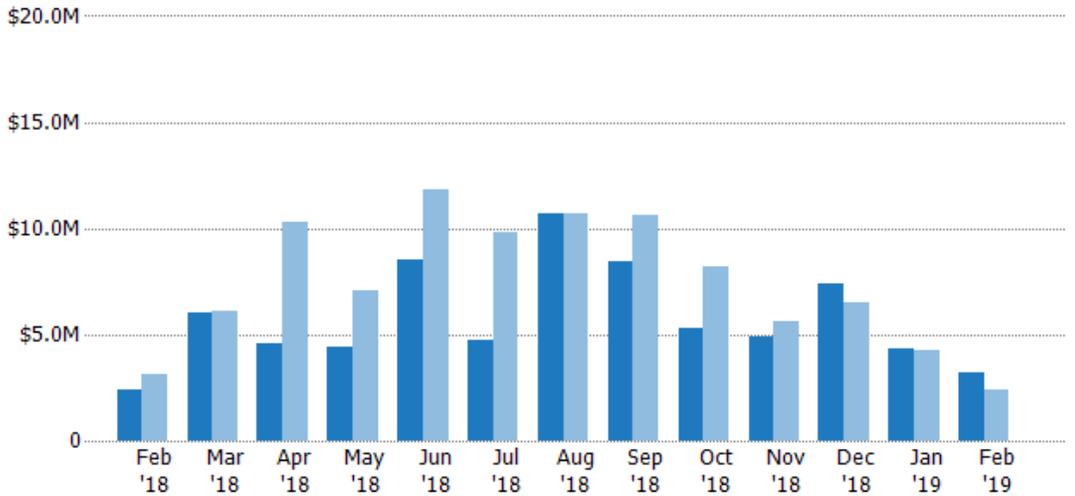
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$3.25M	35%
Feb '18	\$2.41M	-23.4%
Feb '17	\$3.14M	64.9%



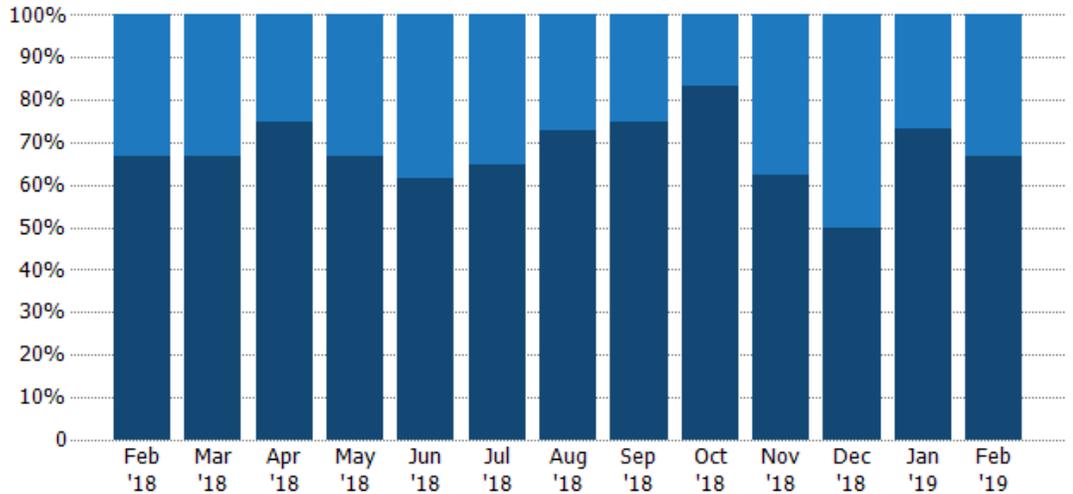
Current Year	\$2.41M	\$6.04M	\$4.6M	\$4.43M	\$8.51M	\$4.77M	\$10.7M	\$8.44M	\$5.28M	\$4.89M	\$7.43M	\$4.37M	\$3.25M
Prior Year	\$3.14M	\$6.07M	\$10.3M	\$7.1M	\$11.9M	\$9.77M	\$10.7M	\$10.6M	\$8.17M	\$5.66M	\$6.5M	\$4.28M	\$2.41M
Percent Change from Prior Year	-23%	0%	-55%	-38%	-28%	-51%	0%	-20%	-35%	-14%	14%	2%	35%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



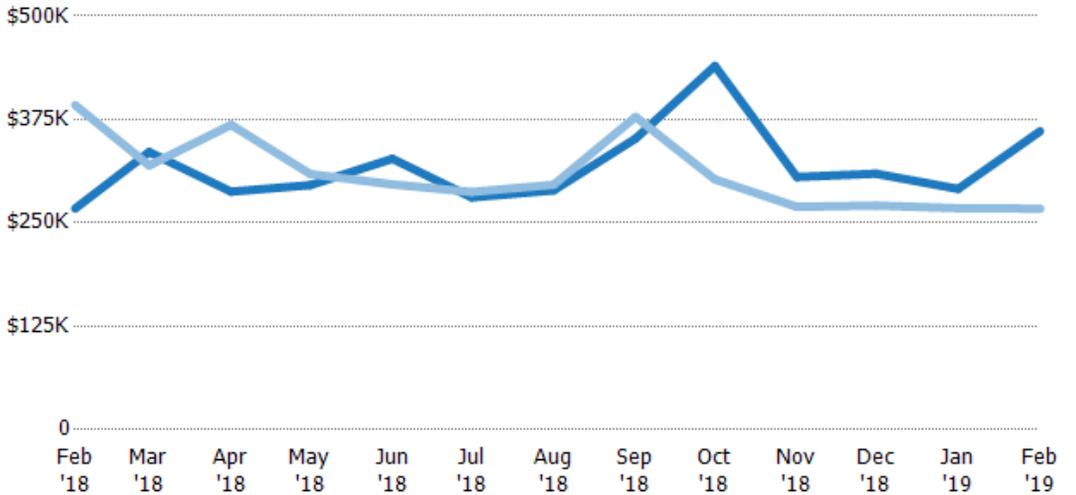
Condo/Townhouse	33%	33%	25%	33%	38%	35%	27%	25%	17%	38%	50%	27%	33%
Single Family Residence	67%	67%	75%	67%	62%	65%	73%	75%	83%	63%	50%	73%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year	\$267K	\$336K	\$288K	\$296K	\$327K	\$281K	\$289K	\$352K	\$440K	\$305K	\$309K	\$291K	\$361K
Prior Year	\$392K	\$319K	\$369K	\$309K	\$297K	\$287K	\$296K	\$378K	\$303K	\$269K	\$271K	\$268K	\$267K
Percent Change from Prior Year	-32%	5%	-22%	-4%	10%	-2%	-2%	-7%	45%	13%	14%	9%	35%

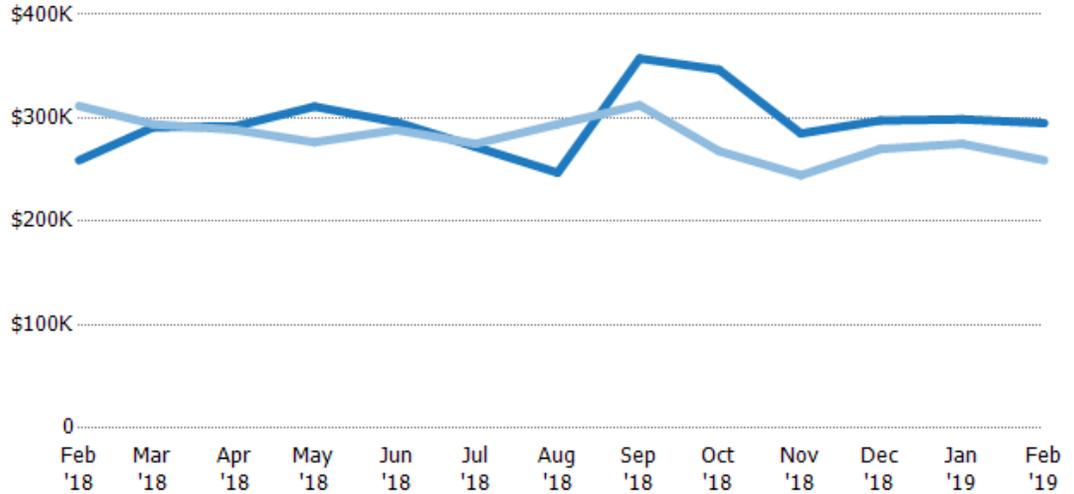
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$295K	13.9%
Feb '18	\$259K	-16.8%
Feb '17	\$312K	-22%



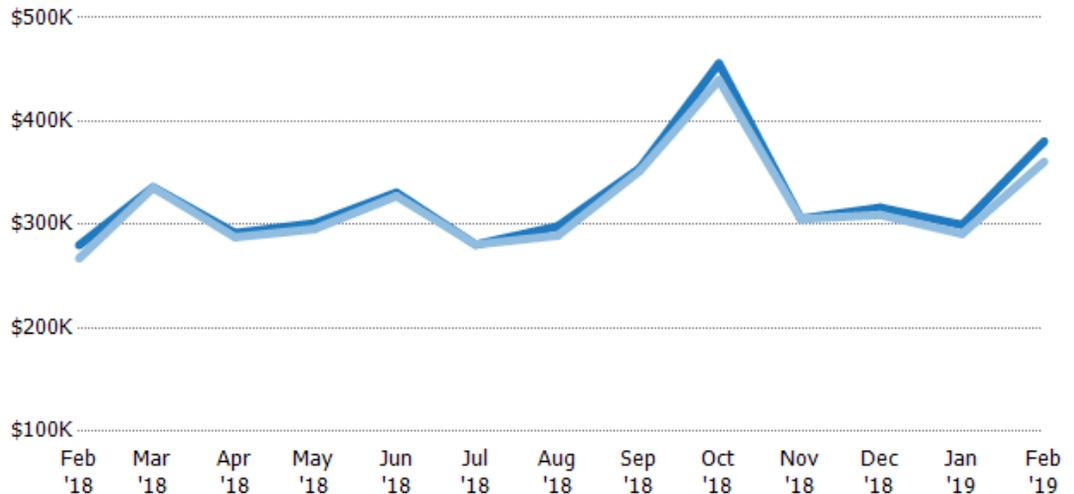
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$259K	\$291K	\$292K	\$311K	\$296K	\$272K	\$247K	\$357K	\$347K	\$285K	\$298K	\$299K	\$295K
Prior Year	\$312K	\$294K	\$289K	\$277K	\$288K	\$275K	\$294K	\$312K	\$268K	\$245K	\$270K	\$275K	\$259K
Percent Change from Prior Year	-17%	-1%	1%	12%	3%	-1%	-16%	14%	29%	17%	10%	9%	14%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



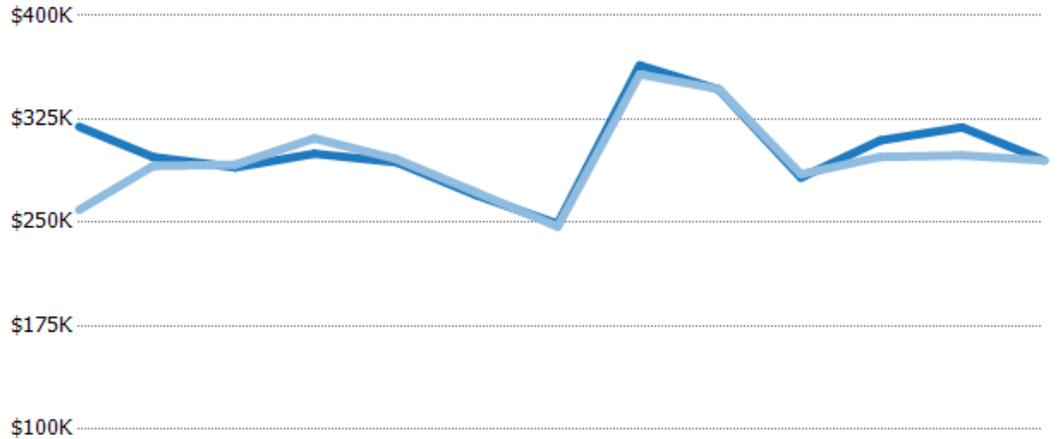
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg List Price	\$280K	\$336K	\$292K	\$301K	\$331K	\$281K	\$298K	\$354K	\$456K	\$306K	\$316K	\$300K	\$380K
Avg Sales Price	\$267K	\$336K	\$288K	\$296K	\$327K	\$281K	\$289K	\$352K	\$440K	\$305K	\$309K	\$291K	\$361K
Avg Sales Price as a % of Avg List Price	95%	100%	99%	98%	99%	100%	97%	99%	96%	100%	98%	97%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



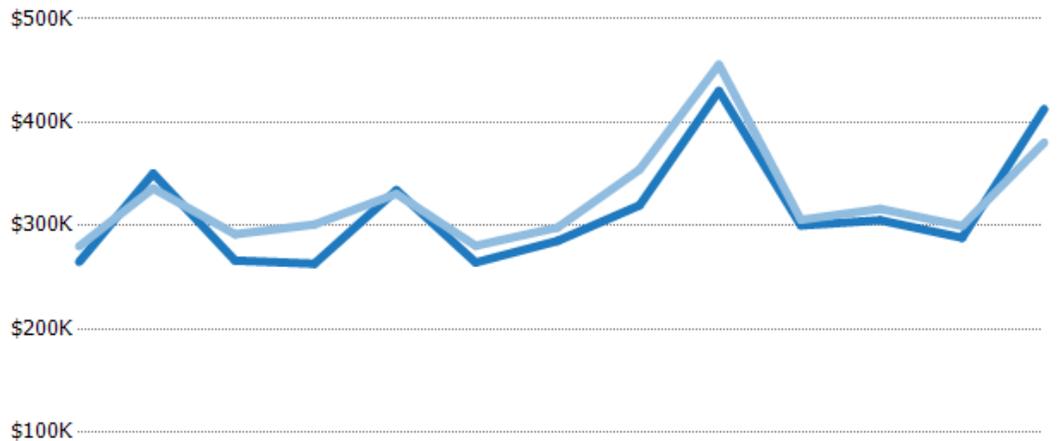
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median List Price	\$320K	\$297K	\$290K	\$300K	\$294K	\$270K	\$249K	\$364K	\$346K	\$283K	\$310K	\$319K	\$295K
Median Sales Price	\$259K	\$291K	\$292K	\$311K	\$296K	\$272K	\$247K	\$357K	\$347K	\$285K	\$298K	\$299K	\$295K
Med Sales Price as a % of Med List Price	81%	98%	101%	104%	101%	101%	99%	98%	100%	101%	96%	94%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



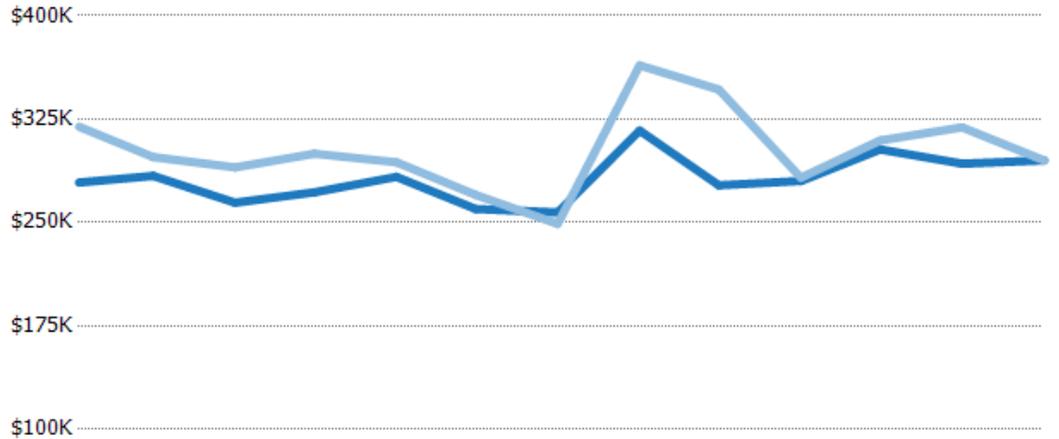
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg Est Value	\$265K	\$351K	\$266K	\$263K	\$334K	\$264K	\$285K	\$320K	\$430K	\$300K	\$305K	\$288K	\$413K
Avg Sales Price	\$280K	\$336K	\$292K	\$301K	\$331K	\$281K	\$298K	\$354K	\$456K	\$306K	\$316K	\$300K	\$380K
Avg Sales Price as a % of Avg Est Value	106%	96%	110%	114%	99%	106%	105%	111%	106%	102%	104%	104%	92%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Burlington, VT 05408,
Colchester, VT 05439, Colchester,
VT 05446, Colchester, VT 05449
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median Est Value	\$279K	\$284K	\$264K	\$272K	\$283K	\$260K	\$257K	\$317K	\$277K	\$280K	\$303K	\$293K	\$295K
Median Sales Price	\$320K	\$297K	\$290K	\$300K	\$294K	\$270K	\$249K	\$364K	\$346K	\$283K	\$310K	\$319K	\$295K
Med Sales Price as a % of Med Est Value	115%	105%	110%	110%	104%	104%	97%	115%	125%	101%	102%	109%	100%