

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	2	1	+100%	5	7	-28.6%
New Listing Volume	\$5,314,000	\$237,500	+2,137.5%	\$6,052,000	\$6,269,800	-3.5%
Active Listing Count	23	26	-11.5%	N/A	N/A	
Active Listing Volume	\$11,877,000	\$10,472,600	+13.4%	N/A	N/A	
Average Listing Price	\$516,391	\$402,792	+28.2%	\$410,158	\$388,137	+5.7%
Median Listing Price	\$289,000	\$196,950	+46.7%	\$289,000	\$196,950	+46.7%
Median Days in RPR	184	171	+7.6%	180	168.3	+7%
Months of Inventory	11.5	8.7	+32.7%	10	11.2	-10.7%
Absorption Rate	8.7%	11.54%	-2.8%	10%	8.93%	+1.1%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	3	3	±	5	4	+25%
New Pending Sales Volume	\$1,052,900	\$531,500	+98.1%	\$1,641,800	\$871,400	+88.4%
Pending Sales Count	6	4	+50%	N/A	N/A	
Pending Sales Volume	\$1,910,800	\$936,300	+104.1%	N/A	N/A	
Closed Sales Count	1	2	-50%	3	5	-40%
Closed Sales Volume	\$162,000	\$399,000	-59.4%	\$744,500	\$1,251,500	-40.5%
Average Sales Price	\$162,000	\$199,500	-18.8%	\$248,167	\$250,300	-0.9%
Median Sales Price	\$162,000	\$199,500	-18.8%	\$248,167	\$214,800	+15.5%

## New Listings

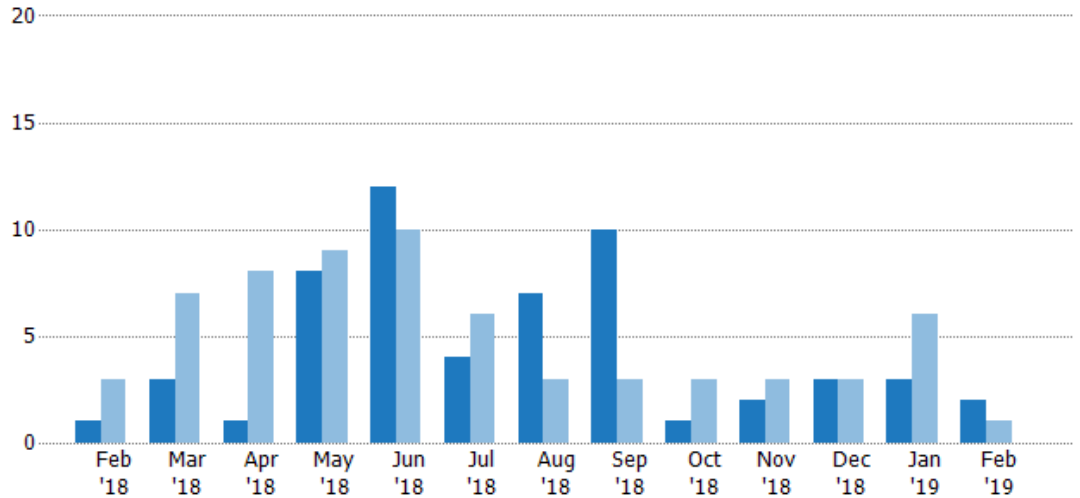
The number of new residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Feb '19	2	100%
Feb '18	1	-66.7%
Feb '17	3	66.7%



Current Year	1	3	1	8	12	4	7	10	1	2	3	3	2
Prior Year	3	7	8	9	10	6	3	3	3	3	3	6	1
Percent Change from Prior Year	-67%	-57%	-88%	-11%	20%	-33%	133%	233%	-67%	-33%	0%	-50%	100%

## New Listing Volume

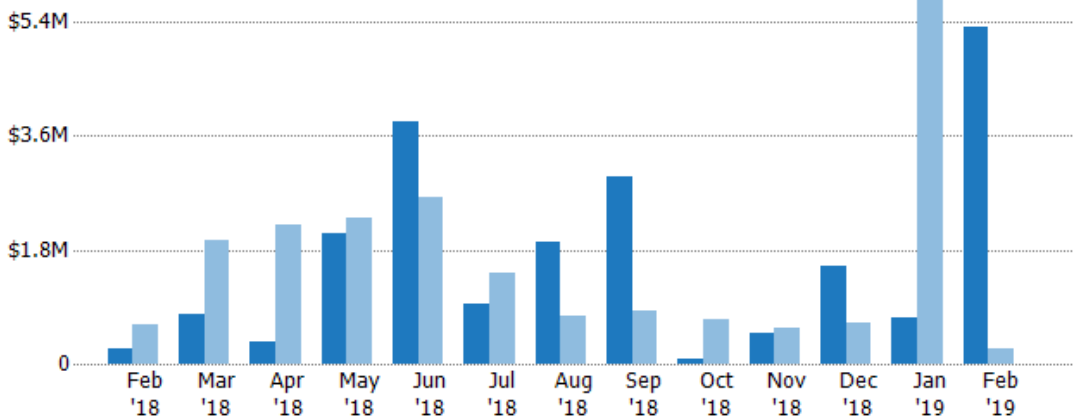
The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$5.31M	2,137.5%
Feb '18	\$238K	-61.2%
Feb '17	\$613K	80.2%



Current Year	\$238K	\$782K	\$350K	\$2.06M	\$3.82M	\$936K	\$1.93M	\$2.97M	\$80K	\$495K	\$1.54M	\$738K	\$5.31M
Prior Year	\$613K	\$1.94M	\$2.2M	\$2.31M	\$2.64M	\$1.44M	\$766K	\$848K	\$695K	\$574K	\$645K	\$6.03M	\$238K
Percent Change from Prior Year	-61%	-60%	-84%	-11%	45%	-35%	153%	250%	-88%	-14%	139%	-88%	2,137%

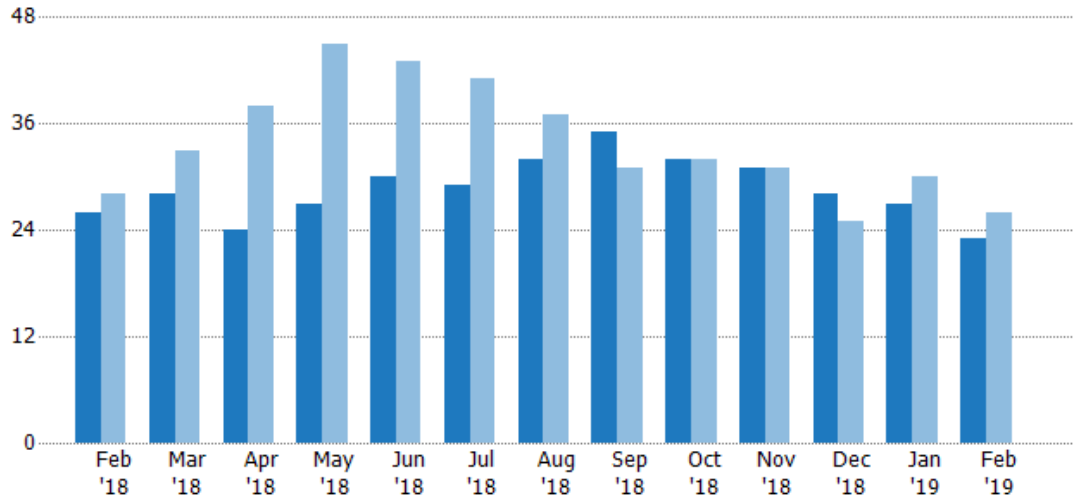
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Feb '19	23	-11.5%
Feb '18	26	-7.1%
Feb '17	28	28.6%



Current Year	26	28	24	27	30	29	32	35	32	31	28	27	23
Prior Year	28	33	38	45	43	41	37	31	32	31	25	30	26
Percent Change from Prior Year	-7%	-15%	-37%	-40%	-30%	-29%	-14%	13%	0%	0%	12%	-10%	-12%

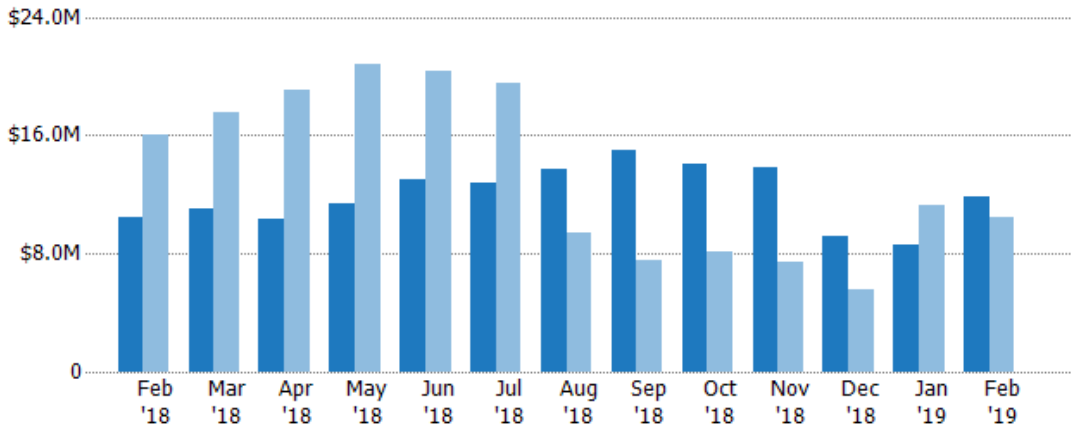
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$11.9M	13.4%
Feb '18	\$10.5M	-34.6%
Feb '17	\$16M	-31.7%



Current Year	\$10.5M	\$11M	\$10.3M	\$11.4M	\$13M	\$12.8M	\$13.8M	\$15M	\$14.1M	\$13.9M	\$9.13M	\$8.63M	\$11.9M
Prior Year	\$16M	\$17.6M	\$19M	\$20.8M	\$20.3M	\$19.6M	\$9.41M	\$7.6M	\$8.14M	\$7.46M	\$5.57M	\$11.3M	\$10.5M
Percent Change from Prior Year	-35%	-38%	-46%	-45%	-36%	-35%	46%	98%	73%	86%	64%	-23%	13%

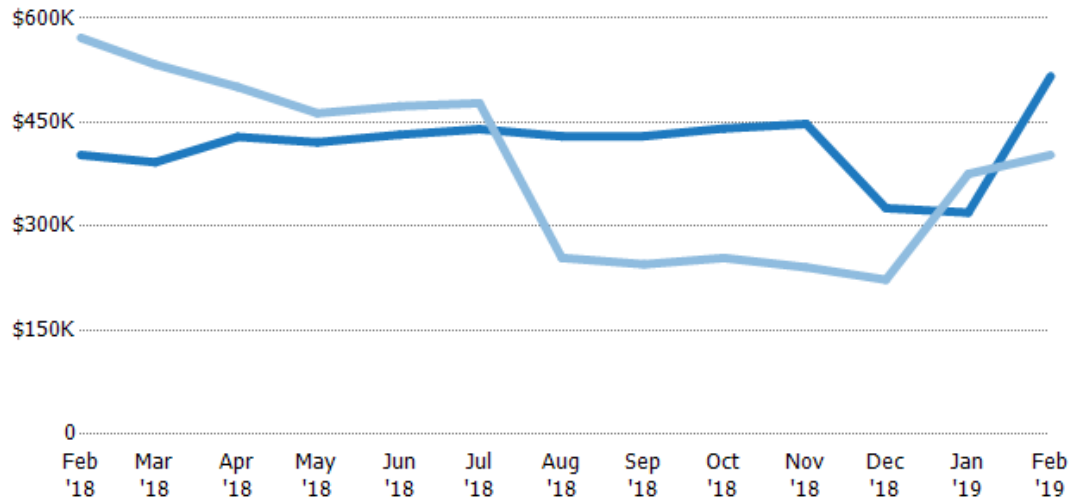
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$516K	28.2%
Feb '18	\$403K	-29.6%
Feb '17	\$572K	-46.9%



Current Year	\$403K	\$392K	\$429K	\$421K	\$432K	\$440K	\$430K	\$430K	\$441K	\$448K	\$326K	\$320K	\$516K
Prior Year	\$572K	\$533K	\$501K	\$463K	\$473K	\$478K	\$254K	\$245K	\$254K	\$241K	\$223K	\$375K	\$403K
Percent Change from Prior Year	-30%	-26%	-14%	-9%	-9%	-8%	69%	75%	73%	86%	46%	-15%	28%

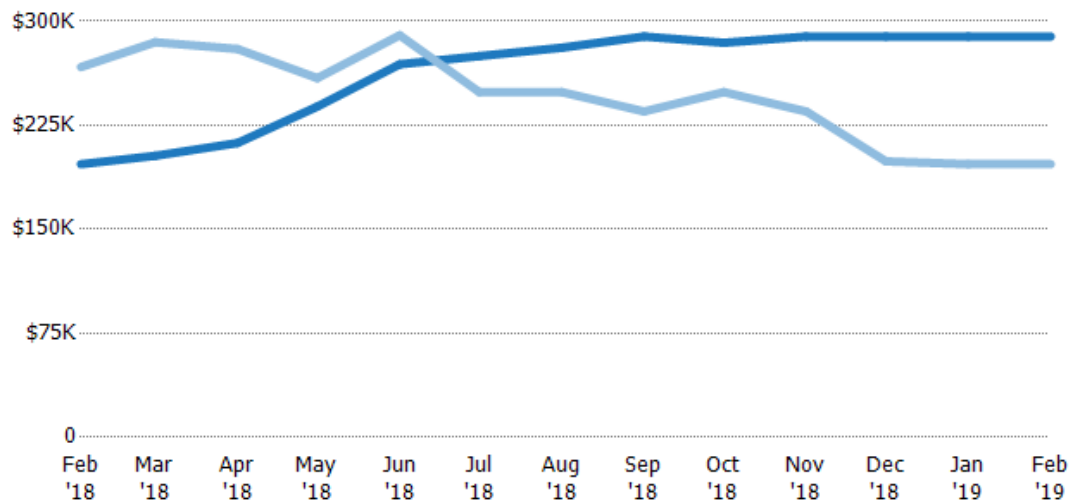
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$289K	46.7%
Feb '18	\$197K	-26.2%
Feb '17	\$267K	-13.1%



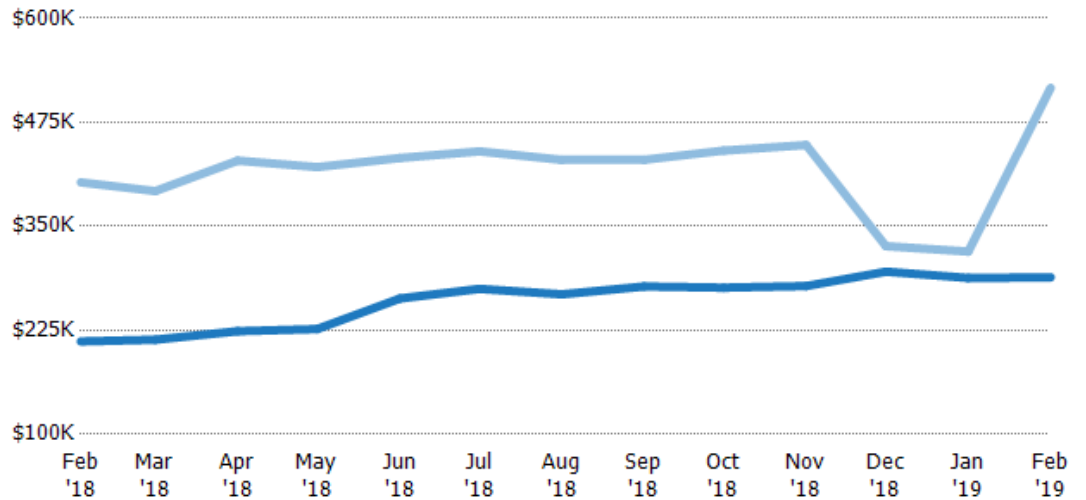
Current Year	\$197K	\$203K	\$212K	\$239K	\$269K	\$275K	\$281K	\$289K	\$285K	\$289K	\$289K	\$289K	\$289K
Prior Year	\$267K	\$285K	\$280K	\$259K	\$290K	\$249K	\$249K	\$235K	\$249K	\$235K	\$199K	\$197K	\$197K
Percent Change from Prior Year	-26%	-29%	-24%	-8%	-7%	10%	13%	23%	14%	23%	45%	47%	47%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

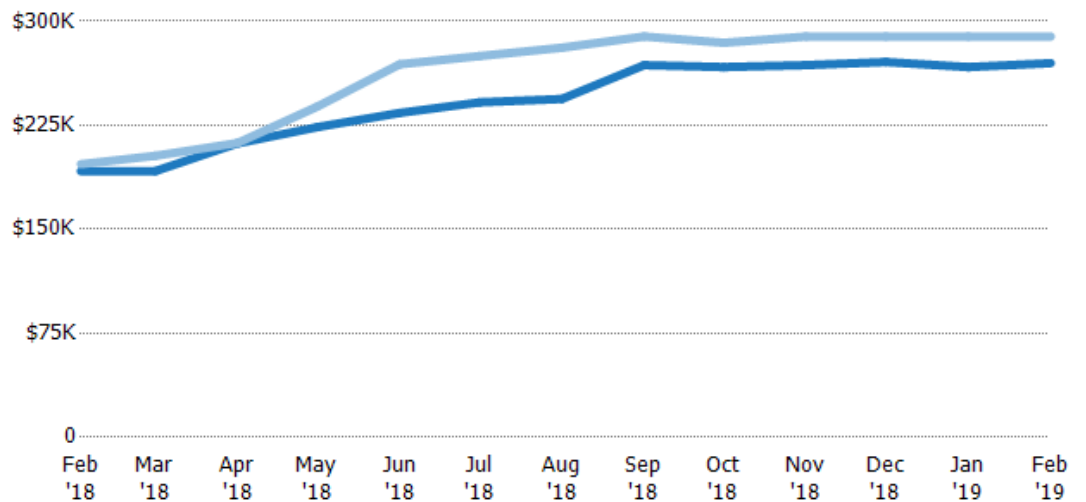


## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



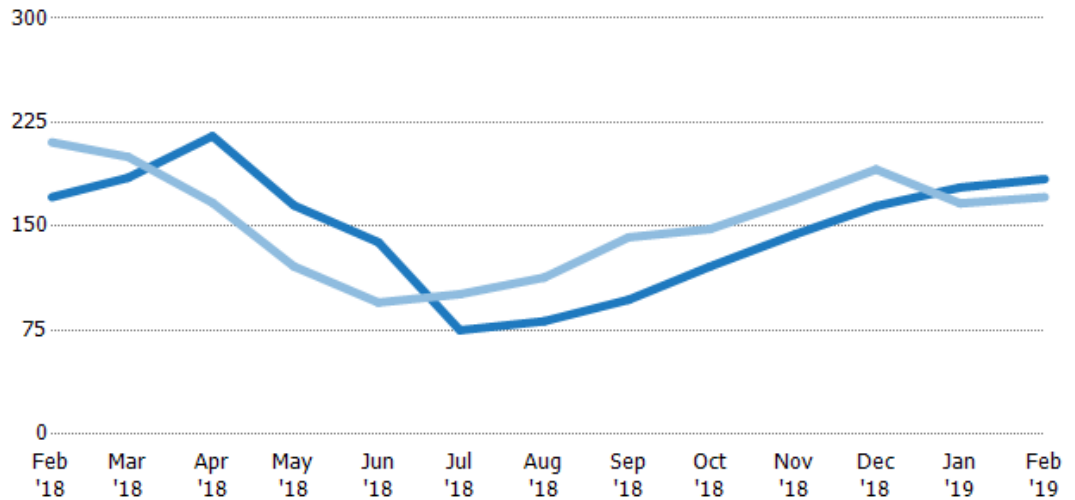
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Days	% Chg.
Feb '19	184	7.6%
Feb '18	171	-18.8%
Feb '17	211	-14.7%



Current Year	171	185	215	165	139	75	81.5	97	121	144	165	178	184
Prior Year	211	200	167	121	95	101	113	142	148	169	191	167	171
Percent Change from Prior Year	-19%	-8%	29%	36%	46%	-26%	-28%	-32%	-18%	-15%	-14%	7%	8%

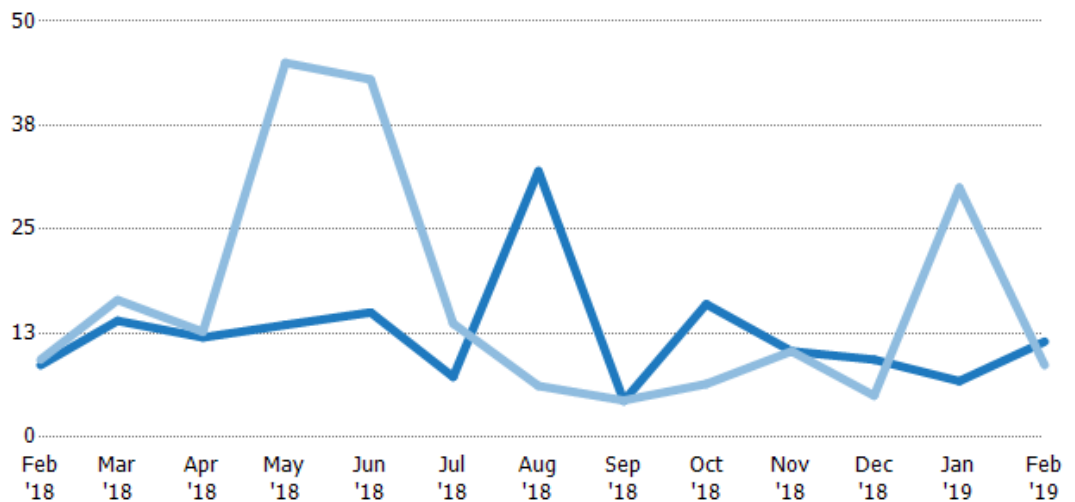
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Months	% Chg.
Feb '19	11.5	32.7%
Feb '18	8.67	-7.1%
Feb '17	9.33	28.6%



Current Year	8.67	14	12	13.5	15	7.25	32	4.38	16	10.3	9.33	6.75	11.5
Prior Year	9.33	16.5	12.7	45	43	13.7	6.17	4.43	6.4	10.3	5	30	8.67
Percent Change from Prior Year	-7%	-15%	-5%	-70%	-65%	-47%	419%	-1%	150%	0%	87%	-78%	33%

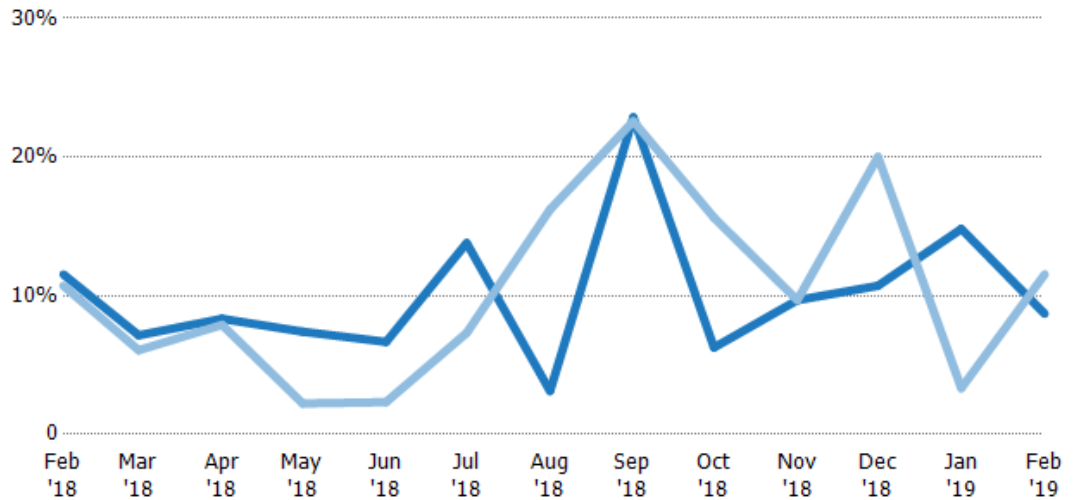
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Rate	Chg.
Feb '19	9%	2.8%
Feb '18	12%	-0.8%
Feb '17	11%	-22.2%



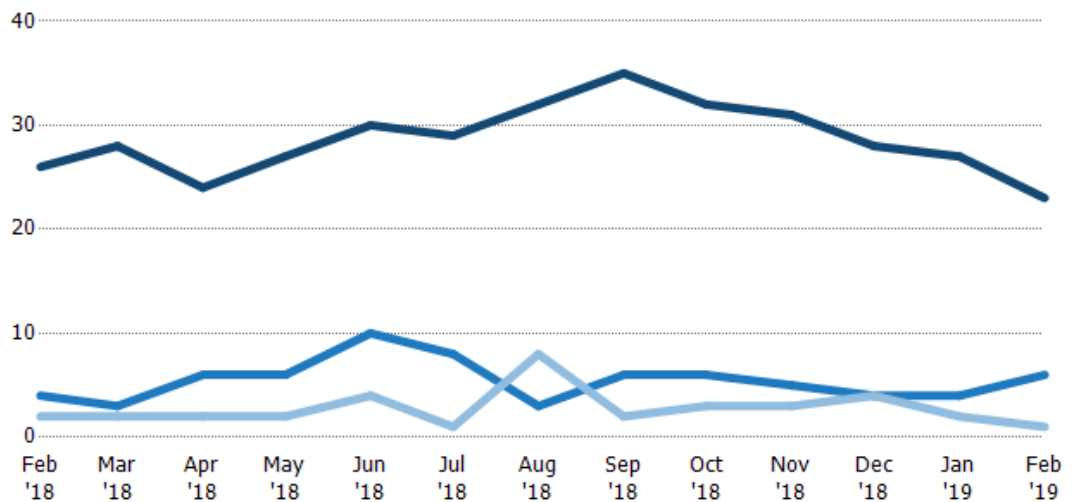
Current Year	12%	7%	8%	7%	7%	14%	3%	23%	6%	10%	11%	15%	9%
Prior Year	11%	6%	8%	2%	2%	7%	16%	23%	16%	10%	20%	3%	12%
Change from Prior Year	-1%	-1%	0%	-5%	-4%	-6%	13%	0%	9%	0%	9%	-11%	3%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Active	26	28	24	27	30	29	32	35	32	31	28	27	23
Pending	4	3	6	6	10	8	3	6	6	5	4	4	6
Sold	2	2	2	2	4	1	8	2	3	3	4	2	1

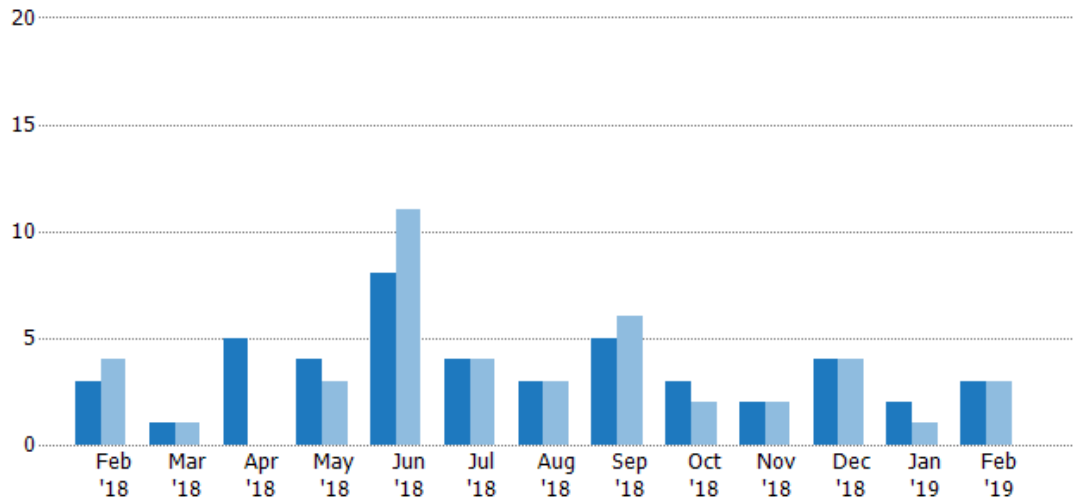
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	3	1	5	4	8	4	3	5	3	2	4	2	3
Prior Year	4	1	-	3	11	4	3	6	2	2	4	1	3
Percent Change from Prior Year	-25%	0%	100%	33%	-27%	0%	0%	-17%	50%	0%	0%	100%	0%

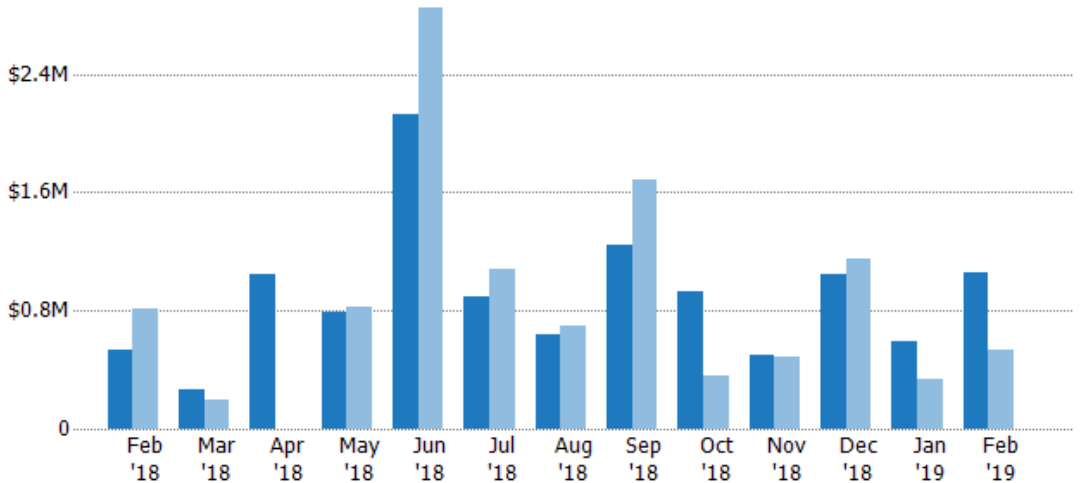
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$897K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$589K	\$1.05M
Prior Year	\$809K	\$195K	-	\$825K	\$2.85M	\$1.08M	\$694K	\$1.69M	\$360K	\$489K	\$1.15M	\$340K	\$532K
Percent Change from Prior Year	-34%	38%	100%	-5%	-25%	-17%	-8%	-27%	159%	1%	-10%	73%	98%



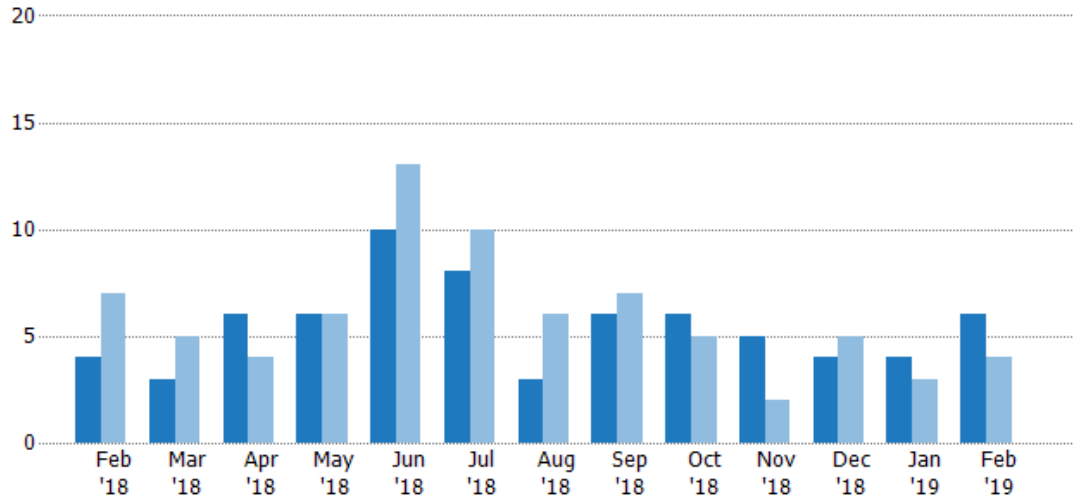
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Feb '19	6	50%
Feb '18	4	-42.9%
Feb '17	7	28.6%



Current Year	4	3	6	6	10	8	3	6	6	5	4	4	6
Prior Year	7	5	4	6	13	10	6	7	5	2	5	3	4
Percent Change from Prior Year	-43%	-40%	50%	0%	-23%	-20%	-50%	-14%	20%	150%	-20%	33%	50%

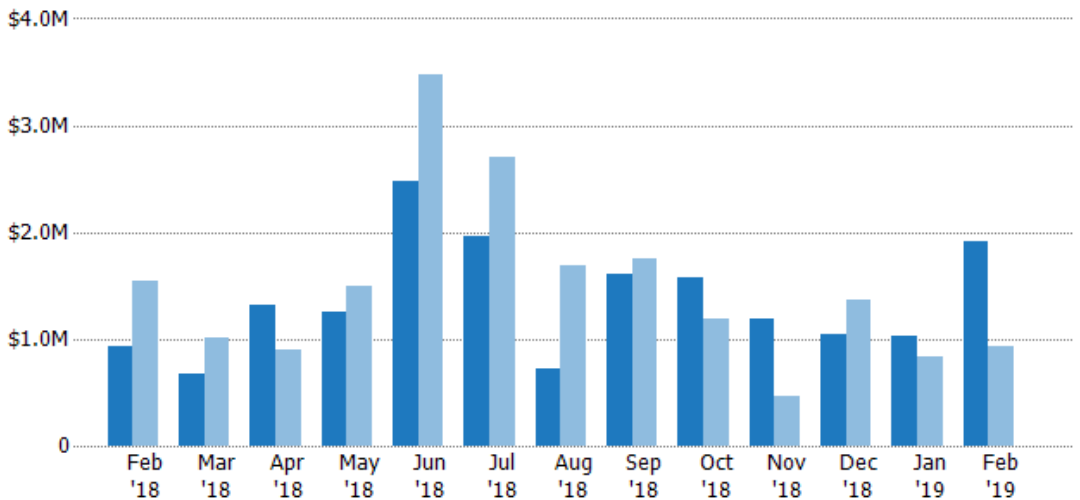
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$1.91M	104.1%
Feb '18	\$936K	-39.3%
Feb '17	\$1.54M	27.9%



Current Year	\$936K	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.97M	\$724K	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$1.03M	\$1.91M
Prior Year	\$1.54M	\$1.02M	\$895K	\$1.49M	\$3.48M	\$2.7M	\$1.69M	\$1.75M	\$1.18M	\$464K	\$1.37M	\$835K	\$936K
Percent Change from Prior Year	-39%	-35%	46%	-17%	-29%	-27%	-57%	-8%	32%	156%	-24%	23%	104%

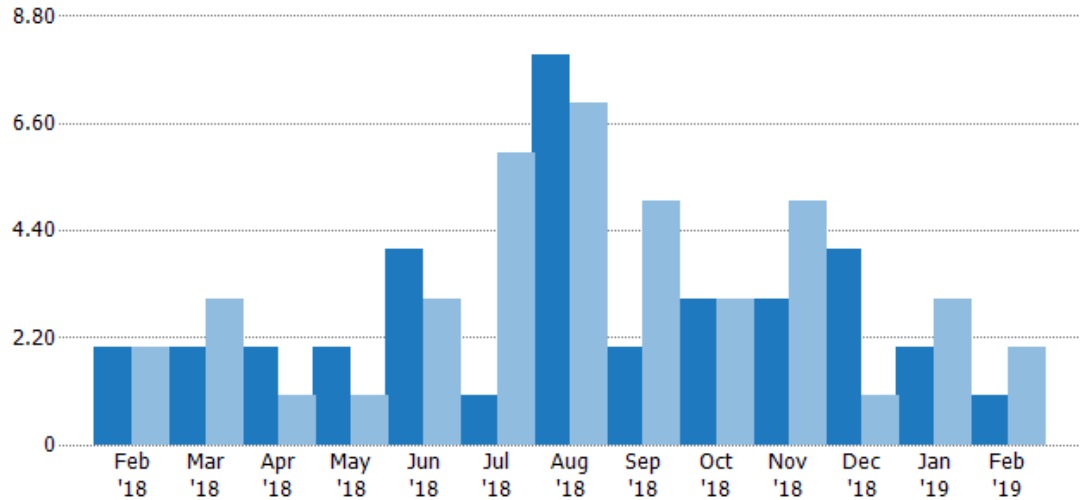
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Feb '19	1	-50%
Feb '18	2	0%
Feb '17	2	



Current Year	2	2	2	2	4	1	8	2	3	3	4	2	1
Prior Year	2	3	1	1	3	6	7	5	3	5	1	3	2
Percent Change from Prior Year	0%	-33%	100%	100%	33%	-83%	14%	-60%	0%	-40%	300%	-33%	-50%

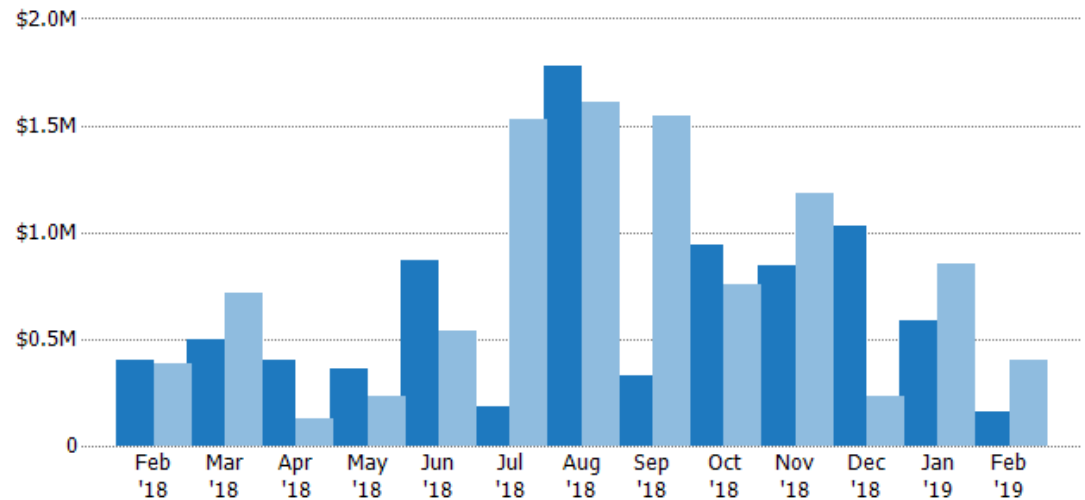
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$162K	-59.4%
Feb '18	\$399K	4.2%
Feb '17	\$383K	



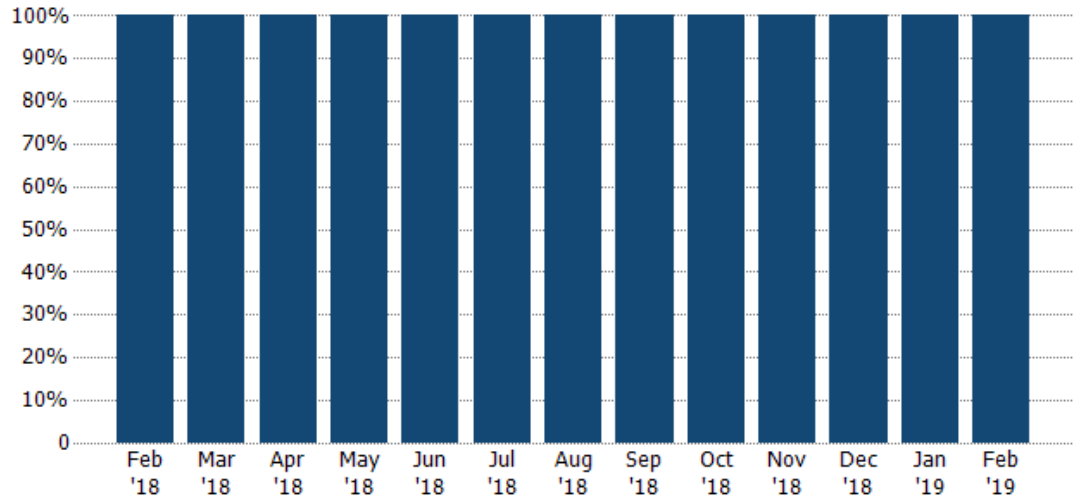
Current Year	\$399K	\$500K	\$399K	\$364K	\$870K	\$183K	\$1.78M	\$326K	\$943K	\$844K	\$1.03M	\$583K	\$162K
Prior Year	\$383K	\$718K	\$125K	\$230K	\$539K	\$1.53M	\$1.61M	\$1.55M	\$756K	\$1.18M	\$234K	\$853K	\$399K
Percent Change from Prior Year	4%	-30%	219%	58%	61%	-88%	10%	-79%	25%	-29%	340%	-32%	-59%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Single Family Residence

100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

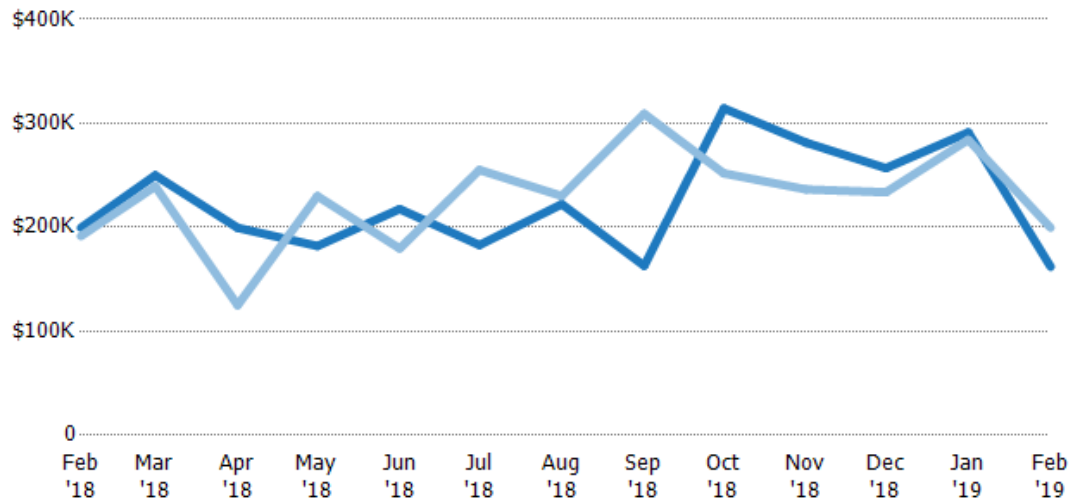
## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$162K	-18.8%
Feb '18	\$200K	4.2%
Feb '17	\$192K	



Current Year	\$200K	\$250K	\$200K	\$182K	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K
Prior Year	\$192K	\$239K	\$125K	\$230K	\$180K	\$255K	\$230K	\$309K	\$252K	\$236K	\$234K	\$284K	\$200K
Percent Change from Prior Year	4%	4%	60%	-21%	21%	-28%	-3%	-47%	25%	19%	10%	2%	-19%

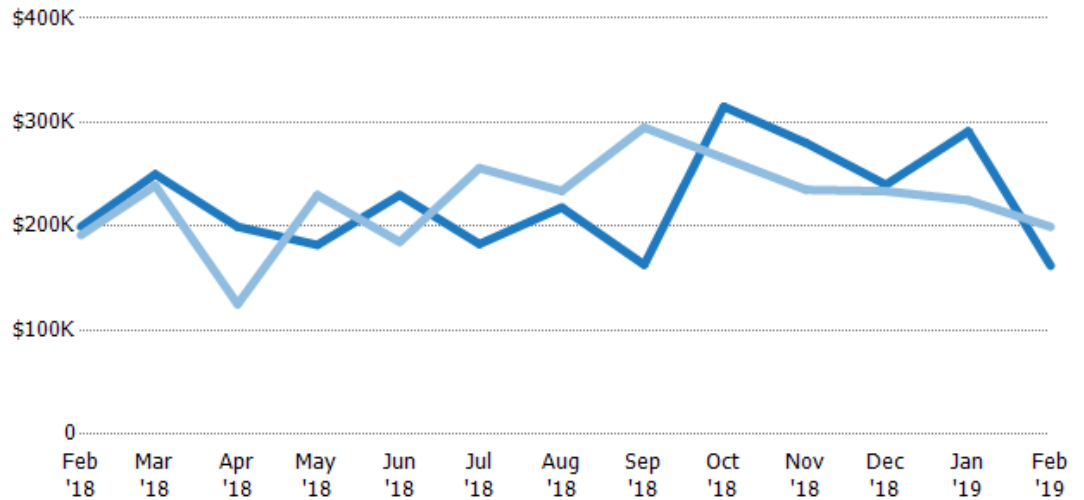
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$162K	-18.8%
Feb '18	\$200K	4.2%
Feb '17	\$192K	



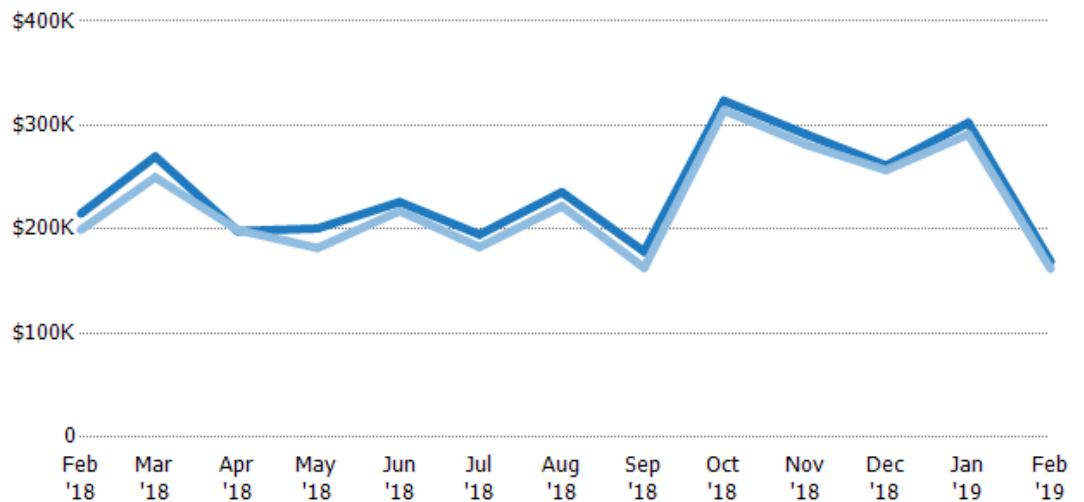
Current Year	\$200K	\$250K	\$200K	\$182K	\$230K	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$162K
Prior Year	\$192K	\$239K	\$125K	\$230K	\$185K	\$256K	\$234K	\$295K	\$266K	\$235K	\$234K	\$225K	\$200K
Percent Change from Prior Year	4%	5%	60%	-21%	24%	-29%	-7%	-45%	19%	19%	3%	29%	-19%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



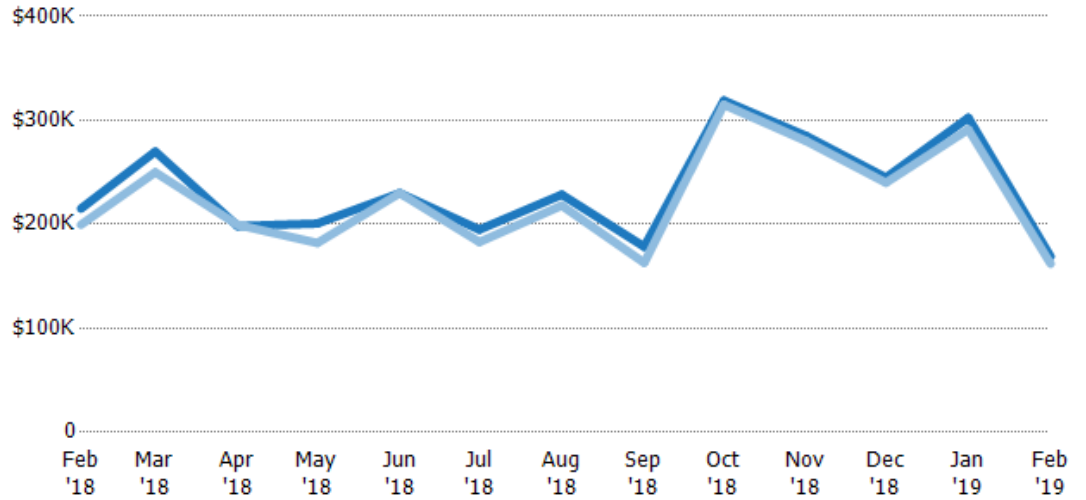
Avg List Price	\$215K	\$270K	\$198K	\$201K	\$226K	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$169K
Avg Sales Price	\$200K	\$250K	\$200K	\$182K	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K
Avg Sales Price as a % of Avg List Price	93%	93%	101%	91%	96%	94%	94%	91%	97%	97%	98%	96%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

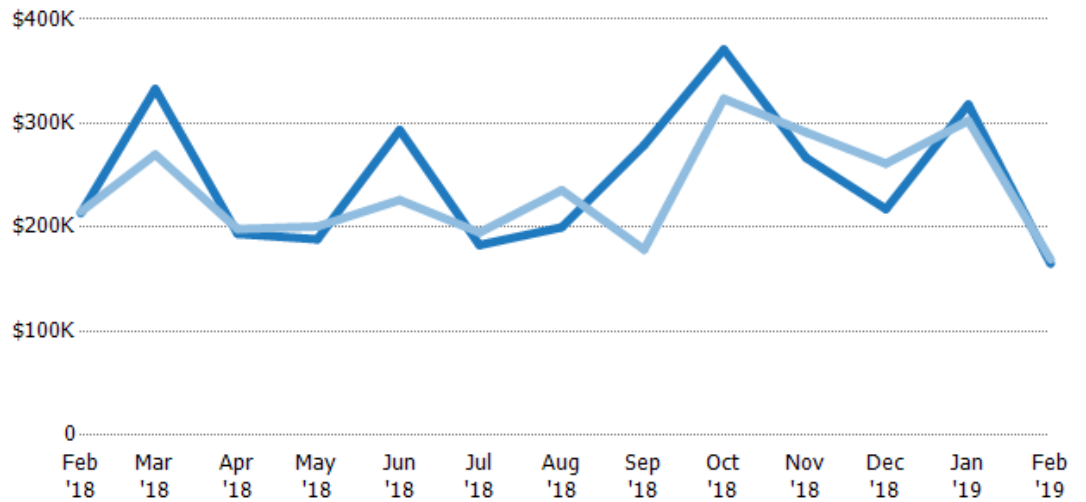


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



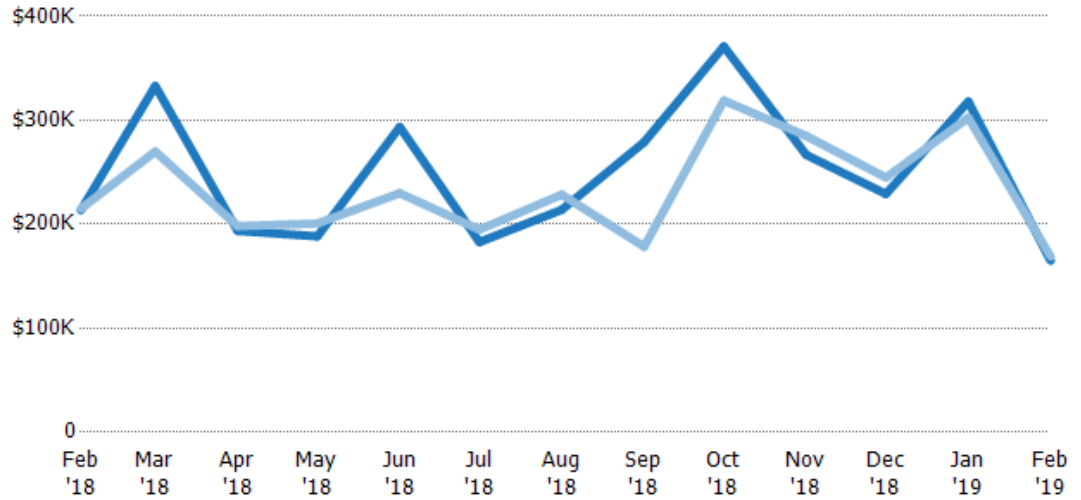
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Median Est Value	\$214K	\$333K	\$194K	\$188K	\$294K	\$183K	\$214K	\$279K	\$371K	\$267K	\$229K	\$318K	\$165K
Median Sales Price	\$215K	\$270K	\$198K	\$201K	\$230K	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$169K
Med Sales Price as a % of Med Est Value	101%	81%	102%	107%	78%	107%	107%	64%	86%	107%	107%	95%	102%