

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2019	Mar 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	2	3	-33.3%	7	10	-30%
New Listing Volume	\$409,900	\$781,999	-47.6%	\$6,461,900	\$7,051,799	-8.4%
Active Listing Count	20	28	-28.6%	N/A	N/A	
Active Listing Volume	\$11,059,000	\$10,984,599	+0.7%	N/A	N/A	
Average Listing Price	\$552,950	\$392,307	+40.9%	\$450,956	\$389,527	+15.8%
Median Listing Price	\$289,000	\$203,000	+42.4%	\$289,000	\$198,967	+45.3%
Median Days in RPR	214	185	+15.7%	199.43	173.07	+15.2%
Months of Inventory	20	14	+42.9%	10	10.5	-4.8%
Absorption Rate	5%	7.14%	-2.1%	10%	9.52%	+0.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	1	+300%	9	5	+80%
New Pending Sales Volume	\$947,900	\$270,000	+251.1%	\$2,589,700	\$1,141,400	+126.9%
Pending Sales Count	6	3	+100%	N/A	N/A	
Pending Sales Volume	\$1,505,900	\$666,500	+125.9%	N/A	N/A	
Closed Sales Count	4	2	+100%	7	7	+/-
Closed Sales Volume	\$1,302,500	\$500,000	+160.5%	\$2,047,000	\$1,751,500	+16.9%
Average Sales Price	\$325,625	\$250,000	+30.3%	\$292,429	\$250,214	+16.9%
Median Sales Price	\$320,000	\$250,000	+28%	\$289,214	\$224,857	+28.6%

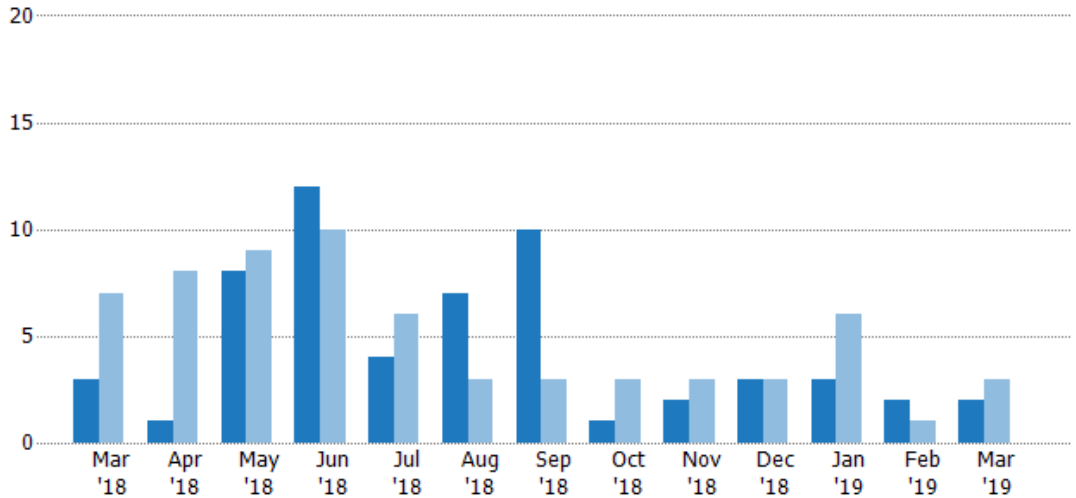
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Mar '19	2	-33.3%
Mar '18	3	-57.1%
Mar '17	7	-85.7%



Current Year	3	1	8	12	4	7	10	1	2	3	3	2	2
Prior Year	7	8	9	10	6	3	3	3	3	3	6	1	3
Percent Change from Prior Year	-57%	-88%	-11%	20%	-33%	133%	233%	-67%	-33%	0%	-50%	100%	-33%

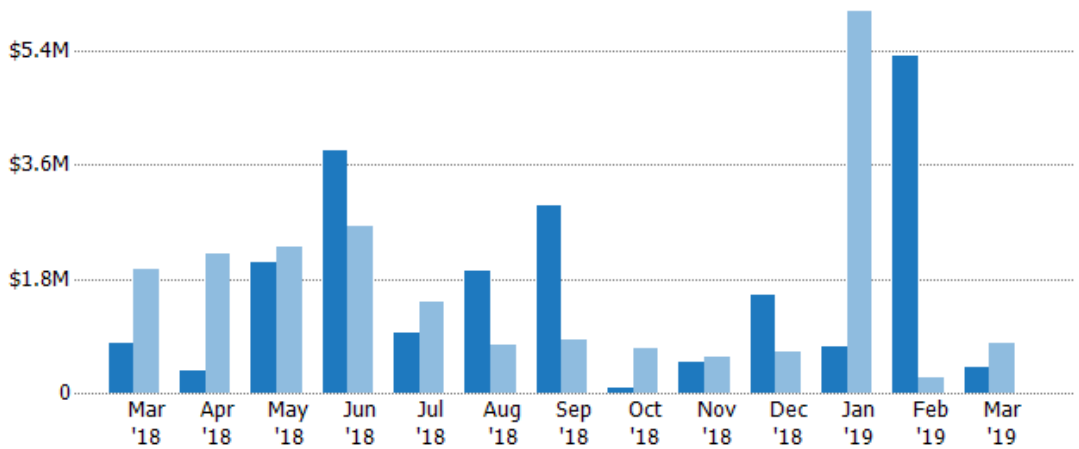
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$410K	-47.6%
Mar '18	\$782K	-59.7%
Mar '17	\$1.94M	-85.6%



Current Year	\$782K	\$350K	\$2.06M	\$3.82M	\$936K	\$1.93M	\$2.97M	\$80K	\$495K	\$1.54M	\$738K	\$5.31M	\$410K
Prior Year	\$1.94M	\$2.2M	\$2.31M	\$2.64M	\$1.44M	\$766K	\$848K	\$695K	\$574K	\$645K	\$6.03M	\$238K	\$782K
Percent Change from Prior Year	-60%	-84%	-11%	45%	-35%	153%	250%	-88%	-14%	139%	-88%	2,137%	-48%

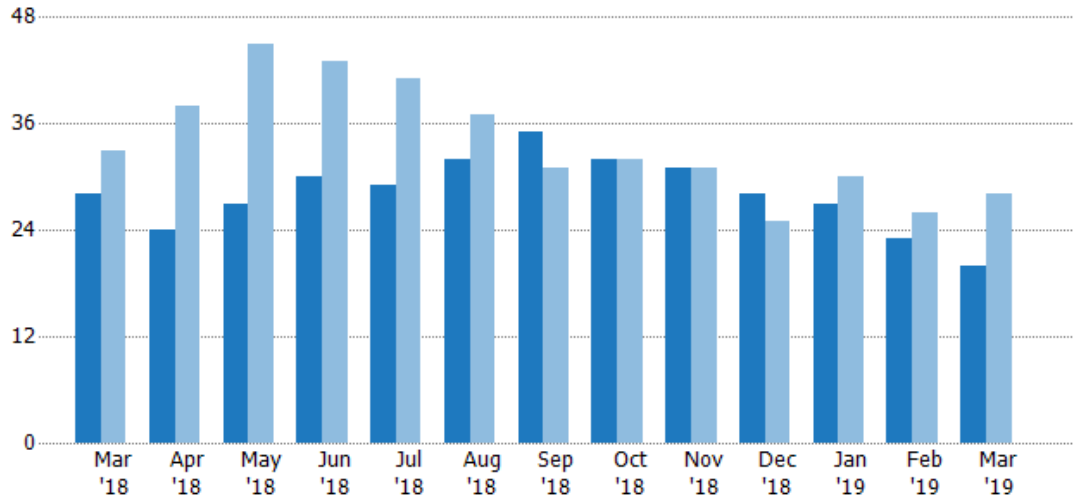
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Mar '19	20	-28.6%
Mar '18	28	-15.2%
Mar '17	33	0%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	28	24	27	30	29	32	35	32	31	28	27	23	20
Prior Year	33	38	45	43	41	37	31	32	31	25	30	26	28
Percent Change from Prior Year	-15%	-37%	-40%	-30%	-29%	-14%	13%	0%	0%	12%	-10%	-12%	-29%

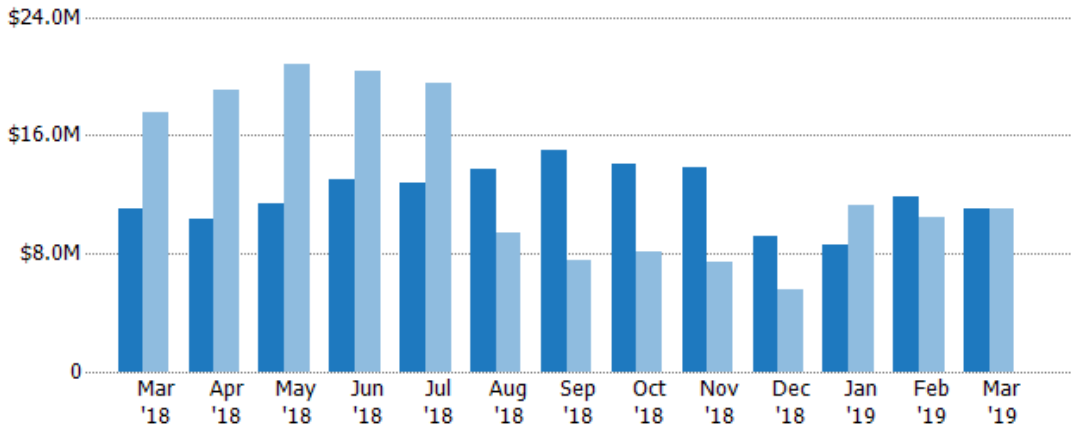
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$11.1M	0.7%
Mar '18	\$11M	-37.6%
Mar '17	\$17.6M	-39.7%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$11M	\$10.3M	\$11.4M	\$13M	\$12.8M	\$13.8M	\$15M	\$14.1M	\$13.9M	\$9.13M	\$8.63M	\$11.9M	\$11.1M
Prior Year	\$17.6M	\$19M	\$20.8M	\$20.3M	\$19.6M	\$9.41M	\$7.6M	\$8.14M	\$7.46M	\$5.57M	\$11.3M	\$10.5M	\$11M
Percent Change from Prior Year	-38%	-46%	-45%	-36%	-35%	46%	98%	73%	86%	64%	-23%	13%	1%

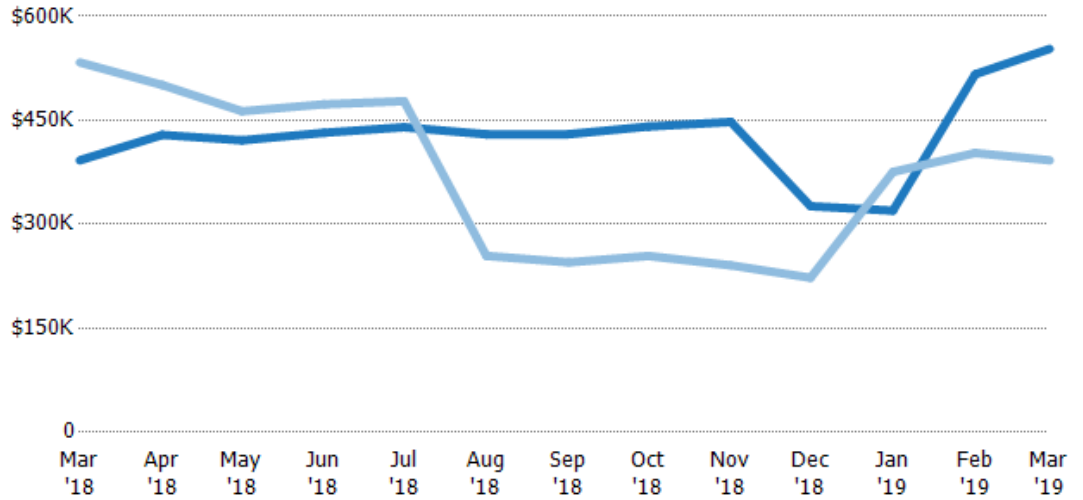
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$553K	40.9%
Mar '18	\$392K	-26.5%
Mar '17	\$533K	-39.7%



Current Year	\$392K	\$429K	\$421K	\$432K	\$440K	\$430K	\$430K	\$441K	\$448K	\$326K	\$320K	\$516K	\$553K
Prior Year	\$533K	\$501K	\$463K	\$473K	\$478K	\$254K	\$245K	\$254K	\$241K	\$223K	\$375K	\$403K	\$392K
Percent Change from Prior Year	-26%	-14%	-9%	-9%	-8%	69%	75%	73%	86%	46%	-15%	28%	41%

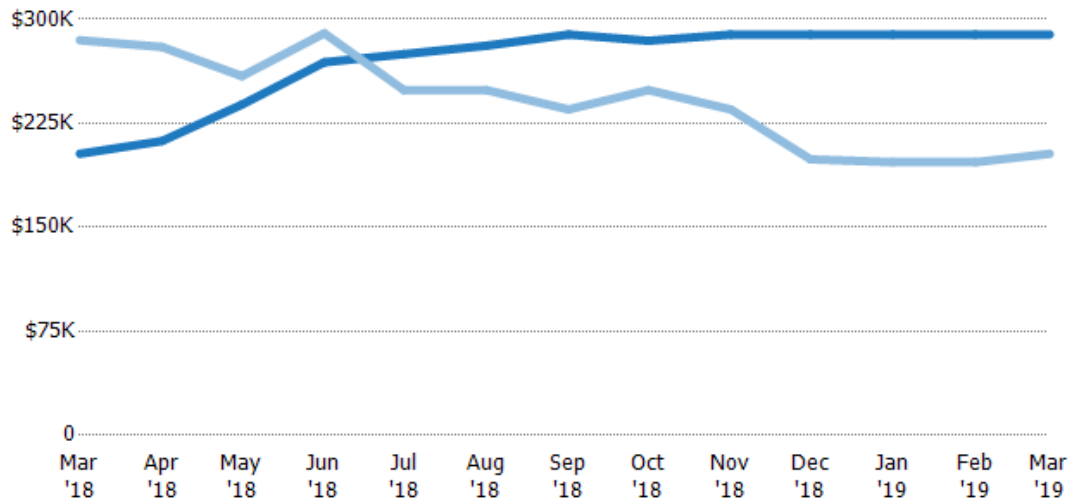
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$289K	42.4%
Mar '18	\$203K	-28.7%
Mar '17	\$285K	-13%



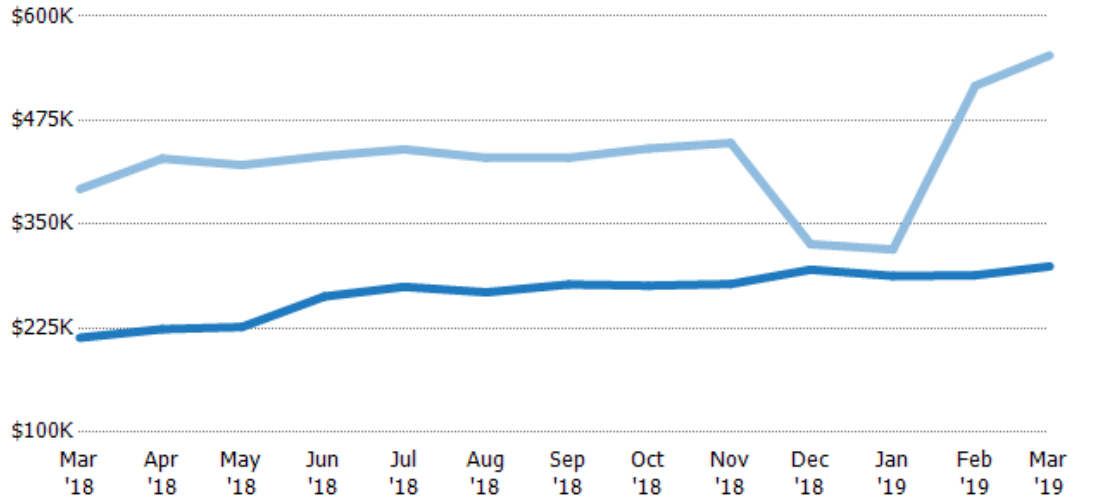
Current Year	\$203K	\$212K	\$239K	\$269K	\$275K	\$281K	\$289K	\$285K	\$289K	\$289K	\$289K	\$289K	\$289K
Prior Year	\$285K	\$280K	\$259K	\$290K	\$249K	\$249K	\$235K	\$249K	\$235K	\$199K	\$197K	\$197K	\$203K
Percent Change from Prior Year	-29%	-24%	-8%	-7%	10%	13%	23%	14%	23%	45%	47%	47%	42%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



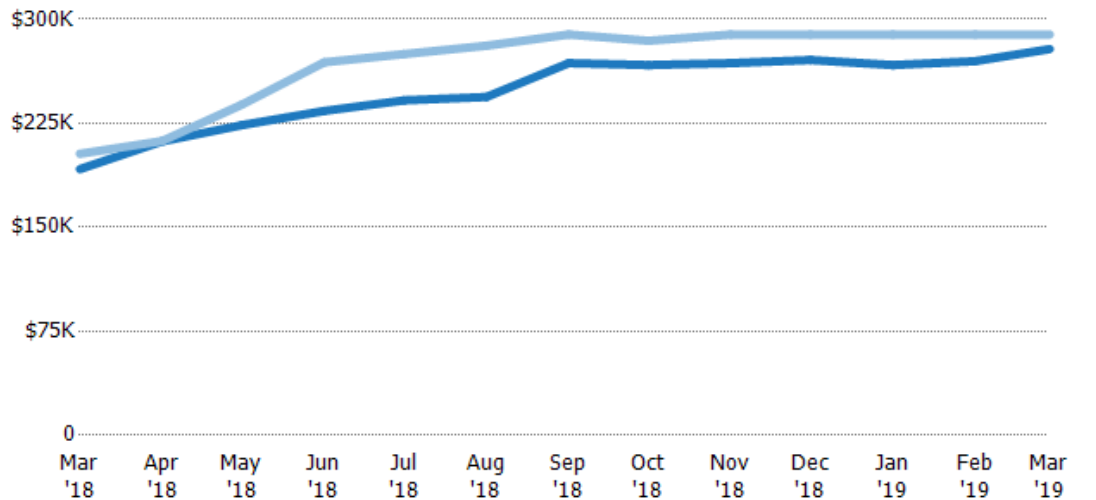
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$214K	\$224K	\$226K	\$263K	\$275K	\$268K	\$278K	\$276K	\$278K	\$295K	\$288K	\$289K	\$299K
Avg Listing Price	\$392K	\$429K	\$421K	\$432K	\$440K	\$430K	\$430K	\$441K	\$448K	\$326K	\$320K	\$516K	\$553K
Avg Listing Price as a % of Avg Est Value	184%	192%	186%	164%	160%	160%	155%	160%	161%	110%	111%	179%	185%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$192K	\$212K	\$224K	\$234K	\$242K	\$244K	\$268K	\$267K	\$268K	\$271K	\$267K	\$270K	\$279K
Median Listing Price	\$203K	\$212K	\$239K	\$269K	\$275K	\$281K	\$289K	\$285K	\$289K	\$289K	\$289K	\$289K	\$289K
Med Listing Price as a % of Med Est Value	106%	100%	107%	115%	114%	115%	108%	107%	108%	107%	108%	107%	104%

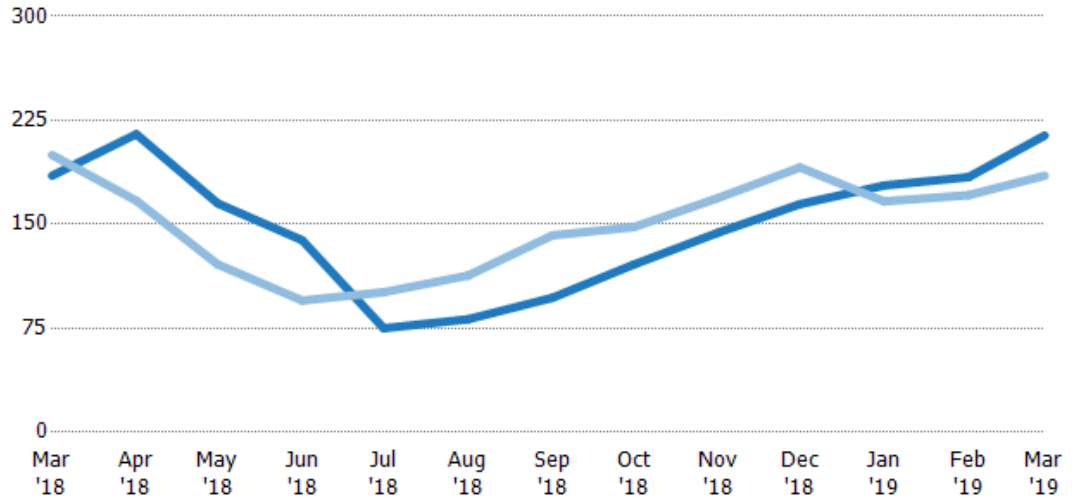
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Mar '19	214	15.7%
Mar '18	185	-7.5%
Mar '17	200	2%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	185	215	165	139	75	81.5	97	121	144	165	178	184	214
Prior Year	200	167	121	95	101	113	142	148	169	191	167	171	185
Percent Change from Prior Year	-8%	29%	36%	46%	-26%	-28%	-32%	-18%	-15%	-14%	7%	8%	16%

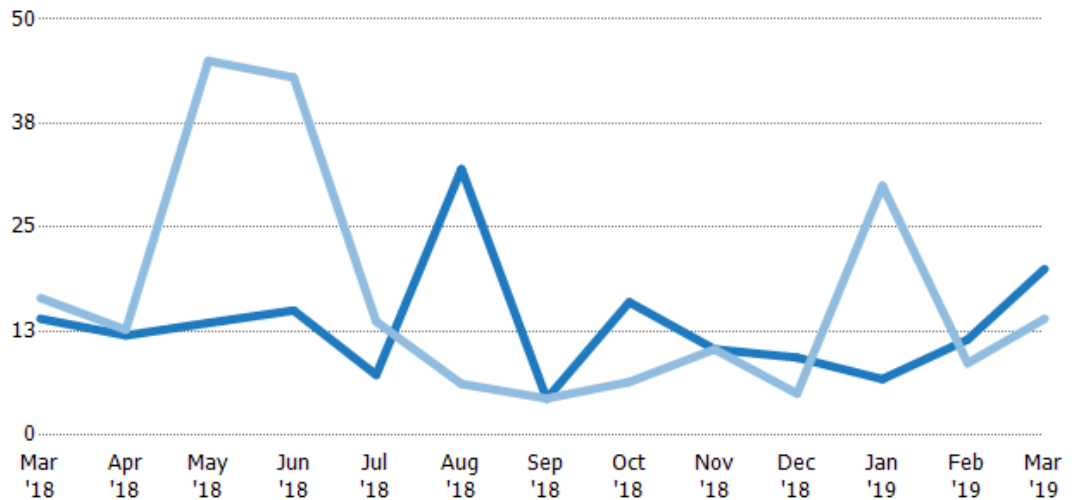
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Mar '19	20	42.9%
Mar '18	14	-15.2%
Mar '17	16.5	



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	14	12	13.5	15	7.25	32	4.38	16	10.3	9.33	6.75	11.5	20
Prior Year	16.5	12.7	45	43	13.7	6.17	4.43	6.4	10.3	5	30	8.67	14
Percent Change from Prior Year	-15%	-5%	-70%	-65%	-47%	419%	-1%	150%	0%	87%	-78%	33%	43%

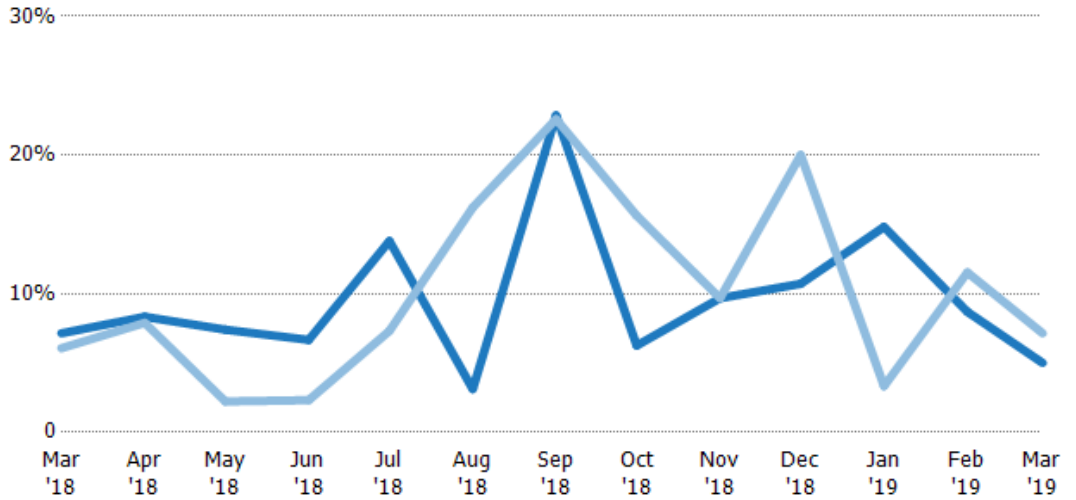
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Mar '19	5%	2.1%
Mar '18	7%	-1.1%
Mar '17	6%	



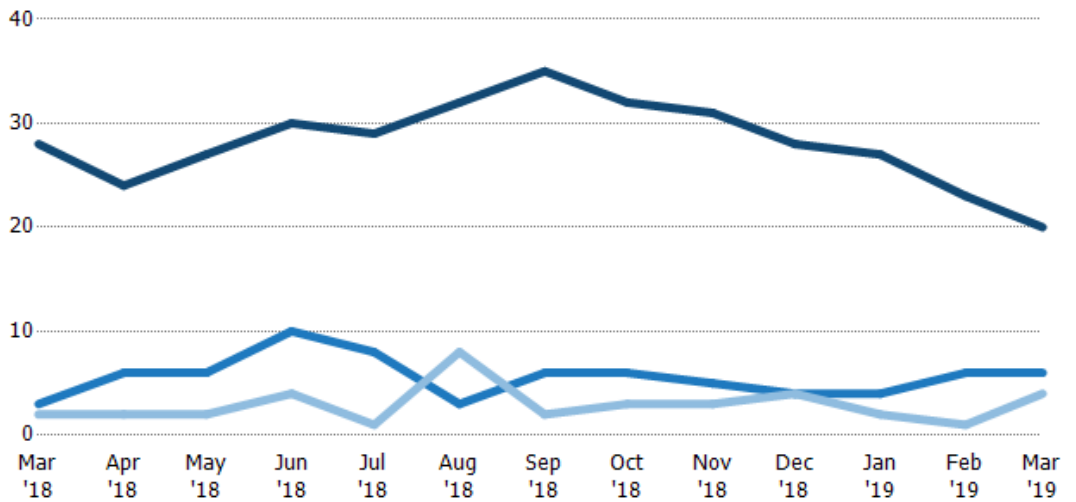
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	7%	8%	7%	7%	14%	3%	23%	6%	10%	11%	15%	9%	5%
Prior Year	6%	8%	2%	2%	7%	16%	23%	16%	10%	20%	3%	12%	7%
Change from Prior Year	-1%	0%	-5%	-4%	-6%	13%	0%	9%	0%	9%	-11%	3%	2%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



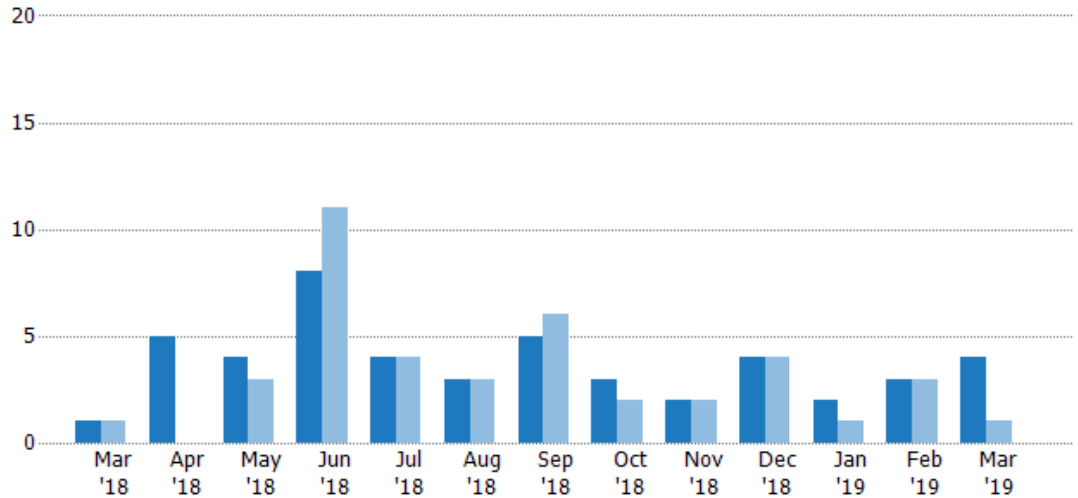
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Active	28	24	27	30	29	32	35	32	31	28	27	23	20
Pending	3	6	6	10	8	3	6	6	5	4	4	6	6
Sold	2	2	2	4	1	8	2	3	3	4	2	1	4

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



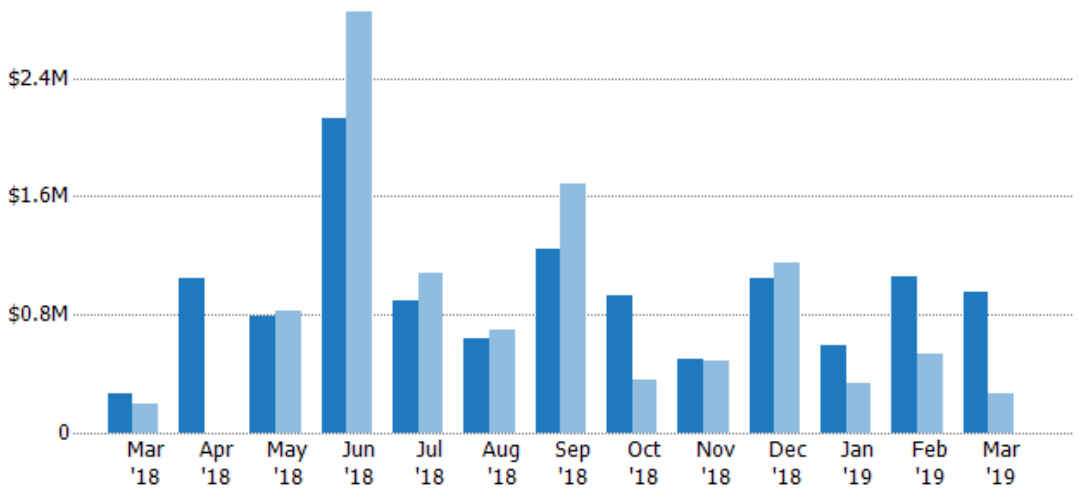
Current Year	1	5	4	8	4	3	5	3	2	4	2	3	4
Prior Year	1	-	3	11	4	3	6	2	2	4	1	3	1
Percent Change from Prior Year	0%	100%	33%	-27%	0%	0%	-17%	50%	0%	0%	100%	0%	300%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$270K	\$1.04M	\$787K	\$2.13M	\$897K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$589K	\$1.05M	\$948K
Prior Year	\$195K	-	\$825K	\$2.85M	\$1.08M	\$694K	\$1.69M	\$360K	\$489K	\$1.15M	\$340K	\$532K	\$270K
Percent Change from Prior Year	38%	100%	-5%	-25%	-17%	-8%	-27%	159%	1%	-10%	73%	98%	251%



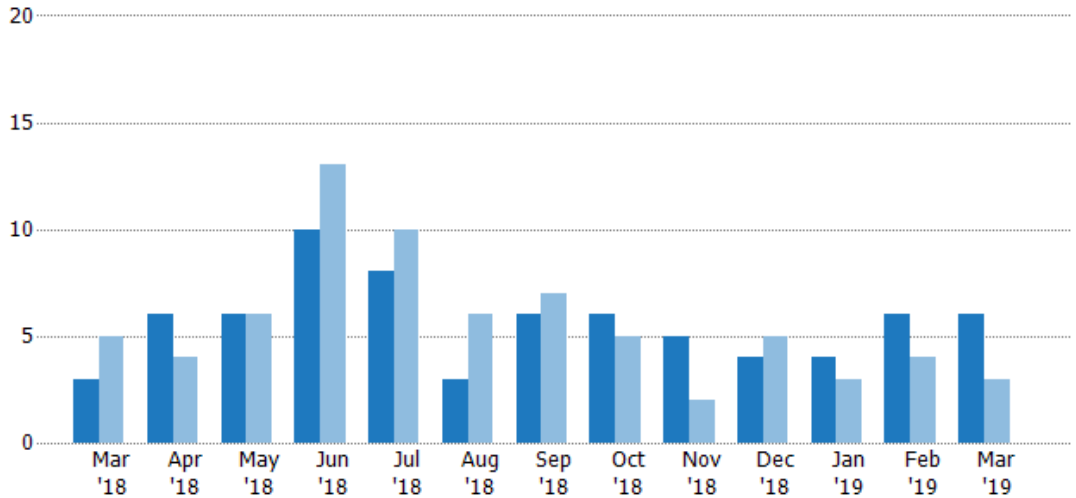
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Mar '19	6	100%
Mar '18	3	-40%
Mar '17	5	60%



Current Year	3	6	6	10	8	3	6	6	5	4	4	6	6
Prior Year	5	4	6	13	10	6	7	5	2	5	3	4	3
Percent Change from Prior Year	-40%	50%	0%	-23%	-20%	-50%	-14%	20%	150%	-20%	33%	50%	100%

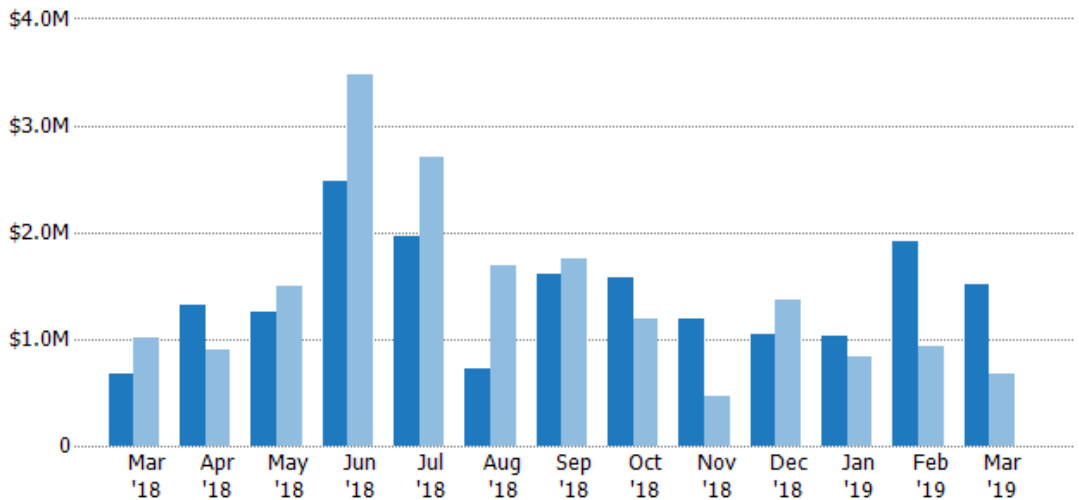
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$1.51M	125.9%
Mar '18	\$667K	-34.6%
Mar '17	\$1.02M	71.7%



Current Year	\$667K	\$1.31M	\$1.25M	\$2.47M	\$1.97M	\$724K	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$1.03M	\$1.91M	\$1.51M
Prior Year	\$1.02M	\$895K	\$1.49M	\$3.48M	\$2.7M	\$1.69M	\$1.75M	\$1.18M	\$464K	\$1.37M	\$835K	\$936K	\$667K
Percent Change from Prior Year	-35%	46%	-17%	-29%	-27%	-57%	-8%	32%	156%	-24%	23%	104%	126%

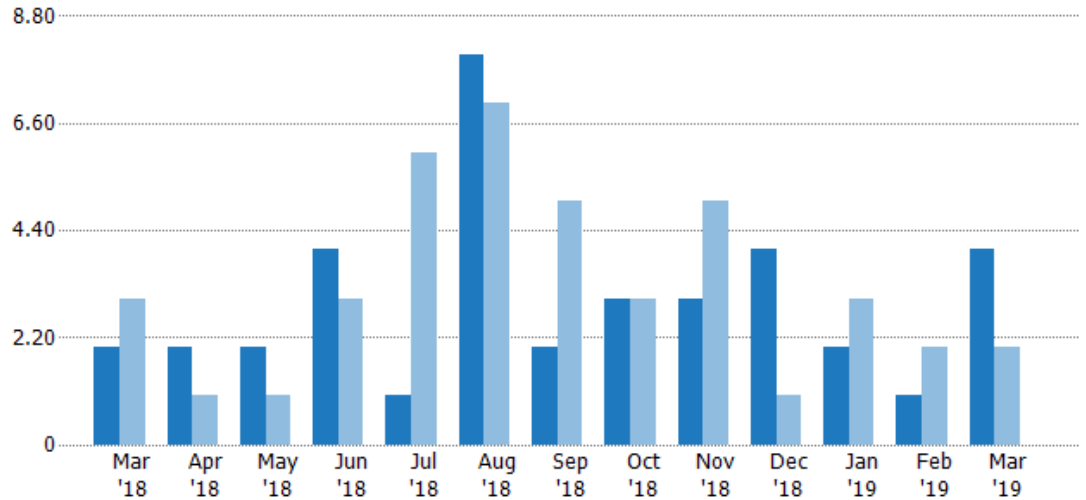
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Mar '19	4	100%
Mar '18	2	-33.3%
Mar '17	3	-33.3%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	2	2	2	4	1	8	2	3	3	4	2	1	4
Prior Year	3	1	1	3	6	7	5	3	5	1	3	2	2
Percent Change from Prior Year	-33%	100%	100%	33%	-83%	14%	-60%	0%	-40%	300%	-33%	-50%	100%

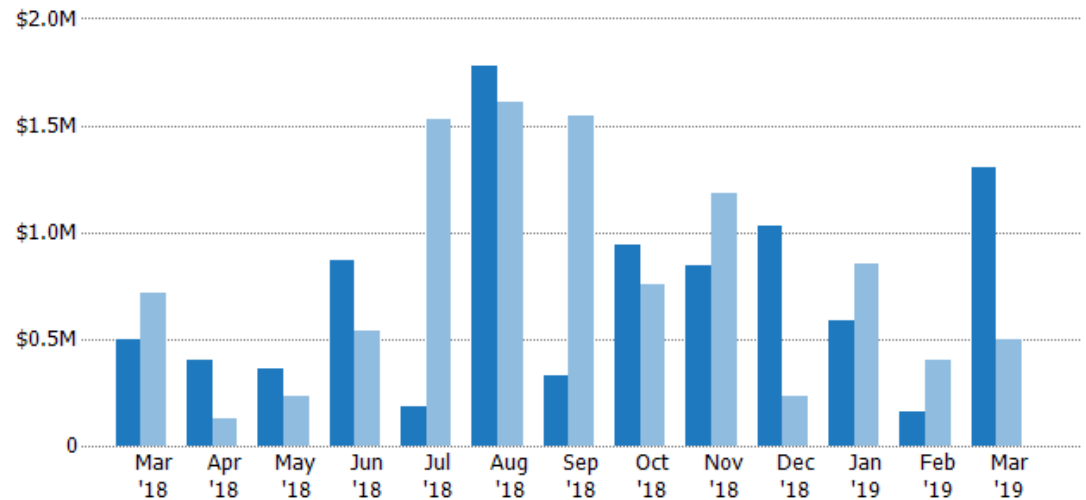
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$1.3M	160.5%
Mar '18	\$500K	-30.4%
Mar '17	\$718K	-51.7%



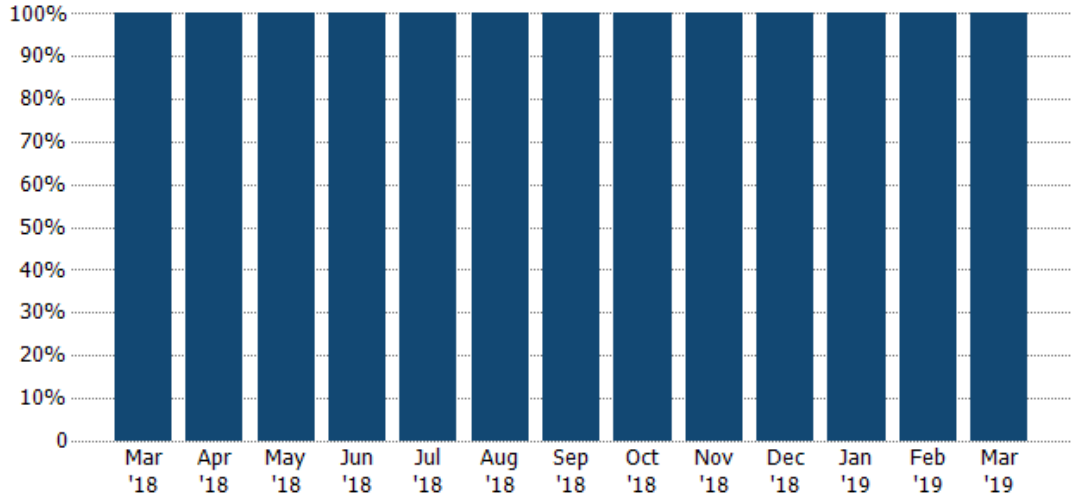
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$500K	\$399K	\$364K	\$870K	\$183K	\$1.78M	\$326K	\$943K	\$844K	\$1.03M	\$583K	\$162K	\$1.3M
Prior Year	\$718K	\$125K	\$230K	\$539K	\$1.53M	\$1.61M	\$1.55M	\$756K	\$1.18M	\$234K	\$853K	\$399K	\$500K
Percent Change from Prior Year	-30%	219%	58%	61%	-88%	10%	-79%	25%	-29%	340%	-32%	-59%	161%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



■ Single Family Residence

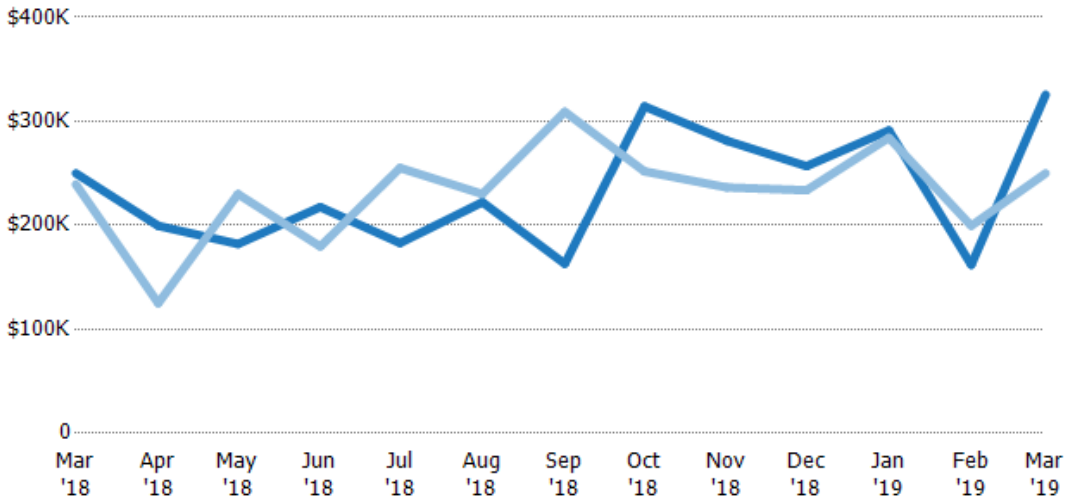
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
Mar '19	\$326K	30.3%
Mar '18	\$250K	4.5%
Mar '17	\$239K	-27.5%

■ Current Year	\$250K	\$200K	\$182K	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K	\$326K
■ Prior Year	\$239K	\$125K	\$230K	\$180K	\$255K	\$230K	\$309K	\$252K	\$236K	\$234K	\$284K	\$200K	\$250K
Percent Change from Prior Year	4%	60%	-21%	21%	-28%	-3%	-47%	25%	19%	10%	2%	-19%	30%

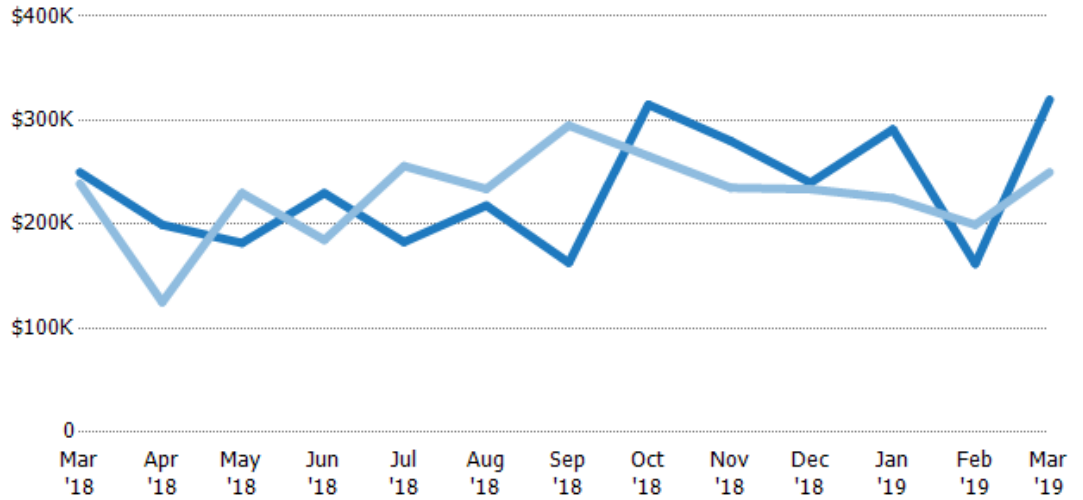
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$320K	28%
Mar '18	\$250K	4.6%
Mar '17	\$239K	-27.4%



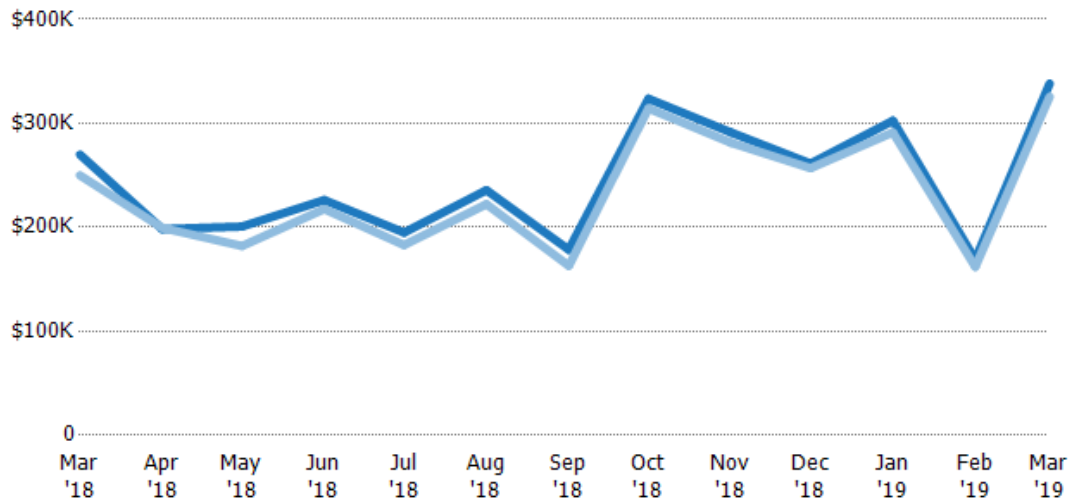
Current Year	\$250K	\$200K	\$182K	\$230K	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$162K	\$320K
Prior Year	\$239K	\$125K	\$230K	\$185K	\$256K	\$234K	\$295K	\$266K	\$235K	\$234K	\$225K	\$200K	\$250K
Percent Change from Prior Year	5%	60%	-21%	24%	-29%	-7%	-45%	19%	19%	3%	29%	-19%	28%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



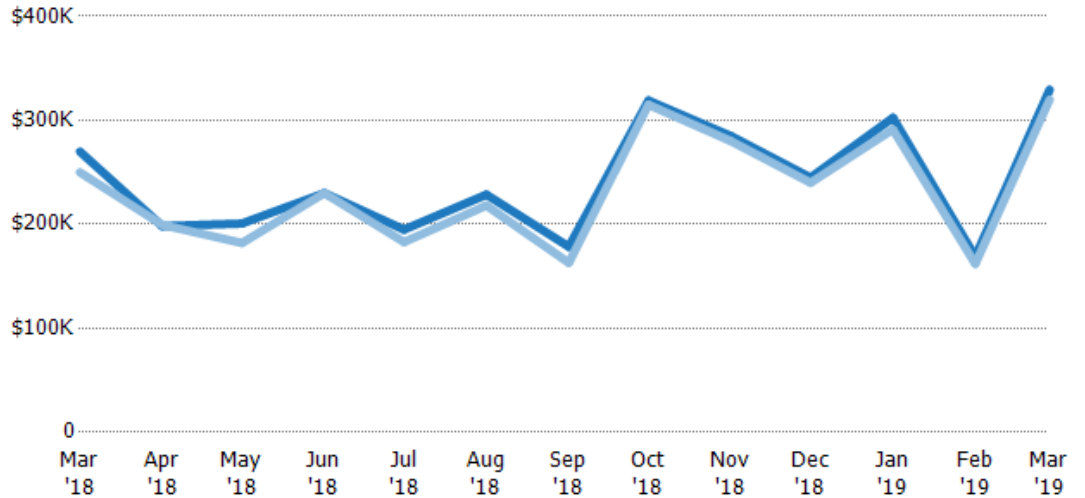
Avg List Price	\$270K	\$198K	\$201K	\$226K	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$169K	\$338K
Avg Sales Price	\$250K	\$200K	\$182K	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K	\$326K
Avg Sales Price as a % of Avg List Price	93%	101%	91%	96%	94%	94%	91%	97%	97%	98%	96%	96%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



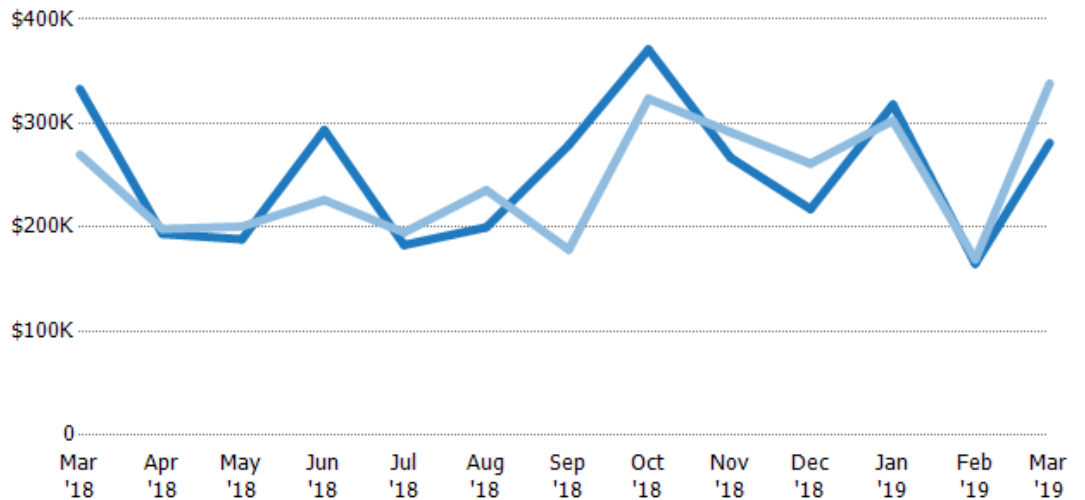
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median List Price	\$270K	\$198K	\$201K	\$230K	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$169K	\$329K
Median Sales Price	\$250K	\$200K	\$182K	\$230K	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$162K	\$320K
Med Sales Price as a % of Med List Price	93%	101%	91%	100%	94%	95%	91%	99%	98%	98%	96%	96%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



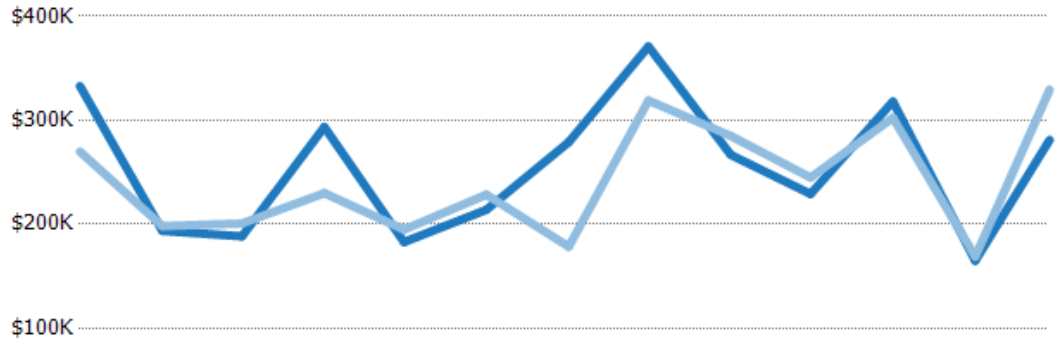
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$333K	\$194K	\$188K	\$294K	\$183K	\$200K	\$279K	\$371K	\$267K	\$217K	\$318K	\$165K	\$281K
Avg Sales Price	\$270K	\$198K	\$201K	\$226K	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$169K	\$338K
Avg Sales Price as a % of Avg Est Value	81%	102%	107%	77%	107%	118%	64%	87%	109%	120%	95%	102%	120%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$333K	\$194K	\$188K	\$294K	\$183K	\$214K	\$279K	\$371K	\$267K	\$229K	\$318K	\$165K	\$281K
Median Sales Price	\$270K	\$198K	\$201K	\$230K	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$169K	\$329K
Med Sales Price as a % of Med Est Value	81%	102%	107%	78%	107%	107%	64%	86%	107%	107%	95%	102%	117%