

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	10	+30%	25	20	+25%
New Listing Volume	\$2,695,800	\$2,541,600	+6.1%	\$4,888,900	\$3,822,688	+27.9%
Active Listing Count	86	92	-6.5%	N/A	N/A	
Active Listing Volume	\$20,221,600	\$21,331,488	-5.2%	N/A	N/A	
Average Listing Price	\$235,135	\$231,864	+1.4%	\$236,962	\$227,650	+4.1%
Median Listing Price	\$169,700	\$171,950	-1.3%	\$169,802	\$169,600	+0.1%
Median Days in RPR	221.5	181	+22.4%	222.19	183.7	+21%
Months of Inventory	14.3	10.2	+40.2%	11.7	16.7	-30.3%
Absorption Rate	6.98%	9.78%	-2.8%	8.57%	5.98%	+2.6%
Sales Activity Charts Metrics						
New Pending Sales Count	11	7	+57.1%	18	15	+20%
New Pending Sales Volume	\$2,249,700	\$1,286,400	+74.9%	\$3,334,200	\$2,400,650	+38.9%
Pending Sales Count	18	10	+80%	N/A	N/A	
Pending Sales Volume	\$2,904,600	\$1,590,800	+82.6%	N/A	N/A	
Closed Sales Count	7	6	+16.7%	13	15	-13.3%
Closed Sales Volume	\$1,427,500	\$888,900	+60.6%	\$2,177,000	\$2,219,100	-1.9%
Average Sales Price	\$203,929	\$148,150	+37.7%	\$167,462	\$147,940	+13.2%
Median Sales Price	\$122,500	\$141,250	-13.3%	\$134,500	\$131,500	+2.3%

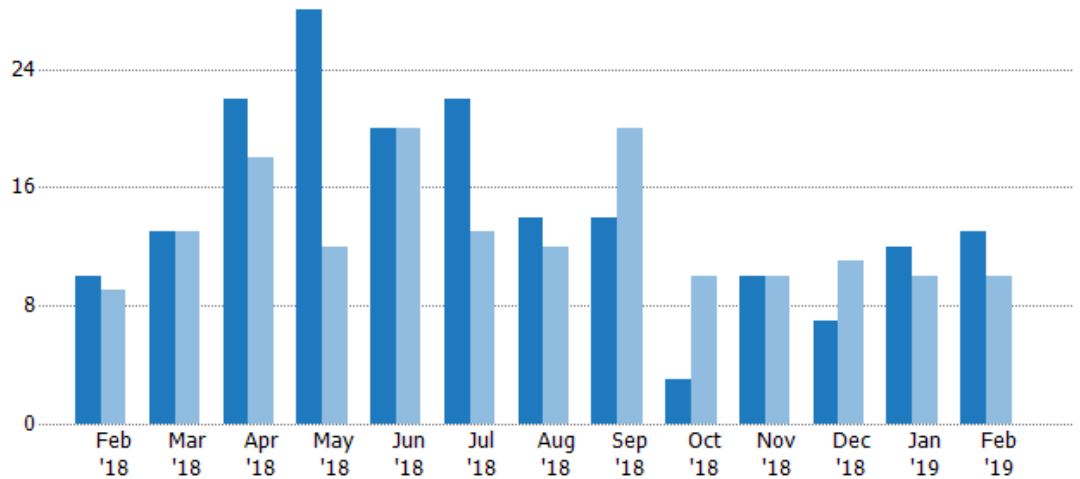
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	13	30%
Feb '18	10	11.1%
Feb '17	9	77.8%



Current Year	10	13	22	28	20	22	14	14	3	10	7	12	13
Prior Year	9	13	18	12	20	13	12	20	10	10	11	10	10
Percent Change from Prior Year	11%	0%	22%	133%	0%	69%	17%	-30%	-70%	0%	-36%	20%	30%

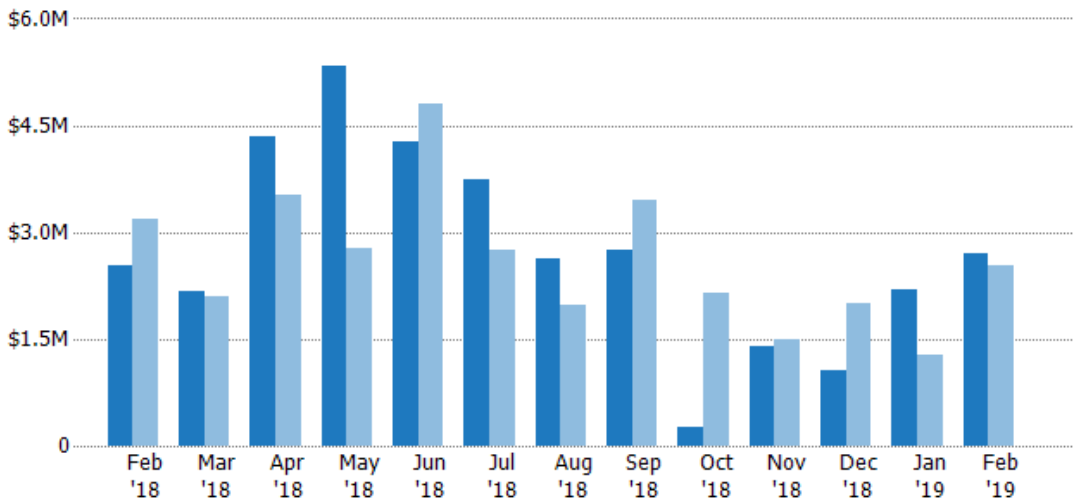
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$2.7M	6.1%
Feb '18	\$2.54M	-20.3%
Feb '17	\$3.19M	34.4%



Current Year	\$2.54M	\$2.18M	\$4.35M	\$5.34M	\$4.28M	\$3.73M	\$2.64M	\$2.74M	\$272K	\$1.39M	\$1.06M	\$2.19M	\$2.7M
Prior Year	\$3.19M	\$2.1M	\$3.52M	\$2.77M	\$4.81M	\$2.74M	\$1.98M	\$3.45M	\$2.14M	\$1.48M	\$1.99M	\$1.28M	\$2.54M
Percent Change from Prior Year	-20%	4%	24%	93%	-11%	36%	33%	-21%	-87%	-6%	-47%	71%	6%

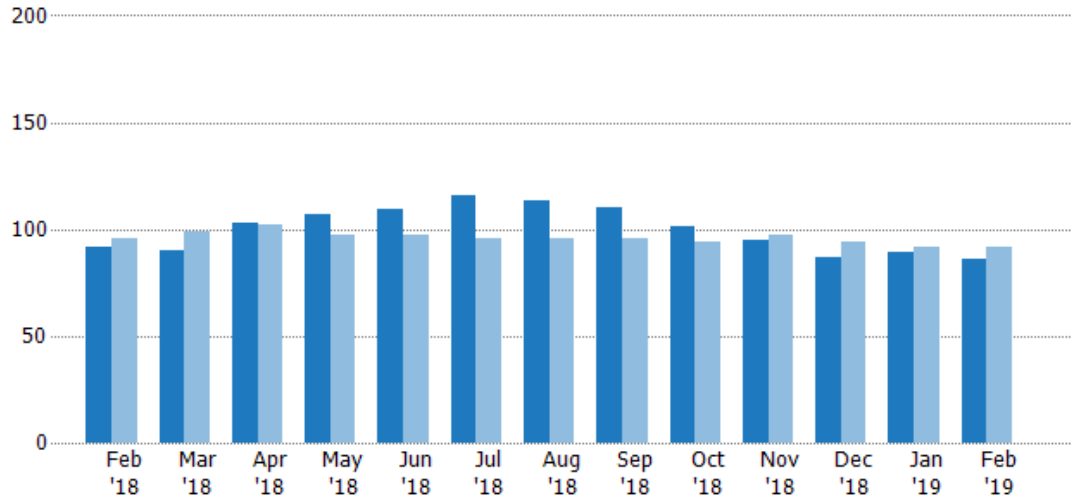
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	86	-6.5%
Feb '18	92	-4.2%
Feb '17	96	5.2%



Current Year	92	90	103	107	109	116	113	110	101	95	87	89	86
Prior Year	96	99	102	97	97	96	96	96	94	97	94	92	92
Percent Change from Prior Year	-4%	-9%	1%	10%	12%	21%	18%	15%	7%	-2%	-7%	-3%	-7%

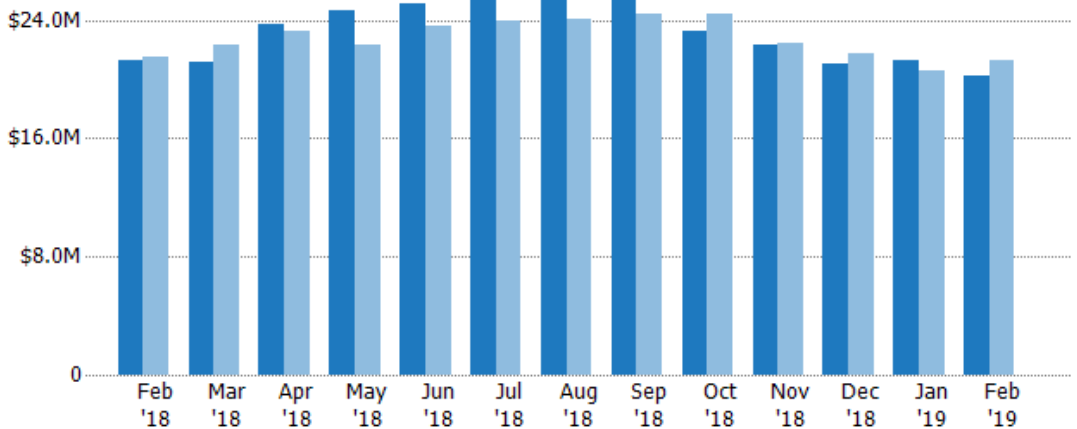
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$20.2M	-5.2%
Feb '18	\$21.3M	-0.6%
Feb '17	\$21.5M	0.5%



Current Year	\$21.3M	\$21.1M	\$23.7M	\$24.6M	\$25.1M	\$26.2M	\$26M	\$25.8M	\$23.2M	\$22.3M	\$21M	\$21.2M	\$20.2M
Prior Year	\$21.5M	\$22.3M	\$23.3M	\$22.4M	\$23.6M	\$23.9M	\$24M	\$24.4M	\$24.4M	\$22.5M	\$21.7M	\$20.6M	\$21.3M
Percent Change from Prior Year	-1%	-5%	2%	10%	7%	9%	8%	6%	-5%	-1%	-3%	3%	-5%

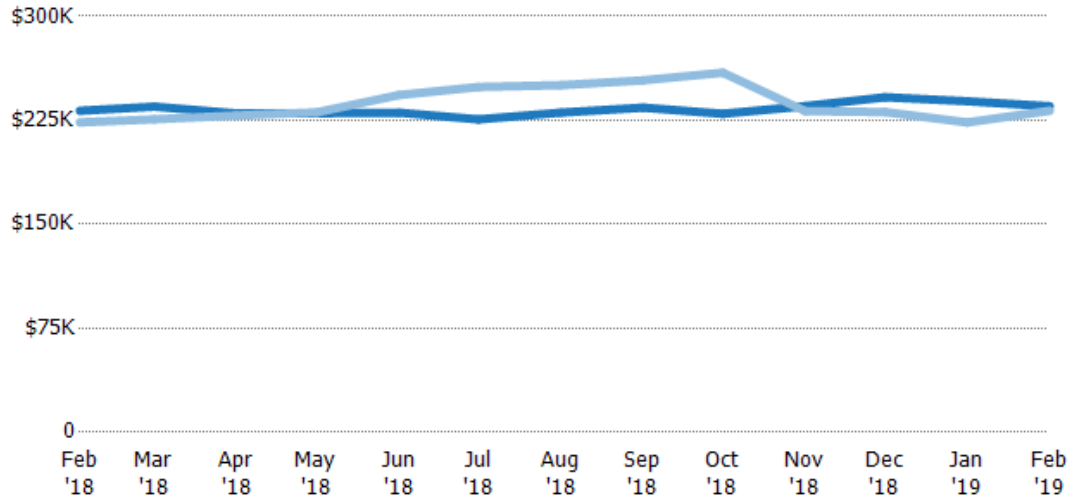
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$235K	1.4%
Feb '18	\$232K	3.8%
Feb '17	\$223K	-4.5%



Current Year	\$232K	\$235K	\$230K	\$230K	\$230K	\$226K	\$231K	\$234K	\$230K	\$235K	\$242K	\$239K	\$235K
Prior Year	\$223K	\$226K	\$228K	\$231K	\$243K	\$249K	\$250K	\$254K	\$259K	\$232K	\$231K	\$223K	\$232K
Percent Change from Prior Year	4%	4%	1%	0%	-5%	-9%	-8%	-8%	-11%	2%	5%	7%	1%

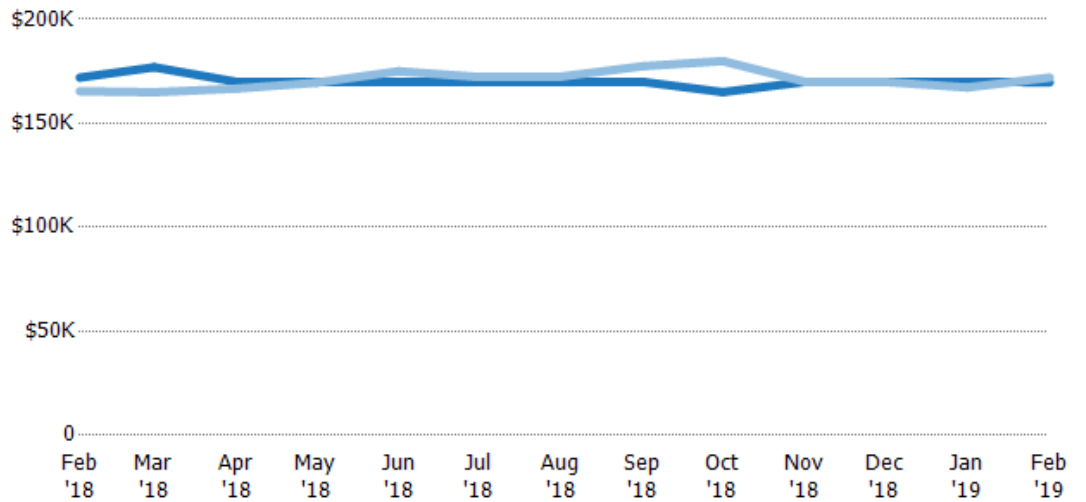
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$170K	-1.3%
Feb '18	\$172K	4%
Feb '17	\$165K	-10%



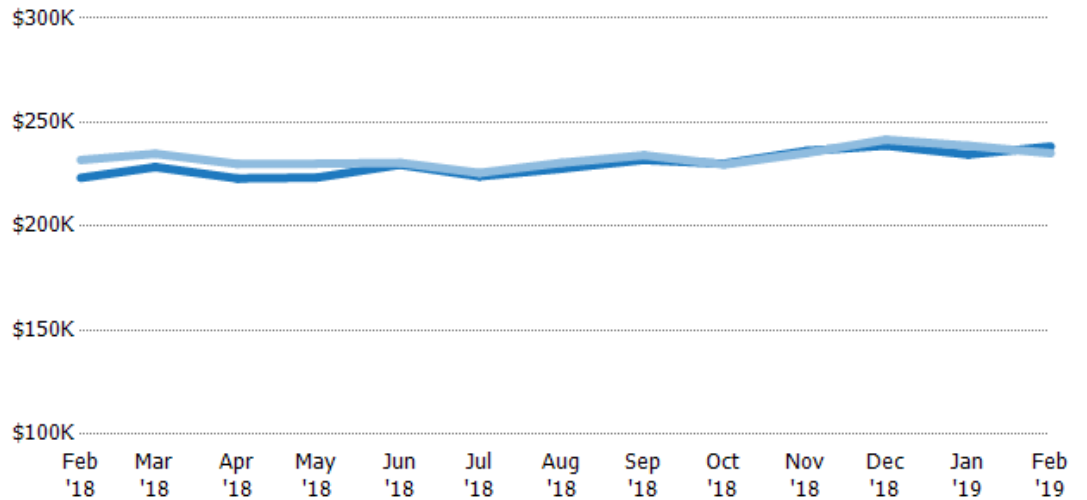
Current Year	\$172K	\$177K	\$170K	\$170K	\$170K	\$170K	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$170K
Prior Year	\$165K	\$165K	\$167K	\$170K	\$175K	\$172K	\$172K	\$177K	\$180K	\$170K	\$170K	\$167K	\$172K
Percent Change from Prior Year	4%	7%	2%	0%	-3%	-1%	-1%	-4%	-8%	0%	0%	2%	-1%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

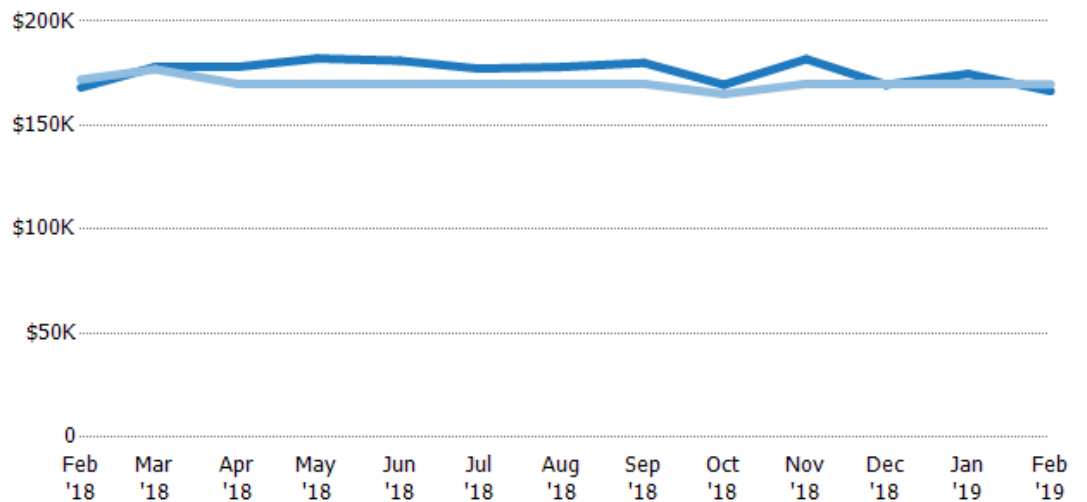


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



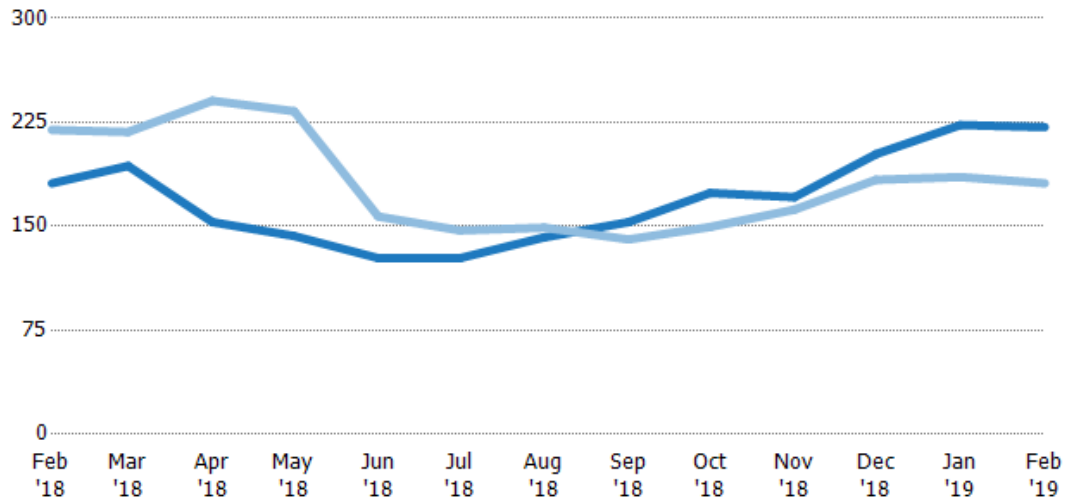
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Days	% Chg.
Feb '19	222	22.4%
Feb '18	181	-17.5%
Feb '17	220	-25.7%



Current Year	181	194	153	143	127	127	142	153	174	171	202	223	222
Prior Year	220	218	241	233	157	147	149	141	150	162	184	186	181
Percent Change from Prior Year	-18%	-11%	-36%	-39%	-19%	-14%	-5%	9%	16%	6%	10%	20%	22%

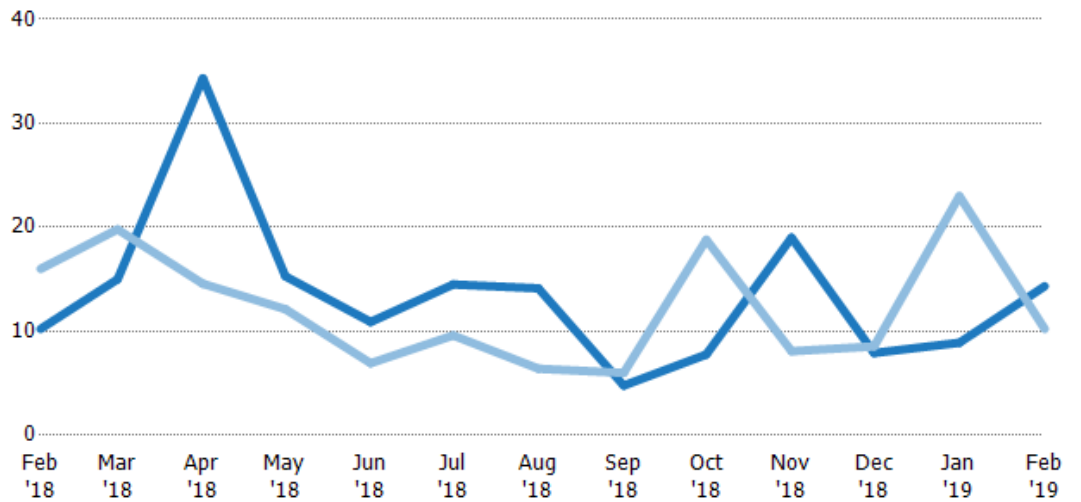
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Feb '19	14.3	40.2%
Feb '18	10.2	-36.1%
Feb '17	16	-36.9%



Current Year	10.2	15	34.3	15.3	10.9	14.5	14.1	4.78	7.77	19	7.91	8.9	14.3
Prior Year	16	19.8	14.6	12.1	6.93	9.6	6.4	6	18.8	8.08	8.55	23	10.2
Percent Change from Prior Year	-36%	-24%	136%	26%	57%	51%	121%	-20%	-59%	135%	-7%	-61%	40%

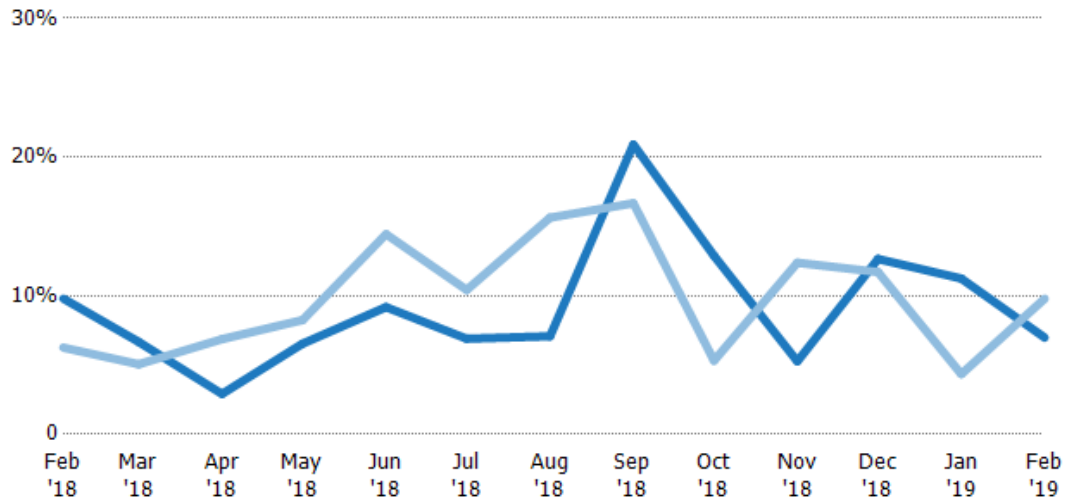
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Feb '19	7%	2.8%
Feb '18	10%	-3.5%
Feb '17	6%	58.4%



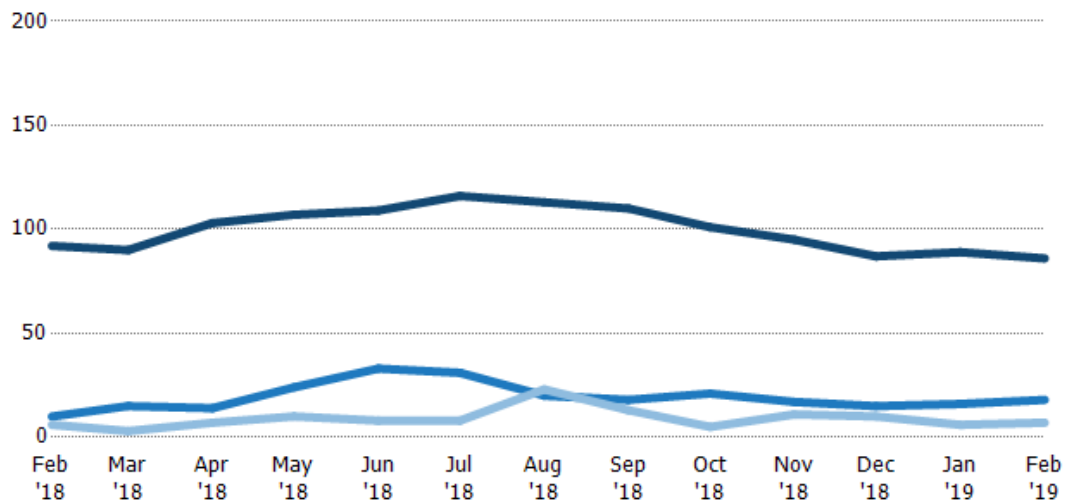
Current Year	10%	7%	3%	7%	9%	7%	7%	21%	13%	5%	13%	11%	7%
Prior Year	6%	5%	7%	8%	14%	10%	16%	17%	5%	12%	12%	4%	10%
Change from Prior Year	-4%	-2%	4%	2%	5%	4%	9%	-4%	-8%	7%	-1%	-7%	3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active	92	90	103	107	109	116	113	110	101	95	87	89	86
Pending	10	15	14	24	33	31	20	18	21	17	15	16	18
Sold	6	3	7	10	8	8	23	13	5	11	10	6	7

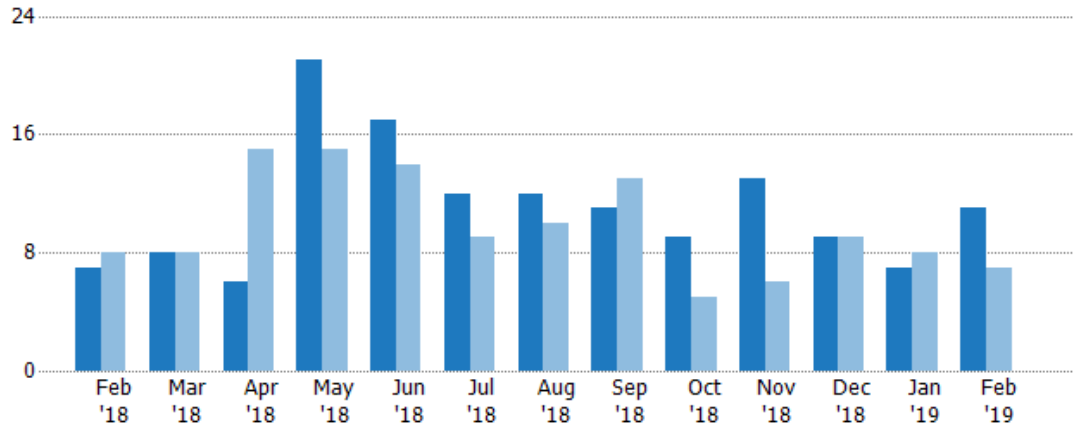
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	11	57.1%
Feb '18	7	-12.5%
Feb '17	8	-37.5%



Current Year	7	8	6	21	17	12	12	11	9	13	9	7	11
Prior Year	8	8	15	15	14	9	10	13	5	6	9	8	7
Percent Change from Prior Year	-13%	0%	-60%	40%	21%	33%	20%	-15%	80%	117%	0%	-13%	57%

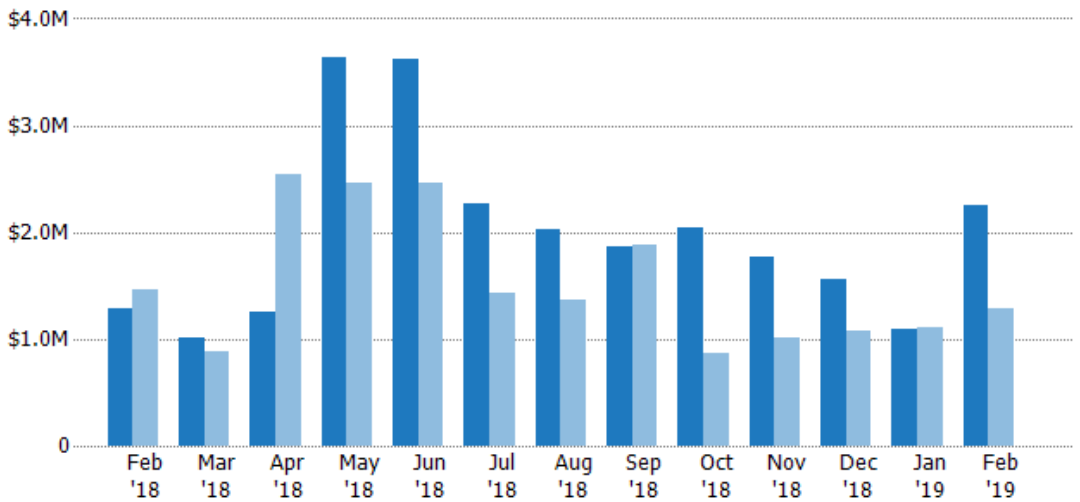
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$2.25M	74.9%
Feb '18	\$1.29M	-11.6%
Feb '17	\$1.45M	-62.6%



Current Year	\$1.29M	\$1.01M	\$1.26M	\$3.64M	\$3.62M	\$2.26M	\$2.03M	\$1.87M	\$2.04M	\$1.77M	\$1.57M	\$1.08M	\$2.25M
Prior Year	\$1.45M	\$882K	\$2.55M	\$2.45M	\$2.45M	\$1.43M	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.08M	\$1.11M	\$1.29M
Percent Change from Prior Year	-12%	15%	-51%	49%	47%	58%	49%	-1%	135%	75%	45%	-3%	75%

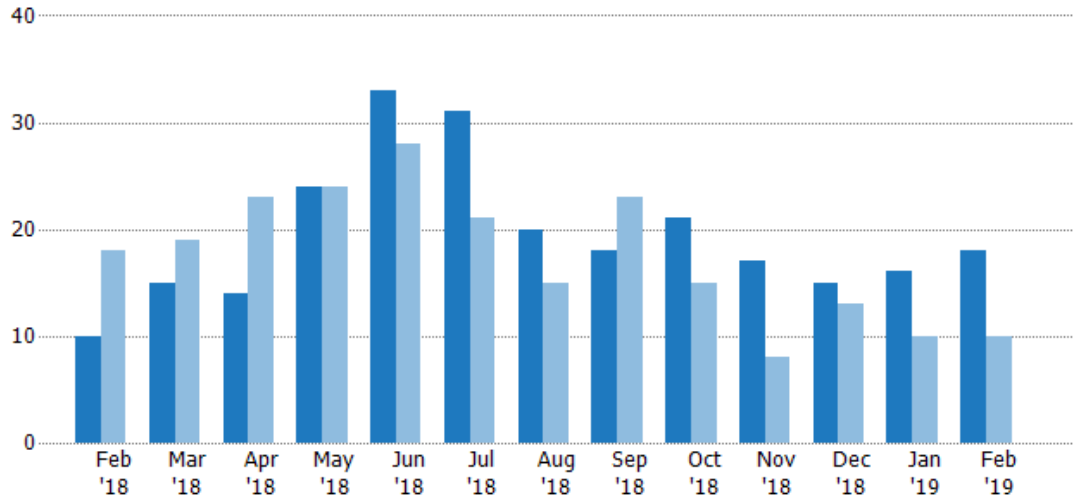
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	18	80%
Feb '18	10	-44.4%
Feb '17	18	-22.2%



Current Year	10	15	14	24	33	31	20	18	21	17	15	16	18
Prior Year	18	19	23	24	28	21	15	23	15	8	13	10	10
Percent Change from Prior Year	-44%	-21%	-39%	0%	18%	48%	33%	-22%	40%	113%	15%	60%	80%

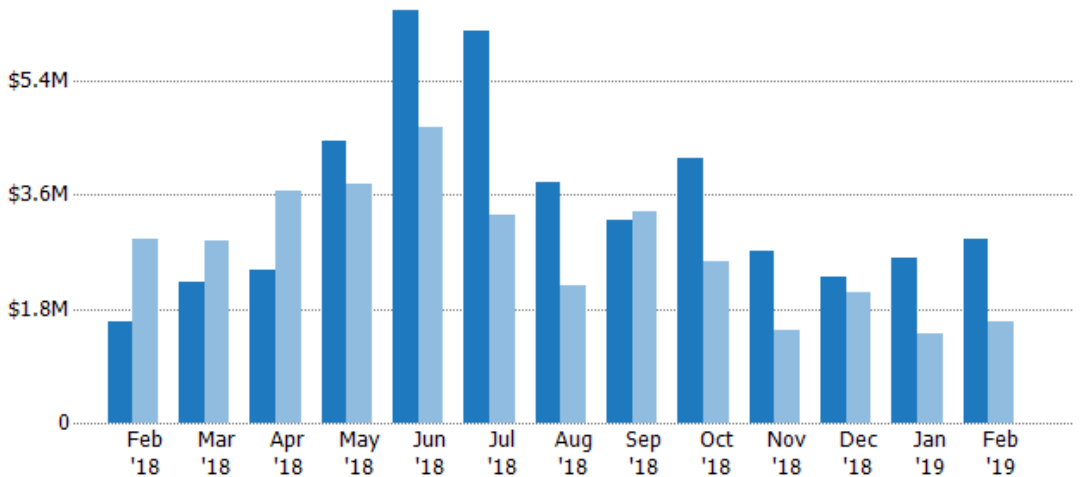
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$2.9M	82.6%
Feb '18	\$1.59M	-45.1%
Feb '17	\$2.9M	-47.1%



Current Year	\$1.59M	\$2.22M	\$2.42M	\$4.46M	\$6.52M	\$6.2M	\$3.81M	\$3.2M	\$4.18M	\$2.71M	\$2.3M	\$2.6M	\$2.9M
Prior Year	\$2.9M	\$2.87M	\$3.65M	\$3.76M	\$4.66M	\$3.28M	\$2.17M	\$3.34M	\$2.54M	\$1.45M	\$2.06M	\$1.41M	\$1.59M
Percent Change from Prior Year	-45%	-23%	-34%	18%	40%	89%	75%	-4%	65%	86%	11%	84%	83%

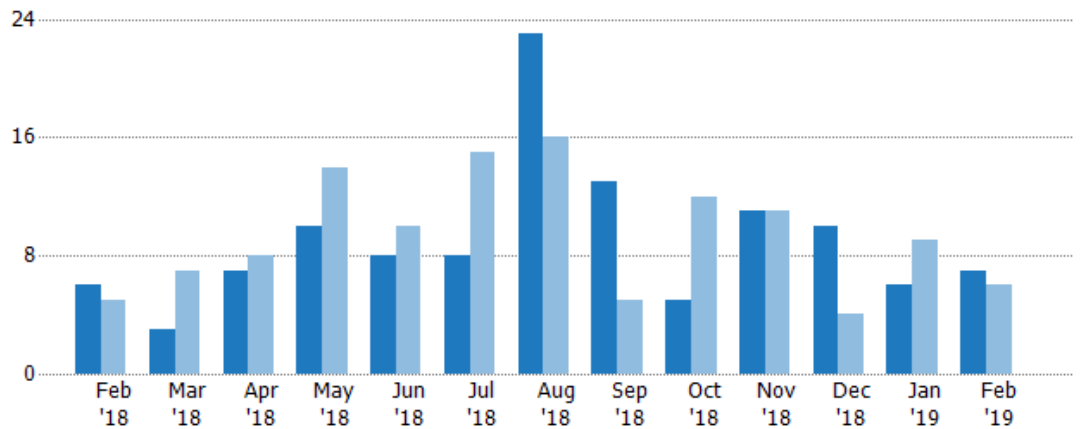
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	7	16.7%
Feb '18	6	20%
Feb '17	5	0%



Current Year	6	3	7	10	8	8	23	13	5	11	10	6	7
Prior Year	5	7	8	14	10	15	16	5	12	11	4	9	6
Percent Change from Prior Year	20%	-57%	-13%	-29%	-20%	-47%	44%	160%	-58%	0%	150%	-33%	17%

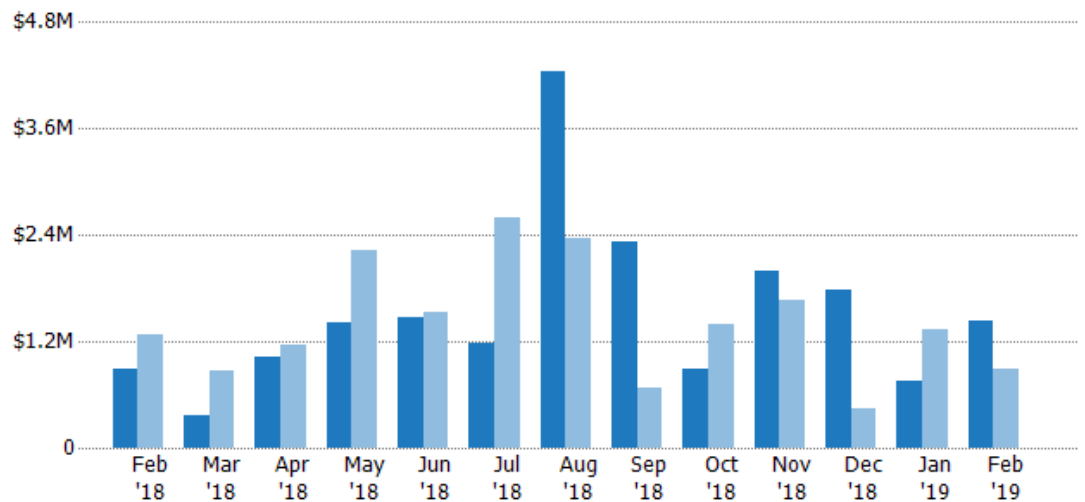
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$1.43M	60.6%
Feb '18	\$889K	-30%
Feb '17	\$1.27M	29.7%



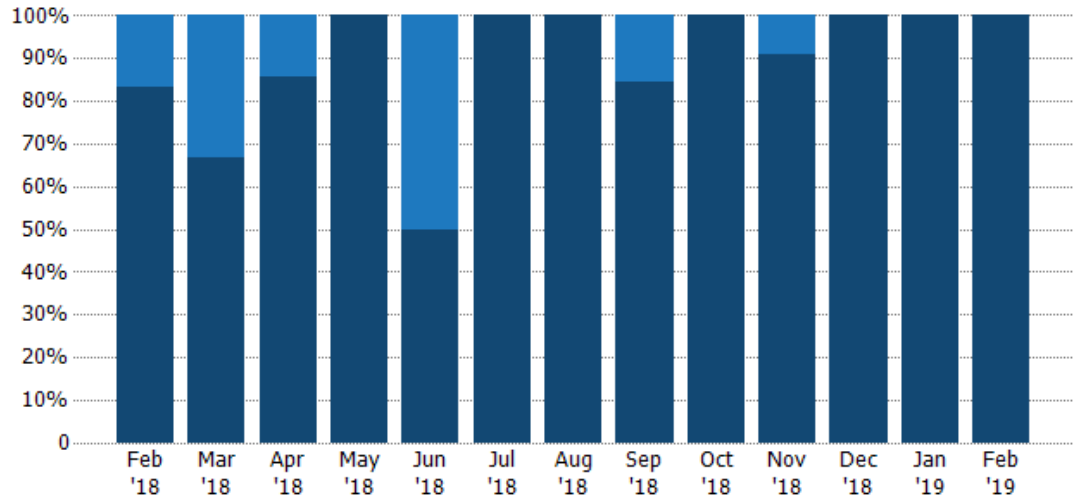
Current Year	\$889K	\$372K	\$1.03M	\$1.41M	\$1.48M	\$1.18M	\$4.25M	\$2.32M	\$882K	\$1.99M	\$1.78M	\$750K	\$1.43M
Prior Year	\$1.27M	\$869K	\$1.16M	\$2.24M	\$1.53M	\$2.6M	\$2.37M	\$684K	\$1.38M	\$1.67M	\$445K	\$1.33M	\$889K
Percent Change from Prior Year	-30%	-57%	-11%	-37%	-3%	-55%	79%	239%	-36%	19%	300%	-44%	61%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse	17%	33%	14%	-	50%	-	-	15%	-	9%	-	-	-
Single Family Residence	83%	67%	86%	100%	50%	100%	100%	85%	100%	91%	100%	100%	100%

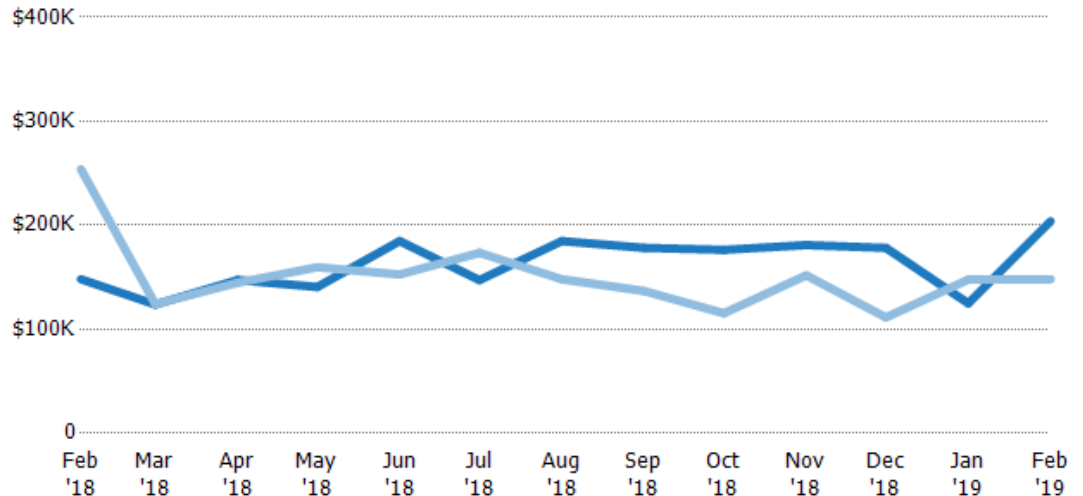
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$204K	37.7%
Feb '18	\$148K	-41.7%
Feb '17	\$254K	29.7%



Current Year	\$148K	\$124K	\$147K	\$141K	\$185K	\$147K	\$185K	\$178K	\$176K	\$181K	\$178K	\$125K	\$204K
Prior Year	\$254K	\$124K	\$145K	\$160K	\$153K	\$174K	\$148K	\$137K	\$115K	\$152K	\$111K	\$148K	\$148K
Percent Change from Prior Year	-42%	0%	2%	-12%	21%	-15%	25%	30%	53%	19%	60%	-15%	38%

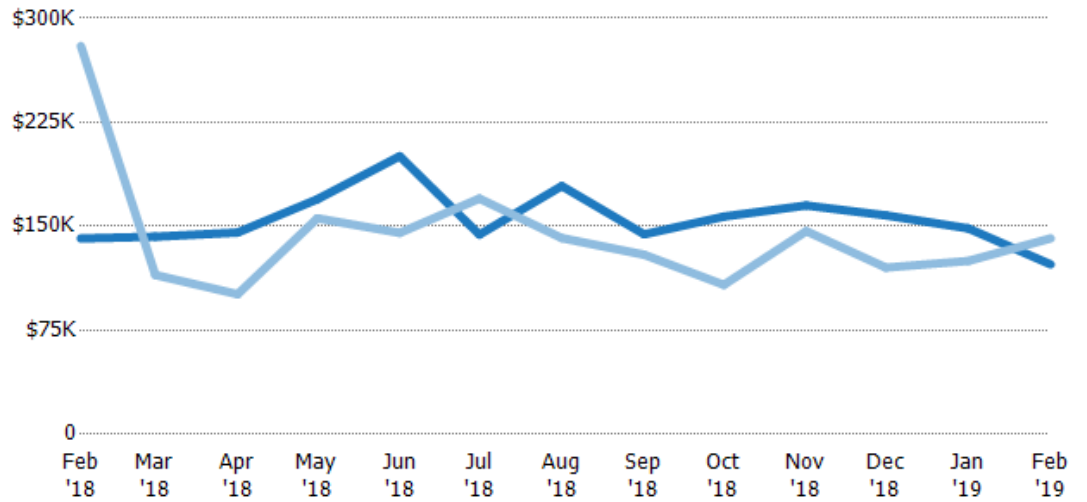
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$123K	-13.3%
Feb '18	\$141K	-49.6%
Feb '17	\$280K	-54.4%



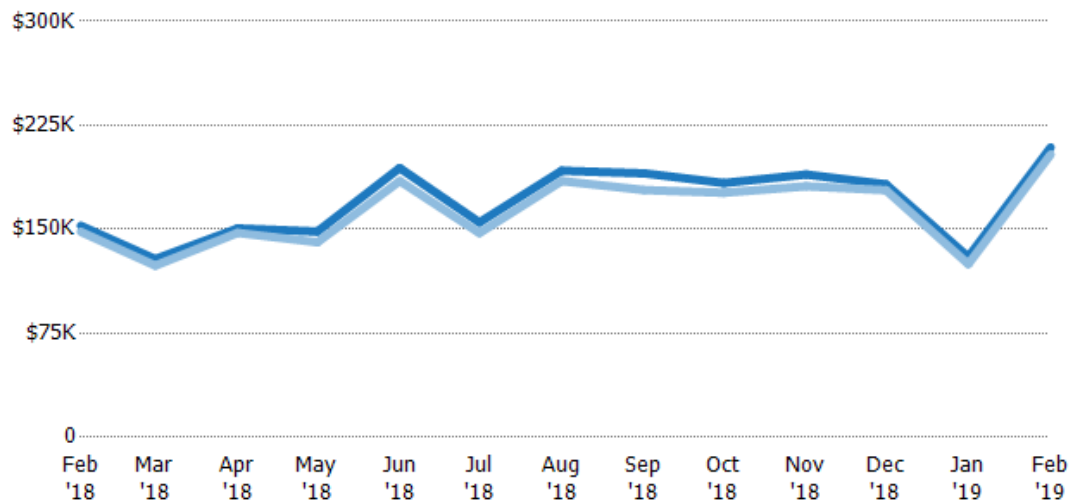
Current Year	\$141K	\$143K	\$146K	\$170K	\$201K	\$144K	\$179K	\$144K	\$157K	\$165K	\$158K	\$149K	\$123K
Prior Year	\$280K	\$115K	\$101K	\$156K	\$145K	\$170K	\$142K	\$130K	\$108K	\$147K	\$120K	\$125K	\$141K
Percent Change from Prior Year	-50%	24%	44%	9%	38%	-15%	27%	11%	46%	13%	31%	19%	-13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



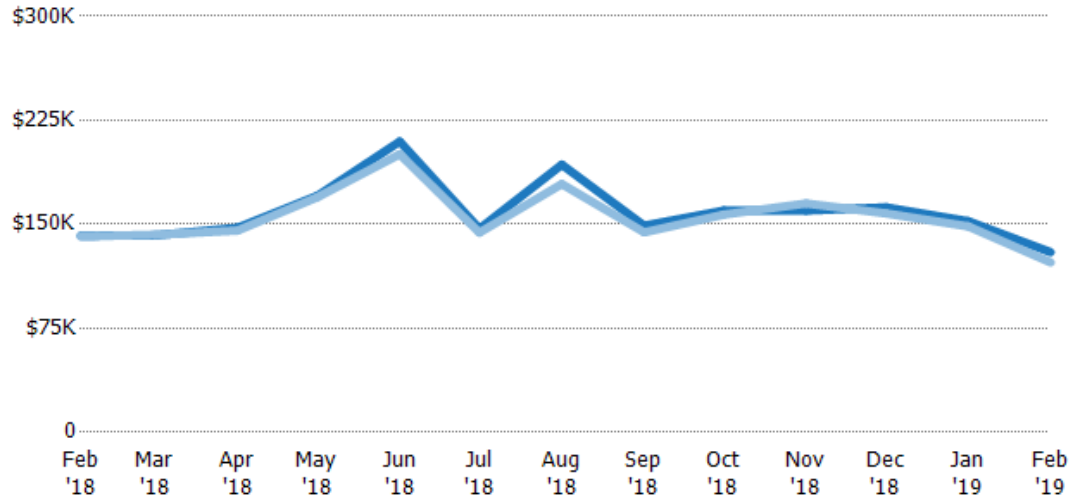
Avg List Price	\$153K	\$128K	\$151K	\$148K	\$194K	\$155K	\$192K	\$190K	\$183K	\$190K	\$182K	\$130K	\$209K
Avg Sales Price	\$148K	\$124K	\$147K	\$141K	\$185K	\$147K	\$185K	\$178K	\$176K	\$181K	\$178K	\$125K	\$204K
Avg Sales Price as a % of Avg List Price	97%	96%	98%	95%	95%	95%	96%	94%	96%	96%	98%	96%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

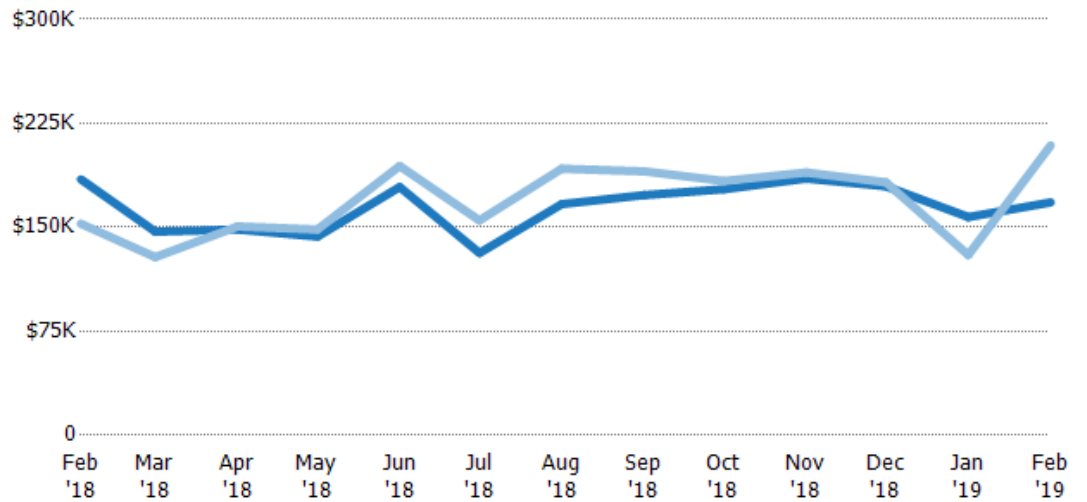


Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

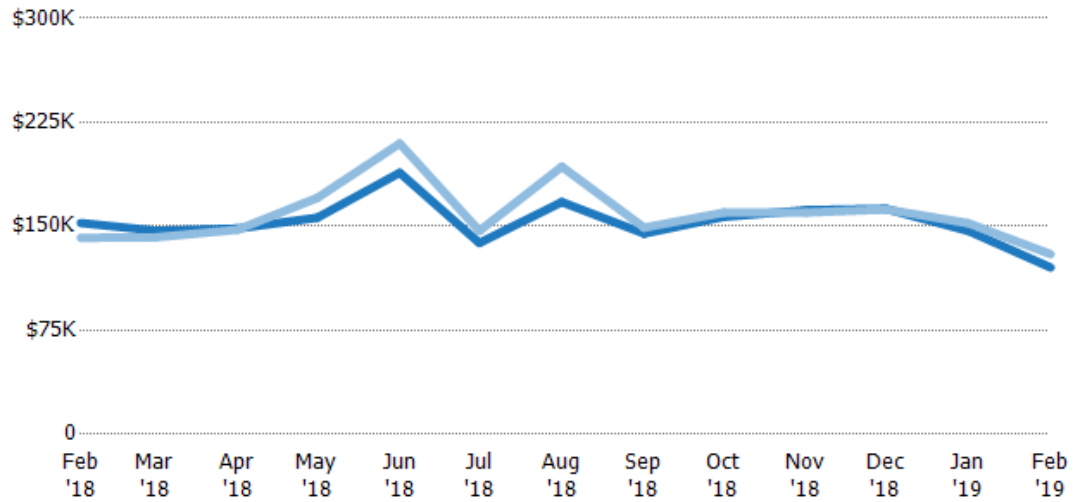


Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Median Est Value	\$152K	\$147K	\$148K	\$156K	\$189K	\$138K	\$167K	\$145K	\$157K	\$162K	\$163K	\$147K	\$120K
Median Sales Price	\$142K	\$142K	\$148K	\$171K	\$210K	\$147K	\$193K	\$149K	\$160K	\$160K	\$162K	\$152K	\$130K
Med Sales Price as a % of Med Est Value	93%	97%	99%	109%	111%	106%	115%	103%	102%	99%	100%	104%	108%