

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2019	Mar 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	11	13	-15.4%	36	33	+9.1%
New Listing Volume	\$1,813,299	\$2,178,300	-16.8%	\$6,702,199	\$6,000,988	+11.7%
Active Listing Count	80	90	-11.1%	N/A	N/A	
Active Listing Volume	\$19,161,299	\$21,136,888	-9.3%	N/A	N/A	
Average Listing Price	\$239,516	\$234,854	+2%	\$237,763	\$230,017	+3.4%
Median Listing Price	\$169,900	\$176,950	-4%	\$169,833	\$172,014	-1.3%
Median Days in RPR	235	193.5	+21.4%	227.07	185.33	+22.5%
Months of Inventory	11.4	15	-23.8%	14.2	15.2	-6.9%
Absorption Rate	8.75%	6.67%	+2.1%	7.06%	6.57%	+0.5%
Sales Activity Charts Metrics						
New Pending Sales Count	11	8	+37.5%	29	23	+26.1%
New Pending Sales Volume	\$1,613,200	\$1,012,600	+59.3%	\$4,947,400	\$3,413,250	+44.9%
Pending Sales Count	22	15	+46.7%	N/A	N/A	
Pending Sales Volume	\$3,234,100	\$2,218,000	+45.8%	N/A	N/A	
Closed Sales Count	8	3	+166.7%	21	18	+16.7%
Closed Sales Volume	\$1,341,150	\$371,500	+261%	\$3,518,150	\$2,590,600	+35.8%
Average Sales Price	\$167,644	\$123,833	+35.4%	\$167,531	\$143,922	+16.4%
Median Sales Price	\$179,875	\$142,500	+26.2%	\$151,786	\$133,333	+13.8%

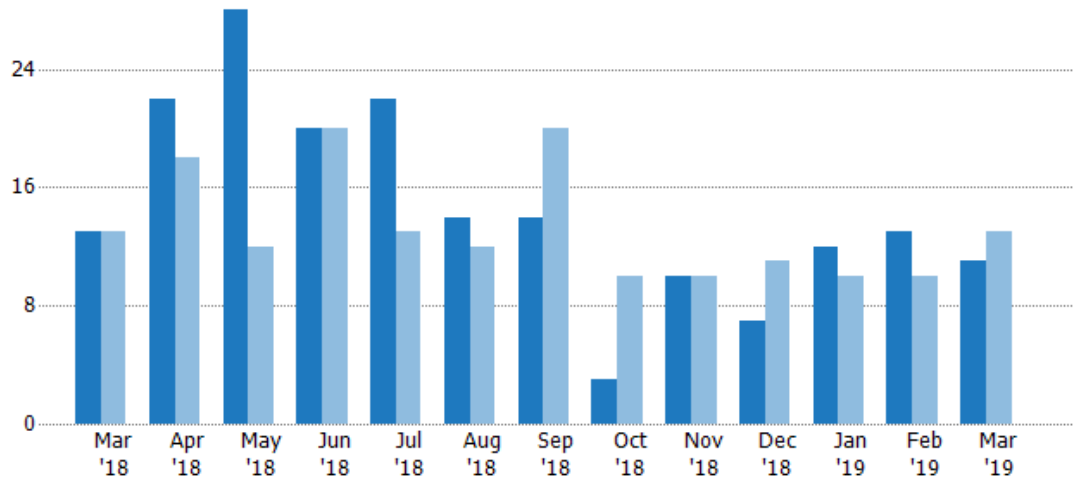
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '19	11	-15.4%
Mar '18	13	0%
Mar '17	13	92.3%



Current Year	13	22	28	20	22	14	14	3	10	7	12	13	11
Prior Year	13	18	12	20	13	12	20	10	10	11	10	10	13
Percent Change from Prior Year	0%	22%	133%	0%	69%	17%	-30%	-70%	0%	-36%	20%	30%	-15%

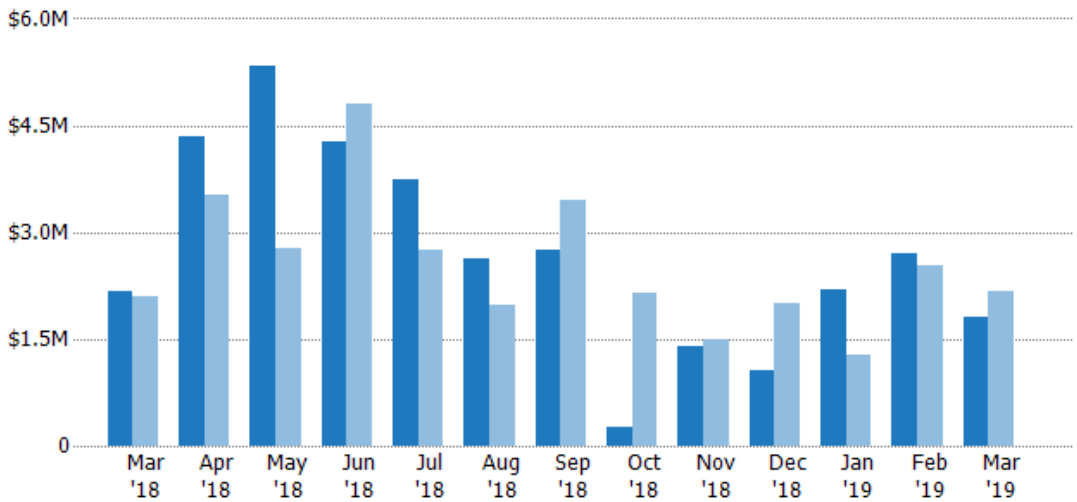
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$1.81M	-16.8%
Mar '18	\$2.18M	3.8%
Mar '17	\$2.1M	122.3%



Current Year	\$2.18M	\$4.35M	\$5.34M	\$4.28M	\$3.73M	\$2.64M	\$2.74M	\$272K	\$1.39M	\$1.06M	\$2.19M	\$2.7M	\$1.81M
Prior Year	\$2.1M	\$3.52M	\$2.77M	\$4.81M	\$2.74M	\$1.98M	\$3.45M	\$2.14M	\$1.48M	\$1.99M	\$1.28M	\$2.54M	\$2.18M
Percent Change from Prior Year	4%	24%	93%	-11%	36%	33%	-21%	-87%	-6%	-47%	71%	6%	-17%

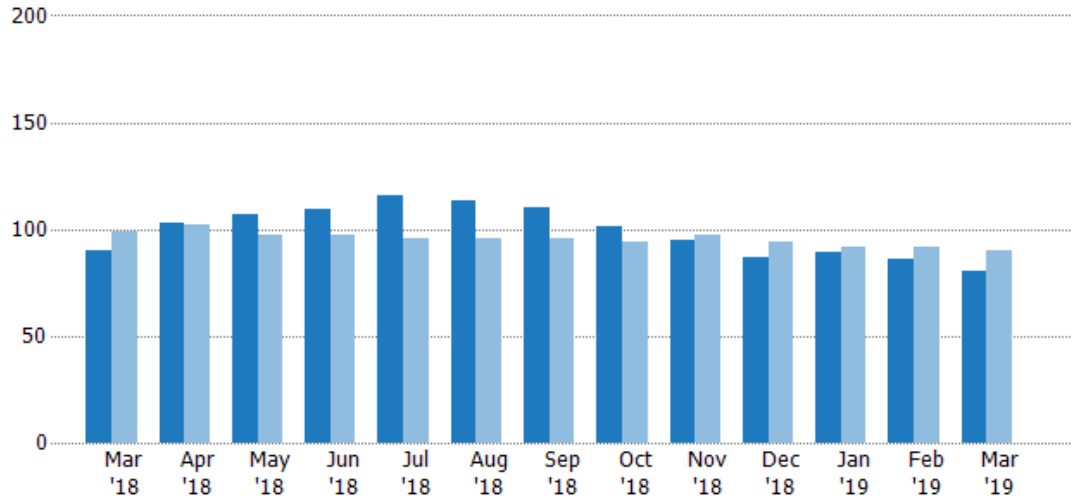
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '19	80	-11.1%
Mar '18	90	-9.1%
Mar '17	99	13.1%



Current Year	90	103	107	109	116	113	110	101	95	87	89	86	80
Prior Year	99	102	97	97	96	96	96	94	97	94	92	92	90
Percent Change from Prior Year	-9%	1%	10%	12%	21%	18%	15%	7%	-2%	-7%	-3%	-7%	-11%

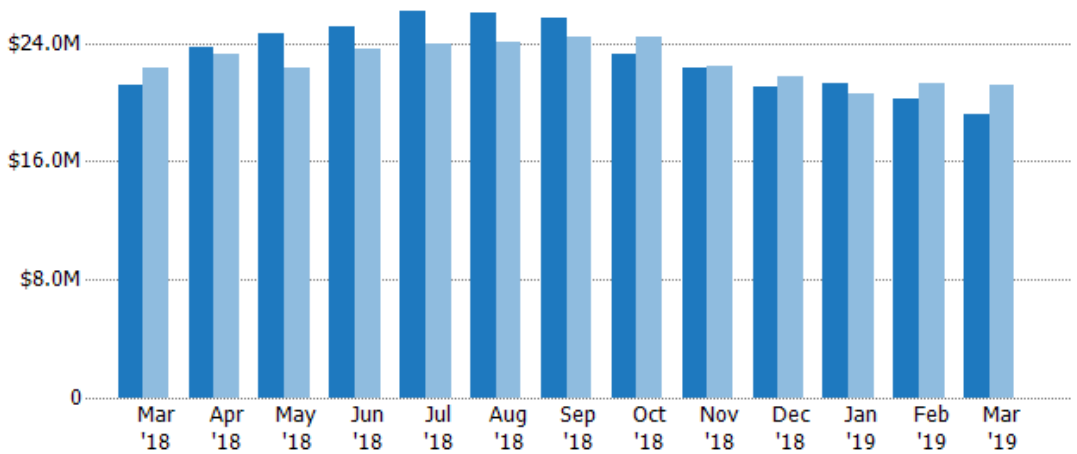
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$19.2M	-9.3%
Mar '18	\$21.1M	-5.4%
Mar '17	\$22.3M	6.8%



Current Year	\$21.1M	\$23.7M	\$24.6M	\$25.1M	\$26.2M	\$26M	\$25.8M	\$23.2M	\$22.3M	\$21M	\$21.2M	\$20.2M	\$19.2M
Prior Year	\$22.3M	\$23.3M	\$22.4M	\$23.6M	\$23.9M	\$24M	\$24.4M	\$24.4M	\$22.5M	\$21.7M	\$20.6M	\$21.3M	\$21.1M
Percent Change from Prior Year	-5%	2%	10%	7%	9%	8%	6%	-5%	-1%	-3%	3%	-5%	-9%

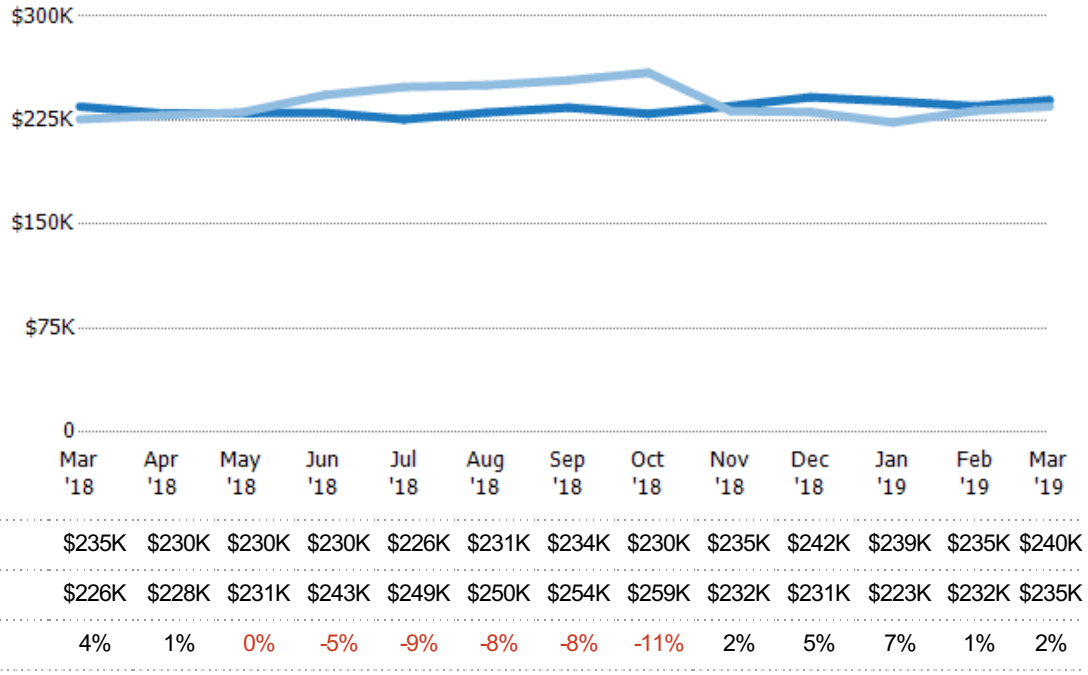
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Mar '19	\$240K	2%
Mar '18	\$235K	4.1%
Mar '17	\$226K	-5.6%



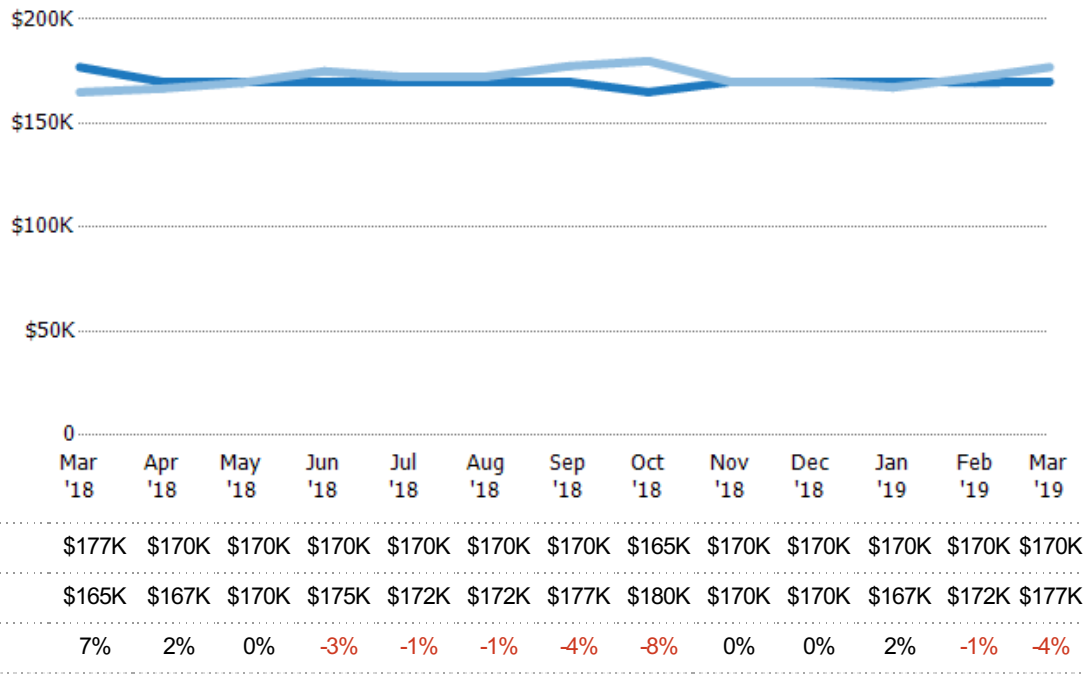
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Mar '19	\$170K	-4%
Mar '18	\$177K	7.3%
Mar '17	\$165K	-9.1%

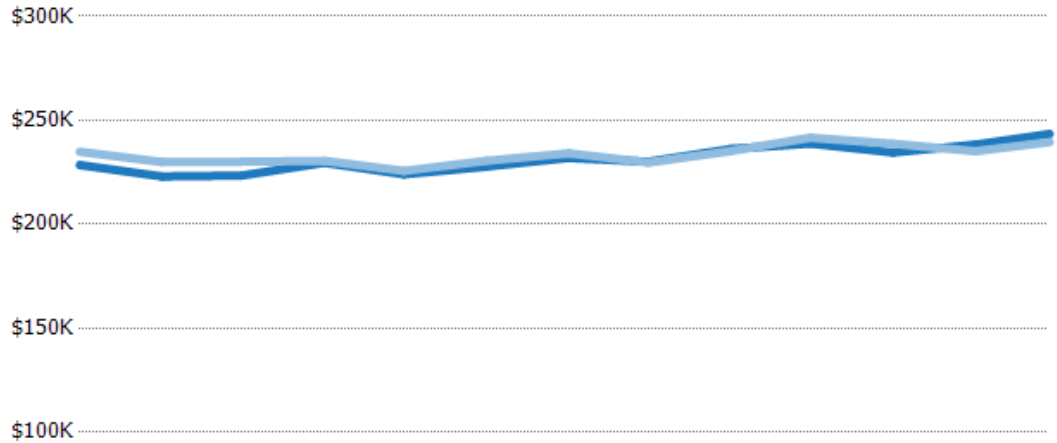


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



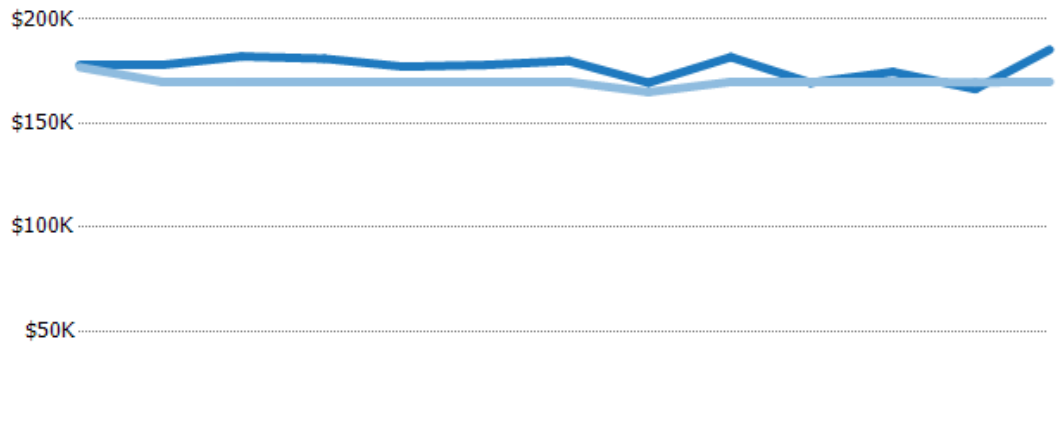
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$228K	\$223K	\$223K	\$230K	\$224K	\$228K	\$232K	\$230K	\$236K	\$239K	\$235K	\$238K	\$243K
Avg Listing Price	\$235K	\$230K	\$230K	\$230K	\$226K	\$231K	\$234K	\$230K	\$235K	\$242K	\$239K	\$235K	\$240K
Avg Listing Price as a % of Avg Est Value	103%	103%	103%	100%	101%	101%	101%	100%	100%	101%	102%	99%	98%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$178K	\$178K	\$182K	\$181K	\$177K	\$178K	\$180K	\$169K	\$182K	\$169K	\$175K	\$166K	\$185K
Median Listing Price	\$177K	\$170K	\$170K	\$170K	\$170K	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$170K	\$170K
Med Listing Price as a % of Med Est Value	99%	95%	93%	94%	96%	95%	94%	97%	93%	100%	97%	102%	92%

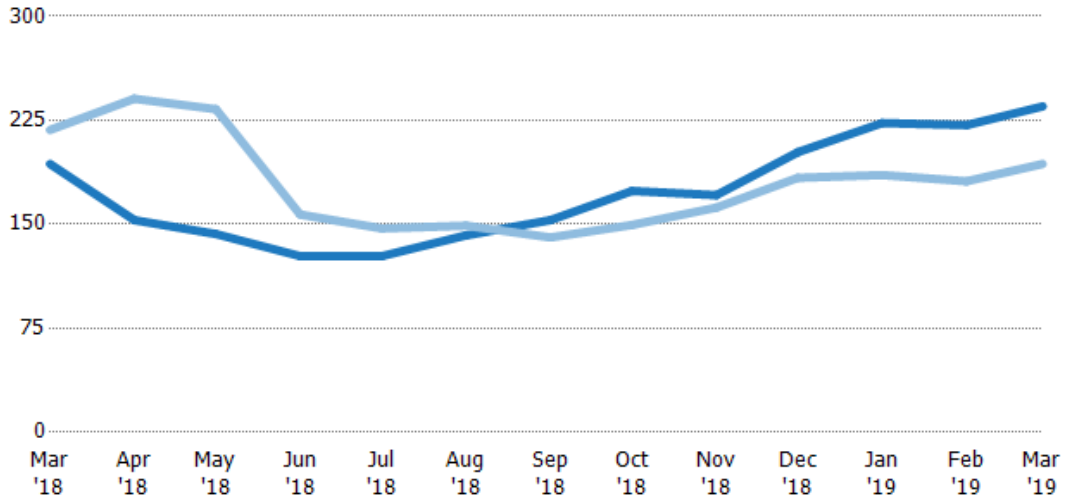
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Mar '19	235	21.4%
Mar '18	194	-11.2%
Mar '17	218	-27.3%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	194	153	143	127	127	142	153	174	171	202	223	222	235
Prior Year	218	241	233	157	147	149	141	150	162	184	186	181	194
Percent Change from Prior Year	-11%	-36%	-39%	-19%	-14%	-5%	9%	16%	6%	10%	20%	22%	21%

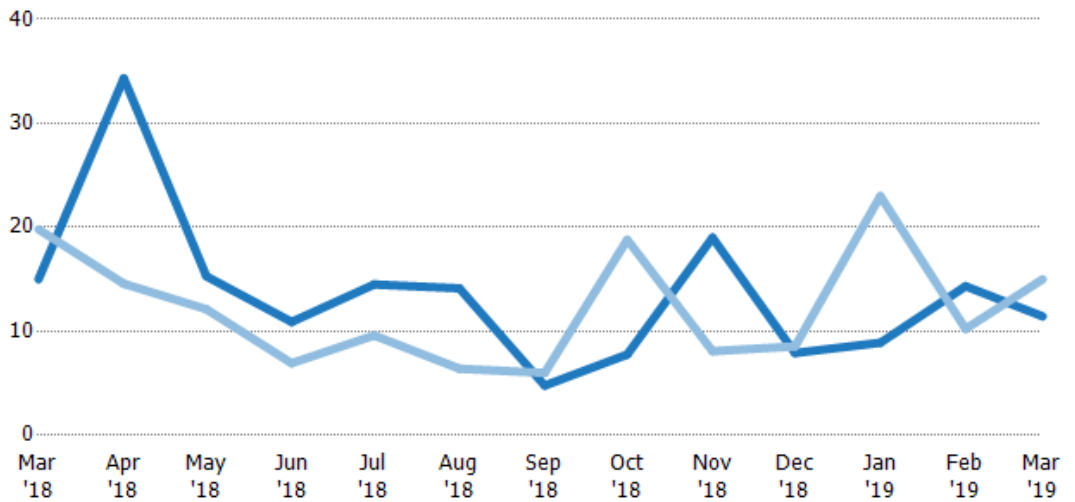
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Months	% Chg.
Mar '19	11.4	-23.8%
Mar '18	15	-24.2%
Mar '17	19.8	13.1%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	15	34.3	15.3	10.9	14.5	14.1	4.78	7.77	19	7.91	8.9	14.3	11.4
Prior Year	19.8	14.6	12.1	6.93	9.6	6.4	6	18.8	8.08	8.55	23	10.2	15
Percent Change from Prior Year	-24%	136%	26%	57%	51%	121%	-20%	-59%	135%	-7%	-61%	40%	-24%

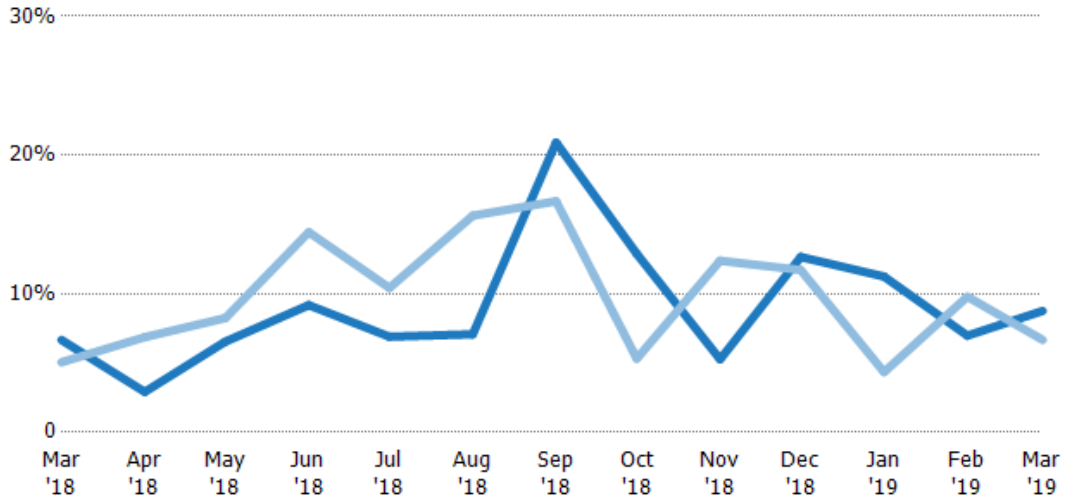
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
Mar '19	9%	-2.1%
Mar '18	7%	-1.6%
Mar '17	5%	-11.7%



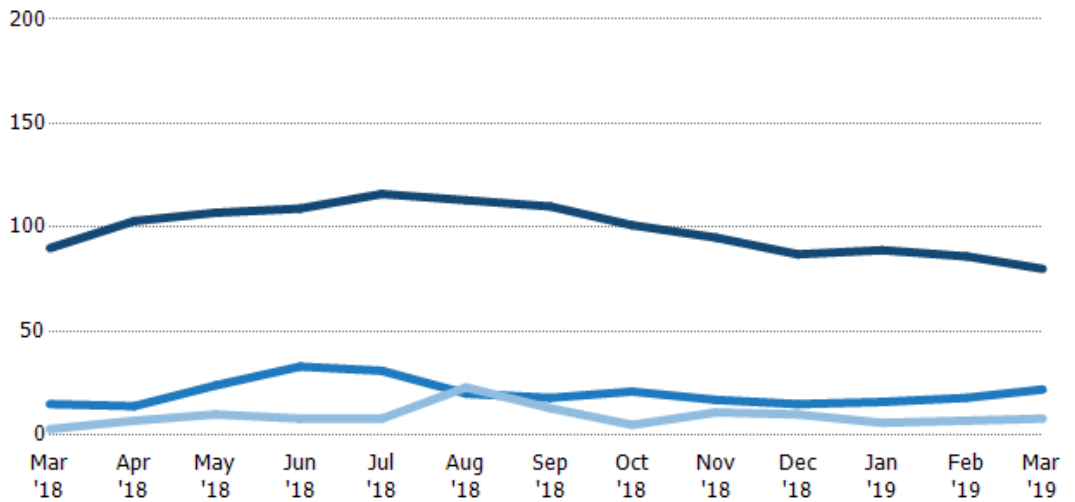
Current Year	7%	3%	7%	9%	7%	7%	21%	13%	5%	13%	11%	7%	9%
Prior Year	5%	7%	8%	14%	10%	16%	17%	5%	12%	12%	4%	10%	7%
Change from Prior Year	-2%	4%	2%	5%	4%	9%	-4%	-8%	7%	-1%	-7%	3%	-2%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Active	90	103	107	109	116	113	110	101	95	87	89	86	80
Pending	15	14	24	33	31	20	18	21	17	15	16	18	22
Sold	3	7	10	8	8	23	13	5	11	10	6	7	8

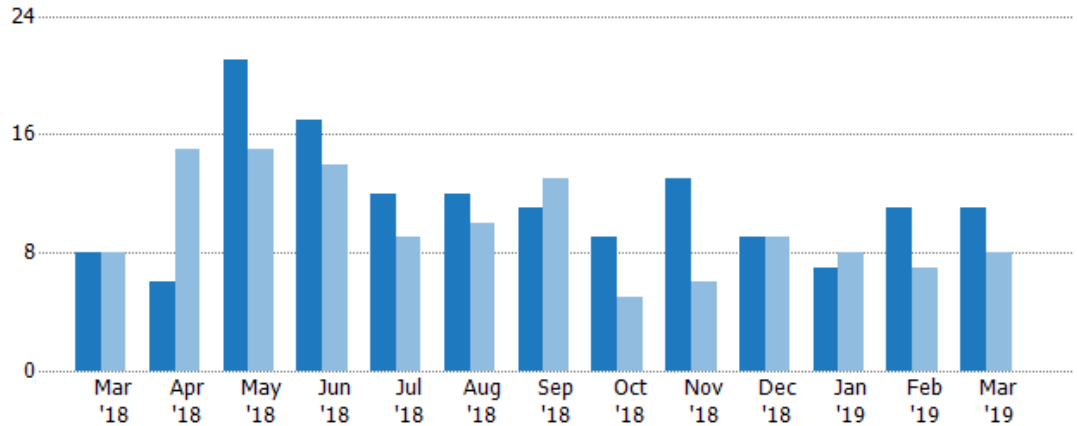
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Mar '19	11	37.5%
Mar '18	8	0%
Mar '17	8	37.5%



Current Year	8	6	21	17	12	12	11	9	13	9	7	11	11
Prior Year	8	15	15	14	9	10	13	5	6	9	8	7	8
Percent Change from Prior Year	0%	-60%	40%	21%	33%	20%	-15%	80%	117%	0%	-13%	57%	38%

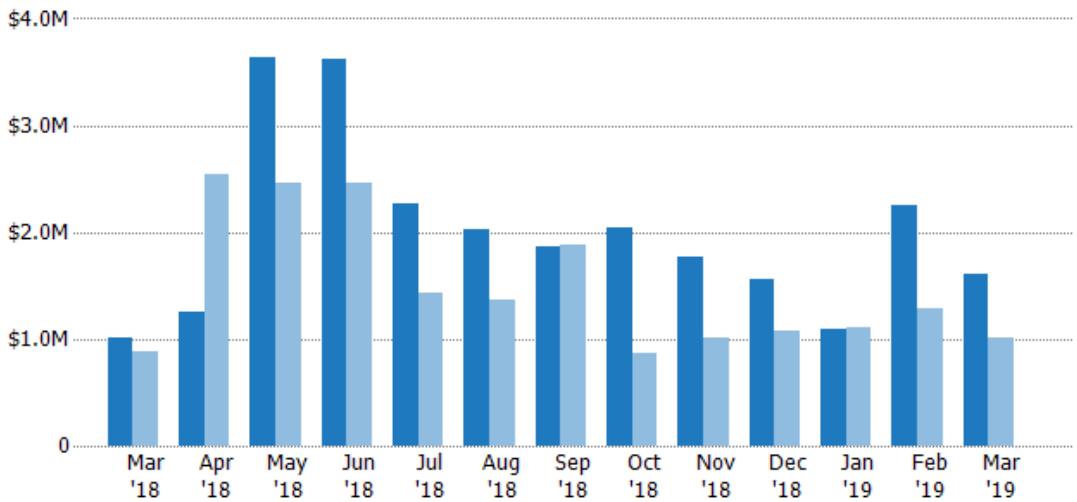
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Mar '19	\$1.61M	59.3%
Mar '18	\$1.01M	14.8%
Mar '17	\$882K	98.6%



Current Year	\$1.01M	\$1.26M	\$3.64M	\$3.62M	\$2.26M	\$2.03M	\$1.87M	\$2.04M	\$1.77M	\$1.57M	\$1.08M	\$2.25M	\$1.61M
Prior Year	\$882K	\$2.55M	\$2.45M	\$2.45M	\$1.43M	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.08M	\$1.11M	\$1.29M	\$1.01M
Percent Change from Prior Year	15%	-51%	49%	47%	58%	49%	-1%	135%	75%	45%	-3%	75%	59%

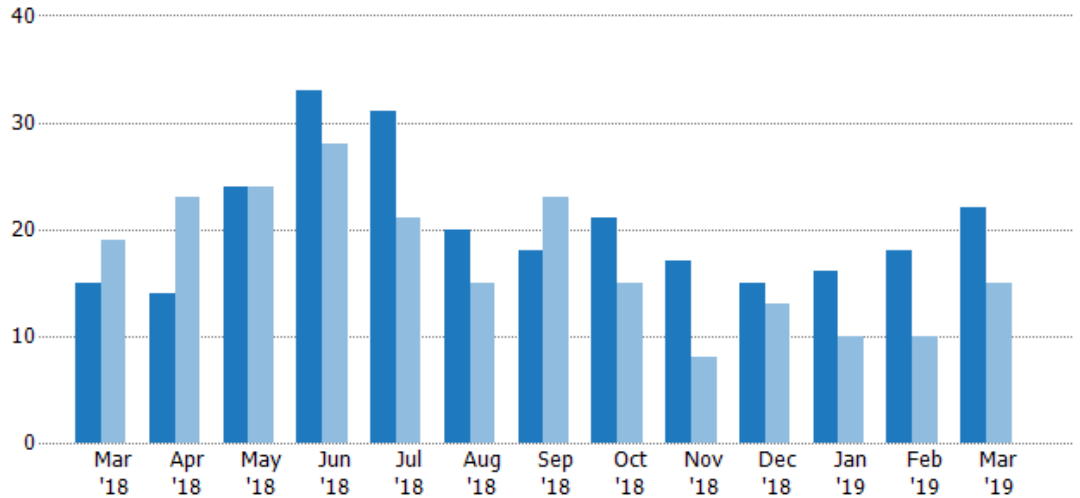
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Mar '19	22	46.7%
Mar '18	15	-21.1%
Mar '17	19	0%



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	15	14	24	33	31	20	18	21	17	15	16	18	22
Prior Year	19	23	24	28	21	15	23	15	8	13	10	10	15
Percent Change from Prior Year	-21%	-39%	0%	18%	48%	33%	-22%	40%	113%	15%	60%	80%	47%

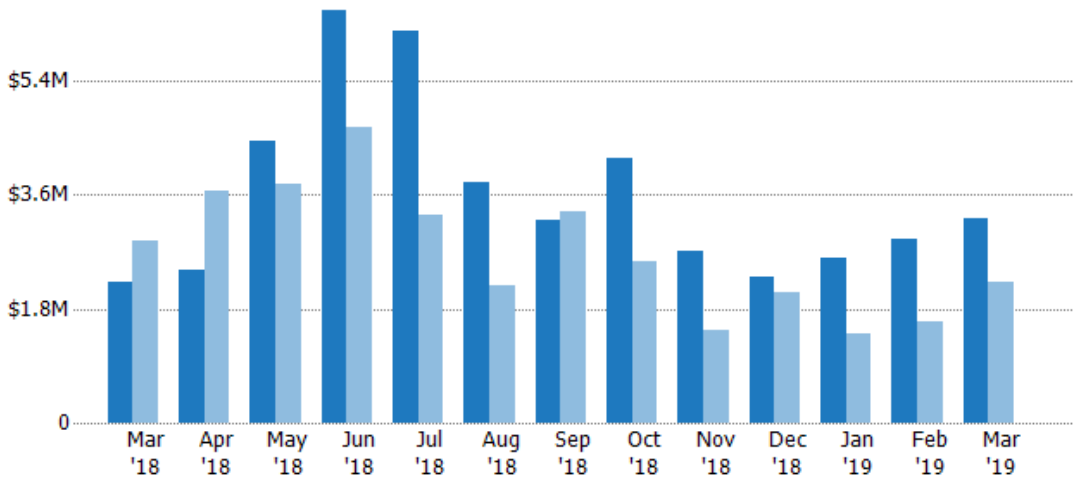
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Mar '19	\$3.23M	45.8%
Mar '18	\$2.22M	-22.7%
Mar '17	\$2.87M	-5.8%



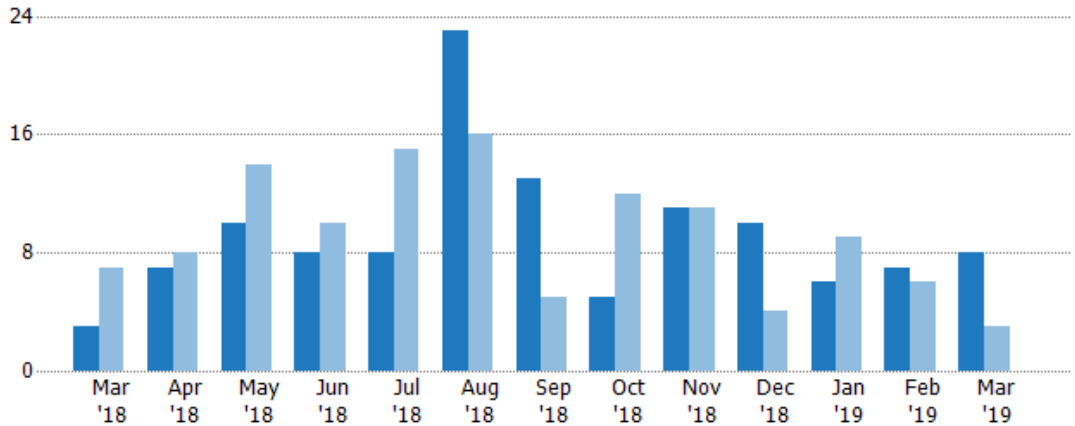
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$2.22M	\$2.42M	\$4.46M	\$6.52M	\$6.2M	\$3.81M	\$3.2M	\$4.18M	\$2.71M	\$2.3M	\$2.6M	\$2.9M	\$3.23M
Prior Year	\$2.87M	\$3.65M	\$3.76M	\$4.66M	\$3.28M	\$2.17M	\$3.34M	\$2.54M	\$1.45M	\$2.06M	\$1.41M	\$1.59M	\$2.22M
Percent Change from Prior Year	-23%	-34%	18%	40%	89%	75%	-4%	65%	86%	11%	84%	83%	46%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



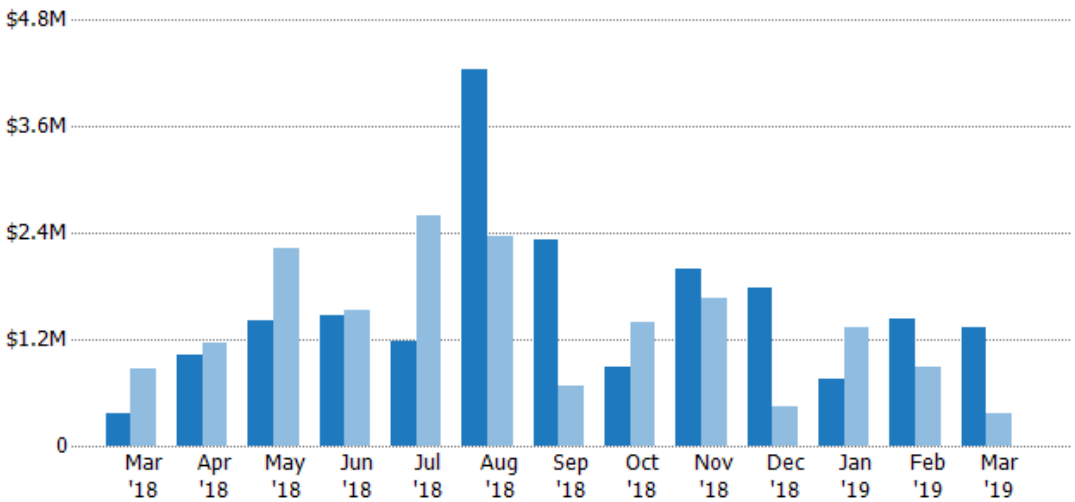
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	3	7	10	8	8	23	13	5	11	10	6	7	8
Prior Year	7	8	14	10	15	16	5	12	11	4	9	6	3
Percent Change from Prior Year	-57%	-13%	-29%	-20%	-47%	44%	160%	-58%	0%	150%	-33%	17%	167%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



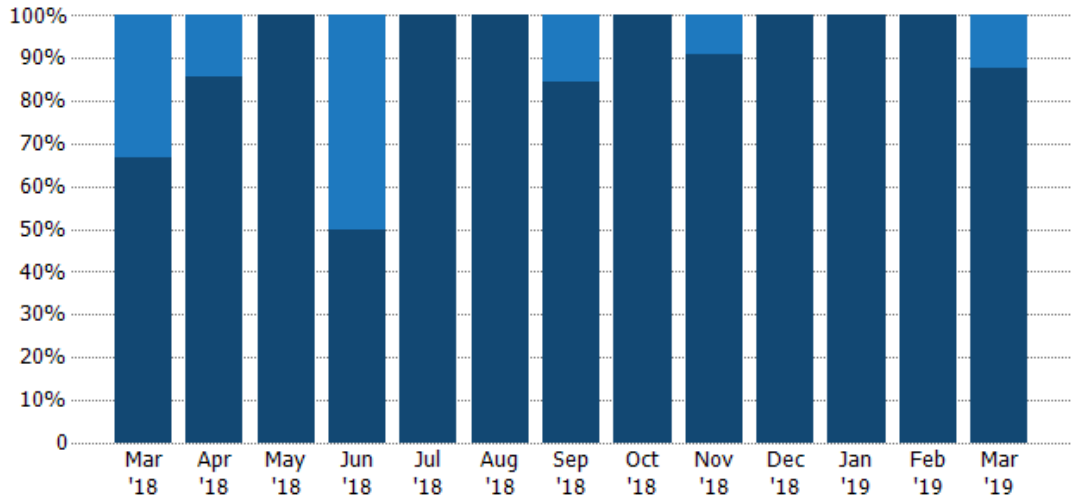
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Current Year	\$372K	\$1.03M	\$1.41M	\$1.48M	\$1.18M	\$4.25M	\$2.32M	\$882K	\$1.99M	\$1.78M	\$750K	\$1.43M	\$1.34M
Prior Year	\$869K	\$1.16M	\$2.24M	\$1.53M	\$2.6M	\$2.37M	\$684K	\$1.38M	\$1.67M	\$445K	\$1.33M	\$889K	\$372K
Percent Change from Prior Year	-57%	-11%	-37%	-3%	-55%	79%	239%	-36%	19%	300%	-44%	61%	261%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



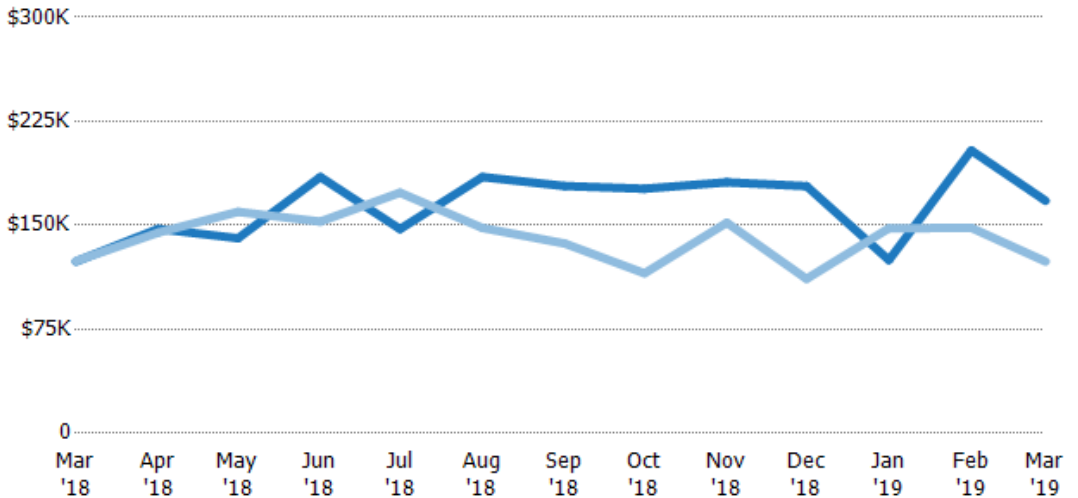
Condo/Townhouse	33%	14%	-	50%	-	-	15%	-	9%	-	-	-	13%
Single Family Residence	67%	86%	100%	50%	100%	100%	85%	100%	91%	100%	100%	100%	88%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$124K	\$147K	\$141K	\$185K	\$147K	\$185K	\$178K	\$176K	\$181K	\$178K	\$125K	\$204K	\$168K
Prior Year	\$124K	\$145K	\$160K	\$153K	\$174K	\$148K	\$137K	\$115K	\$152K	\$111K	\$148K	\$148K	\$124K
Percent Change from Prior Year	0%	2%	-12%	21%	-15%	25%	30%	53%	19%	60%	-15%	38%	35%

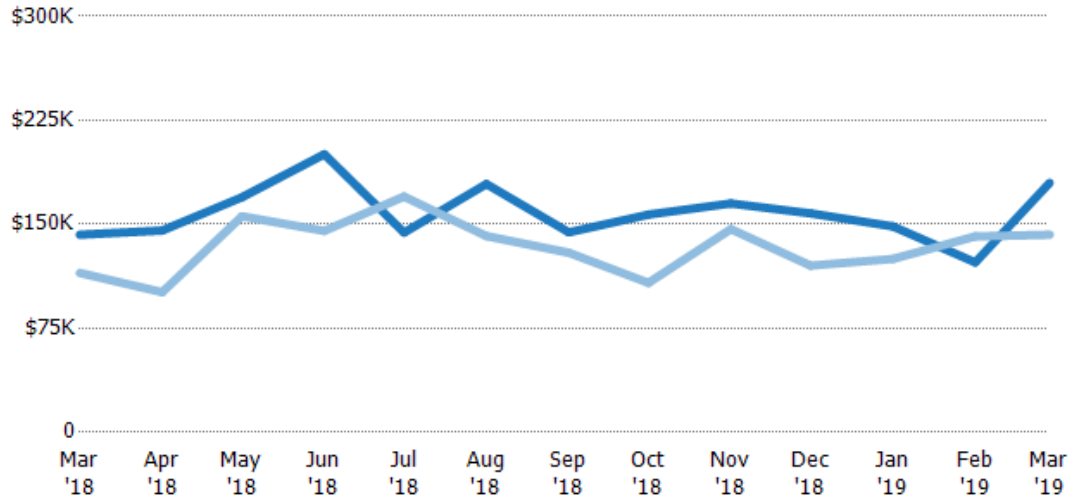
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Mar '19	\$180K	26.2%
Mar '18	\$143K	24%
Mar '17	\$115K	-39.1%



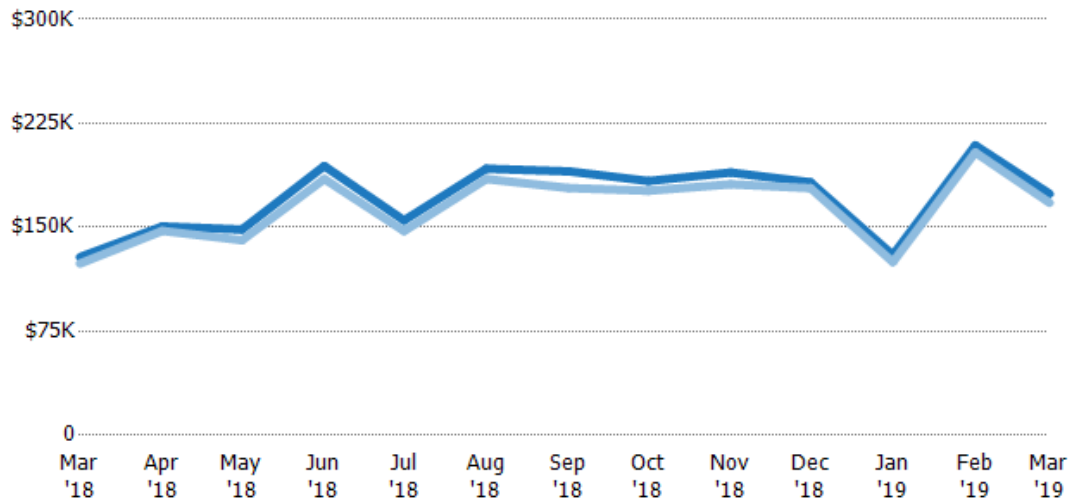
Current Year	\$143K	\$146K	\$170K	\$201K	\$144K	\$179K	\$144K	\$157K	\$165K	\$158K	\$149K	\$123K	\$180K
Prior Year	\$115K	\$101K	\$156K	\$145K	\$170K	\$142K	\$130K	\$108K	\$147K	\$120K	\$125K	\$141K	\$143K
Percent Change from Prior Year	24%	44%	9%	38%	-15%	27%	11%	46%	13%	31%	19%	-13%	26%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



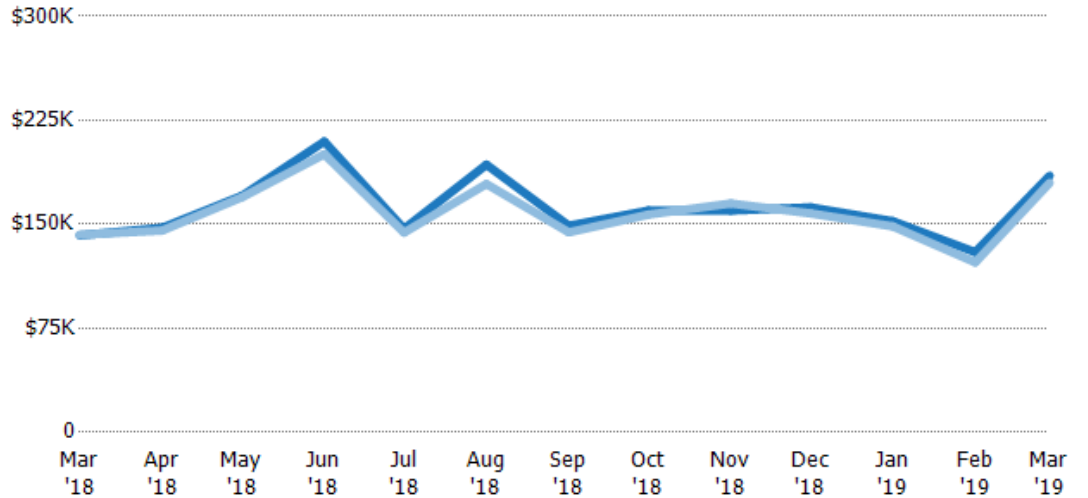
Avg List Price	\$128K	\$151K	\$148K	\$194K	\$155K	\$192K	\$190K	\$183K	\$190K	\$182K	\$130K	\$209K	\$174K
Avg Sales Price	\$124K	\$147K	\$141K	\$185K	\$147K	\$185K	\$178K	\$176K	\$181K	\$178K	\$125K	\$204K	\$168K
Avg Sales Price as a % of Avg List Price	96%	98%	95%	95%	95%	96%	94%	96%	96%	98%	96%	98%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



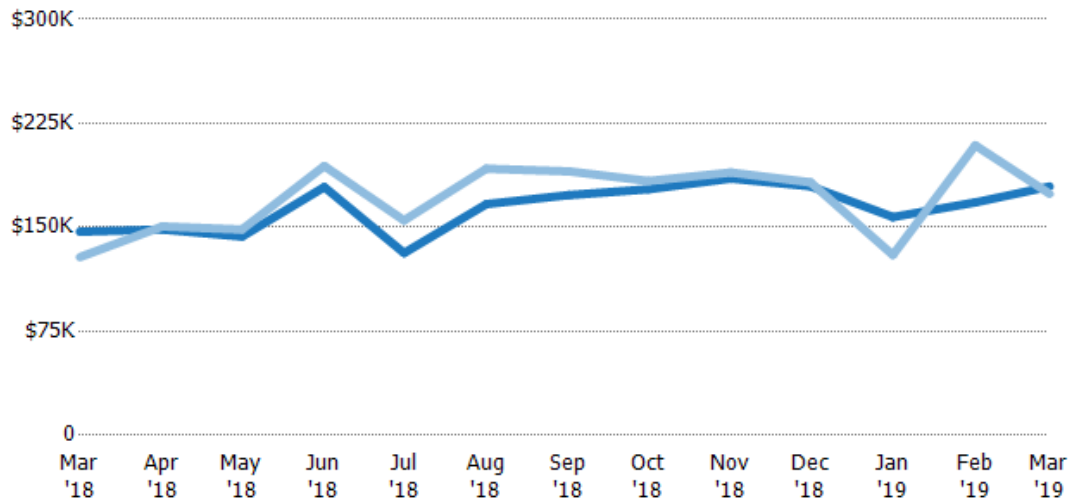
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median List Price	\$142K	\$148K	\$171K	\$210K	\$147K	\$193K	\$149K	\$160K	\$160K	\$162K	\$152K	\$130K	\$185K
Median Sales Price	\$143K	\$146K	\$170K	\$201K	\$144K	\$179K	\$144K	\$157K	\$165K	\$158K	\$149K	\$123K	\$180K
Med Sales Price as a % of Med List Price	100%	99%	99%	96%	98%	93%	97%	98%	103%	97%	98%	94%	97%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



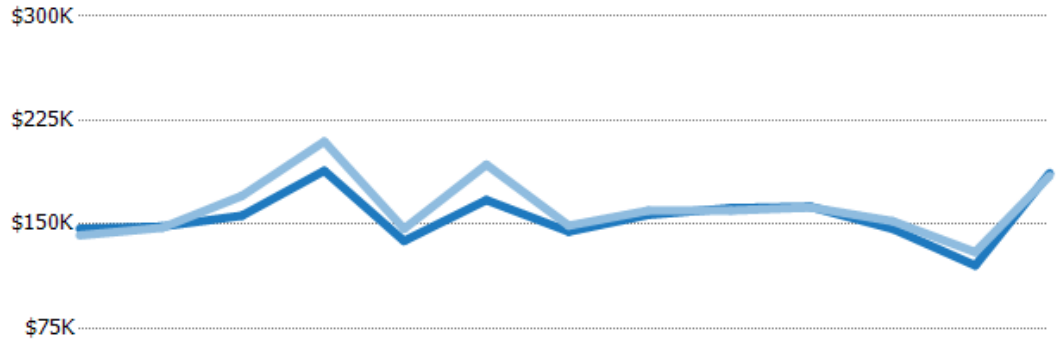
	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Avg Est Value	\$147K	\$148K	\$143K	\$179K	\$131K	\$167K	\$173K	\$177K	\$185K	\$180K	\$157K	\$168K	\$179K
Avg Sales Price	\$128K	\$151K	\$148K	\$194K	\$155K	\$192K	\$190K	\$183K	\$190K	\$182K	\$130K	\$209K	\$174K
Avg Sales Price as a % of Avg Est Value	87%	101%	104%	108%	118%	115%	110%	103%	102%	102%	83%	125%	97%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19
Median Est Value	\$147K	\$148K	\$156K	\$189K	\$138K	\$167K	\$145K	\$157K	\$162K	\$163K	\$147K	\$120K	\$187K
Median Sales Price	\$142K	\$148K	\$171K	\$210K	\$147K	\$193K	\$149K	\$160K	\$160K	\$162K	\$152K	\$130K	\$185K
Med Sales Price as a % of Med Est Value	97%	99%	109%	111%	106%	115%	103%	102%	99%	100%	104%	108%	99%