

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2019	Jan 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	9	+33.3%	177	154	+14.9%
New Listing Volume	\$2,208,200	\$1,238,588	+78.3%	\$33,007,912	\$30,096,698	+9.7%
Active Listing Count	87	86	+1.2%	N/A	N/A	
Active Listing Volume	\$21,074,300	\$19,448,687	+8.4%	N/A	N/A	
Average Listing Price	\$242,233	\$226,148	+7.1%	\$233,909	\$241,023	-3%
Median Listing Price	\$169,900	\$169,700	+0.1%	\$170,729	\$170,930	-0.1%
Median Days in RPR	223	172	+29.7%	161.14	173.6	-7.2%
Months of Inventory	9.7	28.7	-66.3%	12.4	17.2	-27.7%
Absorption Rate	10.34%	3.49%	+6.9%	8.05%	5.81%	+2.2%
Sales Activity Charts Metrics						
New Pending Sales Count	8	8	+-	140	126	+11.1%
New Pending Sales Volume	\$1,209,500	\$1,114,250	+8.5%	\$24,639,338	\$19,264,763	+27.9%
Pending Sales Count	17	9	+88.9%	N/A	N/A	
Pending Sales Volume	\$2,728,500	\$1,281,850	+112.9%	N/A	N/A	
Closed Sales Count	6	7	-14.3%	103	107	-3.7%
Closed Sales Volume	\$749,500	\$1,130,000	-33.7%	\$17,342,278	\$15,521,150	+11.7%
Average Sales Price	\$124,917	\$161,429	-22.6%	\$168,372	\$145,057	+16.1%
Median Sales Price	\$148,500	\$153,000	-2.9%	\$164,885	\$144,239	+14.3%

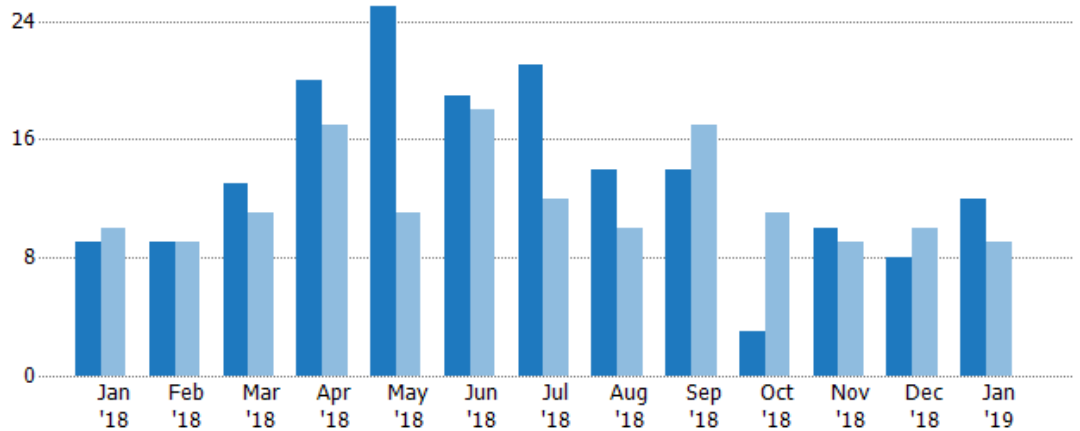
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jan '19	12	33.3%
Jan '18	9	-10%
Jan '17	10	-10%



Current Year	9	9	13	20	25	19	21	14	14	3	10	8	12
Prior Year	10	9	11	17	11	18	12	10	17	11	9	10	9
Percent Change from Prior Year	-10%	0%	18%	18%	127%	6%	75%	40%	-18%	-73%	11%	-20%	33%

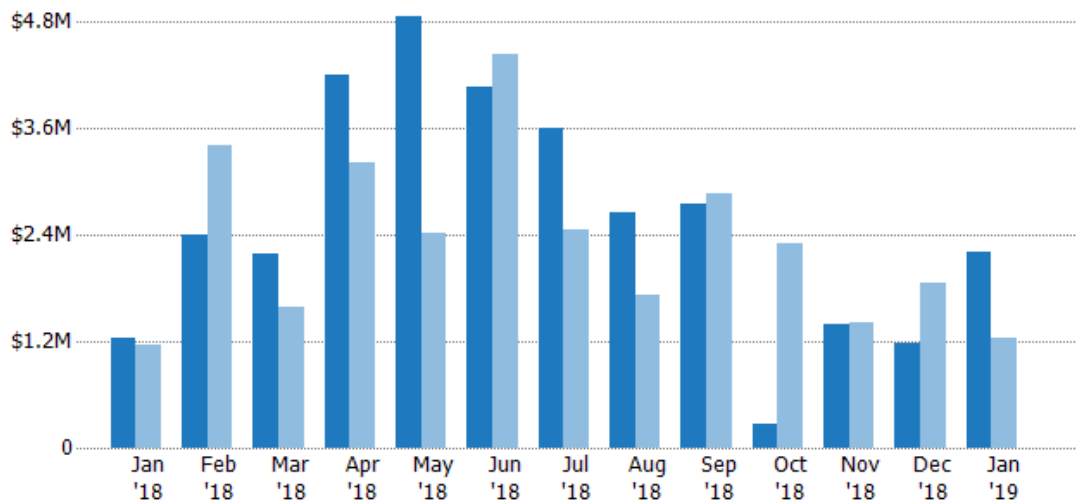
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jan '19	\$2.21M	78.3%
Jan '18	\$1.24M	6.7%
Jan '17	\$1.16M	178.8%



Current Year	\$1.24M	\$2.4M	\$2.19M	\$4.2M	\$4.87M	\$4.06M	\$3.6M	\$2.65M	\$2.74M	\$272K	\$1.4M	\$1.18M	\$2.21M
Prior Year	\$1.16M	\$3.41M	\$1.59M	\$3.22M	\$2.42M	\$4.43M	\$2.47M	\$1.72M	\$2.86M	\$2.31M	\$1.41M	\$1.86M	\$1.24M
Percent Change from Prior Year	7%	-30%	37%	31%	101%	-8%	46%	54%	-4%	-88%	-1%	-36%	78%

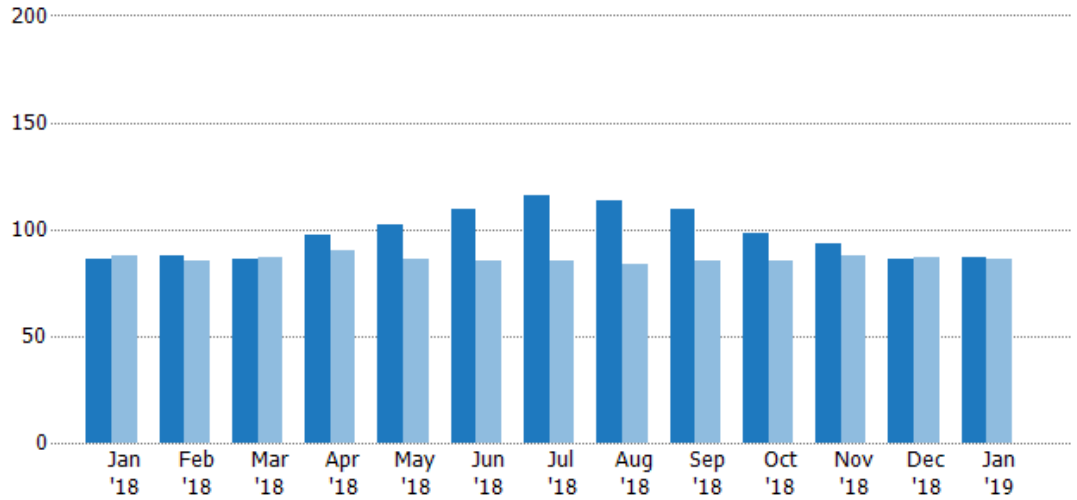
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jan '19	87	1.2%
Jan '18	86	-2.3%
Jan '17	88	-17%



Current Year	86	88	86	97	102	109	116	113	109	98	93	86	87
Prior Year	88	85	87	90	86	85	85	84	85	85	88	87	86
Percent Change from Prior Year	-2%	4%	-1%	8%	19%	28%	36%	35%	28%	15%	6%	-1%	1%

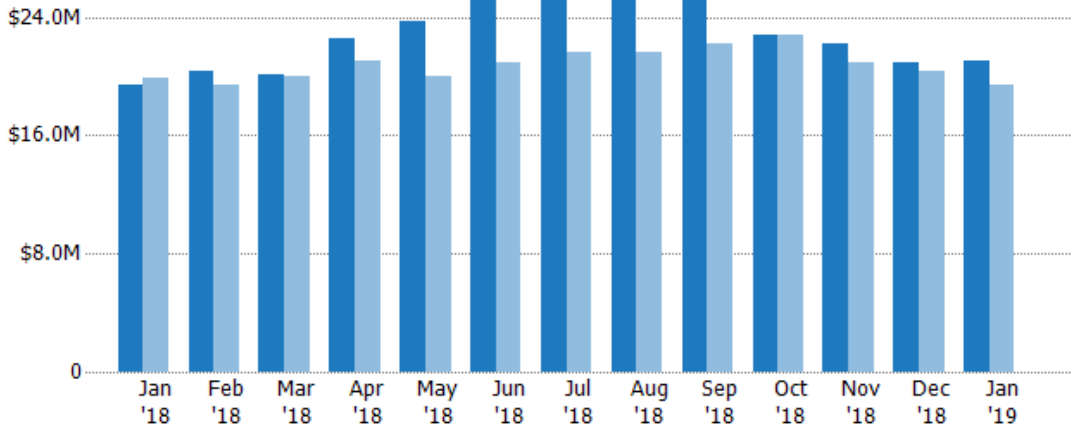
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jan '19	\$21.1M	8.4%
Jan '18	\$19.4M	-1.9%
Jan '17	\$19.8M	-17.1%



Current Year	\$19.4M	\$20.4M	\$20.1M	\$22.5M	\$23.7M	\$25.4M	\$26.4M	\$26.3M	\$25.8M	\$22.8M	\$22.2M	\$21M	\$21.1M
Prior Year	\$19.8M	\$19.4M	\$20M	\$21.1M	\$19.9M	\$20.9M	\$21.6M	\$21.7M	\$22.2M	\$22.8M	\$20.9M	\$20.3M	\$19.4M
Percent Change from Prior Year	-2%	5%	1%	7%	19%	21%	22%	21%	16%	0%	6%	3%	8%

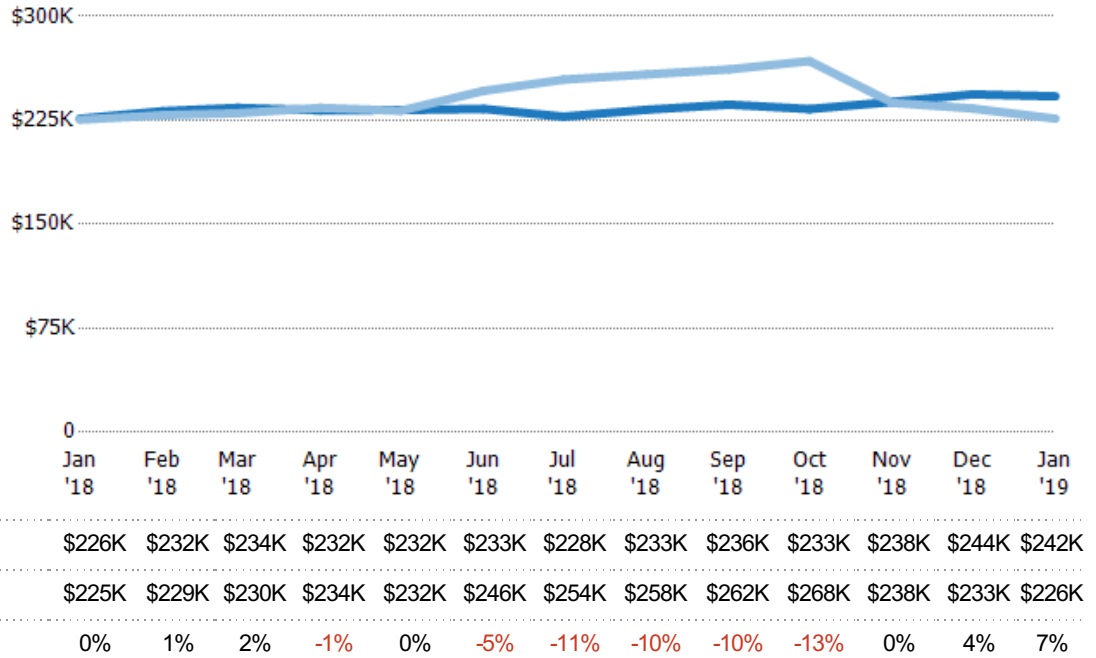
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jan '19	\$242K	7.1%
Jan '18	\$226K	0.3%
Jan '17	\$225K	0%



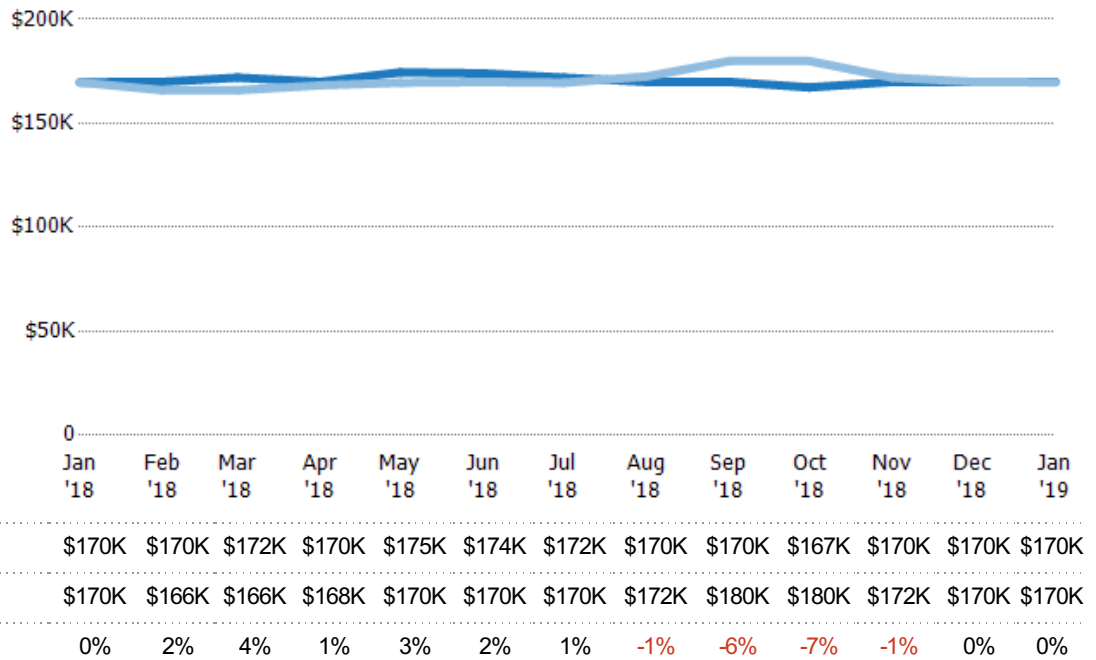
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jan '19	\$170K	0.1%
Jan '18	\$170K	0%
Jan '17	\$170K	-12.3%

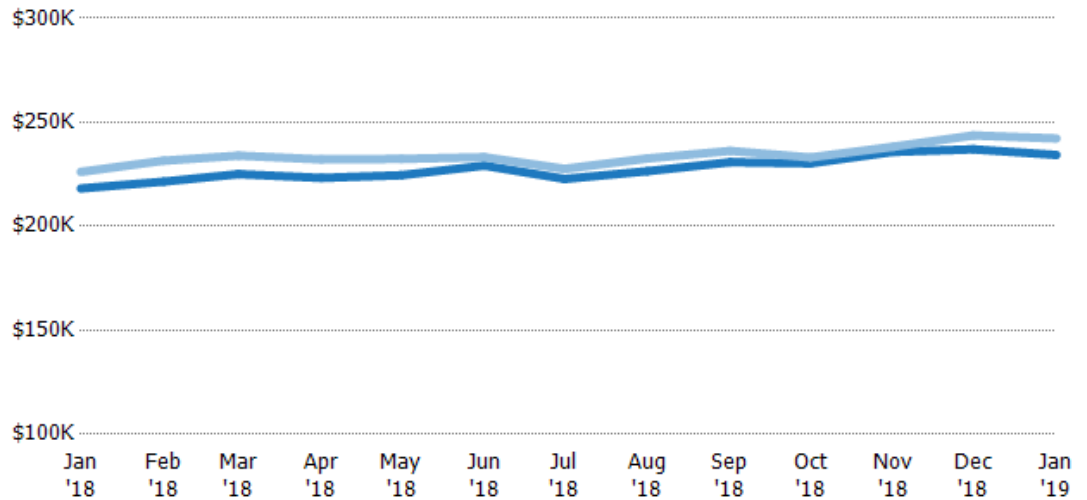


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

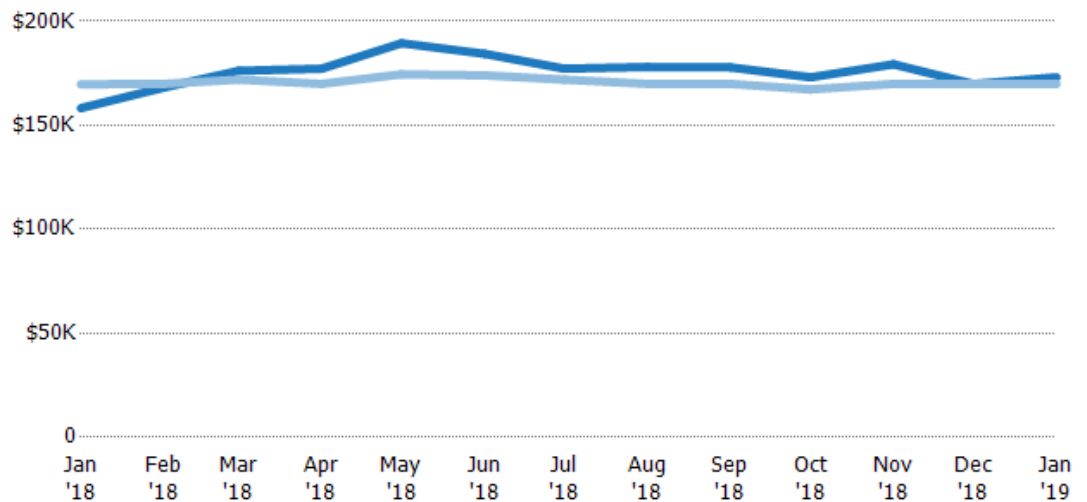


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



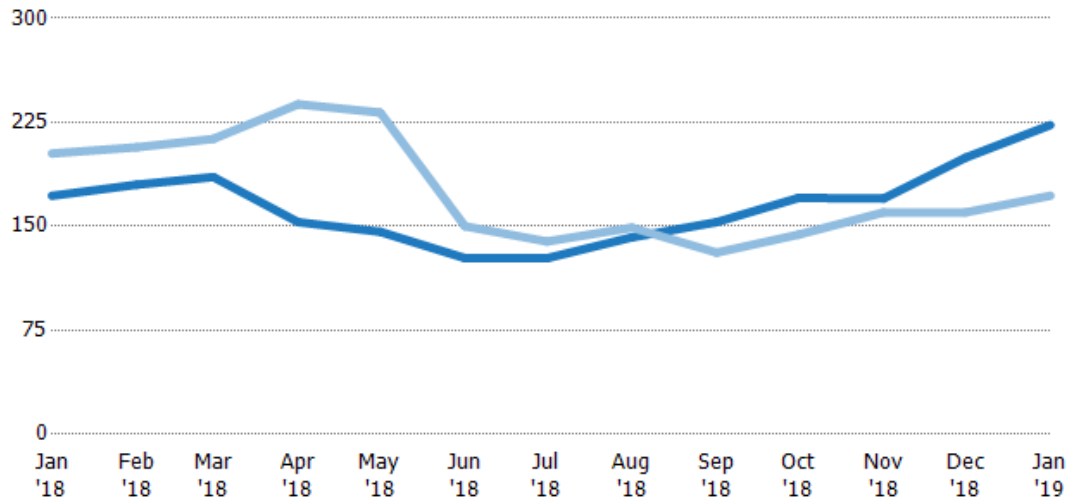
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Days	% Chg.
Jan '19	223	29.7%
Jan '18	172	-15.1%
Jan '17	203	-14.1%



Current Year	172	180	186	153	146	127	127	142	153	171	170	200	223
Prior Year	203	207	213	238	232	150	139	149	131	144	160	160	172
Percent Change from Prior Year	-15%	-13%	-13%	-36%	-37%	-15%	-9%	-5%	17%	18%	6%	25%	30%

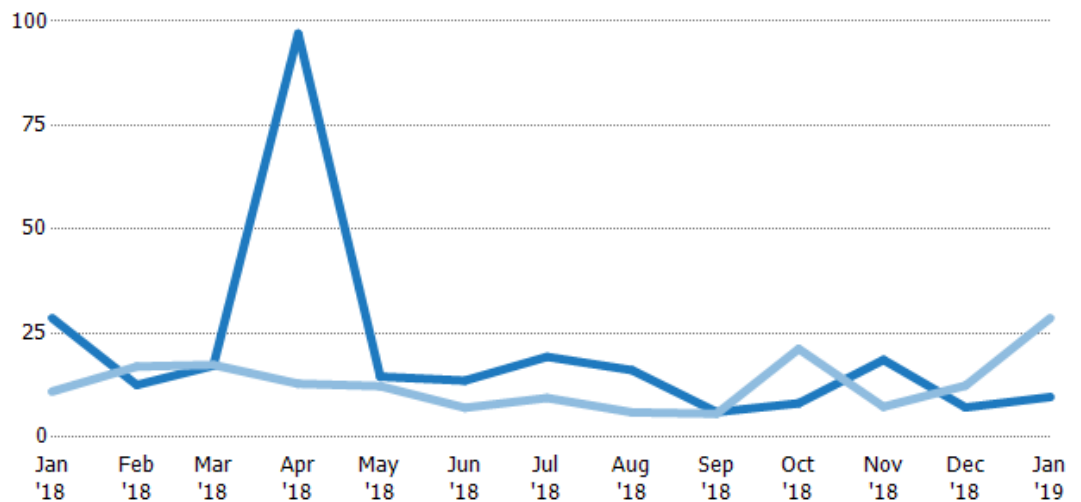
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Jan '19	9.67	-66.3%
Jan '18	28.7	160.6%
Jan '17	11	563.6%



Current Year	28.7	12.6	17.2	97	14.6	13.6	19.3	16.1	6.06	8.17	18.6	7.17	9.67
Prior Year	11	17	17.4	12.9	12.3	7.08	9.44	6	5.67	21.3	7.33	12.4	28.7
Percent Change from Prior Year	161%	-26%	-1%	654%	19%	92%	105%	169%	7%	-62%	154%	-42%	-66%

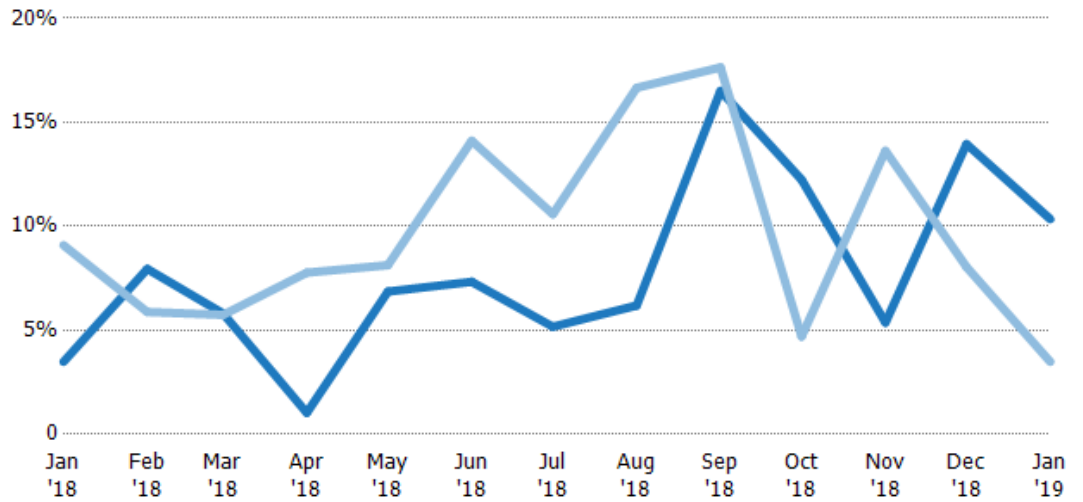
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Jan '19	10%	-6.9%
Jan '18	3%	5.6%
Jan '17	9%	-85%



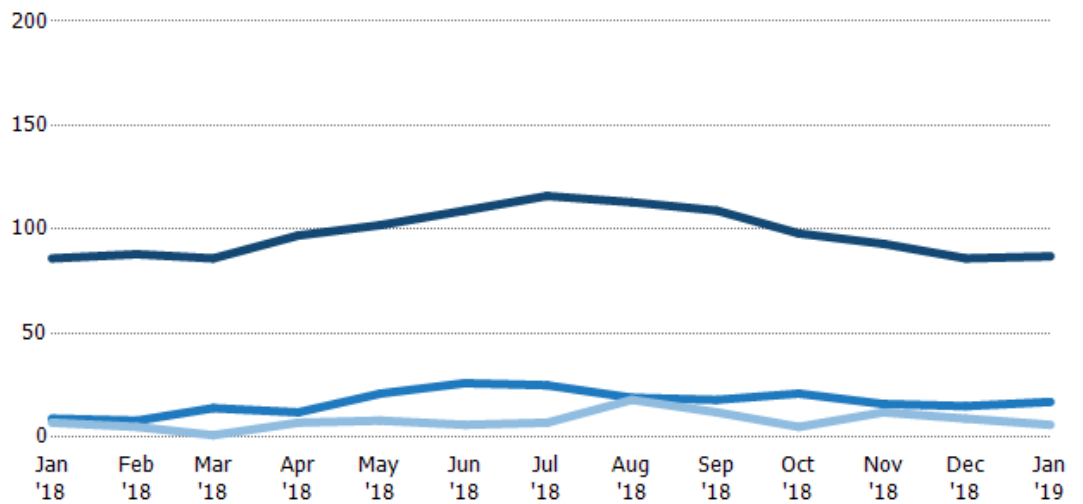
Current Year	3%	8%	6%	1%	7%	7%	5%	6%	17%	12%	5%	14%	10%
Prior Year	9%	6%	6%	8%	8%	14%	11%	17%	18%	5%	14%	8%	3%
Change from Prior Year	6%	-2%	0%	7%	1%	7%	5%	10%	1%	-8%	8%	-6%	-7%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active	86	88	86	97	102	109	116	113	109	98	93	86	87
Pending	9	8	14	12	21	26	25	19	18	21	16	15	17
Sold	7	5	1	7	8	6	7	18	12	5	12	9	6

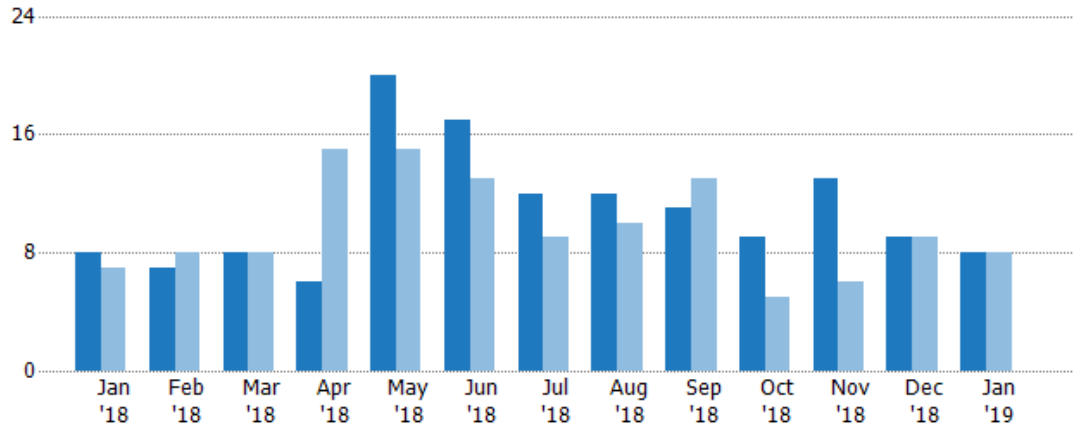
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jan '19	8	0%
Jan '18	8	14.3%
Jan '17	7	-14.3%



Current Year	8	7	8	6	20	17	12	12	11	9	13	9	8
Prior Year	7	8	8	15	15	13	9	10	13	5	6	9	8
Percent Change from Prior Year	14%	-13%	0%	-60%	33%	31%	33%	20%	-15%	80%	117%	0%	0%

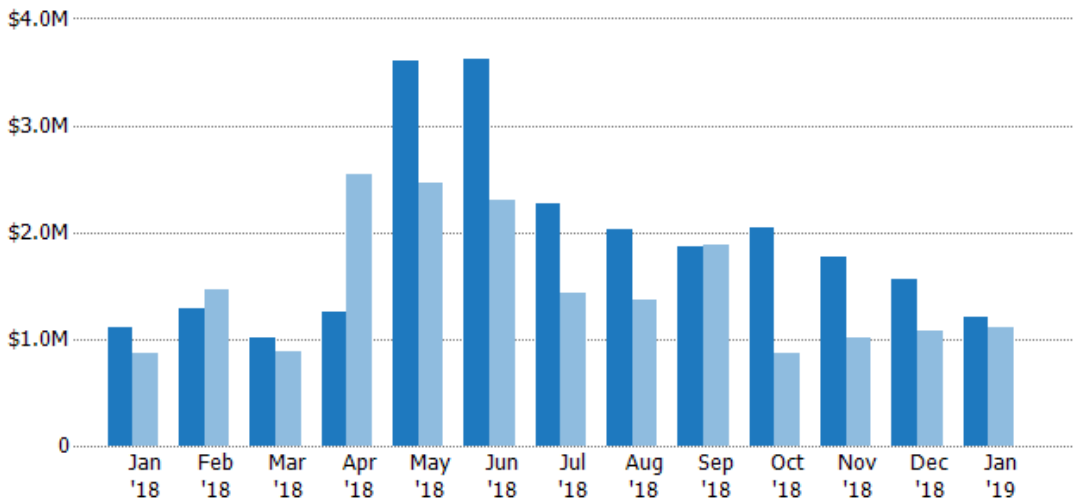
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jan '19	\$1.21M	8.5%
Jan '18	\$1.11M	29.2%
Jan '17	\$863K	-23%



Current Year	\$1.11M	\$1.29M	\$1.01M	\$1.26M	\$3.6M	\$3.62M	\$2.26M	\$2.03M	\$1.87M	\$2.04M	\$1.77M	\$1.57M	\$1.21M
Prior Year	\$863K	\$1.45M	\$882K	\$2.55M	\$2.45M	\$2.31M	\$1.43M	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.08M	\$1.11M
Percent Change from Prior Year	29%	-12%	15%	-51%	47%	57%	58%	49%	-1%	135%	75%	45%	9%

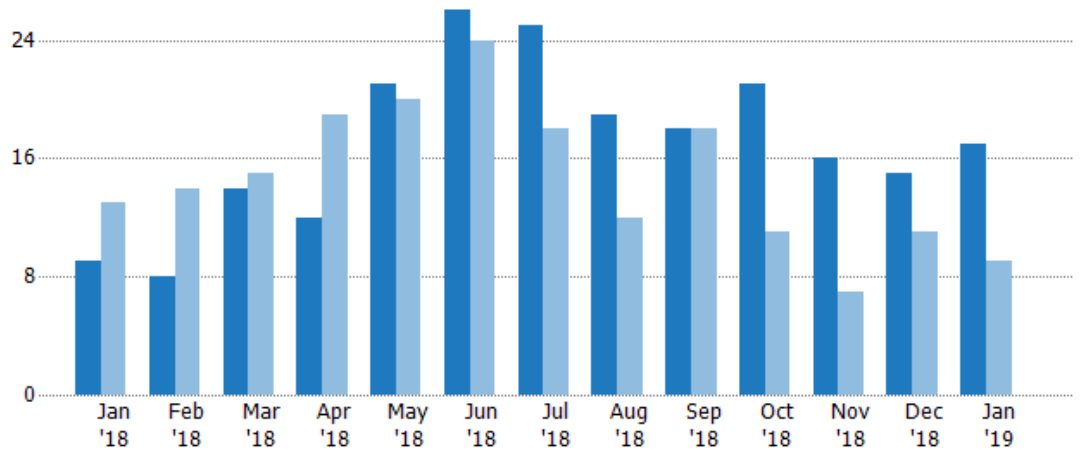
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jan '19	17	88.9%
Jan '18	9	-30.8%
Jan '17	13	-7.7%



Current Year	9	8	14	12	21	26	25	19	18	21	16	15	17
Prior Year	13	14	15	19	20	24	18	12	18	11	7	11	9
Percent Change from Prior Year	-31%	-43%	-7%	-37%	5%	8%	39%	58%	0%	91%	129%	36%	89%

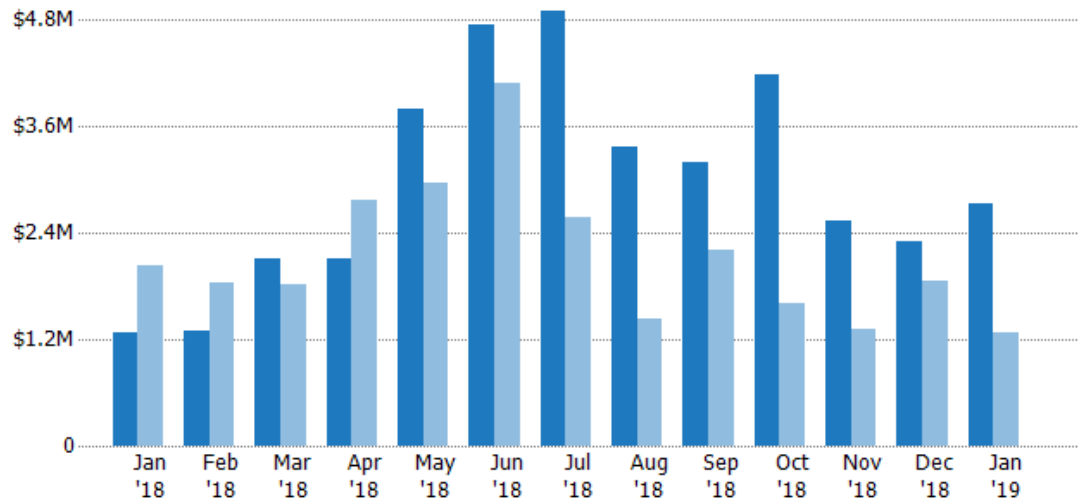
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jan '19	\$2.73M	112.9%
Jan '18	\$1.28M	-37.2%
Jan '17	\$2.04M	37%



Current Year	\$1.28M	\$1.3M	\$2.12M	\$2.1M	\$3.8M	\$4.75M	\$4.91M	\$3.37M	\$3.2M	\$4.18M	\$2.55M	\$2.3M	\$2.73M
Prior Year	\$2.04M	\$1.85M	\$1.82M	\$2.77M	\$2.96M	\$4.08M	\$2.58M	\$1.43M	\$2.22M	\$1.61M	\$1.31M	\$1.86M	\$1.28M
Percent Change from Prior Year	-37%	-30%	16%	-24%	29%	16%	90%	136%	44%	160%	94%	23%	113%

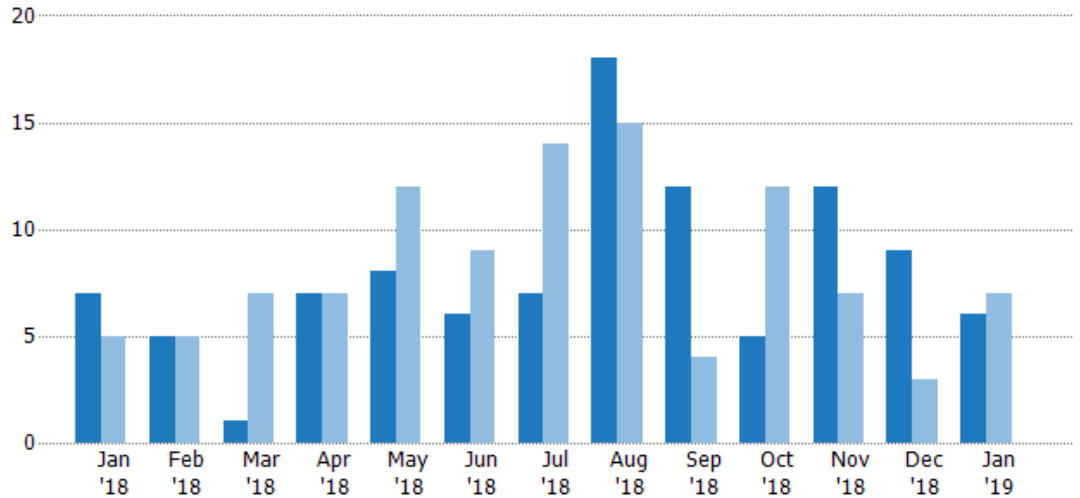
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Jan '19	6	-14.3%
Jan '18	7	40%
Jan '17	5	100%



Current Year	7	5	1	7	8	6	7	18	12	5	12	9	6
Prior Year	5	5	7	7	12	9	14	15	4	12	7	3	7
Percent Change from Prior Year	40%	0%	-86%	0%	-33%	-33%	-50%	20%	200%	-58%	71%	200%	-14%

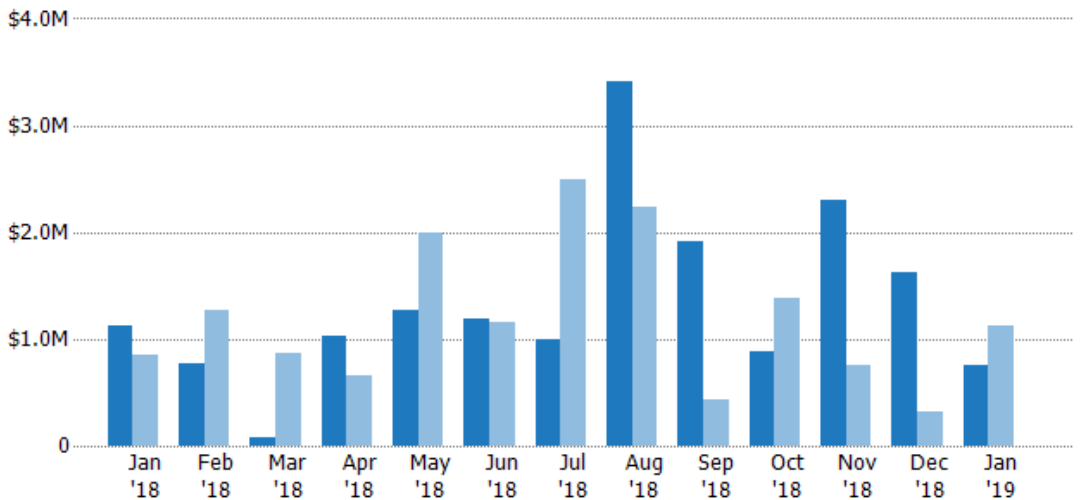
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Jan '19	\$750K	-33.7%
Jan '18	\$1.13M	34%
Jan '17	\$843K	47.5%



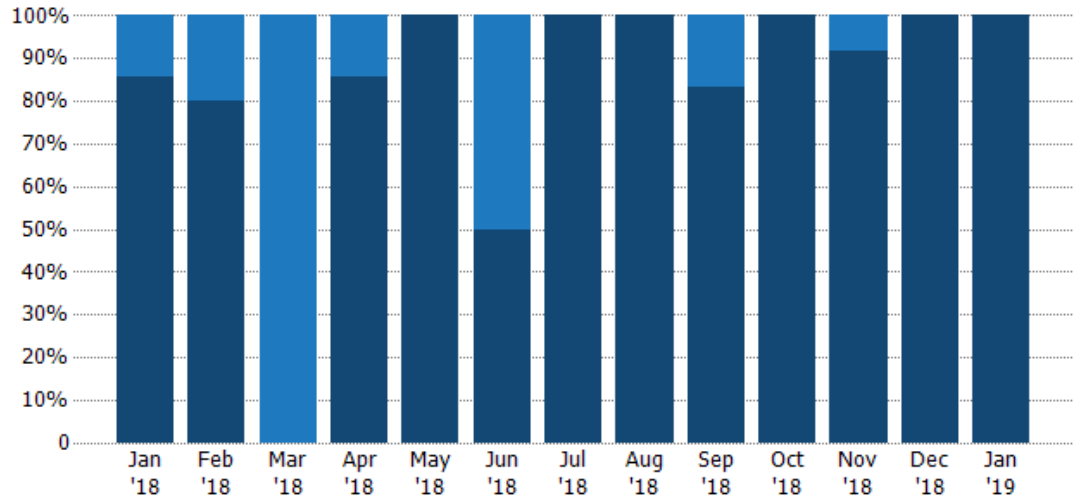
Current Year	\$1.13M	\$764K	\$82K	\$1.03M	\$1.28M	\$1.18M	\$993K	\$3.41M	\$1.92M	\$882K	\$2.3M	\$1.62M	\$750K
Prior Year	\$843K	\$1.27M	\$869K	\$653K	\$1.99M	\$1.15M	\$2.49M	\$2.24M	\$436K	\$1.38M	\$756K	\$312K	\$1.13M
Percent Change from Prior Year	34%	-40%	-91%	58%	-36%	3%	-60%	52%	340%	-36%	205%	421%	-34%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Condo/Townhouse

Single Family Residence

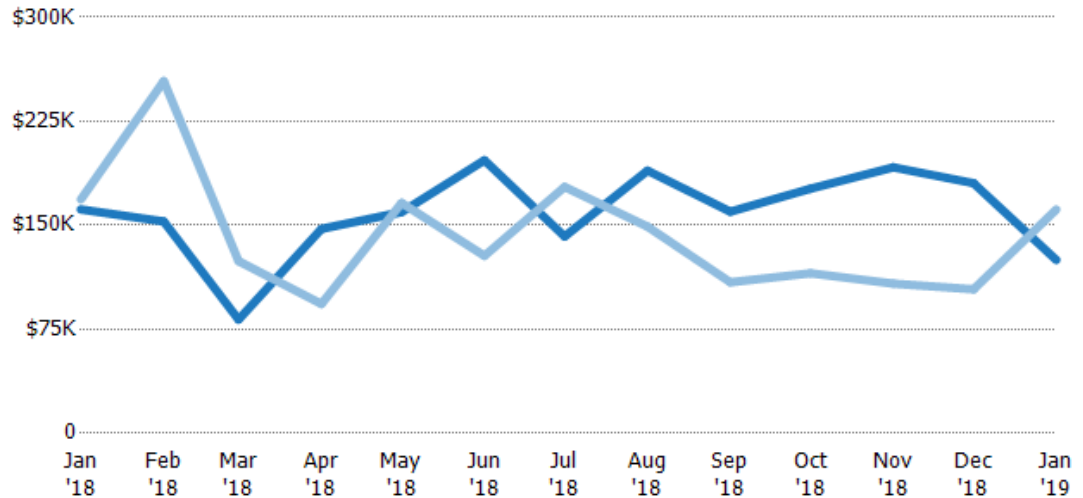
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jan '19	\$125K	-22.6%
Jan '18	\$161K	-4.3%
Jan '17	\$169K	-26.2%



Current Year

Prior Year

Percent Change from Prior Year

\$161K	\$153K	\$82K	\$147K	\$160K	\$197K	\$142K	\$189K	\$160K	\$176K	\$192K	\$180K	\$125K
\$169K	\$254K	\$124K	\$93.3K	\$166K	\$128K	\$178K	\$149K	\$109K	\$115K	\$108K	\$104K	\$161K
-4%	-40%	-34%	58%	-4%	54%	-20%	27%	47%	53%	78%	74%	-23%

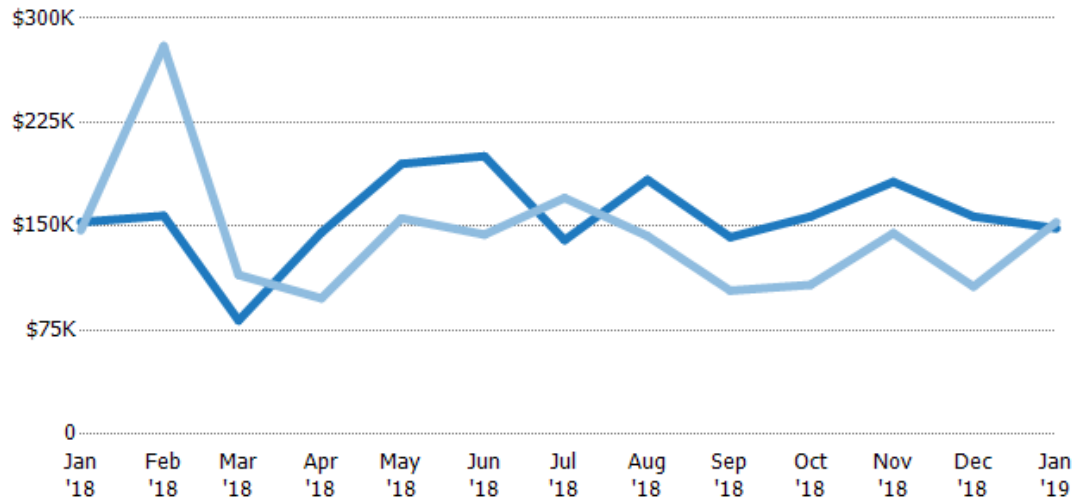
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Jan '19	\$149K	-2.9%
Jan '18	\$153K	4.1%
Jan '17	\$147K	-9%



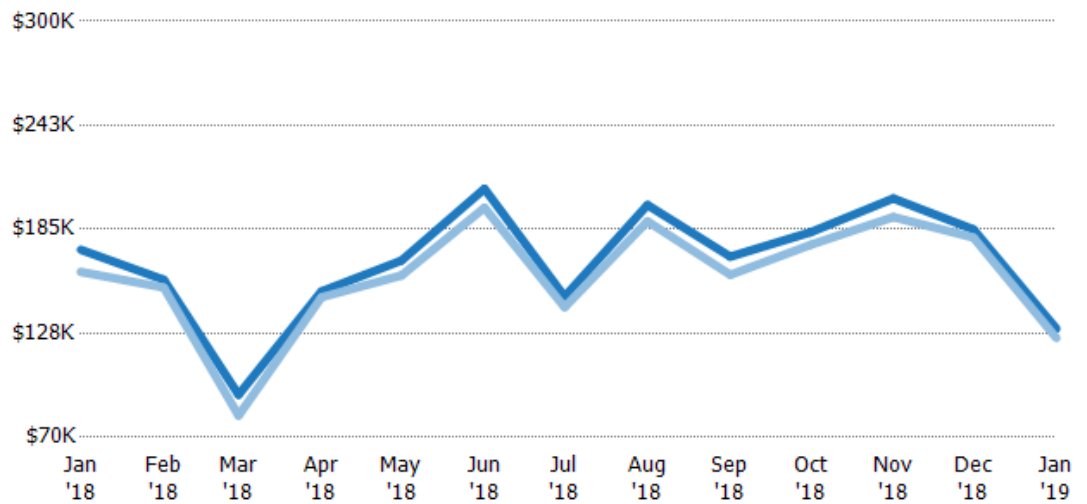
Current Year	\$153K	\$158K	\$82K	\$146K	\$195K	\$201K	\$140K	\$184K	\$142K	\$157K	\$182K	\$157K	\$149K
Prior Year	\$147K	\$280K	\$115K	\$98K	\$156K	\$144K	\$170K	\$143K	\$104K	\$108K	\$145K	\$107K	\$153K
Percent Change from Prior Year	4%	-44%	-29%	48%	25%	39%	-18%	28%	37%	46%	26%	47%	-3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



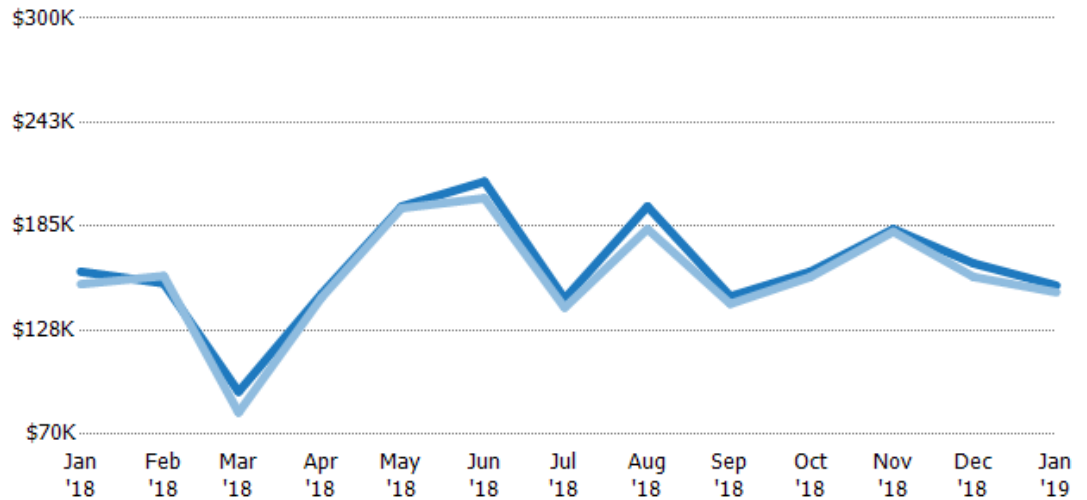
Avg List Price	\$174K	\$157K	\$93.5K	\$151K	\$168K	\$207K	\$148K	\$198K	\$170K	\$183K	\$202K	\$185K	\$130K
Avg Sales Price	\$161K	\$153K	\$82K	\$147K	\$160K	\$197K	\$142K	\$189K	\$160K	\$176K	\$192K	\$180K	\$125K
Avg Sales Price as a % of Avg List Price	93%	97%	88%	98%	95%	95%	96%	95%	94%	96%	95%	98%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



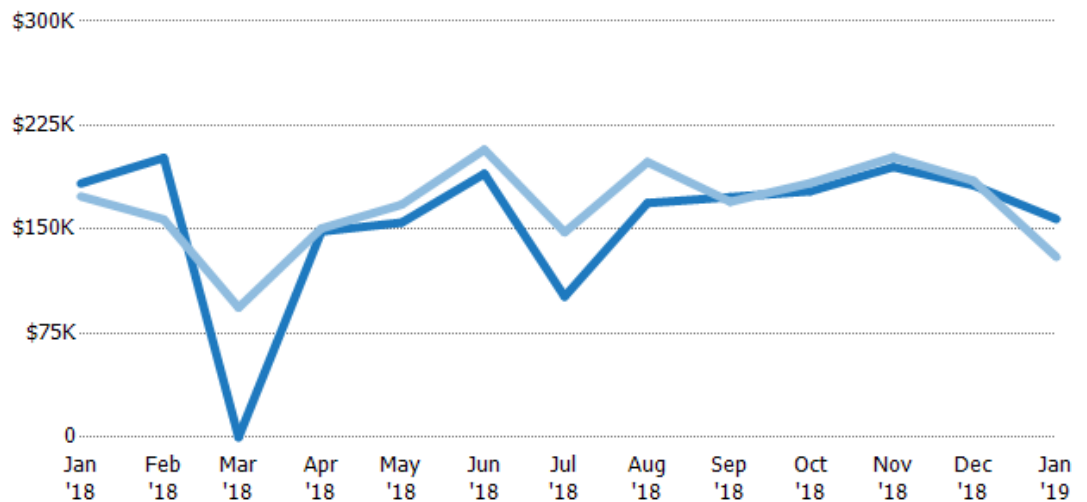
Median List Price	\$160K	\$154K	\$93.5K	\$148K	\$196K	\$210K	\$145K	\$196K	\$146K	\$160K	\$183K	\$165K	\$152K
Median Sales Price	\$153K	\$158K	\$82K	\$146K	\$195K	\$201K	\$140K	\$184K	\$142K	\$157K	\$182K	\$157K	\$149K
Med Sales Price as a % of Med List Price	96%	103%	88%	99%	100%	96%	97%	94%	97%	98%	99%	95%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



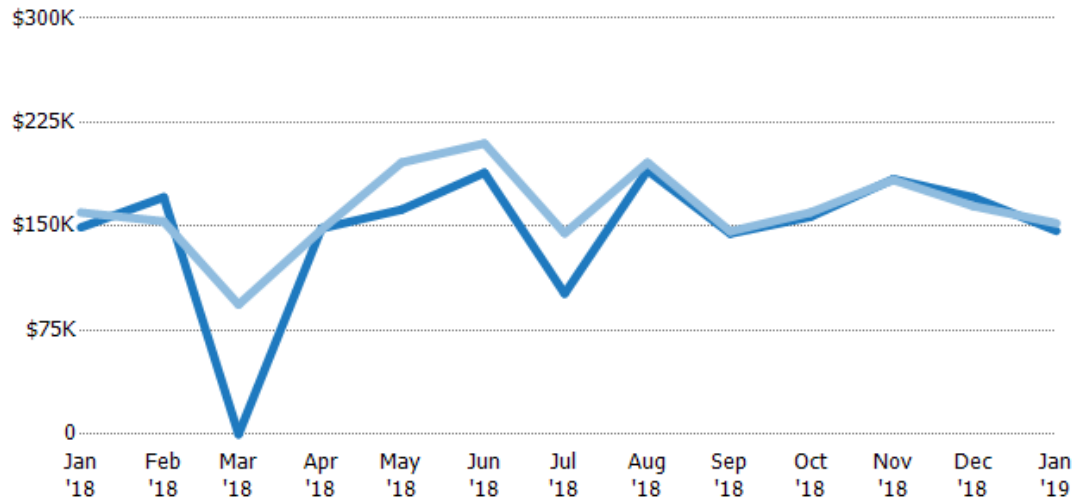
Avg Est Value	\$183K	\$201K	\$0	\$148K	\$155K	\$190K	\$101K	\$169K	\$173K	\$177K	\$195K	\$182K	\$157K
Avg Sales Price	\$174K	\$157K	\$93.5K	\$151K	\$168K	\$207K	\$148K	\$198K	\$170K	\$183K	\$202K	\$185K	\$130K
Avg Sales Price as a % of Avg Est Value	95%	78%	100%	101%	108%	109%	146%	117%	98%	103%	104%	102%	83%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Median Est Value	\$149K	\$171K	\$0	\$148K	\$162K	\$189K	\$101K	\$190K	\$145K	\$157K	\$184K	\$171K	\$147K
Median Sales Price	\$160K	\$154K	\$93.5K	\$148K	\$196K	\$210K	\$145K	\$196K	\$146K	\$160K	\$183K	\$165K	\$152K
Med Sales Price as a % of Med Est Value	107%	90%	100%	99%	121%	111%	143%	103%	101%	102%	100%	96%	104%