Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Sep 2018	Sep 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	7	-14.3%	6	7	-14.3%
New Listing Volume	\$986,500	\$1,194,700	-17.4%	\$986,500	\$1,194,700	-17.4%
Active Listing Count	49	56	-12.5%	NA	N/A	
Active Listing Volume	\$10,599,899	\$11,142,900	-4.9%	NA	N/A	
Average Listing Price	\$216,324	\$198,980	+8.7%	\$216,324	\$198,980	+8.7%
Median Listing Price	\$222,000	\$169,900	+30.7%	\$222,000	\$169,900	+30.7%
Median Daysin RPR	120	138.5	-13.4%	120	138.5	-13.4%
Months of Inventory	_	_	-	16.3	9.3	+75%
Absorption Rate	_	_	+_	6.12%	10.71%	-4.6%
Sales Activity Charts Metrics						
New Pending Sales Count	11	4	+175%	11	4	+175%
New Pending Sales Volume	\$2,153,200	\$596,900	+260.7%	\$2,153,200	\$596,900	+260.7%
Pending Sales Count	20	9	+122.2%	N/A	NA	
Pending Sales Volume	\$3,494,900	\$2,438,700	+43.3%	N/A	NA	
Closed Sales Count	6	3	+100%	6	3	+100%
Closed Sales Volume	\$994,500	\$395,500	+151.5%	\$994,500	\$395,500	+151.5%
Average Sales Price	\$165,750	\$131,833	+25.7%	\$165,750	\$131,833	+25.7%
Median Sales Price	\$164,750	\$121,500	+35.6%	\$164,750	\$121,500	+35.6%







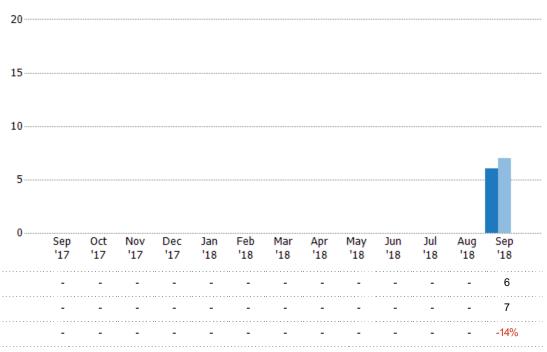
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

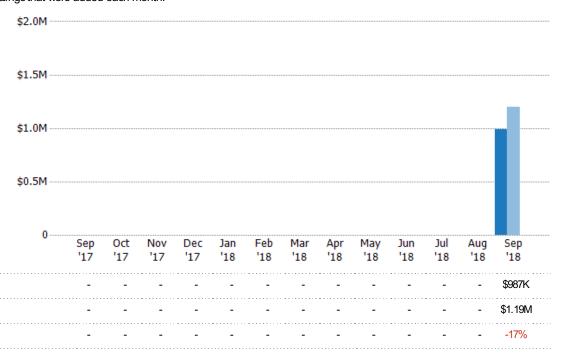
The sum of the listing price of residential listings that were added each month.

Filters Used
ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single

Family Residence

Current Year

Percent Change from Prior Year







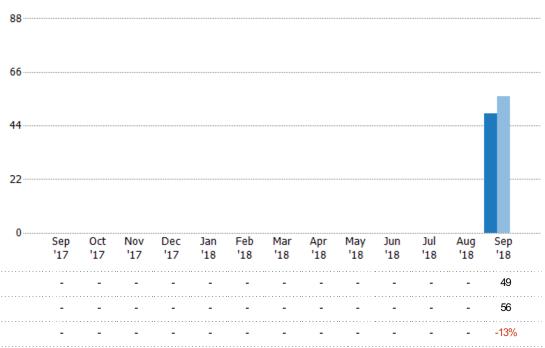
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used

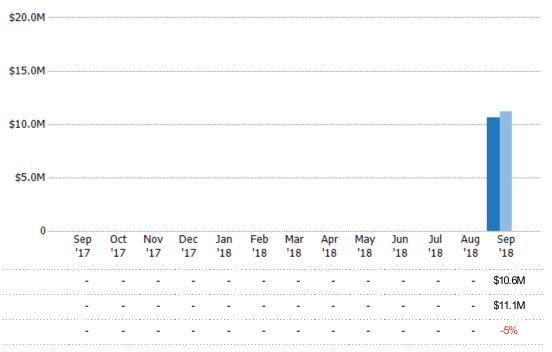
ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single

Family Residence

Current Year

Percent Change from Prior Year







Average Listing Price

The average listing price of active residential listings at the end of each month.

Eilters Used
ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K
\$225K
\$150K
\$75K

0												
Sep '17	0ct '17	Nov '17	Dec	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
-	-	-	-	-	- -	-	-	-	-	-	-	\$216K
-	-	-	-	-	-	-	-	-	-	-	-	\$199K
-	-	-	-	-	-	-	-	-	-	-	-	9%

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active residential listings at the end of each month.

ZIP: Newport, VT 05855

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$300K													
\$225K													
\$150K	•••••												
\$75K													
Se									May '18			Aug '18	Sep '18
	-	-	-	-	-	-	-	-	-	-	-	-	\$222K
	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
	-	-	-	-	-	-	-	-	-	-	-	-	31%



Current Year
Prior Year





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

25K	 										
50K	 										
75K	 										
75K											
0	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Se '1
0 Sep	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18		Se '1

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Avg Est Value

Avg Listing Price

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

\$300K ····												
\$225K												
\$150K ·····												
\$75K												
0 Sep '17	Oct '17		Dec '17							Jul '18	Aug '18	Sep '18
-	-	-	-	-	-	-	-	-	-	-	-	\$184K
-	-	-	-	-	-	-	-	-	-	-	-	\$222K
-	-	-	-	-	-	-	-	-	-	-	-	121%



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

200												
150												
100												
50												
0												
Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
-	-	-	-	-	-	-	-	-	-	-	-	120
-	-	-	-	-	-	-	-	-	-	-	-	139
-	-	-	-	-	-	_	-	-	-	-	-	-13%

Months of Inventory

Percent Change from Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

Current Year
Prior Year

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

Sep 0ct Νον Dec Jan Feb Mar Apr May Jun Jul Aug Sep '18 3.5 8 -56%

Current Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

Property Type: Condo/Townhouse/Apt, Single Family Residence

ZIP: Newport, VT 05855

30%

20%

10%

	0												
	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	_	-	-	-	-	-	-	-	-	-	-	29%
Prior Year	-	_	-	-	-	-	-	-	-	-	-	-	13%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-16%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence 38

25

13

0												
Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
 -	-	-	-	-	-	-	-	-	-	-	-	49
 -	-	-	-	-	-	-	-	-	-	-	-	20
-	-	-	-	-	-	-	-	-	-	-	-	6



Active Pending

Sold





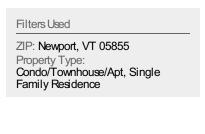
Current Year

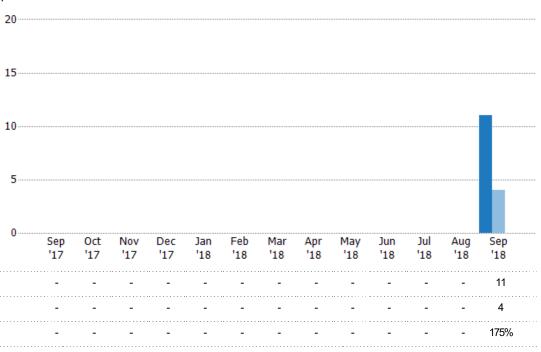
Prior Year

Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.





New Pending Sales Volume

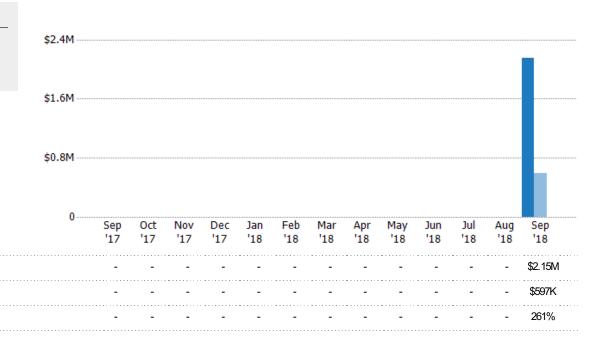
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

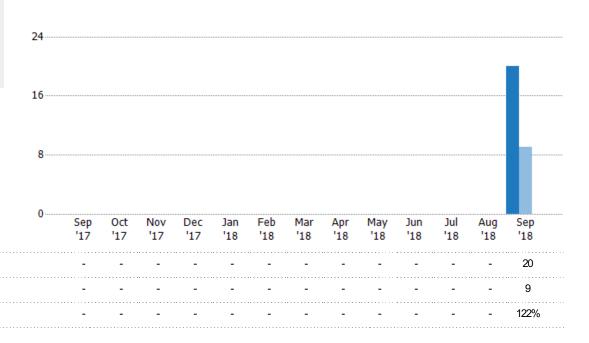




Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pending Sales Volume

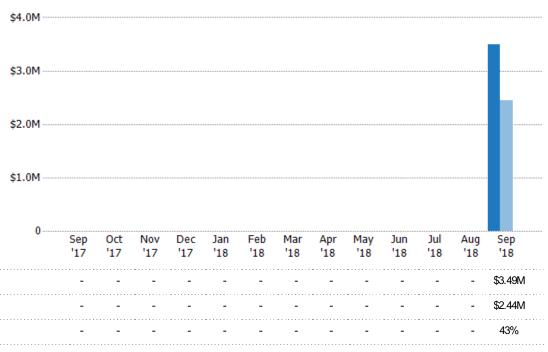
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year





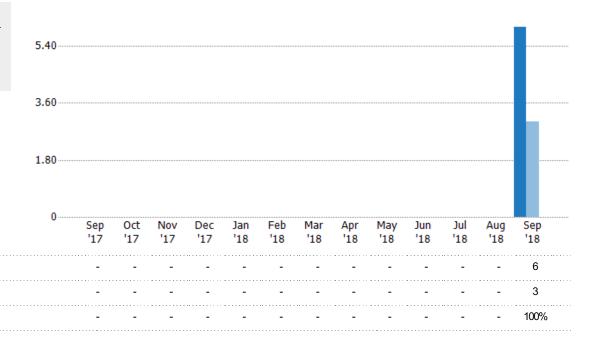
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



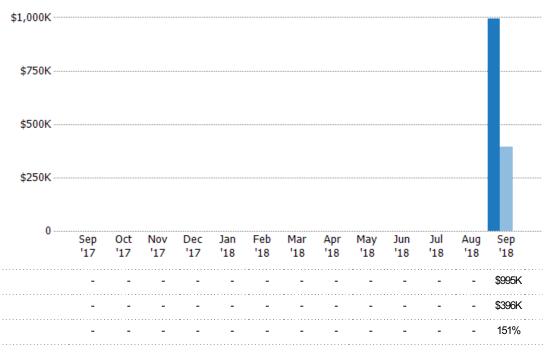
Closed Sales Volume

Percent Change from Prior Year

Current Year
Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year



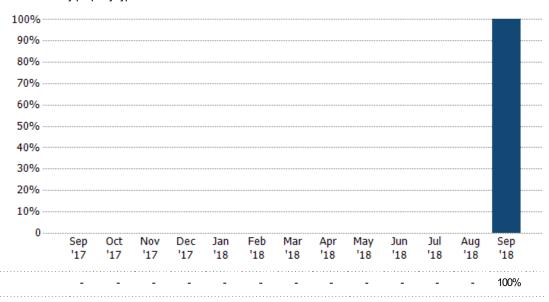


Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the residential properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K Sep Nov Dec Feb Mar Apr May Jul Aug Sep '18 '17 '17 '17 '18 '18 '18 '18 \$166K \$132K 26%



Current Year
Prior Year

Percent Change from Prior Year





Current Year
Prior Year

Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K
\$150K
\$100K
\$50K

\$30K												
0												
Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
-	-	-	-	-	-	_	-	-	-	-	_	\$165K
-	-	-	-	-	-	-	-	-	-	-	-	\$122K
_	_	_	-	-	_	-	-	-	-	-	_	36%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Percent Change from Prior Year

\$200K												
\$150K												
\$100K												
\$50K												
0 Sep '17	0ct '17							May '18			Aug '18	Sep '18
-	-	-	-	-	-	-	-	-	-	-	-	\$181K

	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$181K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$166K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	92%





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Newport, VT 05855
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

.50K											
001/											
.000											
50V											
550K											
0	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Se '1
0 Sep	Nov '17		Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Se '1

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$150K	 										
\$100K	 										
\$50K											
4											
0 Sep	 	Dec '17	Jan '18		Mar '18	Apr '18		Jun '18			Sep
0 Sep	 	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

50K												
00K												•••••
50K												
Ο				Jan		Mar	Apr	May		Jul	Aug	
Sep '17	'17		'17		'18	'18	'18	'18	'18	'18	'18	5
•	'17	'17 -				'18	'18	'18 -	'18 -	'18 -		
•	'17	'17 -				'18 - -	'18	'18 - -	'18 - -	'18		



