

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+/-	YTD 2017	YTD 2018	+/-	Sep 2017	Sep 2018	Key Metrics
						isting Activity Charts Metrics
+200%	3	9	+200%	3	9	New Listing Count
+185.3%	\$883,500	\$2,520,500	+185.3%	\$883,500	\$2,520,500	New Listing Volume
	N⁄A	N⁄A	+10.3%	29	32	Active Listing Count
	N⁄A	N⁄A	+105.1%	\$7,100,760	\$14,564,550	Active Listing Volume
+85.9%	\$244,854	\$455,142	+85.9%	\$244,854	\$455,142	Average Listing Price
+22.1%	\$235,000	\$286,950	+22.1%	\$235,000	\$286,950	Median Listing Price
-43.7%	142	80	-43.7%	142	80	Median Days in RPR
-17.2%	9.7	8	-	_	-	Months of Inventory
+2.2%	10.34%	12.5%	+	_	-	Absorption Rate
						Sales Activity Charts Metrics
-16.7%	6	5	-16.7%	6	5	New Pending Sales Count
-26.6%	\$1,686,900	\$1,237,500	-26.6%	\$1,686,900	\$1,237,500	New Pending Sales Volume
	N⁄A	N/A	+16.7%	6	7	Pending Sales Count
	N⁄A	N⁄A	+15.7%	\$1,511,900	\$1,749,500	Pending Sales Volume
-50%	4	2	-50%	4	2	Closed Sales Count
-75.9%	\$1,352,500	\$326,000	-75.9%	\$1,352,500	\$326,000	Cloæd Sales Volume
-51.8%	\$338,125	\$163,000	-51.8%	\$338,125	\$163,000	Average Sales Price
-46.6%	\$305,000	\$163,000	-46.6%	\$305,000	\$163,000	Median Sales Price





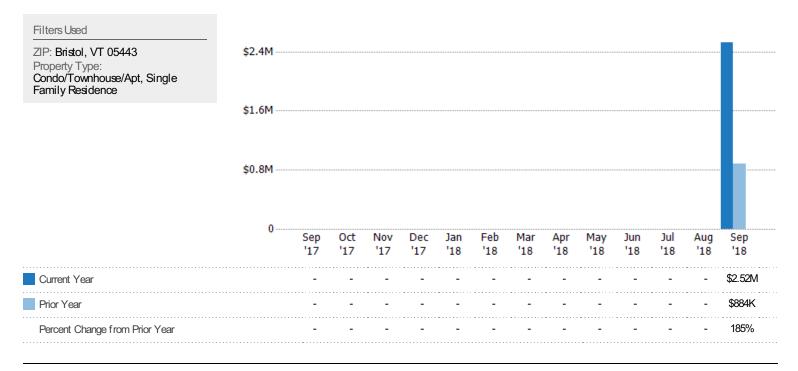
# New Listings

The number of new residential listings that were added each month.

	10.00													
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	7.50													
	5.00													
	2.50													
	0	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18		Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	9
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	3
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	200%

### New Listing Volume

The sum of the listing price of residential listings that were added each month.







# Active Listings

The number of active residential listings at the end of each month.

Filters Used	48													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	36													
	24													
	12													
	0	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Eah	Mar '18	Anr	May '18		Jul '18	Aug '18	Sep '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	32
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	29
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	10%

#### Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	105%
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$7.1M
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$14.6M
	0	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
	\$5.0M													
	\$10.0M													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$15.0M													
Filters Used	\$20.0M ······													





#### **Average Listing Price**

The average listing price of active residential listings at the end of each month.

Filters Used	\$500K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$455K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$245K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	86%

#### Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used	\$300K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$287K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$235K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	22%

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## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

	\$500K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0												
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$282K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$455K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	161%

#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$300K												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Median Est Value				-				-		-	-	-	\$274K
													φ274r\
Median Listing Price	-	-	-	-	-	-	-	-		-	-	-	\$287K





## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

200												
150												
100												
50												
0												
Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
-	-	-	-	-	-	-	-	-	-	-	-	80
-	-	-	-	-	-	-	-	-	-	-	-	142
-	-	-	-	-	-	-	-	-	-	-	-	-44%
	150 100 50 0 Sep	150	150 100 50 0 Sep Oct Nov	150 100 50 0 Sep Oct Nov Dec	150 100 50 0 Sep Oct Nov Dec Jan	150 100 50 0 Sep Oct Nov Dec Jan Feb	150 100 50 0 Sep Oct Nov Dec Jan Feb Mar	150 100 50 0 Sep Oct Nov Dec Jan Feb Mar Apr	150 100 50 0 Sep Oct Nov Dec Jan Feb Mar Apr May	150 100 50 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun	150 100 50 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul	150 100 50 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug

### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filtern I lood	30												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	23												
	15												
	8												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	4
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	4.83
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-17%





#### Absorption Rate

The percentage of inventory sold per month.

Filters Used	30%												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	20%												
	10%												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	25%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	21%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-4%

# Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

	40												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												
	20												
	10												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	32
Pending								_	_		_	_	
Feilung	-	-	-	-	-	-	-				_	-	1
Sold		-	-		-	-	-			-	-	-	7 2





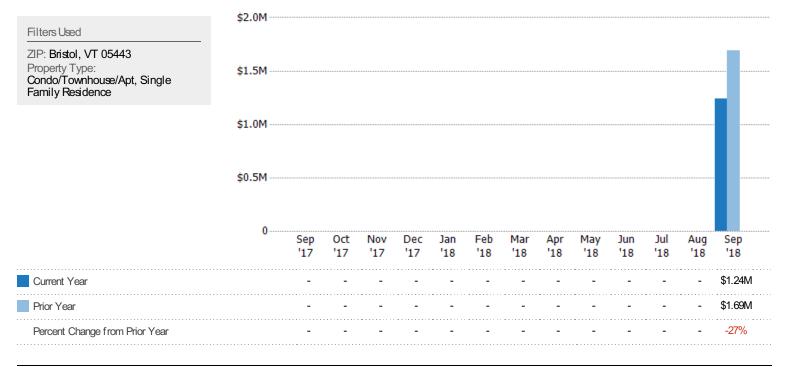
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	5.40														
	3.60														
	1.80														
	0	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	5	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	6	
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-17%	

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.







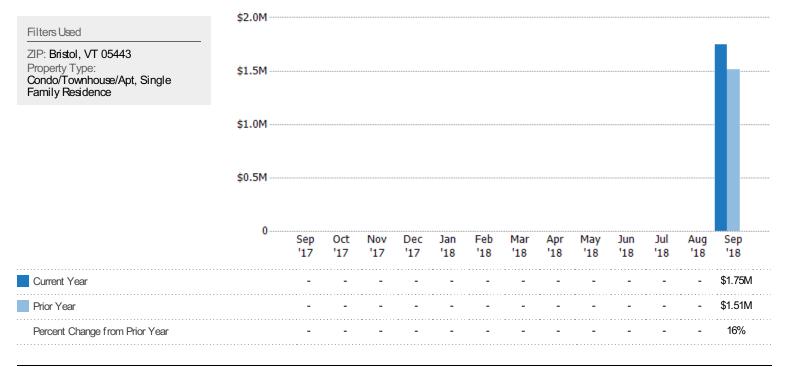
# Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used	8.00													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	6.00													
	4.00													
	2.00													
	0				_	_			-				-	
		Sep '17	0ct '17	Nov '17		Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	7
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	6
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	17%

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.







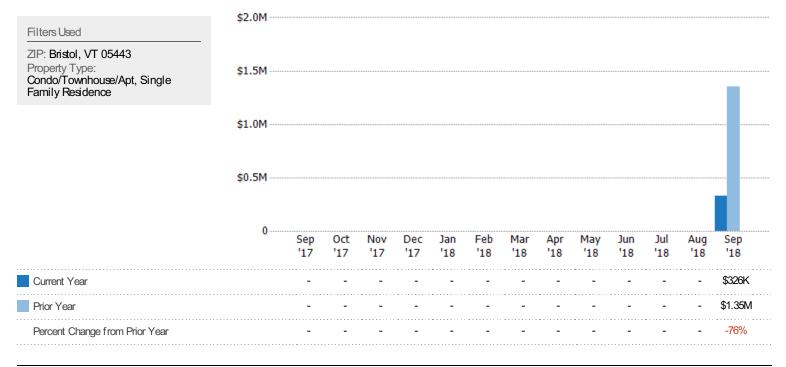
# Closed Sales

The total number of residential properties sold each month.

Filters Used	4.80														
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouœ/Apt, Single Family Residence	3.60														
	2.40														
	1.20														
	1.20														
	0	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr '18	May	Jun	Jul	Aug	Sep	
		'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	2	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	4	
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-50%	

### **Closed Sales Volume**

The sum of the sales price of residential properties sold each month.







#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used	90%														
ZIP: Bristol, VT 05443 Property Type:	80%														
Property Type: Condo/Townhouæ/Apt, Single Family Residence	70%														
Family Residence	60%														
	50%														
	40%														
	30%														
	20%														
	10%														
	0														
		Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	
Single Family Residence		-	-	-	-			-	-		-		-	100%	

# Average Sales Price

The average sales price of the residential properties sold each month.

	\$400K												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$163K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$338K
Percent Change from Prior Year	_	-	-	-	-	-	-	-	-	-	-	-	-52%





## Median Sales Price

The median sales price of the residential properties sold each month.

	\$400K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0 Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18		Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$163K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$305K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-47%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$200K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouœ/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg List Price		-	-	-	-	-	-	-	-	-	-	-	\$179K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$163K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	91%





# Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$200K ······												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$179K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$163K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	-	91%

#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$300K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouœ/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$279K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$179K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	64%





# Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$300K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Sep '17	0ct '17	Nov '17	Dec '17		Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$279K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$179K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	64%

