

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

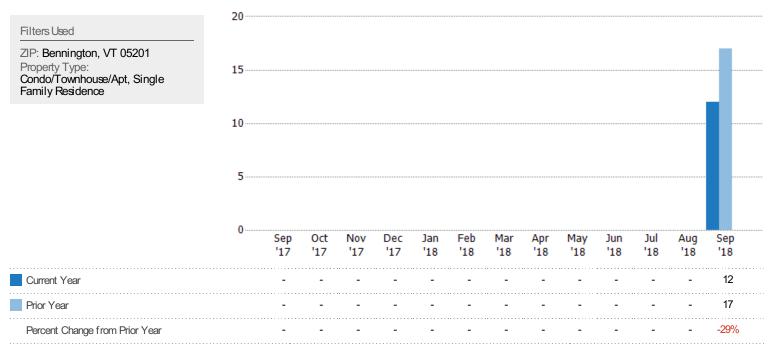
+/-	YTD 2017	YTD 2018	+ / -	Sep 2017	Sep 2018	Key Metrics
						Listing Activity Charts Metrics
-29.4%	17	12	-29.4%	17	12	New Listing Count
-14.5%	\$2,886,700	\$2,467,025	-14.5%	\$2,886,700	\$2,467,025	New Listing Volume
	N⁄A	N⁄A	+18.2%	88	104	Active Listing Count
	N⁄A	N⁄A	+11.2%	\$22,660,498	\$25,195,824	Active Listing Volume
-5.9%	\$257,506	\$242,268	-5.9%	\$257,506	\$242,268	Average Listing Price
+1.4%	\$172,450	\$174,950	+1.4%	\$172,450	\$174,950	Median Listing Price
-2.2%	137	134	-2.2%	137	134	Median Daysin RPR
+313.6%	6.3	26	-	_	-	Months of Inventory
-12.1%	15.91%	3.85%	+	_	-	Absorption Rate
						Sales Activity Charts Metrics
+7.7%	13	14	+7.7%	13	14	New Pending Sales Count
+22.2%	\$1,878,365	\$2,294,900	+22.2%	\$1,878,365	\$2,294,900	New Pending Sales Volume
	N⁄A	N⁄A	+	20	20	Pending Sales Count
	N⁄A	N⁄A	+26.5%	\$2,760,750	\$3,491,100	Pending Sales Volume
+200%	4	12	+200%	4	12	Closed Sales Count
+340.2%	\$435,700	\$1,918,000	+340.2%	\$435,700	\$1,918,000	Closed Sales Volume
+46.7%	\$108,925	\$159,833	+46.7%	\$108,925	\$159,833	Average Sales Price
+37.2%	\$103,550	\$142,100	+37.2%	\$103,550	\$142,100	Median Sales Price





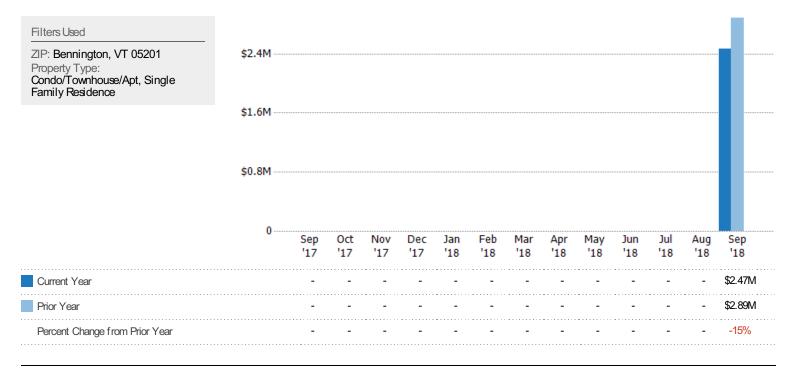
## New Listings

The number of new residential listings that were added each month.



#### New Listing Volume

The sum of the listing price of residential listings that were added each month.







## Active Listings

The number of active residential listings at the end of each month.

0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
-	-	-	-	-	-	-	-	-	-	-	104
-	-	-	-	-	-	-	-	-	-	-	88
-	-	-	-	-	-	-	-	-	-	-	18%

#### Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

ZIP: Bennington, VT 05201 \$24.0M   Property Type: Condo/Townhouse/Apt, Single   Family Residence \$16.0M   \$16.0M \$8.0M   \$8.0M \$16.10M   \$8.0M \$16.10M   \$1000 \$16.10M   \$1100 \$1100	Filters Used														
\$16.0M \$8.0M 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep	ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$24.0M													
0		\$16.0M													
		\$8.0M													
		0													
		Ŭ												-	
Current Year \$25.2M	Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$25.2M
Prior Year \$22.7M	Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$22.7M
Percent Change from Prior Year 11%	Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	11%





#### Average Listing Price

The average listing price of active residential listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-6%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$258K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$242K
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
	\$75K												
	\$150K												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
Filters Used	\$300K												

#### Median Listing Price

The median listing price of active residential listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	1%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$172K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$175K
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
	\$50K												
	\$100K												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
Filters Used	\$200K ······												



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## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

	\$300K												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$237K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$242K
Avg Listing Price as a % of Avg Est Value	e -	-	-	-	-	-	-	-	-	-	-	-	102%

#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

\$200K ······												
\$150K												
\$100K												
\$50K												
0 Sen	0ct	Nov	Dec	lan	Feb	Mar	Δnr	May	lun	Jul	Δυσ	Sep
'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18
-	-	-	-	-	-	-	-	-	-	-	-	\$177K
-	-	-	-	-	-	-	-	-	-	-	-	\$175K
ie –	-	-	-	-	-	-	-	-	-	-	-	99%
	\$150K \$100K \$50K 0 Sep	\$150K \$100K \$50K 0 Sep Oct '17 '17  	\$150K \$100K \$50K \$50K 0 Sep Oct Nov '17 '17 '17 	\$150K \$100K \$50K \$50K 0 Sep Oct Nov Dec '17 '17 '17 '17 	\$150K \$100K \$50K 0 Sep Oct Nov Dec Jan '17 '17 '17 '17 '18 	\$150K \$100K \$50K \$50K 0 Sep Oct Nov Dec Jan Feb '17 '17 '17 '18 '18 	\$150K \$100K \$50K \$50K 0 Sep Oct Nov Dec Jan Feb Mar '17 '17 '17 '18 '18 '18 	\$150K \$100K \$50K 0 Sep Oct Nov Dec Jan Feb Mar Apr '17 '17 '17 '18 '18 '18 '18 	\$150K \$100K \$50K 0 Sep Oct Nov Dec Jan Feb Mar Apr May '17 '17 '17 '17 '18 '18 '18 '18 '18 	\$150K \$100K \$50K 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun '17 '17 '17 '17 '18 '18 '18 '18 '18 '18 '18 	\$150K \$100K \$50K 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul '17 '17 '17 '17 '18 '18 '18 '18 '18 '18 '18 '18	\$150K \$100K \$50K 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug '17 '17 '17 '18 '18 '18 '18 '18 '18 '18 '18 '18 '18





#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	200												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	150												
	100												
	50												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
			±,										
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	134
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	137
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-2%

#### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	20												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	15												
	10												
	5												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	5.78
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	5.5
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	5%





#### Absorption Rate

The percentage of inventory sold per month.

20%												
15%												
10%												
5% 0 Sep							Apr	May	Jun	Jul	Aug	Sep
'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18
-	-	-	-	-	-	-	-	-	-	-	-	17%
-	-	-	-	-	-	-	-	-	-	-	-	18%
-	-	-	-	-	_	_	_	-	-	_	-	1%
	15% 10% 5% 0	15%	15% 10% 5% 0 Sep Oct Nov	15% 10% 5% 0 Sep Oct Nov Dec	15% 10% 5% 0 Sep Oct Nov Dec Jan	15% 10% 5% 0 Sep Oct Nov Dec Jan Feb	15% 10% 5% 0 Sep Oct Nov Dec Jan Feb Mar	15% 10% 5% 0 Sep Oct Nov Dec Jan Feb Mar Apr	15% 10% 5% 0 Sep Oct Nov Dec Jan Feb Mar Apr May	15% 10% 5% 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun	15% 10% 5% 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul	15% 10% 5% 0 Sep Oct Nov Dec Jan Feb Mar Apr May Jun Jul Aug

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

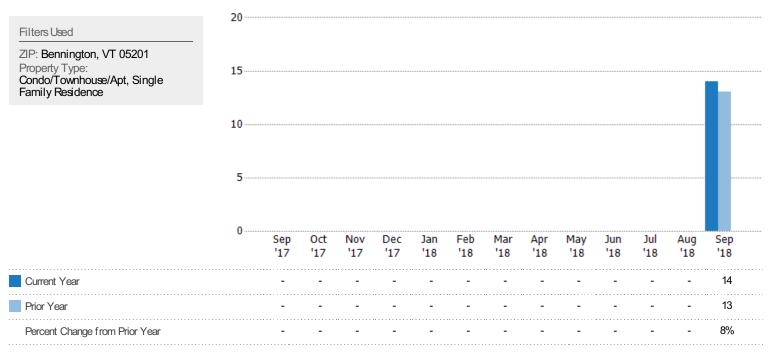
Filters Used	200												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	150												
	100												
	50												
	5ep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	104
Pending	-	-	-	-	-	-	-	-	-	-	-	-	20
Sold	-	-	-	-	-	-	-	-	-	-	-	-	12





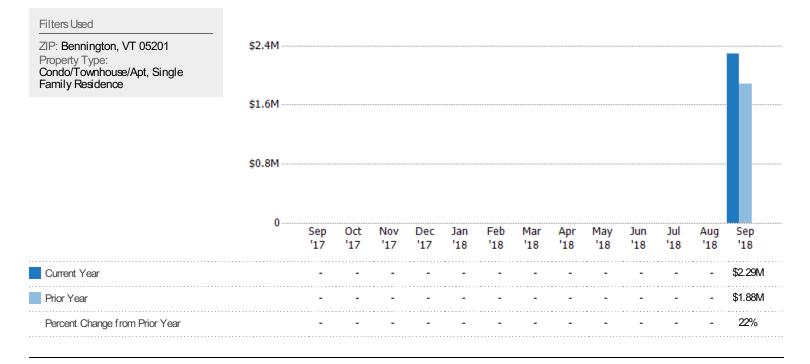
## New Pending Sales

The number of residential properties with accepted offers that were added each month.



## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

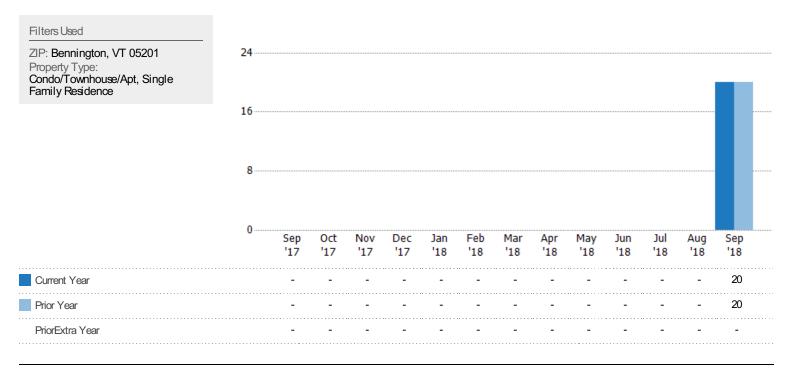






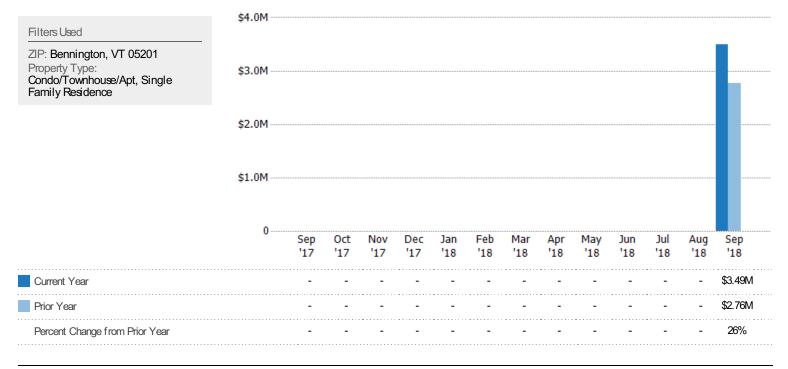
# Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



#### Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

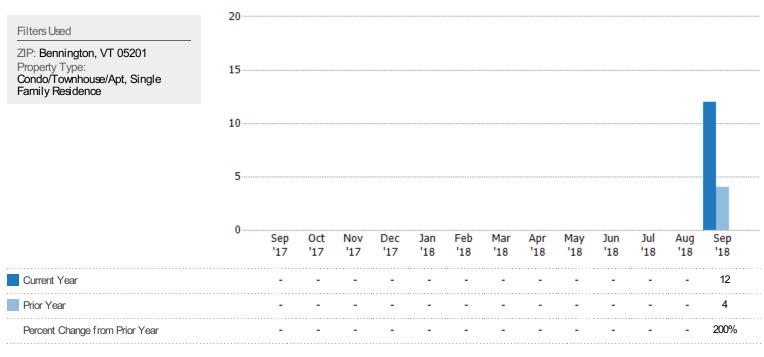






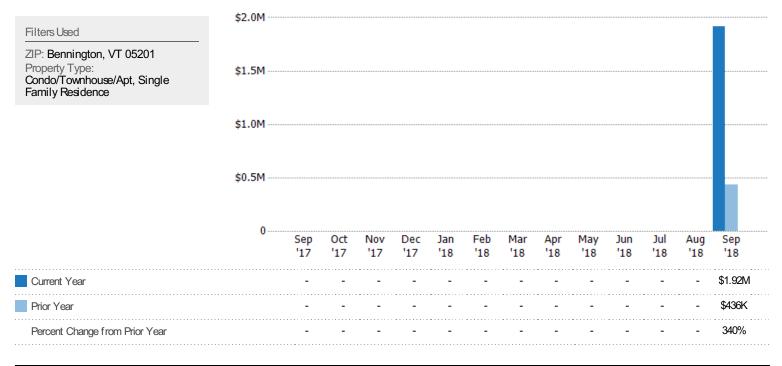
## Closed Sales

The total number of residential properties sold each month.



## **Closed Sales Volume**

The sum of the sales price of residential properties sold each month.







# Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

	100%														
Filters Used	90%														
ZIP: Bennington, VT 05201 Property Type:	80%														
Property Type: Condo/Townhouse/Apt, Single Family Residence	70%														
	60%														
	50%														
	40%														
	30%														
	20%														
	10%														
	0	Sep	0ct		Dec				Apr	May	Jun	Jul	Aug	Sep	
		'17	'17	'17	'17	'18	'18			'18	'18	'18	'18	'18	
Condo/Townhouse		-	-	-	-	-	-	-	-	-	-	-	-	17%	
Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	83%	

## **Average Sales Price**

The average sales price of the residential properties sold each month.

	\$200K ······												
Filters Used													
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$160K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$109K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	47%





#### Median Sales Price

The median sales price of the residential properties sold each month.

	\$200K ······												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18		Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$142K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$104K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	37%

#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$200K												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouœ/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$160K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	94%





## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$200K ······												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$146K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$142K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	-	97%

#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$200K												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$173K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	98%





# Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$200K ······												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
	'17	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$145K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$146K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	101%

