

# Local Market Update for September 2017

A Research Tool Provided by Vermont Realtors®



## Lamoille County

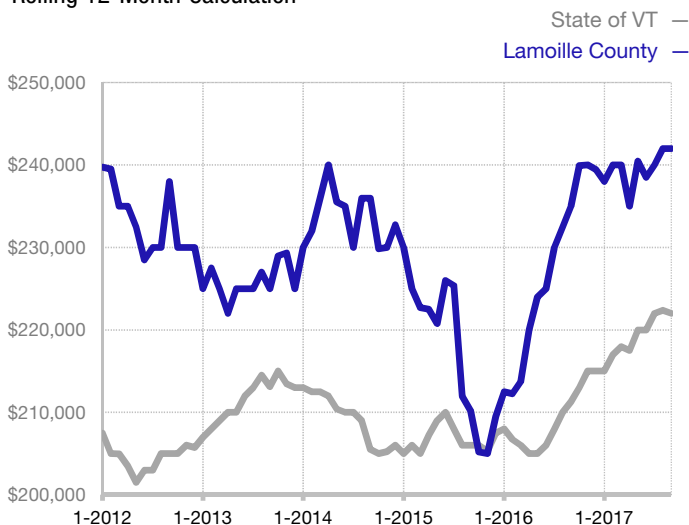
Single-Family	September			YTD		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	29	41	+ 41.4%	405	408	+ 0.7%
Pending Sales	20	33	+ 65.0%	234	261	+ 11.5%
Closed Sales	27	33	+ 22.2%	238	222	- 6.7%
Median Sales Price*	\$252,000	<b>\$225,000</b>	- 10.7%	\$240,000	<b>\$247,750</b>	+ 3.2%
Average Sales Price*	\$577,978	<b>\$337,548</b>	- 41.6%	\$339,999	<b>\$353,608</b>	+ 4.0%
Percent of Original List Price Received*	90.7%	<b>93.5%</b>	+ 3.1%	90.6%	<b>91.5%</b>	+ 1.0%
Days on Market Until Sale	134	125	- 6.7%	198	168	- 15.2%
Inventory of Homes for Sale	306	244	- 20.3%	--	--	--
Months Supply of Inventory	11.9	9.8	- 17.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			YTD		
	2016	2017	Percent Change	Thru 9-2016	Thru 9-2017	Percent Change
<b>Key Metrics</b>						
New Listings	11	9	- 18.2%	106	99	- 6.6%
Pending Sales	4	6	+ 50.0%	49	78	+ 59.2%
Closed Sales	11	8	- 27.3%	51	67	+ 31.4%
Median Sales Price*	\$261,000	<b>\$284,950</b>	+ 9.2%	\$244,900	<b>\$230,000</b>	- 6.1%
Average Sales Price*	\$346,118	<b>\$419,706</b>	+ 21.3%	\$326,063	<b>\$312,998</b>	- 4.0%
Percent of Original List Price Received*	92.3%	<b>89.5%</b>	- 3.0%	90.6%	<b>90.9%</b>	+ 0.3%
Days on Market Until Sale	153	176	+ 15.0%	229	194	- 15.3%
Inventory of Homes for Sale	125	94	- 24.8%	--	--	--
Months Supply of Inventory	21.5	12.7	- 40.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

