

Local Market Update for September 2016

A Research Tool Provided by Vermont Realtors®



Dover

(including Mt. Snow Resort)

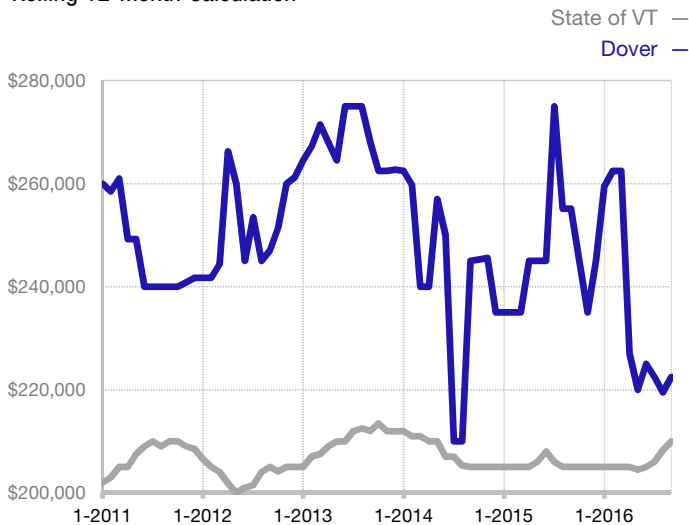
Single-Family	September			YTD		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
Key Metrics						
New Listings	10	11	+ 10.0%	89	86	- 3.4%
Pending Sales	4	2	- 50.0%	44	45	+ 2.3%
Closed Sales	4	6	+ 50.0%	34	49	+ 44.1%
Median Sales Price*	\$262,000	\$331,650	+ 26.6%	\$275,000	\$259,900	- 5.5%
Average Sales Price*	\$237,250	\$390,300	+ 64.5%	\$418,828	\$310,860	- 25.8%
Percent of Original List Price Received*	81.6%	84.9%	+ 4.0%	87.7%	85.9%	- 2.1%
Days on Market Until Sale	149	301	+ 102.0%	272	289	+ 6.3%
Inventory of Homes for Sale	100	95	- 5.0%	--	--	--
Months Supply of Inventory	23.1	18.4	- 20.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			YTD		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
Key Metrics						
New Listings	12	12	0.0%	126	134	+ 6.3%
Pending Sales	10	11	+ 10.0%	89	72	- 19.1%
Closed Sales	15	8	- 46.7%	82	68	- 17.1%
Median Sales Price*	\$215,000	\$158,000	- 26.5%	\$155,500	\$166,250	+ 6.9%
Average Sales Price*	\$204,783	\$203,563	- 0.6%	\$194,170	\$205,243	+ 5.7%
Percent of Original List Price Received*	90.5%	90.8%	+ 0.3%	86.9%	92.3%	+ 6.2%
Days on Market Until Sale	245	183	- 25.3%	245	194	- 20.8%
Inventory of Homes for Sale	130	138	+ 6.2%	--	--	--
Months Supply of Inventory	13.0	16.4	+ 26.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

