

# Local Market Update for September 2016

A Research Tool Provided by Vermont Realtors®



## Brattleboro

Single-Family	September			YTD		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
<b>Key Metrics</b>						
New Listings	7	11	+ 57.1%	107	101	- 5.6%
Pending Sales	8	9	+ 12.5%	62	81	+ 30.6%
Closed Sales	5	9	+ 80.0%	55	72	+ 30.9%
Median Sales Price*	\$190,000	\$192,500	+ 1.3%	\$190,000	\$190,875	+ 0.5%
Average Sales Price*	\$229,900	\$226,778	- 1.4%	\$210,140	\$214,797	+ 2.2%
Percent of Original List Price Received*	91.9%	93.0%	+ 1.2%	90.9%	90.1%	- 0.9%
Days on Market Until Sale	122	202	+ 65.6%	222	246	+ 10.8%
Inventory of Homes for Sale	92	63	- 31.5%	--	--	--
Months Supply of Inventory	14.7	7.8	- 46.9%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			YTD		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
<b>Key Metrics</b>						
New Listings	2	1	- 50.0%	15	15	0.0%
Pending Sales	3	0	- 100.0%	13	4	- 69.2%
Closed Sales	0	0	--	11	5	- 54.5%
Median Sales Price*	\$0	\$0	--	\$124,500	\$148,500	+ 19.3%
Average Sales Price*	\$0	\$0	--	\$124,227	\$142,500	+ 14.7%
Percent of Original List Price Received*	0.0%	0.0%	--	96.9%	96.7%	- 0.2%
Days on Market Until Sale	0	0	--	215	173	- 19.5%
Inventory of Homes for Sale	9	10	+ 11.1%	--	--	--
Months Supply of Inventory	5.8	8.3	+ 43.1%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

