

Local Market Update for September 2015

A Research Tool Provided by Vermont Realtors®



Dover

(including Mt. Snow Resort)

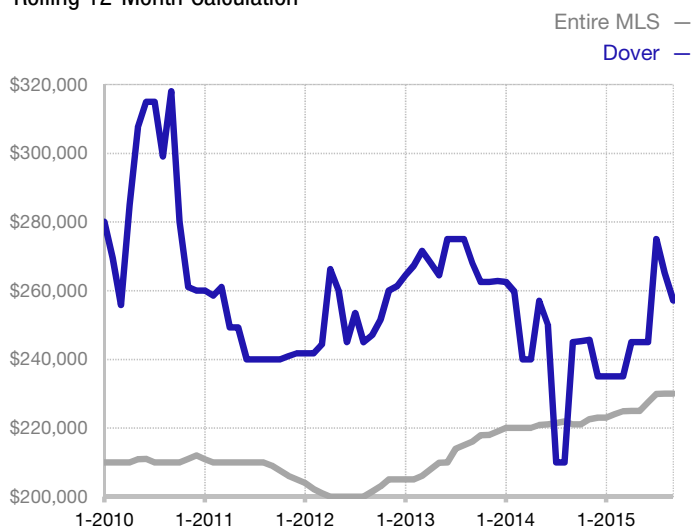
Single-Family	September			YTD		
Key Metrics	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
New Listings	14	10	- 28.6%	114	89	- 21.9%
Pending Sales	6	4	- 33.3%	32	33	+ 3.1%
Closed Sales	6	4	- 33.3%	30	33	+ 10.0%
Median Sales Price*	\$311,250	\$262,000	- 15.8%	\$247,800	\$285,000	+ 15.0%
Average Sales Price*	\$391,250	\$237,250	- 39.4%	\$345,097	\$429,702	+ 24.5%
Percent of Original List Price Received*	81.0%	81.6%	+ 0.7%	83.5%	87.7%	+ 5.0%
Days on Market Until Sale	182	111	- 39.0%	165	247	+ 49.7%
Inventory of Homes for Sale	124	107	- 13.7%	--	--	--
Months Supply of Inventory	33.3	24.0	- 27.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			YTD		
Key Metrics	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
New Listings	18	12	- 33.3%	162	126	- 22.2%
Pending Sales	6	9	+ 50.0%	72	79	+ 9.7%
Closed Sales	6	15	+ 150.0%	69	82	+ 18.8%
Median Sales Price*	\$124,500	\$215,000	+ 72.7%	\$147,500	\$155,500	+ 5.4%
Average Sales Price*	\$263,326	\$204,783	- 22.2%	\$209,539	\$194,170	- 7.3%
Percent of Original List Price Received*	92.6%	90.5%	- 2.3%	89.4%	86.9%	- 2.8%
Days on Market Until Sale	321	207	- 35.5%	213	212	- 0.5%
Inventory of Homes for Sale	176	126	- 28.4%	--	--	--
Months Supply of Inventory	22.0	12.8	- 41.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

