

Local Market Update for September 2015

A Research Tool Provided by Vermont Realtors®



Brattleboro

Single-Family	September			YTD		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
Key Metrics						
New Listings	8	7	- 12.5%	118	106	- 10.2%
Pending Sales	3	5	+ 66.7%	62	59	- 4.8%
Closed Sales	7	5	- 28.6%	68	54	- 20.6%
Median Sales Price*	\$200,000	\$190,000	- 5.0%	\$196,000	\$190,000	- 3.1%
Average Sales Price*	\$265,714	\$229,900	- 13.5%	\$220,795	\$210,513	- 4.7%
Percent of Original List Price Received*	94.0%	91.9%	- 2.2%	88.6%	90.7%	+ 2.4%
Days on Market Until Sale	43	63	+ 46.5%	155	167	+ 7.7%
Inventory of Homes for Sale	101	97	- 4.0%	--	--	--
Months Supply of Inventory	14.3	15.7	+ 9.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	September			YTD		
	2014	2015	Percent Change	Thru 9-2014	Thru 9-2015	Percent Change
Key Metrics						
New Listings	2	2	0.0%	16	18	+ 12.5%
Pending Sales	0	1	--	8	11	+ 37.5%
Closed Sales	1	0	- 100.0%	8	11	+ 37.5%
Median Sales Price*	\$125,000	\$0	- 100.0%	\$123,500	\$124,500	+ 0.8%
Average Sales Price*	\$125,000	\$0	- 100.0%	\$116,475	\$124,227	+ 6.7%
Percent of Original List Price Received*	86.2%	0.0%	- 100.0%	89.5%	96.9%	+ 8.3%
Days on Market Until Sale	0	0	--	136	168	+ 23.5%
Inventory of Homes for Sale	11	13	+ 18.2%	--	--	--
Months Supply of Inventory	8.8	8.0	- 9.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

