

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+/-	YTD 2017	YTD 2018	+/-	Oct 2017	Oct 2018	Key Metrics
						Listing Activity Charts Metrics
+20%	5	6	+20%	5	6	New Listing Count
+49.3%	\$543,900	\$811,900	+49.3%	\$543,900	\$811,900	New Listing Volume
	N/A	NA	-7.7%	52	48	Active Listing Count
	N⁄A	NA	+3.9%	\$10,051,500	\$10,447,199	Active Listing Volume
+12.6%	\$193,298	\$217,650	+12.6%	\$193,298	\$217,650	Average Listing Price
+23.5%	\$162,000	\$200,000	+23.5%	\$162,000	\$200,000	Median Listing Price
-11.2%	147.5	131	-11.2%	147.5	131	Median Days in RPR
-53.8%	26	12	-	_	_	Months of Inventory
+4.5%	3.85%	8.33%	+	_	_	Absorption Rate
						Sales Activity Charts Metrics
+50%	4	6	+50%	4	6	New Pending Sales Count
+49.4%	\$444,900	\$664,500	+49.4%	\$444,900	\$664,500	New Pending Sales Volume
	N⁄A	N⁄A	+75%	8	14	Pending Sales Count
	N⁄A	N⁄A	+14.3%	\$1,626,800	\$1,860,200	Pending Sales Volume
+150%	4	10	+150%	4	10	Cloæd Sales Count
+61%	\$1,034,000	\$1,665,100	+61%	\$1,034,000	\$1,665,100	Cloæd Sales Volume
-35.6%	\$258,500	\$166,510	-35.6%	\$258,500	\$166,510	Average Sales Price
-35.8%	\$241,500	\$155,000	-35.8%	\$241,500	\$155,000	Median Sales Price





New Listings

The number of new residential listings that were added each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	5.40													
	3.60													
	1.80													
	0	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	6
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	5
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	20%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used	\$880K													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$660K													
	\$440K													
	\$220K													
	0	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$812K
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$544K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	49%





Newport

Active Listings

The number of active residential listings at the end of each month.

Filters Used	80													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	60													
	40													
	20													
	0	0ct	Neu	Dec	1-10	Feb	Mar	Apr	May	lup	1	Aug	Con	0ct
		'17	Nov '17	'17	Jan '18	'18	'18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	48
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	52
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-8%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	4%
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$10.1M
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$10.4M
	0	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
	\$5.0M													
	\$10.0M													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$15.0M													
Filters Used	\$20.0M													





Average Listing Price

The average listing price of active residential listings at the end of each month.

	\$300K												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	0ct '18
Current Year	-	-	-		-	-	-	-	-	-	-	-	\$218k
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$193k
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	13%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	23%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$162K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$200K
	0 Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	0ct '18
	\$50K												
	\$100K												
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
Filters Used	\$200K												





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

	\$300K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	0ct '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$204K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$218K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	106%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$200K												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	Oct	Nov	Dec			Mar	Apr	May		Jul	Aug	Sep	Oct
	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$172K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$200K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	116%





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	200												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	150												
	100												
	50												
	0												
	Oct	Nov	Dec	Jan	Feb		Apr	May	Jun	Jul	Aug	Sep	Oct
	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	131
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	148
Percent Change from Prior Year	-	_	_	-	-	-	_	-	-	-	-	-	-11%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

	30												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	23												
	15												
	8												
	0												
	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	8
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	17.3
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-54%





Absorption Rate

The percentage of inventory sold per month.

	15%												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	10%												
	5%												
	0												
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct
	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	13%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	6%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-7%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

ZIP: Newport, VT 05855													
Property Type: Condo/Townhouse/Apt, Single Family Residence	38												
	25												
	13												
	0												
	13 0 Oct '17	Nov '17	Dec '17		Feb '18		Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Active	0 0ct			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	
Active Pending	0 0ct			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	'18





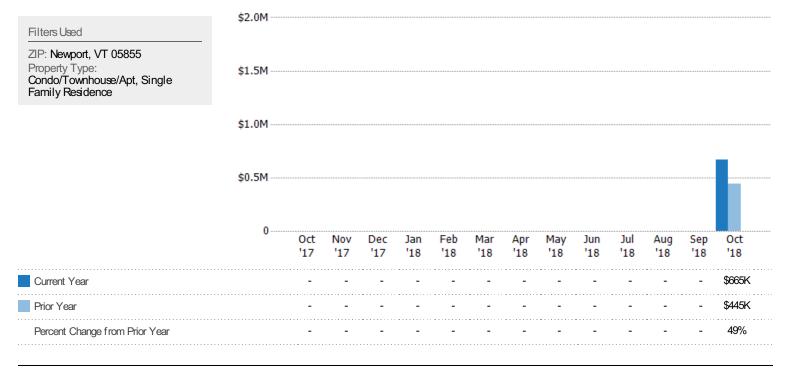
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used	20.00													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	15.00													
	10.00													
	5.00													
	0	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	6
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	4
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	50%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

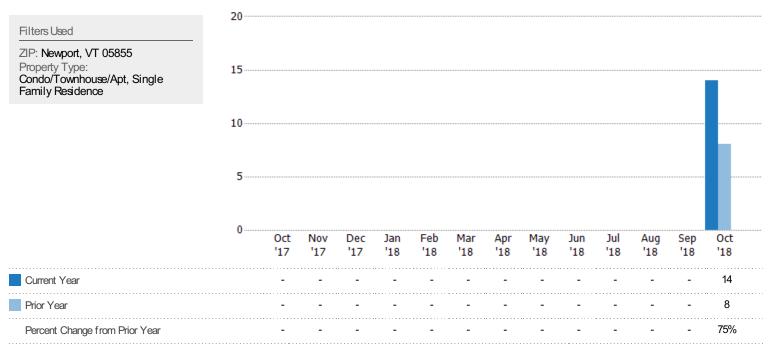






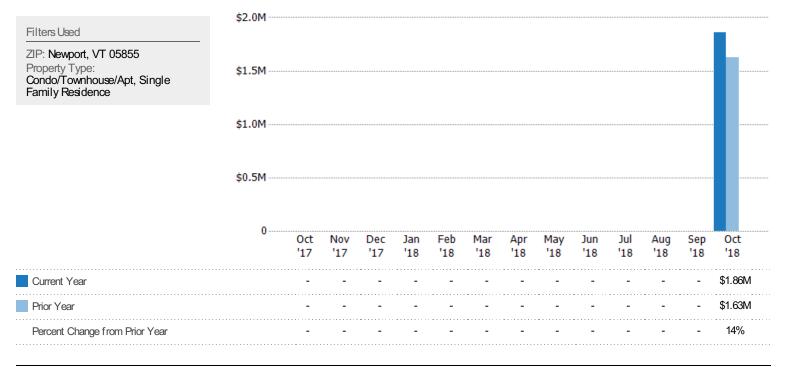
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.







Closed Sales

The total number of residential properties sold each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	20.00													
	10.00													
	5.00													
	0	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct
		'17	'17	'17	'18	'18	'18		'18	'18	'18	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	10
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	4
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	150%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	61%
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$1.03M
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$1.67M
	0	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
	\$0.5M													
	\$1.0M													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$1.5M													
Filters Used	\$2.0M ······													





Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

	100%														
Filters Used	90%														
ZIP: Newport, VT 05855 Property Type:	80%														
Property Type: Condo/Townhouse/Apt, Single Family Residence	70%														
Fairing Neardence	60%														
	50%														
	40%														
	30%														
	20%														
	10%														
	0	0ct	Nov	Dec	Jan			Apr	May	Jun	Jul	Aug	Sep	0ct	
		'17	'17	'17	'18	'18	'18	'18	'18	'18	18	'18	'18	'18	
Condo/Townhouse		-	-	-	-	-	-	-	-	-	-	-	-	10%	
Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	90%	

Average Sales Price

The average sales price of the residential properties sold each month.

	\$300K												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	0ct '18
													¢4071/
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$167K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$259K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-36%





Median Sales Price

The median sales price of the residential properties sold each month.

	\$300K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
. <u></u>													
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$155K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$242K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-36%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Avg Sales Price as a % of Avg List Price		-		-	-	-	-	-	-	-	-	-	93%
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$167K
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$178K
	0 Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
	\$100K												
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
Filters Used	\$200K												





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

	\$200K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
	'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$155K
Med Sales Price as a % of Med List Price	-	_	-	-	-	-	-	_	-	-	_	-	91%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

. _ _ _ . .

Filters Used	\$200K												
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$151K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$178K
Avg Sales Price as a % of Avg Est Value	_	-	-	-	-	_	_	_	-	-	-	_	118%





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$200K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$150K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	113%

