

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Oct 2018	Oct 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	2	11	-81.8%	2	11	-81.8%
New Listing Volume	\$207,000	\$2,307,100	-91%	\$207,000	\$2,307,100	-91%
Active Listing Count	95	87	+9.2%	NA	NA	
Active Listing Volume	\$22,706,325	\$23,091,999	-1.7%	NA	NA	
Average Listing Price	\$239,014	\$265,425	-10%	\$239,014	\$265,425	-10%
Median Listing Price	\$169,900	\$179,900	-5.6%	\$169,900	\$179,900	-5.6%
Median Daysin RPR	163	148	+10.1%	163	148	+10.1%
Months of Inventory	_	_	-	7.9	10.9	-27.2%
Absorption Rate	_	_	+-	12.63%	9.2%	+3.4%
Sales Activity Charts Metrics						
New Pending Sales Count	8	5	+60%	8	5	+60%
New Pending Sales Volume	\$1,810,700	\$867,800	+108.7%	\$1,810,700	\$867,800	+108.7%
Pending Sales Count	22	11	+100%	N/A	NA	
Pending Sales Volume	\$4,255,100	\$1,610,000	+164.3%	N/A	NA	
Closed Sales Count	5	12	-58.3%	5	12	-58.3%
Closed Sales Volume	\$881,900	\$1,384,500	-36.3%	\$881,900	\$1,384,500	-36.3%
Average Sales Price	\$176,380	\$115,375	+52.9%	\$176,380	\$115,375	+52.9%
Median Sales Price	\$157,000	\$107,750	+45.7%	\$157,000	\$107,750	+45.7%







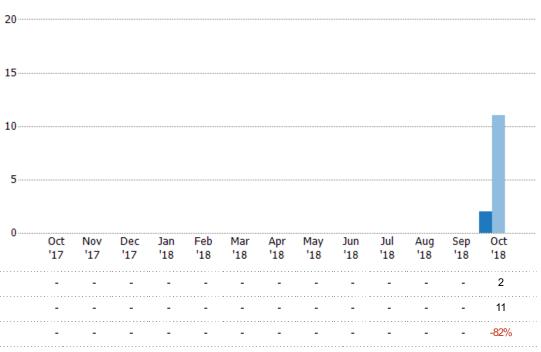
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

Percent Change from Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used

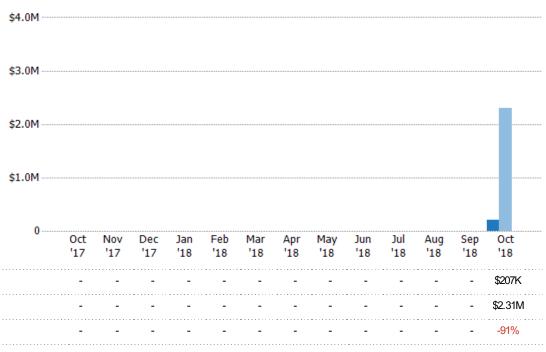
Current Year

Percent Change from Prior Year

Prior Year

Current Year
Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

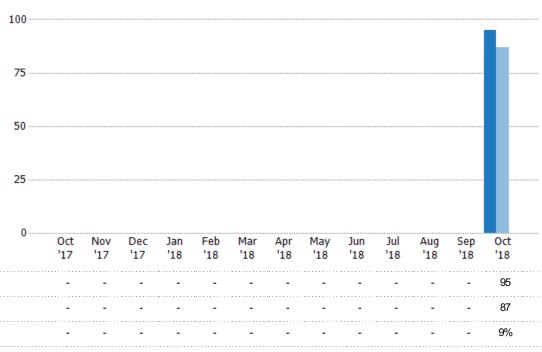




Active Listings

The number of active residential listings at the end of each month.





Active Listing Volume

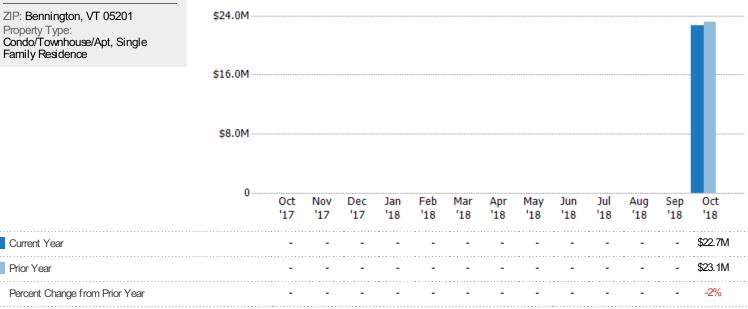
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used ZIP: Bennington, VT 05201







Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

0	0	0	_						0ct
	\$75K	50K							

Median Listing Price

Percent Change from Prior Year

The median listing price of active residential listings at the end of each month.

Filters Used

Current Year
Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence \$150K \$150K \$100K \$50K \$50K \$50K \$0 Ct Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct

	0												
	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Current Year	-							-				-	\$170K
Prior Year	-	-	-	-						-		-	\$180K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	_	-6%



102%



Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used	\$300K ······												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$235K
Avg Listing Price	-	-	_	-	-	-	-	-	-	-	-	-	\$239K

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

\$200K

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

)K												
0K												
0K												
•												
0 Oct '17	Nov	Dec	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	0 '1
Oct	Nov	Dec	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug	Sep '18	0 '1
Oct	Nov	Dec	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	0 '1



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



0ct

'18

163

148

10%

'18



Market Data Report

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Feb

'18

'18

	200
Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	150
	100
	50
	0

'17

Dec

'17

'18

0ct

'17

3 e .1	C	-	
Months	ot I	lnven	torv

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Bennington, VT 05201 Property Type:
Condo/Townhouse/Apt, Single Family Residence

30												
23												
15		•••••										
8												
•												
0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
-	-	-	-	-	-	-	-	-	-	-	-	7.92
-	-	-	-	-	-	-	-	-	-	-	-	21.8
-	_	_	_		_	_			_	_		-64%

May

'18

'18

'18

'18



Current Year
Prior Year

Percent Change from Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%	

10%

%------

0												
Oct '17		Dec '17						Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
-		-	-	-	-	-		-	-	-		13%
-	-	-	-	-	-	-	-	-	-	-	-	5%
- -	_	_	_	_	_	_		_	_	_	- -	-8%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

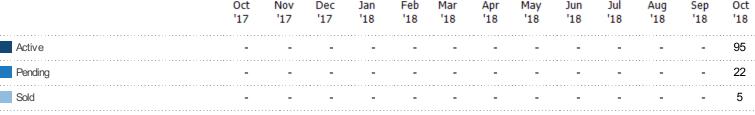
Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

100	 		 		 		
75	 	 	 		 		
50							
25	 	 	 		 		
Oct				May '18		Aug '18	Oct '18







Current Year

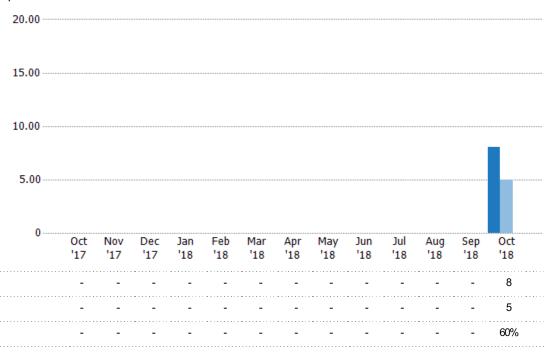
Prior Year

Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



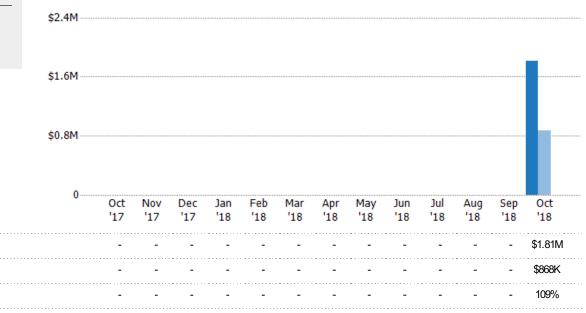


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.





Current Year

Percent Change from Prior Year

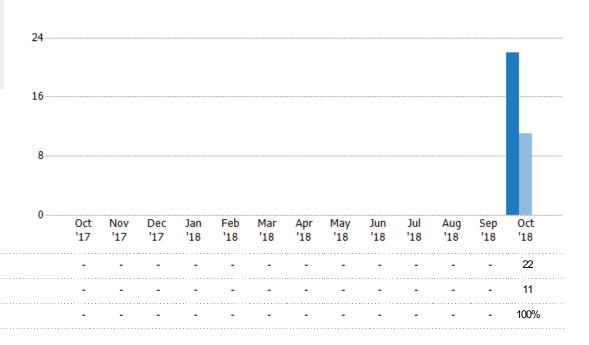
Prior Year



Pending Sales

The number of residential properties with accepted offers that were available at the end each month.





Pending Sales Volume

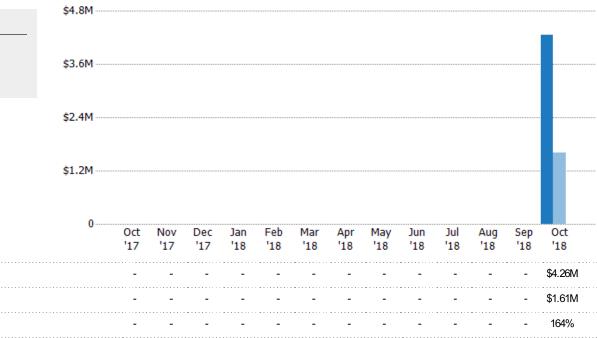
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

Prior Year



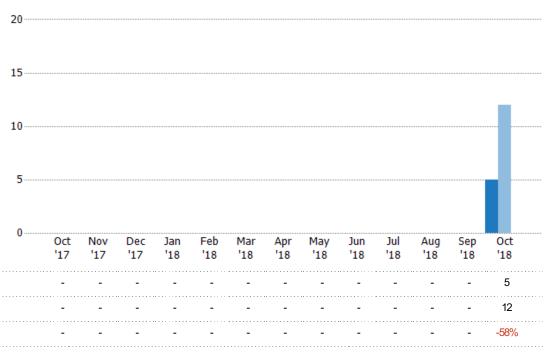
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Closed Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties sold each month.

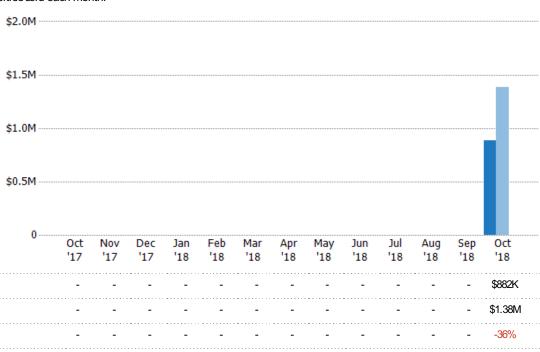
Filters Used
ZIP: Bennington, VT 05201

Current Year

Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year



Current Year

Prior Year



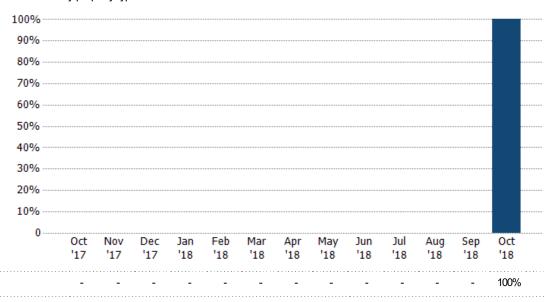


Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the residential properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200K \$150K \$100K \$50K 0ct Nov Dec Feb Mar Apr May Jun Jul Aug Sep 0ct '17 '18 '18 '18 '18 '18 '18 '18 '18 \$176K \$115K 53%



Current Year
Prior Year

Percent Change from Prior Year





Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

100K	 	 				
0K	 	 	 	 	 	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$200K												
\$150K												
\$100K												
\$50K												
_										Aug		 Oct
'17	'17	'17	'18	'18	'18	'18	'18	'18	'18	Aug '18	'18	'18
-	-	-	-	-	-	-	-	-	-	-	-	\$183K
-	-	-	-	-	-	-	-	-	-	-	-	\$176K
-	-	-	-	-	-	-	-	-	-	-	-	96%



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	Filters Used
ranny readones	Property Type:

50K						 	 			***********
00K						 	 			•••••
:50K										
0						 	 			
	Nov		Jan	Feb	Mar		 			
0 Oct	Nov	Dec	Jan	Feb	Mar	 	 	Aug	Sep	Oct
0 Oct	Nov	Dec	Jan	Feb	Mar	 	 	Aug	Sep	Oct '18

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median List Price

Median Sales Price

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$150K ····		 									
\$100K											
\$50K		 									
0											
Oct											Oct
	Nov		Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
Oct			Feb '18	Mar '18	Apr '18	May '18	Jun '18 -	Jul '18 -		Sep '18	Oct '18
Oct			Feb '18	Mar '18	Apr '18	May '18	Jun '18 -	Jul '18	Aug '18	Sep '18	Oct '18







Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

Market Data Report

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$200)K												
\$150)K												
\$100)K												
\$50)K												
	0												
	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18
	-	-	-	-	-	-	-	-	-	-	-	-	\$157K
	-	-	-	-	-	-	-	-	-	-	-	-	\$160K
	-	-	-	-	-	-	-	-	-	-	-	-	102%



