

# Local Market Update for October 2017

A Research Tool Provided by Vermont Realtors®



## Williston

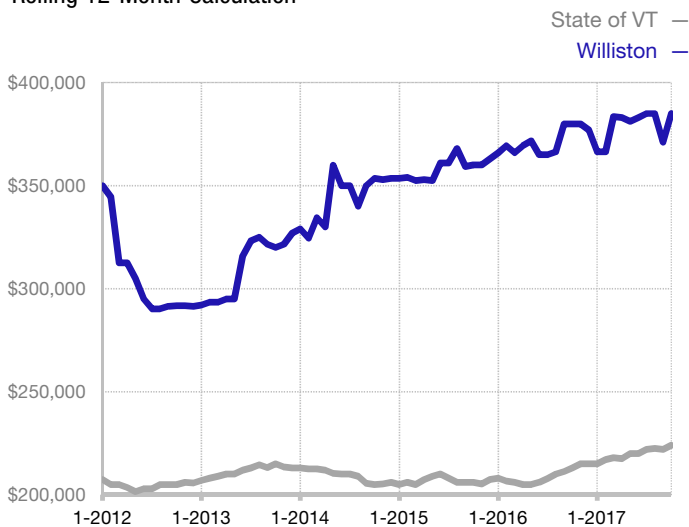
Single-Family	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
<b>Key Metrics</b>						
New Listings	6	6	0.0%	109	104	- 4.6%
Pending Sales	5	11	+ 120.0%	81	89	+ 9.9%
Closed Sales	5	10	+ 100.0%	83	84	+ 1.2%
Median Sales Price*	\$328,000	<b>\$445,000</b>	+ 35.7%	\$374,000	<b>\$385,000</b>	+ 2.9%
Average Sales Price*	\$370,300	<b>\$454,515</b>	+ 22.7%	\$372,094	<b>\$392,223</b>	+ 5.4%
Percent of Original List Price Received*	97.8%	<b>98.7%</b>	+ 0.9%	95.5%	<b>96.4%</b>	+ 0.9%
Days on Market Until Sale	32	110	+ 243.8%	133	84	- 36.8%
Inventory of Homes for Sale	35	19	- 45.7%	--	--	--
Months Supply of Inventory	4.6	2.3	- 50.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
<b>Key Metrics</b>						
New Listings	7	8	+ 14.3%	75	69	- 8.0%
Pending Sales	9	7	- 22.2%	55	61	+ 10.9%
Closed Sales	5	4	- 20.0%	49	51	+ 4.1%
Median Sales Price*	\$242,000	<b>\$271,500</b>	+ 12.2%	\$268,000	<b>\$295,000</b>	+ 10.1%
Average Sales Price*	\$236,600	<b>\$278,589</b>	+ 17.7%	\$278,845	<b>\$300,442</b>	+ 7.7%
Percent of Original List Price Received*	97.0%	<b>97.4%</b>	+ 0.4%	98.2%	<b>98.7%</b>	+ 0.5%
Days on Market Until Sale	51	58	+ 13.7%	85	69	- 18.8%
Inventory of Homes for Sale	24	19	- 20.8%	--	--	--
Months Supply of Inventory	4.9	3.5	- 28.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

