

Local Market Update for October 2017

A Research Tool Provided by Vermont Realtors®



Warren

(including Sugarbush Resort)

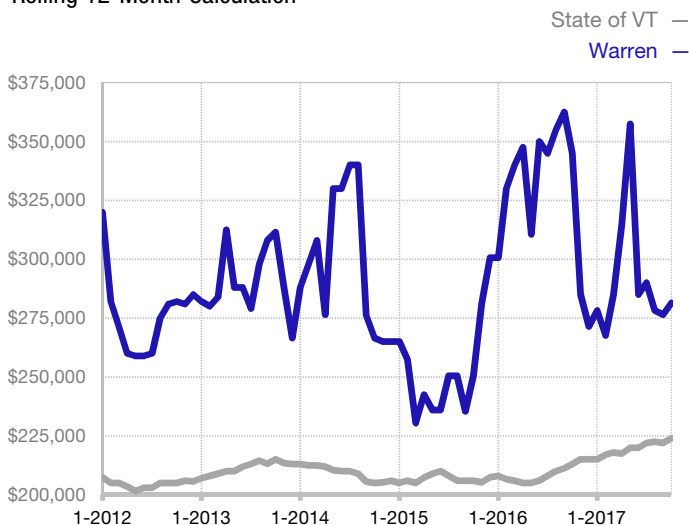
Single-Family	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
Key Metrics						
New Listings	2	4	+ 100.0%	39	44	+ 12.8%
Pending Sales	5	3	- 40.0%	20	28	+ 40.0%
Closed Sales	3	3	0.0%	16	23	+ 43.8%
Median Sales Price*	\$229,000	\$325,000	+ 41.9%	\$290,000	\$285,000	- 1.7%
Average Sales Price*	\$276,667	\$324,333	+ 17.2%	\$272,750	\$321,915	+ 18.0%
Percent of Original List Price Received*	90.3%	91.8%	+ 1.7%	85.6%	86.8%	+ 1.4%
Days on Market Until Sale	80	87	+ 8.7%	335	264	- 21.2%
Inventory of Homes for Sale	43	33	- 23.3%	--	--	--
Months Supply of Inventory	20.5	11.3	- 44.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
Key Metrics						
New Listings	17	16	- 5.9%	90	113	+ 25.6%
Pending Sales	9	6	- 33.3%	52	92	+ 76.9%
Closed Sales	8	7	- 12.5%	44	83	+ 88.6%
Median Sales Price*	\$133,750	\$75,000	- 43.9%	\$140,250	\$149,000	+ 6.2%
Average Sales Price*	\$166,300	\$142,857	- 14.1%	\$190,566	\$164,132	- 13.9%
Percent of Original List Price Received*	92.0%	92.6%	+ 0.7%	86.2%	89.8%	+ 4.2%
Days on Market Until Sale	77	130	+ 68.8%	214	185	- 13.6%
Inventory of Homes for Sale	94	85	- 9.6%	--	--	--
Months Supply of Inventory	19.1	10.2	- 46.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

