Charlotte

Single-Family

Key Metrics	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	5	5	0.0%	86	77	- 10.5%
Pending Sales	8	7	- 12.5%	47	42	- 10.6%
Closed Sales	8	6	- 25.0%	45	38	- 15.6%
Median Sales Price*	$483,138	$562,500	+ 16.4%	$515,000	$472,200	- 8.3%
Average Sales Price*	$782,659	$582,917	- 25.5%	$576,052	$590,247	+ 2.5%
Percent of Original List Price Received*	82.7%	85.7%	+ 3.6%	92.5%	92.9%	+ 0.4%
Days on Market Until Sale	266	267	+ 0.4%	172	163	- 5.2%
Inventory of Homes for Sale	50	45	- 10.0%	--	--	--
Months Supply of Inventory	10.2	10.1	- 1.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo

Key Metrics	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	0	0	--	1	1	0.0%
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	$0	$0	--	$0	$0	--
Average Sales Price*	$0	$0	--	$0	$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation

State of VT —
Charlotte —
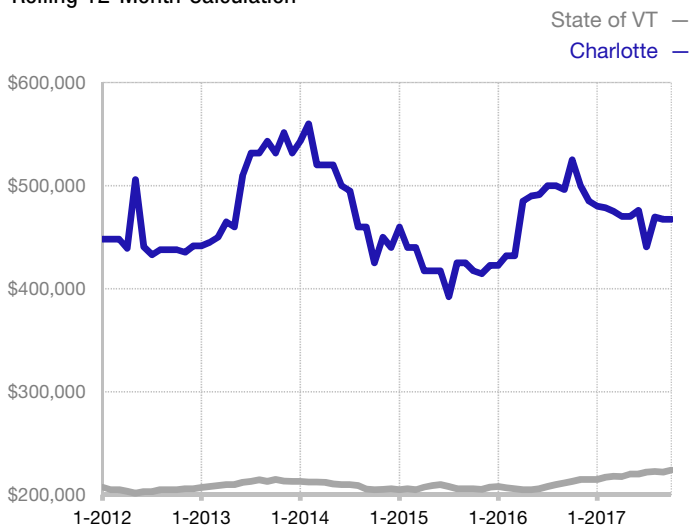
Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

State of VT —
Charlotte —