

Local Market Update for October 2017

A Research Tool Provided by Vermont Realtors®



Brattleboro

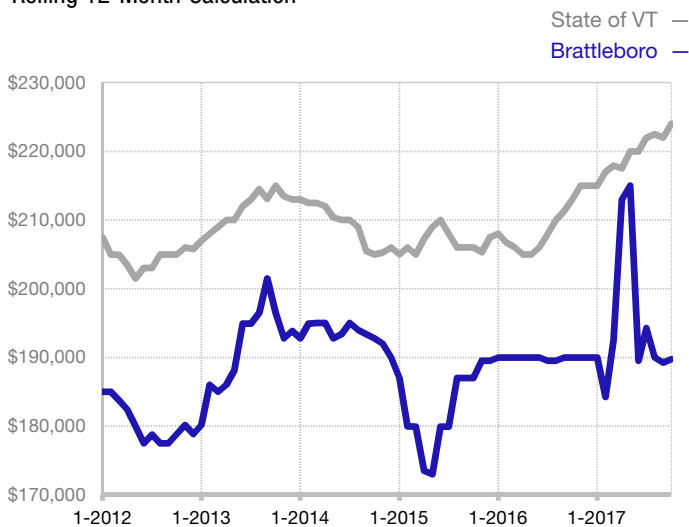
Single-Family	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
Key Metrics						
New Listings	6	8	+ 33.3%	108	120	+ 11.1%
Pending Sales	9	4	- 55.6%	88	79	- 10.2%
Closed Sales	15	9	- 40.0%	89	72	- 19.1%
Median Sales Price*	\$183,500	\$190,000	+ 3.5%	\$190,000	\$189,750	- 0.1%
Average Sales Price*	\$202,100	\$211,000	+ 4.4%	\$212,208	\$220,000	+ 3.7%
Percent of Original List Price Received*	90.7%	90.5%	- 0.2%	90.4%	92.4%	+ 2.2%
Days on Market Until Sale	152	145	- 4.6%	224	116	- 48.2%
Inventory of Homes for Sale	58	54	- 6.9%	--	--	--
Months Supply of Inventory	6.8	7.4	+ 8.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			YTD		
	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
Key Metrics						
New Listings	1	0	- 100.0%	16	13	- 18.8%
Pending Sales	3	2	- 33.3%	7	9	+ 28.6%
Closed Sales	0	1	--	5	8	+ 60.0%
Median Sales Price*	\$0	\$100,000	--	\$148,500	\$128,000	- 13.8%
Average Sales Price*	\$0	\$100,000	--	\$142,500	\$142,550	+ 0.0%
Percent of Original List Price Received*	0.0%	71.4%	--	96.7%	88.7%	- 8.3%
Days on Market Until Sale	0	554	--	173	300	+ 73.4%
Inventory of Homes for Sale	8	9	+ 12.5%	--	--	--
Months Supply of Inventory	5.7	5.0	- 12.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

