

Local Market Update for October 2017

A Research Tool Provided by Vermont Realtors®



Grand Isle County

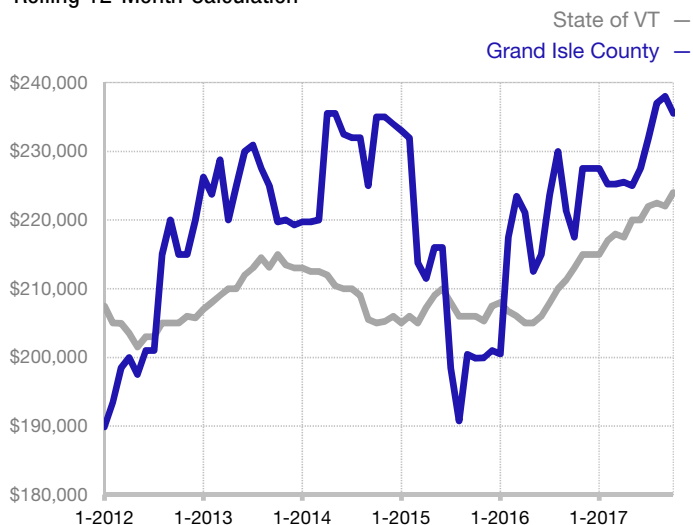
Single-Family	October			YTD		
Key Metrics	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	8	7	- 12.5%	256	239	- 6.6%
Pending Sales	13	22	+ 69.2%	120	136	+ 13.3%
Closed Sales	12	26	+ 116.7%	104	128	+ 23.1%
Median Sales Price*	\$224,000	\$212,500	- 5.1%	\$218,750	\$232,000	+ 6.1%
Average Sales Price*	\$227,583	\$273,419	+ 20.1%	\$247,184	\$270,427	+ 9.4%
Percent of Original List Price Received*	83.4%	88.9%	+ 6.6%	91.1%	90.8%	- 0.3%
Days on Market Until Sale	295	177	- 40.0%	213	149	- 30.0%
Inventory of Homes for Sale	176	153	- 13.1%	--	--	--
Months Supply of Inventory	16.2	11.7	- 27.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	October			YTD		
Key Metrics	2016	2017	Percent Change	Thru 10-2016	Thru 10-2017	Percent Change
New Listings	0	0	--	1	3	+ 200.0%
Pending Sales	0	0	--	1	3	+ 200.0%
Closed Sales	0	1	--	1	2	+ 100.0%
Median Sales Price*	\$0	\$269,900	--	\$150,000	\$257,950	+ 72.0%
Average Sales Price*	\$0	\$269,900	--	\$150,000	\$257,950	+ 72.0%
Percent of Original List Price Received*	0.0%	100.0%	--	53.4%	99.2%	+ 85.8%
Days on Market Until Sale	0	96	--	225	51	- 77.3%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

