

Local Market Update for October 2017

A Research Tool Provided by Vermont Realtors®



Essex County

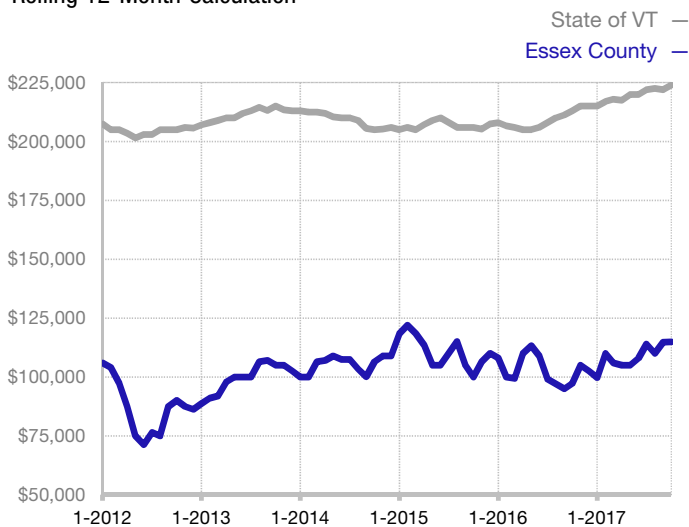
| Single-Family | October | | | YTD | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 10-2016 | Thru 10-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 16 | 12 | - 25.0% | 139 | 155 | + 11.5% |
| Pending Sales | 4 | 14 | + 250.0% | 70 | 86 | + 22.9% |
| Closed Sales | 9 | 8 | - 11.1% | 63 | 76 | + 20.6% |
| Median Sales Price* | \$99,500 | \$122,500 | + 23.1% | \$95,000 | \$114,425 | + 20.4% |
| Average Sales Price* | \$123,267 | \$114,756 | - 6.9% | \$112,196 | \$118,496 | + 5.6% |
| Percent of Original List Price Received* | 90.1% | 95.0% | + 5.4% | 91.8% | 86.6% | - 5.7% |
| Days on Market Until Sale | 224 | 66 | - 70.5% | 216 | 170 | - 21.3% |
| Inventory of Homes for Sale | 125 | 111 | - 11.2% | -- | -- | -- |
| Months Supply of Inventory | 19.7 | 13.1 | - 33.5% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | October | | | YTD | | |
|--|---------|-------------|----------------|--------------|--------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 10-2016 | Thru 10-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 0 | 0 | -- | 0 | 0 | -- |
| Pending Sales | 0 | 0 | -- | 0 | 0 | -- |
| Closed Sales | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Average Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Days on Market Until Sale | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

