

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Nov 2017	Nov 2018	Key Metrics
						Listing Activity Charts Metrics
+100%	1	2	+100%	1	2	New Listing Count
+2,521.5%	\$34,900	\$914,900	+2,521.5%	\$34,900	\$914,900	New Listing Volume
	N/A	N/A	-	_	38	Active Listing Count
	N/A	N/A	-	_	\$8,065,600	Active Listing Volume
_	_	\$212,253	-	_	\$212,253	Average Listing Price
_	_	\$157,400	-	_	\$157,400	Median Listing Price
_	_	197	-	_	197	Median Days in RPR
_	12.7	_	-	_	_	Months of Inventory
_	7.89%	_	-		_	Absorption Rate
						Sales Activity Charts Metrics
+200%	1	3	+200%	1	3	New Pending Sales Count
+292.3%	\$149,000	\$584,500	+292.3%	\$149,000	\$584,500	New Pending Sales Volume
	NA	N/A	-		5	Pending Sales Count
	NA	N/A	-		\$1,391,500	Pending Sales Volume
-50%	4	2	-50%	4	2	Closed Sales Count
-35.8%	\$512,000	\$328,900	-35.8%	\$512,000	\$328,900	Closed Sales Volume
+28.5%	\$128,000	\$164,450	+28.5%	\$128,000	\$164,450	Average Sales Price
+27%	\$129,500	\$164,450	+27%	\$129,500	\$164,450	Median Sales Price



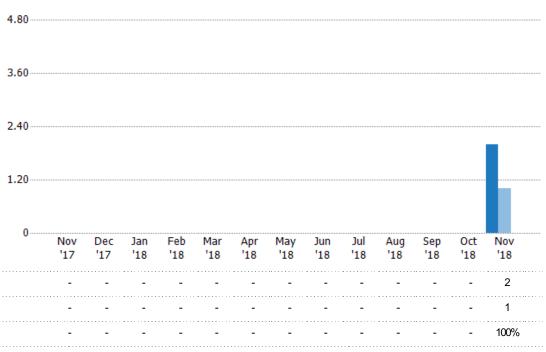




New Listings

The number of new residential listings that were added each month.

ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

Percent Change from Prior Year

Current Year

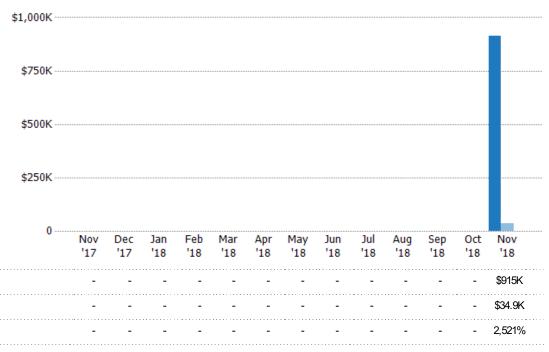
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

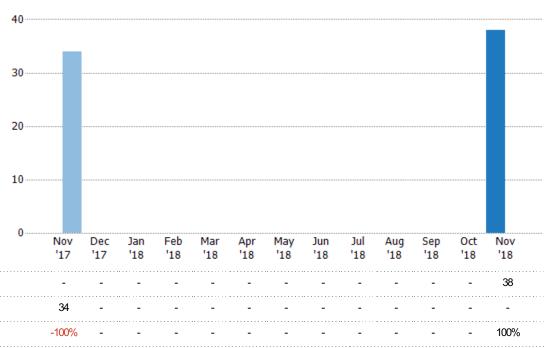
Percent Change from Prior Year



Active Listings

The number of active residential listings at the end of each month.





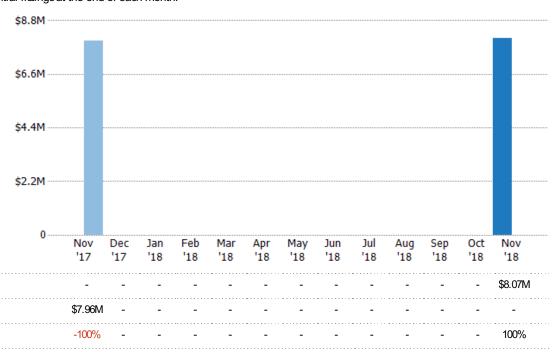
Active Listing Volume

Percent Change from Prior Year

Current Year
Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used
ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$300K \$225K \$150K \$75K 0 -

	17	'17	'18	'18	Mar '18	'18	'18	'18	'18	'18	'18	'18	18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$212K
Prior Year	\$234K	-	-	-	-	-	-	-	-	-	-	-	-
Percent Change from Prior Year	-100%	-83%	-67%	-50%	-33%	-17%	0	17%	33%	50%	67%	83%	100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used ZIP: Lyndonville, VT 05851

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

200K												
3150K												**********
5100K												
\$50K												
'17				'18	'18	'18	'18		'18	'18	'18	
-	-	-	-	-	-	-	-	-	-	-	-	\$157k
\$160K	-	-	-	-	-	-	-	-	-	-	-	-
-100%	-83%	-67%		-33%						67%	83%	100%



Current Year Prior Year





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Percent Change from Prior Year	-100%	-83%	-67%	-50%	-33%	-17%	0	17%	33%	50%	67%	83%	100%
Prior Year	143	-	-	-	-	-	-	-	-	-	-	-	-
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	197
	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
	50												
Family Residence													
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single	150												
Filters Used	200												

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single
Family Residence

20												
15												
10												•••••
5												
•							_					
Nov '17	Dec '17	Jan '18	118	Mar '18	118	Мау '18	Jun '18	Jul '18	Aug '18	Sep '18	0ct '18	Nov '18
-	-		-	-	-	-	-	-	-	-	-	19
4.25	-	-	-		-	-	-	-	-	-	-	-
-100%	-83%	-67%									83%	100%



Current Year
Prior Year

Percent Change from Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used
ZIP: Lyndonville, VT 05851

Property Type: Condo/Townhouse/Apt, Single Family Residence

30%	

20%

10%

	0												
	Nov '17	Dec '17	Jan '18						Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
 Current Year	-	-	-	-	-	-	-	-	-	-	-	-	5%
Prior Year	24%	-	-	-				-	-	-	-	-	-
 Change from Prior Year	24%	21%	19%	16%	14%	12%	9%	7%	4%	2%	0%	-3%	-5%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence
 3.00

 2.25

 1.50

0.75

Nov	Dec '17				Aug '18		Nov '18



Sold





New Pending Sales

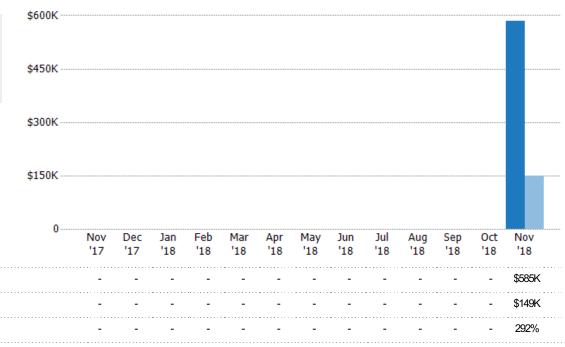
The number of residential properties with accepted offers that were added each month.



New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.





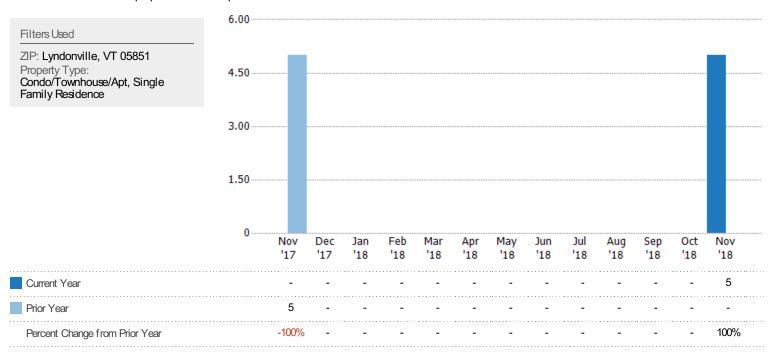
Current Year

Percent Change from Prior Year



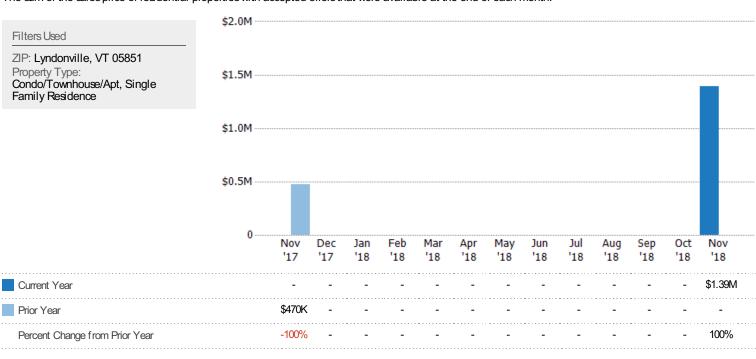
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.



Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

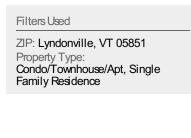


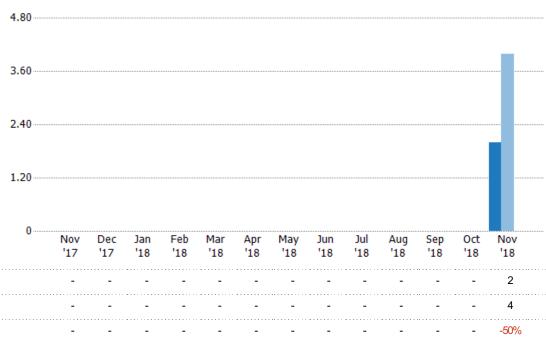




Closed Sales

The total number of residential properties sold each month.





Closed Sales Volume

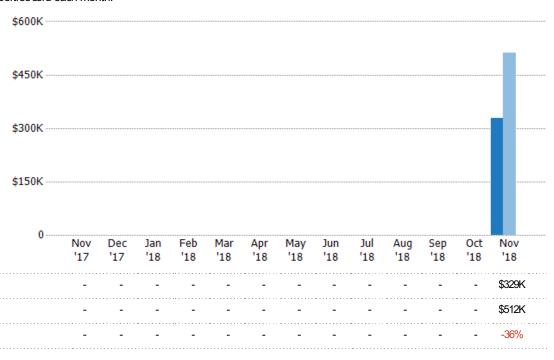
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

Filters Used
ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year



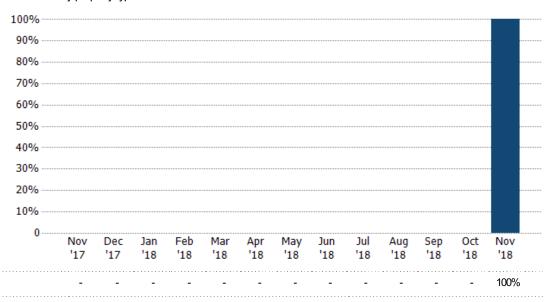


Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the residential properties sold each month.

Filters Used

Current Year Prior Year

ZIP: Lyndonville, VT 05851

Property Type: Condo/Townhouse/Apt, Single

Family Residence

Percent Change from Prior Year

	Dec '17 -	Jan '18				'18		'18
		Jan '18						'18
0								Nov
\$75K								
150K			 	 	 		 	
225K			 	 	 		 	





\$164K

\$130K



Market Data Report

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used
ZIP: Lyndonville, VT 05851
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K		 	 		 	 	
\$225K		 	 			 	
\$150K		 	 		 	 	
\$75K		 	 		 	 	
0 Nov '17	Dec '17			May '18			

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year

Prior Year

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$150K	 										
\$100K	 										
\$50K	 										
0	 										
_								Aug '18			Nov '18
_		Feb '18		Apr '18	May '18		Jul '18	Aug '18		Oct '18	Nov
_		Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Lyndonville, VT 05851

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

.00K												
50K												
0												
Nov	Dec										Oct	No
Nov	Dec	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	No '18
Nov	Dec	Jan '18	Feb '18	Mar '18	Apr '18		Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	No '18
Nov	Dec	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	0ct '18	No. '18

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

00K											
50K											
	Dec '17	Feb '18	Mar '18	Apr '18	Мау '18	'18	'18	'18	Sep '18	Oct '18	Nov '18
					May '18					'18	'18
										'18	'18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	
ZIP: Lyndonville, VT 05851 Property Type: Condo/Townhouse/Apt, Single Family Residence	

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$200K												
\$150K												
\$100K												
\$50K												
_												
'17	Dec '17	'18	'18	Mar '18	'18	мау '18	'18	'18	'18	Sep '18	Oct '18	Nov '18
	-	-	-	-	-	- -	-	-	-	-	-	#4F0I/
												\$158K
-	-		-	-	-	- -	-	-	-	-	- -	\$167K



