

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+ / -	Nov 2017	Nov 2018	Key Metrics
						Listing Activity Charts Metrics
+11.1%	9	10	+11.1%	9	10	New Listing Count
-0.2%	\$1,408,600	\$1,405,500	-0.2%	\$1,408,600	\$1,405,500	New Listing Volume
	NA	N/A	-	_	90	Active Listing Count
	NA	NA	-	_	\$21,250,899	Active Listing Volume
_	_	\$236,121	-	_	\$236,121	Average Listing Price
_	_	\$169,900	-	_	\$169,900	Median Listing Price
_	_	161.5	-	_	161.5	Median Days in RPR
_	12.9	_	-	_	_	Months of Inventory
_	7.78%	_	-	_	_	Absorption Rate
	•••••					Sales Activity Charts Metrics
+100%	6	12	+100%	6	12	New Pending Sales Count
+72.3%	\$1,014,100	\$1,747,000	+72.3%	\$1,014,100	\$1,747,000	New Pending Sales Volume
	N/A	NA	-	_	7	Pending Sales Count
	N/A	NA	-	_	\$1,313,200	Pending Sales Volume
+42.9%	7	10	+42.9%	7	10	Closed Sales Count
+132.6%	\$755,500	\$1,757,250	+132.6%	\$755,500	\$1,757,250	Closed Sales Volume
+62.8%	\$107,929	\$175,725	+62.8%	\$107,929	\$175,725	Average Sales Price
+25.5%	\$145,000	\$182,000	+25.5%	\$145,000	\$182,000	Median Sales Price

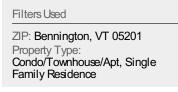


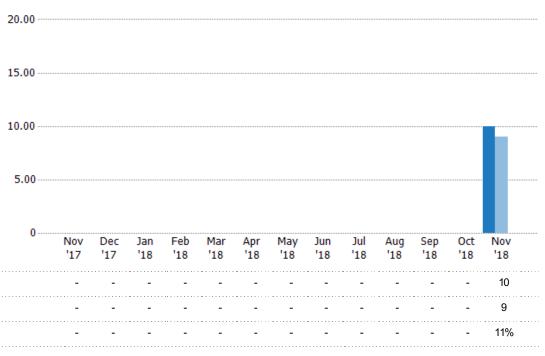




### **New Listings**

The number of new residential listings that were added each month.





## **New Listing Volume**

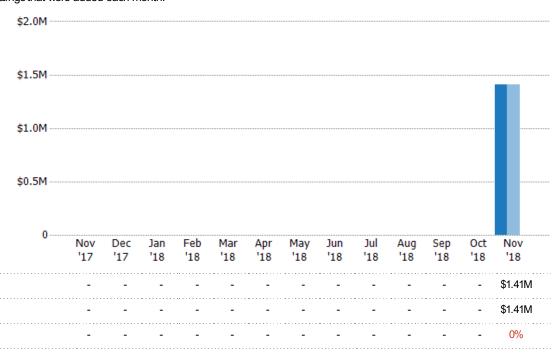
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of residential listings that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

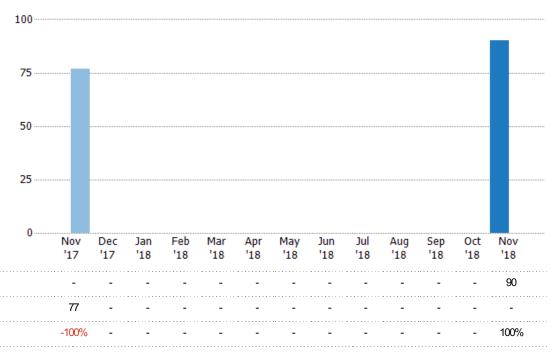
Prior Year



#### **Active Listings**

The number of active residential listings at the end of each month.





### **Active Listing Volume**

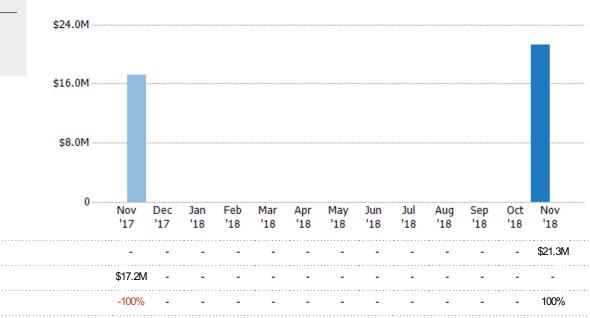
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

Prior Year

50% 67% 83% 100%



# Market Data Report

### **Average Listing Price**

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$150K		 		 	 		 	
\$75K		 	•••••	 	 		 	
0 Nov	Dec					Aug '18		

## **Median Listing Price**

Percent Change from Prior Year

The median listing price of active residential listings at the end of each month.

\$224K

-100% -83% -67% -50% -33% -17% 0

Filters Used

Current Year
Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

.00K												
100K												
\$50K												
0												
Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
_		Jan	Feb	Mar	Apr	May		Jul		Sep		Nov
Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov '18
Nov	Dec '17 -	Jan '18 -	Feb '18	Mar '18 -	Apr '18	May '18 -	Jun	Jul '18 - -	Aug '18 -	Sep '18 -	Oct '18	118 \$170



Current Year
Prior Year





### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR

Filters Used   200		'17 -	'17 -											'18
Filters Used  ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence  100  50  Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov 117 117 118 118 118 118 118 118 118 118	Current Year													'18
Filters Used  ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence  100  50  Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov														
Filters Used  ZIP: Bennington, VT 05201  Property Type: Condo/Townhouse/Apt, Single Family Residence  100		•	Das	lan	Eeh	Mar	Apr	Mav	lun	1ul	Διια	Son	Oct	
Filters Used  ZIP: Bennington, VT 05201  Property Type: Condo/Townhouse/Apt, Single Family Residence  150		50												
Filters Used  ZIP: Bennington, VT 05201  Property Type: 150  Condo/Townhouse/Apt, Single		100												
	Property Type: Condo/Townhouse/Apt, Single	150												

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	

30												
23												
15												
88												
0 Nov '17	Dec	Jan	Feb	Mar	Apr	May	Jun '18	Jul	Aug	Sep	Oct	Nov
- -	-	-	-	-	-	-	-	-	-	-	-	7.5
25.7	-	-	-	-	-	-	-	-	-	-	-	-
							17%					100%

Current Year
Prior Year

Percent Change from Prior Year



## **Absorption Rate**

The percentage of inventory sold per month.

Filters Us	ed
------------	----

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%	

10%

	0												
	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
Current Year	-	-	-	-	-		-	-	-	-	-	-	13%
Prior Year	4%	-	-	-	-	-	-	-	-	-	-	-	-
Change from Prior Year	4%	2%	1%	0%	-2%	-3%	-5%	-6%	-8%	-9%	-10%	-12%	-13%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	
 -	-	-		-			-	-		10	

Sold





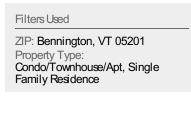
Current Year

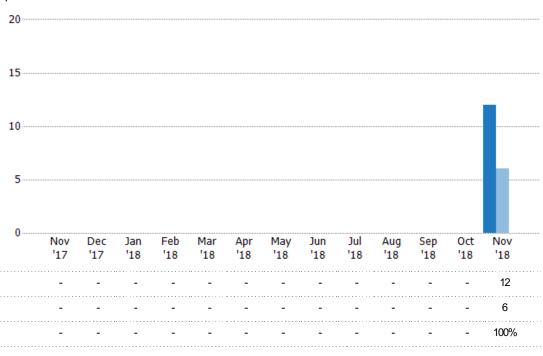
Prior Year

# Market Data Report

#### **New Pending Sales**

The number of residential properties with accepted offers that were added each month.



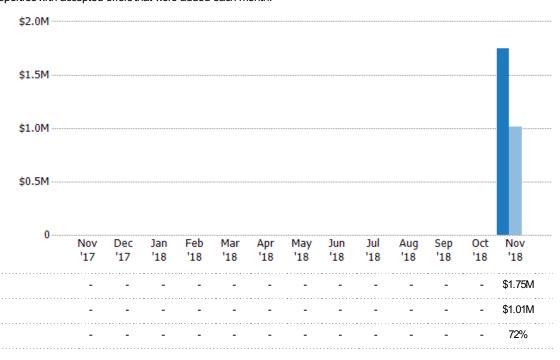


## New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

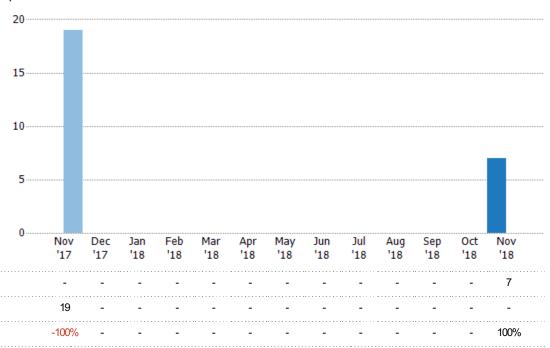
Prior Year



#### **Pending Sales**

The number of residential properties with accepted offers that were available at the end each month.





### Pending Sales Volume

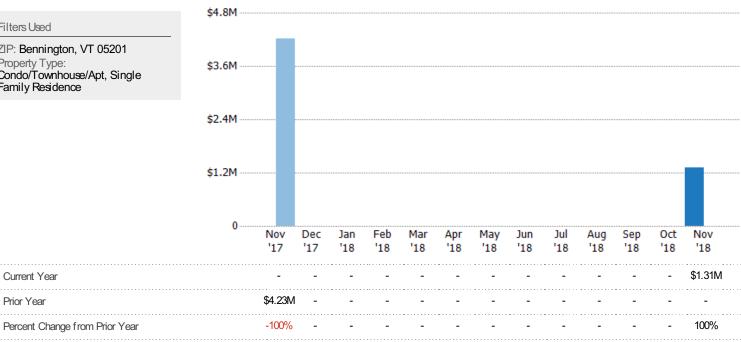
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.



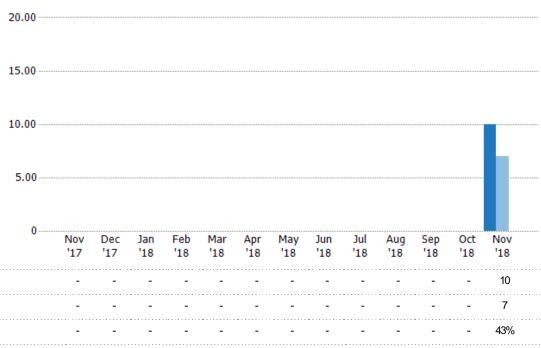




#### **Closed Sales**

The total number of residential properties sold each month.





#### **Closed Sales Volume**

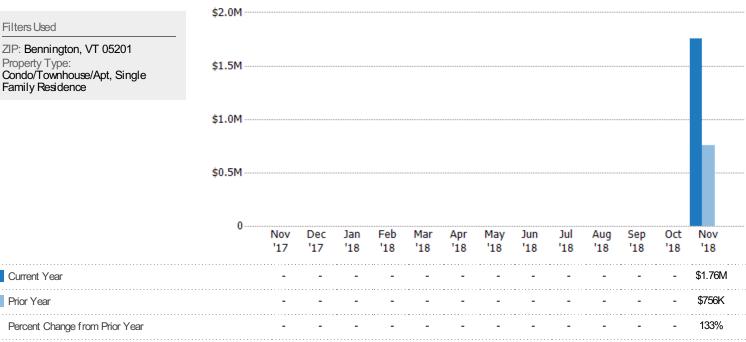
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single



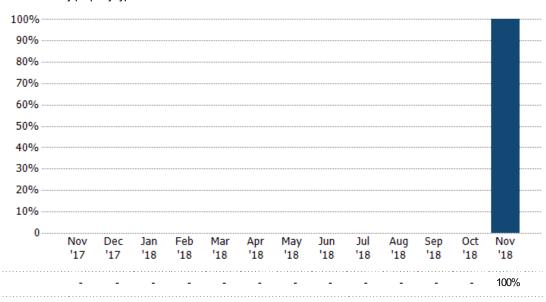


#### Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence



#### **Average Sales Price**

Single Family Residence

The average sales price of the residential properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Bennington, VT 05201 Property Type:

Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$225K	 	 								***************************************
\$150K	 	 								
\$75K	 	 								
•							Aug '18		Oct	Nov '18
•		Mar '18 -	Apr '18	May '18	Jun '18	Jul '18		Sep '18	Oct	Nov '18 \$176K







#### **Median Sales Price**

The median sales price of the residential properties sold each month.

Filters Used
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence
•

\$150K												
\$100K												
\$50K												
0												
Nov										Sep	Oct	 Nov
_	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
Nov	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18 -	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

\$200K ····												
\$150K												
\$100K												
\$50K												
0												
Nov '17		Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	
-	_	-	-	-	-	-	-	-	-	-	-	\$185K
-	_	-	-	-	-	-	-	-	-	-	-	\$176K
-	_	-	-	-	-	-	-	-	-	-	-	95%



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price



### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Bennington, VT 05201
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

00K									
00K									
50K			 	 		 			
0			 	 		 			
0 Nov	Dec	_	 		_		_	0ct	No
_	Dec	_	 		_		_	0ct	
Nov	Dec	_	 		_		_	0ct	No

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$100K													
\$50K-													
												Oct	Nov
	v Dec	- 1	lan	Feh									
No '1:	v Dec 7 '17	. ]	lan 18	Feb '18	Mar '18	'18	'18	'18	'18	'18	'18		'18
No	v Dec 7 '17		18 -	'18 -	'18 -	'18 -	'18 -	'18 -	'18 -	'18 -	'18 -	'18 -	'18
No	v Dec 7 '17 -	. ] -	lan 18	'18 -	'18	'18 -	'18 -	'18 -	'18 -	'18	'18 -	'18 -	'18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





#### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$200K												
\$150K												
\$100K												
\$50K												
									Aug '18		Oct	Nov '18
-	-	-	-	-	-	-	-	-	-	-	-	\$184K
-	-	-	-	-	-	-	-	-	-	-	-	\$183K
-	-	-	-	-	-	-	-	-	-	-	-	100%



