

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Nov 2018	Nov 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	94	105	-10.5%	94	105	-10.5%
New Listing Volume	\$33,148,050	\$38,276,999	-13.4%	\$33,148,050	\$38,276,999	-13.4%
Active Listing Count	2	450	-99.6%	NA	N/A	
Active Listing Volume	\$578,000	\$205,498,079	-99.7%	NA	N/A	
Average Listing Price	\$289,000	\$456,662	-36.7%	\$289,000	\$456,662	-36.7%
Median Listing Price	\$289,000	\$394,900	-26.8%	\$289,000	\$394,900	-26.8%
Median Daysin RPR	119.5	108.5	+10.1%	119.5	108.5	+10.1%
Months of Inventory	_	_	-	0	3.2	-99.5%
Absorption Rate	_	_	+_	6,550%	31.56%	+6,518.4%
Sales Activity Charts Metrics			1			
New Pending Sales Count	106	105	+1%	106	105	+1%
New Pending Sales Volume	\$37,356,505	\$31,566,230	+18.3%	\$37,356,505	\$31,566,230	+18.3%
Pending Sales Count	178	_	-	NA	N/A	
Pending Sales Volume	\$60,337,709	_	-	N/A	N/A	
Closed Sales Count	113	131	-13.7%	113	131	-13.7%
Closed Sales Volume	\$38,517,958	\$40,672,442	-5.3%	\$38,517,958	\$40,672,442	-5.3%
Average Sales Price	\$340,867	\$310,477	+9.8%	\$340,867	\$310,477	+9.8%
Median Sales Price	\$315,000	\$279,900	+12.5%	\$315,000	\$279,900	+12.5%



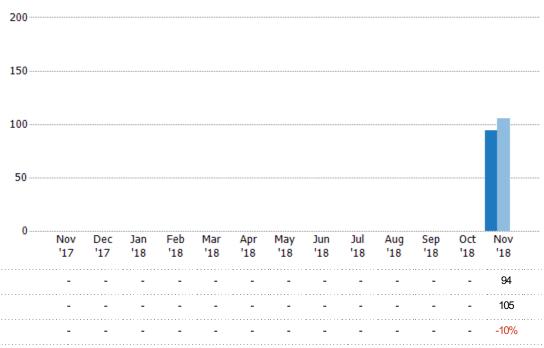




New Listings

The number of new residential listings that were added each month.





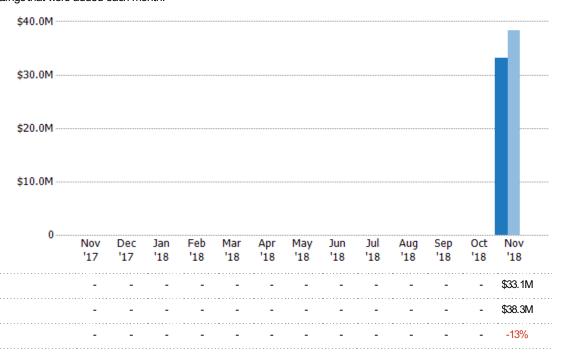
New Listing Volume

Percent Change from Prior Year

Current Year
Prior Year

The sum of the listing price of residential listings that were added each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



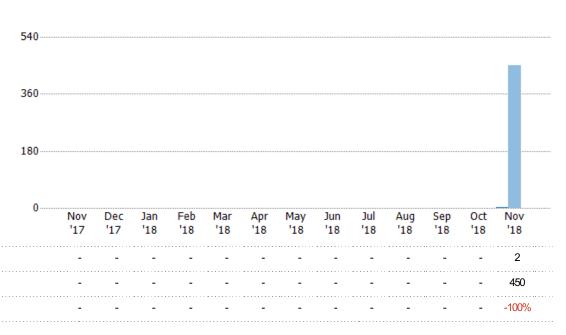
Current Year

Percent Change from Prior Year

Active Listings

The number of active residential listings at the end of each month.





Active Listing Volume

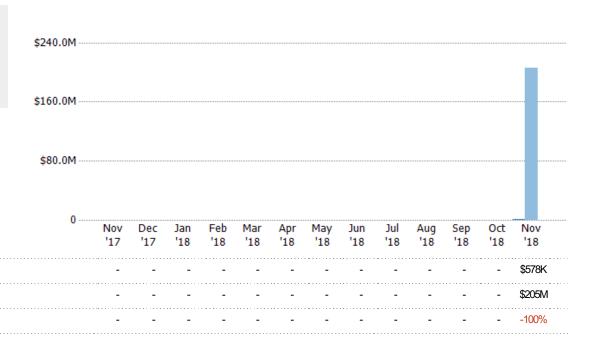
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence

\$5UUK	
\$375K	
\$250K	
\$125K	

Ņ	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
	-	-	-	-	-	-	-	-	-	-	-	-	\$289K
	-	-	-	-	-	-	-	-		-	-	-	\$457K
		- -		_		- -	- -	- -	-	- -			 ?

Median Listing Price

Percent Change from Prior Year

Current Year
Prior Year

The median listing price of active residential listings at the end of each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$400K	
\$300K	
\$200K	
\$100K	

	0												
	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$289K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$395K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-27%





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Avg Est Value Avg Listing Price	0 Nov '17	Dec '17	Jan '18 -	Feb '18	Mar '18 -	Apr '18 -	May '18 -	Jun '18 -	Jul '18 - -	Aug '18 -	Sep '18	Oct '18 -	No. '18
Avg Est Value		'17	'18	'18		'18	'18			'18		'18	'18
						Apr '18							
	0												
	\$75K												
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
State: VT County: Chittenden County, Vermont	\$225K												

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used	
State: VT	
County: Chittenden County, Verm	ont
Property Type:	
Condo/Townhouse/Apt, Single	
Family Residence	

5K										
JK										
0				 		 				
Nov	Dec	Jan	Feb				Aug	Sep	Oct	No
Nov		Jan			May '18			Sep	Oct	
Nov	Dec	Jan	Feb				Aug	Sep	Oct	N



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	200												,
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	150												
raininy nesidence	100												
	50												
	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
Current Year	-	- -	-	- -	- -	-	-	- -	- -		- -	- -	120
Prior Year	-	-	-	_	-	-	-	-	-	-	-	-	109
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	10%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate

	5.00												
Filters Used													
State: VT													
County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	3.75												
Turning Floradoride	2.50												
	1.25												
	1.25												
	1.25												
	1.25 0 Nov											Oct	 Nov
	0												
Current Year	0 Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov '18
Current Year Prior Year	0 Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov





Current Year

Prior Year

Filters Used

Change from Prior Year

Market Data Report

Absorption Rate

The percentage of inventory sold per month.

Filters Used
State: VT County: Chittenden County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

53			 		 					
35			 		 					
18			 							
-	Dec									
0 Nov '17		Jan '18			Jun		Aua	Sep	Oct	Nov '18
Nov			Mar '18	Apr '18	Jun '18 -	Jul '18	Aug '18	Sep	Oct	Nov

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence

150												
100												
50												
0												
Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov
Nov			Feb	Mar	Apr		Jun			_		
Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov

Active Sold





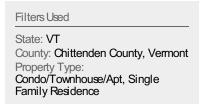
Current Year

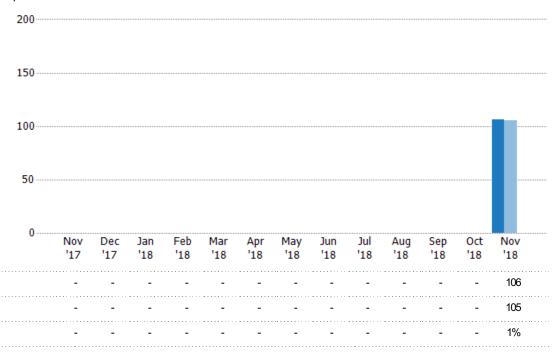
Prior Year

Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.



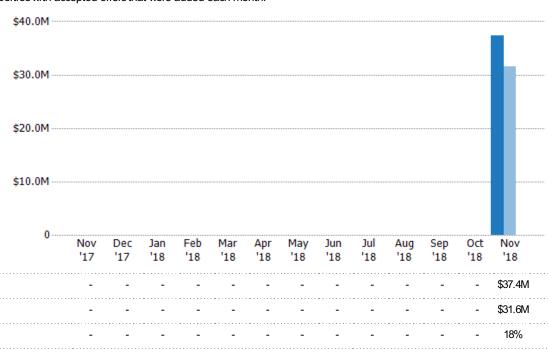


New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



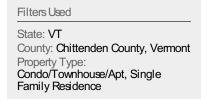
Current Year

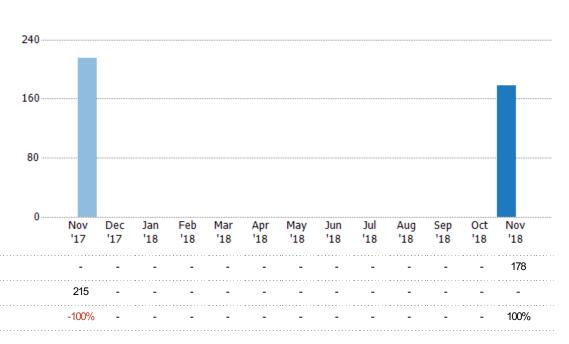
Percent Change from Prior Year



Pending Sales

The number of residential properties with accepted offers that were available at the end each month.





Pending Sales Volume

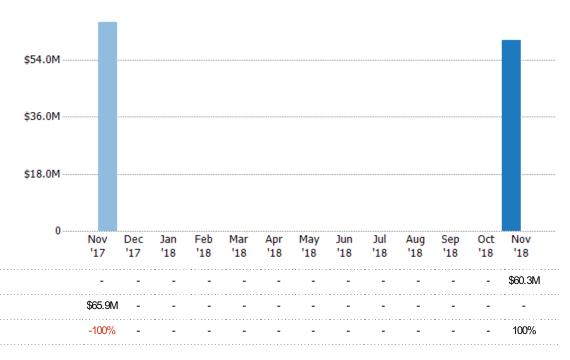
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

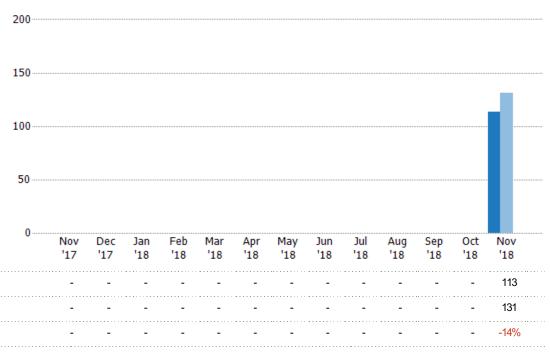




Closed Sales

The total number of residential properties sold each month.





Closed Sales Volume

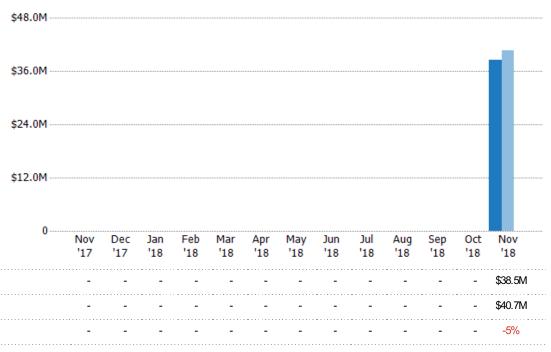
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

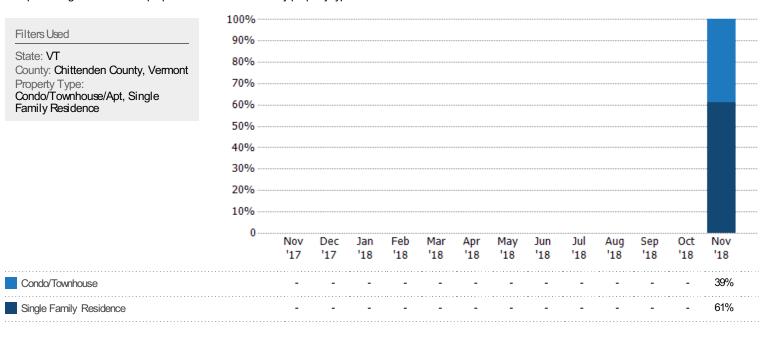
Percent Change from Prior Year





Closed Sales by Property Type

The percentage of residential properties sold each month by property type.



Average Sales Price

The average sales price of the residential properties sold each month.

\$100K

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$400K \$300K \$200K

Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep 0ct Nov '17 '17 '18 '18 '18 '18 '18 '18 '18 '18 '18 '18 '18 \$341K \$310K 10%

Current Year

Percent Change from Prior Year





Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used	\$400K												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
raining residence	\$200K												
	\$100K												
	0 Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
	'17	'17	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18
Current Year	-	-	-	-	_	-	-	-	-	-	-	-	\$315K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$280K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

\$100K

\$400K

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$400K

\$300K

	0												
	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$346K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$341K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-		-	-	-	-	-	-	98%





\$315K

102%



Median Sales Price

Med Sales Price as a % of Med List Price

Market Data Report

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$400K												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
,	\$200K												***********
	\$100K												
	0												
	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
Median List Price	- -	- -	-	-	-	-	- -	-	- -	- -	- -	- -	\$310K

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

0K	0K 0	Κ												
0	0													
0	0													
0	0	V												
-	Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct 1 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	Κ												
-	Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct 1 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18													
Nov Dec Jan Feb Mar Apr May Jun Jul Aug Sep Oct '17 '17 '18 '18 '18 '18 '18 '18 '18 '18 '18	\$	-												
	\$	Nov	Dec	Jan	Feb	Mar	Apr	May '18	Jun '18	Jul '18	Aug '18	Sep	0ct '18	Ņ
			'17	'18	'12	1 8								
			'17	'18	'18	18	10							



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



102%



Market Data Report

Median Sales Price vs Median Est Value

Med Sales Price as a % of Med Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$400K												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K \$100K												
	0	D	1		M			1	3.4			0.1	
	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$304K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$310K



