

Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



Williston

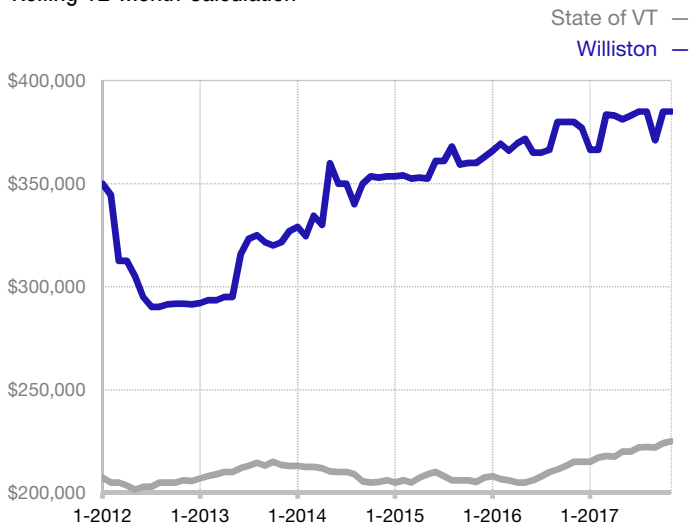
| Single-Family | November | | | YTD | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 11-2016 | Thru 11-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 5 | 7 | + 40.0% | 114 | 111 | - 2.6% |
| Pending Sales | 5 | 5 | 0.0% | 86 | 94 | + 9.3% |
| Closed Sales | 2 | 9 | + 350.0% | 85 | 93 | + 9.4% |
| Median Sales Price* | \$392,450 | \$418,500 | + 6.6% | \$374,000 | \$385,000 | + 2.9% |
| Average Sales Price* | \$392,450 | \$412,722 | + 5.2% | \$372,573 | \$394,207 | + 5.8% |
| Percent of Original List Price Received* | 91.1% | 95.6% | + 4.9% | 95.4% | 96.3% | + 0.9% |
| Days on Market Until Sale | 89 | 75 | - 15.7% | 132 | 83 | - 37.1% |
| Inventory of Homes for Sale | 32 | 21 | - 34.4% | -- | -- | -- |
| Months Supply of Inventory | 4.3 | 2.5 | - 41.9% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo | November | | | YTD | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 11-2016 | Thru 11-2017 | Percent Change |
| Key Metrics | | | | | | |
| New Listings | 3 | 3 | 0.0% | 78 | 72 | - 7.7% |
| Pending Sales | 3 | 4 | + 33.3% | 58 | 64 | + 10.3% |
| Closed Sales | 6 | 4 | - 33.3% | 55 | 56 | + 1.8% |
| Median Sales Price* | \$203,000 | \$307,000 | + 51.2% | \$250,000 | \$295,748 | + 18.3% |
| Average Sales Price* | \$230,833 | \$301,000 | + 30.4% | \$273,607 | \$301,604 | + 10.2% |
| Percent of Original List Price Received* | 98.3% | 98.5% | + 0.2% | 98.2% | 98.7% | + 0.5% |
| Days on Market Until Sale | 25 | 36 | + 44.0% | 79 | 70 | - 11.4% |
| Inventory of Homes for Sale | 23 | 18 | - 21.7% | -- | -- | -- |
| Months Supply of Inventory | 4.7 | 3.3 | - 29.8% | -- | -- | -- |

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

