

Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



Warren

(including Sugarbush Resort)

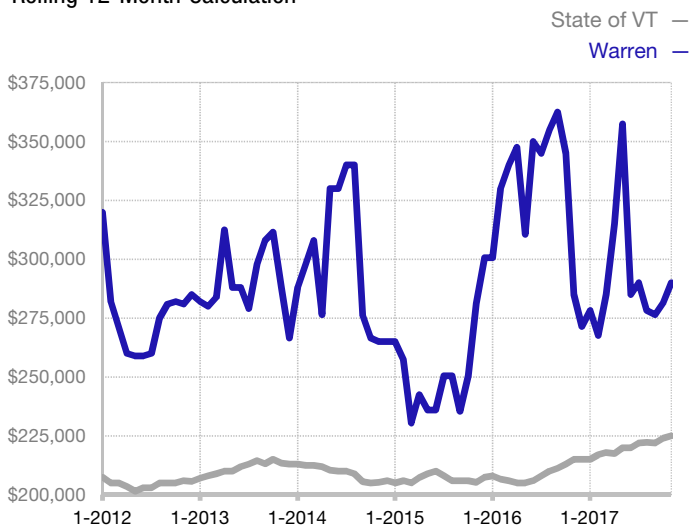
Single-Family	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	4	2	- 50.0%	43	46	+ 7.0%
Pending Sales	5	3	- 40.0%	25	30	+ 20.0%
Closed Sales	1	3	+ 200.0%	17	26	+ 52.9%
Median Sales Price*	\$285,000	\$495,000	+ 73.7%	\$285,000	\$302,500	+ 6.1%
Average Sales Price*	\$285,000	\$453,067	+ 59.0%	\$273,471	\$337,048	+ 23.2%
Percent of Original List Price Received*	87.7%	90.9%	+ 3.6%	85.7%	87.3%	+ 1.9%
Days on Market Until Sale	79	14	- 82.3%	319	235	- 26.3%
Inventory of Homes for Sale	36	31	- 13.9%	--	--	--
Months Supply of Inventory	15.2	11.6	- 23.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	6	8	+ 33.3%	96	121	+ 26.0%
Pending Sales	5	5	0.0%	57	97	+ 70.2%
Closed Sales	9	10	+ 11.1%	53	93	+ 75.5%
Median Sales Price*	\$102,500	\$157,500	+ 53.7%	\$138,000	\$149,500	+ 8.3%
Average Sales Price*	\$179,778	\$175,600	- 2.3%	\$188,734	\$165,365	- 12.4%
Percent of Original List Price Received*	83.4%	92.6%	+ 11.0%	85.8%	90.1%	+ 5.0%
Days on Market Until Sale	252	161	- 36.1%	220	183	- 16.8%
Inventory of Homes for Sale	87	82	- 5.7%	--	--	--
Months Supply of Inventory	18.0	9.8	- 45.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

