

# Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



## Dover

(including Mt. Snow Resort)

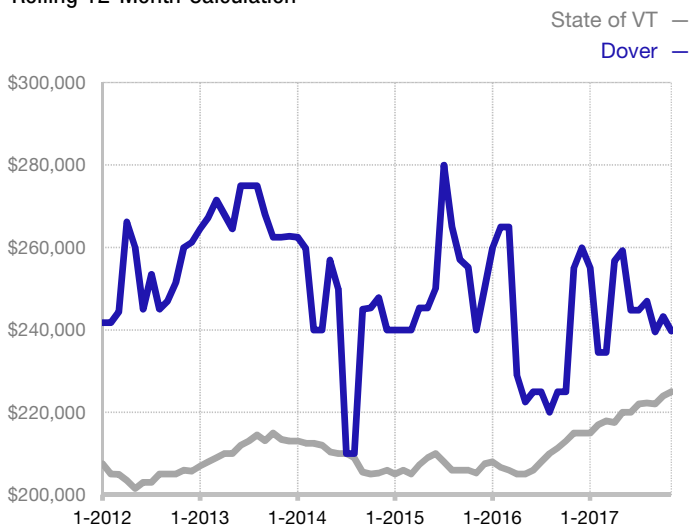
Single-Family	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
<b>Key Metrics</b>						
New Listings	4	7	+ 75.0%	96	99	+ 3.1%
Pending Sales	5	7	+ 40.0%	52	47	- 9.6%
Closed Sales	3	3	0.0%	55	43	- 21.8%
Median Sales Price*	\$255,000	\$240,000	- 5.9%	\$258,500	\$239,250	- 7.4%
Average Sales Price*	\$260,000	\$230,500	- 11.3%	\$315,893	\$362,548	+ 14.8%
Percent of Original List Price Received*	87.3%	89.9%	+ 3.0%	85.8%	85.3%	- 0.6%
Days on Market Until Sale	59	178	+ 201.7%	265	187	- 29.4%
Inventory of Homes for Sale	88	72	- 18.2%	--	--	--
Months Supply of Inventory	17.9	16.9	- 5.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
<b>Key Metrics</b>						
New Listings	8	7	- 12.5%	145	160	+ 10.3%
Pending Sales	9	5	- 44.4%	91	93	+ 2.2%
Closed Sales	4	11	+ 175.0%	83	91	+ 9.6%
Median Sales Price*	\$80,750	\$164,500	+ 103.7%	\$160,000	\$164,500	+ 2.8%
Average Sales Price*	\$134,475	\$269,864	+ 100.7%	\$192,590	\$221,253	+ 14.9%
Percent of Original List Price Received*	93.6%	91.4%	- 2.4%	92.1%	87.4%	- 5.1%
Days on Market Until Sale	239	157	- 34.3%	182	238	+ 30.8%
Inventory of Homes for Sale	129	125	- 3.1%	--	--	--
Months Supply of Inventory	15.6	15.6	0.0%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

