

# Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



## Charlotte

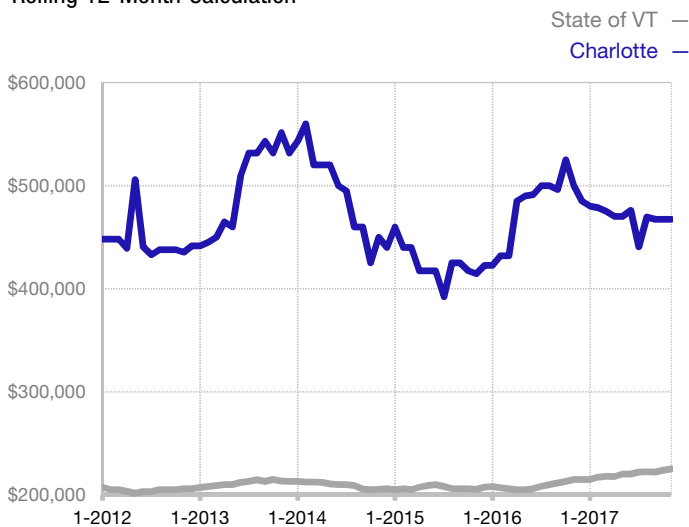
Single-Family	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
<b>Key Metrics</b>						
New Listings	1	2	+ 100.0%	87	79	- 9.2%
Pending Sales	4	5	+ 25.0%	51	46	- 9.8%
Closed Sales	6	4	- 33.3%	51	42	- 17.6%
Median Sales Price*	\$452,500	<b>\$420,000</b>	- 7.2%	\$500,000	<b>\$472,200</b>	- 5.6%
Average Sales Price*	\$502,500	<b>\$420,000</b>	- 16.4%	\$567,399	<b>\$574,033</b>	+ 1.2%
Percent of Original List Price Received*	88.8%	<b>84.6%</b>	- 4.7%	92.1%	<b>92.1%</b>	0.0%
Days on Market Until Sale	226	<b>253</b>	+ 11.9%	178	<b>171</b>	- 3.9%
Inventory of Homes for Sale	42	<b>37</b>	- 11.9%	--	--	--
Months Supply of Inventory	8.7	<b>8.3</b>	- 4.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
<b>Key Metrics</b>						
New Listings	0	0	--	1	1	0.0%
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Average Sales Price*	\$0	<b>\$0</b>	--	\$0	<b>\$0</b>	--
Percent of Original List Price Received*	0.0%	<b>0.0%</b>	--	0.0%	<b>0.0%</b>	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.0	<b>0.0</b>	--	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

