

Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



Brattleboro

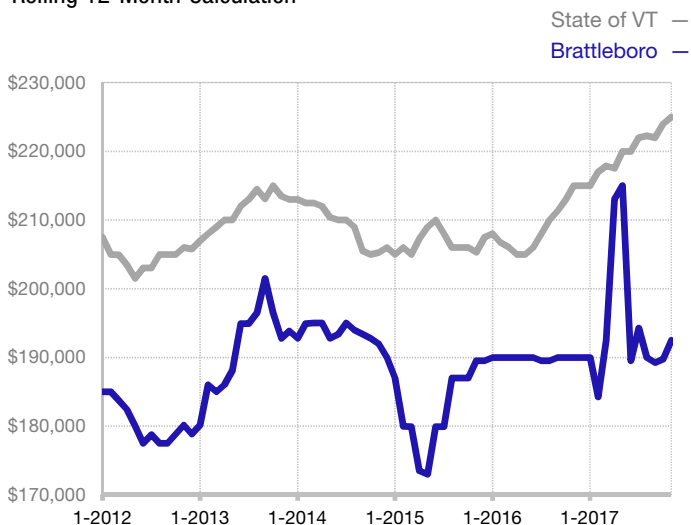
Single-Family	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	3	2	- 33.3%	111	122	+ 9.9%
Pending Sales	4	9	+ 125.0%	92	88	- 4.3%
Closed Sales	9	10	+ 11.1%	98	82	- 16.3%
Median Sales Price*	\$183,000	\$219,750	+ 20.1%	\$190,000	\$191,250	+ 0.7%
Average Sales Price*	\$239,933	\$260,420	+ 8.5%	\$214,754	\$224,929	+ 4.7%
Percent of Original List Price Received*	90.5%	95.1%	+ 5.1%	90.4%	92.7%	+ 2.5%
Days on Market Until Sale	137	52	- 62.0%	216	108	- 50.0%
Inventory of Homes for Sale	50	43	- 14.0%	--	--	--
Months Supply of Inventory	6.1	5.6	- 8.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	0	1	--	16	14	- 12.5%
Pending Sales	0	1	--	7	10	+ 42.9%
Closed Sales	2	0	- 100.0%	7	8	+ 14.3%
Median Sales Price*	\$189,500	\$0	- 100.0%	\$152,500	\$128,000	- 16.1%
Average Sales Price*	\$189,500	\$0	- 100.0%	\$155,929	\$142,550	- 8.6%
Percent of Original List Price Received*	98.5%	0.0%	- 100.0%	97.2%	88.7%	- 8.7%
Days on Market Until Sale	51	0	- 100.0%	138	300	+ 117.4%
Inventory of Homes for Sale	8	9	+ 12.5%	--	--	--
Months Supply of Inventory	5.7	5.4	- 5.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

