

Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



Grand Isle County

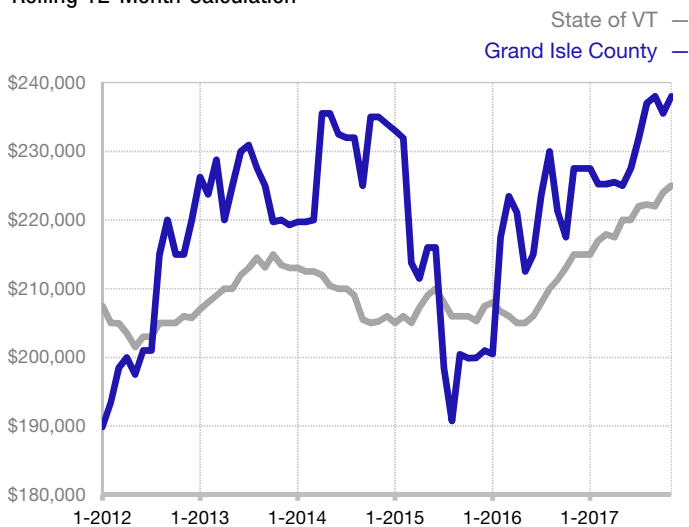
Single-Family	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	13	10	- 23.1%	269	249	- 7.4%
Pending Sales	11	9	- 18.2%	131	143	+ 9.2%
Closed Sales	15	8	- 46.7%	119	136	+ 14.3%
Median Sales Price*	\$245,000	\$282,000	+ 15.1%	\$225,000	\$238,000	+ 5.8%
Average Sales Price*	\$415,255	\$434,081	+ 4.5%	\$268,370	\$280,125	+ 4.4%
Percent of Original List Price Received*	88.0%	91.0%	+ 3.4%	90.7%	90.8%	+ 0.1%
Days on Market Until Sale	139	116	- 16.5%	204	147	- 27.9%
Inventory of Homes for Sale	156	137	- 12.2%	--	--	--
Months Supply of Inventory	14.0	10.7	- 23.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	0	0	--	1	3	+ 200.0%
Pending Sales	0	0	--	1	3	+ 200.0%
Closed Sales	0	0	--	1	2	+ 100.0%
Median Sales Price*	\$0	\$0	--	\$150,000	\$257,950	+ 72.0%
Average Sales Price*	\$0	\$0	--	\$150,000	\$257,950	+ 72.0%
Percent of Original List Price Received*	0.0%	0.0%	--	53.4%	99.2%	+ 85.8%
Days on Market Until Sale	0	0	--	225	51	- 77.3%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

