

Local Market Update for November 2017

A Research Tool Provided by Vermont Realtors®



Essex County

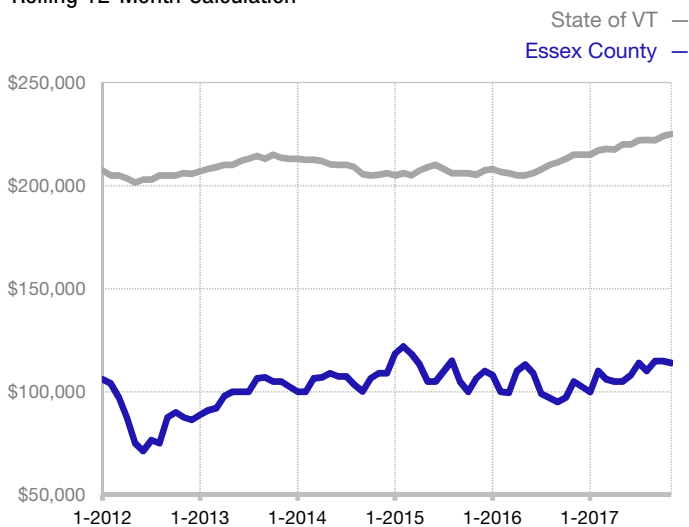
Single-Family	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	8	9	+ 12.5%	147	164	+ 11.6%
Pending Sales	8	11	+ 37.5%	78	95	+ 21.8%
Closed Sales	8	13	+ 62.5%	71	89	+ 25.4%
Median Sales Price*	\$157,000	\$112,000	- 28.7%	\$102,250	\$114,000	+ 11.5%
Average Sales Price*	\$187,375	\$153,169	- 18.3%	\$121,040	\$123,560	+ 2.1%
Percent of Original List Price Received*	92.8%	90.2%	- 2.8%	91.9%	87.1%	- 5.2%
Days on Market Until Sale	77	109	+ 41.6%	200	161	- 19.5%
Inventory of Homes for Sale	115	104	- 9.6%	--	--	--
Months Supply of Inventory	17.0	12.1	- 28.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
Key Metrics						
New Listings	0	0	--	0	0	--
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

