

Local Market Update for November 2016

A Research Tool Provided by Vermont Realtors®



Dover

(including Mt. Snow Resort)

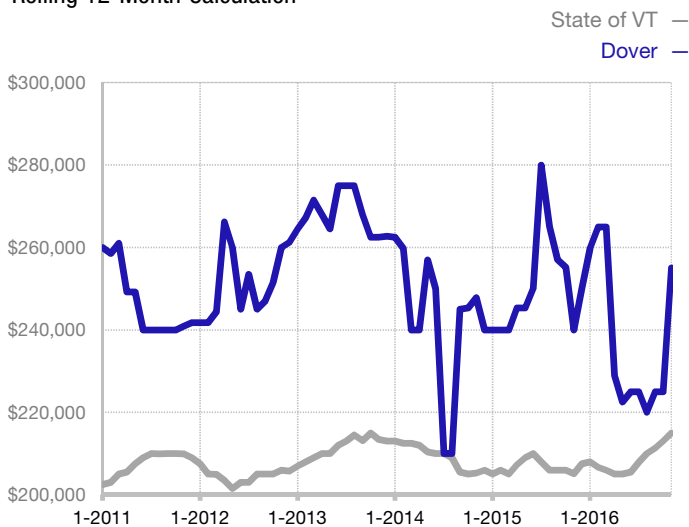
Single-Family	November			YTD		
	2015	2016	Percent Change	Thru 11-2015	Thru 11-2016	Percent Change
Key Metrics						
New Listings	7	4	- 42.9%	104	96	- 7.7%
Pending Sales	4	5	+ 25.0%	55	53	- 3.6%
Closed Sales	8	3	- 62.5%	50	55	+ 10.0%
Median Sales Price*	\$214,500	\$255,000	+ 18.9%	\$257,077	\$258,500	+ 0.6%
Average Sales Price*	\$268,563	\$260,000	- 3.2%	\$392,653	\$315,893	- 19.5%
Percent of Original List Price Received*	92.4%	87.3%	- 5.5%	88.6%	85.8%	- 3.2%
Days on Market Until Sale	178	59	- 66.9%	249	265	+ 6.4%
Inventory of Homes for Sale	95	88	- 7.4%	--	--	--
Months Supply of Inventory	20.0	17.6	- 12.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	November			YTD		
	2015	2016	Percent Change	Thru 11-2015	Thru 11-2016	Percent Change
Key Metrics						
New Listings	9	8	- 11.1%	148	148	0.0%
Pending Sales	13	9	- 30.8%	110	90	- 18.2%
Closed Sales	11	4	- 63.6%	101	82	- 18.8%
Median Sales Price*	\$135,000	\$80,750	- 40.2%	\$156,000	\$161,000	+ 3.2%
Average Sales Price*	\$280,641	\$134,475	- 52.1%	\$205,564	\$194,146	- 5.6%
Percent of Original List Price Received*	91.8%	93.6%	+ 2.0%	87.7%	92.1%	+ 5.0%
Days on Market Until Sale	317	239	- 24.6%	253	184	- 27.3%
Inventory of Homes for Sale	120	129	+ 7.5%	--	--	--
Months Supply of Inventory	12.3	15.8	+ 28.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

