

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| +/- | YTD 2017 | YTD 2018 | +/- | Mar 2017 | Mar 2018 | Key Metrics |
|--------|--------------|--------------|--------|--------------|--------------|---------------------------------|
| | | | | | | Listing Activity Charts Metrics |
| +2.6% | 39 | 40 | +2.6% | 39 | 40 | New Listing Count |
| +9.5% | \$13,508,400 | \$14,794,050 | +9.5% | \$13,508,400 | \$14,794,050 | New Listing Volume |
| -34.5% | 116 | 76 | -34.5% | 116 | 76 | Active Listing Count |
| -32.5% | \$45,590,176 | \$30,761,204 | -32.5% | \$45,590,176 | \$30,761,204 | Active Listing Volume |
| +3% | \$393,019 | \$404,753 | +3% | \$393,019 | \$404,753 | Average Listing Price |
| -2.8% | \$375,000 | \$364,500 | -2.8% | \$375,000 | \$364,500 | Median Listing Price |
| -49.3% | 107.5 | 54.5 | -49.3% | 107.5 | 54.5 | Median Days in RPR |
| -34.5% | 4.1 | 2.7 | - | _ | - | Months of Inventory |
| +12.7% | 24.14% | 36.84% | + | _ | - | Absorption Rate |
| | | | | | | Sales Activity Charts Metrics |
| -29.6% | 54 | 38 | -29.6% | 54 | 38 | New Pending Sales Count |
| -30.4% | \$16,918,900 | \$11,773,900 | -30.4% | \$16,918,900 | \$11,773,900 | New Pending Sales Volume |
| -19.7% | 71 | 57 | -19.7% | 71 | 57 | Pending Sales Count |
| -16.3% | \$22,689,282 | \$18,980,150 | -16.3% | \$22,689,282 | \$18,980,150 | Pending Sales Volume |
| -7.1% | 28 | 26 | -7.1% | 28 | 26 | Closed Sales Count |
| -10.4% | \$8,394,720 | \$7,524,728 | -10.4% | \$8,394,720 | \$7,524,728 | Closed Sales Volume |
| -3.5% | \$299,811 | \$289,413 | -3.5% | \$299,811 | \$289,413 | Average Sales Price |
| +12.6% | \$261,950 | \$295,000 | +12.6% | \$261,950 | \$295,000 | Median Sales Price |





New Listings

The number of new single-family, condominium and townhome listings that were added each month.

| Filters Used | 60 | | | | | | | | | | | | | |
|--|----|------------|------------|------------|-----|------------|------------|------------|------------|------------|---|------------|------------|------------|
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | 45 | | | | | | | | | | | | | |
| | 30 | | | | | | | | | | | | | |
| | 15 | | | | | | | | | | | | | |
| | | Mar '17 | Apr '17 | May '17 | Jun | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | | Jan '18 | Feb '18 | Mar '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 40 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 39 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 3% |
| | | | | | | | | | | | | | | |

New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

| Filters Used | \$20.0M ······ | | | | | | | | | | | | | |
|--|----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------|
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$15.0M | | | | | | | | | | | | | |
| | \$10.0M ····· | | | | | | | | | | | | | |
| | \$5.0M | | | | | | | | | | | | | |
| | 0 | Mar | Apr | May | Jun | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$14.8M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$13.5M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 10% |
| | | | | | | | | | | | | | | |



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

| | 200 | | | | | | | | | | | | | |
|--|-----|-----|-----|-----|-----|-----|------------|-----|-----|-----|-----|-----|-----|------|
| Filters Used ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | 150 | | | | | | | | | | | | | |
| | 100 | | | | | | | | | | | | | |
| | 50 | | | | | | | | | | | | | |
| | 0 | Mar | Apr | May | Jun | Jul | Aug '17 | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | 76 |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | 116 |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -34% |
| | | | | | | | | | | | | | | |

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

| Filters Used | \$60.0M ······ | | | | | | | | | | | | | |
|--|----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------|
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$45.0M | | | | | | | | | | | | | |
| | \$30.0M | | | | | | | | | | | | | |
| | \$15.0M | | | | | | | | | | | | | |
| | 0 | Mar | Apr | May | Jun | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$30.8M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$45.6M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -33% |
| | | | | | | | | | | | | | | |



Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

| | 0 Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
|---|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | 0 | | | | | | | | | | | | |
| | \$125K | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single Family Residence | \$250K | | | | | | | | | | | | |
| Filters Used ZIP: Essex Junction, VT 05452, Williston, VT 05495 | \$375K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$365K |
|---|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| | 0 Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
| | \$100K | | | | | | | | | | | | |
| Condo/Townhouse/Apt, Single Family Residence | \$200K | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: | \$300K | | | | | | | | | | | | |
| Filters Used | | | | | | | | | | | | | |





Average Listing Price vs Average Est Value

 $\label{eq:constraint} The average\ listing\ price\ as\ a\ percentage\ of\ the\ average\ AVM\ or\ RVM \\ \end{tabular} valuation\ estimate\ for\ active\ listings\ each\ month.$

| | \$500K ······ | | | | | | | | | | | | |
|--|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$375K | | | | | | | | | | | | |
| - | \$250K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$125K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Mar | Apr | May | Jun | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar |
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$390K |
| Avg Listing Price | - | - | - | - | - | - | - | - | - | - | - | - | \$405K |
| Avg Listing Price as a % of Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 104% |
| | | | | | | | | | | | | | |

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

| | \$400K | | | | | | | | | | | | |
|--|--------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | \$200K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Mar | Apr | | | Jul | | Sep | 0ct | Nov | Dec | Jan | Feb | Mar |
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Median Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$341K |
| Median Listing Price | - | - | - | - | - | - | - | - | - | - | - | - | \$365K |
| Med Listing Price as a % of Med Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 107% |
| | | | | | | | | | | | | | |





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

| Current Year | 0 Mar '17 - | Apr '17 - | Мау '17 | Jun '17 - | Jul '17 - | Aug '17 - | Sep '17 - | 0ct '17 - | Nov '17 - | Dec '17 _ | Jan '18 - | Feb '18 - | Mar '18 54.5 108 |
|--|----------------------|-----------------|------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------------------|
| | | Apr '17 | May '17 | Jun '17 | | Aug '17 | Sep '17 | | | | | | |
| | 0 | | | | | | | | | | | | |
| | 50 | | | | | | | | | | | | |
| Property Type: Condo/Townhouœ/Apt, Single Family Residence | 100 | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 | 150 | | | | | | | | | | | | |
| Filters Used | 200 | | | | | | | | | | | | |

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

| Filters Used | 20 | | | | | | | | | | | | |
|--|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | 15 | | | | | | | | | | | | |
| | 10 | | | | | | | | | | | | |
| | 5 | | | | | | | | | | | | |
| | 5 | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | 3.3 |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 8.29 |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -60% |
| | | | | | | | | | | | | | |





Absorption Rate

The percentage of inventory sold per month.

| | 40% | | | | | | | | | | | | |
|--|-----|--------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | 30% | | | | | | | | | | | | |
| - | 20% | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 10% | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Mar | Apr | | Jun | | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | |
| | | | | | 1/ | 17 | | | | | | 10 | '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | '18 30% |
| Current Year Prior Year | - | - | - | | - | | - | - | - | - | | - | |
| | | - - | | | | | | | | | | | 30% |

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

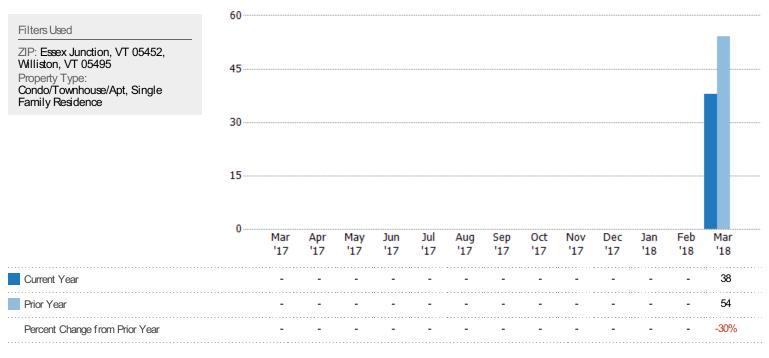
| ZIP: Essex Junction, VT 05452, | | | | | | | | | | | | | |
|--|----------|-----|------------|-----|-----|-----|-----|------------|------------|------------|------------|------------|------------|
| Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | 60 | | | | | | | | | | | | |
| | 40 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 20 | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | May '17 | | | | | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
| Active | 0 Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | |
| Active Pending | 0 Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | '18 |





New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



New Pending Sales Volume

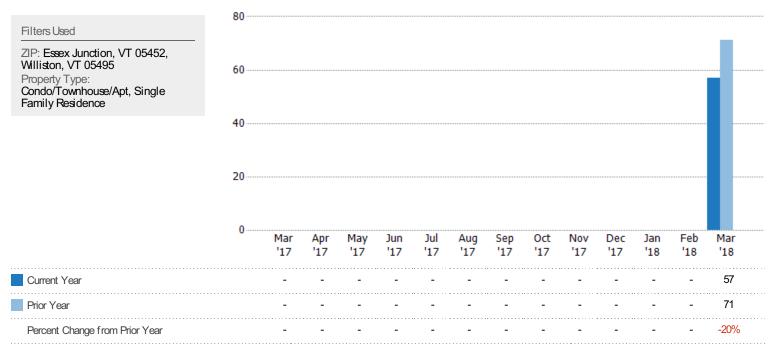
The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

| Filters Used | \$20.0M ······ | | | | | | | | | | | | | |
|--|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$15.0M | | | | | | | | | | | | | |
| | \$10.0M | | | | | | | | | | | | | |
| | \$5.0M | | | | | | | | | | | | | |
| | 0 | Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
| | | | | | | | | | | | | | | |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$11.8M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$16.9M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -30% |
| | | | | | | | | | | | | | | |



Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.



Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

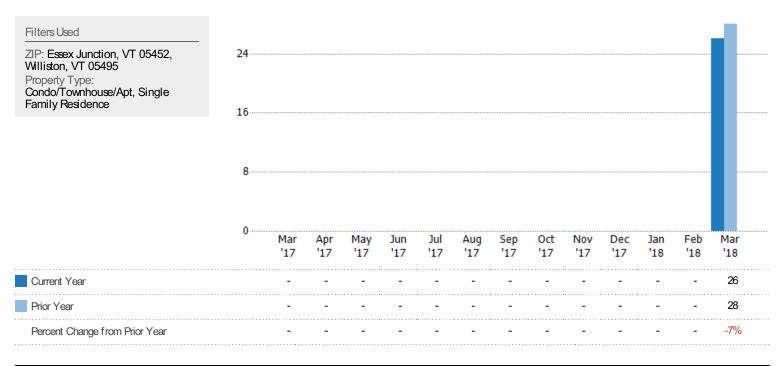
| Filters Used | | | | | | | | | | | | | | |
|--|----------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|---------|
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$24.0M | | | | | | | | | | | | | |
| Family Residence | \$16.0M ······ | | | | | | | | | | | | | |
| | \$8.0M | | | | | | | | | | | | | |
| | 0 | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| | | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$19M |
| Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | \$22.7M |
| Percent Change from Prior Year | | - | - | - | - | - | - | - | - | - | - | - | - | -16% |
| | | | | | | | | | | | | | | |





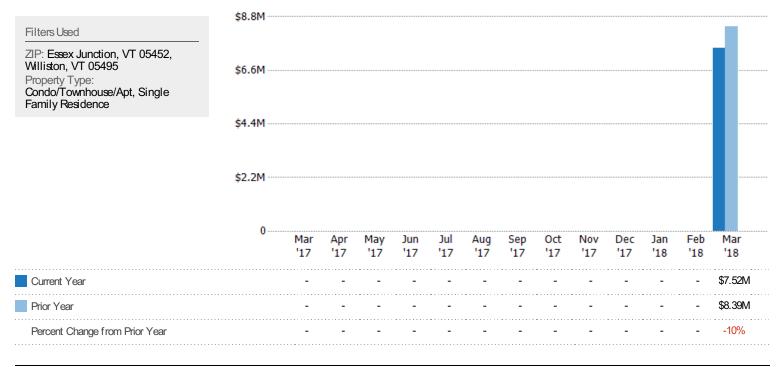
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.



Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.



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Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

| Single Family Residence | | - | - | - | - | - | - | - | - | - | - | - | - | 65% | |
|---|------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--|
| Condo/Townhouse | | - | - | - | - | - | - | - | - | - | - | - | - | 35% | |
| | | Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 | |
| | 0 | Mar | | | | | | | | | | | Eab | Mar | |
| | 10% | | | | | | | | | | | | | | |
| | 20% | | | | | | | | | | | | | | |
| | 30% | | | | | | | | | | | | | | |
| | 40% | | | | | | | | | | | | | | |
| | 50% | | | | | | | | | | | | | | |
| Family Residence | 60% | | | | | | | | | | | | | | |
| Property Type: Condo/Townhouse/Apt, Single | 70% | | | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 | 80% | | | | | | | | | | | | | | |
| Filters Used | 90% | | | | | | | | | | | | | | |
| | 100% | | | | | | | | | | | | | | |

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

| | \$400K ······ | | | | | | | | | | | | |
|---|---------------|------------|------------|-----|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used ZIP: Essex Junction, VT 05452, Williston, VT 05495 | \$300K | | | | | | | | | | | | |
| Property Type: Condo/Townhouæ/Apt, Single Family Residence | \$200K | | | | | | | | | | | | |
| | 6100K | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | 0 | Apr | May | lun | 71 | Aug | Con | 0.+ | Nev | Dec | 1-0 | Fab | Mar |
| | Mar '17 | Apr '17 | May '17 | '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
| Current Year | - | - | - | - | - | - | - | - | - | - | - | - | \$289K |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | \$300K |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | -3% |
| | | | | | | | | | | | | | |





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

| Filters Used | \$400K | | | | | | | | | | | | |
|---|-----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| ZIP: Essex Junction, VT 05452, WIIIston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | \$200K | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | 0 Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
| Current Year | | - | - | - | - | - | - | - | - | - | - | - | \$295K |
| Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | \$262K |
| Percent Change from Prior Year | - | - | - | - | - | - | - | - | - | - | - | - | 13% |
| | | | | | | | | | | | | | |

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

| Filters Used | \$300K | | | | | | | | | | | | |
|--|----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$225K | | | | | | | | | | | | |
| | \$150K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$75K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 Mar | Apr | May | Jun | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar |
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Avg List Price | - | - | - | - | - | - | - | - | - | - | - | - | \$295K |
| Avg Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$289K |
| Avg Sales Price as a % of Avg List Price | | - | - | - | - | - | - | - | - | - | - | - | 98% |
| | | | | | | | | | | | | | |





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

| | \$400K ······ | | | | | | | | | | | | |
|--|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | \$200K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Mar '17 | Apr '17 | May '17 | Jun '17 | Jul '17 | Aug '17 | Sep '17 | 0ct '17 | Nov '17 | Dec '17 | Jan '18 | Feb '18 | Mar '18 |
| | | | | | | | | | | | | | |
| Median List Price | - | - | - | - | - | - | - | - | - | - | - | - | \$302K |
| Median Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$295K |
| Med Sales Price as a % of Med List Price | - | - | - | - | - | - | - | - | - | - | - | - | 98% |
| | | | | | | | | | | | | | |

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

| | \$300K ······ | | | | | | | | | | | | |
|--|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| Filters Used | | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$225K | | | | | | | | | | | | |
| | \$150K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$75K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Mar | Apr | | Jun | Jul | Aug | Sep | 0ct | Nov | Dec | Jan | Feb | Mar |
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Avg Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$266K |
| Avg Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$295K |
| Avg Sales Price as a % of Avg Est Value | - | | | | - | - | - | - | - | - | - | - | 111% |
| | | | | | | | | | | | | | |





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

| | \$400K ······ | | | | | | | | | | | | |
|--|---------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|
| FiltersUsed | | | | | | | | | | | | | |
| ZIP: Essex Junction, VT 05452, Williston, VT 05495 Property Type: Condo/Townhouse/Apt, Single Family Residence | \$300K | | | | | | | | | | | | |
| | \$200K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | \$100K | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | 0 | | | | | | | | | | | | |
| | Mar | Apr | | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '17 | '18 | '18 | '18 |
| Median Est Value | - | - | - | - | - | - | - | - | - | - | - | - | \$286K |
| Median Sales Price | - | - | - | - | - | - | - | - | - | - | - | - | \$302K |
| Med Sales Price as a % of Med Est Value | - | - | - | - | - | - | - | - | - | - | - | - | 105% |
| | | | | | | | | | | | | | |

