

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+ / -	YTD 2017	YTD 2018	+/-	Mar 2017	Mar 2018	Key Metrics
						Listing Activity Charts Metrics
-55.6%	9	4	-55.6%	9	4	New Listing Count
-53.6%	\$2,467,700	\$1,144,700	-53.6%	\$2,467,700	\$1,144,700	New Listing Volume
-26.8%	41	30	-26.8%	41	30	Active Listing Count
-38%	\$19,390,259	\$12,026,800	-38%	\$19,390,259	\$12,026,800	Active Listing Volume
-15.2%	\$472,933	\$400,893	-15.2%	\$472,933	\$400,893	Average Listing Price
-13.6%	\$272,000	\$234,900	-13.6%	\$272,000	\$234,900	Median Listing Price
-15.3%	196	166	-15.3%	196	166	Median Daysin RPR
-26.8%	13.7	10	-	_	_	Months of Inventory
+2.7%	7.32%	10%	+	_	_	Absorption Rate
						Sales Activity Charts Metrics
+	1	1	+	1	1	New Pending Sales Count
+38.5%	\$195,000	\$270,000	+38.5%	\$195,000	\$270,000	New Pending Sales Volume
-57.1%	7	3	-57.1%	7	3	Pending Sales Count
-49%	\$1,307,800	\$666,500	-49%	\$1,307,800	\$666,500	Pending Sales Volume
-33.3%	3	2	-33.3%	3	2	Closed Sales Count
-30.4%	\$717,950	\$500,000	-30.4%	\$717,950	\$500,000	Closed Sales Volume
+4.5%	\$239,317	\$250,000	+4.5%	\$239,317	\$250,000	Average Sales Price
+4.6%	\$239,000	\$250,000	+4.6%	\$239,000	\$250,000	Median Sales Price





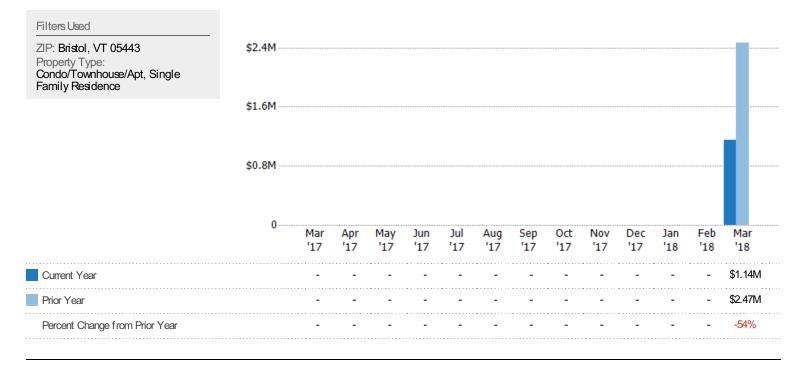
# New Listings

The number of new single-family, condominium and townhome listings that were added each month.

	10.00													
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	7.50													
	5.00													
	2.50													
	0	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	4
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	9
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-56%

# New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

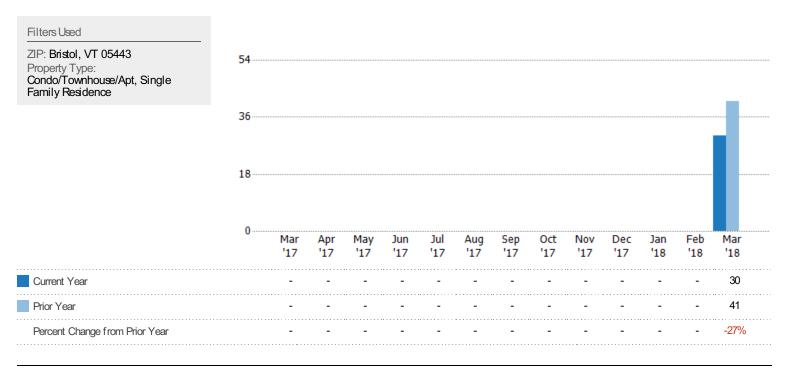






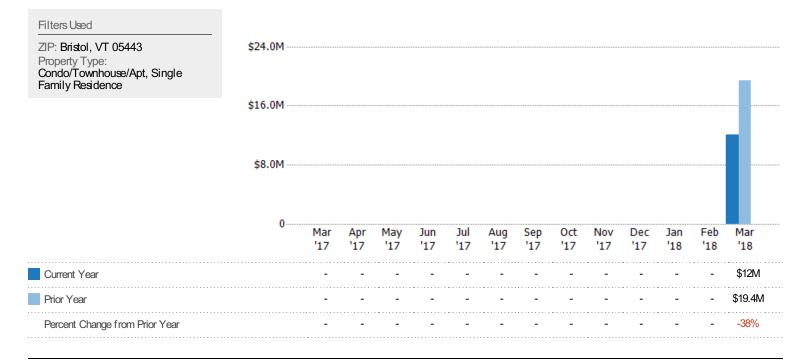
### Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



### Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.



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# Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

	\$500K												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0 Mar '17	Apr '17	May '17	Jun '17		Aug '17			Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$401K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$473K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-15%

# Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

	۵ Mar	Apr	Мау	Jun	Jul	Aug	 0ct	Nov	Dec	Jan	Feb	Mar
	¢75K						 					
	\$150K						 					
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K						 					
Filters Used												

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The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

	\$500K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0 Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$224K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$401K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	179%

# Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used	\$300K ······												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0	A	Marc	lue	21	A	6.0.7	0.4	Neu	Dec	1	Tab	Mar
	Mar '17	Apr '17	Мау '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$217K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$235K
Med Listing Price as a % of Med Est Value	e -	-		-	-	-	-	-	-	-	-	-	108%

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# Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used	200												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	150												
	100												
	50												
	0												
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	166
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	196
Percent Change from Prior Year	_	-	-	-	-	-	-	-	-	-	-	-	-15%

# Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-27%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	20.5
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	15
	0 Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
	10												
	20												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												
Filters Used	40												





# Absorption Rate

The percentage of inventory sold per month.

ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence

10%
10%
5%

	0												
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	5%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-2%

# Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												
	20												
	10												
						Aug '17				Dec '17	Jan '18	Feb '18	Mar '18
Active	0 Mar	Apr '17	May '17	Jun '17	Jul '17		Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	'18
Active Pending	0 Mar	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	'18





# New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	540%													
	360%													
	180%													
	0	Mar	Apr		Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	1
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	1
PriorExtra Year		-	-	-	-	-	-	-	-	-	-	-	-	-

# New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used	\$2.0M ······													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$1.5M													
	\$1.0M													
	\$0.5M													
	0													
	0	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$270K
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$195K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	38%





# Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

	20.00													
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	15.00													
	10.00													
	F 00													
	5.00													
	0	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	3
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	7
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-57%

# Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used														
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$2.4M													
	\$1.6M													
	\$0.8M													
	0	Mar	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$667K
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$1.31M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-49%



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# **Closed Sales**

The total number of single-family, condominium and townhome properties sold each month.

Filters Used	4.00													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouœ/Apt, Single Family Residence	3.00													
	2.00													
	1.00													
	1.00													
	0	Mar	Apr	May	Jun	Jul	Aug '17	Sep '17	Oct	Nov	Dec	Jan	Feb	Mar
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	2
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	3
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-33%

# **Closed Sales Volume**

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used	\$800K ······													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$600K													
	\$400K													
	\$200K													
	0	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$500K
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$718K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-30%

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#### Bristol

# Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Single Family Residence			1/	 1/	 	 17			10		10	
	0	Mar '17	Apr '17		Aug '17		Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	
	10%			 	 	 						
	20%			 	 	 						
	30%			 	 	 						
	40%			 	 	 						
	50%			 	 	 						
Family Residence	60%			 	 	 						
Property Type: Condo/Townhouse/Apt, Single	70%			 	 	 						
ZIP: Bristol, VT 05443	80%			 	 	 						
Filters Used	90%			 	 	 						
	100%			 	 	 						

# Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K											,	
	\$75K												
	0												
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$250K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$239K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	4%





# Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$300K												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Mar	Apr	May	Jun	Jul '17	Aug	Sep '17	0ct '17	Nov	Dec	Jan	Feb	Mar
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$250K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$239K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	5%

# Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	93%
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$250K
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$270K
	\$75K 0 Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
	\$150K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
Filters Used	\$300K ······												





# Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Elfern Llee d	\$300K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$270K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$250K
Med Sales Price as a % of Med List Price	-	-	-	-	-	_	-	-	-	-	-	-	93%

### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

	\$400K												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0	_				_				_			
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$333K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$270K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	81%

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# Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$400K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K												
	\$200K												
	\$100K												
	0	_		_		_	_			_	_		
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$333K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$270K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	81%

