

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

7 + / -	YTD 2017	YTD 2018	+ / -	Mar 2017	Mar 2018	Key Metrics
						Listing Activity Charts Metrics
7 +41.2%	17	24	+41.2%	17	24	New Listing Count
00 +59.4%	\$2,601,500	\$4,147,500	+59.4%	\$2,601,500	\$4,147,500	New Listing Volume
0 -41.8%	110	64	-41.8%	110	64	Active Listing Count
39 -27.4%	\$18,424,739	\$13,379,049	-27.4%	\$18,424,739	\$13,379,049	Active Listing Volume
98 +24.8%	\$167,498	\$209,048	+24.8%	\$167,498	\$209,048	Average Listing Price
50 +18.4%	\$149,450	\$177,000	+18.4%	\$149,450	\$177,000	Median Listing Price
.5 -67.3%	169.5	55.5	-67.3%	169.5	55.5	Median Daysin RPR
.8 -61.2%	13.8	5.3	-	_	_	Months of Inventory
% +11.5%	7.27%	18.75%	+_	_	_	Absorption Rate
						Sales Activity Charts Metrics
6 -6.3%	16	15	-6.3%	16	15	New Pending Sales Count
50 -16%	\$2,810,850	\$2,360,600	-16%	\$2,810,850	\$2,360,600	New Pending Sales Volume
28 -14.3%	28	24	-14.3%	28	24	Pending Sales Count
50 -26%	\$5,062,950	\$3,746,900	-26%	\$5,062,950	\$3,746,900	Pending Sales Volume
2 -41.7%	12	7	-41.7%	12	7	Closed Sales Count
00 -37.8%	\$1,776,900	\$1,104,900	-37.8%	\$1,776,900	\$1,104,900	Cloæd Sales Volume
' 5 +6.6%	\$148,075	\$157,843	+6.6%	\$148,075	\$157,843	Average Sales Price
00 -6.8%	\$155,500	\$145,000	-6.8%	\$155,500	\$145,000	Median Sales Price



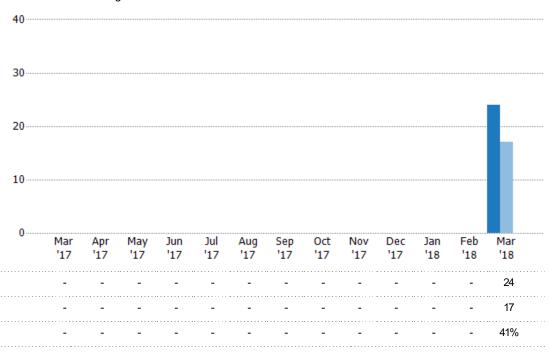




New Listings

The number of new single-family, condominium and townhome listings that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Listing Volume

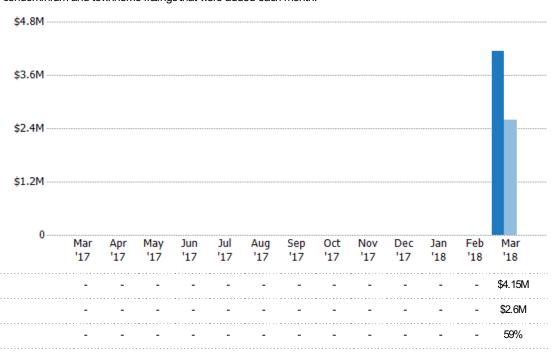
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

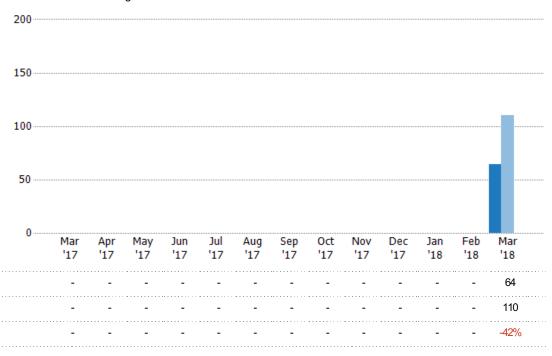




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.





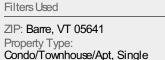
Active Listing Volume

Percent Change from Prior Year

Current Year

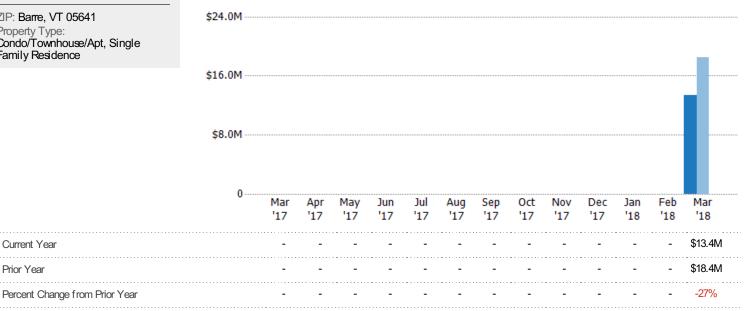
Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.



Family Residence

Current Year









Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

\$300K

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$150K

\$75K

	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$209K
Prior Year	-	-	-	-	-	=	=	-			-	-	\$167K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	25%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

0K										
0K										
UK	 	 								•
0K	 	 								
-	Mav									
-	May '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	M '1
-		Jul '17		Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	M '1
-		Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	M '1



Current Year
Prior Year

Percent Change from Prior Year



104%



Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

\$300K Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single \$225K Family Residence \$150K \$75K 0 Mar May Aug Sep 0ct Mar '17 '17 '17 '17 '18 '17 '17 '17 '17 '17 '17 '18 Avg Est Value \$200K Avg Listing Price \$209K

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Listing Price as a % of Avg Est Value

\$100K	 										
\$50K	 										
7											
Mar	May '17		Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Mar		Jun '17	- -		-				Jan '18		
Mar		Jun '17	- -		-				Jan '18 -	'18	'18



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value



170

-67%



Market Data Report

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

200 Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single 150 Family Residence 100 50 0 Mar Apr May Jun Jul Aug Sep 0ct Nov Feb Mar '17 '17 '17 '17 '17 '17 '17 '17 '18 '17 '17 '18 Current Year 55.5

Months of Inventory

Percent Change from Prior Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

20 10 Mar Apr May Jun Jul Aug Sep 0ct Nov Dec Jan Feb Mar '17 '17 '17 '17 '17 '18 9.14 12.2



Current Year

Percent Change from Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

15%	

10%

%

0	_		_	- ·	_	_			_	_		
Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
-	-	-	-	-	-	-	-	-	-	-	-	11%
-	-	-	-	-	-	-	-		-	-	-	8%
_	_	_	_	_	_	_	_	_	_	_	_	-3%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence 53

18

 0.4									17	1/	1/
64	-	-					-	-	-	-	-
 24	-	-	-	-	-	-	-	-	-	-	-



Active Pending

Sold





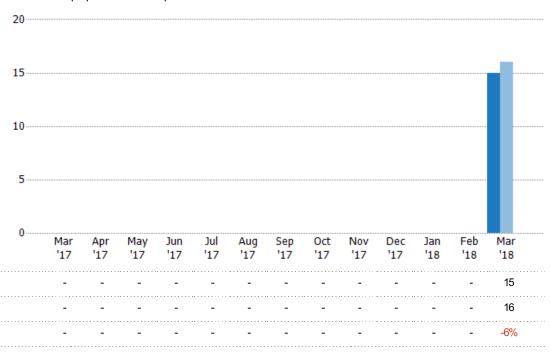
New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



New Pending Sales Volume

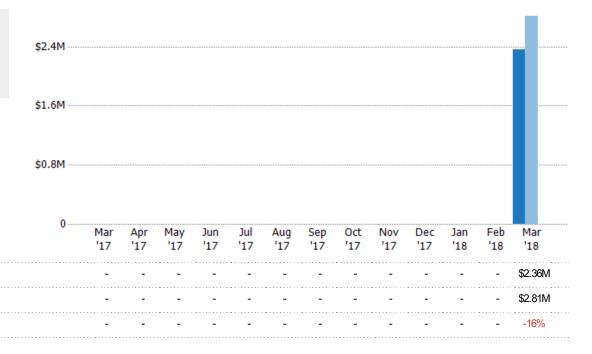
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year





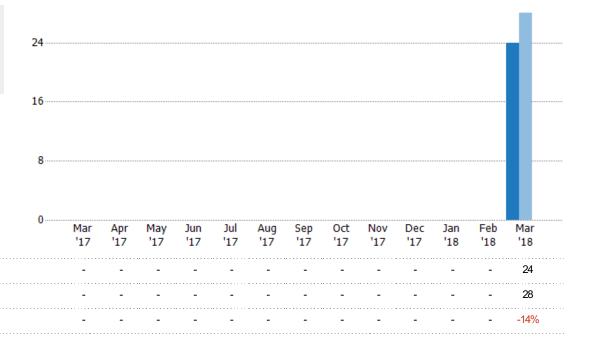
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pending Sales Volume

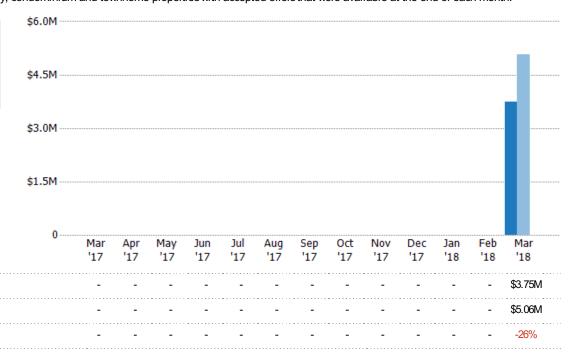
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





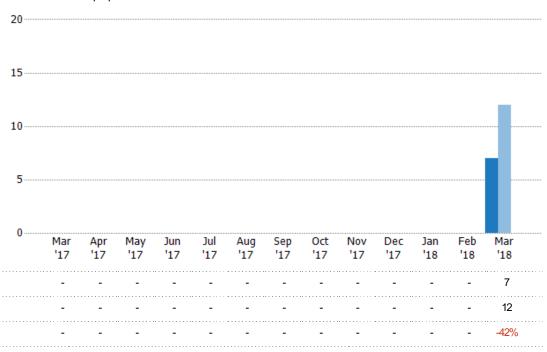
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Closed Sales Volume

Percent Change from Prior Year

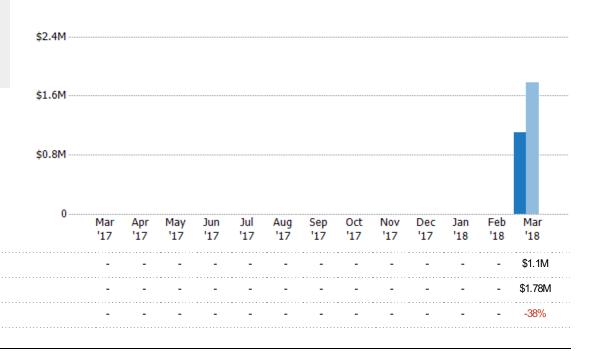
The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Barre, VT 05641

Current Year

Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year
Prior Year

Percent Change from Prior Year



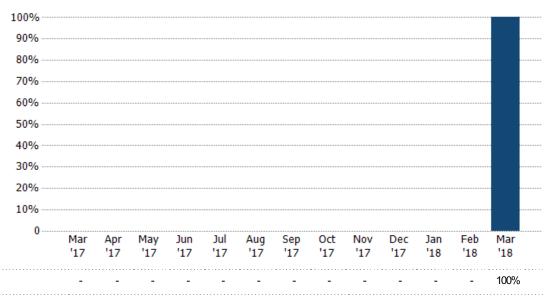


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

ZIP: Barre, VT 05641
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K \$225K \$150K \$75K Apr May Aug Sep 0ct Feb Mar '17 '17 '17 '17 '17 '17 '17 '18 \$158K \$148K 7%



Current Year
Prior Year

Percent Change from Prior Year



\$145K

\$156K



Market Data Report

Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

\$75K	 	 	 	 	 	
\$150K	 	 	 	 	 	
\$225K	 	 	 	 	 	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Avg Sales Price as a % of Avg List Price

Percent Change from Prior Year

Current Year

Prior Year

i0K	 										
0K											
0K	 										
0											
0 Mar	May '17	Jun '17	Jul '17		Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Ma '18
0 Mar	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Ma '1



Avg List Price

Avg Sales Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

0K							
0K	 	 	 	 			
0K	 	 	 	 	 		
0K	 	 	 	 	 		•••••
0	 	 	 	 			
	 	 		 		Feb	Mar '18
0 Mar	 	 	 	 		Feb	Mar
0 Mar	 	 	 	 		Feb '18	Mai '18

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

0K	 	 								
50K	 	 								
Mar	May '17								Feb '18	Ma:
Mar		Jul '17		Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Ma '18
Mar		Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$150K	 										
\$100K	 										
\$50K	 										
Mar	May									Feb	Mar
Mar	May '17		Jul '17		Sep '17	0ct '17		Dec '17		Feb	Mar '18
Mar		Jun '17	Jul '17	Aug '17	Sep '17 -	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar



