Chittenden

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Mar 2018	Mar 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics			1			
New Listing Count	173	167	+3.6%	173	167	+3.6%
New Listing Volume	\$65,233,643	\$59,959,157	+8.8%	\$65,233,643	\$59,959,157	+8.8%
Active Listing Count	339	506	-33%	339	506	-33%
Active Listing Volume	\$175,383,376	\$226,184,379	-22.5%	\$175,383,376	\$226,184,379	-22.5%
Average Listing Price	\$517,355	\$447,005	+15.7%	\$517,355	\$447,005	+15.7%
Median Listing Price	\$402,000	\$393,755	+2.1%	\$402,000	\$393,755	+2.1%
Median Daysin RPR	102	149.5	-31.8%	102	149.5	-31.8%
Months of Inventory	_	_	-	3.3	4.4	-25.1%
Absorption Rate	_	_	+-	30.09%	22.53%	+7.6%
Sales Activity Charts Metrics						
New Pending Sales Count	170	159	+6.9%	170	159	+6.9%
New Pending Sales Volume	\$57,621,963	\$52,440,200	+9.9%	\$57,621,963	\$52,440,200	+9.9%
Pending Sales Count	241	247	-2.4%	241	247	-2.4%
Pending Sales Volume	\$85,711,145	\$82,406,287	+4%	\$85,711,145	\$82,406,287	+4%
Cloæd Sales Count	102	102	+_	102	102	+-
Closed Sales Volume	\$33,160,374	\$30,607,311	+8.3%	\$33,160,374	\$30,607,311	+8.3%
Average Sales Price	\$325,102	\$300,072	+8.3%	\$325,102	\$300,072	+8.3%
Median Sales Price	\$287,500	\$273,700	+5%	\$287,500	\$273,700	+5%



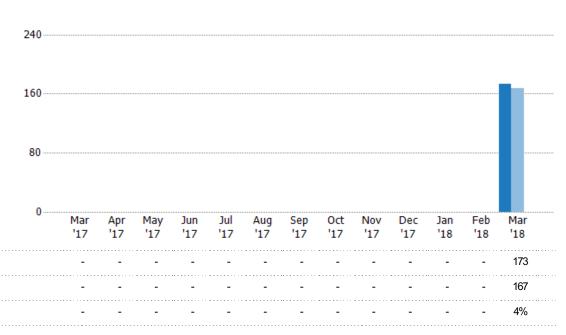




New Listings

The number of new single-family, condominium and townhome listings that were added each month.





New Listing Volume

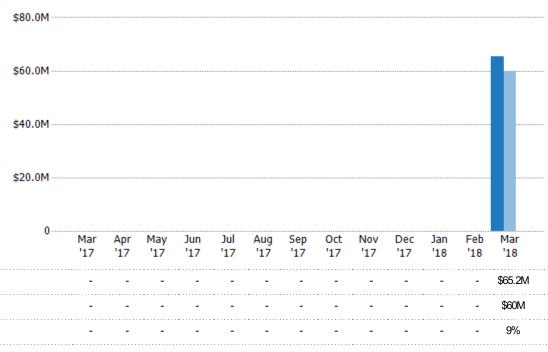
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

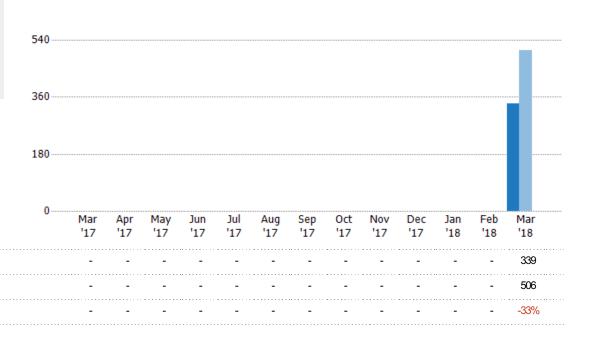
Percent Change from Prior Year



Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used
State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Active Listing Volume

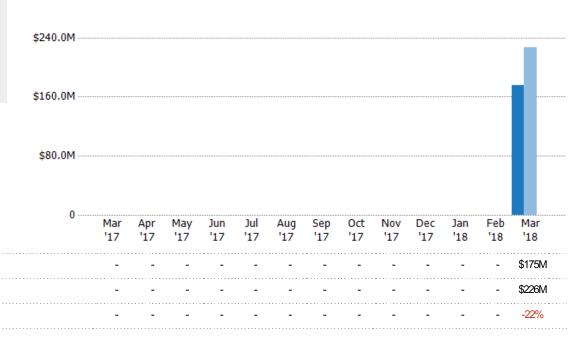
Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	400011												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$450K												
	\$300K												
	\$150K												
	\$150K								•••••				
	\$150K												
	\$150K 0 Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year	0 Mar	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17						
Current Year Prior Year	0 Mar	Apr '17	May '17	Jun '17 -	Jul '17 -	Aug '17 -	Sep '17					'18	'18

Median Listing Price

Percent Change from Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$402
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
	0 Mar	Apr	May	lun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
	\$125K												•••••
,,	\$250K												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
Filters Used													







Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used	\$600K												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$450K												
	\$300K												
	\$150K												
	•					_							
	0 Mar '17	Apr '17	May '17	Jun '17		Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Avg Est Value	Mar '17	Apr '17	May '17	Jun '17 -	Jul '17 -	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17 -	Jan '18 -	Feb '18	'18 \$474
Avg Est Value Avg Listing Price	Mar '17 -	Apr '17	May '17 -	Jun '17 -	Jul '17 -	Aug '17	Sep '17 -	0ct '17	Nov '17 - -	Dec '17 -	Jan '18 - -	Feb '18 -	'18 \$474F \$517F

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Κ										
K										
0 Mar		Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	M
	May '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	
Mar		Jul '17 -	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17			N
Mar		Jul '17 -	-	- -	-	- -	Dec '17 -	'18 -		



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

ilters Used													
tate: VT county: Chittenden County, Vermont roperty Type: condo/Townhouse/Apt, Single amily Residence	150												
	100												
	50												
	50												
	0												М
	0					Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	
Current Year	0 Mar	Apr	May	Jun	 Jul	Aug '17	Sep '17	0ct '17	Nov '17	Dec	Jan '18	Feb '18	М
Current Year Prior Year	0 Mar '17	Apr '17	May	Jun '17 -	Jul '17 -	Aug '17 -	Sep '17	0ct '17	Nov '17	Dec '17 -	Jan '18	Feb '18	M '1

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

	20												
Filters Used													
State: VT													
County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	15												
raminy residence	10												
	5												
	0												
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
	17	17	17	1/	1/	17	17	17	17	17	10	10	10
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	4.58
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	10.3
Percent Change from Prior Year													-56%







Absorption Rate

The percentage of inventory sold per month.

State: VT

County: Chittenden County, Vermont

Property Type: Condo/Townhouse/Apt, Single

Family Residence

30%	

20%

10%

0												
Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
 -	-	-	-	-	-	-	-	-	-	-	-	22%
 -	-	-	-	-	-	-	-	-	-	-	-	10%
 _	_	_	-	_	_	_	_	_	_	_	_	-12%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Current Year Prior Year

Change from Prior Year

State: VT

County: Chittenden County, Vermont

Property Type: Condo/Townhouse/Apt, Single

Family Residence

400												
300												
200												
100												
•		May '17										Mar '18
	-	- -	-	-	-	-	-	- -	-	-	-	339
-	-	-	-	-	-	-	-	-	-	-	-	241
-	-	-	-	-	-	-	-	-	-	-	-	102



Active Pending

Sold

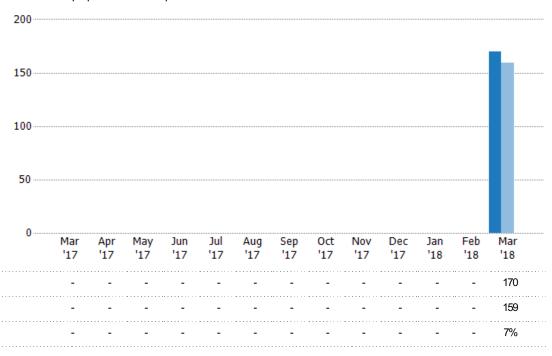




New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.





New Pending Sales Volume

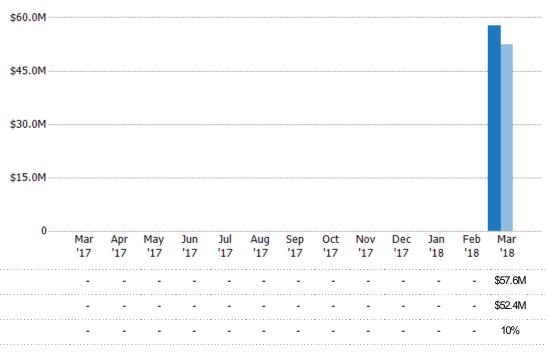
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used
State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

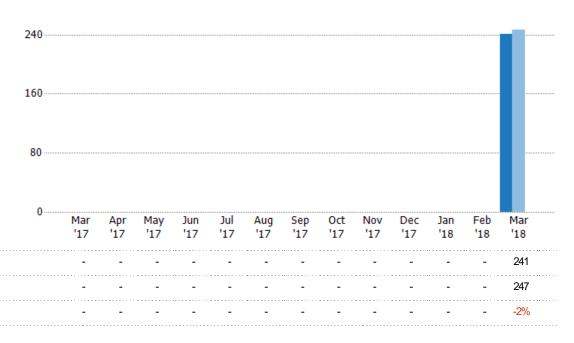




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.





Pending Sales Volume

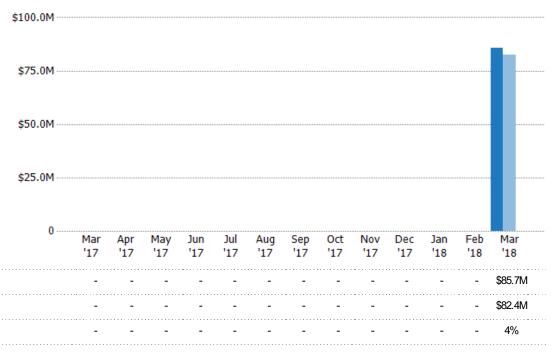
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.





Current Year

Percent Change from Prior Year

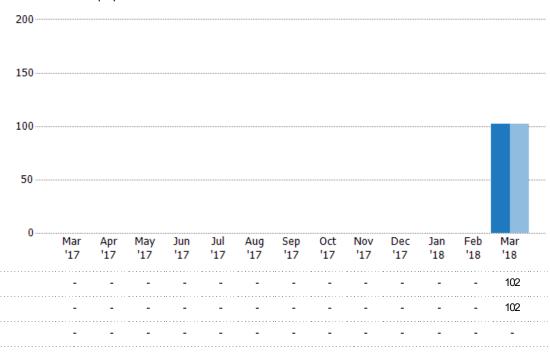




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used
State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Closed Sales Volume

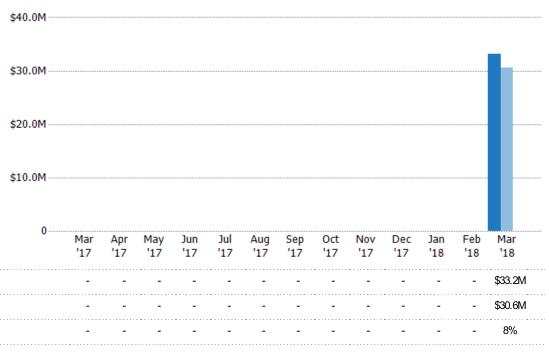
Current Year

PriorExtra Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties sold each month.

State: VT
County: Chittenden County, Vermont
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year





Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.



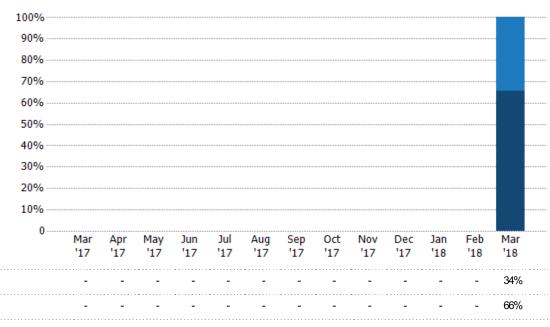
State: VT

County: Chittenden County, Vermont

Property Type: Condo/Townhouse/Apt, Single

Family Residence

Condo/Townhouse



Average Sales Price

Single Family Residence

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used
State: VT County: Chittenden County, Vermont Property Type:
Condo/Townhouse/Apt, Single Family Residence

\$400K												
\$300K												
\$200K												
\$100K												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18

	'17	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$325K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$300K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	8%





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used	\$300K												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
·, ·	\$150K												
	\$75K												
	\$/5K												
	0												
	0 Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Current Year						Aug '17	Sep '17			'17		'18	
Current Year Prior Year						Aug '17 -	Sep '17 -			'17	'18	'18	'18

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$400K
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K
Family Residence	\$200K
	\$100K

	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$328K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$325K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	99%







Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$300K												
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$296K
Madieu Oalea Diea	-	-	-	-	-	-	-	-	-	-	-	-	\$288K
Median Sales Price													*

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Eller Head	\$400K	
Filters Used		
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K	
Family Residence	\$200K	
	\$100K	
	0	

	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$297K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$328K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	110%







Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	0 Mar	Apr	May	Jul	Aug	Sep	0ct	Nov	Dec	
	\$75K			 						
Family Residence	\$150K			 						••••••
State: VT County: Chittenden County, Vermont Property Type: Condo/Townhouse/Apt, Single	\$225K			 						
Filters Used	\$300K			 						

	Ω												
	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$268K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$296K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	111%



