

Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



Warren

(including Sugarbush Resort)

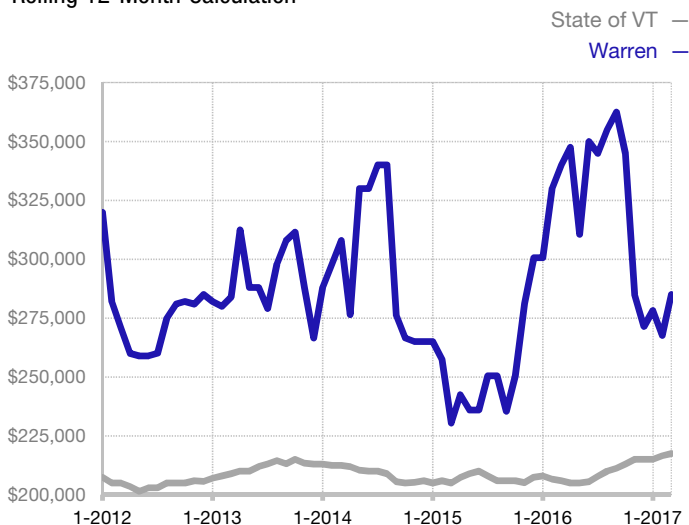
Single-Family	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	2	2	0.0%	9	7	- 22.2%
Pending Sales	1	2	+ 100.0%	2	8	+ 300.0%
Closed Sales	0	3	--	1	5	+ 400.0%
Median Sales Price*	0	\$420,000	--	\$355,000	\$420,000	+ 18.3%
Average Sales Price*	\$0	\$495,000	--	\$355,000	\$432,000	+ 21.7%
Percent of Original List Price Received*	0.0%	80.0%	--	83.9%	81.6%	- 2.7%
Days on Market Until Sale	0	348	--	491	315	- 35.8%
Inventory of Homes for Sale	50	27	- 46.0%	--	--	--
Months Supply of Inventory	30.0	9.8	- 67.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	7	9	+ 28.6%	22	24	+ 9.1%
Pending Sales	6	12	+ 100.0%	12	35	+ 191.7%
Closed Sales	3	6	+ 100.0%	7	17	+ 142.9%
Median Sales Price*	\$85,000	\$181,000	+ 112.9%	\$104,000	\$130,000	+ 25.0%
Average Sales Price*	\$133,333	\$193,667	+ 45.3%	\$156,500	\$160,965	+ 2.9%
Percent of Original List Price Received*	87.1%	90.5%	+ 3.9%	81.3%	92.2%	+ 13.4%
Days on Market Until Sale	531	172	- 67.6%	428	184	- 57.0%
Inventory of Homes for Sale	94	78	- 17.0%	--	--	--
Months Supply of Inventory	22.6	11.3	- 50.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

