## Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



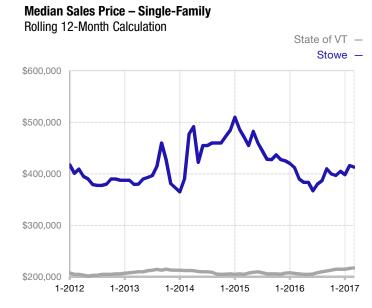
## **Stowe**

Single-Family	March			YTD		
Key Metrics	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
New Listings	11	7	- 36.4%	26	19	- 26.9%
Pending Sales	11	5	- 54.5%	29	13	- 55.2%
Closed Sales	9	4	- 55.6%	23	11	- 52.2%
Median Sales Price*	\$362,000	\$340,000	- 6.1%	\$380,000	\$423,000	+ 11.3%
Average Sales Price*	\$501,889	\$332,500	- 33.8%	\$567,243	\$625,718	+ 10.3%
Percent of Original List Price Received*	93.9%	87.0%	- 7.3%	90.6%	91.7%	+ 1.2%
Days on Market Until Sale	158	275	+ 74.1%	191	147	- 23.0%
Inventory of Homes for Sale	75	56	- 25.3%			
Months Supply of Inventory	10.5	9.1	- 13.3%			

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
Key Metrics	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
New Listings	6	6	0.0%	20	22	+ 10.0%
Pending Sales	6	9	+ 50.0%	7	24	+ 242.9%
Closed Sales	4	11	+ 175.0%	10	16	+ 60.0%
Median Sales Price*	\$325,000	\$225,250	- 30.7%	\$232,500	\$230,000	- 1.1%
Average Sales Price*	\$317,500	\$209,100	- 34.1%	\$248,950	\$222,100	- 10.8%
Percent of Original List Price Received*	87.4%	88.1%	+ 0.8%	87.1%	88.0%	+ 1.0%
Days on Market Until Sale	195	172	- 11.8%	180	218	+ 21.1%
Inventory of Homes for Sale	91	73	- 19.8%			
Months Supply of Inventory	18.5	14.1	- 23.8%			

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## Median Sales Price – Townhouse-Condo Rolling 12-Month Calculation

