

Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



Middlebury

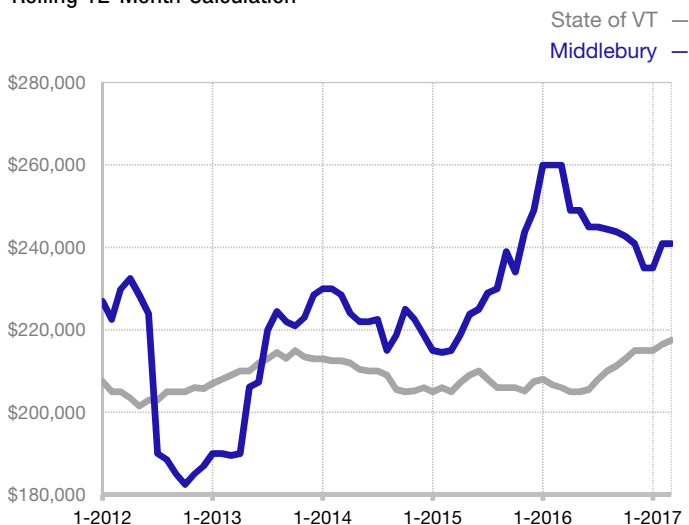
Single-Family	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	14	8	- 42.9%	32	20	- 37.5%
Pending Sales	4	4	0.0%	10	15	+ 50.0%
Closed Sales	3	5	+ 66.7%	6	13	+ 116.7%
Median Sales Price*	\$215,000	\$229,000	+ 6.5%	\$217,500	\$265,000	+ 21.8%
Average Sales Price*	\$311,133	\$257,200	- 17.3%	\$280,100	\$284,531	+ 1.6%
Percent of Original List Price Received*	97.4%	89.4%	- 8.2%	96.0%	90.5%	- 5.7%
Days on Market Until Sale	84	175	+ 108.3%	108	142	+ 31.5%
Inventory of Homes for Sale	29	26	- 10.3%	--	--	--
Months Supply of Inventory	5.9	6.0	+ 1.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	5	0	- 100.0%	7	1	- 85.7%
Pending Sales	1	0	- 100.0%	2	4	+ 100.0%
Closed Sales	0	2	--	2	7	+ 250.0%
Median Sales Price*	\$0	\$169,500	--	\$243,500	\$194,500	- 20.1%
Average Sales Price*	\$0	\$169,500	--	\$243,500	\$269,321	+ 10.6%
Percent of Original List Price Received*	0.0%	93.0%	--	92.7%	94.5%	+ 1.9%
Days on Market Until Sale	0	97	--	94	113	+ 20.2%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	2.8	1.1	- 60.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

