

Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



Dover

(including Mt. Snow Resort)

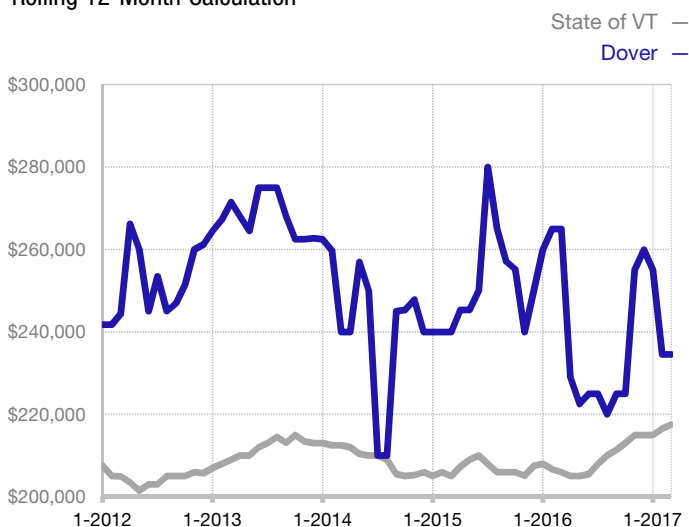
Single-Family	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	9	7	- 22.2%	20	17	- 15.0%
Pending Sales	5	6	+ 20.0%	16	12	- 25.0%
Closed Sales	2	4	+ 100.0%	11	8	- 27.3%
Median Sales Price*	\$582,500	\$229,000	- 60.7%	\$325,000	\$244,500	- 24.8%
Average Sales Price*	\$582,500	\$260,750	- 55.2%	\$453,945	\$349,625	- 23.0%
Percent of Original List Price Received*	79.6%	79.1%	- 0.6%	87.0%	82.9%	- 4.7%
Days on Market Until Sale	375	196	- 47.7%	310	197	- 36.5%
Inventory of Homes for Sale	87	79	- 9.2%	--	--	--
Months Supply of Inventory	17.4	18.2	+ 4.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
Key Metrics						
New Listings	12	21	+ 75.0%	60	46	- 23.3%
Pending Sales	12	11	- 8.3%	30	25	- 16.7%
Closed Sales	5	5	0.0%	15	18	+ 20.0%
Median Sales Price*	\$170,000	\$106,500	- 37.4%	\$165,000	\$136,000	- 17.6%
Average Sales Price*	\$216,050	\$223,200	+ 3.3%	\$213,183	\$167,306	- 21.5%
Percent of Original List Price Received*	87.8%	82.5%	- 6.0%	89.9%	86.9%	- 3.3%
Days on Market Until Sale	218	402	+ 84.4%	177	267	+ 50.8%
Inventory of Homes for Sale	136	133	- 2.2%	--	--	--
Months Supply of Inventory	14.3	17.9	+ 25.2%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

