

# Local Market Update for March 2017

A Research Tool Provided by Vermont Realtors®



## Brattleboro

Single-Family	March			YTD		
Key Metrics	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
New Listings	4	8	+ 100.0%	14	19	+ 35.7%
Pending Sales	7	11	+ 57.1%	19	18	- 5.3%
Closed Sales	8	2	- 75.0%	18	11	- 38.9%
Median Sales Price*	\$146,500	<b>\$332,500</b>	+ 127.0%	\$163,750	<b>\$178,000</b>	+ 8.7%
Average Sales Price*	\$137,074	<b>\$332,500</b>	+ 142.6%	\$168,977	<b>\$182,864</b>	+ 8.2%
Percent of Original List Price Received*	90.4%	<b>94.9%</b>	+ 5.0%	90.8%	<b>86.6%</b>	- 4.6%
Days on Market Until Sale	186	104	- 44.1%	202	163	- 19.3%
Inventory of Homes for Sale	62	37	- 40.3%	--	--	--
Months Supply of Inventory	9.3	4.7	- 49.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	March			YTD		
Key Metrics	2016	2017	Percent Change	Thru 3-2016	Thru 3-2017	Percent Change
New Listings	2	2	0.0%	5	3	- 40.0%
Pending Sales	1	2	+ 100.0%	2	4	+ 100.0%
Closed Sales	1	1	0.0%	2	2	0.0%
Median Sales Price*	\$152,500	<b>\$127,000</b>	- 16.7%	\$124,750	<b>\$158,000</b>	+ 26.7%
Average Sales Price*	\$152,500	<b>\$127,000</b>	- 16.7%	\$124,750	<b>\$158,000</b>	+ 26.7%
Percent of Original List Price Received*	93.8%	<b>70.8%</b>	- 24.5%	96.2%	<b>85.4%</b>	- 11.2%
Days on Market Until Sale	189	354	+ 87.3%	267	205	- 23.2%
Inventory of Homes for Sale	6	7	+ 16.7%	--	--	--
Months Supply of Inventory	3.7	3.9	+ 5.4%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

